

Order #967341: Sadler Str../Yes on Pro../SPORTS BET../2686

967341

Date	Action	Line	Comment	By	Total \$	# Spots	Expected GR
08/26/22 9:02:09 AM	New order created		Imported EC Order	David Stev	\$8,740.00	34	0.00
08/26/22 9:06:17 AM	Ready for approval		Ready	David Stev	\$8,740.00	34	0.00
08/26/22 9:14:25 AM	Approval Workflow		[Sales Manager - Ready Default]	Tim Rapp	\$8,740.00	34	0.00
08/26/22 9:33:30 AM	Approval Workflow		[Business Manager - Business Office Approval Needed Default]	Linda Pete	\$8,740.00	34	0.00
08/26/22 9:33:33 AM	Approved			Linda Pete	\$8,740.00	34	0.00
08/26/22 9:36:15 AM	Processed		<async process>	Sydney To	\$8,740.00	34	0.00
08/26/22 12:59:08 PM	CIA Spot status		<updated to Cleared> 1-1, 2-1, 3-1, 3-6, 1-2, 1-6, 3-2, 2-6, 2-2, 2-7, 1-7, 3-9	Micah Turr	\$8,740.00	34	0.00
08/26/22 12:59:31 PM	CIA Spot status		<updated to Cleared> 3-3, 2-8, 2-3, 1-9, 1-3, 3-10	Micah Turr	\$8,740.00	34	0.00
08/26/22 1:01:17 PM	CIA Spot status		<updated to Cleared> 1-10, 3-7, 2-10, 3-4, 2-4, 1-4	Micah Turr	\$8,740.00	34	0.00
08/26/22 1:01:50 PM	CIA Spot status		<updated to Cleared> 3-5, 2-9, 3-8, 1-5, 1-8, 2-5	Micah Turr	\$8,740.00	34	0.00
08/26/22 2:38:17 PM	Cash in Advance Rerr		[cleared cash in adv] National	Lisa Diang	\$8,740.00	34	0.00
09/01/22 9:09:32 AM	Put in Edit Mode			David Stev	\$8,740.00	34	0.00
09/01/22 9:11:16 AM	Ready for approval		ADDING WEEK OF 9/5	David Stev	\$19,180.00	74	0.00
09/01/22 9:21:11 AM	Approval Workflow		[Sales Manager - Ready Default]	Tim Rapp	\$19,180.00	74	0.00
09/01/22 9:58:45 AM	Approval Workflow		[Business Manager - Business Office Approval Needed Default]	Linda Pete	\$19,180.00	74	0.00
09/01/22 9:58:48 AM	Approved			Linda Pete	\$19,180.00	74	0.00
09/01/22 10:01:32 AM	Processed		<async process>	Sydney To	\$19,180.00	74	0.00
09/01/22 1:32:10 PM	CIA Spot status		<updated to Cleared> 4-4, 2-11, 3-22, 4-1, 4-3, 4-2, 1-22, 1-12, 3-11, 3-12, 2-12, 1-11	Micah Turr	\$19,180.00	74	0.00
09/01/22 1:36:35 PM	Cash in Advance Rerr		[cleared cash in adv] National Order	Lisa Diang	\$19,180.00	74	0.00
09/12/22 11:01:59 AM	Put in Edit Mode			David Stev	\$19,180.00	74	0.00
09/12/22 11:11:30 AM	Ready for approval		ADDING THIS WEEK OF 9.12	David Stev	\$27,920.00	108	0.00
09/12/22 11:25:21 AM	Ready for approval		Adding week of 9/12	David Stev	\$27,920.00	108	0.00
09/12/22 1:48:39 PM	Approval Workflow		[Sales Manager - Ready Default]	Melissa De	\$27,920.00	108	0.00
09/12/22 1:54:26 PM	Approval Workflow		[Centralized AR - Business Office Approval Needed Default]	Linda Pete	\$27,920.00	108	0.00
09/12/22 1:54:29 PM	Approved			Linda Pete	\$27,920.00	108	0.00
09/12/22 1:57:36 PM	Processed		<async process>	Sydney To	\$27,920.00	108	0.00

KMS
AM
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[Sorted by: Date]

ORDER

Orders
Order / Rev: 967341
Alt Order #: 36107781
Product Desc: SPORTS BETTING
Estimate: 2686
Flight Dates: 08/29/22 - 11/13/22
Original Date / Rev: 08/26/22 / 09/12/22
Order Type: GENERAL

KMJ-AM/FM

Primary AE: Katz Los Angeles
Sales Office: K-375
Sales Region: N-Ktz375

Agency Name: Sadler Strategic Media
Buying Contact:
Billing Contact:
 12103 Viewcrest Road
 Studio City, CA 91604

Billing Type: Cash
Billing Calendar: Broadcast
Billing Cycle: EOM/EOC
Agency Commission: 15%

Advertiser Name: Yes on Prop 27
Demographic: A25-49
Product Codes: Issues/Propositions
Revenue Code 1: AGY-AVAIL
Revenue Code 2: POL-ISS
Revenue Code 3: GEN
Priority: P-100

New Business End:
Advertiser External ID:
Agency External ID:
Unit Code: General
Order Separation: 00:15:00

Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
08/29/22	09/17/22	108	\$27,920.00	\$23,732.00

Totals

Month	# Spots	Gross Amount	Net Amount	Rating
September 2022	108	\$27,920.00	\$23,732.00	0.00
Totals	108	\$27,920.00	\$23,732.00	0.00

Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Katz Los Angeles			Start Of Order - End Of Order	100%

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 1	KMJA	08/29/22	09/16/22	M-F AM Drive M-F	CM	6:00 AM-10:00 AM (6:00 AM-10:00 AM)	MTWTF--	1:00	10	\$325.00	P-50	0.00	NM	32	\$10,400.00
AM -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 08/29/22	09/04/22	MTWTF--		10				\$325.00		0.00			
		Week: 09/05/22	09/11/22	MTWTF--		12				\$325.00		0.00			
		Week: 09/12/22	09/18/22	-TWTF--		10				\$325.00		0.00			
N 2	KMJA	08/29/22	09/16/22	M-F Midday M-F	CM	10:00 AM-3:00 PM	MTWTF--	1:00	10	\$275.00	P-50	0.00	NM	32	\$8,800.00
MD -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 08/29/22	09/04/22	MTWTF--		10				\$275.00		0.00			
		Week: 09/05/22	09/11/22	MTWTF--		12				\$275.00		0.00			
		Week: 09/12/22	09/18/22	-TWTF--		10				\$275.00		0.00			
N 3	KMJA	08/29/22	09/16/22	M-F PM Drive M-F	CM	3:00 PM-7:00 PM	MTWTF--	1:00	10	\$250.00	P-50	0.00	NM	32	\$8,000.00
PM -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 08/29/22	09/04/22	MTWTF--		10				\$250.00		0.00			
		Week: 09/05/22	09/11/22	MTWTF--		12				\$250.00		0.00			
		Week: 09/12/22	09/18/22	-TWTF--		10				\$250.00		0.00			
N 4	KMJA	09/03/22	09/18/22	Sa-Su Prime Sa-Su	CM	6:00 AM-7:00 PM	-----S-	1:00	4	\$60.00	P-60	0.00	NM	12	\$720.00

Order / Rev: 967341
 Alt Order #: 36107781
 Flight Dates: 08/29/22 - 11/13/22

Advertiser: Yes on Prop 27
 Product Desc: SPORTS BETTING
 Estimate: 2686

KMJ-AM/FM

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
WK -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 09/03/22	09/09/22	-----S-					4	\$60.00		0.00			
		Week: 09/10/22	09/16/22	-----S-					4	\$60.00		0.00			
		Week: 09/17/22	09/23/22	-----S-					4	\$60.00		0.00			
													Totals	108	\$27,920.00

967341

REVISED

Sep 12, 22
 CONT# 36107781 Mod# 2 Ver# 5 (Last = MOD 1 CF)
 REP CHRISTAL RADIO
 TO KMJ-AM (Fresno, CA)
 FM STEVE SARANTOS
 OFF LOS ANGELES
 AGY SADLER STRATEGIC MEDIA
 ADDR 12103 VIEWCREST RD
 STUDIO CITY, CA 91604

DDS CONT# 0
 C/P/E: / / 2686
 SALESPERSON FAX#
 PH #

BYR ROSA LOZANO
 ADV YES ON 27
 PDT SPORTS BETTING
 FLT Aug 29, 22 - Nov 13, 22

* REP ORDER COMMENT *

** 9/12/2022 12:57:00 PM: POPULATIONBUYTYPE: CPP.

** 9/12/2022 12:57:00 PM: REVISION - DO NOT DOUBLE BOOK

** 9/12/2022 12:57:00 PM: REVISION ADDING THIS WEEK OF 9.12.PLS START ON TUE 9.13.

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF WKS	NPW	RATE	TOT SPTS	
		FLIGHT 1								
	1.1	MTWTF..	6A - 10A	60	8/29/2022 - 9/2/2022	1W	10	\$325.00	10	
	1.2	MTWTF..	10A - 3P	60	8/29/2022 - 9/2/2022	1W	10	\$275.00	10	
	1.3	MTWTF..	3P - 7P	60	8/29/2022 - 9/2/2022	1W	10	\$250.00	10	
	1.4	.....S.	6A - 7P	60	9/3/2022 - 9/3/2022	1W	4	\$60.00	4
		** WEEKLY FLIGHT TOTALS **						34	\$8,740.00	
		FLIGHT 2								
	2.1	MTWTF..	6A - 10A	60	9/5/2022 - 9/9/2022	1W	12	\$325.00	12	
	2.2	MTWTF..	10A - 3P	60	9/5/2022 - 9/9/2022	1W	12	\$275.00	12	
	2.3	MTWTF..	3P - 7P	60	9/5/2022 - 9/9/2022	1W	12	\$250.00	12	
	2.4	.....S.	6A - 7P	60	9/10/2022 - 9/10/2022	1W	4	\$60.00	4
		** WEEKLY FLIGHT TOTALS **						40	\$10,440.00	
		FLIGHT 3								
CHG	3.1	MTWTF..	6A - 10A	60	9/12/2022 - 9/16/2022	1W	10	\$325.00	10	
CHG	3.2	MTWTF..	10A - 3P	60	9/12/2022 - 9/16/2022	1W	10	\$275.00	10	
CHG	3.3	MTWTF..	3P - 7P	60	9/12/2022 - 9/16/2022	1W	10	\$250.00	10	
CHG	3.4	.....S.	6A - 7P	60	9/17/2022 - 9/17/2022	1W	4	\$60.00	4
		** WEEKLY FLIGHT TOTALS **						34	\$8,740.00	

Sep 12, 22
 CONT# 36107781 Mod# 2 Ver# 5 (Last = MOD 1 CF)
 REP CHRISTAL RADIO

DDS CONT# 0
 C/P/E: / / 2686

	Sep 22	Oct 22	Nov 22				
SPOTS	108	0	0				
CASH	27920.00	0.00	0.00				
TRADE	0.00	0.00	0.00				
NSL	0.00	0.00	0.00				
TOTAL	27920.00	0.00	0.00				

							TOTAL
SPOTS							108
CASH							27,920.00
TRADE							0.00
NSL							0.00
TOTAL							27,920.00

**** Competitive Comments ****

YES ON 27 ENGLISH RADIO 8.29.22 - 11.08.22

SVC: Mar22-MAY22 MSA CustRadio

Demo Adults 25+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

967341

ISSUE (Non-candidate) ADVERTISEMENT AGREEMENT FORM

I, Sheri Sadler Wolf, hereby request station time as follows: See **Order** for proposed schedule and charges. See **Invoice** for actual schedule and charges.

Check one:

- Ad "communicates a message relating to any political matter of national importance" by referring to (1) a legally qualified candidate for federal office; (2) an election to federal office; (3) a national legislative issue of public importance (e.g., health care legislation, IRS tax code, etc.); or (4) a political issue that is the subject of controversy or discussion at the national level.
- Ad does NOT communicate a message relating to any political matter of national importance (e.g., relates only to a state or local issue).

ALL QUESTIONS/BLOCKS MUST BE COMPLETED

Station time requested by: Sheri Sadler Wolf

Agency name: Sadler Strategic Media Inc

Address: 12103 Viewcrest Rd, Studio City, CA 91604

Contact: Sheri Sadler Wolf

Phone number: 818-506-5443

Email: sheri@sadlerstrategic.com

Name of advertiser/sponsor (list entity's full legal name as disclosed to the Federal Election Commission [for federal committees] with no acronyms; name must match the sponsorship ID in ad):

Name: Yes on 27, Californians for Solutions to Homelessness and Mental Health Support, a Coalition of Housing and Mental Health

Address: 2350 Kerner Blvd., Suite 250, San Rafael, CA 94901

Contact: Steven S. Lucas

Phone number: (415) 389-6800

Email:

Station is authorized to announce the time as paid for by such person or entity.

List ALL of the chief executive officers or members of the executive committee or board of directors or other governing group(s) of the advertiser/sponsor (Use separate page if necessary.):

Name of President: Jeremy Kudon

Name of Treasurer: Steven S. Lucas

By signing below, advertiser/sponsor represents that those listed above are the only executive officers, members of the executive committee and board of directors or other governing group(s).

If ad refers to a federal candidate(s) or federal election, list ALL of the following:

N/A

Name(s) of every candidate referred to:

Office(s) sought by such candidate(s) (no acronyms or abbreviations):

Date of election:

Clearly identify EVERY political matter of national importance referred to in the ad (no acronyms); use separate page if necessary:

N/A

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

The advertiser/sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, which may arise from the broadcast of the above-requested advertisement(s). For the above-requested ad(s), the advertiser/sponsor also agrees to prepare a script, transcript or tape, which will be delivered to the station by the log deadlines outlined in the station's disclosure statement.

Advertiser/Sponsor

Station Representative

Signature: *Sheri S Wolf*

Signature: *[Handwritten Signature]*

Name: Sheri Sadler Wolf

Name: *DAVID STEVENS*

Date of Request to Purchase Ad Time: 6/30/22

Date of Station Agreement to Sell Time: *9/12/22*

TO BE COMPLETED BY STATION ONLY

Ad submitted to station? Yes No

Date ad received: *9/12/22*

Note: Must have separate PB-19 forms (or the equivalent, e.g., addendums) for each version of the ad (i.e., for every ad with differing copy).

If only one officer, executive committee member or director is listed above, station should ask the advertiser/sponsor in writing if there are any other officers, executive committee members or directors, maintain records of inquiry and update this form if additional officers, members or directors are provided.

Disposition:

Accepted

Accepted IN PART (e.g., ad not received to determine content)*

Rejected – provide reason (optional):

*Upload partially accepted form, then promptly upload updated final form when complete.

Date and nature of follow-ups, if any:

n/a

Contract #: n/a

Station Call Letters: *KMJS AM fm*

Date Received/Requested: *9/12/22*

Est. #: n/a

Station Location: *FRESNO, CA.*

Run Start and End Dates: *9/12 - 9/17*

For national issue ads only (not required for state/local issue ads):

Upload order, this disclosure form and invoice (or traffic system print-out) or other material reflecting this transaction to the OPIF or use this space to document schedule of time purchased, when spots actually aired, the rates charged and the classes of time purchased (including date, time, class of time and reasons for any make-goods or rebates) or attach separately. If station will not upload the actual times spots aired until an invoice is generated, the name of a contact person who can provide that information immediately should be placed in the "Terms and Disclosures" folder in the OPIF.