

May 24, 21  
 CONT# 35065696 Mod# Ver# 1 (Last = )  
 REP KATZ RADIO  
 TO WTOP-FM (Washington DC)  
 FM BRIAN DONLEY  
 OFF PHILADELPHIA  
 AGY SMART MEDIA GROUP LLC  
 ADDR PO BOX 26067  
 ALEXANDRIA, VA 22313  
 BYR SUSAN SCRIMSHAW  
 ADV GLENN YOUNGKIN FOR GOVERNOR  
 PDT VA Governor  
 FLT May 25, 21 - May 31, 21

DDS CONT# 0  
 C/P/E: YKIN / ORDR / 525531

SALESPERSON FAX#

PH #

DEVTYPE  
 DEV SAL

\* REP ORDER COMMENT \*

\*\* 5/24/2021 9:36:00 AM: DEL RAY/SMART MEDIA/DEL CIELO: THIS ORDER WAS PAID TO KATZ CIA VIA CREDIT CARD - WHEN AN AGENCY PAYS KATZ MEDIA VIA CREDIT CARD, THERE IS A CUSTOMARY CREDIT CARD CHARGE ASSOCIATED WITH THE PAYMENT WHICH WILL BE CHARGED BACK TO THE STATIONS. PLEASE NOTE THERE IS A 24 HOUR CANCELLATION POLICY WITH ALL POLITICAL/ISSUE ORDERS. PLEASE CONFIRM IN THE SYSTEM.

\*\* 5/24/2021 9:36:00 AM: THIS IS A NEW ISSUE/POLITICAL ORDER. PLEASE NOTE THERE IS A 24 HOUR CANCELLATION POLICY ON ALL ISSUE/POLITICAL ORDERS. PLEASE CONFIRM WITH ANGELA.HOMAN@KATZMEDIA.COM OR CALL 215-557-4230. THANK YOU!

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF Day	NPD	RATE	TOT SPTS
*** CONTRACT COMMENT ***									
THIS IS A KATZ MEDIA GROUP ORDER. ALL BILLING SHOULD BE SENT TO KATZ MEDIA GROUP 125 W 55TH ST./NY,NY 10019. KATZ MEDIA GROUP IS NOT LIABLE FOR PAYMENT.									
		<b>FLIGHT 1</b>							
	1.1	.T.....	6A - 10A	60	05/25/2021 - 05/25/2021	1D	4	\$600.00	4
	1.2	.T.....	10A - 3P	60	05/25/2021 - 05/25/2021	1D	3	\$250.00	3
	1.3	.T.....	3P - 7P	60	05/25/2021 - 05/25/2021	1D	3	\$420.00	3
					** FLIGHT TOTALS **		10	\$4,410.00	
		<b>FLIGHT 2</b>							
	2.1	..W....	6A - 10A	60	05/26/2021 - 05/26/2021	1D	4	\$600.00	4
	2.2	..W....	10A - 3P	60	05/26/2021 - 05/26/2021	1D	3	\$250.00	3
	2.3	..W....	3P - 7P	60	05/26/2021 - 05/26/2021	1D	3	\$420.00	3
					** FLIGHT TOTALS **		10	\$4,410.00	
		<b>FLIGHT 3</b>							
	3.1	...T...	6A - 10A	60	05/27/2021 - 05/27/2021	1D	4	\$600.00	4
	3.2	...T...	10A - 3P	60	05/27/2021 - 05/27/2021	1D	3	\$250.00	3
	3.3	...T...	3P - 7P	60	05/27/2021 - 05/27/2021	1D	3	\$420.00	3
					** FLIGHT TOTALS **		10	\$4,410.00	

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<b>FLIGHT 4</b>									
4.1	....F..	6A - 10A	60	05/28/2021 - 05/28/2021	1D	4	\$600.00	4	
4.2	....F..	10A - 3P	60	05/28/2021 - 05/28/2021	1D	3	\$250.00	3	
4.3	....F..	3P - 7P	60	05/28/2021 - 05/28/2021	1D	3	\$420.00	3	
** FLIGHT TOTALS **						10	\$4,410.00		
<b>FLIGHT 5</b>									
5.1	M.....	6A - 10A	60	05/31/2021 - 05/31/2021	1D	4	\$600.00	4	
5.2	M.....	10A - 3P	60	05/31/2021 - 05/31/2021	1D	3	\$250.00	3	
5.3	M.....	3P - 7P	60	05/31/2021 - 05/31/2021	1D	3	\$420.00	3	
** FLIGHT TOTALS **						10	\$4,410.00		

	May 21	Jun 21					
SPOTS	40	10					
CASH	17640.00	4410.00					
TRADE	0.00	0.00					
NSL	0.00	0.00					
TOTAL	17640.00	4410.00					

							TOTAL
SPOTS							50
CASH							22,050.00
TRADE							0.00
NSL							0.00
TOTAL							22,050.00

**\*\* Competitive Comments \*\***

SVC: 3BK Feb21-Apr21 MSA ARB PPM  
 Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

## CANDIDATE ADVERTISEMENT AGREEMENT FORM

See **Order** for proposed schedule and charges. See **Invoice** for actual schedule and charges.

I, Smart Media Group, hereby request station time as follows:

IDENTIFY CANDIDATE TYPE

FEDERAL CANDIDATE

STATE OR LOCAL CANDIDATE

### ALL QUESTIONS/BLOCKS MUST BE COMPLETED

Candidate name:

Glenn Youngkin

Authorized committee:

Youngkin for Governor, Inc.

Agency requesting time (and contact information):

N/A Smart Media Group

Candidate's political party:

Republican

Office sought (no acronyms or abbreviations):

Governor of Virginia

Date of election:

November 2nd, 2021

General

Primary

Treasurer of candidate's authorized committee:

Nichole Mangano

The undersigned represents that:

(1) the payment for the broadcast time requested has been furnished by (check one box below):

the candidate listed above who is a legally qualified candidate, or

the authorized committee of the legally qualified candidate listed above;

(2) this station is authorized to announce the time as paid for by such person or entity; and

(3) this station has disclosed its political advertising policies, including applicable classes and rates, discount, promotion and other sales practices (not applicable to federal candidates).

**THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.**

Candidate/Committee/Agency	Station Representative
Signature:	Signature:
Name: Smart Media Group	Name: Skip Quest
Date of Request to Purchase Ad Time: May 21th, 2021	Date of Station Agreement to Sell Time: 5/24/2021

**Federal Candidate Certification:**

The undersigned hereby certifies that the broadcast matter to be aired pursuant to this disclosure either (1) does not refer to an opposing candidate or, if it does, (2) contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast and that the candidate and/or the candidate's authorized committee paid for the broadcast or if radio programming, contains a personal audio statement by the candidate that identifies the candidate, the office being sought and that the candidate has approved the broadcast.

Candidate/Authorized Committee/Agency

Signature:

Name:

Date:

**TO BE COMPLETED BY STATION ONLY**

Ad submitted to Station?  Yes  No Date ad received: 5/24/2021

Note: Must have separate PB-19 Forms for each version of the ad (i.e., for every ad with differing copy).

Federal candidate certification signed (above):  Yes  No  N/A

Disposition:

- Accepted
- Accepted IN PART (e.g., ad copy not yet received to determine sponsor ID)\*
- Rejected – provide reason:

\*Upload partially accepted form, then promptly upload updated final form when complete.

Date and nature of follow-ups, if any (e.g., insufficient sponsor ID tag):

Contract #: <u>S2013</u>	Station Call Letters: <u>WTOP   WTLF   WWWT</u>	Date Received/Requested: <u>5/24/2021</u>
Est. #: <u>525531/601607</u>	Station Location: <u>Washington DC</u>	Run Start and End Dates: <u>5/25-31, 2021</u>

Upload order, this form and invoice (or traffic system print-out) or other documents reflecting this transaction to the OPIF or use this space to document schedule of time purchased, when spots actually aired, the rates charged and the classes of time purchased or attach separately. If station will not upload the actual times spots aired until an invoice is generated, the name of a contact person who can provide that information immediately should be placed in the "Terms and Disclosures" folder in the OPIF.