

Order #941719: Sadler Str../Yes on Pro../SPORTS BET../2669

Date	Action	Line	Comment	By	Total \$	# Spots	Expected GR
07/07/22 9:00:06 AM	New order created		Imported EC Order	David Stev	\$42,240.00	168	0.00
07/07/22 9:00:48 AM	Ready for approval		Ready	David Stev	\$42,240.00	168	0.00
07/07/22 10:05:16 AM	Approval Workflow		[Sales Manager - Ready Default]	Tim Rapp	\$42,240.00	168	0.00
07/07/22 10:11:05 AM	Approval Workflow		[Business Manager - Business Office Approval Needed Default]	Linda Pete	\$42,240.00	168	0.00
07/07/22 10:11:08 AM	Approved			Linda Pete	\$42,240.00	168	0.00
07/07/22 10:16:04 AM	Processed		<async process>	Sydney Tc	\$42,240.00	168	0.00
07/08/22 10:05:57 AM	Put in Edit Mode			David Stev	\$42,240.00	168	0.00
07/08/22 10:06:23 AM	Ready for approval		Bumping start date to 7/12 at client request, no copy available	David Stev	\$42,240.00	168	0.00
07/08/22 10:16:08 AM	Approval Workflow		[Sales Manager - Ready Default]	Tim Rapp	\$42,240.00	168	0.00
07/08/22 10:29:36 AM	Approval Workflow		[Business Manager - Business Office Approval Needed Default]	Linda Pete	\$42,240.00	168	0.00
07/08/22 10:29:39 AM	Approved			Linda Pete	\$42,240.00	168	0.00
07/08/22 10:38:23 AM	Processed		<async process>	Sydney Tc	\$42,240.00	168	0.00
07/08/22 3:35:11 PM	Put in Edit Mode			Linda Pete	\$42,240.00	168	0.00
07/11/22 8:10:32 AM	CIA Spot status		<updated to Cleared> 1-1, 3-6, 2-7	Cameron (	\$42,240.00	168	0.00
07/11/22 8:11:36 AM	Cash in Advance Rerr		[cleared cash in adv] KATZ	Cameron (	\$42,240.00	168	0.00
08/15/22 11:18:52 AM	Put in Edit Mode			David Stev	\$42,240.00	168	0.00
08/15/22 11:24:30 AM	Ready for approval		ADDING TOTAL SPOTS WEEK OF 8/15 & 8/22 AND INCREASING TOTAL \$\$	David Stev	\$53,530.00	211	0.00
08/15/22 11:40:38 AM	Approval Workflow		[Sales Manager - Ready Default]	Tim Rapp	\$53,530.00	211	0.00
08/15/22 11:55:38 AM	Approval Workflow		[Business Manager - Business Office Approval Needed Default]	Linda Pete	\$53,530.00	211	0.00
08/15/22 11:55:41 AM	Approved			Linda Pete	\$53,530.00	211	0.00
08/15/22 12:38:45 PM	Processed		<async process>	Sydney Tc	\$53,530.00	211	0.00
08/15/22 1:21:07 PM	CIA Spot status		<updated to Cleared> 2-47, 3-42, 2-42, 1-42	Micah Tur	\$53,530.00	211	0.00

KmJ AM of Jm

Review

[Sorted by: Date]

ORDER

Orders
Order / Rev: 941719
Alt Order #: 36022959
Product Desc: SPORTS BETTING
Estimate: 2669
Flight Dates: 07/11/22 - 09/04/22
Original Date / Rev: 07/07/22 / 08/15/22
Order Type: GENERAL
Primary AE: Katz Los Angeles
Sales Office: K-375
Sales Region: N-Ktz375
KMJ-AM/FM

Agency
Name: Sadler Strategic Media
Buying Contact:
Billing Contact:
 12103 Viewcrest Road
 Studio City, CA 91604
Billing Type: Cash
Billing Calendar: Broadcast
Billing Cycle: EOM/EOC
Agency Commission: 15%

Advertiser
Name: Yes on Prop 27
Demographic: A25-49
Product Codes: Issues/Propositions
Revenue Code 1: AGY-AVAIL
Revenue Code 2: POL-ISS
Revenue Code 3: GEN
Priority: P-100
New Business End:
Advertiser External ID:
Agency External ID:
Unit Code: General
Order Separation: 00:15:00

Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
06/27/22	07/31/22	84	\$21,120.00	\$17,952.00
08/01/22	08/27/22	127	\$32,410.00	\$27,548.50

Totals

Month	# Spots	Gross Amount	Net Amount	Rating
July 2022	84	\$21,120.00	\$17,952.00	0.00
August 2022	127	\$32,410.00	\$27,548.50	0.00
Totals	211	\$53,530.00	\$45,500.50	0.00

Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Katz Los Angeles			Start Of Order - End Of Order	100%

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 1	KMJA	07/11/22	08/21/22	M-F AM Drive M-F	CM	6:00 AM-10:00 AM (6:00 AM-10:00 AM)	MTWTF--	1:00	8	\$325.00	P-50	0.00	NM	48	\$15,600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 07/11/22	07/17/22	-TWTF--		8				\$325.00		0.00			
		Week: 07/18/22	07/24/22	MTWTF--		8				\$325.00		0.00			
		Week: 07/25/22	07/31/22	MTWTF--		8				\$325.00		0.00			
		Week: 08/01/22	08/07/22	MTWTF--		8				\$325.00		0.00			
		Week: 08/08/22	08/14/22	MTWTF--		8				\$325.00		0.00			
		Week: 08/15/22	08/21/22	MTWTF--		8				\$325.00		0.00			
N 2	KMJA	07/11/22	08/21/22	M-F Midday M-F	CM	10:00 AM-3:00 PM	MTWTF--	1:00	8	\$275.00	P-50	0.00	NM	48	\$13,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 07/11/22	07/17/22	-TWTF--		8				\$275.00		0.00			
		Week: 07/18/22	07/24/22	MTWTF--		8				\$275.00		0.00			
		Week: 07/25/22	07/31/22	MTWTF--		8				\$275.00		0.00			
		Week: 08/01/22	08/07/22	MTWTF--		8				\$275.00		0.00			
		Week: 08/08/22	08/14/22	MTWTF--		8				\$275.00		0.00			
		Week: 08/15/22	08/21/22	MTWTF--		8				\$275.00		0.00			
N 3	KMJA	07/11/22	08/21/22	M-F PM Drive M-F	CM	3:00 PM-7:00 PM	MTWTF--	1:00	8	\$250.00	P-50	0.00	NM	48	\$12,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 07/11/22	07/17/22	-TWTF--		8				\$250.00		0.00			
		Week: 07/18/22	07/24/22	MTWTF--		8				\$250.00		0.00			
		Week: 07/25/22	07/31/22	MTWTF--		8				\$250.00		0.00			
		Week: 08/01/22	08/07/22	MTWTF--		8				\$250.00		0.00			
		Week: 08/08/22	08/14/22	MTWTF--		8				\$250.00		0.00			
		Week: 08/15/22	08/21/22	MTWTF--		8				\$250.00		0.00			

Order / Rev: 941719
 Alt Order #: 36022959
 Flight Dates: 07/11/22 - 09/04/22

Advertiser: Yes on Prop 27
 Product Desc: SPORTS BETTING
 Estimate: 2669

KMJ-AM/FM

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 07/11/22	07/17/22	-TWTF--		8				\$250.00		0.00			
		Week: 07/18/22	07/24/22	MTWTF--		8				\$250.00		0.00			
		Week: 07/25/22	07/31/22	MTWTF--		8				\$250.00		0.00			
		Week: 08/01/22	08/07/22	MTWTF--		8				\$250.00		0.00			
		Week: 08/08/22	08/14/22	MTWTF--		8				\$250.00		0.00			
		Week: 08/15/22	08/21/22	MTWTF--		8				\$250.00		0.00			
N 4	KMJA	07/16/22	08/27/22	Sa-Su Prime Sa-Su	CM	6:00 AM-7:00 PM	-----S-	1:00	4	\$60.00	P-60	0.00	NM	28	\$1,680.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 07/16/22	07/22/22	-----S-		4				\$60.00		0.00			
		Week: 07/23/22	07/29/22	-----S-		4				\$60.00		0.00			
		Week: 07/30/22	08/05/22	-----S-		4				\$60.00		0.00			
		Week: 08/06/22	08/12/22	-----S-		4				\$60.00		0.00			
		Week: 08/13/22	08/19/22	-----S-		4				\$60.00		0.00			
		Week: 08/20/22	08/26/22	-----S-		4				\$60.00		0.00			
		Week: 08/27/22	09/02/22	-----S-		4				\$60.00		0.00			
N 5	KMJA	08/15/22	08/26/22	M-F AM Drive M-F	CM	6:00 AM-10:00 AM (6:00 AM-10:00 AM)	AMMTWTF--	1:00	10	\$325.00	P-50	0.00	NM	13	\$4,225.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 08/15/22	08/21/22	-TWTF--		3				\$325.00		0.00			
		Week: 08/22/22	08/28/22	MTWTF--		10				\$325.00		0.00			
N 6	KMJA	08/15/22	08/26/22	M-F Midday M-F	CM	10:00 AM-3:00 PM	MMTWTF--	1:00	10	\$275.00	P-50	0.00	NM	13	\$3,575.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 08/15/22	08/21/22	-TWTF--		3				\$275.00		0.00			
		Week: 08/22/22	08/28/22	MTWTF--		10				\$275.00		0.00			
N 7	KMJA	08/15/22	08/26/22	M-F PM Drive M-F	CM	3:00 PM-7:00 PM	MTWTF--	1:00	10	\$250.00	P-50	0.00	NM	13	\$3,250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 08/15/22	08/21/22	-TWTF--		3				\$250.00		0.00			
		Week: 08/22/22	08/28/22	MTWTF--		10				\$250.00		0.00			
													Totals	211	\$53,530.00

REVISED

Aug 15, 22
 CONT# 36022959 Mod# 1 Ver# 3 (Last = Orig CF) DDS CONT# 0
 REP CHRISTAL RADIO C/P/E: / / 2669
 TO KMJ-AM (Fresno, CA)
 FM STEVE SARANTOS
 OFF LOS ANGELES
 AGY SADLER STRATEGIC MEDIA
 ADDR 12103 VIEWCREST RD
 STUDIO CITY, CA 91604
 SALESPERSON FAX#
 PH #
 BYR ROSA LOZANO
 ADV YES ON 27
 PDT SPORTS BETTING
 FLT Jul 11, 22 - Sep 04, 22

941719

* REP ORDER COMMENT *

** 8/15/2022 1:41:00 PM: POPULATIONBUYTYPE: CPP.
 ** 8/15/2022 1:41:00 PM: THIS IS A REVISION ADDING TOTAL SPOTS WEEK OF 8/15 & 8/22 AND INCREASING TOTAL \$\$. DO NOT DOUBLE BOOK, PLEASE CONFIRM.
 ** 8/15/2022 1:41:00 PM: THIS IS A REVISION- DO NOT DOUBLE BOOK!

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF WKS	NPW	RATE	TOT SPTS
		FLIGHT 1							
	1.1	MTWTF..	6A - 10A	60	7/11/2022 - 8/12/2022	5W	8	\$325.00	40
	1.2	MTWTF..	10A - 3P	60	7/11/2022 - 8/12/2022	5W	8	\$275.00	40
	1.3	MTWTF..	3P - 7P	60	7/11/2022 - 8/12/2022	5W	8	\$250.00	40
	1.4	.....S.	6A - 7P	60	7/16/2022 - 8/13/2022	5W	4	\$60.00	20
					** WEEKLY FLIGHT TOTALS **		28	\$35,200.00	
		FLIGHT 2							
	2.1	MTWTF..	6A - 10A	60	8/15/2022 - 8/19/2022	1W	8	\$325.00	8
	2.2	MTWTF..	10A - 3P	60	8/15/2022 - 8/19/2022	1W	8	\$275.00	8
	2.3	MTWTF..	3P - 7P	60	8/15/2022 - 8/19/2022	1W	8	\$250.00	8
	2.4	.....S.	6A - 7P	60	8/20/2022 - 8/20/2022	1W	4	\$60.00	4
ADD	2.5	MTWTF..	6A - 10A	60	8/15/2022 - 8/19/2022	1W	3	\$325.00	3
		ADDED							
ADD	2.6	MTWTF..	10A - 3P	60	8/15/2022 - 8/19/2022	1W	3	\$275.00	3
		ADDED							
ADD	2.7	MTWTF..	3P - 7P	60	8/15/2022 - 8/19/2022	1W	3	\$250.00	3
		ADDED							
					** WEEKLY FLIGHT TOTALS **		37	\$9,590.00	
		FLIGHT 3							
ADD	3.1	MTWTF..	6A - 10A	60	8/22/2022 - 8/26/2022	1W	10	\$325.00	10

Aug 15, 22
 CONT# 36022959 Mod# 1 Ver# 3 (Last = Orig CF)
 REP CHRISTAL RADIO

DDS CONT# 0
 C/P/E: / / 2669

ADDED									
ADD	3.2	MTWTF..	10A - 3P	60	8/22/2022 - 8/26/2022	1W	10	\$275.00	10
ADDED									
ADD	3.3	MTWTF..	3P - 7P	60	8/22/2022 - 8/26/2022	1W	10	\$250.00	10
ADDED									
ADD	3.4	.....S.	6A - 7P	60	8/27/2022 - 8/27/2022	1W	4	\$60.00	4
ADDED									
					** WEEKLY FLIGHT TOTALS **		34	\$8,740.00	

	Jul 22	Aug 22	Sep 22			
SPOTS	84	127	0			
CASH	21120.00	32410.00	0.00			
TRADE	0.00	0.00	0.00			
NSL	0.00	0.00	0.00			
TOTAL	21120.00	32410.00	0.00			

						TOTAL
SPOTS						211
CASH						53,530.00
TRADE						0.00
NSL						0.00
TOTAL						53,530.00

**** Competitive Comments ****

YES ON 27 RADIO 07.11.22-08.28.22
 SVC: Mar22-MAY22 MSA CustRadio
 Demo Adults 25+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

YES ON 27 - CALIFORNIANS FOR SOLUTIONS TO HOMELESSNESS AND MENTAL HEALTH SUPPORT

LETTER OF AUTHORIZATION

July 6, 2022

Sheri Sadler
Sadler Strategic Media, Inc.
12103 Viewcrest Road
Studio City, CA 91604

Dear Ms. Sadler:

Please accept this letter as authorization to represent Yes on 27 - Californians for Solutions to Homelessness and Mental Health Support. Our official information is as follows:

Name: Yes on 27 - Californians for Solutions to Homelessness and Mental Health Support, a Coalition of Housing and Mental Health Experts, Concerned Taxpayers and Digital Sports Entertainment and Gaming Companies

Address: 2350 Kerner Blvd., Suite 250, San Rafael, CA 94901
Phone: (415) 389-6800

Name of President: Jeremy Kudon
Name of Treasurer: Steven S. Lucas
Committee I.D.#: 1440682
Federal ID #: 87-2296531

If the purchaser is not an individual, list the chief executive officers or members of the executive committee or of the board of directors of the entity or entities that is/are paying for the advertising (use additional pages if necessary):

Name: Jeremy Kudon	Title: President
Name: Steven S. Lucas	Title: CFO
Name: Griffin Finan	Title: Director

Signature 
Steven S. Lucas, CFO/Treasurer

7/8/22, 12:08 PM

Mail - Tom Grabarek - Outlook

RE: Yes on Prop 27 order

Will Neil <Will.Neil@cumulus.com>

Fri 7/8/2022 11:34 AM

To: Tom Grabarek <Tom.Grabarek@cumulus.com>; Lauren Kudsí <Lauren.Kudsí@cumulus.com>

Hi Tom...The start date should have been pushed to Tuesday as they don't have everything set to go... Lauren can you confirm?

From: Tom Grabarek <Tom.Grabarek@cumulus.com>

Sent: Friday, July 08, 2022 11:25 AM

To: Will Neil <Will.Neil@cumulus.com>; Lauren Kudsí <Lauren.Kudsí@cumulus.com>

Subject: Yes on Prop 27 order

Hi - I see this was entered yesterday at 4:55p

That means we have 24 hours from the time it's created to get everything uploaded to the FCC site.

Will this be readied soon, and is the NAB available?

Thanks!

942646 Yes on Prop: 27 / Sadler Strategic Media: KNBR-AM (Edit: (Work in progress))

Order / Est #	9-126-46	2669	Order Dates:	07/11/22 - 09/04/22
Advertiser	Yes on Prop: 27		Hiatus Dates:	
Product Descr	SPORTS BETTING		Spot Dates:	07/11/22 - 08/20/22
Total Spots:		132		
Total Rebates:		0.00		
Total Amount:		570,980.00		

By: Lauren Kuds
(lauren.kuds@a)

Total \$ 570,980.00

Spots 132

Imported EC Order

07/07/22 4:55:01 PM New order created

Print History

Print Comment

Action

Refresh

Unapproved Ready Discard Changes Print... OK Cancel

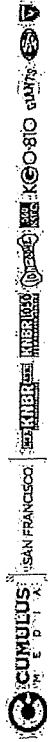
Tom Grabarek
 Director of Operations & Administration
 Cumulus Radio Station Group | San Francisco
 M: 773-805-6778

7/8/22, 12:08 PM

Mail - Tom Grabarek - Outlook

tom.grabarek@cumulus.com

cumulusmedia.com





Political Broadcast Agreement Form for Non-Candidate/Issue Advertisements (PB-1)

NAB members have access to an array of member tools and benefits. To access additional member tools, please visit nab.org/MemberTools.

ISSUE (Non-candidate) ADVERTISEMENT AGREEMENT FORM

I, Sheri Sadler Wolf, hereby request station time as follows: See **Order** for proposed schedule and charges. See **Invoice** for actual schedule and charges.

Check one:

- Ad "communicates a message relating to any political matter of national importance" by referring to (1) a legally qualified candidate for federal office; (2) an election to federal office; (3) a national legislative issue of public importance (e.g., health care legislation, IRS tax code, etc.); or (4) a political issue that is the subject of controversy or discussion at the national level.
- Ad does NOT communicate a message relating to any political matter of national importance (e.g., relates only to a state or local issue).

ALL QUESTIONS/BLOCKS MUST BE COMPLETED

Station time requested by: Sheri Sadler Wolf

Agency name: Sadler Strategic Media Inc

Address: 12103 Viewcrest Rd, Studio City, CA 91604

Contact: Sheri Sadler Wolf	Phone number: 818-506-5443	Email: sheri@sadlerstrategic.com
----------------------------	----------------------------	----------------------------------

Name of advertiser/sponsor (list entity's full legal name as disclosed to the Federal Election Commission [for federal committees] with no acronyms; name must match the sponsorship ID in ad):

Name: Yes on 27, Californians for Solutions to Homelessness and Mental Health Support, a Coalition of Housing and Mental Health

Address: 2350 Kerner Blvd., Suite 250, San Rafael, CA 94901

Contact: Steven S. Lucas	Phone number: (415) 389-6800	Email:
--------------------------	------------------------------	--------

Station is authorized to announce the time as paid for by such person or entity.

List ALL of the chief executive officers or members of the executive committee or board of directors or other governing group(s) of the advertiser/sponsor (Use separate page if necessary.):

Name of President: Jeremy Kudon
 Name of Treasurer: Steven S. Lucas

By signing below, advertiser/sponsor represents that those listed above are the only executive officers, members of the executive committee and board of directors or other governing group(s).

If ad refers to a federal candidate(s) or federal election, list ALL of the following: N/A

Name(s) of every candidate referred to:

Office(s) sought by such candidate(s) (no acronyms or abbreviations):

Date of election:

Clearly identify EVERY political matter of national importance referred to in the ad (no acronyms); use separate page if necessary:

N/A

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

The advertiser/sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, which may arise from the broadcast of the above-requested advertisement(s). For the above-requested ad(s), the advertiser/sponsor also agrees to prepare a script, transcript or tape, which will be delivered to the station by the log deadlines outlined in the station's disclosure statement.

Advertiser/Sponsor	Station Representative
Signature: <i>Sheri S Wolf</i>	Signature: <i>Linda Peterson</i>
Name: Sheri Sadler Wolf	Name: <i>Linda Peterson</i>
Date of Request to Purchase Ad Time: 6/30/22	Date of Station Agreement to Sell Time: <i>7-7-22</i>

TO BE COMPLETED BY STATION ONLY

Ad submitted to station? Yes No Date ad received: *7-7-22*

Note: Must have separate PB-19 forms (or the equivalent, e.g., addendums) for each version of the ad (i.e., for every ad with differing

If only one officer, executive committee member or director is listed above, station should ask the advertiser/sponsor in writing if there are any other officers, executive committee members or directors, maintain records of inquiry update this form if additional officers, members or directors are provided.

Disposition:

- Accepted
- Accepted IN PART (e.g., ad not received to determine content)*
- Rejected - provide reason (optional):

*Upload partially accepted form, then promptly upload updated final form when complete.

Date and nature of follow-ups, if any:

n/a

Contract #: n/a <i>86022959</i>	Station Call Letters: <i>KMJ-AM</i>	Date Received/Requested: <i>7-7-2022</i>
Est. #: n/a <i>2269</i>	Station Location: <i>Fresno</i>	Run Start and End Dates: <i>7/11 - 9/4/22</i>

For national issue ads only (not required for state/local issue ads):

Upload order, this disclosure form and invoice (or traffic system print-out) or other material reflecting this transa