



Political Broadcast Agreement Form for Non-Candidate/Issue Advertisements (PB-19)



Political Broadcast Agreement Form for Non-Candidate/Issue Advertisements (PB-19)

This form may serve as a model agreement for the sale of political broadcast advertising time and to facilitate compliance with the Federal Communications Commission's (FCC) record retention requirements. Broadcasters seeking information on how the FCC's political broadcast rules and record retention requirements apply to their specific circumstances should seek the advice of their own attorney.

Please note:

You will be prompted to save this form after each entry of your electronic signature. Make sure to re-save the form if you enter any information after entering your electronic signature.

Produced and published by NAB's Legal department. Copyright 2020 National Association of Broadcasters.

Reproduction or publication of the contents, in whole or in part, without express permission is prohibited. No liability is assumed with respect to the use of the information contained herein.

A companion to this form is NAB's Political Broadcast Catechism. To assist with your understanding of the political advertising rules, an all-new Political Advertising Primer course will become available via Broadcast Education in March 2020.

Broadcast Education is NAB's home for online educational offerings, including live and on-demand webcasts, podcasts and certificate courses. For more information, visit <u>education.nab.org</u>.

NAB members have access to an array of member tools and benefits. To access additional member tools, please visit nab.org/MemberTools.

ISSUE (Non-candidate) ADVERTISEMENT AGREEMENT FORM

Rigel Strategies	, hereby request station time as fo	ollows: See Order for proposed
schedule and charges. See Inv	oice for actual schedule and charges	5 .
Check one:		
(1) a legally qualified candidate issue of public importance (e.g. subject of controversy or disc		al office; (3) a national legislative or (4) a political issue that is the
only to a state or local issue).	a message relating to any political matter of	national importance (e.g., relates
ALL QU	ESTIONS/BLOCKS MUST BE CON	MPLETED
Station time requested by: Rigel Strate	gies	
Agency name: Rigel Strategies		
Address: 3948 Legacy Suite 106282, Plar	no, TX 75023	
Contact: Dennis Sternitzky	Phone number: 202-695-2449	Email: DLSTERN1@GMAIL.COM
Name of advertiser/sponsor (list entity committees] with no acronyms; name r	's full legal name as disclosed to the Fede nust match the sponsorship ID in ad):	eral Election Commission [for federal
Name: Job Creators Network		
Address: Five Concourse Parkway, Suite 3	300, Atlanta, GA 30328	
Contact: Alfredo Ortiz	Phone number: 678-905-7717	Email: info@jobcreators.com
Station is authorized to announce the	time as paid for by such person or entity.	
ist ALL of the chief executive officers group(s) of the advertiser/sponsor (Use	or members of the executive committee of separate page if necessary.):	or board of directors or other governing
Alfredo Ortiz- President and Chief Executiv Phil Willard- Chief Financial Officer Eliane Parker- Chief Communications Offic		
By signing below, advertiser/sponsor repexecutive committee and board of direc	presents that those listed above are the only tors or other governing group(s).	y executive officers, members of the
f ad refers to a federal candidate(s) or	federal election, list ALL of the following	: / N/A
Name(s) of every candidate referred to	o:	
Office(s) sought by such candidate(s) (no acronyms or abbreviations):	
Date of election:		
Clearly identify EVERY political matter ad (no acronyms); use separate page i	of national importance referred to in the fnecessary:	N/A
information, and tools. Campaign includes	prought to us by Job Creators Network. r 20 pledge. You II receive a link that will gives sending a link and message to 10 people you The folks at 10 For 20 will get them the inform	know who care about America:: family

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

The advertiser/sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, which may arise from the broadcast of the above-requested advertisement(s). For the above-requested ad(s), the advertiser/sponsor also agrees to prepare a script, transcript or tape, which will be delivered to the station by the log deadlines outlined in the station's disclosure statement.

Advertiser/Sponsor		Station Represent	ative			
Signature: Demo Strutiby		Signature: Mike	Reed			
Name: Dennis Sternitzky		Name: Mike Reed, S	SVP Salem Media Group			
Date of Request to Purchase Ad Time:	07/21/20	Date of Station Agreement to Sell Time: 07/21/20				
то	BE COMPLETED	BY STATION O	NLY			
Ad submitted to station? Yes Note: Must have separate PB-19 forms (or the	No equivalent, e.g., adden	Date ad received: 08/11/20 ndums) for each version of the ad (i.e., for every ad with differing copy).				
If only one officer, executive committee member or director is listed above, station should ask the advertiser/sp in writing if there are any other officers, executive committee members or directors, maintain records of inquiry update this form if additional officers, members or directors are provided.						
Disposition: Accepted Accepted IN PART (e.g., ad not reason (option) *Upload partially accepted form, then pro	nal):		mplete.			
Date and nature of follow-ups, if any:						
Contract #: 26301006	Station Call Letters: Salem Radio Network	k	Date Received/Requested: 07/21/20			
Est. #:	Station Location: Salem Radio Network	k Dallas, TX	Run Start and End Dates: 08/17-11/02/20			
For national issue ads only (not require	ed for state/local is	sine ade).				

For national issue ads only (not required for state/local issue ads):

Upload order, this disclosure form and invoice (or traffic system print-out) or other material reflecting this transaction to the OPIF or use this space to document schedule of time purchased, when spots actually aired, the rates charged and the classes of time purchased (including date, time, class of time and reasons for any make-goods or rebates) or attach separately. If station will not upload the actual times spots aired until an invoice is generated, the name of a contact person who can provide that information immediately should be placed in the "Terms and Disclosures" folder in the OPIF.

I have attached Counterpoint Contract 26301006



Proposal Proposal # Ver # Rev# # Wks Page # 26301006 Date Product Advertiser Time End Start GOTV 2020 Job Creators Network 7/21/20 1:15:31PM 8/17/20 11/8/20 Salesperson Salesperson Phone # Demos (972)402-8800 Ext(261) Dennis Sternitzky Sales Office Agency Phone # Survey SMR (DS Region)

Line #	Vehicle	Days & Times M T W T F S S	Aug 17	Aug 24	Aug 31	Sep 7	Sep 14	Sep 21	Sep 28	Oct 5	Oct 12	Oct 19	Oct 26	Nov 2	Nov 9	Total Units	Lan	Unit Rate	Extended Total
#	1					,									9				
3	*Elder	Mo-Fr 6PM-9PM	3	3	3	3	3	3	3	3	3	3	3	1		34	60	625.00	21250
		(Net)																	
	60-second voic	ed spots by Larry Elder																	
1	*Gorka	Mo-Fr 3PM-6PM	3	3	3	3	3	3	3	3	3	3	3	1		34	60	550.00	18700
		(Net)																	
	60-sec Voiced	Ads by Dr. Gorka																	
4	*Hewitt-AM	Mo-Fr 6AM-9AM	3	3	3	3	3	3	3	3	3	3	3	1		34	60	850.00	28900
		(Net)																	
	:60 sec voiced	spot by Hugh Hewitt																	
2	*Gallagher	Mo-Fr 9AM-12PM	3	3	3	3	3	3	3	3	3	3	3	1		34	60	925.00	31450
		(Net)																	
	60-sec voiced s	pots by Mike Gallagher																	
5	*Prager	Mo-Fr 12PM-3PM	3	3	3	3	3	3	3	3	3	3	3	1		34	60	700.00	23800
	_	(Net)																	
	60-sec voiced s	spot by Dennis Prager																	
		Weekly Units	15	15	15	15	15	15	15	15	15	15	15	5	0	170			
		Weekly Gross \$	10950	10950	10950	10950	10950	10950	10950	10950	10950	10950	10950	3650					124100





Pro	posal	Proposal # 26301006	Ver #	Rev #	# Wks	Page #			
Advertiser	Product	Date	Time		Start	End			
Job Creators Network	GOTV 2020	7/21/20	1:15:31	PM :	8/17/20	11/8/20			
Salesperson	Salesperson Phone #	Demos							
Dennis Sternitzky	(972)402-8800 Ext(261)								
Sales Office	Agency Phone #	Survey							
SMR (DS Region)	()-		·						

Line #	Vehicle	Days & Times M T W T F S S	Aug 17	Aug 24	Aug 31	Sep 7	Sep 14	Sep 21	Sep 28	Oct 5	Oct 12	Oct 19	Oct 26	Nov 2	Nov 9	Total Units	Len	Unit Rate	Extended Total
			Total G	Pross:	\$124, ²	100.00		1	Agency (ommissi	on:					Total Net:	(124,100.	00

Accepted for Salara Badia Nationalis	Accepted for Accepted for the Advertiser:
The state of the s	_ De Stylen
Name Title	Name Title

ALL REVISIONS AND/OR CANCELLATIONS REQUIRE 2-WEEK WRITTEN NOTICE.

Salem does not guarantee results.

Terms are cash in advance unless prior credit approval is granted

Embed campaigns are not cancellable

The Advertiser agrees to the terms and specifications contained in this agreement. Salem Media Representatives, as representative for the scheduled media, agrees to issue orders reflecting the terms and specifications to participating facilities. Media participation may be subject to availability at the time the schedule is placed. All media reserve the right to approve all copy and/or tapes provided by the Advertiser or its Agent. The Advertiser or its duly assigned Agent promises to pay and shall be solely liable for payment to Salem Media Representatives or its assignees Receipt of signed Broadcast Agreement by facsimile transmission shall be binding as a legal document in lieu of original Broadcast Agreement. Terms are cash with order unless prior credit approval is granted by participating media. Cancellation or adjustment of this schedule is available only under the specific provisions expressed herein. Networks or syndicators may provide commensurate coverage if any announcements are missed during this schedule. Network affiliation and clearance may vary plus or minus five percent. THIS AGREEMENT IS FURTHER SUBJECT TO ALL TERMS & CONDITIONS.







Vehicle	Bill Date	Description	Item Bill Type	Amount/Item	Units per item	# Items	Total Amount
*Elder	8/30/20	60-sec embed, 5x w/o 8/17, 5x w/o 08/24	Embedded	\$775.00	1	10	\$7,750.00
*Elder	8/30/20	Interview w/o 08/24, 5-min	Embedded	\$0.00	1	1	\$0.00
*Elder	9/27/20	60-sec embed, 5x /pw 08/31-09/21	Embedded	\$775.00	1	20	\$15,500.00
*Elder	9/27/20	Interview w/o 09/14, 5-min	Embedded	\$0.00	1	1	\$0.00
*Elder	10/25/20	60-sec embed, 5x /pw 09/28-10/19	Embedded	\$775.00	1	20	\$15,500.00
*Elder	10/25/20	Interview w/o 10/05, 5-min	Embedded	\$0.00	1	1	\$0.00
*Elder	11/3/20	60-sec embed, 5x w/o 10/26,1x p/w 11/02	Embedded	\$775.00	1	6	\$4,650.00
			Embedded	\$3,100.00		59	\$43,400.00
*Elder				\$3,100.00		59	\$43,400.00
*Elder Internet	8/30/20	Embed streaming, 5x w/o 8/17, 5x w/o 08/24	DIGNtwk Streaming	\$200.00	1	10	\$2,000.00
*Elder Internet	8/30/20	Streaming, 3x p/w 08/17,08/24	DIGNtwk Streaming	\$200.00	1	6	\$1,200.00
*Elder Internet	9/27/20	Embed streaming, 5x /pw 08/31-09/21	DIGNtwk Streaming	\$200.00	1	20	\$4,000.00
*Elder Internet	9/27/20	Streaming, 3x p/w 8/31,9/7,9/14, 9/21	DIGNtwk Streaming	\$200.00	1	12	\$2,400.00
*Elder Internet	10/25/20	Embed streaming, 5x /pw 09/28-10/19	DIGNtwk Streaming	\$200.00	1	20	\$4,000.00
*Elder Internet	10/25/20	Streaming, 3x p/w 9/28,10/05, 10/12, 10/19	DIGNtwk Streaming	\$200.00	1	12	\$2,400.00
*Elder Internet	11/3/20	Embed streaming, 5x w/o 10/26,1x p/w 11/02	DIGNtwk Streaming	\$200.00	1	6	\$1,200.00
*Elder Internet	11/3/20	Streaming, 3x p/w 10/26, 1x p/w 11/02	DIGNtwk Streaming	\$200.00	1	4	\$800.00
			DIGNtwk Streaming	\$1,600.00		90	\$18,000.00
*Elder Internet				\$1,600.00		90	\$18,000.00
*Gallagher Internet	8/30/20	Embed streaming, 5x w/o 8/17, 5x w/o 08/24	DIGNtwk Streaming	\$200.00	1	10	\$2,000.00
*Gallagher Internet	8/30/20	Streaming, 3x p/w 08/17,08/24	DIGNtwk Streaming	\$200.00	1	6	\$1,200.00
*Gallagher Internet	9/27/20	Embed streaming 5x /pw 08/31-09/21	DIGNtwk Streaming	\$200.00	1	20	\$4,000.00
*Gallagher Internet	9/27/20	Streaming, 3x p/w 8/31,9/7,9/14, 9/21	DIGNtwk Streaming	\$200.00	1	12	\$2,400.00
*Gallagher Internet	10/25/20	Embed streaming, 5x /pw 09/28-10/19	DIGNtwk Streaming	\$200.00	1	20	\$4,000.00
*Gallagher Internet	10/25/20	Streaming, 3x p/w 9/28,10/05, 10/12, 10/19	DIGNtwk Streaming	\$200.00	1	12	\$2,400.00
*Gallagher Internet	11/3/20	Embed streaming, 5x w/o 10/26,1x p/w 11/02	DIGNtwk Streaming	\$200.00	1	6	\$1,200.00
*Gallagher Internet	11/3/20	Streaming, 3x p/w 10/26, 1x p/w 11/02	DIGNtwk Streaming	\$200.00	1	4	\$800.00
			DIGNtwk Streaming	\$1,600.00		90	\$18,000.00
*Gallagher Internet				\$1,600.00		90	\$18,000.00
*Gorka	8/30/20	60-sec embed, 5x w/o 8/17, 5x w/o 08/24	Embedded	\$775.00	1	10	\$7,750.00







Vehicle	Bill Date	Description	Item Bill Type	Amount/Item	Units per item	# Items	Total Amoun
*Gorka	8/30/20	Interview w/o 08/24, 5-min	Embedded	\$0.00	1	1	\$0.00
*Gorka	9/27/20	60-sec embed, 5x /pw 08/31-09/21	Embedded	\$775.00	1	20	\$15,500.00
*Gorka	9/27/20	Interview w/o 09/21, 5-min	Embedded	\$0.00	1	1	\$0.00
*Gorka	10/25/20	60-sec embed, 5x /pw 09/28-10/19	Embedded	\$775.00	1	20	\$15,500.00
*Gorka	10/25/20	Interview w/o 10/12, 5-min	Embedded	\$0.00	1	1	\$0.00
*Gorka	11/3/20	60-sec embed, 5x w/o 10/26,1x p/w 11/02	Embedded	\$775.00	1	6	\$4,650.0
			Embedded	\$3,100.00		59	\$43,400.0
*Gorka				\$3,100.00		59	\$43,400.0
*Gorka Internet	8/30/20	Embed streaming, 5x w/o 8/17, 5x w/o 08/24	DIGNtwk Streaming	\$200.00	1	10	\$2,000.00
*Gorka Internet	8/30/20	Streaming, 3x p/w 08/17,08/24	DIGNtwk Streaming	\$200.00	1	6	\$1,200.0
*Gorka Internet	9/27/20	embed streaming, 5x /pw 08/31-09/21	DIGNtwk Streaming	\$200.00	1	20	\$4,000.00
*Gorka Internet	9/27/20	Streaming, 3x p/w 8/31,9/7,9/14, 9/21	DIGNtwk Streaming	\$200.00	1	12	\$2,400.0
*Gorka Internet	10/25/20	Embed streaming, 5x /pw 09/28-10/19	DIGNtwk Streaming	\$200.00	1	20	\$4,000.0
*Gorka Internet	10/25/20	Streaming, 3x p/w 9/28,10/05, 10/12, 10/19	DIGNtwk Streaming	\$200.00	1	12	\$2,400.0
*Gorka Internet	11/3/20	Embed streaming, 5x w/o 10/26,1x p/w 11/02	DIGNtwk Streaming	\$200.00	1	6	\$1,200.0
*Gorka Internet	11/3/20	Streaming, 3x p/w 10/26, 1x p/w 11/02	DIGNtwk Streaming	\$200.00	1	4	\$800.0
			DIGNtwk Streaming	\$1,600.00		90	\$18,000.0
*Gorka Internet				\$1,600.00		90	\$18,000.0
*Hewitt Internet	8/30/20	Embed streaming, 5x w/o 8/17, 5x w/o 08/24	DIGNtwk Streaming	\$200.00	1	10	\$2,000.00
*Hewitt Internet	8/30/20	Streaming, 3x p/w 08/17,08/24	DIGNtwk Streaming	\$200.00	1	6	\$1,200.00
*Hewitt Internet	9/27/20	Embed streaming 5x /pw 08/31-09/21	DIGNtwk Streaming	\$200.00	1	20	\$4,000.00
*Hewitt Internet	9/27/20	Streaming, 3x p/w 8/31,9/7,9/14, 9/21	DIGNtwk Streaming	\$200.00	1	12	\$2,400.00
*Hewitt Internet	10/25/20	Embed streaming, 5x /pw 09/28-10/19	DIGNtwk Streaming	\$200.00	1	20	\$4,000.00
*Hewitt Internet	10/25/20	Streaming, 3x p/w 9/28,10/05, 10/12, 10/19	DIGNtwk Streaming	\$200.00	1	12	\$2,400.00
*Hewitt Internet	11/3/20	Embed streaming, 5x w/o 10/26,1x p/w 11/02	DIGNtwk Streaming	\$200.00	1	6	\$1,200.0
*Hewitt Internet	11/3/20	Streaming, 3x p/w 10/26, 1x p/w 11/02	DIGNtwk Streaming	\$200.00	1	4	\$800.0
			DIGNtwk Streaming	\$1,600.00		90	\$18,000.0
*Hewitt Internet				\$1,600.00		90	\$18,000.0
*Hewitt-AM	8/30/20	60-sec embed, 5x w/o 8/17, 5x w/o 08/24	Embedded	\$1,150.00	1	10	\$11,500.00
*Hewitt-AM	9/6/20	Interview w/o 08/31, 5-min	Embedded	\$0.00	1	1	\$0.00







Vehicle	Bill Date	Description	Item Bill Type	Amount/Item	Units per item	# Items	Total Amount
*Hewitt-AM	9/27/20	60-sec embed, 5x /pw 08/31-09/21	Embedded	\$1,150.00	1	20	\$23,000.00
*Hewitt-AM	10/4/20	Interview w/o 09/28, 5-min	Embedded	\$0.00	1	1	\$0.00
*Hewitt-AM	10/25/20	60-sec embed, 5x /pw 09/28-10/19	Embedded	\$1,150.00	1	20	\$23,000.00
*Hewitt-AM	11/1/20	Interview w/o 10/26, 5-min	Embedded	\$0.00	1	1	\$0.00
*Hewitt-AM	11/3/20	60-sec embed, 5x w/o 10/26,1x p/w 11/02	Embedded	\$1,150.00	1	6	\$6,900.00
			Embedded	\$4,600.00		59	\$64,400.00
*Hewitt-AM	•			\$4,600.00		59	\$64,400.00
*Prager Internet	8/30/20	Embed streaming, 5x w/o 8/17, 5x w/o 08/24	DIGNtwk Streaming	\$200.00	1	10	\$2,000.00
*Prager Internet	8/30/20	Streaming, 3x p/w 08/17,08/24	DIGNtwk Streaming	\$200.00	1	6	\$1,200.00
*Prager Internet	9/27/20	Embed streaming 5x /pw 08/31-09/21	DIGNtwk Streaming	\$200.00	1	20	\$4,000.00
*Prager Internet	9/27/20	Streaming, 3x p/w 8/31,9/7,9/14, 9/21	DIGNtwk Streaming	\$200.00	1	12	\$2,400.00
*Prager Internet	10/25/20	Embed streaming, 5x /pw 09/28-10/19	DIGNtwk Streaming	\$200.00	1	20	\$4,000.00
*Prager Internet	10/25/20	Streaming, 3x p/w 9/28,10/05, 10/12, 10/19	DIGNtwk Streaming	\$200.00	1	12	\$2,400.00
*Prager Internet	11/3/20	Embed streaming, 5x w/o 10/26,1x p/w 11/02	DIGNtwk Streaming	\$200.00	1	6	\$1,200.00
*Prager Internet	11/3/20	Streaming, 3x p/w 10/26, 1x p/w 11/02	DIGNtwk Streaming	\$200.00	1	4	\$800.00
			DIGNtwk Streaming	\$1,600.00		90	\$18,000.00
*Prager Internet				\$1,600.00		90	\$18,000.00
*Gallagher	8/30/20	60-sec embed, 5x w/o 8/17, 5x w/o 08/24	Embedded	\$1,225.00	1	10	\$12,250.00
*Gallagher	8/30/20	Interview w/o 08/17, 5-min	Embedded	\$0.00	1	1	\$0.00
*Gallagher	9/27/20	60-sec embed, 5x /pw 08/31-09/21	Embedded	\$1,225.00	1	20	\$24,500.00
*Gallagher	9/27/20	Interview w/o 09/07, 5-min	Embedded	\$0.00	1	1	\$0.00
*Gallagher	10/4/20	Interview w/o 09/28, 5-min	Embedded	\$0.00	1	1	\$0.00
*Gallagher	10/25/20	60-sec embed, 5x /pw 09/28-10/19	Embedded	\$1,225.00	1	20	\$24,500.00
*Gallagher	10/25/20	Interview w/o 10/19, 5-min	Embedded	\$0.00	1	1	\$0.00
*Gallagher	11/3/20	60-sec embed, 5x w/o 10/26,1x p/w 11/02	Embedded	\$1,225.00	1	6	\$7,350.00
			Embedded	\$4,900.00		60	\$68,600.00
*Gallagher	·			\$4,900.00		60	\$68,600.00
*Prager	8/30/20	60-sec embed, 5x w/o 8/17, 5x w/o 08/24	Embedded	\$775.00	1	10	\$7,750.00
*Prager	9/6/20	Interview w/o 08/31, 5-min	Embedded	\$0.00	1	1	\$0.00
*Prager	9/27/20	60-sec embed, 5x /pw 08/31-09/21	Embedded	\$775.00	1	20	\$15,500.00





NTR Proposal S	umma	ary	Proposal # 26301006	Ver #	Rev#	# Wks	Page #
Advertiser	Pro	duct	Date	Time		Start	End
Job Creators Network	GC	OTV 2020	7/21/20	1:15:31	PM	8/17/20	11/8/20
Salesperson		Salesperson Phone #	Demos				
Dennis Sternitzky		(972)402-8800 Ext(261)					
Sales Office		Agency Phone #	Survey				
SMR (DS Region)							

Vehicle	Bill Date	Description	Item Bill Type	Amount/Item	Units per item	# Items	Total Amount
*Prager	10/4/20	Interview w/o 09/28, 5-min	Embedded	\$0.00	1	1	\$0.00
*Prager	10/25/20	60-sec embed, 5x /pw 09/28-10/19	Embedded	\$775.00	1	20	\$15,500.00
*Prager	10/25/20	60-sec embed, 5x w/o 10/26,1x p/w 11/02	Embedded	\$775.00	1	6	\$4,650.00
*Prager	11/1/20	Interview w/o 10/26, 5-min	Embedded	\$0.00	1	1	\$0.00
			Embedded	\$3,100.00		59	\$43,400.00
*Prager	·			\$3,100.00		59	\$43,400.00

Total Gross: \$ 353,200.00 Agency Commission: Total Net: \$353,200.00

ALL REVISIONS AND/OR CANCELLATIONS REQUIRE 2-WEEK WRITTEN NOTICE.

Salem does not guarantee results.

Terms are cash in advance unless prior credit approval is granted

Embed campaigns are not cancellable

The Advertiser agrees to the terms and specifications contained in this agreement. Salem Media Representatives, as representative for the scheduled media, agrees to issue orders reflecting the terms and specifications to participating facilities. Media participation may be subject to availability at the time the schedule is placed. All media reserve the right to approve al copy and/or tapes provided by the Advertiser or its Agent. The Advertiser or its duly assigned Agent promises to pay and shall be solely liable for payment to Salem Media Representatives or its assignees. Receipt of signed Broadcast Agreement by facsimile transmission shall be binding as a legal document in lieu of original Broadcast Agreement. Terms are cash with order unless prior credit approval is granted by participating media. Cancellation or adjustment of this schedule is available only under the specific provisions expressed herein. Networks or syndicators may provide commensurate coverage if any announcements are missed during this schedule. Network affiliation and clearance may vary plus or minus five percent. THIS AGREEMENT IS FURTHER SUBJECT TO ALL TERMS & CONDITIONS.

Accepted for Salem Radio Net	twork:		Accepted for Agency	ι (and Media Buying Service, if any) as Age	ent for the Advertiser:
Name	J. Stoley	ītle	Name	D. Staley	Title





Proposal S	umma	ary	Proposal # 26301006	Ver #	Rev #	# # Wks 12	Page #
Advertiser Job Creators Network		duct TV 2020	Date 7/21/20	Time 1:15:31		Start 8/17/20	End 11/8/20
Salesperson Dennis Sternitzky		Salesperson Phone # (972)402-8800 Ext(261)	Demos		·		
Sales Office SMR (DS Region)		Agency Phone # ()-	Survey				

													Qtr 3	Qtr 4	Qtr 1	Qtr 2		Total
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	2020	2020	2021	2021	Total	Units
*Elder																		
	0	3,750	7,500	7,500	2,500	0	0	0	0	0	0	0	11,250	10,000			21,250	34
*Gorka																		
	0	3,300	6,600	6,600	2,200	0	0	0	0	0	0	0	9,900	8,800			18,700	34
*Hewitt-AM																		
	0	5,100	10,200	10,200	3,400	0	0	0	0	0	0	0	15,300	13,600			28,900	34
*Gallagher																		
	0	5,550	11,100	11,100	3,700	0	0	0	0	0	0	0	16,650	14,800			31,450	34
*Prager																		
	0	4,200	8,400	8,400	2,800	0	0	0	0	0	0	0	12,600	11,200			23,800	34
All Vehicles	s - Total (Gross																
		21,900	43,800	43,800	14,600								65,700	58,400			124,100	170
All Vehicles	- Total U	nits																
		30	60	60	20								90	80				170
					Air Time Gro	oss:	\$124,100.00			Agency C	commission	•				Total Net:	\$124,100.00	

													Qtr 3	Qtr 4	Qtr 1	Qtr 2	NTR
NTR	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	2020	2020	2021	2021	Total
*Elder																	
	0	7,750	15,500	15,500	4,650	0	0	0	0	0	0	0	23,250	20,150			43,400
*Elder Int	ternet																
	0	3,200	6,400	6,400	2,000	0	0	0	0	0	0	0	9,600	8,400			18,000
*Gallaghe	er Internet																
	0	3,200	6,400	6,400	2,000	0	0	0	0	0	0	0	9,600	8,400			18,000
*Gorka																	
	0	7,750	15,500	15,500	4,650	0	0	0	0	0	0	0	23,250	20,150			43,400
*Gorka Ir	nternet																
	0	3,200	6,400	6,400	2,000	0	0	0	0	0	0	0	9,600	8,400			18,000





Proposal S	umma	Proposal # 26301006	Ver #	Rev #	# # Wks 12	Page #	
Advertiser Job Creators Network	Proc GO	luct TV 2020	Date 7/21/20	Time 1:15:31	PM	Start 8/17/20	End 11/8/20
Salesperson Dennis Sternitzky		Salesperson Phone # (972)402-8800 Ext(261)	Demos				
Sales Office SMR (DS Region)		Agency Phone # ()-	Survey				

													Qtr 3	Qtr 4	Qtr 1	Qtr 2	NTR
NTR	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	2020	2020	2021	2021	Total
*Hewitt I	nternet																
	0	3,200	6,400	6,400	2,000	0	0	0	0	0	0	0	9,600	8,400			18,000
*Hewitt-A	ΑM																
	0	11,500	23,000	23,000	6,900	0	0	0	0	0	0	0	34,500	29,900			64,400
*Prager	nternet																
	0	3,200	6,400	6,400	2,000	0	0	0	0	0	0	0	9,600	8,400			18,000
*Gallagh	er																
	0	12,250	24,500	24,500	7,350	0	0	0	0	0	0	0	36,750	31,850			68,600
*Prager																	
	0	7,750	15,500	20,150	0	0	0	0	0	0	0	0	23,250	20,150			43,400
	-	_															

All Vehicles - Total Gross

63,000 126,000 130,650 33,550 189,000 164,200 353,200

NTR Gross: \$353,200.00 Agency Commission: Total Net: \$353,200.00

Total Gross: \$477,300.00 Agency Commission: Total Net: \$477,300.00

ALL REVISIONS AND/OR CANCELLATIONS REQUIRE 2-WEEK WRITTEN NOTICE.

Salem does not guarantee results.

Terms are cash in advance unless prior credit approval is granted

Embed campaigns are not cancellable

The Advertiser agrees to the terms and specifications contained in this agreement. Salem Media Representative, as representative for the scheduled media, agrees to issue orders reflecting the terms and specifications to participating facilities. Media participation may be subject to availability at the time the schedule is placed. All media reserve the right to approve all copy and/or tapes provided by the Advertiser or its Agent. The Advertiser or its duly assigned Agent promises to pay and shall be solely liable for payment to Salem Media Representatives or its assignees. Receipt of signed Broadcast Agreement by facsimile transmission shall be binding as a legal document in lieu of original Broadcast Agreement. Terms are cash with order unless prior credit approval is granted by participating media. Cancellation or adjustment of this schedule is available only under the specific provisions expressed herein. Networks or syndicators may provide commensurate coverage if any announcements are missed during this schedule. Network affiliation and clearance may vary plus or minus five percent. THIS AGREEMENT IS FURTHER SUBJECT TO ALL TERMS & CONDITIONS.

