

Contract # 26005536 Agency: Smart Media Group CPE: AINSW/ORDR/523529

SUITE #102 ALEXANDRIA, VA 22301 1427 LESLIE AVE

Agency Order #: 30053663 Product: ORDR

Changes as of: 5/15/2018 at 9:22 AM Advertiser: Will Ainsworth for LT. Governor - AL Flight: 5/23/18 - 5/29/18

Buyer: berg, fran

Primary Demo: Adults 35+ Service: Nielsen Office: WASHINGTON

Market: Montgomery

Version: Current State Version 2
Station: WCOV

Con Type: POLITICAL/VOTE
Total \$: \$825.00

Total Spots: 13 Total CPP: \$36.50 Total GRP: 22.6

Assistant: CHRISTIAN MUNOZ 202-955-5342

Salesperson: CHRISTIAN MUNOZ 202-955-5342

Separation:

Comments: REV AINSWORTH ORDER ET 523529 PLS CNFM; THANKS, FRAN

| 6.50 22.6 | \$825.00 \$36.50 | 13 | | ယ | 0 | 0 | 0 | ω | 4 | TOTALS: 3 | TOTAL | | | | |
|-----------|------------------|-------|--|-------------|--------|--------|-------|----------------|---|-----------|--------------------------|------------|----------|---------------------|-----------------------|
| | - 1 | | | | | | | | | | | | | | CANCEL |
| \$39.06 | \$0.00 \$39 | 0 | | 0 | 0 | 0 | 0 | 0 | 0 | 30 0 | | 6.4 20,500 | \$250.00 | EMPIRE-FOX | 4 7p-8p |
| | | | | | | | | | | | | | | | RATE CHG |
| 9.41 | \$200.00 \$29.41 | 4 | | _ | 0 | 0 | 0 | | _ | 30 1 | | 1.7 5,600 | \$50.00 | ANDY GRIFFITH | M-F 3 9:35p-10:05p |
| | | | | | | | | | | | | | | | RATE CHG |
| 7.04 10.8 | \$400.00 \$37.04 | 4 | | _ | 0 | 0 | 0 | _ | _ | 30 1 | | 2.7 8,800 | \$100.00 | WCOV 9 OCLOCK LOCAL | M-F 2 9p-9:35p |
| | | | | | | | | | | | | | | | RATE CHG |
| 5.00 | \$225.00 \$45.00 | 5 | | _ | 0 | 0 | 0 | _ | 2 | 30 1 | | 1.0 3,300 | \$45.00 | ELLEN | M-F 1 4p-5p |
| CPP* GRP* | \$ C | Spots | | 8 5/29 | 7 5/28 | 6 5/27 | 5 5/2 | 5/24 5/25 5/26 | | Len 5/23 | A35P Impre L ssion | A35P II | Rate R | DP Program | # Day/Time D |
| | Total | Total | | 5/23 - 5/29 | 5/2 | | | | | | | _ | | | |









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Salesperson: CHRISTIAN MUNOZ 202-955-5342 Assistant: CHRISTIAN MUNOZ 202-955-5342

Separation:

Special Instructions

125 West 55th St New York, NY 10019

| | | Order Level Comments |
|-------------------------|--------------------|------------------------------------------------------|
| Date/Time | Added by | Comment |
| 05/15/18 9:22 AM System | System | Notice Received. |
| 05/15/18 8:06 AM | GOTOSTRATA\1114768 | REV AINSWORTH ORDER ET 523529 PLS CNFM: THANKS, FRAN |
| 05/09/18 8:41 AM System | | Notice Received |

NEW ORDER FOR AINSWORTH FOR LT GOV EST 523529; PLS CNFM; THANKS FRAN

05/03/18 9:54 AM | CHRISTIAN MUNOZ

Market Budget: \$6,250 WCOV Share: 6% Comment: WAKA: 46% WSFA: 48%

| 22.6 | \$36.50 | \$825.00 | 13 | 100% | Total |
|------|---------|----------|-----------------|-----------|----------|
| 22.6 | \$36.50 | \$825.00 | 13 | 100% | |
| GRP | CPP | Dollars | Spots | % Distrib | Day/Time |
| | | nmary | Daypart Summary | | |

| Mo | Monthly Summary | |
|----------|------------------------|----------|
| Month | Spots | Dollars |
| 2018-May | 10 | \$630.00 |
| 2018-Jun | 3 | \$195.00 |
| Total | 13 | \$825.00 |

| | | Idiladeti | i allaaction matory | | |
|-----------|----|-----------|---------------------------------------|-------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Status Sp | | oot- | \$ Chg | Contract \$ | Comment |
| | | | \$0 | \$0 | |
| Confirmed | | | \$220.00 | \$825,00 | Changes: Comments from NEW ORDER FOR AINSWORTH FOR LT GOV EST 523529; PLS CNFM; THANKS FRAN to REV AINSWORTH ORDER ET 523529 PLS CNFM; THANKS, FRAN , Total \$ from \$605.00 to \$825.00. Total Spots from 14 to 13, \$825.00 Total CPP from \$15.71 to \$36.50. 4 buylines added or modified. |
| | | | \$0 | \$0 | |
| Confirmed | 14 | | \$605.00 | \$605.00 | |
| | | Spot- | \$ Chg \$0 \$220.00 \$605.00 | \$0 Changes: 523529; Protal CPP \$825.00 Total CPP \$605.00 | Changes: Comments fr 523529; PLS CNFM; TI CNFM; THANKS, FRAI Total CPP from \$15.71 |

Non-Discrimination Policy PARAGRAPHS 49 AND 50 OF THE UNITED STATES FEDERAL COMMUNICATIONS COMMISSION'S REPORT AND ORDER NO. 07-217 PROVIDES THAT BROADCAST STATIONS' ADVERTISING CONTRACTS WILL NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY, AND MUST CONTAIN NONDISCRIMINATION CLAUSES. CONSISTENT WITH THIS ORDER, KATZ MEDIA GROUP (INCLUDING ANY SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY BROADCAST ADVERTISING CONTRACT ON THE BASIS OF RACE OR ETHNICITY AND EVALUATES, NEGOTIATES AND COMPLETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO RACE OR ETHNICITY.