

66790

REVISED

Nov 02, 18
 CONT# 32314572 Mod# Ver# 3 (Last =) DDS CONT# 0
 REP Cumulus Media National Sales C/P/E: na / na / na
 TO WRQN-FM (Toledo, OH)
 FM BRIAN DONLEY
 OFF PHILADELPHIA SALESPERSON FAX#
 AGY Katz Media Group
 ADDR 125 West 55th Street 3rd Floor PH #
 New York, NY 10019

 BYR Helen Hanratty
 ADV DEREK MERRIN FOR STATE REPRESENTATIVE
 PDT Merrin for OH HD47
 FLT Nov 03, 18 - Nov 06, 18

* REP ORDER COMMENT *

** 11/2/2018 11:15:00 AM: THIS IS A KATZ MEDIA GROUP ORDER. ALL BILLING SHOULD BE SENT TO KATZ MEDIA GROUP 125 W 55TH ST./NY,NY 10019. KATZ MEDIA GROUP IS NOT LIABLE FOR PAYMENT.
 ** 11/2/2018 11:15:00 AM: THIS IS A REVISED POLITICAL/ISSUE ORDER. THERE IS A 24 HOUR CANCELLATION POLICY ON ALL POLITICAL/ISSUE ORDERS - DO NOT DOUBLE BOOK. PLEASE CONFIRM IN THE SYSTEM.
 ** 11/2/2018 11:15:00 AM: WE'VE CORRECTED PMD.

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF Day	NPD	RATE	TOT SPTS
	1.1	FLIGHT 1S.	6A - 7P	60	11/03/2018 - 11/03/2018	1D	10	\$10.00	10
					** FLIGHT TOTALS **		10	\$100.00	
	2.1	FLIGHT 2S	6A - 7P	60	11/04/2018 - 11/04/2018	1D	10	\$10.00	10
					** FLIGHT TOTALS **		10	\$100.00	
	3.1	FLIGHT 3 M.....	6A - 10A	60	11/05/2018 - 11/05/2018	1D	4	\$15.00	4
	3.2	M.....	10A - 3P	60	11/05/2018 - 11/05/2018	1D	6	\$10.00	6
CHG	3.3	M.....	3P - 7P	60	11/05/2018 - 11/05/2018	1D	4	\$10.00	4
					** FLIGHT TOTALS **		14	\$160.00	
	4.1	FLIGHT 4 .T.....	6A - 10A	60	11/06/2018 - 11/06/2018	1D	4	\$15.00	4
					** FLIGHT TOTALS **		4	\$60.00	

Nov 02, 18

CONT# 32314572 Mod# Ver# 3 (Last =)
REP Cumulus Media National Sales

DDS CONT# 0
C/P/E: na / na / na

	Nov 18						
SPOTS	38						
CASH	420.00						
TRADE	0.00						
NSL	0.00						
TOTAL	420.00						

							TOTAL
SPOTS							38
CASH							420.00
TRADE							0.00
NSL							0.00
TOTAL							420.00

**** Competitive Comments ****

MERRIN FOR OH HD 47
SVC: WI09 MSA ARB
Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

Nov 02, 18
 CONT# 32314572 Mod# Ver# 1 (Last =)
 REP Cumulus Media National Sales
 TO WRQN-FM (Toledo, OH)
 FM BRIAN DONLEY
 OFF PHILADELPHIA
 AGY Katz Media Group
 ADDR 125 West 55th Street 3rd Floor
 New York, NY 10019

DDS CONT# 0
 C/P/E: na / na / na

SALESPERSON FAX#

PH #

BYR Helen Hanratty
 ADV DEREK MERRIN FOR STATE REPRESENTATIVE
 PDT Merrin for OH HD47
 FLT Nov 03, 18 - Nov 06, 18

* REP ORDER COMMENT *

** 11/2/2018 10:09:00 AM: ISSUE/POLITICAL: THIS IS A NEW ISSUE/POLITICAL ORDER. PLEASE NOTE THERE IS A 24-HOUR CANCELLATION POLICY ON ALL ISSUE/POLITICAL ORDERS. PLEASE CONFIRM IN THE SYSTEM. EMMA.RUSNAK@KATZMEDIA.COM 215-557-4230. THANK YOU!

** 11/2/2018 10:09:00 AM: THIS IS A KATZ MEDIA GROUP ORDER. ALL BILLING SHOULD BE SENT TO KATZ MEDIA GROUP 125 W 55TH ST./NY,NY 10019. KATZ MEDIA GROUP IS NOT LIABLE FOR PAYMENT.

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF Day	NPD	RATE	TOT SPTS
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					** FLIGHT TOTALS **		10	\$100.00	
	2.1	FLIGHT 2S	6A - 7P	60	11/04/2018 - 11/04/2018	1D	10	\$10.00	10
					** FLIGHT TOTALS **		10	\$100.00	
	3.1	FLIGHT 3 M.....	6A - 10A	60	11/05/2018 - 11/05/2018	1D	4	\$15.00	4
	3.2	M.....	10A - 3P	60	11/05/2018 - 11/05/2018	1D	6	\$10.00	6
	3.3	M.....	3P - 7A	60	11/05/2018 - 11/05/2018	1D	4	\$10.00	4
					** FLIGHT TOTALS **		14	\$160.00	
	4.1	FLIGHT 4 .T.....	6A - 10A	60	11/06/2018 - 11/06/2018	1D	4	\$15.00	4
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AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

FEDERAL CANDIDATE

STATE/LOCAL CANDIDATE

To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3

Station and Location:	Date:
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I, Strategic Media Placement
being/on behalf of: Friends of Derek Morin ~~XXXXXXXX~~
a legally qualified candidate of the Republican Party
political party for the office of: Ohio State Representative HD47
in the General Election
election to be held on: Novemeber 6th 2018

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks

Attach proposed schedule with charges (if available):

I represent that the payment for the above described broadcast time has been furnished by:

Friends of Derek Meenan

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

Norma Meenan

This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

To Be Signed By Candidate or Authorized Committee

Date

Signature

To Be Signed By Station Representative

Accepted

Accepted in Part

Rejected

Signature

Printed Name

Title

AGREED UPON SCHEDULE

(TO BE FILLED IN ONLY IF STATION DOES NOT ACCEPT ALL OF CANDIDATE'S REQUEST)

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks

Attach proposed schedule with charges (if available):

AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- 1) actual air time and charges for each spot;
- 2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- 3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

Note: Because the FCC requires that the political file contain the actual times the spots air and the rates charged, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that specific spots aired and the rates charged. The FCC's online political files include a folder for "Terms and Disclosures." NAB suggests that, for stations subject to the online public file rule, the names of contact person(s) be placed in that folder.

ORDER

Orders
Order / Rev: 66790
Alt Order #: 32314572
Product Desc: Merrin for OH HD47
Estimate: na
Flight Dates: 11/03/18 - 11/06/18
Original Date / Rev: 11/02/18 / 11/02/18
Order Type: GENERAL

WRQN-FM
Primary AE: Katz Philadelphia
Sales Office: K-7.5
Sales Region: N-Katz75

Agency
Name: Katz Media Group
Buying Contact:
Billing Contact:
 125 West 55th Street
 New York, NY 10019

Billing Type: Cash
Billing Calendar: Broadcast
Billing Cycle: EOM/EOC
Agency Commission: 15%

Advertiser
Name: Merrin/R/OH State Representative
Demographic: A35+
Product Codes: Candidates
Revenue Code 1: AGY-AVAIL
Revenue Code 2: POL-CAND
Revenue Code 3: POL-US CONGRESS
Priority: P-100

New Business Thru:
Advertiser External ID:
Agency External ID:
Unit Code: General
Order Separation: 00:15:00

Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
10/29/18	11/06/18	38	\$420.00	\$357.00

Totals

Month	# Spots	Gross Amount	Net Amount	Rating
November 2018	38	\$420.00	\$357.00	0.00
Totals	38	\$420.00	\$357.00	0.00

Account Executives

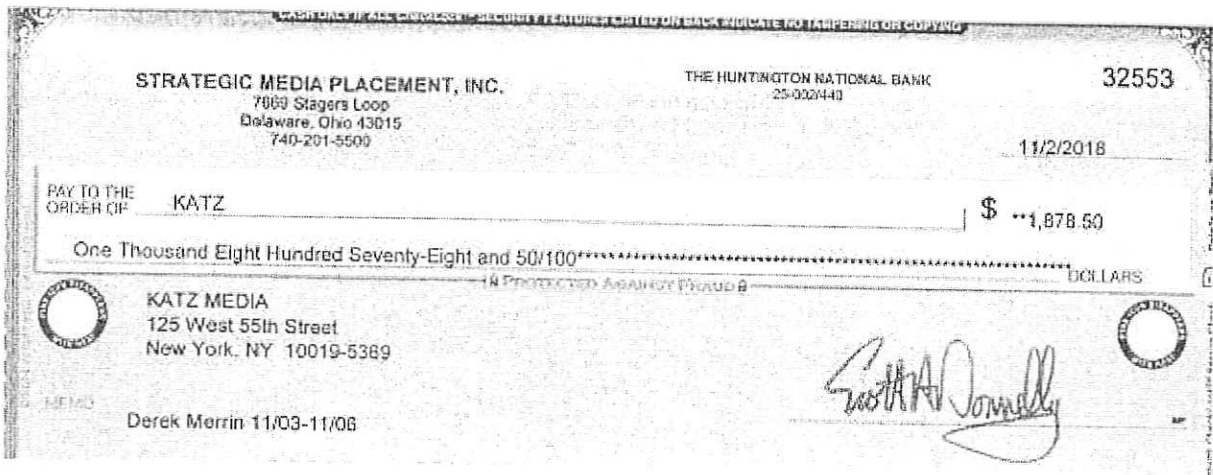
Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Katz Philadelphia			Start Of Order - End Of Order	100%

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 1	WRQN	11/05/18	11/06/18	M-F AM Drive M-F	CM	6:00 AM-10:00 AM	4-----	1:00	8	\$15.00	P-50	0.00	NM	8	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 11/05/18	11/11/18	4-----		8				\$15.00		0.00			
N 2	WRQN	11/05/18	11/06/18	M-F Midday M-F	CM	10:00 AM-3:00 PM	6-----	1:00	6	\$10.00	P-50	0.00	NM	6	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 11/05/18	11/11/18	6-----		6				\$10.00		0.00			
N 3	WRQN	11/05/18	11/06/18	M-F PM Drive M-F	CM	3p-7p	4-----	1:00	4	\$10.00	P-50	0.00	NM	4	\$40.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 11/05/18	11/11/18	4-----		4				\$10.00		0.00			
N 4	WRQN	11/03/18	11/06/18	Sa-Su Prime Sa-Su	CM	6:00 AM-7:00 PM	-----++	1:00	20	\$10.00	P-60	0.00	NM	20	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 11/03/18	11/09/18	-----++		20				\$10.00		0.00			

Totals 38 \$420.00

Deb Calevro

From: Katherine Grofic <KGrofic@WestwoodOne.com>
Sent: Friday, November 02, 2018 2:14 PM
To: Deb Calevro; Anita Guerra; Tanya Redway
Subject: RE: Derek Merrin for State Rep - NAB and SPOT/TRAFFIC



Katherine Grofic
National Sales Coordinator
Boston/Philadelphia/Washington
O: 617.426.2100
Cumulus | Westwood One

KKO \$1,521.50
RO. \$357

From: Katherine Grofic
Sent: Friday, November 02, 2018 10:18 AM
To: Deb Calevro <deb.calevro@cumulus.com>; Anita Guerra <Anita.Guerra@cumulus.com>; Tanya Redway <Tanya.Redway@cumulus.com>
Subject: FW: Derek Merrin for State Rep - NAB and SPOT/TRAFFIC

Good morning,

Attached please find the NAB for Derek Merrin for State Rep (WKKO and WRQN).

Below is a link to the creative to air at 100%. We'll share Proof of Payment as soon as it's available.

<https://www.dropbox.com/s/kh4i0g9z0gswono/Merrin%20NOISE%20RGOHMERR1801.wav?dl=0>

*****FLIGHT DATES – 11.3-11.6am*****

Thank you!
Katherine Grofic
National Sales Coordinator
Boston/Philadelphia/Washington
Cumulus | Westwood One
O: 617.426.2100