

Sales Order

Station: **KODS-FM**
 Contract Name: **10/16/18 JACKY ROSEN KODS**
 Contract#: **64627 (none)**
 Start Date: **10/16/18** End Date: **10/22/18**
 Revenue Type: **POLITICAL - NATIONAL**
AGENCY Type: **Cash**
 Advertiser: **JACKY ROSEN FOR US SENATE**
 Address:
 City: State: Zip:
 Product Name: **JACKY ROSEN FOR US SENATE**
 Estimate #: **10161022**
 Competitive Code: **POLITICAL**

Agency: **KATZ MEDIA GROUP**
 Address: **125 WEST 55TH STREET**
3RD FLOOR
 City: **NEW YORK** State: **NY** Zip: **10019**
 Buyer:
 Tax Schedule:
 Agency Commission %: **15**
 Billing Cycle: **Standard**
 Salesperson: **POLITICAL** Comm %: **1.50**
 Makegood Policy: **Within Contract Dates**

(None)

| No | DATES | | Alt wks | TIMES | | LEN | DISTRIBUTION | | | | | | | | | | RATE | TOTALS | | PTY |
|----|----------|----------|------------|----------|----------|-----|--------------|---|---|---|---|----|----|--------|-----|-------|--------|--------|----------|-----|
| | START | END | | START | END | | M | T | W | T | F | SA | SU | Per Wk | D/W | SPOTS | | \$ | | |
| 1 | 10/16/18 | 10/19/18 | | 6:00 AM | 10:00 AM | 60 | 4 | 4 | 4 | 4 | | | | | 16 | D | 100.00 | 16 | 1,600.00 | |
| 2 | 10/16/18 | 10/17/18 | | 10:00 AM | 3:00 PM | 60 | 5 | 5 | | | | | | | 10 | D | 100.00 | 10 | 1,000.00 | |
| 3 | 10/18/18 | 10/19/18 | | 10:00 AM | 3:00 PM | 60 | | | 4 | 4 | | | | | 8 | D | 100.00 | 8 | 800.00 | |
| 4 | 10/16/18 | 10/19/18 | | 3:00 PM | 7:00 PM | 60 | 4 | 4 | 4 | 4 | | | | | 16 | D | 100.00 | 16 | 1,600.00 | |
| 5 | 10/16/18 | 10/19/18 | | 7:00 PM | 12:00 AM | 60 | 4 | 4 | 4 | 4 | | | | | 16 | D | 35.00 | 16 | 560.00 | |
| 6 | 10/20/18 | 10/21/18 | | 6:00 AM | 10:00 AM | 60 | | | | | 4 | 4 | | | 8 | D | 55.00 | 8 | 440.00 | |
| 7 | 10/20/18 | 10/20/18 | | 10:00 AM | 3:00 PM | 60 | | | | | 4 | | | | 4 | D | 60.00 | 4 | 240.00 | |
| 8 | 10/20/18 | 10/21/18 | | 3:00 PM | 7:00 PM | 90 | | | | | 4 | 4 | | | 8 | D | 55.00 | 8 | 440.00 | |
| 9 | 10/21/18 | 10/21/18 | | 10:00 AM | 3:00 PM | 60 | | | | | | 4 | | | 4 | D | 55.00 | 4 | 220.00 | |
| 10 | 10/22/18 | 10/22/18 | | 6:00 AM | 10:00 AM | 60 | 4 | | | | | | | | 4 | D | 100.00 | 4 | 400.00 | |
| 11 | 10/22/18 | 10/22/18 | | 10:00 AM | 3:00 PM | 60 | 4 | | | | | | | | 4 | D | 100.00 | 4 | 400.00 | |
| 12 | 10/22/18 | 10/22/18 | | 3:00 PM | 7:00 PM | 60 | 4 | | | | | | | | 4 | D | 100.00 | 4 | 400.00 | |
| 13 | 10/22/18 | 10/22/18 | | 7:00 PM | 12:00 AM | 60 | 4 | | | | | | | | 4 | D | 35.00 | 4 | 140.00 | |

Billing Projections: By Month

Oct 18

CA 8,240.00

ST 8,240.00

☒ Print Spot Prices

TOTAL SPOTS.....106
 GROSS TOTAL \$.....8,240.00
 ADJUSTED SPOTS.....106
 ADJUSTED TOTAL \$.....8,240.00

APPROVE DECLINE

☐ General Manager
☐ Sales Manager
☐ Administrator
☐ Local Sales Manager

Oct 12, 18
 CONT# 32249399 Mod# Ver# 1 (Last =)
 REP EASTMAN
 TO KODS-FM (Reno, NV)
 FM JESSICA LAVORERIO.
 OFF PHILADELPHIA
 AGY Katz Media Group
 ADDR 125 West 55th Street 3rd Floor
 New York, NY 10019

DDS CONT# 0
 C/P/E: na / na / 10161022
 SALESPERSON FAX#
 PH # 202-965-5060

BYR Helen Hanratty
 ADV JACKY ROSEN FOR US SENATE
 PDT Jacky Rosen for US Senate
 FLT Oct 16, 18 - Oct 22, 18

* REP ORDER COMMENT *

** 10/12/2018 1:05:00 PM: THIS IS A KATZ MEDIA GROUP ORDER. ALL BILLING SHOULD BE SENT TO KATZ MEDIA GROUP 125 W 55TH ST, NY, NY 10019. KATZ MEDIA GROUP IS NOT LIABLE FOR PAYMENT.
 ** 10/12/2018 1:05:00 PM: THIS IS A NEW ISSUE/POLITICAL ORDER. PLEASE NOTE THERE IS A 24 HOUR CANCELLATION POLICY ON ALL ISSUE/POLITICAL ORDERS. PLEASE CONFIRM IN THE SYSTEM.
 STEPHANIE.DAVIS@KATZMEDIA.COM 215-557-4233. THANK YOU!

* STATION ORDER COMMENT *

** 10/12/2018 5:35:00 PM: THANK YOU! JILL

| MC | LN | DAYS | TIME | LEN | EFFECTIVE DATES | # OF Day | NPD | RATE | TOT SPTS |
|----|-----|---------------------|----------|-----|-------------------------|----------|-----|------------|----------|
| | | <u>FLIGHT 1</u> | | | | | | | |
| | 1.1 | .T.... | 6A - 10A | 60 | 10/16/2018 - 10/16/2018 | 1D | 4 | \$100.00 | 4 |
| | 1.2 | .T.... | 10A - 3P | 60 | 10/16/2018 - 10/16/2018 | 1D | 5 | \$100.00 | 5 |
| | 1.3 | .T.... | 3P - 7P | 60 | 10/16/2018 - 10/16/2018 | 1D | 4 | \$100.00 | 4 |
| | 1.4 | .T.... | 7P - 12A | 60 | 10/16/2018 - 10/16/2018 | 1D | 4 | \$35.00 | 4 |
| | | ** FLIGHT TOTALS ** | | | | | 17 | \$1,440.00 | |
| | | <u>FLIGHT 2</u> | | | | | | | |
| | 2.1 | ..W.... | 6A - 10A | 60 | 10/17/2018 - 10/17/2018 | 1D | 4 | \$100.00 | 4 |
| | 2.2 | ..W.... | 10A - 3P | 60 | 10/17/2018 - 10/17/2018 | 1D | 5 | \$100.00 | 5 |
| | 2.3 | ..W.... | 3P - 7P | 60 | 10/17/2018 - 10/17/2018 | 1D | 4 | \$100.00 | 4 |
| | 2.4 | ..W.... | 7P - 12A | 60 | 10/17/2018 - 10/17/2018 | 1D | 4 | \$35.00 | 4 |
| | | ** FLIGHT TOTALS ** | | | | | 17 | \$1,440.00 | |
| | | <u>FLIGHT 3</u> | | | | | | | |
| | 3.1 | ...T... | 6A - 10A | 60 | 10/18/2018 - 10/18/2018 | 1D | 4 | \$100.00 | 4 |
| | 3.2 | ...T... | 10A - 3P | 60 | 10/18/2018 - 10/18/2018 | 1D | 4 | \$100.00 | 4 |
| | 3.3 | ...T... | 3P - 7P | 60 | 10/18/2018 - 10/18/2018 | 1D | 4 | \$100.00 | 4 |
| | 3.4 | ...T... | 7P - 12A | 60 | 10/18/2018 - 10/18/2018 | 1D | 4 | \$35.00 | 4 |
| | | ** FLIGHT TOTALS ** | | | | | 16 | \$1,340.00 | |

Oct 12, 18

CONT#
REP32249399 Mod# Ver# 1 (Last =)
EASTMANDDS CONT# 0
C/P/E: na / na / 10161022

| | | | | | | | | |
|--------------------------|---------------------|----------|----|-------------------------|----|---|------------|----|
| 4.1 4.2 4.3 4.4 | <u>FLIGHT 4</u> | 6A - 10A | 60 | 10/19/2018 - 10/19/2018 | 1D | 4 | \$100.00 | 4 |
| |F.. | 10A - 3P | 60 | 10/19/2018 - 10/19/2018 | 1D | 4 | \$100.00 | 4 |
| |F.. | 3P - 7P | 60 | 10/19/2018 - 10/19/2018 | 1D | 4 | \$100.00 | 4 |
| |F.. | 7P - 12A | 60 | 10/19/2018 - 10/19/2018 | 1D | 4 | \$35.00 | 4 |
| | ** FLIGHT TOTALS ** | | | | | | \$1,340.00 | 16 |
| 5.1 5.2 5.3 | <u>FLIGHT 5</u> | 6A - 10A | 60 | 10/20/2018 - 10/20/2018 | 1D | 4 | \$55.00 | 4 |
| |S. | 10A - 3P | 60 | 10/20/2018 - 10/20/2018 | 1D | 4 | \$60.00 | 4 |
| |S. | 3P - 7P | 60 | 10/20/2018 - 10/20/2018 | 1D | 4 | \$55.00 | 4 |
| | ** FLIGHT TOTALS ** | | | | | | \$680.00 | 12 |
| 6.1 6.2 6.3 | <u>FLIGHT 6</u> | 6A - 10A | 60 | 10/21/2018 - 10/21/2018 | 1D | 4 | \$55.00 | 4 |
| |S | 10A - 3P | 60 | 10/21/2018 - 10/21/2018 | 1D | 4 | \$55.00 | 4 |
| |S | 3P - 7P | 60 | 10/21/2018 - 10/21/2018 | 1D | 4 | \$55.00 | 4 |
| | ** FLIGHT TOTALS ** | | | | | | \$660.00 | 12 |
| 7.1 7.2 7.3 7.4 | <u>FLIGHT 7</u> | 6A - 10A | 60 | 10/22/2018 - 10/22/2018 | 1D | 4 | \$100.00 | 4 |
| | M..... | 10A - 3P | 60 | 10/22/2018 - 10/22/2018 | 1D | 4 | \$100.00 | 4 |
| | M..... | 3P - 7P | 60 | 10/22/2018 - 10/22/2018 | 1D | 4 | \$100.00 | 4 |
| | M..... | 7P - 12A | 60 | 10/22/2018 - 10/22/2018 | 1D | 4 | \$35.00 | 4 |
| | ** FLIGHT TOTALS ** | | | | | | \$1,340.00 | 16 |

| | | | | | | | |
|-------|---------|--|--|--|--|--|--|
| SPOTS | Oct 18 | | | | | | |
| CASH | 106 | | | | | | |
| TRADE | 8240.00 | | | | | | |
| NSL | 0.00 | | | | | | |
| TOTAL | 0.00 | | | | | | |
| | 8240.00 | | | | | | |

| | | | | | | |
|-------|--|--|--|--|----------|-------|
| SPOTS | | | | | | TOTAL |
| CASH | | | | | 106 | |
| TRADE | | | | | 8,240.00 | |
| NSL | | | | | 0.00 | |
| TOTAL | | | | | 0.00 | |
| | | | | | 8,240.00 | |

Oct 12, 18

CONT#

32249399

Mod#

Ver# 1

(Last =)

DDS CONT# 0

REP

EASTMAN

C/P/E: na / na / 10161022

**** Competitive Comments ****

SVC: SP18 MSA ARB

Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.