

ORDER



Orders
 Order / Rev: 667864
 Alt Order #: 36216209
 Product Desc: COMMUNITY CHANGE ACTION
 Estimate: 1406
 Flight Dates: 10/20/22 - 11/08/22
 Original Date / Rev: 10/19/22 / 10/19/22
 Order Type: GENERAL

KQRT-FM
 Primary AE: LaTonya Chenault
 Sales Office: K-PHI
 Sales Region: NATIONAL

Agency
 Name: Left Hook Communications
 Buying Contact: _____
 Billing Contact: _____
2800 Albine Drive
Chevy Chase, MD 20815

Billing Type: Cash
 Billing Calendar: Broadcast
 Billing Cycle: EOM/EOC
 Agency Commission: 15%

Advertiser
 Name: Community Change Action
 Demographic: A35+
 Product Codes: Issues/Propositions
 Revenue Code 1: AGY
 Revenue Code 2: GEN
 Revenue Code 3: POL
 Priority: P-01

New Business End: _____
 Advertiser External ID: 0012R00002KAoiBQAT
 Agency External ID: 0012R00002BjfeeQAB
 Unit Code: General
 Order Separation: 00:15:00

Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
09/26/22	10/30/22	90	\$37,400.00	\$31,790.00
10/31/22	11/08/22	63	\$26,700.00	\$22,695.00

Totals

Month	# Spots	Gross Amount	Net Amount	Rating
October 2022	90	\$37,400.00	\$31,790.00	0.00
November 2022	63	\$26,700.00	\$22,695.00	0.00
Totals	153	\$64,100.00	\$54,485.00	0.00

Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
LaTonya Chenault			Start Of Order - End Of Order	100%

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 1	KQRT	10/22/22	11/05/22	Sa 6a-10a Sa 6a-10a	CM	6a-10a	-----S-	1:00	2	\$300.00	P-01	0.00	NM	6	\$1,800.00
WK -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/22/22	10/28/22	-----S-		2				\$300.00		0.00			
		Week: 10/29/22	11/04/22	-----S-		2				\$300.00		0.00			
		Week: 11/05/22	11/11/22	-----S-		2				\$300.00		0.00			
N 2	KQRT	10/22/22	11/05/22	Sa 10a-3p Sa 10a-3p	CM	10a-3p	-----S-	1:00	2	\$300.00	P-01	0.00	NM	10	\$3,000.00
WK -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/22/22	10/28/22	-----S-		2				\$300.00		0.00			
		Week: 10/29/22	11/04/22	-----S-		4				\$300.00		0.00			
		Week: 11/05/22	11/11/22	-----S-		4				\$300.00		0.00			
N 3	KQRT	10/22/22	11/05/22	Sa 3p-7p Sa 3p-7p	CM	3p-7p	-----S-	1:00	2	\$300.00	P-01	0.00	NM	6	\$1,800.00
WK -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/22/22	10/28/22	-----S-		2				\$300.00		0.00			
		Week: 10/29/22	11/04/22	-----S-		2				\$300.00		0.00			
		Week: 11/05/22	11/11/22	-----S-		2				\$300.00		0.00			
N 4	KQRT	10/23/22	11/06/22		CM	10a-3p	-----S	1:00	2	\$300.00	P-01	0.00	NM	10	\$3,000.00

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Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 5	KQRT	10/23/22	11/06/22	Su 10a-3p Su 10a-3p	CM	3p-7p	-----S	1:00	2	\$300.00	P-01	0.00	NM	8	\$2,400.00
WK -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/23/22	10/29/22	-----S					2	\$300.00		0.00			
		Week: 10/30/22	11/05/22	-----S					4	\$300.00		0.00			
		Week: 11/06/22	11/12/22	-----S					4	\$300.00		0.00			
N 6	KQRT	10/20/22	10/21/22	M-F 10a-3p M-F 10a-3p	CM	10a-3p	---TF--	1:00	8	\$400.00	P-01	0.00	NM	8	\$3,200.00
MD -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/20/22	10/26/22	---TF--					8	\$400.00		0.00			
N 7	KQRT	10/20/22	10/21/22	M-F 3p-7p M-F 3p-7p	CM	3p-7p	---TF--	1:00	6	\$800.00	P-01	0.00	NM	6	\$4,800.00
PM -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/20/22	10/26/22	---TF--					6	\$800.00		0.00			
N 8	KQRT	10/20/22	10/21/22	M-F 7p-12a M-F 7p-12a	CM	7p-12a	---TF--	1:00	5	\$100.00	P-01	0.00	NM	5	\$500.00
EV -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/20/22	10/26/22	---TF--					5	\$100.00		0.00			
N 9	KQRT	10/24/22	10/31/22	M-F 6a-10a M-F 6a-10a	CM	6a-10a	M-----	1:00	3	\$400.00	P-01	0.00	NM	5	\$2,000.00
AM -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/24/22	10/30/22	M-----					3	\$400.00		0.00			
		Week: 10/31/22	11/06/22	M-----					2	\$400.00		0.00			
N 10	KQRT	10/24/22	10/31/22	M-F 10a-3p M-F 10a-3p	CM	10a-3p	M-----	1:00	2	\$400.00	P-01	0.00	NM	4	\$1,600.00
MD -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/24/22	10/30/22	M-----					2	\$400.00		0.00			
		Week: 10/31/22	11/06/22	M-----					2	\$400.00		0.00			
N 11	KQRT	10/24/22	10/31/22	M-F 3p-7p M-F 3p-7p	CM	3p-7p	M-----	1:00	2	\$800.00	P-01	0.00	NM	4	\$3,200.00
PM -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/24/22	10/30/22	M-----					2	\$800.00		0.00			
		Week: 10/31/22	11/06/22	M-----					2	\$800.00		0.00			
N 12	KQRT	10/25/22	11/04/22	M-F 6a-10a M-F 6a-10a	CM	6a-10a	-TWTF--	1:00	3	\$400.00	P-01	0.00	NM	6	\$2,400.00
AM -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/25/22	10/31/22	-TWTF--					3	\$400.00		0.00			
		Week: 11/01/22	11/07/22	-TWTF--					3	\$400.00		0.00			
N 13	KQRT	10/25/22	11/04/22	M-F 10a-3p M-F 10a-3p	CM	10a-3p	-TWTF--	1:00	13	\$400.00	P-01	0.00	NM	26	\$10,400.00
MD -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/25/22	10/31/22	-TWTF--					13	\$400.00		0.00			
		Week: 11/01/22	11/07/22	-TWTF--					13	\$400.00		0.00			
N 14	KQRT	10/25/22	11/04/22	M-F 3p-7p M-F 3p-7p	CM	3p-7p	-TWTF--	1:00	13	\$800.00	P-01	0.00	NM	26	\$20,800.00
PM -															

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Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/25/22	10/31/22	-TWTF--					13	\$800.00		0.00			
		Week: 11/01/22	11/07/22	-TWTF--					13	\$800.00		0.00			
N 15	KQRT	10/25/22	11/04/22	M-F 7p-12a M-F 7p-12a	CM	7p-12a	-TWTF--	1:00	10	\$100.00	P-01	0.00	NM	20	\$2,000.00
		EV -													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/25/22	10/31/22	-TWTF--					10	\$100.00		0.00			
		Week: 11/01/22	11/07/22	-TWTF--					10	\$100.00		0.00			
N 16	KQRT	11/07/22	11/08/22	M-F 6a-10a M-F 6a-10a	CM	6a-10a	MT-----	1:00	1	\$400.00	P-01	0.00	NM	1	\$400.00
		AM -													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 11/07/22	11/13/22	MT-----					1	\$400.00		0.00			
N 17	KQRT	11/07/22	11/08/22	M-F 10a-3p M-F 10a-3p	CM	10a-3p	MT-----	1:00	2	\$400.00	P-01	0.00	NM	2	\$800.00
		MD -													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 11/07/22	11/13/22	MT-----					2	\$400.00		0.00			
													Totals	153	\$64,100.00

Oct 19, 22
 CONT# 36216209 Mod# Ver# 1 (Last =)
 REP KATZ RADIO
 TO KGRT-FM (Las Vegas, NV)
 FM LATONYA CHENAULT
 OFF PHILADELPHIA
 AGY LEFT HOOK COMMUNICATIONS
 ADDR 2202 18TH STREET NW STE 220
 WASHINGTON, DC 20009

DDS CONT# 0
 C/P/E: / / 1406

SALESPERSON FAX#

PH #

BYR SARAH BUFFONE
 ADV COMMUNITY CHANGE ACTION
 PDT COMMUNITY CHANGE ACTION
 FLT Oct 18, 22 - Nov 14, 22

* REP ORDER COMMENT *

** 10/19/2022 3:20:00 PM: THIS IS A NEW ISSUE/POLITICAL ORDER. PLEASE NOTE THERE IS A 24 HOUR
 CANCELLATION POLICY ON ALL ISSUE/POLITICAL ORDERS. PLEASE CONFIRM WITH
 ANGELA.HOMAN@KATZMEDIA.COM OR CALL 215-557-4230. THANK YOU!

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF WKS	NPW	RATE	TOT SPTS
		FLIGHT 1							
ADD	1.1	.....S.	6A - 10A	60	10/22/2022 - 10/22/2022	1W	2	\$300.00	2
ADD	1.2	.....S.	10A - 3P	60	10/22/2022 - 10/22/2022	1W	2	\$300.00	2
ADD	1.3	.....S.	3P - 7P	60	10/22/2022 - 10/22/2022	1W	2	\$300.00	2
ADD	1.4	.....S	10A - 3P	60	10/23/2022 - 10/23/2022	1W	2	\$300.00	2
ADD	1.5	.....S	3P - 7P	60	10/23/2022 - 10/23/2022	1W	2	\$300.00	2
ADD	1.6	...TF..	10A - 3P	60	10/20/2022 - 10/21/2022	1W	8	\$400.00	8
ADD	1.7	...TF..	3P - 7P	60	10/20/2022 - 10/21/2022	1W	6	\$800.00	6
ADD	1.8	...TF..	7P - 12A	60	10/20/2022 - 10/21/2022	1W	5	\$100.00	5
					** WEEKLY FLIGHT TOTALS **		29	\$11,500.00	
		FLIGHT 2							
ADD	2.1	.....S.	6A - 10A	60	10/29/2022 - 10/29/2022	1W	2	\$300.00	2
ADD	2.2	.....S.	10A - 3P	60	10/29/2022 - 10/29/2022	1W	4	\$300.00	4
ADD	2.3	.....S.	3P - 7P	60	10/29/2022 - 10/29/2022	1W	2	\$300.00	2
ADD	2.4	.....S	10A - 3P	60	10/30/2022 - 10/30/2022	1W	4	\$300.00	4
ADD	2.5	.....S	3P - 7P	60	10/30/2022 - 10/30/2022	1W	3	\$300.00	3
ADD	2.6	M.....	6A - 10A	60	10/24/2022 - 10/24/2022	1W	3	\$400.00	3
ADD	2.7	M.....	10A - 3P	60	10/24/2022 - 10/24/2022	1W	2	\$400.00	2
ADD	2.8	M.....	3P - 7P	60	10/24/2022 - 10/24/2022	1W	2	\$800.00	2
ADD	2.9	.TWTF..	6A - 10A	60	10/25/2022 - 10/28/2022	1W	3	\$400.00	3
ADD	2.10	.TWTF..	10A - 3P	60	10/25/2022 - 10/28/2022	1W	13	\$400.00	13
ADD	2.11	.TWTF..	3P - 7P	60	10/25/2022 - 10/28/2022	1W	13	\$800.00	13
ADD	2.12	.TWTF..	7P - 12A	60	10/25/2022 - 10/28/2022	1W	10	\$100.00	10
					** WEEKLY FLIGHT TOTALS **		61	\$25,900.00	

Oct 19, 22
 CONT# 36216209 Mod# Ver# 1 (Last =)
 REP KATZ RADIO

DDS CONT# 0
 C/P/E: / / 1406

<u>FLIGHT 3</u>									
ADD	3.1	.....S.	6A - 10A	60	11/5/2022 - 11/5/2022	1W	2	\$300.00	2
ADD	3.2	.....S.	10A - 3P	60	11/5/2022 - 11/5/2022	1W	4	\$300.00	4
ADD	3.3	.....S.	3P - 7P	60	11/5/2022 - 11/5/2022	1W	2	\$300.00	2
ADD	3.4	.....S	10A - 3P	60	11/6/2022 - 11/6/2022	1W	4	\$300.00	4
ADD	3.5	.....S	3P - 7P	60	11/6/2022 - 11/6/2022	1W	3	\$300.00	3
ADD	3.6	M.....	6A - 10A	60	10/31/2022 - 10/31/2022	1W	2	\$400.00	2
ADD	3.7	M.....	10A - 3P	60	10/31/2022 - 10/31/2022	1W	2	\$400.00	2
ADD	3.8	M.....	3P - 7P	60	10/31/2022 - 10/31/2022	1W	2	\$800.00	2
ADD	3.9	.TWTF..	6A - 10A	60	11/1/2022 - 11/4/2022	1W	3	\$400.00	3
ADD	3.10	.TWTF..	10A - 3P	60	11/1/2022 - 11/4/2022	1W	13	\$400.00	13
ADD	3.11	.TWTF..	3P - 7P	60	11/1/2022 - 11/4/2022	1W	13	\$800.00	13
ADD	3.12	.TWTF..	7P - 12A	60	11/1/2022 - 11/4/2022	1W	10	\$100.00	10
** WEEKLY FLIGHT TOTALS **							60	\$25,500.00	
<u>FLIGHT 4</u>									
ADD	4.1	MT.....	6A - 10A	60	11/7/2022 - 11/8/2022	1W	1	\$400.00	1
DO NOT AIR SPOTS PAST ELECTION DAY ON 11/8									
ADD	4.2	MT.....	10A - 3P	60	11/7/2022 - 11/8/2022	1W	2	\$400.00	2
DO NOT AIR SPOTS PAST ELECTION DAY ON 11/8									
** WEEKLY FLIGHT TOTALS **							3	\$1,200.00	

	Oct 22	Nov 22					
SPOTS	90	63					
CASH	37400.00	26700.00					
TRADE	0.00	0.00					
NSL	0.00	0.00					
TOTAL	37400.00	26700.00					

						TOTAL
SPOTS						153
CASH						64,100.00
TRADE						0.00
NSL						0.00
TOTAL						64,100.00

Oct 19, 22
CONT# 36216209 Mod# Ver# 1 (Last =)
REP KATZ RADIO

DDS CONT# 0
C/P/E: / / 1406

**** Competitive Comments ****

SVC:

Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.