

## CANDIDATE ADVERTISEMENT AGREEMENT FORM

See **Order** for proposed schedule and charges. See **Invoice** for actual schedule and charges.

I, Screen Strategies Media, hereby request station time as follows:

**IDENTIFY CANDIDATE TYPE**

FEDERAL CANDIDATE

STATE OR LOCAL CANDIDATE

### ALL QUESTIONS/BLOCKS MUST BE COMPLETED

Candidate name:

Jon Tester

Authorized committee:

Montanans for Tester

Agency requesting time (and contact information):

N/A Screen Strategies Media, 11150 Fairfax Blvd, Suite 505, Fairfax, VA 22030

Candidate's political party:

Democratic

Office sought (no acronyms or abbreviations):

U.S. Senate

Date of election:

6/4/2024

General

Primary

Treasurer of candidate's authorized committee:

Brett Debruycker

The undersigned represents that:

(1) the payment for the broadcast time requested has been furnished by (check one box below):

the candidate listed above who is a legally qualified candidate, or

the authorized committee of the legally qualified candidate listed above;

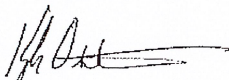
(2) this station is authorized to announce the time as paid for by such person or entity; and

(3) this station has disclosed its political advertising policies, including applicable classes and rates, discount, promotion and other sales practices (not applicable to federal candidates).

**THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.**

#### Candidate/Committee/Agency

Signature:



Name: Kyle Osterhout

Date of Request to Purchase Ad Time: 11/6/2023

#### Station Representative

Signature:



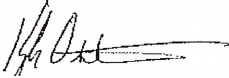
Name: Scott F. Steiner

Date of Station Agreement to Sell Time: 4/22/24

**Federal Candidate Certification:**

The undersigned hereby certifies that the broadcast matter to be aired pursuant to this disclosure either (1) does not refer to an opposing candidate or, if it does, (2) contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast and that the candidate and/or the candidate's authorized committee paid for the broadcast or if radio programming, contains a personal audio statement by the candidate that identifies the candidate, the office being sought and that the candidate has approved the broadcast.

**Candidate/Authorized Committee/Agency**

Signature: 

Name: Kyle Osterhout

Date: 11/6/2023

**TO BE COMPLETED BY STATION ONLY**

Ad submitted to Station?  Yes  No Date ad received: 4/22/24 4/18/24

**Note: Must have separate PB-19 Forms for each version of the ad (i.e., for every ad with differing copy).**

Federal candidate certification signed (above):  Yes  No  N/A

Disposition:

- Accepted
- Accepted IN PART (e.g., ad copy not yet received to determine sponsor ID)\*
- Rejected – provide reason:

\*Upload partially accepted form, then promptly upload updated final form when complete.

Date and nature of follow-ups, if any (e.g., insufficient sponsor ID tag):

|                             |                                      |   |
|-----------------------------|--------------------------------------|---|
| Contract #: <u>37250026</u> | Station Call Letters: <u>KPZN-FM</u> | Date Received/Requested: <u>4/22/24</u>           |
| Est. #: <u>9158</u>         | Station Location: <u>Billings MT</u> | Run Start and End Dates: <u>4/24/24 - 4/30/24</u> |

Upload order, this form and invoice (or traffic system print-out) or other documents reflecting this transaction to the OPIF or use this space to document schedule of time purchased, when spots actually aired, the rates charged and the classes of time purchased or attach separately. If station will not upload the actual times spots aired until an invoice is generated, the name of a contact person who can provide that information immediately should be placed in the "Terms and Disclosures" folder in the OPIF.

## FEDERAL CANDIDATE CERTIFICATION

**In Order For Federal Candidates To Receive The Lowest Unit Charge During A Political Window, The Following Certification Is Required:**

I, Montanans for Tester

(name of federal candidate or authorized committee) hereby certify that the programming to be broadcast (in whole or in part) pursuant to this agreement:

**does**

**does not**

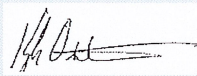
refer to an opposing candidate (check applicable box). I further certify that for the programming that does refer to an opposing candidate:

(check applicable box)

Tim Sheehy

the **radio** programming contains a personal audio statement by the candidate that identifies the candidate, the office being sought, and that the candidate has approved the broadcast.

the **television** programming contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds, and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast, and that the candidate and/or the candidate's authorized committee paid for the broadcast.



signature of candidate or authorized committee

Kyle Osterhout

printed name

4/17/2024

date

Tester for Senate

Out of Stater Revised JTR 2403

# 2024 Political Memo

Date: 4/23/24

Candidate or Issue: Jon Tester for US Senate

Date of Run :4/24/24-4/30/24

Station: KRZN FM

Payment and Run Time Information can be obtained from Melissa Ripplinger Business Manager of Desert Mountain Broadcasting

A handwritten signature in black ink, appearing to read 'Scott Steinke', with a stylized flourish at the end.

Scott Steinke

Regional and National Sales Manager Desert Mountain Broadcasting

Apr 23, 24  
 CONT# 37250026 Mod# Ver# 1 (Last = )  
 REP CHRISTAL RADIO  
 TO KRZN-FM (Billings, MT)  
 FM PATRICK MCGEE  
 OFF PHILADELPHIA  
 AGY SCREEN STRATEGIES MEDIA PH  
 ADDR 11150 FAIRFAX BLVD SUITE 505  
 FAIRFAX, VA 22030

DDS CONT# 0  
 C/P/E: na / na / 9158

SALESPERSON FAX#

PH #

BYR JAMES WELLS  
 ADV JON TESTER FOR US SENATE  
 PDT JON TESTER FOR US SENATE  
 FLT Apr 24, 24 - Apr 30, 24

\* REP ORDER COMMENT \*

\*\* 4/22/2024 4:03:00 PM: THIS IS A NEW ISSUE/POLITICAL ORDER. PLEASE NOTE THERE IS A 24 HOUR  
 CANCELLATION POLICY ON ALL ISSUE/POLITICAL ORDERS. PLEASE CONFIRM WITH  
 CYNTHIA.FERRAZ@KATZMEDIA.COM

| MC | LN  | DAYS            | TIME     | LEN | EFFECTIVE DATES         | # OF Day | NPD | RATE    | TOT SPTS |
|----|-----|-----------------|----------|-----|-------------------------|----------|-----|---------|----------|
|    |     | <b>FLIGHT 1</b> |          |     |                         |          |     |         |          |
|    | 1.1 | ..W....         | 6A - 10A | 60  | 04/24/2024 - 04/24/2024 | 1D       | 2   | \$12.00 | 2        |
|    | 1.2 | ..W....         | 10A - 3P | 60  | 04/24/2024 - 04/24/2024 | 1D       | 2   | \$12.00 | 2        |
|    | 1.3 | ..W....         | 3P - 7P  | 60  | 04/24/2024 - 04/24/2024 | 1D       | 2   | \$12.00 | 2        |
|    |     |                 |          |     | ** FLIGHT TOTALS **     |          | 6   | \$72.00 |          |
|    |     | <b>FLIGHT 2</b> |          |     |                         |          |     |         |          |
|    | 2.1 | ...T...         | 6A - 10A | 60  | 04/25/2024 - 04/25/2024 | 1D       | 2   | \$12.00 | 2        |
|    | 2.2 | ...T...         | 10A - 3P | 60  | 04/25/2024 - 04/25/2024 | 1D       | 2   | \$12.00 | 2        |
|    | 2.3 | ...T...         | 3P - 7P  | 60  | 04/25/2024 - 04/25/2024 | 1D       | 2   | \$12.00 | 2        |
|    |     |                 |          |     | ** FLIGHT TOTALS **     |          | 6   | \$72.00 |          |
|    |     | <b>FLIGHT 3</b> |          |     |                         |          |     |         |          |
|    | 3.1 | ....F..         | 6A - 10A | 60  | 04/26/2024 - 04/26/2024 | 1D       | 2   | \$12.00 | 2        |
|    | 3.2 | ....F..         | 10A - 3P | 60  | 04/26/2024 - 04/26/2024 | 1D       | 3   | \$12.00 | 3        |
|    | 3.3 | ....F..         | 3P - 7P  | 60  | 04/26/2024 - 04/26/2024 | 1D       | 2   | \$12.00 | 2        |
|    |     |                 |          |     | ** FLIGHT TOTALS **     |          | 7   | \$84.00 |          |
|    |     | <b>FLIGHT 4</b> |          |     |                         |          |     |         |          |
|    | 4.1 | .....S.         | 6A - 10A | 60  | 04/27/2024 - 04/27/2024 | 1D       | 1   | \$11.00 | 1        |
|    | 4.2 | .....S.         | 10A - 3P | 60  | 04/27/2024 - 04/27/2024 | 1D       | 1   | \$11.00 | 1        |
|    | 4.3 | .....S.         | 3P - 7P  | 60  | 04/27/2024 - 04/27/2024 | 1D       | 1   | \$11.00 | 1        |
|    |     |                 |          |     | ** FLIGHT TOTALS **     |          | 3   | \$33.00 |          |

Apr 23, 24

CONT# 37250026 Mod# Ver# 1 (Last = )  
 REP CHRISTAL RADIO

DDS CONT# 0  
 C/P/E: na / na / 9158

| <b>FLIGHT 5</b>     |         |          |    |                         |    |   |         |   |  |
|---------------------|---------|----------|----|-------------------------|----|---|---------|---|--|
| 5.1                 | .....S  | 6A - 10A | 60 | 04/28/2024 - 04/28/2024 | 1D | 1 | \$11.00 | 1 |  |
| 5.2                 | .....S  | 10A - 3P | 60 | 04/28/2024 - 04/28/2024 | 1D | 1 | \$11.00 | 1 |  |
| 5.3                 | .....S  | 3P - 7P  | 60 | 04/28/2024 - 04/28/2024 | 1D | 1 | \$11.00 | 1 |  |
| ** FLIGHT TOTALS ** |         |          |    |                         |    | 3 | \$33.00 |   |  |
| <b>FLIGHT 6</b>     |         |          |    |                         |    |   |         |   |  |
| 6.1                 | M.....  | 6A - 10A | 60 | 04/29/2024 - 04/29/2024 | 1D | 2 | \$12.00 | 2 |  |
| 6.2                 | M.....  | 10A - 3P | 60 | 04/29/2024 - 04/29/2024 | 1D | 2 | \$12.00 | 2 |  |
| 6.3                 | M.....  | 3P - 7P  | 60 | 04/29/2024 - 04/29/2024 | 1D | 2 | \$12.00 | 2 |  |
| ** FLIGHT TOTALS ** |         |          |    |                         |    | 6 | \$72.00 |   |  |
| <b>FLIGHT 7</b>     |         |          |    |                         |    |   |         |   |  |
| 7.1                 | .T..... | 6A - 10A | 60 | 04/30/2024 - 04/30/2024 | 1D | 2 | \$12.00 | 2 |  |
| 7.2                 | .T..... | 10A - 3P | 60 | 04/30/2024 - 04/30/2024 | 1D | 2 | \$12.00 | 2 |  |
| 7.3                 | .T..... | 3P - 7P  | 60 | 04/30/2024 - 04/30/2024 | 1D | 2 | \$12.00 | 2 |  |
| ** FLIGHT TOTALS ** |         |          |    |                         |    | 6 | \$72.00 |   |  |

|       | Apr 24 | May 24 |  |  |  |  |
|-------|--------|--------|--|--|--|--|
| SPOTS | 25     | 12     |  |  |  |  |
| CASH  | 294.00 | 144.00 |  |  |  |  |
| TRADE | 0.00   | 0.00   |  |  |  |  |
| NSL   | 0.00   | 0.00   |  |  |  |  |
| TOTAL | 294.00 | 144.00 |  |  |  |  |

|       |  |  |  |  |  |  | TOTAL  |
|-------|--|--|--|--|--|--|--------|
| SPOTS |  |  |  |  |  |  | 37     |
| CASH  |  |  |  |  |  |  | 438.00 |
| TRADE |  |  |  |  |  |  | 0.00   |
| NSL   |  |  |  |  |  |  | 0.00   |
| TOTAL |  |  |  |  |  |  | 438.00 |

**\*\* Competitive Comments \*\***

JON TESTER FOR US SENATE  
 SVC: Feb24 MSA Eastlan  
 Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.



**Contract**

Contract #: 37250026  
 PO/Estimate #: 9158  
 Product: On Air Contract  
 Type: Political National  
 Flight: 04-24-2024 - 04-30-2024  
 Advertiser: Jon Tester for US Senate

04-23-2024  
 Tester for Sen 4/24- 4/30

**KRZN-FM**

National Sales  
 2075 Central Ave, #5  
 Billings MT  
 US 59102  
 sfredricks@lovebillings.org

**SCREEN STRATEGIES MEDIA**

11150 Fairfax Blvd Ste 505  
 Fairfax VA  
 22030  
 sfredricks@desertmountainbroadcasting.com

| Description                  |          |        |         | Run Dates                |       |       |       |       |       |       |       | Cost                   | Calendar Month | Spots |
|------------------------------|----------|--------|---------|--------------------------|-------|-------|-------|-------|-------|-------|-------|------------------------|----------------|-------|
| Custom package / #1          |          |        |         | 04-24-2024 to 04-30-2024 |       |       |       |       |       |       |       | Based on Rate & Volume |                | 37    |
| <b>Media Outlet: KRZN-FM</b> |          |        |         |                          |       |       |       |       |       |       |       |                        |                |       |
| W/C 04-22-2024               |          |        |         | Mon                      | Tue   | Wed   | Thu   | Fri   | Sat   | Sun   |       |                        |                |       |
| Daypart                      | Type     | Length | Rate    | 04/22                    | 04/23 | 04/24 | 04/25 | 04/26 | 04/27 | 04/28 | Units | Cost                   |                |       |
| Morning Drive (6am-10am)     | National | 60sec  | \$12.00 | 0                        | 0     | 2     | 2     | 2     | 0     | 0     | 6     | \$72.00                |                |       |
| Md-Day (10am-3pm)            | National | 60sec  | \$12.00 | 0                        | 0     | 2     | 2     | 3     | 0     | 0     | 7     | \$84.00                |                |       |
| Afternoon Drive (3pm-7pm)    | National | 60sec  | \$12.00 | 0                        | 0     | 2     | 2     | 2     | 0     | 0     | 6     | \$72.00                |                |       |
| 06:00am - 10:00am            | National | 60sec  | \$11.00 | 0                        | 0     | 0     | 0     | 0     | 1     | 1     | 2     | \$22.00                |                |       |
| 10:00am - 03:00pm            | National | 60sec  | \$11.00 | 0                        | 0     | 0     | 0     | 0     | 1     | 1     | 2     | \$22.00                |                |       |
| 03:00pm - 07:00pm            | National | 60sec  | \$11.00 | 0                        | 0     | 0     | 0     | 0     | 1     | 1     | 2     | \$22.00                |                |       |
| <b>Total per station</b>     |          |        |         |                          |       |       |       |       |       |       | 25    | \$294.00               |                |       |
| <b>Week total</b>            |          |        |         |                          |       |       |       |       |       |       | 25    | \$294.00               |                |       |
| W/C 04-29-2024               |          |        |         | Mon                      | Tue   | Wed   | Thu   | Fri   | Sat   | Sun   |       |                        |                |       |
| Daypart                      | Type     | Length | Rate    | 04/29                    | 04/30 | 05/01 | 05/02 | 05/03 | 05/04 | 05/05 | Units | Cost                   |                |       |
| Morning Drive (6am-10am)     | National | 60sec  | \$12.00 | 2                        | 2     | 0     | 0     | 0     | 0     | 0     | 4     | \$48.00                |                |       |
| Md-Day (10am-3pm)            | National | 60sec  | \$12.00 | 2                        | 2     | 0     | 0     | 0     | 0     | 0     | 4     | \$48.00                |                |       |
| Afternoon Drive (3pm-7pm)    | National | 60sec  | \$12.00 | 2                        | 2     | 0     | 0     | 0     | 0     | 0     | 4     | \$48.00                |                |       |
| <b>Total per station</b>     |          |        |         |                          |       |       |       |       |       |       | 12    | \$144.00               |                |       |
| <b>Week total</b>            |          |        |         |                          |       |       |       |       |       |       | 12    | \$144.00               |                |       |



|                                  |                 |
|----------------------------------|-----------------|
| <b>Total Spots</b>               | <b>37</b>       |
| <b>Total</b>                     | <b>\$438.00</b> |
| <b>- Agency Commission (15%)</b> | <b>\$65.70</b>  |
| <b>Total NET</b>                 | <b>\$372.30</b> |

Amounts quoted are in USD

| <b>Projected Billing (USD)</b> |                 |
|--------------------------------|-----------------|
| <b>April, 2024</b>             | <b>\$438.00</b> |

| <b>Authority to Proceed</b> |                     |                         |                    |
|-----------------------------|---------------------|-------------------------|--------------------|
| <b>Name:</b> _____          | <b>Title:</b> _____ | <b>Signature:</b> _____ | <b>Date:</b> _____ |
| <b>Name:</b> _____          | <b>Title:</b> _____ | <b>Signature:</b> _____ | <b>Date:</b> _____ |

Last revised 04-23-2024 (9:21am)