

FR: WA - ANDREW SOLANO (H)
TO: WKPT-TV
REP HEADLINE# 7194426
*** ORIGINAL REV#0 ***

REP: TEL# 703-516-9399
ORDER WORKSHEET

FAX# 703-516-9680
HARRIS REPORT FROM REP
MAY30/14 12.38
*** WKPT-TV ***

ADV # ADV. NAME POLI/M WARNER/D/SEN/VA
AGY # AGY. NAME GREER, MARGOLIS, MITCHELL

3050 K ST NW,
WASHINGTON, DC 20007

REP.# OFF.# SALESMAN #
BUYER NAME MIKE FURMAN
SALES PRSN WA- ANDREW SOLANO (H)

ORDER #

CONTRACT # 7194426

CLASS: NATL. LOCAL REGIONAL

PRDCT WARNER FOR SENATE

EST#2795 COMMENTS: (LINE, ORDER, INVOICE)

FLIGHT DATES JUN10/14 JUN16/14 WK-1

CITY TAX

STATE TAX

CO-OP BILLING NEEDED

DATE MAY30/14 12.38

REP:

NEW ORDER
TTL \$250 @4X
PLEASE CONFIRM
THANKS SHOSHANA FOR ANDREW

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****

ALL INVOICES ARE TO BE SENT TO:
GREER MARGOLIS
ACCOUNTING
1010 WISCONSIN AVENUE NW
SUITE 800
WASHINGTON, DC 20007
FRIENDS OF MARK WARNER

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
1			1230P-100P	60		\$40.00	6/10	6/13	1		TU-F	1

AGENCY ADVERTISER CODE = 198 AGENCY EST# = 2795
AGENCY PRODUCT CODE = 213

PROGRAM : INSIDE EDITION
CON COM1 : INSIDE EDITION

Insider

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MAY30/14 12.38
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LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS/WK	WEEK INVT	DAYS	TOTL SPTS
2			1200N-1230P	60		\$40.00	6/10	6/13	1		TU-F	1
PROGRAM : MILLIONAIRE												
CON COM1: MILLIONAIRE												
3			530P-600P	60		\$70.00	6/10	6/13	1		TU-F	1
PROGRAM : FAMILY FEUD												
CON COM1: FAMILY FEUD												
4			730P-800P	60		\$100.00	6/10	6/13	1		TU-F	1
PROGRAM : TWO 1/2 MEN												
CON COM1: TWO 1/2 MEN												
JUN/14						\$250.00						

CONTRACT TOTAL \$250.00
 TOTAL SPOTS 4

MARKET TOTALS \$6,250 WKPT 4% WJHL 14% WCYB 7% WEMT 7% WAPK 1% CYBW 0% CABL 0%
 SHARES ACCURATE
 SVC- NONE BOOKS- JUN/PJ
 DEMOS- RA35+*

FR: WA - ANDREW SOLANO (H)
TO: WKPT-TV
REP HEADLINE# 7194426
*** UNAPPROVED REV #1 ***

REP: TEL# 703-516-9399
ORDER WORKSHEET

FAX# 703-516-9680
HARRIS REPORT FROM REP
CHANGES
JUN6/14 17.28
*** WKPT-TV ***

ADV # _____ ADV. NAME POLI/M WARNER/D/SEN/VA
AGY # _____ AGY. NAME GREER, MARGOLIS, MITCHELL

3050 K ST NW,
WASHINGTON, DC 20007

REP. # _____ OFF. # _____ SALESMAN # _____
BUYER NAME MIKE FURMAN
SALES PRSN WA- ANDREW SOLANO (H)

ORDER # _____ CONTRACT # 7194426

CLASS: NATL. LOCAL REGIONAL

PRDCT WARNER FOR SENATE EST#2795 COMMENTS: (LINE, ORDER, INVOICE)

FLIGHT DATES JUN10/14 JUN16/14 WK-1

CITY TAX _____ STATE TAX _____ CO-OP BILLING NEEDED _____ DATE JUN6/14 17.28

REP: REVISIONS
REVISED PROGRAMS ON LINES 1-2
SAME TOTAL
PLEASE CONFIRM
THANKS SHOSHANA FOR ANDREW

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****

ALL INVOICES ARE TO BE SENT TO:
GREER MARGOLIS
ACCOUNTING
1010 WISCONSIN AVENUE NW
SUITE 800
WASHINGTON, DC 20007
FRIENDS OF MARK WARNER

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS/WK	WEEK INVT	DAYS	TOTL SPTS
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AGENCY ADVERTISER CODE = 198
AGENCY PRODUCT CODE = 213
AGENCY EST# = 2795

1			ZN 1230P-100P	60		\$40.00	6/10	6/13	1		TU-F	1
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PROGRAM : THE INSIDERS
CON COM1: THE INSIDERS

FR: WA - ANDREW SOLANO (H)
TO: WKPT-TV
REP HEADLINE# 7194426
*** UNAPPROVED REV #1 ***

REP: TEL# 703-516-9399
ORDER WORKSHEET

FAX# 703-516-9680
HARRIS REPORT FROM REP
CHANGES
JUN6/14 17.28
*** WKPT-TV ***

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
2		ZN	1200N-1230P	60		\$40.00	6/10	6/13	1		TU-F	1

PROGRAM : OK1 TV
CON COM1: OK1 TV

JUN/14 \$250.00

CONTRACT TOTAL \$250.00
TOTAL SPOTS 4

MARKET TOTALS \$6,250 WKPT 4% WJHL 14% WCYB 74% WEMT 7% WAPK 1% CYBW 0% CABL 0%

SHARES ACCURATE
SVC- NONE BOOKS- JUN/PJ
DEMOS- RA35+*

MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME
P-CLASS,PLAN,SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS *-MULTIPLE



WKPT-TV
222 Commerce St
Kingsport, TN 37660
(423) 246-9578

CONTRACT

<u>Contract / Revision</u> 9826 /		<u>Alt Order #</u> 7194426
<u>Product</u> Warner for Senate		
<u>Contract Dates</u> 06/10/14 - 06/16/14		<u>Estimate #</u> 2795
<u>Advertiser</u> M Warner / D / SEN / VA		<u>Original Date / Revision</u> 06/01/14 / 06/01/14
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Station</u> WKPT-TV	<u>Account Executive</u> HRP Virginia	<u>Sales Office</u> HRP-Virginia
<u>Special Handling</u>		
<u>Demographic</u> Adults 25-54		
<u>IDB#</u>	<u>Advertiser Code</u>	<u>Product Code</u>
<u>Agency Ref</u>		<u>Advertiser Ref</u>

And:

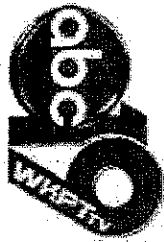
Greer, Margolis, Mitchell
1010 Wisconsin Ave, Ste 800
Washington, DC 20007

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	WKPT	06/10/14	06/13/14	Insider	1230p-1p		1:00			NM	1	\$40.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		06/09/14	06/15/14	-TWTF--	1			\$40.00				
N 2	WKPT	06/10/14	06/13/14	M-F 12-1230p	12-1230p		1:00			NM	1	\$40.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		06/09/14	06/15/14	-TWTF--	1			\$40.00				
N 3	WKPT	06/10/14	06/13/14	Family Feud	5-530p		1:00			NM	1	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		06/09/14	06/15/14	-TWTF--	1			\$70.00				
N 4	WKPT	06/10/14	06/13/14	Two 1/2 Men	730p-8p		1:00			NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		06/09/14	06/15/14	-TWTF--	1			\$100.00				
Totals											4	\$250.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
05/26/14 - 06/13/14	4	\$250.00	(\$37.50)	\$212.50
Totals	4	\$250.00	(\$37.50)	\$212.50

(* Line Transactions: N = New, E = Edited, D = Deleted)

Nondiscrimination Policy: Holston Valley Broadcasting Corporation and WKPT-TV / WAPK-TV / WKPT-DT3 do not accept advertising that discriminates based on race or ethnicity. Any provision in any advertising agreement with intent to discriminate is deemed null and void as contrary to federal law.



Remit Address:
WKPT-TV
 222 Commerce St
 Kingsport, TN 37660
 Main: (423) 246-9578
 Billing: (423) 723-6157

INVOICE

Billing Address:
 Greer, Margolis, Mitchell
 Attention: Accounts Payable
 3050 K Street NW
 Washington, DC 20007

Advertiser	M Warner / D / SEN / VA
Product	Warner for Senate
Estimate Number	2795

Invoice #	9826-1
Invoice Date	06/17/14
Invoice Month	June 2014
Invoice Period	05/26/14 - 06/13/14

Station	WKPT-TV
Account Executive	HRP Virginia
Sales Office	HRP-Virginia
Sales Region	National

Order #	9826
Alt Order #	7194426
Deal #	
Order Flight	06/10/14 - 06/16/14

Billing Calendar	Broadcast
Billing Type	Cash
Special Handling	

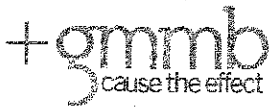
IDB #	
Advertiser Code	
Product Code	

Agency Ref	
Advertiser Ref	

Line	Channel	Description	Time	Day	Date	Length	Air Time	Ad-ID	Rate	Reconciliation	Ref #
1	WKPT	Insider	1230p-1p								
	WKPT	M-F 12-1230p	12-1230p								
	WKPT			06/09/14 to 06/15/14	1x	-TWTF--					
	WKPT			Th	06/12/14	1:00	12:41 PM	EVERYDAY HD	\$40.00		1
3	WKPT	Family Feud	5-530p								
	WKPT			06/09/14 to 06/15/14	1x	-TWTF--					
	WKPT			Tu	06/10/14	1:00	12:25 PM	EVERYDAY HD	\$40.00		1
4	WKPT	Two 1/2 Men	730p-8p								
	WKPT			06/09/14 to 06/15/14	1x	-TWTF--					
	WKPT			Th	06/12/14	1:00	5:25 PM	EVERYDAY HD	\$70.00		1
	WKPT			06/09/14 to 06/15/14	1x	-TWTF--					
	WKPT			Tu	06/10/14	1:00	7:58 PM	EVERYDAY HD	\$100.00		1

Aired Spots

Gross Total \$250.00
 Agency Commission \$37.50
 Net Amount Due \$212.50
 Payment Terms 30 Days



JPCV 400

Check Date: 06/06/2014 Vendor: 0001013534 WKPT-TV Check No. 126630
Project Name: Warner for Senate Flight Dates: 6/10/2014 thru 6/16/2014
Project ID: 200057
Activity ID: 200

Invoice Number	Invoice Date	Voucher ID	Gross Amount	Discount Taken	Paid Amount
00221487JUN2014JUN201	06/06/2014	00221487	586.50	0.00	586.50

9825

9824
Gross \$250-
Net \$212.50

H R

Totals	\$586.50	\$0.00	\$586.50
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Washington Harbour
3050 K Street, NW, Suite 100
Washington, DC 20007
202.338.8700

JPMORGAN CHASE BANK, N.A.
Syracuse, NY
50-937/213

126630

Date 06/06/2014

Pay Amount \$586.50***

FIVE HUNDRED EIGHTY-SIX AND 50 / 100 DOLLAR

Pay To The Order Of
WKPT-TV
222 Commerce Street
Kingsport, TN 37660-4319



Rajen V. Alm
Authorized Signature

126630 021309379 6301530212509



**PAID POLITICAL
BROADCAST AVAIL REQUEST**

TO: Lamar Reid	STATION: WKPT-WAPK
FROM: Andrew Solano	HRP OFFICE: DC

REQUEST RECEIVED FROM

DATE: 5/27/14

BUYER: Mike Furman
AGENCY: GMMB
ADDRESS: 3050 K St NW #100, Washington, DC 20007
PHONE #: (202) 338-8700
FAX #:
OTHER:

AVAILS FOR

COMMITTEE: Friends of Mark Warner
CPMGN MGR.
TREASURER: Gerald McGowan
ADDRESS: 2034 Eisenhower Ave, Ste. 232; Alexandria, VA 22314
PHONE #: (202) 224-2023
FAX #:
OTHER: http://markwarnerva.com/

FOR

CANDIDATE: Lamar Alexander
OFFICE: Senate
PARTY: Republican

DAYPARTS: All
SCHEDULE DATES: TBD
COMMERICAL LENGTH: :30
PROGRAMS: All
PLEASE ADVISE IF THERE ARE RESTRICTIONS ON ANY OF THE ABOVE

AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

☒ **FEDERAL CANDIDATE**

☐ **STATE/LOCAL CANDIDATE**

To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3

Station and Location:	Date:
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I, Mike Furman - authorized Media Buyer,
 being/on behalf of: Mark Warner,
 a legally qualified candidate of the Democratic
 political party for the office of: Senate of Virginia
 in the General
 election to be held on: November 4, 2014

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
		As ordered			

Attach proposed schedule with charges (if available):

I represent that the payment for the above described broadcast time has been furnished by:

Friends of Mark Warner

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

Gerald Mc Gowan

This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

To Be Signed By Candidate or Authorized Committee

512711

Date

Mr. R.

Signature

To Be Signed By Station Representative

Accepted

☐ Accepted in Part

☐ Rejected

Signature

Printed Name

Title

FEDERAL CANDIDATE CERTIFICATION

In Order For Federal Candidates To Receive The Lowest Unit Charge During A Political Window, The Following Certification Is Required:

I, Friends of Mark Warner
(name of federal candidate or authorized committee) hereby certify that the programming to be broadcast (in whole or in part) pursuant to this agreement:

☒ does

☐ does not

refer to an opposing candidate (check applicable box). I further certify that for the programming that does refer to an opposing candidate:

(check applicable box)

☐ the radio programming contains a personal audio statement by the candidate that identifies the candidate, the office being sought, and that the candidate has approved the broadcast.

☒ the television programming contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds, and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast, and that the candidate and/or the candidate's authorized committee paid for the broadcast.

Mike Re

— Authorized Media Buyer

signature of candidate or authorized committee

Mike Furman

printed name

5/27/14

date

AGREED UPON SCHEDULE

(TO BE FILLED IN ONLY IF STATION DOES NOT ACCEPT ALL OF
CANDIDATE'S REQUEST)

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
		As ordered			

Attach proposed schedule with charges (if available):

AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- 1) actual air time and charges for each spot;
- 2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- 3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

Note: Because the FCC requires that the political file contain the actual times the spots air and the rates charged, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that specific spots aired and the rates charged. The FCC's online political files include a folder for "Terms and Disclosures." NAB suggests that, for stations subject to the online public file rule, the names of contact person(s) be placed in that folder.