FLS MARKETING ADVERTISING CONTRACT FOR BROADCAST

WKKO GREG HERIG

PH: 419-725-5724

TOLEDO, OH 43614

3225 ARLINGTON AVENUE

FAX: 419-389-5172

Flight Dates APR. 30-MAY 8, 2018

Client BARBARA LANG

PRIMARY

Spot Length: 30 seconds

Time	DAYPART	Cost	4/30	5/1	5/2	5/3	5/4	5/5	5/6	sub ¢	sub spots	
6A-10A	M-F	\$60.00	4	4	4	4	4	1	1	1200	20 20	
10A-3P	M-F	\$55.00	4	4	4	4	4			1		
3P-7P	M-F	\$60.00	4	4	4	4	4			1100	20	
6A-7P	SA-SU	\$25.00						10	9	1200	20	
								10	9	475	19	
			5/7	5/8		-				0	0	
6A-10A	M-F	\$60.00	4	4		- 1/7				400	_	
10A-3P	M-F	\$55.00	4	4						480	8	
3P-7P	M-F	\$60.00	4							440	8	
6A-7P	SA-SU	\$25.00								240	4	
		Ψ20.00								0	0	
										0	0	
	****PLEASE SIGN AND FAX	TO 410 97	2 0050*	***						0	0	
	TELAGE SIGN AND TAX	10 419-07	Z-0003"							0	0	
										0	0	
									5	0	0	
										0	0	1
										0	0	
	_									0	0	
										0	0	

Total Spots
Total Dollars {Gross}

99 \$5,135.00

Total Dollars {Net} \$4,364.75

Make Goods must be arranged through Campbell Media - 419-872-8653
Billing sent to:FLS GROUP/THREAD MARKETING GROUP
ACCOUNTS PAYABLE, 4635 W. ALEXIS RD., TOLEDO, OH 43623

NEW AGY BUSINESS

Orders	Order / Rev:	10946			
	Alt Order #:	·			
	Product Desc:	Barbara Lang Primary			
	Estimate:			WKKO-FM	
	Flight Dates:	05/01/18 - 05/08/18	Primary AE:	Greg Herig	
	Original Date / Rev:	04/27/18 / 04/27/18	Sales Office:	L-TOL	
	Order Type:	GENERAL	Sales Region:	Local	
Agency	Name:	FLS Group			
	Buying Contact:		Billing Type:	Cash	
	Billing Contact:		Billing Calendar:	Broadcast	
		4635 W Alexis Road	Billing Cycle:	EOM/EOC	
		Toledo, OH 43623	Agency Commission	15%	
Advertiser	Name:	Lang/R/State Representative			
	Demographic:	A25-54	New Business Thru:		
	Product Codes:	Candidates	Advertiser External II	D:	
	Revenue Code 1:	AGY-AVAIL	Agency External ID:		
	Revenue Code 2:	POL-CAND	Unit Code:	General	
	Revenue Code 3:	POL-STATE	Order Separation:	00:15:00	
	Priority:	P-100			
Bill Plan			Totals		
Start Date	End Date # Spots	Gross Amount Net Amount	Month # Sp		Net Amount Rat
04/30/18	05/08/18 87	\$4,435.00 \$3,769.7		87 \$4,435.00	10-20/20-20-20/25
			Totals	87 \$4,435.00	\$3,769,75

Account	Executives
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Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Grea Heria	L-TOL	Local	Start Of Order - End Of Order	100%

	01	o											
Ln		Start	End	Inventory Code	Break	Start/End	Time Days	Len S	oots	Rate Pri	Rtg Type	Spots	Amount
N 1	WKKO 0	5/01/18	05/04/18	M-F AM Drive	CM	6a-10a	-4444	:30	16	\$60.00P-50	0.00 NM	16	\$960.00
				M-F									
	Start I		End Date	<u>Weekdays</u>	Spots/Week	<u>Rate</u>	Rating						
W	eek: 04/30	/18	05/06/18	-4444	16	\$60.00	0.00						
N 2	WKKO 0	5/01/18	05/04/18	M-F Midday	CM	10a-3p	-4444	:30	16	\$55.00P-50	0.00 NM	16	\$880.00
				M-F									
	Start [<u>Date</u>	End Date	Weekdays	Spots/Week	<u>Rate</u>	Rating						
W	eek: 04/30	/18	05/06/18	-4444	16	\$55.00	0.00						
N 3	WKKO 0	5/01/18	05/04/18	M-F PM Drive	CM	3p-7p	-4444	:30	16	\$60.00P-50	0.00 NM	16	\$960.00
				M-F							ACAMONDA INCOME		
	Start [<u>Date</u>	End Date	Weekdays	Spots/Week	Rate	Rating						
We	eek: 04/30	/18	05/06/18	-4444	16	\$60.00	0.00						
N 4	WKKO 0	5/05/18	05/06/18	Sa-Su Prime	CM	6a-7p	+9	:30	19	\$25.00P-60	0.00 NM	19	\$475.00
				Sa-Su		12				* 2535		16.50	4 6 . 6 6
	Start [<u>Date</u>	End Date	Weekdays	Spots/Week	Rate	Rating						
W	eek: 04/30	/18	05/06/18	+9	19	\$25.00	0.00						
N 5	WKKO 0	5/07/18	05/08/18	M-F AM Drive	CM	6a-10a	44	:30	8	\$60.00P-50	0.00 NM	8	\$480.00
				M-F								Ū	Ψ100.00
	Start I	Date	End Date	Weekdays	Spots/Week	Rate	Rating						
We	eek: 05/07/	/18	05/13/18	44	8	\$60.00	0.00						
N 6	WKKO 0	5/07/18	05/08/18	M-F Midday	CM	10a-3p	44	:30	8	\$55.00P-50	0.00 NM	8	\$440.00
				M-F		a1089010382047 1 300		2000	9 5 51		2.00 1111	٥	ψ1-10.00

Print Date: 04/27/18 16:27:13 Page 2 of 2

Order / Rev:	10946	Advertiser:	Lang/R/State Representative	1121710 10.27.10	i age	2 01
Alt Order #:		Product Desc:	Barbara Lang Primary	WKKO-FM		
Flight Dates:	05/01/18 - 05/08/18	Estimate:				

M-F <u>Start Date </u>	Ln Ch	Start	End	Inventory Code	Break	Start/End	Time Days	Len	Spots	Rate Pri	Rtg Type	Spots	Amount
N 7 WKKO 05/07/18 05/07/18 M-F PM Drive CM 3p-7p 4 :30 4 \$60.00P-50 0.00 NM 4 \$240 M-F Start Date End Date Weekdays Spots/Week Rate Rating	The second secon		200 - 200 -		Spots/Week 8								
Texting	N 7 WKKO 0	05/07/1	8 05/07/18	man	СМ			:30) 4	\$60.00P-50	0.00 NM	4	\$240.00
Week: 05/07/18			End Date 05/13/18	Weekdays 4									

Totals 87 \$4,435.00

NAB. AGREEMENT FORM FOR POLITICAL BROADCASTS **BROADCASTERS** STATION and LOCATION Date (being) Willian Republica political party for the office of A legally qualified candidate of the election to be held on do hereby request station time as follows: In the Time of Day Length of Rotation or Class Times Per No. of Broadcast Package Days of Time Week Weeks Rate Date of First Broadcast Date of Last Broadcast Total Charges: The broadcast time will be used by I represent that the payment for the above-described broadcast time has been furnished by And you are authorized to announce the time as paid for by such person or entity. The entity furnishing the payment, if other than an individual person, is () a corporation; () a committee; () an association; or (other unincorporated group. The names and offices of the chief executive officers of the entity are: I agree to indemnify and hold harmless the station from any damages or liability, including reasonable attorney's fees, that may ensue from the performance of the above-stated broadcasts. For the above-stated broadcasts I also agree to prepare a script or transcription which will be delivered to the station at least before the time of the scheduled broadcasts. (Note: the two preceding sentences are not applicable if the candidate personally appears during the broadcast.) The station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices. (Note: The preceding sentence may be deleted.) The purchase of the time described herein is controlled, approved or authorized by the candidate or his/her authorized committee. (Note: the preceding sentence

(Candidate, or Agent)

__ Accepted __ Rejected By ___ Title ___
This request, whether accepted or rejected, will be available for public inspection for a period of two years.

applies only to candidates for non-federal office.)

4635 WEST ALEXIS ROAD TOLEDO, OH 43623

RECEIVED APR 2 7 2018

4/27/2018

PAY TO THE ORDER OF

WKKO

**4,364.75

Four Thousand Three Hundred Sixty-Four and 75/100*

Cumulus-Toledo - WKKO-FM PO BOX 643231 Cincinnati, OH 45264-3231

MEMO

Barbara Lang buy 4/30 - 5/8/18

#O56295# #:O41215812#1426000162#

THREAD MARKETING GROUP

56295

56295

DOLLARS

WKKO

Date 4/27/2018

Type Reference Bill

Lang buy

Original Amt. 4,364.75

Balance Due 4,364.75

回 图 77

4/27/2018 Discount

Payment 4,364.75

Check Amount

4,364.75

WATO # 10946

RECEIVED APR 27 2018

Cash - Operating Acct Barbara Lang buy 4/30 - 5/8/18

4,364.75