

Sales Order

Station: WZFX-FM-HD2 Buyer: John
 Contract Name: 2020Sunny JohnSzoka NCHouse Tax Schedule: (None)
 Contract#: (none) Agency Commission %: 0
 Start Date: 9/03/20 End Date: 11/02/20 Billing Cycle: Calendar
 Revenue Type: POLITICAL DIRECT Type: Cash Salesperson: 1183rdra Comm %: 0
 Advertiser: JOHN SZOKA FOR NC HOUSE Makegood Policy: WITHIN CONTRACT DATES
 Address: 6922 SURREY ROAD
 City: FAYETTEVILLE State: NC Zip: 28306
 Product Name: _____
 Estimate #: 2020 Election
 Competitive Code: 09 POLITICAL

| No | DATES | | Alt wks | TIMES | | LEN | DISTRIBUTION | | | | | | | | RATE | TOTALS | | PTY | |
|----|----------|----------|------------|----------|----------|-----|--------------|---|---|---|---|----|----|--------|------|--------|-------|--------|------|
| | START | END | | START | END | | M | T | W | T | F | SA | SU | Per Wk | | D/W | SPOTS | | \$\$ |
| 1 | 9/03/20 | 9/04/20 | | 6:00 AM | 10:00 AM | 30 | | | | 2 | 2 | | | 4 | D | 1.00 | 4 | 4.00 | |
| 2 | 9/03/20 | 9/04/20 | | 10:00 AM | 3:00 PM | 30 | | | | 2 | 2 | | | 4 | D | 1.00 | 4 | 4.00 | |
| 3 | 9/03/20 | 9/04/20 | | 3:00 PM | 7:00 PM | 30 | | | | 2 | 2 | | | 4 | D | 1.00 | 4 | 4.00 | |
| 4 | 9/05/20 | 9/05/20 | | 10:00 AM | 3:00 PM | 30 | | | | | | 3 | | 3 | D | 1.00 | 3 | 3.00 | |
| 5 | 9/05/20 | 9/05/20 | | 3:00 PM | 7:00 PM | 30 | | | | | | 3 | | 3 | D | 1.00 | 3 | 3.00 | |
| 6 | 9/06/20 | 9/06/20 | | 10:00 AM | 3:00 PM | 30 | | | | | | 3 | | 3 | D | 1.00 | 3 | 3.00 | |
| 7 | 9/06/20 | 9/06/20 | | 3:00 PM | 7:00 PM | 30 | | | | | | 3 | | 3 | D | 1.00 | 3 | 3.00 | |
| 8 | 9/03/20 | 9/04/20 | | 6:00 AM | 10:00 AM | 60 | | | | 2 | 2 | | | 4 | D | 5.00 | 4 | 20.00 | |
| 9 | 9/03/20 | 9/04/20 | | 10:00 AM | 3:00 PM | 60 | | | | 2 | 1 | | | 3 | D | 5.00 | 3 | 15.00 | |
| 10 | 9/03/20 | 9/04/20 | | 3:00 PM | 7:00 PM | 60 | | | | 1 | 2 | | | 3 | D | 5.00 | 3 | 15.00 | |
| 11 | 9/05/20 | 9/05/20 | | 10:00 AM | 3:00 PM | 60 | | | | | | 2 | | 2 | D | 5.00 | 2 | 10.00 | |
| 12 | 9/05/20 | 9/05/20 | | 3:00 PM | 7:00 PM | 60 | | | | | | 2 | | 2 | D | 5.00 | 2 | 10.00 | |
| 13 | 9/06/20 | 9/06/20 | | 10:00 AM | 3:00 PM | 60 | | | | | | 2 | | 2 | D | 5.00 | 2 | 10.00 | |
| 14 | 9/06/20 | 9/06/20 | | 3:00 PM | 7:00 PM | 60 | | | | | | 2 | | 2 | D | 5.00 | 2 | 10.00 | |
| 15 | 9/07/20 | 10/30/20 | | 6:00 AM | 10:00 AM | 30 | 1 | 1 | 1 | 1 | 1 | | | 5 | D | 1.00 | 40 | 40.00 | |
| 16 | 9/07/20 | 10/30/20 | | 10:00 AM | 3:00 PM | 30 | 1 | 1 | 1 | 1 | 1 | | | 5 | D | 1.00 | 40 | 40.00 | |
| 17 | 9/07/20 | 10/30/20 | | 3:00 PM | 7:00 PM | 30 | 1 | 1 | 1 | 1 | 1 | | | 5 | D | 1.00 | 40 | 40.00 | |
| 18 | 9/07/20 | 10/30/20 | | 6:00 AM | 10:00 AM | 60 | 1 | 1 | 1 | 1 | 1 | | | 5 | D | 5.00 | 40 | 200.00 | |
| 19 | 9/07/20 | 10/30/20 | | 10:00 AM | 3:00 PM | 60 | 1 | 1 | 1 | 1 | 1 | | | 5 | D | 5.00 | 40 | 200.00 | |
| 20 | 9/07/20 | 10/30/20 | | 3:00 PM | 7:00 PM | 60 | 1 | 1 | 1 | 1 | 1 | | | 5 | D | 5.00 | 40 | 200.00 | |
| 21 | 9/12/20 | 10/31/20 | | 10:00 AM | 3:00 PM | 30 | | | | | | 3 | | 3 | D | 1.00 | 24 | 24.00 | |
| 22 | 9/12/20 | 10/31/20 | | 3:00 PM | 7:00 PM | 30 | | | | | | 3 | | 3 | D | 1.00 | 24 | 24.00 | |
| 23 | 9/12/20 | 10/31/20 | | 10:00 AM | 3:00 PM | 60 | | | | | | 3 | | 3 | D | 5.00 | 24 | 120.00 | |
| 24 | 9/12/20 | 10/31/20 | | 3:00 PM | 7:00 PM | 60 | | | | | | 3 | | 3 | D | 5.00 | 24 | 120.00 | |
| 25 | 9/13/20 | 11/01/20 | | 10:00 AM | 3:00 PM | 30 | | | | | | 3 | | 3 | D | 1.00 | 24 | 24.00 | |
| 26 | 9/13/20 | 11/01/20 | | 3:00 PM | 7:00 PM | 30 | | | | | | 3 | | 3 | D | 1.00 | 24 | 24.00 | |
| 27 | 9/13/20 | 11/01/20 | | 10:00 AM | 3:00 PM | 60 | | | | | | 3 | | 3 | D | 5.00 | 24 | 120.00 | |
| 28 | 9/13/20 | 11/01/20 | | 3:00 PM | 7:00 PM | 60 | | | | | | 3 | | 3 | D | 5.00 | 24 | 120.00 | |
| 29 | 11/02/20 | 11/02/20 | | 6:00 AM | 10:00 AM | 30 | 2 | | | | | | | 2 | D | 1.00 | 2 | 2.00 | |
| 30 | 11/02/20 | 11/02/20 | | 10:00 AM | 3:00 PM | 30 | 2 | | | | | | | 2 | D | 1.00 | 2 | 2.00 | |
| 31 | 11/02/20 | 11/02/20 | | 3:00 PM | 7:00 PM | 30 | 2 | | | | | | | 2 | D | 1.00 | 2 | 2.00 | |
| 32 | 11/02/20 | 11/02/20 | | 6:00 AM | 10:00 AM | 60 | 1 | | | | | | | 1 | D | 5.00 | 1 | 5.00 | |
| 33 | 11/02/20 | 11/02/20 | | 10:00 AM | 3:00 PM | 60 | 1 | | | | | | | 1 | D | 5.00 | 1 | 5.00 | |
| 34 | 11/02/20 | 11/02/20 | | 3:00 PM | 7:00 PM | 60 | 1 | | | | | | | 1 | D | 5.00 | 1 | 5.00 | |

Billing Projections: By Month

| | Sep 20 | Oct 20 | Nov 20 |
|----|--------|--------|--------|
| CA | 654.00 | 720.00 | 57.00 |
| ST | 600.00 | 648.00 | 183.00 |

Print Spot Prices

Additional Notes: Thank you for your Business!!

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TOTAL SPOTS 483

GROSS TOTAL \$ 1,431.00

ADJUSTED SPOTS 483

ADJUSTED TOTAL \$ 1,431.00

APPROVE DECLINE

 General Manager

 Sales Manager

 Interactive Sales Manager

 Business Manager

NC House of Rep.... John Szoka



From: Regina Drake
 Phone: (910) 486-2021
 Email: regina.drake@bbgi.com
 8/31/2020 1:47 PM

WZFX-FM HD2 (continued)

| Daypart | Length | Spots | Unit Rate | Total Cost | Net Reach | Frequency |
|--------------------------------|--------|-------|-----------|------------|-----------|-----------|
| M-F 6A-10A | 60 | 5 | \$5.00 | \$25.00 | - | - |
| M-F 10A-3P | 60 | 5 | \$5.00 | \$25.00 | - | - |
| M-F 3P-7P | 60 | 5 | \$5.00 | \$25.00 | - | - |
| Sa 10A-3P | 60 | 3 | \$5.00 | \$15.00 | - | - |
| Sa 3P-7P | 60 | 3 | \$5.00 | \$15.00 | - | - |
| Su 10A-3P | 60 | 3 | \$5.00 | \$15.00 | - | - |
| Su 3P-7P | 60 | 3 | \$5.00 | \$15.00 | - | - |
| Flight G - 1 wk (11/02) | | | | | | |
| One Week Total | | | | | | |
| M 6A-10A | 30 | 9 | \$2.33 | \$21.00 | 0 | 0.0 |
| M 10A-3P | 30 | 9 | \$2.33 | \$21.00 | 0 | 0.0 |
| M 3P-7P | 30 | 2 | \$1.00 | \$2.00 | - | - |
| M 6A-10A | 60 | 2 | \$1.00 | \$2.00 | - | - |
| M 10A-3P | 60 | 1 | \$5.00 | \$5.00 | - | - |
| M 3P-7P | 60 | 1 | \$5.00 | \$5.00 | - | - |
| M 6A-10A | 60 | 1 | \$5.00 | \$5.00 | - | - |

The first demo listed is the Primary Demo.
 This report was created in TAPSCAN using the following Radio information: FAYETTEVILLE, NC; SP20; Custom Geo = 28306; 28348; Multiple Dayparts Used; P 21+; See Detailed Sourcing Page for Complete Details.
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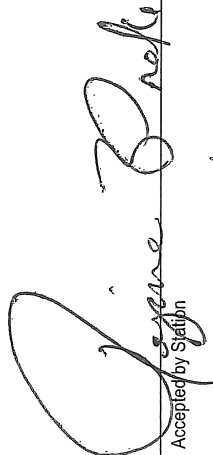
NC House of Rep.... John Szoka

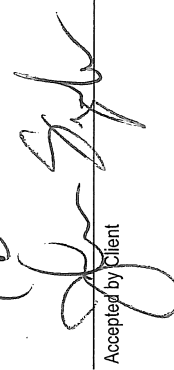


From: Regina Drake
 Phone: (910) 486-2021
 Email: regina.drake@bbgi.com
 8/31/2020 1:47 PM

Schedule Grand Totals: 10 Weeks

| Radio Total | Stations | Spots | Unit Rate | Total Cost | Net Reach | Frequency |
|-------------|----------|-------|-----------|------------|-----------|-----------|
| WUKS-FM | 465 | 465 | \$9.83 | \$4,569.00 | 7,400 | 17.3 |
| WZFX-FM HD2 | 483 | 483 | \$2.96 | \$1,431.00 | 0 | 0.0 |
| | 948 | 948 | \$6.33 | \$6,000.00 | 8,000 | 16.0 |


 Accepted by Station 9/1/20
 Date


 Accepted by Client 9/1/20
 Date

This station does not discriminate in the sale of advertising time and will accept no advertising which is placed with an intent to discriminate on the basis of race, gender or ethnicity. Advertiser hereby certifies that it is not buying broadcasting air time under this advertising sales contract for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race, gender, national origin or ancestry.

The first demo listed is the Primary Demo.
 This report was created in TAP-SCAN using the following Radio information: FAYETTEVILLE, NC; SP20; Custom Geo = 28306; 28348; Multiple Dayparts Used; P 21+; See Detailed Sourcing Page for Complete Details.
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