



KATZ
TELEVISION
GROUP

125 West 55th St.
New York, NY 10019

Contract # 25775957
CPE: 389/472/5174
Agency: MENTZER MEDIA
210 W. Pennsylvania
Avenue
Suite 250
Towson, MD 21204

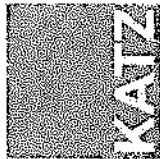
Changes as of: 10/26/2017 at 2:00 PM
Flight: 10/27/17 - 10/31/17
Advertiser: John Adams - VA AG
Product: PADAM
Agency Order #: 6667601
Buyer: Rumbley, Chris
Salesperson: FRAN BROWN
215-563-5400

Version: Highlighting Revision 2
Station: E.JHL
Market: Johnson City-Kingsport
Bristol
Office: PHILADELPHIA
Primary Demo: Adults 35+
Con Type: POLITICAL/VOTE
Assistant: FRAN BROWN
215-563-5400

Total \$: \$300.00
Total Spots: 1
Total CPP: \$96.77
Total GRP: 3.1
Separation:

Comments: Separation: 30

#	Day/Time	DP	Program	Rate	A35P Rating	Len	10/27	10/28	10/29	10/30	10/31	Total Spots	Total \$	CPP	GRP
CAN 1	F-M-Th 7p-7:30p		World News Tonight	\$59.00	4.8	30	0	0	0	4	1	2	\$40.00	\$27.78	9.6
	Su 2:30-3p		AFHV	\$300.00	3.1	30	0	0	1	0	0	1	\$300.00	\$96.77	3.1
Changes: Program from Great Pumpkin Charlie Brown to AFHV															
CAN 3	Sa 6p-6:30p		News	\$40.00	0.0	30	0	0	4	0	0	4	\$40.00	\$0.00	0.0
CAN 4	Sa 7a-8a		News	\$40.00	0.0	30	0	0	4	0	0	4	\$40.00	\$0.00	0.0
TOTALS:							0	0	1	0	0	1	\$300.00	\$96.77	3.1



KATZ
TELEVISION
GROUP

125 West 55th St
New York, NY 10019

Contract # 25775957 Changes as of: 10/26/2017 at 2:00 PM Version: Highlighting Revision 2
CPE: 389/472/5174 Flight: 10/27/17 - 10/31/17 Station: EJHL Total \$: \$300.00
Agency: MENTZER MEDIA Advertiser: John Adams - VA AG Market: Johnson City-Kingsprt-
SERVIC Bristol Total Spots: 1
Product: PADAM Office: PHILADELPHIA Total CPP: \$96.77
210 W. Pennsylvania Avenue Agency Order #: 6667601 Primary Demo: Adults 35+
Suite 250 Buyer: Rumbley, Chris Con Type: POLITICAL/VOTE
Townson, MD 21204 Salesperson: FRAN BROWN Assistant: FRAN BROWN
215-563-5400 215-563-5400 Separation:

Special Instructions

Order Level Comments		
Date/Time	Added by	Comment
10/26/17 2:00 PM	GOTOSTRATA/brown	Separation: 30
10/25/17 3:45 PM	FRAN BROWN	Separation: 30
10/25/17 3:40 PM	System	Notice Received.
10/25/17 3:10 PM	FRAN BROWN	Separation: 30

Competitive Information	
Market Budget: \$6,429	
EJHL Share: 7%	
Comment:	
WCYB: 72%	
WENT: 2%	
WJHL: 19%	

Daypart Summary				
Day/Time	% Distrib	Spots	Dollars	GRP
	100%	1	\$300.00	3.1
Total	100%	1	\$300.00	3.1

Monthly Summary		
Month	Spots	Dollars
2017-Oct	1	\$300.00
2017-Nov	0	\$0.00
Total	1	\$300.00

Transaction History						
Trans	Created/Received	Created by	Status	Spot#	\$ Chg	Contract \$ Comment
Revision	10/26/17 2:00 PM	GOTOSTRATA/brown	Revised	4	\$-150.00	\$300.00 Changes: Total \$ from \$450.00 to \$300.00, Total GRPs from 6.7 to 3.1, Total Spots from 5 to 1, Total CPP from \$67.16 to \$96.77. 4 buylines added or modified.
Queued for Electronic Contracting	10/25/17 4:03 PM				\$0	
Revision	10/25/17 3:45 PM	FRAN BROWN	Confirmed	2	\$0	\$450.00 Changes: Total Spots from 3 to 5, User Entered \$ from \$0.00 to \$450.00. 4 buylines added or modified.
Queued for Electronic Contracting	10/25/17 3:24 PM				\$0	
New	10/25/17 3:05 PM	FRAN BROWN	Confirmed	3	\$450.00	\$450.00

Non-Discrimination Policy	PARAGRAPHS 49 AND 50 OF THE UNITED STATES FEDERAL COMMUNICATIONS COMMISSION'S REPORT AND ORDER NO. 07-217 PROVIDES THAT BROADCAST STATIONS' ADVERTISING CONTRACTS WILL NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY, AND MUST CONTAIN NONDISCRIMINATION CLAUSES. CONSISTENT WITH THIS ORDER, KATZ MEDIA GROUP (INCLUDING ANY SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY BROADCAST ADVERTISING CONTRACT ON THE BASIS OF RACE OR ETHNICITY AND EVALUATES, NEGOTIATES AND COMPLETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO RACE OR ETHNICITY.
---------------------------	---

CONTRACT

EJHL
338 E. Main Street
Johnson City, TN 37601
(423) 926-2151

Contract / Revision 25775957 /		Alt Order # 25775957
Product PADAM		
Contract Dates 10/27/17 - 10/31/17		Estimate # 5174
Advertiser POL/John Adams/VA/AG/R		Original Date / Revision 10/26/17 / 10/26/17
Billing Cycle EOM/EOC	Billing Calendar Broadcast	Cash/Trade Cash
Property EJHL	Account Executive Katz Philadelphia	Sales Office Katz/Philadelphia
Special Handling		
Demographic Adults 35+		
Agv Code 9912736	Advertiser Code 389	Product 1/2 472
Agency Ref IN2570/SP271/TO132E		Advertiser Ref

And:

Mentzer Media Services
210 West Pennsylvania Avenue
Suite 250
Towson, MD 21204
USA

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
D 1	EJHL	10/30/17	10/30/17	World News	7-730p		:30				NM	0	\$0.00
D 2	EJHL	10/31/17	10/31/17	World News	7-730p		:30				NM	0	\$0.00
N 3	EJHL	10/29/17	10/29/17	Great Pumpkin C Brow	8-9p		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week: 10/23/17		10/29/17	-----S					1	\$300.00				
D 4	EJHL	10/29/17	10/29/17	Sun Local News @ 6p	6-630p		:30				NM	0	\$0.00
D 5	EJHL	10/29/17	10/29/17	Sun Local News @ 7a	7-8a		:30				NM	0	\$0.00
Totals								0.00				1	\$300.00

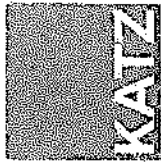
Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
09/25/17 - 10/29/17	1	\$300.00	(\$45.00)	\$255.00
Totals	1	\$300.00	(\$45.00)	\$255.00

Signature: _____ **Date:** _____

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

LIN Television Corporation does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Any advertiser certifies that it is not buying broadcasting air time on LIN Television Corporation stations for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



125 West 55th St
New York, NY 10019

KATZ TELEVISION GROUP

Contract # 25775957 Changes as of: 10/25/2017 at 3:45 PM Version: Highlighting Revision 1
 CPE: 389/472/5174 Flight: 10/27/17 - 10/31/17 Station: EURL
 Agency: MENTZER MEDIA Advertiser: John Adams - VA AG Market: Johnson City-Kingsport-Bristol
 210 W. Pennsylvania Avenue Product: PADAM Office: PHILADELPHIA
 Suite 250 Agency Order #: 6667601 Primary Demo: Adults 35+
 Towson, MD 21204 Buyer: Rumbley, Chris Con Type: POLITICAL/VOTE
 Salesperson: FRAN BROWN Assistant: FRAN BROWN
 215-563-5400 215-563-5400
 Total \$: \$450.00
 Total Spots: 5
 Total CPP: \$67.16
 Total GRP: 6.7
 Separation:

Comments: Separation: 30

#	Day/Time	DP	Program	A35P Rating	Len	Rate	10/27	10/28	10/29	10/30	10/31	Total Spots	Total \$	CPP	GRP
1	F-M-Th 7p-7:30p		World News Tonight	1.8	30	\$50.00	0	0	0	1	1	2	\$100.00	\$27.78	3.6
Changes: Rate from 75 to 50															
2	Su 8p-9p		Great Pumpkin Charlie Brown	3.1	30	\$300.00	0	0	1	0	0	1	\$300.00	\$96.77	3.1
Changes: Program from AFHV to Great Pumpkin Charlie Brown															
REV+ 3	Su 6p-6:30p		News	0.0	30	\$40.00	0	0	0	0	0	1	\$40.00	\$0.00	0.0
REV+ 4	Su 7a-8a		News	0.0	30	\$10.00	0	0	0	0	0	1	\$10.00	\$0.00	0.0
TOTALS:							0	0	3	1	1	5	\$450.00	\$67.16	6.7



KATZ TELEVISION
GROUP

125 West 55th St
New York, NY 10019

Contract # 25775957
CPE: 389/472/5174
Agency: MENTZER MEDIA
210 W. Pennsylvania
Avenue
Suite 250
Towson, MD 21204

Changes as of: 10/25/2017 at 3:45 PM
Flight: 10/27/17 - 10/31/17
Advertiser: John Adams - VA AG
Product: PADAM
Agency Order #: 6667601
Buyer: Rumbley, Chris
Salesperson: FRAN BROWN
215-563-5400

Version: Highlighting Revision 1
Station: EJHL
Market: Johnson City-Kingsport
Bristol
Office: PHILADELPHIA
Primary Demo: Adults 35+
Con Type: POLITICAL/VOTE
Assistant: FRAN BROWN
215-563-5400

Total \$: \$450.00
Total Spots: 5
Total CPP: \$67.16
Total GRP: 6.7
Separation:

Special Instructions

Order Level Comments			
Date/Time	Added by	Comment	
10/25/17 3:45 PM	FRAN BROWN	Separation: 30	
10/25/17 3:40 PM	System	Notice Received.	
10/25/17 3:10 PM	FRAN BROWN	Separation: 30	

Competitive Information	
Market Budget: \$6,429	
EJHL Share: 7%	
Comment:	
WCYB: 72%	
WEMT: 2%	
WJHL: 19%	

Daypart Summary				
Day/Time	% Distrib	Spots	Dollars	GRP
Total	100%	5	\$450.00	6.7

Monthly Summary		
Month	Spots	Dollars
2017-Oct	3	\$350.00
2017-Nov	2	\$100.00
Total	5	\$450.00

Transaction History						
Trans	Created/Received	Created by	Status	Spot#	\$ Chg	Contract \$
Revision	10/25/17 3:45 PM	FRAN BROWN	Revised	2	\$0	\$450.00
Queued for Electronic Contracting	10/25/17 3:24 PM				\$0	\$0
New	10/25/17 3:05 PM	FRAN BROWN	Confirmed	3	\$450.00	\$450.00

Non-Discrimination Policy	
PARAGRAPHS 49 AND 50 OF THE UNITED STATES FEDERAL COMMUNICATIONS COMMISSION'S REPORT AND ORDER NO. 07-217 PROVIDES THAT BROADCAST STATIONS' ADVERTISING CONTRACTS WILL NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY, AND MUST CONTAIN NONDISCRIMINATION CLAUSES. CONSISTENT WITH THIS ORDER, KATZ MEDIA GROUP (INCLUDING ANY SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY BROADCAST ADVERTISING CONTRACT ON THE BASIS OF RACE OR ETHNICITY AND EVALUATES, NEGOTIATES AND COMPLETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO RACE OR ETHNICITY.	

Changes: Total Spots from 3 to 5; User Entered \$ from \$0.00 to \$450.00. 4 buylines added or modified.	

CONTRACT

EJHL
338 E. Main Street
Johnson City, TN 37601
(423) 926-2151

Contract / Revision 25775957 /		Alt Order # 25775957
Product PADAM		
Contract Dates 10/27/17 - 10/31/17		Estimate # 5174
Advertiser POL/John Adams/VA/AG/R		Original Date / Revision 10/25/17 / 10/25/17
Billing Cycle EOM/EOC	Billing Calendar Broadcast	Cash/Trade Cash
Property EJHL	Account Executive Katz Philadelphia	Sales Office Katz/Philadelphia
Special Handling		
Demographic Adults 35+		
Agy Code 9912736	Advertiser Code 389	Product 1/2 472
Agency Ref IN2570/SP271/TO132E		Advertiser Ref

And:

Mentzer Media Services
210 West Pennsylvania Avenue
Suite 250
Towson, MD 21204
USA

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	EJHL	10/30/17	10/30/17	World News	7-730p		:30				NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/30/17	11/05/17	M-----				1	\$50.00				
N 2	EJHL	10/31/17	10/31/17	World News	7-730p		:30				NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/30/17	11/05/17	-T-----				1	\$50.00				
N 3	EJHL	10/29/17	10/29/17	Great Pumpkin C Brow	8-9p		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/23/17	10/29/17	-----S				1	\$300.00				
N 4	EJHL	10/29/17	10/29/17	Sun Local News @ 6p	6-630p		:30				NM	1	\$40.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/23/17	10/29/17	-----S				1	\$40.00				
N 5	EJHL	10/29/17	10/29/17	Sun Local News @ 7a	7-8a		:30				NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/23/17	10/29/17	-----S				1	\$10.00				
Totals								0.00				5	\$450.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
09/25/17 - 10/29/17	3	\$350.00	(\$52.50)	\$297.50
10/30/17 - 10/31/17	2	\$100.00	(\$15.00)	\$85.00
Totals	5	\$450.00	(\$67.50)	\$382.50

Signature: _____ **Date:** _____

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

LIN Television Corporation does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Any advertiser certifies that it is not buying broadcasting air time on LIN Television Corporation stations for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.