

61735

Oct 23, 18
 CONT# 32283085 Mod# Ver# 1 (Last =)
 REP Cumulus Media National Sales
 TO WRQN-FM (Toledo, OH)
 FM LATONYA CHENAULT
 OFF PHILADELPHIA
 AGY Katz Media Group
 ADDR 125 West 55th Street 3rd Floor
 New York, NY 10019

DDS CONT# 0
 C/P/E: / / 7662

SALESPERSON FAX#

PH # 202-338-8700

BYR Helen Hanratty
 ADV RICHARD CORDRAY FOR GOVERNOR
 PDT General
 FLT Oct 23, 18 - Oct 30, 18

* REP ORDER COMMENT *

** 10/23/2018 3:29:00 PM: FOR ALL GMMB/WATERFRONT/GREAT AMERICAN MEDIA ORDERS: KATZ MEDIA COLLECTS, CASH-IN-ADVANCE AND AS AN OFFICIAL AGENT ON BEHALF OF OUR REPRESENTED STATIONS, ALL MONIES FOR POLITICAL AND ISSUE BUYS PLACED OUT OF GREER. ONCE YOUR INVOICES ARE RECONCILED WITH OUR ORDERS BY OUR NY BILLING OFFICE, PAYMENT IS SENT TO YOU ONLY FOR WHAT RAN. WE ARE THE ONES RESPONSIBLE FOR REFUNDING UNUSED FUNDS BACK TO THE AGENCY. PAYMENT IS USUALLY DISBURSED WITHIN 45 DAYS OF RECONCILIATION. PLEASE CONFIRM WITH PLEASE NOTE WITH ALL POLITICAL/ISSUE ORDERS THERE IS A 24 HOUR CANCELLATION NOTICE.

** 10/23/2018 3:29:00 PM: ISSUE/POLITICAL: THIS IS A NEW ISSUE/POLITICAL ORDER. PLEASE NOTE THERE IS A 24-HOUR CANCELLATION POLICY ON ALL ISSUE/POLITICAL ORDERS. PLEASE CONFIRM IN THE SYSTEM. EMMA.RUSNAK@KATZMEDIA.COM 215-557-4230. THANK YOU!

** 10/23/2018 3:29:00 PM: THIS IS A KATZ MEDIA GROUP ORDER. ALL BILLING SHOULD BE SENT TO KATZ MEDIA GROUP 125 W 55TH ST./NY,NY 10019. KATZ MEDIA GROUP IS NOT LIABLE FOR PAYMENT.

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF WKS	NPW	RATE	TOT SPTS	
		FLIGHT 1								
	1.1	TuWThF,M	6A - 10A	60	10/23/2018 - 10/29/2018	1W	7	\$35.00	7	
	1.2	TuWThF,M	10A - 3P	60	10/23/2018 - 10/29/2018	1W	7	\$40.00	7	
	1.3	TuWThF,M	3P - 7P	60	10/23/2018 - 10/29/2018	1W	7	\$35.00	7	
	1.4	TuWThF,M	7P - 12A	60	10/23/2018 - 10/29/2018	1W	3	\$20.00	3	
		;M-F 7P-12A								
	1.5	.....S.	10A - 3P	60	10/27/2018 - 10/27/2018	1W	3	\$25.00	3
	1.6	.....S.	3P - 7P	60	10/27/2018 - 10/27/2018	1W	3	\$25.00	3
	1.7	.....S	10A - 3P	60	10/28/2018 - 10/28/2018	1W	3	\$25.00	3
	1.8	.....S	3P - 7P	60	10/28/2018 - 10/28/2018	1W	3	\$25.00	3
		** WEEKLY FLIGHT TOTALS **						36	\$1,130.00	

Oct 23, 18

CONT# 32283085 Mod# Ver# 1 (Last =)
REP Cumulus Media National Sales

DDS CONT# 0
C/P/E: / / 7662

	Oct 18	Nov 18					
SPOTS	36	0					
CASH	1130.00	0.00					
TRADE	0.00	0.00					
NSL	0.00	0.00					
TOTAL	1130.00	0.00					

							TOTAL
SPOTS							36
CASH							1,130.00
TRADE							0.00
NSL							0.00
TOTAL							1,130.00

**** Competitive Comments ****

SVC: FA99 MSA CustRadio
Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

FEDERAL CANDIDATE

STATE/LOCAL CANDIDATE

To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3

Station and Location:	Date:
------------------------------	--------------

I, Daniel Jester (Authorized Media Buyer),
 being/on behalf of: Cordray/Sutton Committee,
 a legally qualified candidate of the Democratic
 political party for the office of: Governor
 in the Primary
 election to be held on: 5/8/2018

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
AS ORDERED					

Attach proposed schedule with charges (if available):

I represent that the payment for the above described broadcast time has been furnished by:

Cordray/Sutton Committee

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

Mary Ellen Withrow

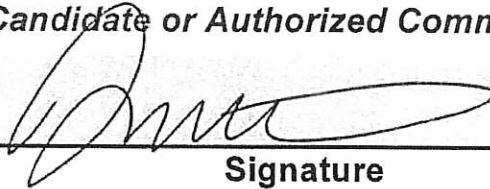
This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

To Be Signed By Candidate or Authorized Committee

4/30/2018

Date



Signature

To Be Signed By Station Representative

Accepted

Accepted in Part

Rejected

Signature

Printed Name

Title

FEDERAL CANDIDATE CERTIFICATION

In Order For Federal Candidates To Receive The Lowest Unit Charge During A Political Window, The Following Certification Is Required:

I, Daniel Jester

(name of federal candidate or authorized committee) hereby certify that the programming to be broadcast (in whole or in part) pursuant to this agreement:

does


does not

refer to an opposing candidate (check applicable box). I further certify that for the programming that does refer to an opposing candidate:

(check applicable box)

the radio programming contains a personal audio statement by the candidate that identifies the candidate, the office being sought, and that the candidate has approved the broadcast.

the television programming contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds, and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast, and that the candidate and/or the candidate's authorized committee paid for the broadcast.

 (Authorized Media Buyer)

signature of candidate or authorized committee

Daniel Jester

printed name

4/30/2018

date

AGREED UPON SCHEDULE

(TO BE FILLED IN ONLY IF STATION DOES NOT ACCEPT ALL OF CANDIDATE’S REQUEST)

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
As Ordered					

Attach proposed schedule with charges (if available):

AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- 1) actual air time and charges for each spot;
- 2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- 3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

Note: Because the FCC requires that the political file contain the actual times the spots air and the rates charged, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that specific spots aired and the rates charged. The FCC’s online political files include a folder for “Terms and Disclosures.” NAB suggests that, for stations subject to the online public file rule, the names of contact person(s) be placed in that folder.

ORDER

Orders
Order / Rev: 61735
Alt Order #: 32283085
Product Desc: General
Estimate: 7662
Flight Dates: 10/25/18 - 10/29/18
Original Date / Rev: 10/24/18 / 10/24/18
Order Type: GENERAL

WRQN-FM
Primary AE: Katz Philadelphia
Sales Office: K-7.5
Sales Region: N-Katz75

Agency
Name: Katz Media Group
Buying Contact:
Billing Contact:
 125 West 55th Street
 New York, NY 10019

Billing Type: Cash
Billing Calendar: Broadcast
Billing Cycle: EOM/EOC
Agency Commission: 15%

Advertiser
Name: Cordray/D/Governor
Demographic: A25-54
Product Codes: Candidates
Revenue Code 1: AGY-AVAIL
Revenue Code 2: POL-CAND
Revenue Code 3: POL-GOV
Priority: P-100

New Business Thru:
Advertiser External ID:
Agency External ID:
Unit Code: General
Order Separation: 00:15:00

Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
10/01/18	10/28/18	30	\$910.00	\$773.50
10/29/18	10/29/18	6	\$220.00	\$187.00

Totals

Month	# Spots	Gross Amount	Net Amount	Rating
October 2018	30	\$910.00	\$773.50	0.00
November 2018	6	\$220.00	\$187.00	0.00
Totals	36	\$1,130.00	\$960.50	0.00

Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Katz Philadelphia	K-7.5	N-Katz75	Start Of Order - End Of Order	100%

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 1	WRQN	10/25/18	10/26/18	M-F AM Drive M-F	CM	6a-10a	---TF--	1:00	5	\$35.00	P-50	0.00	NM	5	\$175.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/22/18	10/28/18	---TF--					5	\$35.00		0.00			
N 2	WRQN	10/29/18	10/29/18	M-F AM Drive M-F	CM	6a-10a	2-----	1:00	2	\$35.00	P-50	0.00	NM	2	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/29/18	11/04/18	2-----					2	\$35.00		0.00			
N 3	WRQN	10/25/18	10/26/18	M-F Midday M-F	CM	10a-3p	---TF--	1:00	5	\$40.00	P-50	0.00	NM	5	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/22/18	10/28/18	---TF--					5	\$40.00		0.00			
N 4	WRQN	10/29/18	10/29/18	M-F Midday M-F	CM	10a-3p	2-----	1:00	2	\$40.00	P-50	0.00	NM	2	\$80.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/29/18	11/04/18	2-----					2	\$40.00		0.00			
N 5	WRQN	10/25/18	10/26/18	M-F PM Drive M-F	CM	3p-7p	---TF--	1:00	5	\$35.00	P-50	0.00	NM	5	\$175.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/22/18	10/28/18	---TF--					5	\$35.00		0.00			
N 6	WRQN	10/29/18	10/29/18		CM	3p-7p	2-----	1:00	2	\$35.00	P-50	0.00	NM	2	\$70.00

Order / Rev: 61735
 Alt Order #: 32283085
 Flight Dates: 10/25/18 - 10/29/18

Advertiser: Cordray/D/Governor
 Product Desc: General
 Estimate: 7662

WRQN-FM

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
				M-F PM Drive M-F											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		10/29/18	11/04/18	2-----		2				\$35.00		0.00			
N 7	WRQN	10/25/18	10/26/18	M-F Evening M-F	CM	7:00 PM-12:00 XM (7:00 PM-12:00 XM)	---TF--	1:00	3	\$20.00	P-50	0.00	NM	3	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		10/22/18	10/28/18	---TF--		3				\$20.00		0.00			
N 8	WRQN	10/27/18	10/27/18	Sa-Su PM Sa-Su	CM	3p-7p	-----3-	1:00	3	\$25.00	P-50	0.00	NM	3	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		10/22/18	10/28/18	-----3-		3				\$25.00		0.00			
N 9	WRQN	10/28/18	10/28/18	Sa-Su Midday Sa-Su	CM	10a-3p	-----3	1:00	3	\$25.00	P-50	0.00	NM	3	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		10/22/18	10/28/18	-----3		3				\$25.00		0.00			
N 10	WRQN	10/27/18	10/27/18	Sa-Su Midday Sa-Su	CM	10a-3p	-----3-	1:00	3	\$25.00	P-50	0.00	NM	3	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		10/22/18	10/28/18	-----3-		3				\$25.00		0.00			
N 11	WRQN	10/28/18	10/28/18	Sa-Su PM Sa-Su	CM	3p-7p	-----3	1:00	3	\$25.00	P-50	0.00	NM	3	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		10/22/18	10/28/18	-----3		3				\$25.00		0.00			
													Totals	36	\$1,130.00

Deb Calevro

From: Katherine Grofic <KGrofic@WestwoodOne.com>
Sent: Wednesday, October 24, 2018 9:25 AM
To: Mary Lou Crouch; Tina Klemann; Deb Piechocki; Deb Calevro; Karen Simpson
Subject: FW: PAYMENT #1: Richard Cordray for Governor - Est. 7662
Attachments: Katz 10.23.png

Attached is payment for half.

We will be getting the second half later today!

Thanks!

Katherine Grofic
National Sales Coordinator
Boston/Philadelphia/Washington
Cumulus | Westwood One
O: 617.426.2100
F: 617.426.1404
20 Park Plaza, Suite 212, Boston, MA 02116
www.cumulus.com
www.westwoodone.com



NATIONAL SALES

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GACIB Inc
 3050 K Street NW, Suite 100
 Washington, DC 20007-1606

Advice

Katz Media Group
 135 West 55th
 8th Floor
 New York, NY 10019-3566
 United States

Date	Payment Amount	Reference
Oct 23/2018	\$43,722.26	025828

071000039 8188005119

Payment Date: Oct 24/2018					Reference: 025828	
Invoice Number	Invoice Date	Voucher ID	Gross Amount	Discount	Late Charges	Paid Amount
00305187OCT2018OCT2018	Oct 23/2018	00105187	43,722.26	0.00	0.00	43,722.26

partial payment

Supplier Number	Name	Bank Charge	Transfer Cost Cd		
0001015895	Katz Media Group	\$0.00			
Reference	Date	Total Gross Amt	Total Discount	Total Late Charges	Total Paid Amt
025828	Oct 23/2018	\$43,722.26	\$0.00	\$0.00	\$43,722.26

GMMB Inc
 3050 K Street NW, Suite 100
 Washington, DC 20007-3696

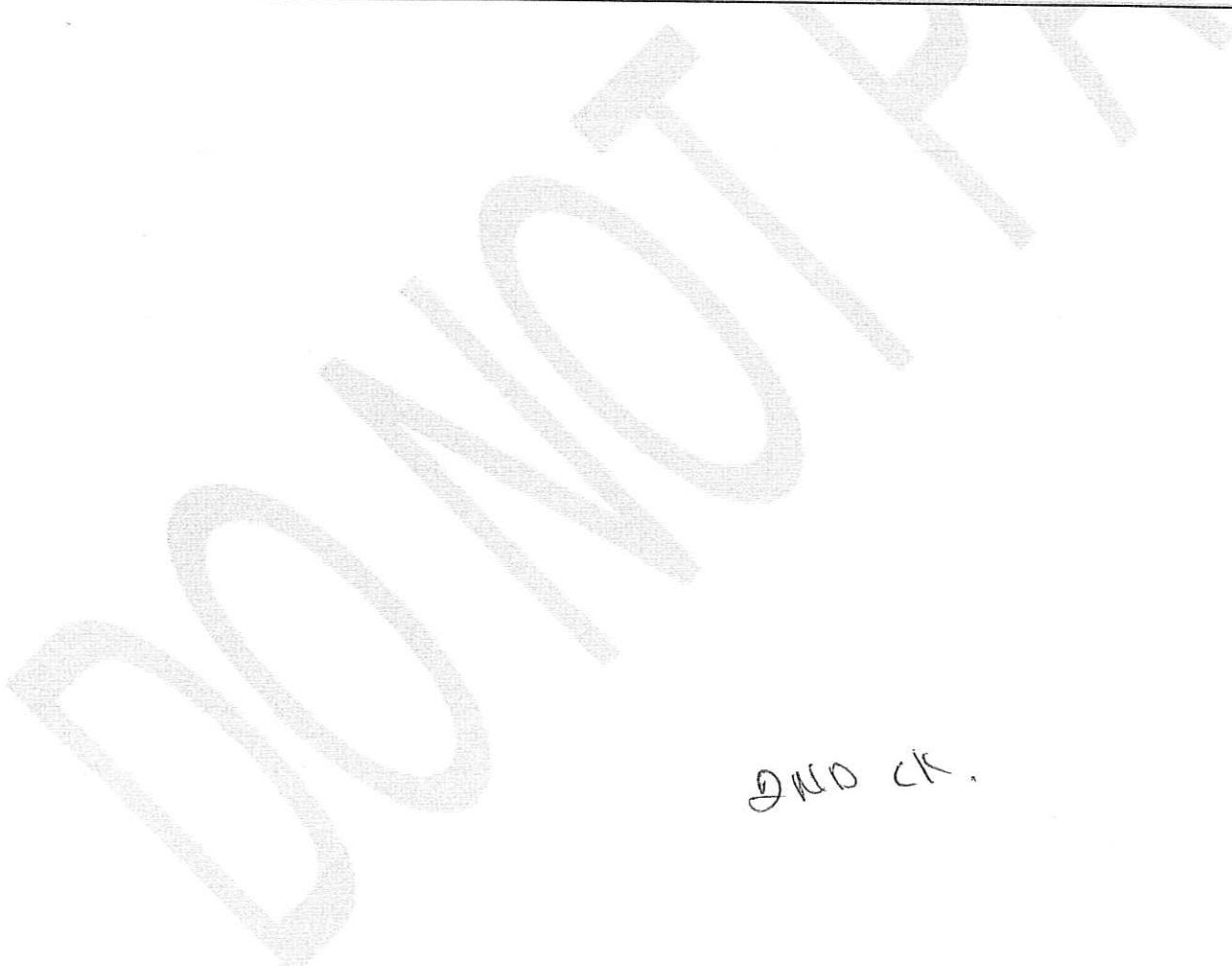
Advice

Katz Media Group
 125 West 55th
 8th Floor
 New York, NY 10019-5366
 United States

Date	Payment Amount	Reference
Oct 25/2018	\$43,722.26	025880

071000019 8188005119

Payment Date: Oct 26/2018				Reference: 025880		
Invoice Number	Invoice Date	Voucher ID	Gross Amount	Discounts	Late Charges	Paid Amount
00505415OCT2018OCT2018	Oct 25/2018	00305413	43,722.26	0.00	0.00	43,722.26



DND CK.

Supplier Number	Name	Bank Charge	Transfer Cost Cd		
0001015895	Katz Media Group	\$0.00			
Reference	Date	Total Gross Amt	Total Discounts	Total Late Charges	Total Paid Amt
025880	Oct 25/2018	\$43,722.26	\$0.00	\$0.00	\$43,722.26