

# CONTRACT



**WTOC**  
**11 The News Place**  
**1511 Chatham Center Drive**  
**Savannah, GA 31405**  
**Sales T & C: www.gray.tv/advertising**  
**(912) 234-1111**

<u>Contract / Revision</u> 3470846 /		<u>Alt Order #</u> WOC14543985
<u>Advertiser</u> American Cancer Society Cancer Action Netw		<u>Original Date / Revision</u> 03/20/24 / 03/20/24
<u>Contract Dates</u> 03/21/24 - 03/27/24	<u>Estimate #</u> 3712	
<u>Product</u> Issue		
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WTOC	<u>Account Executive</u> Matt Nixon	<u>Sales Office</u> Savannah Natio
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
	<u>Order Type</u> NORMAL	<u>Total Ratings</u> 145.30
<u>Agy Code</u> 9915247	<u>Advertiser Code</u> 398	<u>Product 1/2</u> 385
<u>Agency Ref</u> 157991	<u>Advertiser Ref</u> 607574	

And:

**Hulsen Media Services**  
**2400 Laramie Trail**  
**Austin, TX 78745**

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	WTOC	03/21/24	03/27/24	M-F 6a News	6:00 AM-7:00 AM		:30				NM	5	\$3,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
	Week:	03/18/24	03/24/24	---11--				2	\$700.00	3.00			
	Week:	03/25/24	03/31/24	111----				3	\$700.00	3.00			
N 2	WTOC	03/21/24	03/27/24	CBS This Morning	7:00 AM-9:00 AM		:30				NM	5	\$2,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
	Week:	03/18/24	03/24/24	---11--				2	\$500.00	2.90			
	Week:	03/25/24	03/31/24	111----				3	\$500.00	2.90			
N 3	WTOC	03/21/24	03/23/24	CBS This Morning Saturday	8:00 AM-10:00 AM		:30				NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
	Week:	03/18/24	03/24/24	-----1-				1	\$350.00	2.50			
N 4	WTOC	03/21/24	03/24/24	Sun 8a News	8:00 AM-9:00 AM		:30				NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
	Week:	03/18/24	03/24/24	-----1				1	\$350.00	2.70			
N 5	WTOC	03/21/24	03/24/24	CBS Sunday Morning	9:00 AM-10:30 AM		:30				NM	1	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
	Week:	03/18/24	03/24/24	-----1				1	\$500.00	4.10			
N 6	WTOC	03/25/24	03/27/24	M-F 12p News	12:00 PM-12:30 PM		:30				NM	3	\$1,575.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
	Week:	03/25/24	03/31/24	111----				3	\$525.00	3.80			
N 7	WTOC	03/21/24	03/27/24	M-F 530p News	5:30 PM-6:00 PM		:30				NM	5	\$2,750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
	Week:	03/18/24	03/24/24	---11--				2	\$550.00	3.40			
	Week:	03/25/24	03/31/24	111----				3	\$550.00	3.40			
N 8	WTOC	03/21/24	03/27/24	M-F 6p News	6:00 PM-6:30 PM		:30				NM	5	\$5,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
	Week:	03/18/24	03/24/24	---11--				2	\$1,000.00	4.80			
	Week:	03/25/24	03/31/24	111----				3	\$1,000.00	4.80			
N 9	WTOC	03/25/24	03/27/24	M-F 730p-8p	7:30 PM-8:00 PM		:30				NM	3	\$1,650.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
	Week:	03/25/24	03/31/24	111----				3	\$550.00	3.30			
N 10	WTOC	03/25/24	03/27/24	M-F Late News	11:00 PM-11:35 PM		:30				NM	3	\$1,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
	Week:	03/25/24	03/31/24	111----				3	\$500.00	3.00			

(\* Line Transactions: N = New, E = Edited, D = Deleted)

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