

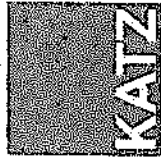
125 West 55th St
New York, NY 10019

KATZ TELEVISION GROUP

Contract # 25767102 Changes as of: 10/9/2017 at 12:00 PM Version: Highlighting Revision 2
CPE: 903/913/5632 Flight: 10/10/17 - 10/16/17 Station: WJHL
Agency: BUYING TIME, LLC Advertiser: NORTHAM, RALPH Market: Johnson City-Kingsport-Bristol
650 Massachusetts Ave NW Product: political Office: WASHINGTON
Suite 210 Agency Order #: 6609555 Primary Demo: Adults 35+
Washington, DC 20001 Buyer: Dome, Liz Con Type: POLITICAL/VOTE
Salesperson: FRANK BROWN Assistant: 215-563-5400
Total \$: \$3,575.00 Total Spots: 47 Total CPP: \$0.00 Total GRP: Separation:

Comments: Separation: 30

#	Day/Time	DP	Program	Rate	A35P Rating	Len	10/10 - 10/16										Total Spots	Total \$	CPP	GRP
							10/10	10/11	10/12	10/13	10/14	10/15	10/16							
1	Tu-F,M 11:30a-6a		WJHL Local News	\$35.00	0	30	0	0	1	0	0	0	0	1		2	\$70.00	\$0.00	0.0	
REV+ 2	Tu-F,M 7a-9a		CBS This Morning	\$25.00	0	15	0	1	2	1	2	0	0	1		2	6	\$150.00	\$0.00	0.0
Changes: Rate from 50 to 25; Len from 30 to 15																				
3	Tu-F,M 10a-11a		Daytime Tri-Cities	\$15.00	0	30	0	1	0	1	0	0	0	1		3	\$45.00	\$0.00	0.0	
4	Tu-F,M 11a-12n		The Price is Right	\$100.00	0	30	0	0	1	1	0	0	0	0		2	\$200.00	\$0.00	0.0	
REV+ 5	Tu-F,M 12n-12:30p		WJHL News Channel 11 At Noon	\$55.00	0	15	0	1	2	0	1	2	0	1	2	6	\$330.00	\$0.00	0.0	
Changes: Rate from 110 to 55; Len from 30 to 15																				
6	Tu-F,M 5p-5:30p		WJHL News Channel 11 At 5	\$120.00	0	30	0	1	1	0	0	0	0	1		3	\$360.00	\$0.00	0.0	
7	Tu-F,M 5:30p-6p		WJHL News Channel 11 At 5:30	\$120.00	0	30	0	1	1	1	0	0	0	1		4	\$480.00	\$0.00	0.0	
8	Tu-F,M 6p-6:30p		WJHL News Channel 11 At Six	\$225.00	0	30	0	0	1	0	0	0	0	1	2	\$450.00	\$0.00	0.0		
REV+ 9	Tu-F,M 6:30p-7p		CBS Evening News	\$100.00	0	15	0	1	2	0	1	2	0	0	4	\$400.00	\$0.00	0.0		
Changes: Rate from 200 to 100; Len from 30 to 15																				
REV+ 10	Sa 6p-6:30p		WJHL 6p Local News	\$50.00	0	30	0	0	0	0	0	1	0	0		1	\$50.00	\$0.00	0.0	
REV+ 11	Su 6p-6:30p		WJHL 6p Local News	\$50.00	0	30	0	0	0	0	0	0	1	0		1	\$50.00	\$0.00	0.0	
12	Tu-F,M 7p-8p		60 Minutes-CBS	\$300.00	0	30	0	0	0	0	0	0	1	0	1	\$300.00	\$0.00	0.0		
13	Tu-F,M 11p-11:35p		WJHL News Channel 11 At 11p	\$275.00	0	30	0	1	0	0	0	0	0	1	2	\$550.00	\$0.00	0.0		
14	Tu-F,M 11:35p-12:35a		Late Show with Stephen Colbert	\$25.00	0	30	0	1	1	0	0	0	0	1	3	\$75.00	\$0.00	0.0		
REV+ 15	Sa 6a-7a		WJHL Saturday 6a Local News	\$5.00	0	15	0	0	0	0	0	1	2	0	2	\$10.00	\$0.00	0.0		
Changes: Rate from 10 to 5; Len from 30 to 15																				
16	Sa 7a-8a		WJHL Saturday 7a Local News	\$10.00	0	30	0	0	0	0	0	1	0	0	1	\$10.00	\$0.00	0.0		
17	Sa 8a-10a		CBS This Morning	\$25.00	0	30	0	0	0	0	0	1	0	0	1	\$25.00	\$0.00	0.0		
REV+ 18	Su 6a-7a		WJHL Sunday 6a Local News	\$5.00	0	15	0	0	0	0	0	0	1	2	2	\$10.00	\$0.00	0.0		
Changes: Rate from 10 to 5; Len from 30 to 15																				



KATZ TELEVISION
GROUP

125 West 55th St
New York, NY 10019

Contract # 25767402 Changes as of: 10/09/2017 at 12:00 PM Version: Highlighting Revision 2
 CPE: 903/913/6632 Flight: 10/10/17 - 10/16/17 Station: WJHL Total \$: \$3,575.00
 Agency: BUYING TIME, LLC Advertiser: NORTHAM, RALPH Market: Johnson City-Kingsport-Bristol Total Spots: 47
 650 Massachusetts AVE NW Product: political Office: WASHINGTON Total CPP: \$0.00
 Suite 210 Agency Order #: 6609555 Primary Demo: Adults 35+ Total GRP:
 Washington, DC 20001 Buyer: Dore, Liz Con Type: POLITICAL/VOTE Separation:
 Salesperson: FRANK BROWN Assistant: 215-563-5400

#	Day/Time	DP	Program	Rate	A3SP Rating	Len	10/10 - 10/16								Total Spots	Total \$	CPP	GRP
							10/10	10/11	10/12	10/13	10/14	10/15	10/16					
SU	19 7a-8a		WJHL Sunday 7a Local News	\$10.00	0	30	0	0	0	0	1	0		1	\$10.00	\$0.00	0.0	
W																		
CAN 20	42:30p-1:30p		Young & Restless	\$100.00	0-0	30	0	4	0	0	0	0	0	4	\$100.00	\$0.00	0-0	
TOTALS:							0	11	0	0	0	5	5	11	47	\$3,575.00	\$0.00	0.0



KATZ TELEVISION GROUP

125 West 55th St.
New York, NY 10019

Contract # 25767102 Changes as of: 10/9/2017 at 12:00 PM Version: Highlighting Revision 2
CPE: 903/913/5632 Flight: 10/10/17 - 10/16/17 Station: WJHL
Agency: BUYING TIME, LLC Advertiser: NORTHAM, RALPH Market: Johnson City-Kingsport-Bristol
650 Massachusetts AVE NW Product: political
Suite 210 Agency Order #: 6609555 Buyer: Dome, Liz
Washington, DC 20001 Salesperson: FRAN BROWN 215-563-5400
Total \$: \$3,575.00
Total Spots: 47
Total CPP: \$0.00
Total GRP: 0.00
Separation: 30

Special Instructions

Date/Time	Added by	Comment
10/09/17 12:00 PM	GOTOSTRATA/brown	Separation: 30
10/09/17 9:07 AM	FRAN BROWN	Separation: 30
10/09/17 9:07 AM	FRAN BROWN	Canceled by new revision
10/09/17 8:55 AM	Linda DeSpain	Line 12 will air 7:30p-8:30p due to NFL Football airing until 7:30p.
10/09/17 8:52 AM	System	Notice Received.
10/06/17 2:07 PM	FRAN BROWN	Separation: 30

Competitive Information	
Market Budget:	\$14,300
WJHL Share:	25%
Comments:	
EJHL:	3%
WCYB:	66%
WENT:	6%

Daypart Summary				
Day/Time	% Distrib	Spots	Dollars	GRP
Total	100%	47	\$3,575.00	0.0

Monthly Summary		
Month	Spots	Dollars
2017-Oct	47	\$3,575.00
Total	47	\$3,575.00

Transaction History					
Trans	Created/Received	Created by	Status	Spot#	Spot#
Revision	10/9/17 12:00 PM	GOTOSTRATA/brown	Revised	12	1
Revision	10/9/17 9:07 AM	FRAN BROWN	Confirmed		1
Makegood 1	10/9/17 8:55 AM	Linda DeSpain	Canceled	1	2
Queued for Electronic Contracting	10/6/17 2:31 PM				
New	10/6/17 2:01 PM	FRAN BROWN	Confirmed	37	

Non-Discrimination Policy	
PARAGRAPHS 49 AND 50 OF THE UNITED STATES FEDERAL COMMUNICATIONS COMMISSION'S REPORT AND ORDER NO. 07-217 PROVIDES THAT BROADCAST STATIONS' ADVERTISING CONTRACTS WILL NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY, AND MUST CONTAIN NONDISCRIMINATION CLAUSES. CONSISTENT WITH THIS ORDER, KATZ MEDIA GROUP (INCLUDING ANY SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY BROADCAST ADVERTISING CONTRACT ON THE BASIS OF RACE OR ETHNICITY AND EVALUATES, NEGOTIATES AND COMPLETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO RACE OR ETHNICITY.	



125 West 55th St
New York, NY 10019

KATZ TELEVISION
GROUP

Contract # 25767102		Changes as of: 10/9/2017 at 12:19 PM		Version: Highlighting Makegood 2		Status: Sent To Rep	
CPE: 903/913/5632		Flight: 10/10/17 - 10/16/17		Station: WJHL		Total \$: \$3,575.00	
Agency: BUYING TIME, LLC		Advertiser: NORTHAM, RALPH		Market: Johnson City-Kingsport- Bristol		Total Spots: 47	
650 Massachusetts AVE NW Suite 210 Washington, DC 20001		Product: political		Office: WASHINGTON		Total CPP: \$0.00	
Agency Order #: 6609555		Buyer: Dome, Liz		Primary Demo: Adults 35+		Total GRP:	
Salesperson: FRAN BROWN 215-563-5400		Salesperson: FRAN BROWN 215-563-5400		Con Type: POLITICAL/VOTE		Separation:	
Assistant: 215-563-5400							
Comments: Separation: 30							
Station Comment							
Lines 10 & 11 will not air due to football and no local newscast. Per email from Fran Brown, I have left the Y&R makegood listed on line 20 on order for these spots and have converted that spot to a bookend.							

CONTRACT

WJHL
338 E. Main Street
Johnson City, TN 37601
(423) 926-2151

Contract / Revision 25767102 /		Alt Order # 25767102
Product political		
Contract Dates 10/10/17 - 10/16/17		Estimate # 5632
Advertiser POL/Northam for Lt Governor		Original Date / Revision 10/09/17 / 10/09/17
Billing Cycle EOM/EOC	Billing Calendar Broadcast	Cash/Trade Cash
Property WJHL	Account Executive Katz Philadelphia	Sales Office Katz/Washington
Special Handling		
Demographic Adults 18+		
Agg Code 9915780	Advertiser Code 903	Product 1/2 913
Agency Ref IN5252/SP2893/TO824		Advertiser Ref

And:

Buying Time
650 Massachusetts Avenue NW
Suite 210
Washington, DC 20001-3796
USA

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	WJHL	10/12/17	10/12/17	Local News @ 530a	530a-6a		:30				NM	1	\$35.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/09/17	10/15/17	---T---				1	\$35.00				
N 2	WJHL	10/16/17	10/16/17	Local News @ 530a	530a-6a		:30				NM	1	\$35.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/16/17	10/22/17	M-----				1	\$35.00				
N 3	WJHL	10/11/17	10/11/17	CBS This Morning	7a-9a		:15/:15				BK	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/09/17	10/15/17	--W----				1	\$50.00				
N 4	WJHL	10/12/17	10/12/17	CBS This Morning	7a-9a		:15/:15				BK	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/09/17	10/15/17	---T---				1	\$50.00				
N 5	WJHL	10/16/17	10/16/17	CBS This Morning	7a-9a		:15/:15				BK	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/16/17	10/22/17	M-----				1	\$50.00				
N 6	WJHL	10/11/17	10/11/17	Daytime Tri-Cities	10a-11a		:30				NM	1	\$15.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/09/17	10/15/17	--W----				1	\$15.00				
N 7	WJHL	10/13/17	10/13/17	Daytime Tri-Cities	10a-11a		:30				NM	1	\$15.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/09/17	10/15/17	----F--				1	\$15.00				
N 8	WJHL	10/16/17	10/16/17	Product Placement	10a-11a		:30				NM	1	\$15.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/16/17	10/22/17	M-----				1	\$15.00				
N 9	WJHL	10/12/17	10/12/17	Price is Right	11a-12p		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/09/17	10/15/17	---T---				1	\$100.00				
N 10	WJHL	10/13/17	10/13/17	Price is Right	11a-12p		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/09/17	10/15/17	----F--				1	\$100.00				

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

LIN Television Corporation does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Any advertiser certifies that it is not buying broadcasting air time on LIN Television Corporation stations for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



WJHL
338 E. Main Street
Johnson City, TN 37601
(423) 926-2151

Contract / Revision 25767102 /		Alt Order # 25767102
Contract Dates 10/10/17 - 10/16/17	Product political	Estimate # 5632
Advertiser POL/Northam for Lt Gove		Original Date / Revision 10/09/17 / 10/09/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 11	WJHL	10/11/17	10/11/17	Local News @ 12p	12p-1230p		:15/:15				BK	1	\$110.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	10/09/17	10/15/17	--W----				1	\$110.00				
N 12	WJHL	10/13/17	10/13/17	Local News @ 12p	12p-1230p		:15/:15				BK	1	\$110.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	10/09/17	10/15/17	----F--				1	\$110.00				
N 13	WJHL	10/16/17	10/16/17	Local News @ 12p	12p-1230p		:15/:15				BK	1	\$110.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	10/16/17	10/22/17	M-----				1	\$110.00				
N 14	WJHL	10/11/17	10/11/17	Local News 5p-6p	5p-6p		:30				NM	1	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	10/09/17	10/15/17	--W----				1	\$120.00				
N 15	WJHL	10/12/17	10/12/17	Local News @ 5p	5p-530p		:30				NM	1	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	10/09/17	10/15/17	---T---				1	\$120.00				
N 16	WJHL	10/16/17	10/16/17	Local News @ 5p	5p-530p		:30				NM	1	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	10/16/17	10/22/17	M-----				1	\$120.00				
N 17	WJHL	10/11/17	10/11/17	Local News @ 530p	530p-6p		:30				NM	1	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	10/09/17	10/15/17	--W----				1	\$120.00				
N 18	WJHL	10/12/17	10/12/17	Local News @ 530p	530p-6p		:30				NM	1	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	10/09/17	10/15/17	---T---				1	\$120.00				
N 19	WJHL	10/13/17	10/13/17	Local News @ 530p	530p-6p		:30				NM	1	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	10/09/17	10/15/17	----F--				1	\$120.00				
N 20	WJHL	10/16/17	10/16/17	Local News @ 530p	530p-6p		:30				NM	1	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	10/16/17	10/22/17	M-----				1	\$120.00				
N 21	WJHL	10/12/17	10/12/17	Local News @ 6p	6p-630p		:30				NM	1	\$225.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	10/09/17	10/15/17	---T---				1	\$225.00				
N 22	WJHL	10/16/17	10/16/17	Local News @ 6p	6p-630p		:30				NM	1	\$225.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	10/16/17	10/22/17	M-----				1	\$225.00				
N 23	WJHL	10/11/17	10/11/17	CBS Evening News	630p-7p		:15/:15				BK	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	10/09/17	10/15/17	--W----				1	\$200.00				
N 24	WJHL	10/13/17	10/13/17	CBS Evening News	630p-7p		:15/:15				BK	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	10/09/17	10/15/17	----F--				1	\$200.00				
N 25	WJHL	10/14/17	10/14/17	6p Local News	6p-630p		:30				NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	10/09/17	10/15/17	-----S-				1	\$50.00				
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
	1	WJHL	10/09/17-10/15/17	6p Local News	6p-630p	-----Sa--	:30		\$50.00		NM		
	See MG 26.2												

(* Line Transactions: N = New, E = Edited, D = Deleted)

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WJHL
338 E. Main Street
Johnson City, TN 37601
(423) 926-2151

<u>Contract / Revision</u> 25767102 /		<u>Alt Order #</u> 25767102
<u>Contract Dates</u> 10/10/17 - 10/16/17	<u>Product</u> political	<u>Estimate #</u> 5632
<u>Advertiser</u> POL/Northam for Lt Gove		<u>Original Date / Revision</u> 10/09/17 / 10/09/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 26	WJHL	10/15/17	10/15/17	Sun 6p Local News	6p-630p		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
		Week: 10/09/17	10/15/17	-----S	1			\$50.00					
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
	1	WJHL	10/09/17-10/15/17	Sun 6p Local News	6p-630p	-----S	:30		\$50.00		NM		
			See MG 26.2										
	2	WJHL	10/11/17-10/11/17	Y&R	1230p-130p	---W-----	:15/:15		\$100.00		BK		
			Ⓜ MG for 25.1,26.1										
N 27	WJHL	10/15/17	10/15/17	60 Minutes	730p-830p		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
		Week: 10/09/17	10/15/17	-----S	1			\$300.00					
N 28	WJHL	10/11/17	10/11/17	Local News @ 11p	11p-1135p		:30				NM	1	\$275.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
		Week: 10/09/17	10/15/17	--W----	1			\$275.00					
N 29	WJHL	10/16/17	10/16/17	Local News @ 11p	11p-1135p		:30				NM	1	\$275.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
		Week: 10/16/17	10/22/17	M-----	1			\$275.00					
N 30	WJHL	10/11/17	10/11/17	M-F 1135p-1237a	1135p-1237a		:30				NM	1	\$25.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
		Week: 10/09/17	10/15/17	--W----	1			\$25.00					
N 31	WJHL	10/12/17	10/12/17	M-F 1135p-1237a	1135p-1237a		:30				NM	1	\$25.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
		Week: 10/09/17	10/15/17	---T---	1			\$25.00					
N 32	WJHL	10/16/17	10/16/17	M-F 1135p-1237a	1135p-1237a		:30				NM	1	\$25.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
		Week: 10/16/17	10/22/17	M-----	1			\$25.00					
N 33	WJHL	10/14/17	10/14/17	Local News Sat 6a	6a-7a		:15/:15				BK	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
		Week: 10/09/17	10/15/17	-----S-	1			\$10.00					
N 34	WJHL	10/14/17	10/14/17	Local News Sat 7a	7a-8a		:30				NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
		Week: 10/09/17	10/15/17	-----S-	1			\$10.00					
N 35	WJHL	10/14/17	10/14/17	CBS This Morning Sat	8a-10a		:30				NM	1	\$25.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
		Week: 10/09/17	10/15/17	-----S-	1			\$25.00					
N 36	WJHL	10/15/17	10/15/17	Local News Sun 6a	6a-7a		:15/:15				BK	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
		Week: 10/09/17	10/15/17	-----S	1			\$10.00					
N 37	WJHL	10/15/17	10/15/17	Local News Sun 7a	7a-8a		:30				NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
		Week: 10/09/17	10/15/17	-----S	1			\$10.00					
Totals								0.00				36	\$3,575.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
09/25/17 - 10/16/17	36	\$3,575.00	(\$536.25)	\$3,038.75
Totals	36	\$3,575.00	(\$536.25)	\$3,038.75

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

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WJHL
 338 E. Main Street
 Johnson City, TN 37601
 (423) 926-2151

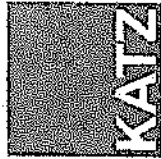
<u>Contract / Revision</u>		<u>Alt Order #</u>
25767102 /		25767102
<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
10/10/17 - 10/16/17	political	5632
<u>Advertiser</u>		<u>Original Date / Revision</u>
POL/Northam for Lt Gove		10/09/17 / 10/09/17

Signature: _____ Date: _____

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

LIN Television Corporation does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Any advertiser certifies that it is not buying broadcasting air time on LIN Television Corporation stations for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



125 West 55th St
New York, NY 10019

KATZ TELEVISION GROUP

Contract # 25767102 Changes as of: 10/09/2017 at 9:07 AM Version: Highlighting Revision 1
CPE: 903/913/6632 Flight: 10/10/17 - 10/16/17 Station: WJHL
Agency: BUYING TIME, LLC Advertiser: NORTHAM, RALPH Market: Johnson City-Kingsport-Bristol
660 Massachusetts Ave NW Product: political
Suite 210 Agency Order #: 6609555
Washington, DC 20001 Buyer: Dome, Liz
Salesperson: FRANK BROWN
215-563-5400

Total \$: \$3,575.00
Total Spots: 36
Total CPP: \$0.00
Total GRP:
Separation:

Comments: Separation: 30

#	Day/Time	DP	Program	Rate	A3SP Rating	Len	10/10	10/11	10/12	10/13	10/14	10/15	10/16	Total Spots	Total \$	CPP	GRP
1	Tu-Fri 15:30a-6a		WJHL Local News	\$35.00	0	30	0	0	1	0	0	0	1	2	\$70.00	\$0.00	0.0
2	Tu-Fri 7a-9a		CBS This Morning	\$50.00	0	30	0	1	1	0	0	0	1	3	\$150.00	\$0.00	0.0
3	Tu-Fri 10a-11a		Daytime Tri-Cities	\$15.00	0	30	0	1	0	1	0	0	1	3	\$45.00	\$0.00	0.0
4	Tu-Fri 11a-12n		The Price is Right	\$100.00	0	30	0	0	1	1	0	0	0	2	\$200.00	\$0.00	0.0
5	Tu-Fri 12n-12:30p		WJHL News Channel 11 At Noon	\$110.00	0	30	0	1	0	1	0	0	1	3	\$330.00	\$0.00	0.0
6	Tu-Fri 5p-5:30p		WJHL News Channel 11 At 5	\$120.00	0	30	0	1	1	0	0	0	1	3	\$360.00	\$0.00	0.0
7	Tu-Fri 5:30p-8p		WJHL News Channel 11 At 5:30	\$120.00	0	30	0	1	1	1	0	0	1	4	\$480.00	\$0.00	0.0
8	Tu-Fri 6p-6:30p		WJHL News Channel 11 At Six	\$225.00	0	30	0	0	1	0	0	0	1	2	\$450.00	\$0.00	0.0
9	Tu-Fri 6:30p-7p		CBS Evening News	\$200.00	0	30	0	1	0	1	0	0	0	2	\$400.00	\$0.00	0.0
REV-10	Sa 6p-6:30p		WJHL 6p Local News	\$50.00	0	30	0	0	0	0	1	0	0	0	\$0.00	\$0.00	0.0
REV-11	Su 6p-6:30p		WJHL 6p Local News	\$50.00	0	30	0	0	0	0	0	1	0	0	\$0.00	\$0.00	0.0
12	7p-8p		60 Minutes-CBS	\$300.00	0	30	0	0	0	0	0	1	0	1	\$300.00	\$0.00	0.0
13	Tu-Fri 11p-11:35p		WJHL News Channel 11 At 11p	\$275.00	0	30	0	1	0	0	0	0	1	2	\$550.00	\$0.00	0.0
14	Tu-Fri 11:35p-12:35a		Late Show with Stephen Colbert	\$25.00	0	30	0	1	1	0	0	0	1	3	\$75.00	\$0.00	0.0
15	Sa 6a-7a		WJHL Saturday 6a Local News	\$10.00	0	30	0	0	0	0	1	0	0	1	\$10.00	\$0.00	0.0
16	Sa 7a-8a		WJHL Saturday 7a Local News	\$10.00	0	30	0	0	0	0	1	0	0	1	\$10.00	\$0.00	0.0
17	Sa 8a-10a		CBS This Morning	\$25.00	0	30	0	0	0	0	1	0	0	1	\$25.00	\$0.00	0.0
18	Su 6a-7a		WJHL Sunday 6a Local News	\$10.00	0	30	0	0	0	0	0	1	0	1	\$10.00	\$0.00	0.0
19	Su 7a-8a		WJHL Sunday 7a Local News	\$10.00	0	30	0	0	0	0	0	1	0	1	\$10.00	\$0.00	0.0
REV-20	W 12:30p-1:30p		Young & Restless	\$100.00	0.0	30	0	0	0	0	0	0	0	0	\$100.00	\$0.00	0.0
TOTALS:							0	9	7	5	3	3	9	36	\$3,575.00	\$0.00	0.0



KATZ
TELEVISION
GROUP

125 West 55th St
New York, NY 10019

Contract # 25767102 Changes as of: 10/9/2017 at 9:07 AM Version: Highlighting Revision 1
CPE: 903/913/5632 Flight: 10/10/17 - 10/16/17 Station: WJHL
Agency: BUYING TIME, LLC Advertiser: NORTHAM, RALPH Market: Johnson City-Kingsport
650 Massachusetts Ave NW Bristol
Suite 210 Product: political Office: WASHINGTON
Washington, DC 20001 Agency Order #: 6609555 Primary Demo: Adults 35+
Buyer: Dome, Liz Con Type: POLITICAL/VOTE
Salesperson: FRAN BROWN Assistant: 215-563-5400
Total Spots: 36
Total CPP: \$0.00
Total GRP:
Separation:

Special Instructions

Order Level Comments			
Date/Time	Added by	Comment	
10/09/17 9:07 AM	FRAN BROWN	Separation: 30	
10/09/17 9:07 AM	FRAN BROWN	Canceled by new revision	
10/09/17 8:55 AM	Linda DeSpain	Line 12 will air 7:30p-8:30p due to NFL Football airing until 7:30p.	
10/09/17 8:52 AM	System	Notice Received.	
10/09/17 2:07 PM	FRAN BROWN	Separation: 30	

Competitive Information	
Market Budget: \$14,300	
WJHL Share: 25%	
Comment:	
EJHL: 3%	
WCYB: 66%	
WENT: 6%	

Daypart Summary				
Day/Time	% Distrib	Spots	Dollars	GRP
Total	100%	36	\$3,575.00	0.0

Monthly Summary		
Month	Spots	Dollars
2017-Oct	36	\$3,575.00
Total	36	\$3,575.00

Transaction History						
Trans	Created/Received	Created by	Status	Spot+	Spot-	\$ Chg
Revision	10/9/17 9:07 AM	FRAN BROWN	Revised		1	\$0
Makegood 1	10/9/17 8:55 AM	Linda DeSpain	Canceled	1	2	\$0
Queued for Electronic Contracting	10/6/17 2:31 PM					\$0
New	10/6/17 2:01 PM	FRAN BROWN	Confirmed	37		\$3,575.00

Non-Discrimination Policy
PARAGRAPHS 49 AND 50 OF THE UNITED STATES FEDERAL COMMUNICATIONS COMMISSION'S REPORT AND ORDER NO. 07-217 PROVIDES THAT BROADCAST STATIONS' ADVERTISING CONTRACTS WILL NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY, AND MUST CONTAIN NONDISCRIMINATION CLAUSES. CONSISTENT WITH THIS ORDER, KATZ MEDIA GROUP (INCLUDING ANY SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY BROADCAST ADVERTISING CONTRACT ON THE BASIS OF RACE OR ETHNICITY AND EVALUATES, NEGOTIATES AND COMPLETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO RACE OR ETHNICITY.



125 West 55th St
New York, NY 10019

KATZ TELEVISION
GROUP

Contract # 25737102 Changes as of: 10/9/2017 at 8:55 AM Version: Highlighting Makegood 1 Status: Sent To Rep
CPE: 903/913/5632 Flight: 10/10/17 - 10/16/17 Station: WJHL Total \$: \$3,575.00
Agency: BUYING TIME, LLC Advertiser: NORTHAM, RALPH Market: Johnson City-Kingsport-Bristol Total Spots: 36
650 Massachusetts Ave NW Product: political Office: WASHINGTON Total CPP: \$0.00
Suite 210 Agency Order #: 6609555 Primary Demo: Total GRP: Separation:
Washington, DC 20001 Buyer: Dornie, Liz Con Type: POLITICAL/NOTE Assistant: FRAN BROWN 215-563-5400
Comments: Separation: 30

#	Day/Time	DP	Program	Rate	Len	10/10 - 10/16										Total Spots	Total \$	CPP	GRP
						10/10 - 10/16							10/15 - 10/16						
						10/10	10/11	10/12	10/13	10/14	10/15	10/16							
MSD 10	Sa 6p-6:30p		WJHL 6p Local News	\$50.00	30	0	0	0	0	1	0	0	0	0	\$0.00	\$0.00	0.0		
	Su																		
MSD 11	6p-6:30p		WJHL 6p Local News	\$50.00	30	0	0	0	0	0	1	0	0	0	\$0.00	\$0.00	0.0		
	W																		
MGD 20	12:30p-1:30p		Young & Restless	\$100.00	30	0	1	0	0	0	0	0	0	0	\$100.00	\$0.00	0.0		
TOTALS:						0	9	7	5	3	3	9	36	\$3,575.00	\$0.00	0.0			

CONTRACT

WJHL
338 E. Main Street
Johnson City, TN 37601
(423) 926-2151

Contract / Revision 25767102 /		Alt Order # 25767102
Product political		
Contract Dates 10/10/17 - 10/16/17		Estimate # 5632
Advertiser POL/Northam for Lt Governor		Original Date / Revision 10/09/17 / 10/09/17
Billing Cycle EOM/EOC	Billing Calendar Broadcast	Cash/Trade Cash
Property WJHL	Account Executive Katz Philadelphia	Sales Office Katz/Washingto
Special Handling		
Demographic Adults 18+		
Agy Code 9915780	Advertiser Code 903	Product 1/2 913
Agency Ref IN5252/SP2893/TO824		Advertiser Ref

And:

Buying Time
650 Massachusetts Avenue NW
Suite 210
Washington, DC 20001-3796
USA

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	WJHL	10/12/17	10/12/17	Local News @ 530a	530a-6a		:30				NM	1	\$35.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	10/09/17	10/15/17	---T---				1	\$35.00				
N 2	WJHL	10/16/17	10/16/17	Local News @ 530a	530a-6a		:30				NM	1	\$35.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	10/16/17	10/22/17	M-----				1	\$35.00				
N 3	WJHL	10/11/17	10/11/17	CBS This Morning	7a-9a		:30				NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	10/09/17	10/15/17	--W----				1	\$50.00				
N 4	WJHL	10/12/17	10/12/17	CBS This Morning	7a-9a		:30				NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	10/09/17	10/15/17	---T---				1	\$50.00				
N 5	WJHL	10/16/17	10/16/17	CBS This Morning	7a-9a		:30				NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	10/16/17	10/22/17	M-----				1	\$50.00				
N 6	WJHL	10/11/17	10/11/17	Daytime Tri-Cities	10a-11a		:30				NM	1	\$15.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	10/09/17	10/15/17	--W----				1	\$15.00				
N 7	WJHL	10/13/17	10/13/17	Daytime Tri-Cities	10a-11a		:30				NM	1	\$15.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	10/09/17	10/15/17	----F--				1	\$15.00				
N 8	WJHL	10/16/17	10/16/17	Product Placement	10a-11a		:30				NM	1	\$15.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	10/16/17	10/22/17	M-----				1	\$15.00				
N 9	WJHL	10/12/17	10/12/17	Price is Right	11a-12p		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	10/09/17	10/15/17	---T---				1	\$100.00				
N 10	WJHL	10/13/17	10/13/17	Price is Right	11a-12p		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	10/09/17	10/15/17	----F--				1	\$100.00				

(* Line Transactions: N = New, E = Edited, D = Deleted)

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WJHL
338 E. Main Street
Johnson City, TN 37601
(423) 926-2151

<u>Contract / Revision</u> 25767102 /		<u>Alt Order #</u> 25767102
<u>Contract Dates</u> 10/10/17 - 10/16/17	<u>Product</u> political	<u>Estimate #</u> 5632
<u>Advertiser</u> POL/Northam for Lt Gove		<u>Original Date / Revision</u> 10/09/17 / 10/09/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 11	WJHL	10/11/17	10/11/17	Local News @ 12p	12p-1230p		:30				NM	1	\$110.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		10/09/17	10/15/17	--W----	1			\$110.00					
N 12	WJHL	10/13/17	10/13/17	Local News @ 12p	12p-1230p		:30				NM	1	\$110.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		10/09/17	10/15/17	----F--	1			\$110.00					
N 13	WJHL	10/16/17	10/16/17	Local News @ 12p	12p-1230p		:30				NM	1	\$110.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		10/16/17	10/22/17	M-----	1			\$110.00					
N 14	WJHL	10/11/17	10/11/17	Local News 5p-6p	5p-6p		:30				NM	1	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		10/09/17	10/15/17	--W----	1			\$120.00					
N 15	WJHL	10/12/17	10/12/17	Local News @ 5p	5p-530p		:30				NM	1	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		10/09/17	10/15/17	---T---	1			\$120.00					
N 16	WJHL	10/16/17	10/16/17	Local News @ 5p	5p-530p		:30				NM	1	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		10/16/17	10/22/17	M-----	1			\$120.00					
N 17	WJHL	10/11/17	10/11/17	Local News @ 530p	530p-6p		:30				NM	1	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		10/09/17	10/15/17	--W----	1			\$120.00					
N 18	WJHL	10/12/17	10/12/17	Local News @ 530p	530p-6p		:30				NM	1	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		10/09/17	10/15/17	---T---	1			\$120.00					
N 19	WJHL	10/13/17	10/13/17	Local News @ 530p	530p-6p		:30				NM	1	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		10/09/17	10/15/17	----F--	1			\$120.00					
N 20	WJHL	10/16/17	10/16/17	Local News @ 530p	530p-6p		:30				NM	1	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		10/16/17	10/22/17	M-----	1			\$120.00					
N 21	WJHL	10/12/17	10/12/17	Local News @ 6p	6p-630p		:30				NM	1	\$225.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		10/09/17	10/15/17	---T---	1			\$225.00					
N 22	WJHL	10/16/17	10/16/17	Local News @ 6p	6p-630p		:30				NM	1	\$225.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		10/16/17	10/22/17	M-----	1			\$225.00					
N 23	WJHL	10/11/17	10/11/17	CBS Evening News	630p-7p		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		10/09/17	10/15/17	--W----	1			\$200.00					
N 24	WJHL	10/13/17	10/13/17	CBS Evening News	630p-7p		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		10/09/17	10/15/17	----F--	1			\$200.00					
N 25	WJHL	10/14/17	10/14/17	6p Local News	6p-630p		:30				NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		10/09/17	10/15/17	-----S-	1			\$50.00					
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
	1	WJHL	10/09/17-10/15/17	6p Local News	6p-630p	-----Sa--	:30		\$50.00		NM		
	See MG 26.2												

(* Line Transactions: N = New, E = Edited, D = Deleted)

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WJHL
338 E. Main Street
Johnson City, TN 37601
(423) 926-2151

<u>Contract / Revision</u> 25767102 /		<u>Alt Order #</u> 25767102
<u>Contract Dates</u> 10/10/17 - 10/16/17	<u>Product</u> political	<u>Estimate #</u> 5632
<u>Advertiser</u> POL/Northam for Lt Gove		<u>Original Date / Revision</u> 10/09/17 / 10/09/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 26	WJHL	10/15/17	10/15/17	Sun 6p Local News	6p-630p		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/09/17	10/15/17	-----S				1	\$50.00				
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
	1	WJHL	10/09/17-10/15/17	Sun 6p Local News	6p-630p	-----S	:30		\$50.00		NM		
			See MG 26.2										
	2	WJHL	10/11/17-10/11/17	Y&R	1230p-130p	---W-----	:30		\$100.00		NM		
			Ⓢ MG for 25.1,26.1										
N 27	WJHL	10/15/17	10/15/17	60 Minutes	730p-830p		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/09/17	10/15/17	-----S				1	\$300.00				
N 28	WJHL	10/11/17	10/11/17	Local News @ 11p	11p-1135p		:30				NM	1	\$275.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/09/17	10/15/17	--W----				1	\$275.00				
N 29	WJHL	10/16/17	10/16/17	Local News @ 11p	11p-1135p		:30				NM	1	\$275.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/16/17	10/22/17	M-----				1	\$275.00				
N 30	WJHL	10/11/17	10/11/17	M-F 1135p-1237a	1135p-1237a		:30				NM	1	\$25.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/09/17	10/15/17	--W----				1	\$25.00				
N 31	WJHL	10/12/17	10/12/17	M-F 1135p-1237a	1135p-1237a		:30				NM	1	\$25.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/09/17	10/15/17	---T---				1	\$25.00				
N 32	WJHL	10/16/17	10/16/17	M-F 1135p-1237a	1135p-1237a		:30				NM	1	\$25.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/16/17	10/22/17	M-----				1	\$25.00				
N 33	WJHL	10/14/17	10/14/17	Local News Sat 6a	6a-7a		:30				NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/09/17	10/15/17	-----S-				1	\$10.00				
N 34	WJHL	10/14/17	10/14/17	Local News Sat 7a	7a-8a		:30				NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/09/17	10/15/17	-----S-				1	\$10.00				
N 35	WJHL	10/14/17	10/14/17	CBS This Morning Sat	8a-10a		:30				NM	1	\$25.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/09/17	10/15/17	-----S-				1	\$25.00				
N 36	WJHL	10/15/17	10/15/17	Local News Sun 6a	6a-7a		:30				NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/09/17	10/15/17	-----S				1	\$10.00				
N 37	WJHL	10/15/17	10/15/17	Local News Sun 7a	7a-8a		:30				NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
		Week: 10/09/17	10/15/17	-----S				1	\$10.00				
Totals								0.00				36	\$3,575.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
09/25/17 - 10/16/17	36	\$3,575.00	(\$536.25)	\$3,038.75
Totals	36	\$3,575.00	(\$536.25)	\$3,038.75

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WJHL
338 E. Main Street
Johnson City, TN 37601
(423) 926-2151

Contract / Revision	Alt Order #
25767102 /	25767102

Contract Dates	Product	Estimate #
10/10/17 - 10/16/17	political	5632

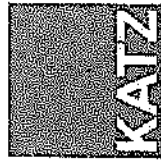
Advertiser	Original Date / Revision
POL/Northam for Lt Gove	10/09/17 / 10/09/17

Signature: _____ Date: _____

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125 West 55th St
New York, NY 10019

KATZ TELEVISION GROUP

Contract # 25767102 Changes as of: 10/6/2017 at 2:07 PM Version: Current State Version 1
CPE: 903/913/5632 Flight: 10/10/17 - 10/16/17 Station: WJHL
Agency: BUYING TIME, LLC Advertiser: NORTHAM, RALPH Market: Johnson City-Kingsport-Bristol
650 Massachusetts Ave NW Product: political Office: WASHINGTON
Suite 210 Agency Order #: 6609555 Primary Demo:
Washington, DC 20001 Buyer: Dome, Liz Con Type: POLITICAL/VOTE
Salesperson: 215-563-5400 Assistant: FRANK BROWN
Comments: Separation: 30 Separation: 215-563-5400

Total \$: \$3,575.00
Total Spots: 37
Total CPP: \$0.00
Total GRP:

#	Day/Time	DP	Program	Rate	Len	10/10 - 10/16											Total Spots	Total \$	CPP	GRP	
						10/10	10/11	10/12	10/13	10/14	10/15	10/16									
1	Tu-F,M 1:30a-6a		WJHL Local News	\$35.00	30	0	0	1	0	0	0	1				2	\$70.00	\$0.00	0.0		
2	Tu-F,M 7a-9a		CBS This Morning	\$50.00	30	0	1	1	0	0	0	0	1			3	\$150.00	\$0.00	0.0		
3	Tu-F,M 10a-11a		Daytime Tri-Cities	\$15.00	30	0	1	0	1	0	0	0	1			3	\$45.00	\$0.00	0.0		
4	Tu-F,M 11a-12n		The Price is Right	\$100.00	30	0	0	1	1	0	0	0	0			2	\$200.00	\$0.00	0.0		
5	Tu-F,M 12n-12:30p		WJHL News Channel 11 At Noon	\$110.00	30	0	1	0	1	0	0	0	1			3	\$330.00	\$0.00	0.0		
6	Tu-F,M 6:5p-5:30p		WJHL News Channel 11 At 5	\$120.00	30	0	1	1	0	0	0	0	1			3	\$360.00	\$0.00	0.0		
7	Tu-F,M 7:5:30p-6p		WJHL News Channel 11 At 5:30	\$120.00	30	0	1	1	1	0	0	0	1			4	\$480.00	\$0.00	0.0		
8	Tu-F,M 6p-6:30p		WJHL News Channel 11 At Six	\$225.00	30	0	0	1	0	0	0	0	1			2	\$450.00	\$0.00	0.0		
9	Tu-F,M 6:30p-7p		CBS Evening News	\$200.00	30	0	1	0	1	0	0	0	0			2	\$400.00	\$0.00	0.0		
10	Sa 6p-6:30p		WJHL 6p Local News	\$50.00	30	0	0	0	0	0	1	0	0			1	\$50.00	\$0.00	0.0		
11	Su 11:6p-6:30p		WJHL 6p Local News	\$50.00	30	0	0	0	0	0	0	1	0			1	\$50.00	\$0.00	0.0		
12	Su 7p-8p		60 Minutes-CBS	\$300.00	30	0	0	0	0	0	0	1	0			1	\$300.00	\$0.00	0.0		
13	Tu-F,M 11p-11:35p		WJHL News Channel 11 At 11p	\$275.00	30	0	1	0	0	0	0	0	1			2	\$550.00	\$0.00	0.0		
14	Tu-F,M 11:35p-12:35a		Late Show with Stephen Colbert	\$25.00	30	0	1	1	0	0	0	0	1			3	\$75.00	\$0.00	0.0		
15	Sa 15:6a-7a		WJHL Saturday 6a Local News	\$10.00	30	0	0	0	0	0	1	0	0			1	\$10.00	\$0.00	0.0		
16	Sa 16:7a-8a		WJHL Saturday 7a Local News	\$10.00	30	0	0	0	0	0	1	0	0			1	\$10.00	\$0.00	0.0		
17	Sa 17:8a-10a		CBS This Morning	\$25.00	30	0	0	0	0	0	1	0	0			1	\$25.00	\$0.00	0.0		
18	Su 18:6a-7a		WJHL Sunday 6a Local News	\$10.00	30	0	0	0	0	0	0	1	0			1	\$10.00	\$0.00	0.0		
19	Su 19:7a-8a		WJHL Sunday 7a Local News	\$10.00	30	0	0	0	0	0	0	1	0			1	\$10.00	\$0.00	0.0		
TOTALS:						0	8	7	5	4	4	9						37	\$3,575.00	\$0.00	0.0



KATZ
TELEVISION
GROUP

125 West 55th St
New York, NY 10019

Contract # 25767102 Changes as of: 10/6/2017 at 2:07 PM Version: Current State Version 1
CPE: 903/913/5632 Flight: 10/10/17 - 10/16/17 Station: WJHL Total \$: \$3,575.00
Agency: BUYING TIME, LLC Advertiser: NORTHAM, RALPH Market: Johnson City-Kingsport-Bristol Total Spots: 37
650 Massachusetts Ave NW Product: political Office: WASHINGTON Total CPP: \$0.00
Suite 210 Agency Order #: 6609555 Con Type: POLITICAL/VOTE Total GRP:
Washington, DC 20001 Buyer: Dorrie, Liz Assistant: FRAN BROWN Separation:
Salesperson: 215-563-5400

Special Instructions

Order Level Comments		
Date/Time	Added by	Comment
10/06/17 2:07 PM	FRAN BROWN	Separation: 30

Competitive Information	
Market Budget: \$14,300	
WJHL Share: 29%	
Comment: EJHL: 3%	
WCYB: 66%	
WEMT: 6%	

Daypart Summary				
Day/Time	% Distrib	Spots	Dollars	GRP
Total	100%	37	\$3,575.00	0.0

Monthly Summary		
Month	Spots	Dollars
2017-Oct	37	\$3,575.00
Total	37	\$3,575.00

Transaction History					
Trans	Created/Received	Created by	Status	Spot+	Spot-
Queued for Electronic Contracting	10/6/17 2:31 PM				
New	10/6/17 2:01 PM	FRAN BROWN	New	37	\$3,575.00
					\$0
					\$3,575.00

PARAGRAPHS 49 AND 50 OF THE UNITED STATES FEDERAL COMMUNICATIONS COMMISSION'S REPORT AND ORDER NO. 07-217 PROVIDES THAT BROADCAST STATIONS' ADVERTISING CONTRACTS WILL NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY, AND MUST CONTAIN NONDISCRIMINATION CLAUSES. CONSISTENT WITH THIS ORDER, KATZ MEDIA GROUP (INCLUDING ANY SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY BROADCAST ADVERTISING CONTRACT ON THE BASIS OF RACE OR ETHNICITY AND EVALUATES, NEGOTIATES AND COMPLETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO RACE OR ETHNICITY.

CONTRACT



WJHL
338 E. Main Street
Johnson City, TN 37601
(423) 926-2151

Contract / Revision 25767102 / 1		Alt Order # 25767102
Product political		
Contract Dates 10/10/17 - 10/16/17		Estimate # 5632
Advertiser POL/Northam for Lt Governor		Original Date / Revision 10/09/17 / 10/09/17
Billing Cycle EOM/EOC	Billing Calendar Broadcast	Cash/Trade Cash
Property WJHL	Account Executive Katz Philadelphia	Sales Office Katz/Washingto
Special Handling		
Demographic Adults 18+		
Agy Code 9915780	Advertiser Code 903	Product 1/2 913
Agency Ref IN5252/SP2893/TO824		Advertiser Ref

And:

Buying Time
650 Massachusetts Avenue NW
Suite 210
Washington, DC 20001-3796
USA

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	WJHL	10/12/17	10/12/17	Local News @ 530a	530a-6a		:30				NM	1	\$35.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		10/09/17	10/15/17	---T---	1			\$35.00					
N 2	WJHL	10/16/17	10/16/17	Local News @ 530a	530a-6a		:30				NM	1	\$35.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		10/16/17	10/22/17	M-----	1			\$35.00					
N 3	WJHL	10/11/17	10/11/17	CBS This Morning	7a-9a		:30				NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		10/09/17	10/15/17	--W----	1			\$50.00					
N 4	WJHL	10/12/17	10/12/17	CBS This Morning	7a-9a		:30				NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		10/09/17	10/15/17	---T---	1			\$50.00					
N 5	WJHL	10/16/17	10/16/17	CBS This Morning	7a-9a		:30				NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		10/16/17	10/22/17	M-----	1			\$50.00					
N 6	WJHL	10/11/17	10/11/17	Daytime Tri-Cities	10a-11a		:30				NM	1	\$15.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		10/09/17	10/15/17	--W----	1			\$15.00					
N 7	WJHL	10/13/17	10/13/17	Daytime Tri-Cities	10a-11a		:30				NM	1	\$15.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		10/09/17	10/15/17	----F--	1			\$15.00					
N 8	WJHL	10/16/17	10/16/17	Product Placement	10a-11a		:30				NM	1	\$15.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		10/16/17	10/22/17	M-----	1			\$15.00					
N 9	WJHL	10/12/17	10/12/17	Price is Right	11a-12p		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		10/09/17	10/15/17	---T---	1			\$100.00					
N 10	WJHL	10/13/17	10/13/17	Price is Right	11a-12p		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		10/09/17	10/15/17	----F--	1			\$100.00					

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WJHL
338 E. Main Street
Johnson City, TN 37601
(423) 926-2151

<u>Contract / Revision</u> 25767102 /		<u>Alt Order #</u> 25767102
<u>Contract Dates</u> 10/10/17 - 10/16/17	<u>Product</u> political	<u>Estimate #</u> 5632
<u>Advertiser</u> POL/Northam for Lt Gove		<u>Original Date / Revision</u> 10/09/17 / 10/09/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 11	WJHL	10/11/17	10/11/17	Local News @ 12p	12p-1230p		:30				NM	1	\$110.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
	Week:	10/09/17	10/15/17	--W----	1			\$110.00					
N 12	WJHL	10/13/17	10/13/17	Local News @ 12p	12p-1230p		:30				NM	1	\$110.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
	Week:	10/09/17	10/15/17	----F--	1			\$110.00					
N 13	WJHL	10/16/17	10/16/17	Local News @ 12p	12p-1230p		:30				NM	1	\$110.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
	Week:	10/16/17	10/22/17	M-----	1			\$110.00					
N 14	WJHL	10/11/17	10/11/17	Local News 5p-6p	5p-6p		:30				NM	1	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
	Week:	10/09/17	10/15/17	--W----	1			\$120.00					
N 15	WJHL	10/12/17	10/12/17	Local News @ 5p	5p-530p		:30				NM	1	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
	Week:	10/09/17	10/15/17	---T---	1			\$120.00					
N 16	WJHL	10/16/17	10/16/17	Local News @ 5p	5p-530p		:30				NM	1	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
	Week:	10/16/17	10/22/17	M-----	1			\$120.00					
N 17	WJHL	10/11/17	10/11/17	Local News @ 530p	530p-6p		:30				NM	1	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
	Week:	10/09/17	10/15/17	--W----	1			\$120.00					
N 18	WJHL	10/12/17	10/12/17	Local News @ 530p	530p-6p		:30				NM	1	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
	Week:	10/09/17	10/15/17	---T---	1			\$120.00					
N 19	WJHL	10/13/17	10/13/17	Local News @ 530p	530p-6p		:30				NM	1	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
	Week:	10/09/17	10/15/17	----F--	1			\$120.00					
N 20	WJHL	10/16/17	10/16/17	Local News @ 530p	530p-6p		:30				NM	1	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
	Week:	10/16/17	10/22/17	M-----	1			\$120.00					
N 21	WJHL	10/12/17	10/12/17	Local News @ 6p	6p-630p		:30				NM	1	\$225.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
	Week:	10/09/17	10/15/17	---T---	1			\$225.00					
N 22	WJHL	10/16/17	10/16/17	Local News @ 6p	6p-630p		:30				NM	1	\$225.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
	Week:	10/16/17	10/22/17	M-----	1			\$225.00					
N 23	WJHL	10/11/17	10/11/17	CBS Evening News	630p-7p		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
	Week:	10/09/17	10/15/17	--W----	1			\$200.00					
N 24	WJHL	10/13/17	10/13/17	CBS Evening News	630p-7p		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
	Week:	10/09/17	10/15/17	----F--	1			\$200.00					
N 25	WJHL	10/14/17	10/14/17	6p Local News	6p-630p		:30				NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
	Week:	10/09/17	10/15/17	-----S-	1			\$50.00					
N 26	WJHL	10/15/17	10/15/17	Sun 6p Local News	6p-630p		:30				NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
	Week:	10/09/17	10/15/17	-----S	1			\$50.00					

(* Line Transactions: N = New, E = Edited, D = Deleted)

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WJHL
338 E. Main Street
Johnson City, TN 37601
(423) 926-2151

Contract / Revision 25767102 /		Alt Order # 25767102
Contract Dates 10/10/17 - 10/16/17	Product political	Estimate # 5632
Advertiser POL/Northam for Lt Gove		Original Date / Revision 10/09/17 / 10/09/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 27	WJHL	10/15/17	10/15/17	60 Minutes	730p-830p		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		10/09/17	10/15/17	-----S	1			\$300.00					
N 28	WJHL	10/11/17	10/11/17	Local News @ 11p	11p-1135p		:30				NM	1	\$275.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		10/09/17	10/15/17	--W----	1			\$275.00					
N 29	WJHL	10/16/17	10/16/17	Local News @ 11p	11p-1135p		:30				NM	1	\$275.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		10/16/17	10/22/17	M-----	1			\$275.00					
N 30	WJHL	10/11/17	10/11/17	M-F 1135p-1237a	1135p-1237a		:30				NM	1	\$25.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		10/09/17	10/15/17	--W----	1			\$25.00					
N 31	WJHL	10/12/17	10/12/17	M-F 1135p-1237a	1135p-1237a		:30				NM	1	\$25.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		10/09/17	10/15/17	---T---	1			\$25.00					
N 32	WJHL	10/16/17	10/16/17	M-F 1135p-1237a	1135p-1237a		:30				NM	1	\$25.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		10/16/17	10/22/17	M-----	1			\$25.00					
N 33	WJHL	10/14/17	10/14/17	Local News Sat 6a	6a-7a		:30				NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		10/09/17	10/15/17	-----S-	1			\$10.00					
N 34	WJHL	10/14/17	10/14/17	Local News Sat 7a	7a-8a		:30				NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		10/09/17	10/15/17	-----S-	1			\$10.00					
N 35	WJHL	10/14/17	10/14/17	CBS This Morning Sat	8a-10a		:30				NM	1	\$25.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		10/09/17	10/15/17	-----S-	1			\$25.00					
N 36	WJHL	10/15/17	10/15/17	Local News Sun 6a	6a-7a		:30				NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		10/09/17	10/15/17	-----S	1			\$10.00					
N 37	WJHL	10/15/17	10/15/17	Local News Sun 7a	7a-8a		:30				NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		10/09/17	10/15/17	-----S	1			\$10.00					
Totals								0.00				37	\$3,575.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
09/25/17 - 10/16/17	37	\$3,575.00	(\$536.25)	\$3,038.75
Totals	37	\$3,575.00	(\$536.25)	\$3,038.75

Signature: _____ **Date:** _____

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