

May 5, 2022

**VIA UPLOAD TO PUBLIC INSPECTION FILES**

Elizabeth E. Goldin  
Assistant Chief, Investigations & Hearings Division  
Enforcement Bureau  
Federal Communications Commission  
45 L Street NE  
Washington, DC 20554

**RE: Station WIXT(AM), Little Falls, New York (Facility ID No. 57701)  
Response to FCC EEO Audit Letter Dated March 21, 2022**

Dear Sir or Madam:

Galaxy Utica Licensee LLC (“Galaxy”), licensee of station WIXT(AM), Little Falls, New York (Facility ID No. 57701), hereby responds to the letter dated March 21, 2022 (the “EEO Audit Letter”) from the Enforcement Bureau. As requested in the EEO Audit Letter, Galaxy is providing responsive information for the applicable Employment Unit.<sup>1</sup>

In preparing this response, Galaxy has relied upon an examination of the Employment Unit’s files and records, and due inquiry of current employees who are knowledgeable of employment-related issues at the Employment Unit. The responses below correspond to the paragraphs as set forth in the EEO Audit Letter.

**Paragraph 3 - Audit Data Requested**

**Paragraph 2(b)(i):**

Attachment A hereto contains copies of the Employment Unit’s two most recent EEO public file reports.<sup>2</sup>

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<sup>1</sup> The Employment Unit consists of the following stations, in addition to WIXT: WKLL(FM), Frankfort, New York; WRNY(AM), Rome, New York; WTLB(AM), Utica, New York; and WUMX(FM), Rome, New York.

<sup>2</sup> The 2021-22 report has been amended.

**Paragraph 2(b)(ii):**

The current EEO public file report is available on the websites of the Stations. Those websites are:

Call Sign	Website URL
WIXT(AM)	<a href="https://galaxymediapartners.com/radio/99-1-tony-fm/">https://galaxymediapartners.com/radio/99-1-tony-fm/</a>
WKLL (FM)	<a href="http://krock.com/">http://krock.com/</a>
WRNY(AM)	<a href="https://www.espnur.com/">https://www.espnur.com/</a> (report is linked under “Contact Us”)
WTLB(AM)	<a href="https://www.espnur.com/">https://www.espnur.com/</a>
WUMX(FM)	<a href="http://mix1025.com/">http://mix1025.com/</a>

**Paragraph 2(b)(iii):**

The date of employment of each full-time hire listed in the two attached EEO public file reports is as follows:

2020-2021 EEO Public File Report (January 23, 2020 – January 22, 2021)
No hires.

2021-2022 EEO Public File Report (January 23, 2021 – January 22, 2022)		
#	Vacancy	Hire Date
1	Digital Specialist	4/26/21
2	Sales Executive 1	6/7/21
3	Sales Executive 2	3/29/21

Attachment B hereto contains copies of job postings and communications announcing the full-time job vacancies filled during the reporting periods.

**Paragraph 2(b)(iv)**

The total number of interviewees for each vacancy and the referral source for each interviewee for all full-time vacancies filled during the period covered by the EEO public file reports submitted with this response are as follows:

<b>2020-2021 EEO Public File Report (January 23, 2020 – January 22, 2021)</b>	
Not applicable - no hires.	

<b>2021-2022 EEO Public File Report January 23, 2021 – January 22, 2022</b>			
#	Vacancy	Total No. of Interviewees	Referral Source for Each Interviewee
1	Digital Specialist	2	Employee Referral: 1 Indeed.com: 1
2	Sales Executive 1	2	On-air recruitment: 1 Employee Referral: 1
3	Sales Executive 2	2	Employee Referral: 1 Indeed.com: 1

**Paragraph 2(b)(v)**

Documentation demonstrating performance of the recruitment initiatives listed in the EEO public file reports submitted with this response is attached as Attachment C. Personnel involved in these recruitment initiatives are noted. As of the date of this response, the Employment Unit employs five full-time employees. The station is located in a metropolitan area as defined by the Office of Management and Budget with more than 250,000 persons. The Employment Unit is required to perform four initiatives within each two-year period.

**Paragraph 2(b)(vi)**

There have been no complaints involving the Stations filed during their current license term, before any body having competent jurisdiction under Federal, State, territorial or local law, alleging unlawful discrimination in the employment practices of the Stations or the Employment Unit on the basis of race, color, religion, national origin, or sex.

**Paragraph 2(b)(vii)**

The management of the Employment Unit works to facilitate effective implementation and enforcement of its equal opportunity and nondiscrimination policies. The Chief Executive Officer, Chief Financial Officer and Chief Operating Officer of Galaxy Media Partners, LLC share ultimate responsibility for ensuring that the Employment Unit's EEO policies are followed. These officers work to see that the EEO policies are implemented effectively and, in conjunction with the department heads, that the necessary paperwork is completed for each full-time job vacancy. The Office Manager and Brand Managers are also responsible for seeing that the Employment Unit complies with the EEO policies in its day-to-day operations; this is done through meeting requests, email, internal memos, and radio announcements. Management personnel are available to address employee concerns regarding the Employment Unit's EEO policies.

Pursuant to 47 C.F.R. § 73.2080(b), the Employment Unit uses a variety of methods to inform both current employees and job applicants of its EEO policies. Current employees are informed of the Employment Unit's EEO policies in an employee handbook that each employee receives at the time of hire. In the section entitled "Equal Employment Opportunity," the handbook explains that:

Galaxy Media Partners, LLC is an Equal Opportunity Employer that does not discriminate on the basis of actual or perceived race, creed, color, religion, alienage or national origin, ancestry, citizenship status, age, disability or handicap, sex, marital status, veteran status, sexual orientation, genetic information, arrest record, or any other characteristic protected by applicable federal, state or local laws. Our management team is dedicated to this policy with respect to recruitment, hiring, placement, promotion, transfer, training, compensation, benefits, employee activities and general treatment during employment.

Galaxy has adopted a policy of zero-tolerance with respect to unlawful employee harassment. In this regard, Galaxy expressly prohibits any form of unlawful employee harassment based on race, color, religion, sex, national origin, age, disability, status as a Vietnam-era or special disabled veteran, or status in any group protected by state or local law. Improper interference with the ability of Galaxy's employees to perform their expected job duties is not tolerated.

The Employment Unit informs job applicants of its EEO policies by including a description of its EEO and nondiscrimination policies on applications for employment. The application informs applicants that:

Galaxy Media Partners, LLC is an equal opportunity employer, dedicated to a policy of non-discrimination in employment on any basis including race, color, age, sex, religion, national origin, the presence of mental, physical, or sensory disability, sexual orientation, or any other basis prohibited by federal and state law.

EEO Staff  
May 5, 2022

In addition, Galaxy complies with applicable state and local laws governing nondiscrimination in employment in every location in which Galaxy has facilities. This policy applies to all terms and conditions of employment including, but not limited to, hiring, placement, promotion, termination, layoff, recall, transfer, leaves of absence, compensation, and training.

Lastly, EEO rights are clearly posted in a public area within the office for reference by managers, employees, independent contractors, clients and others with access to the stations' office.

**Paragraph 2(b)(viii-ix)**

The Employment Unit conducts ongoing evaluations of its EEO recruitment program, pursuant to 47 C.F.R. § 73.2080(c)(3), in an effort to ensure its efforts achieve broad outreach to potential applicants. Upper-level management performs such analyses. In order to improve the pool of applicants for vacancies at the Employment Unit, in addition to distributing notice of vacancies to the organizations listed on its recruitment source list, the Employment Unit recruits at job fairs (as health and safety conditions permit). Additionally, through participation in job fairs, career days, and other activities (as health and safety conditions permit), personnel from the Employment Unit interact with personnel from local organizations and potential recruitment sources in the community.

The Employment Unit regularly analyzes the effectiveness of its EEO practices and policies (including examination of pay, benefits, seniority practices, promotions, and selection techniques and tests) in an effort to ensure they provide equal opportunity and do not have a discriminatory effect, as required by 47 C.F.R. § 73.2080(c)(4). Galaxy officers examine employee pay rates, fringe benefits, seniority practices, and promotions to determine whether all employees were treated equally. The Employment Unit's employees are offered identical benefits, including insurance and paid leave. The Employment Unit makes all promotion decisions based on the skills, ability and experience of the applicant – race, color, religion, national origin, and sex are not considered.

The Employment Unit has not entered into an agreement with any union.

**Paragraph 2(b)(x)**

Not applicable. The licensee is not a religious broadcaster.

**Paragraphs 3 and 4**

Not applicable. The Station is not subject to a time brokerage agreement, and the licensee is not a broker.

**Paragraph 5: E-mail Contact**

The e-mail address that should be contacted about this response is: [spippin@lermansenter.com](mailto:spippin@lermansenter.com).

EEO Staff  
May 5, 2022

Should any question arise regarding this information, please contact the undersigned's counsel, F. Scott Pippin, at (202) 429-8970.

Respectfully submitted,

GALAXY UTICA LICENSEE LLC

By:                     /s/                      
Mike Lucarelli  
CFO

## Exhibit A

## **EEO PUBLIC FILE REPORT**

**This Report covers full-time vacancy recruitment data for the period JANUARY 23, 2020 to JANUARY 22, 2021.**

**1) Employment Unit: GALAXY UTICA LICENSEE LLC**

**2) Unit Members (Stations and Communities of License):** WKLL(FM) – Frankfort, NY  
WUMX(FM) – Rome, NY  
WTLB(AM) – Utica, NY  
WIXT(AM) – Little Falls, NY  
WRNY(AM) – Rome, NY

**3) EEO Contact Information for Employment Unit:**

Mailing Address: Galaxy Media Partners 235 Walton Street Syracuse, NY 13202	Telephone Number: 315.472.9111
	Contact Person/Title: Dana Loucks/Chief Financial Officer
	E-mail Address: dloucks@galaxymediapartners.com

**4) List all Full-Time Job Vacancies Filled by Each Station in the Employment Unit:**

**Job Title**

**Recruitment Source Referring Hiree**

**The Station Employment Unit had no full-time vacancies during the reporting period.**

**WKLL(FM), WUMX(FM), WTLB(AM), WIXT(AM), and WRNY(AM) are Equal Opportunity Employers.**



**Total # of Interviewees Referred:** For the period from January 23, 2020 to January 22, 2021 this Employment Unit interviewed **0** interviewees for full-time job vacancies.

**5) Supplemental Recruitment Initiatives:**

**A) Initiative: Manager Training**

Galaxy Utica Licensee LLC Managers completed EEO Training courses at HRClassroom.com to stay current with methods of ensuring equal employment opportunity and preventing discrimination. Completed courses include, Discrimination and Harassment Prevention Training, Diversity: Awareness to Action, Email and Internet Use Training, Ergonomics in the Office, Age Bias Prevention, Workplace Violence, Understanding the Workplace Hazard Standard, Respect in the Workplace, Code of Business Conduct & Ethics, Sexual Harassment Prevention Training for the State of New York Employees, Fair Labor Standards Act (FLSA) Training, Creating and Using Emergency Action Plans, Code of Business Conduct and Ethics (State and Local Government Version, Termination of Employees Training, Performance Management – A Balanced Scorecard Approach, Pandemic Influenza Awareness, Interviewing and Hiring Training, Discipline of Employees Training and Age Discrimination and Harassment Prevention Training for Supervisors. All of these courses were completed between January 4, 2020 to January 20, 2021. The entire Galaxy staff FT and PT completed the mandatory Sexual Harassment Training through HR Classroom.

**B) Initiative: Manager Training**

Personnel from Galaxy Utica's human resource department reviewed the FCC's EEO FAQ (:"FAQs About Equal Employment Opportunity Rules") at <https://www.fcc.gov/general/eo-frequently-asked-questions>. The FAQ provides a wide-ranging guide to the FCC's EEO rules and policies.

**C) Initiative: EEO Outreach**

Stations in the employment unit aired announcements encouraging women, minority, educational, and other employment outreach centers in the community to contact the radio stations to be added to our list of job openings.

WKLL	66	15-second announcements
WTLB (AM)	153	15-second announcements
WUMX	54	15-second announcements

**D) Initiative: Participation in Job Fairs**

Attendance at Job Fair: On March 4, 2020, the employment unit participated in the SUNY Oswego Career Fair at the SUNY Oswego Campus. Employees met with students to answer questions and accept resumes for employment and internships.

**E) Initiative: Internet Program**

Galaxy Utica Licensee LLC uses its stations' web sites and corporate site to provide general information about its job vacancies including what skills and qualifications are needed to fill specific positions

**WKLL(FM), WUMX(FM), WTLB(AM), WIXT(AM), and WRNY(AM) are Equal Opportunity Employers.**

## **EEO PUBLIC FILE REPORT - AMENDED**

**This Report covers full-time vacancy recruitment data for the period JANUARY 23, 2021 to JANUARY 22, 2022.**

**1) Employment Unit: GALAXY UTICA LICENSEE LLC**

**2) Unit Members (Stations and Communities of License):** WKLL(FM) – Frankfort, NY  
WUMX(FM) – Rome, NY  
WTLB(AM) – Utica, NY  
WIXT(AM) – Little Falls, NY  
WRNY(AM) – Rome, NY

**3) EEO Contact Information for Employment Unit:**

Mailing Address: Galaxy Media Partners 235 Walton Street Syracuse, NY 13202	Telephone Number: 315.472.9111
	Contact Person/Title: Dana Loucks/Chief Financial Officer
	E-mail Address: dloucks@galaxymediapartners.com

**4) List all Full-Time Job Vacancies Filled by Each Station in the Employment Unit:**

### **Job Title**

- 1.) Digital Specialist**
- 2.) Sales Executive 1**
- 3.) Sales Executive 2**

### **Recruitment Source Referring Hiree**

**Employee Referral**  
**Employee Referral**  
**Employee Referral**

**WKLL(FM), WUMX(FM), WTLB(AM), WIXT(AM), and WRNY(AM) are Equal Opportunity Employers.**

## 5) Recruitment Sources by Vacancy

**Job Title: Digital Specialist**

**Referral Source of Hiree: Employee Referral**

(i)Name of Organization Notified of Job Vacancy:	Contact Person	Address:	Telephone Number:	# of Interviewees Referred	Did Recruitment Source Request Notification? (Yes or No)
Employee Referral	N/A	N/A	N/A	1	No
Indeed.com	N/A	6433 Champion Grandview Way, Bldg1, Austin, TX 78750	203-328-2691	1	No
On-Air Recruitment (careers@galaxymediapartners.com)	Nick Maine	520 Seneca St., Suite 101, Utica NY 13502	315-797-1330	0	No
Facebook.com	Nick Maine	520 Seneca St., Suite 101, Utica NY 13502	315-797-1330	0	No

**Job Title: Sales Executive 1**

**Referral Source of Hiree: Employee Referral**

(i)Name of Organization Notified of Job Vacancy:	Contact Person	Address:	Telephone Number:	# of Interviewees Referred	Did Recruitment Source Request Notification? (Yes or No)
Employee Referral	N/A	N/A	N/A	1	No
Indeed.com	N/A	6433 Champion Grandview Way, Bldg1, Austin, TX 78750	203-328-2691	0	No
On-Air Recruitment (careers@galaxymediapartners.com)	Nick Maine	520 Seneca St., Suite 101, Utica NY 13502	315-797-1330	1	No
Facebook.com	Nick Maine	520 Seneca St., Suite 101, Utica NY 13502	315-797-1330	0	No

**WKLL(FM), WUMX(FM), WTLB(AM), WIXT(AM), and WRNY(AM) are Equal Opportunity Employers.**

**Job Title: Sales Executive 2****Referral Source of Hiree: Employee Referral**

(i)Name of Organization Notified of Job Vacancy:	Contact Person	Address:	Telephone Number:	# of Interviewees Referred	Did Recruitment Source Request Notification? (Yes or No)
Employee Referral	N/A	N/A	N/A	1	No
Indeed.com	N/A	6433 Champion Grandview Way, Bldg1, Austin, TX 78750	203-328-2691	1	No
On-Air Recruitment (careers@galaxymediapartners.com)	Nick Maine	520 Seneca St., Suite 101, Utica NY 13502	315-797-1330	0	No
Facebook.com	Nick Maine	520 Seneca St., Suite 101, Utica NY 13502	315-797-1330	0	No

**6) Total # of Interviewees Referred:** For the period from January 23, 2021 to January 22, 2022 this Employment Unit interviewed 6 interviewees for full-time job vacancies.

**7) Supplemental Recruitment Initiatives:****A) Initiative: Manager Training**

Galaxy Utica Licensee LLC Managers completed EEO Training courses at HRClassroom.com to stay current with methods of ensuring equal employment opportunity and preventing discrimination. Completed courses include, Code of Business Conduct and Ethics, Creating and Using Emergency Action Plans, Discipline of Employees Training, Diversity: Awareness to Action, Ergonomics in the Office, Fair Labor Standards Act (FLSA) Training, Hazard Communications Standard and Modifications by the GHS, Interviewing and Hiring Training, Performance Management – A Balanced Scorecard Approach, Termination of Employees Training, Workplace Violence Prevention Training, Pandemic Influenza, Drug-Free Work and Age Bias Prevention. All of these courses were completed between January 4, 2021 and January 14, 2022. The entire Galaxy staff both FT and PT took mandatory training on Sexual Harassment through HR Classroom in November 2021.

**B) Initiative: Internship Program**

Galaxy Utica Licensee LLC participates in Internship Programs with local educational institutions. Interns interact with a variety of personnel and departments, including but not limited to Sales, Promotions, Programming and Traffic. During the period of January 23, 2021 to January 22, 2022 this employment unit hosted 1 intern from SUNY Oneota.

**C) Initiative: EEO Outreach**

Stations in the employment unit aired announcements encouraging women, minority, educational, and other employment outreach centers in the community to contact the radio stations to be added to our list of job openings.

WKLL

53

15-second announcements

**WKLL(FM), WUMX(FM), WTLB(AM), WIXT(AM), and WRNY(AM) are Equal Opportunity Employers.**

WTLB(AM)	134	15-second announcements
WUMX	53	15-second announcements

**D) Initiative: Hosting of Job Fairs**

Hosting of Job Fair: On July 20, 2021, the employment unit held the Galaxy Media Partners Career Fair at Union Station in Utica, NY. The career fair brought together job seekers and local businesses from the greater Utica area.

Hosting of Job Fair: On August 8, 2021, the employment unit held the Galaxy Media Partners Career Fair at Union Station in Utica, NY. The career fair brought together job seekers and local businesses from the greater Utica area.

Hosting of Job Fair: On September 14, 2021, the employment unit held the Galaxy Media Partners Career Fair at Union Station in Utica, NY. The career fair brought together job seekers and local businesses from the greater Utica area.

Twenty-two businesses and 130 individuals attended these job fairs that were hosted by Galaxy Media Partners

**E) Initiative: Participation in Job Fairs**

Attendance at Job Fair: On July 20, 2021, the employment unit participated in the Galaxy Media Partners Career Fair at Union Station in Utica, NY. Management from Sales and Promotions were on site to answer questions and accept resumes for employment and internships, and employees met with students as well.

Attendance at Job Fair: On August 8, 2021, the employment unit participated in the Galaxy Media Partners Career Fair at Union Station in Utica, NY. Management from Sales and Promotions were on site to answer questions and accept resumes for employment and internships, and employees met with students as well.

Attendance at Job Fair: On September 14, 2021, the employment unit participated in the Galaxy Media Partners Career Fair at Union Station in Utica, NY. Management from Sales and Promotions were on site to answer questions and accept resumes for employment and internships, and employees met with students as well.

**F) Initiative: Internet Program**


Galaxy Utica Licensee LLC uses its stations' web sites and corporate site to provide general information about its job vacancies including what skills and qualifications are needed to fill specific positions

**WKLL(FM), WUMX(FM), WTLB(AM), WIXT(AM), and WRNY(AM) are Equal Opportunity Employers.**

## Exhibit B

## Utica – Job Vacancies Filled

### Digital Specialist

Indeed 

Digital Marketing Specialist – Utica, NY

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#### **Digital Marketing Specialist**

Galaxy Media – Utica, NY 13202

[Apply Now](#)

If your New Year's resolution includes finally finding a job you love, we want to talk.

Galaxy Media is looking for a motivated, energetic, social media-obsessed digital marketing pro.

You know you're on your phone all day. Just ask that little screen time report that comes through every week. Why not get paid for it?

Anyone can find goofy TikTok dances to try, but we're looking for someone who really understands the ins and outs of what makes a social media marketing campaign a success.

The ideal candidate sees terms like SEO, PPC, and display media and feels excited, not overwhelmed.

In this role, you'd put digital marketing plans into place for our diverse client base. You'd help our customers shape their brand image and create and maintain a digital marketing campaign that sets them apart from the competition.

The right person for the job should:

- Have a solid understanding of marketing principles
- Be able to deliver strong, creative presentations
- Have a knowledge base in areas of marketing such as SEO, social media, e-mail marketing, PPC, and SEM.
- Know what it takes to plan, create, and implement a marketing strategy
- Understand how to interpret the metrics of digital marketing campaigns
- Be up-to-date on current trends

If this sounds like a fit, e-mail your resume and a cover letter (though it doesn't necessarily have to be a traditional cover letter!) to [Email hidden]

Benefits:

- Birthdays off (and spending money to enjoy the day!)
- All public school holidays off

- Summer half days and Friday flex from home!
- Bring Your Dog to Work days

Position is salaried (including health benefits) at 30-65k based on experience, with possible sign-on bonus!

Job Type: Full-time

Salary: \$30,000.00 - \$65,000.00 per year

Benefits:

- 401(k)
- 401(k) matching
- Dental insurance
- Employee discount
- Flexible schedule
- Health insurance
- Health savings account
- Paid time off
- Vision insurance

Schedule:

- Monday to Friday

Supplemental Pay:

- Signing bonus

Education:

- Associate (Preferred)

Experience:

- Digital marketing: 2 years (Preferred)
- Social Media Management or Digital ad placement: 1 year (Preferred)

Work Location: One location



# Recruitment

[www.galaxymediapartners.com/careers/](http://www.galaxymediapartners.com/careers/)

## Digital Marketing Specialist

### Digital Marketing Specialist



You know you're on your phone all day. Just ask that little screen time report that comes through every week. So why not get paid for it?

We're looking for a motivated, energetic, social media-obsessed digital marketing pro to work out of our Syracuse or Utica offices.

Anyone can find the latest cute puppy videos or viral TikTok dances, but we're looking for someone who really understands the ins and outs of what makes a social media marketing campaign a success.

The ideal person sees terms like SEO, PPC, display media, and gets it.

In this role, you'd put digital marketing plans into place for our diverse client base. You'd help our customers shape their brand image and create and maintain a digital marketing campaign that sets them apart from the competition.

The right person for the job should:

- Have a solid understanding of marketing principles
- Be able to deliver strong, creative presentations
- Have a knowledge base in areas of marketing such as SEO, social media, e-mail marketing, PPC, and SEM.
- Know what it takes to plan, create, and implement a marketing strategy
- Understand how to interpret the metrics of digital marketing campaigns
- Be up-to-date on current trends

Oh, you also probably should have or be willing to obtain a pair of those blue light glasses. Lots of screentime involved in this job! (That's a joke....kind of...)

If this sounds like a fit, e-mail your resume and a cover letter (though it doesn't necessarily have to be a traditional cover letter!) to [Carrie@GalaxyMediaPartners.com](mailto:Carrie@GalaxyMediaPartners.com)

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*Galaxy Media EEO Statement: It is Galaxy Media's policy to provide equal employment opportunity without regard to race, color, sex, age, disability, religion, national origin, marital status, sexual orientation, ancestry, political belief or activity, or status as a veteran. The policy applies to all areas of employment, including recruitment, hiring, training and development, promotion, transfer, termination, layoff, compensation benefits and all other conditions and privileges of employment in accordance with applicable federal, state, and local laws. It is the policy of Galaxy to comply with all the relevant and applicable provisions of the Americans with Disabilities Act (ADA). Galaxy will not discriminate against any qualified employee or job applicant with respect to any terms, privileges or conditions of employment because of a person's disability. Galaxy also will provide reasonable accommodation wherever necessary for all employees or applicants with disabilities, provided that the individual is otherwise qualified to safely perform the duties and assignments connected with the job.*

## Internship

### INTERNSHIP

[CLOSE](#)

Galaxy Media is a locally owned and operated radio station cluster in the Syracuse and Utica markets. Galaxy signed on the air with our first radio station in 1990, and today Galaxy owns 13 radio stations. In addition we have other divisions including digital, sports marketing & events! Interning at Galaxy Media is fast paced, where no day is the same! We would love to have you on our team to help you learn about the industry and grow as a part of our community! We like to offer interns the opportunity to customize their internship to focus on what interests them at Galaxy, since we have so many great avenues to learn in!

#### **Programming Department**

- Research material for on-air segments
- Utilize skills in audio editing software
- Produce on-air material
- Assist in the execution of station events
- Screen phone calls for on-air broadcasts

#### **Production Department**

- Utilize skills in audio editing software
- Produce client related commercials
- Write/produce creative for on-air purposes
- Assist Production Manager in daily tasks

#### **Marketing Department**

- Prospect for on-air new clients
- Shadow sales executives
- Create sales pieces in PowerPoint

#### **Events / Promotions Department**

- Prospect for event participants
- Prepare materials for upcoming events
- Assist in the execution of events day of
- Event recaps

If you're interested in doing an internship, (for credits), please email your resume with the title "INTERNSHIP" to [careers@galaxymediapartners.com](mailto:careers@galaxymediapartners.com)

Indeed



Digital Marketing Specialist



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Digital Marketing Specialist

Galaxy Media – Syracuse, NY 13202

Apply Now

If your New Year's resolution includes finally finding a job you love, we want to talk.

Galaxy Media is looking for a motivated, energetic, social media-obsessed digital marketing pro.

You know you're on your phone all day. Just ask that little screen time report that comes through every week. Why not get paid for it?

Anyone can find goofy TikTok dances to try, but we're looking for someone who really understands the ins and outs of what makes a social media marketing campaign a success.

The ideal candidate sees terms like SEO, PPC, and display media and feels excited, not overwhelmed.

Do you want to banish the Sunday scaries for good with a job you actually look forward to going to? We're glad you found us! That's what we're here for!

We're looking for a motivated, organized, and talented digital/radio marketing pro to work out of our Utica or Syracuse offices. We're all about offering our customers unique, fresh ideas that they won't hear anywhere else. In this role, you'd use our sports, events, radio, and digital products to cultivate a successful marketing campaign for our customers.

If you've got zany, outside-the-box ideas, we're your perfect match. Added bonus: you won't run into a bunch of corporate red tape as you try to bring those ideas to life. No two days are the same here, so this role is definitely not your standard cubicle snoozefest.

Our AEs research and qualify prospects as well as prepare, implement, and track sales and marketing strategies to convert prospects into customers. You're directly in control of how much money you make, and you've got the support behind you to make it happen.

If you're marketing-minded and energetic, we want to hear from you. Please email your resume and any other information (could be a cover letter, but feel free to get creative) that paints a picture about why you'd be a great fit to Carrie@GalaxyMediaPartners.com and NMaine@galaxymediapartners.com.

Galaxy Media Partners is an Equal Opportunity Employer.

## Utica – Job Vacancies Filled

### Sales Executive

Account Executive

#### **Account Executive**

Galaxy Media – Syracuse, NY 13202

[Apply Now](#)

Do you want to banish the Sunday scaries for good with a job you actually look forward to going to? We're glad you found us! That's what we're here for!

We're looking for a motivated, organized, and talented digital/radio marketing pro to work out of our Utica or Syracuse offices.

We're all about offering our customers unique, fresh ideas that they won't hear anywhere else. In this role, you'd use our sports, events, radio, and digital products to cultivate a successful marketing campaign for our customers.

If you've got zany, outside-the-box ideas, we're your perfect match. Added bonus: you won't run into a bunch of corporate red tape as you try to bring those ideas to life. No two days are the same here, so this role is definitely not your standard cubicle snoozefest.

Our AEs research and qualify prospects as well as prepare, implement, and track sales and marketing strategies to convert prospects into customers. You're directly in control of how much money you make, and you've got the support behind you to make it happen.

If you're marketing-minded and energetic, we want to hear from you!

Job Type: Full-time

Salary: \$35,000.00 - \$80,000.00 per year

Benefits:

- 401(k)
- Dental insurance
- Flexible schedule
- Health insurance
- Paid time off
- Vision insurance

Schedule:

- Monday to Friday

Supplemental Pay:

- Commission pay
- Signing bonus

Ability to commute/relocate:

- Syracuse, NY: Reliably commute or planning to relocate before starting work (Preferred)

Experience:

- Marketing: 2 years (Preferred)

Work Location: One location



\*\* See Account Executive ad posted below on September 2021

Search job titles...	Search locations...	Posting date	Order:
			Descending
<b>Yankees On Deck</b> Broadcast Radio Host Remote Created: April 5, 2022	68 Active	68 New	0 Contacting
		0 of 1 Hired	100+ To invite
			Sponsor this job to see 100+ candidates who match your job description
		Job status	...
		• Open	
<b>Digital and Media</b> Marketing Executive Utica, NY Created: March 31, 2022	8 Active	4 New	4 Contacting
		0 of 1 Hired	100+ To invite
			Sponsor this job to see 100+ candidates who match your job description
		Job status	...
		• Open	
<b>Digital Marketing</b> Specialist Syracuse, NY Created: January 5, 2022	19 Active	6 New	13 Contacting
		0 of 1 Hired	0 To invite
			None Sponsor your job to hire faster
		Job status	...
		• Paused	
1 Your job has been paused. Are you still hiring?			
			Yes No
<b>Digital and Media</b> Marketing Executive Syracuse, NY Created: January 5, 2022	15 Active	7 New	8 Contacting
		0 of 1 Hired	3 To invite
			Sponsor this job to see 3 candidates who match your job description
		Job status	...
		• Open	
<b>Account Executive</b> Syracuse, NY Created: September 10, 2021	11 Active	10 New	1 Contacting
		0 Hired	0 To invite
			None Sponsor your job to hire faster
		Job status	...
		• Paused	
1 Your job has been paused. Are you still hiring?			
			Yes No

Account Executive

Galaxy Media Partners · Syracuse, NY

Closed · Closed 1 year ago · \$165.80 spent · 0 views

io Settings

View applicants

F

Facebook - Sales Exec.

description

you want to banish the Sunday scaries for good with a job you actually forward to going to? We're glad you found us! That's what we're here

are looking for a motivated, organized, and talented digital/radio ating pro to work out of our Utica or Syracuse offices. We're all t offering our customers unique, fresh ideas that they won't hear here else. In this role, you'd use our sports, events, radio, and digital acts to cultivate a successful marketing campaign for our customers.

I've got zany, outside-the-box ideas, we're your perfect match. d bonus: you won't run into a bunch of corporate red tape as you try ng those ideas to life. No two days are the same here, so this role is itely not your standard cubicle snoozefest.

Es research and qualify prospects as well as prepare, implement, rack sales and marketing strategies to convert prospects into mers. You're directly in control of how much money you make, and e got the support behind you to make it happen.

I'm marketing-minded and energetic, we want to hear from you. e email your resume and any other information (could be a cover ; but feel free to get creative) that paints a picture about why you'd great fit to Carrie@GalaxyMediaPartners.com and ne@galaxymediapartners.com.

Employment Type  
Full-time

5

Applicants

0

Views

\$165.80

Spent

\$28.00 daily budget

\$183.00 total budget

Billing information ?

Payment method

Purchase history

? Questions? Contact Su

## Account Executive

GALAXY WEBSITE

CLOSE

### ACCOUNT EXECUTIVE

Do you want to banish the Sunday scaries for good with a job you actually look forward to going to? We're glad you found us! That's what we're here for!

We're looking for a motivated, organized, and talented digital/radio marketing pro to work out of our Utica or Syracuse offices.

We're all about offering our customers unique, fresh ideas that they won't hear anywhere else. In this role, you'd use our sports, events, radio, and digital products to cultivate a successful marketing campaign for our customers.

If you've got zany, outside-the-box ideas, we're your perfect match. Added bonus: you won't run into a bunch of corporate red tape as you try to bring those ideas to life. No two days are the same here, so this role is definitely not your standard cubicle snoozefest.

Our AEs research and qualify prospects as well as prepare, implement, and track sales and marketing strategies to convert prospects into customers. You're directly in control of how much money you make, and you've got the support behind you to make it happen.

If you're marketing-minded and energetic, we want to hear from you. Please email your resume and any other information (could be a cover letter, but feel free to get creative) that paints a picture about why you'd be a great fit to [Carrie@GalaxyMediaPartners.com](mailto:Carrie@GalaxyMediaPartners.com).

---

*Galaxy Media EEO Statement: It is Galaxy Media's policy to provide equal employment opportunity without regard to race, color, sex, age, disability, religion, national origin, marital status, sexual orientation, ancestry, political belief or activity, or status as a veteran. The policy applies to all areas of employment, including recruitment, hiring, training and development, promotion, transfer, termination, layoff, compensation benefits and all other conditions and privileges of employment in accordance with applicable federal, state, and local laws. It is the policy of Galaxy to comply with all the relevant and applicable provisions of the Americans with Disabilities Act (ADA). Galaxy will not discriminate against any qualified employee or job applicant with respect to any terms, privileges or conditions of employment because of a person's disability. Galaxy also will provide reasonable accommodation wherever necessary for all employees or applicants with disabilities, provided that the individual is otherwise qualified to safely perform the duties and assignments connected with the job.*

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## Brand Ambassador

CLOSE

### BRAND AMBASSADOR

Galaxy Media (K-Rock, TK99, ESPN Radio, Sunny 102 & Mix 102.5), a locally owned & operated broadcasting company – is looking for detail-oriented, outgoing people who enjoy working in a team environment to assist with station events and represent our company in a professional manner. Must be able to work a flexible schedule – some Monday through Friday hours, however, weekends are a must. Our Brand Ambassadors are the face to our radio stations at on-site events like Taste of Syracuse, bar nights, client events & more. Candidates will need to possess a valid driver's license with a good driving record. Ability to lift objects in excess of 25lbs. is required. Great job for college students!

If you're interested in applying please email your resume with the title "BRAND AMBASSADOR" to [zfenner@galaxymediapartners.com](mailto:zfenner@galaxymediapartners.com)

---

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---



Work Location: One location

---

## Account Executive

Account Executive

Galaxy Media – Syracuse, NY 13202

[Apply Now](#)

Do you want to banish the Sunday scaries for good with a job you actually look forward to going to? We're glad you found us! That's what we're here for!

We're looking for a motivated, organized, and talented digital/radio marketing pro to work out of our Utica or Syracuse offices.

We're all about offering our customers unique, fresh ideas that they won't hear anywhere else. In this role, you'd use our sports, events, radio, and digital products to cultivate a successful marketing campaign for our customers.

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Our AEs research and qualify prospects as well as prepare, implement, and track sales and marketing strategies to convert prospects into customers. You're directly in control of how much money you make, and you've got the support behind you to make it happen.

If you're marketing-minded and energetic, we want to hear from you!

Job Type: Full-time

Salary: \$35,000.00 - \$80,000.00 per year

Benefits:

- 401(k)
- Dental insurance
- Flexible schedule
- Health insurance
- Paid time off
- Vision insurance

Schedule:

- Monday to Friday

Supplemental Pay:

- Commission pay
- Signing bonus

Ability to commute/relocate:

- Syracuse, NY: Reliably commute or planning to relocate before starting work (Preferred)

Experience:

- Marketing: 2 years (Preferred)

Work Location: One location

---

Facebook Ads

<https://www.facebook.com/jobs/job-opening/284595653701>



**CONTRACT**

**Galaxy Media Partners**  
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**Syracuse, NY 13202**  
**(315) 472-9111**

[www.krock.com](http://www.krock.com)

And:

**House**  
**House Account Do Not Mail**  
**n/a, N/A na**

<b>Contract / Revision</b> 74096 /		<b>Alt Order #</b>
<b>Product</b> New Years Job Recruit		
<b>Contract Dates</b> 12/30/21 - 01/22/22		<b>Estimate #</b>
<b>Advertiser</b> House		<b>Original Date / Revision</b> 12/29/21 / 01/20/22
<b>Billing Cycle</b> EOM/EOC	<b>Billing Calendar</b> Broadcast	<b>Cash/Trade</b> Cash
<b>Property</b> WKLL-FM	<b>Account Executive</b> Nick Maine	<b>Sales Office</b> Syracuse/Utica
<b>Special Handling</b> NO Invoice Sent		
<b>Demographic</b> Households		
<b>Agency Ref</b>	<b>Advertiser Ref</b>	

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	WKLL	12/30/21	01/22/22	M-F 6a-7p	6a-7p		:30			NM	93	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/27/21	01/02/22	---TF--				10	\$0.00			
Week:		01/03/22	01/09/22	MTWTF--				30	\$0.00			
Week:		01/10/22	01/16/22	MTWTF--				30	\$0.00			
Week:		01/17/22	01/23/22	MTWTF--				30	\$0.00			
N 2	WKLL	12/30/21	01/22/22	Sa-Su 6a-7p	6a-7p		:30			NM	68	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/27/21	01/02/22	-----SS				20	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	71	WKLL	01/03/22-01/09/22	Sa-Su 6a-7p	6a-7p	-----SaSu	:30		\$0.00	NM		
	Ⓜ	MG for 2.8 01/01										
	72	WKLL	01/03/22-01/09/22	Sa-Su 6a-7p	6a-7p	-----SaSu	:30		\$0.00	NM		
	Ⓜ	MG for 2.18 01/02										
	73	WKLL	01/03/22-01/09/22	Sa-Su 6a-7p	6a-7p	-----SaSu	:30		\$0.00	NM		
	Ⓜ	MG for 2.13 01/02										
Week:		01/03/22	01/09/22	-----SS				20	\$0.00			
Week:		01/10/22	01/16/22	-----SS				20	\$0.00			
Week:		01/17/22	01/23/22	-----S-				10	\$0.00			
N 3	WKLL	12/30/21	01/22/22	M-Su	7p-12a		:30			NM	118	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/27/21	01/02/22	---TFSS				25	\$0.00			

(\* Line Transactions: N = New, E = Edited, D = Deleted)

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**Galaxy Media Partners**  
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**Syracuse, NY 13202**  
**(315) 472-9111**

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Contract / Revision	Alt Order #
74096 /	

Contract Dates	Product	Estimate #
12/30/21 - 01/22/22	New Years Job Recruit	

Advertiser	Original Date / Revision
House	12/29/21 / 01/20/22

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount	
	Spot	Ch	Start Date	End Date	Weekdays	Description	Spots/Week	Rate	Start/End Time	Weekdays	Length	Rate	Type
	131	WKLL	01/03/22-01/09/22	01/01	M-Su				7p-12a	----ThFSaSu	:30	\$0.00	NM
	Ⓜ	MG for 3.14 01/01											
	132	WKLL	01/03/22-01/09/22	01/01	M-Su				7p-12a	----ThFSaSu	:30	\$0.00	NM
	Ⓜ	MG for 3.16 01/01											
	133	WKLL	01/03/22-01/09/22	01/02	M-Su				7p-12a	----ThFSaSu	:30	\$0.00	NM
	Ⓜ	MG for 3.19 01/02											
	134	WKLL	01/03/22-01/09/22	01/01	M-Su				7p-12a	----ThFSaSu	:30	\$0.00	NM
	Ⓜ	MG for 3.15 01/01											
	135	WKLL	01/03/22-01/09/22	12/31	M-Su				7p-12a	----ThFSaSu	:30	\$0.00	NM
	Ⓜ	MG for 3.8 12/31											
	136	WKLL	01/03/22-01/09/22	12/30	M-Su				7p-12a	----ThFSaSu	:30	\$0.00	NM
	Ⓜ	MG for 3.4 12/30											
	137	WKLL	01/03/22-01/09/22	12/31	M-Su				7p-12a	----ThFSaSu	:30	\$0.00	NM
	Ⓜ	MG for 3.7 12/31											
	138	WKLL	01/03/22-01/09/22	12/31	M-Su				7p-12a	----ThFSaSu	:30	\$0.00	NM
	Ⓜ	MG for 3.9 12/31											
	139	WKLL	01/03/22-01/09/22		M-Su				7p-12a	----ThFSaSu	:30	\$0.00	NM
	140	WKLL	01/03/22-01/09/22		M-Su				7p-12a	----ThFSaSu	:30	\$0.00	NM
	Ⓜ	MG for 3.2 12/30											
	141	WKLL	01/03/22-01/09/22	01/01	M-Su				7p-12a	----ThFSaSu	:30	\$0.00	NM
	Ⓜ	MG for 3.17 01/01											
Week:		01/03/22	01/09/22	MTWTFSS			35	\$0.00					
Week:		01/10/22	01/16/22	MTWTFSS			35	\$0.00					
Week:		01/17/22	01/23/22	MTWTFSS-			35	\$0.00					
N 4	WKLL	12/30/21	01/22/22	Overnight					12a-6a		:30		NM

Time Period	# of Spots	Gross Amount	Net Amount
12/27/21 - 01/22/22	409	\$0.00	\$0.00
<b>Totals</b>	<b>409</b>	<b>\$0.00</b>	<b>\$0.00</b>

**Signature: \_\_\_\_\_ Date: \_\_\_\_\_**

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Syracuse, NY 13202  
(315) 472-9111

www.krock.com

And:

House  
House Account Do Not Mail  
n/a, N/A na

<b>Contract / Revision</b> 74097 /		<b>Alt Order #</b>
<b>Product</b> New Years Job Recruit		
<b>Contract Dates</b> 12/30/21 - 01/22/22		<b>Estimate #</b>
<b>Advertiser</b> House		<b>Original Date / Revision</b> 12/29/21 / 01/20/22
<b>Billing Cycle</b> EOM/EOC	<b>Billing Calendar</b> Broadcast	<b>Cash/Trade</b> Cash
<b>Property</b> WKRL-FM	<b>Account Executive</b> Nick Maine	<b>Sales Office</b> Syracuse/Utica
<b>Special Handling</b> NO Invoice Sent		
<b>Demographic</b> Households		
<b>Agency Code</b>	<b>Advertiser Code</b>	<b>Product 1/2</b>
<b>Agency Ref</b>		<b>Advertiser Ref</b>

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	WKRL	12/30/21	01/22/22	M-F 6a-7p	6a-7p		:30			NM	94	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	12/27/21	01/02/22	---TF--				10	\$0.00			
	Week:	01/03/22	01/09/22	MTWTF--				30	\$0.00			
	Week:	01/10/22	01/16/22	MTWTF--				30	\$0.00			
	Week:	01/17/22	01/23/22	MTWTF--				30	\$0.00			
N 2	WKRL	12/30/21	01/22/22	Sa-Su 6a-7p	6a-7p		:30			NM	69	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	12/27/21	01/02/22	-----SS				20	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	71	WKRL	01/03/22-01/09/22	Sa-Su 6a-7p	6a-7p	-----SaSu	:30		\$0.00	NM		
	Ⓜ	MG for 2.10	01/02									
	73	WKRL	01/03/22-01/09/22	Sa-Su 6a-7p	6a-7p	-----SaSu	:30		\$0.00	NM		
	Ⓜ	MG for 2.13	01/02									
	Week:	01/03/22	01/09/22	-----SS				20	\$0.00			
	Week:	01/10/22	01/16/22	-----SS				20	\$0.00			
	Week:	01/17/22	01/23/22	-----S-				10	\$0.00			
N 3	WKRL	12/30/21	01/22/22	M-Su	7p-12a		:30			NM	122	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	12/27/21	01/02/22	---TFSS				25	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	132	WKRL	01/03/22-01/09/22	M-Su	7p-12a	----ThFSaSu	:30		\$0.00	NM		
	Ⓜ	MG for 3.7	12/31									
	Week:	01/03/22	01/09/22	MTWTFSS				35	\$0.00			
	Week:	01/10/22	01/16/22	MTWTFSS				35	\$0.00			
	Week:	01/17/22	01/23/22	MTWTFSS-				35	\$0.00			
N 4	WKRL	12/30/21	01/22/22	Overnight	12a-6a		:30			NM	130	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	12/27/21	01/02/22	---TFSS				25	\$0.00			
	Week:	01/03/22	01/09/22	MTWTFSS				35	\$0.00			
	Week:	01/10/22	01/16/22	MTWTFSS				35	\$0.00			
	Week:	01/17/22	01/23/22	MTWTFSS-				35	\$0.00			
<b>Totals</b>											415	\$0.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

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Syracuse, NY 13202  
(315) 472-9111

[www.krock.com](http://www.krock.com)

Contract / Revision	Alt Order #
74097 /	

Contract Dates	Product	Estimate #
12/30/21 - 01/22/22	New Years Job Recruit	

Advertiser	Original Date / Revision
House	12/29/21 / 01/20/22

Time Period	# of Spots	Gross Amount	Net Amount
12/27/21 - 01/22/22	415	\$0.00	\$0.00
<b>Totals</b>	<b>415</b>	<b>\$0.00</b>	<b>\$0.00</b>

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

(\* Line Transactions: N = New, E = Edited, D = Deleted)

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**CONTRACT**

**Galaxy Media Partners**  
**235 Walton Street**  
**Syracuse, NY 13202**  
**(315) 472-9111**

[www.krock.com](http://www.krock.com)

And:

**House**  
**House Account Do Not Mail**  
**n/a, N/A na**

<b>Contract / Revision</b> 71519 /		<b>Alt Order #</b>
<b>Product</b> Recruit Website		
<b>Contract Dates</b> 06/10/21 - 01/02/22		<b>Estimate #</b>
<b>Advertiser</b> House		<b>Original Date / Revision</b> 06/07/21 / 07/29/21
<b>Billing Cycle</b> EOM/EOC	<b>Billing Calendar</b> Broadcast	<b>Cash/Trade</b> Cash
<b>Property</b> WKLL-FM	<b>Account Executive</b> Carrie Wojtaszek	<b>Sales Office</b> Syracuse/Utica
<b>Special Handling</b> NO Invoice Sent		
<b>Demographic</b> Households		
<b>Agency Ref</b>	<b>Advertiser Ref</b>	

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	WKLL	06/10/21	01/02/22	M-Su 6a-12a	6a-12a		:15			NM	906	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		06/07/21	06/13/21	---TFSS				30	\$0.00			
Week:		06/14/21	06/20/21	MTWTFSS				30	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	901	WKLL	06/20/21-06/20/21	Overnight	12a-6a	-----Su	:15		\$0.00	NM		
	Ⓢ Bonus											
Week:		06/21/21	06/27/21	MTWTFSS				30	\$0.00			
Week:		06/28/21	07/04/21	MTWTFSS				30	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	902	WKLL	06/28/21-06/28/21	M-F 5a-6a	5a-6a	M-----	:15		\$0.00	NM		
	Ⓢ Bonus											
	903	WKLL	07/04/21-07/04/21	Overnight	12a-6a	-----Su	:15		\$0.00	NM		
	Ⓢ Bonus											
	904	WKLL	07/04/21-07/04/21	Overnight	12a-6a	-----Su	:15		\$0.00	NM		
	Ⓢ Bonus											
	905	WKLL	07/04/21-07/04/21	Overnight	12a-6a	-----Su	:15		\$0.00	NM		
	Ⓢ Bonus											
Week:		07/05/21	07/11/21	MTWTFSS				30	\$0.00			
Week:		07/12/21	07/18/21	MTWTFSS				30	\$0.00			
Week:		07/19/21	07/25/21	MTWTFSS				30	\$0.00			
Week:		07/26/21	08/01/21	MTWTFSS				30	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	906	WKLL	07/27/21-07/27/21	M-Su 5a-6a	5a-6a	-Tu-----	:15		\$0.00	NM		
	Ⓢ Bonus											
Week:		08/02/21	08/08/21	MTWTFSS				30	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	907	WKLL	08/02/21-08/02/21	M-F 5a-6a	5a-6a	M-----	:15		\$0.00	NM		
	Ⓢ Bonus											
	908	WKLL	08/09/21-08/15/21	M-Su 6a-12a	6a-12a	MTuWThFSaSu	:15		\$0.00	NM		
	Ⓜ MG for 1.260 08/06											
Week:		08/09/21	08/15/21	MTWTFSS				30	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	909	WKLL	08/16/21-08/22/21	M-Su 6a-12a	6a-12a	MTuWThFSaSu	:15		\$0.00	NM		
	Ⓜ MG for 1.300 08/13											
Week:		08/16/21	08/22/21	MTWTFSS				30	\$0.00			

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**Galaxy Media Partners**  
**235 Walton Street**  
**Syracuse, NY 13202**  
**(315) 472-9111**

[www.krock.com](http://www.krock.com)

Contract / Revision	Alt Order #
71519 /	

Contract Dates	Product	Estimate #
06/10/21 - 01/02/22	Recruit Website	

Advertiser	Original Date / Revision
House	06/07/21 / 07/29/21

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/23/21	08/29/21	MTWTFSS				30	\$0.00			
Week:		08/30/21	09/05/21	MTWTFSS				30	\$0.00			
Week:		09/06/21	09/12/21	MTWTFSS				30	\$0.00			
Week:		09/13/21	09/19/21	MTWTFSS				30	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	911	WKLL	09/20/21-09/26/21	M-Su 6a-12a	6a-12a	MTuWThFSaSu	:15		\$0.00	NM		
	Ⓜ MG for 1.448 09/19											
	912	WKLL	09/20/21-09/26/21	M-Su 6a-12a	6a-12a	MTuWThFSaSu	:15		\$0.00	NM		
	917	WKLL	09/27/21-10/03/21	M-Su 6a-12a	6a-12a	MTuWThFSaSu	:15		\$0.00	NM		
	Ⓜ MG for 1.910 09/24											
Week:		09/20/21	09/26/21	MTWTFSS				30	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	913	WKLL	09/27/21-10/03/21	M-Su 6a-12a	6a-12a	MTuWThFSaSu	:15		\$0.00	NM		
	Ⓜ MG for 1.468 09/24											
	914	WKLL	09/27/21-10/03/21	M-Su 6a-12a	6a-12a	MTuWThFSaSu	:15		\$0.00	NM		
	Ⓜ MG for 1.470 09/24											
	915	WKLL	09/27/21-10/03/21	M-Su 6a-12a	6a-12a	MTuWThFSaSu	:15		\$0.00	NM		
	Ⓜ MG for 1.467 09/24											
	916	WKLL	09/27/21-10/03/21	M-Su 6a-12a	6a-12a	MTuWThFSaSu	:15		\$0.00	NM		
	Ⓜ MG for 1.479 09/24											
	918	WKLL	09/27/21-10/03/21	M-Su 6a-12a	6a-12a	MTuWThFSaSu	:15		\$0.00	NM		
	Ⓜ MG for 1.477 09/26											
	919	WKLL	09/27/21-10/03/21	M-Su 6a-12a	6a-12a	MTuWThFSaSu	:15		\$0.00	NM		
	Ⓜ MG for 1.476 09/26											
	920	WKLL	09/27/21-10/03/21	M-Su 6a-12a	6a-12a	MTuWThFSaSu	:15		\$0.00	NM		
	Ⓜ MG for 1.480 09/26											
Week:		09/27/21	10/03/21	MTWTFSS				30	\$0.00			
Week:		10/04/21	10/10/21	MTWTFSS				30	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	923	WKLL	10/25/21-10/31/21	M-Su 6a-12a	6a-12a	MTuWThFSaSu	:15		\$0.00	NM		
	Ⓜ MG for 1.922 10/22											
Week:		10/11/21	10/17/21	MTWTFSS				30	\$0.00			
Week:		10/18/21	10/24/21	MTWTFSS				30	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	921	WKLL	10/25/21-10/31/21	M-Su 6a-12a	6a-12a	MTuWThFSaSu	:15		\$0.00	NM		
	Ⓜ MG for 1.581 10/20											
Week:		10/25/21	10/31/21	MTWTFSS				30	\$0.00			
Week:		11/01/21	11/07/21	MTWTFSS				30	\$0.00			
Week:		11/08/21	11/14/21	MTWTFSS				30	\$0.00			
Week:		11/15/21	11/21/21	MTWTFSS				30	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	924	WKLL	11/29/21-12/05/21	M-Su 6a-12a	6a-12a	MTuWThFSaSu	:15		\$0.00	NM		
	Ⓜ MG for 1.718 11/21											
	925	WKLL	11/29/21-12/05/21	M-Su 6a-12a	6a-12a	MTuWThFSaSu	:15		\$0.00	NM		
	Ⓜ MG for 1.720 11/21											
Week:		11/22/21	11/28/21	MTWTFSS				30	\$0.00			
Week:		11/29/21	12/05/21	MTWTFSS				30	\$0.00			
Week:		12/06/21	12/12/21	MTWTFSS				30	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	926	WKLL	12/27/21-01/02/22	M-Su 6a-12a	6a-12a	MTuWThFSaSu	:15		\$0.00	NM		
	Ⓜ MG for 1.788 12/07											
Week:		12/13/21	12/19/21	MTWTFSS				30	\$0.00			
Week:		12/20/21	12/26/21	MTWTFSS				30	\$0.00			

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**235 Walton Street**  
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**(315) 472-9111**

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<u>Contract / Revision</u>	<u>Alt Order #</u>
71519 /	

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
06/10/21 - 01/02/22	Recruit Website	

<u>Advertiser</u>	<u>Original Date / Revision</u>
House	06/07/21 / 07/29/21

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/27/21	01/02/22	MTWTFSS				30	\$0.00			
Totals											906	\$0.00

Time Period	# of Spots	Gross Amount	Net Amount
05/31/21 -06/27/21	90	\$0.00	\$0.00
06/28/21 -07/25/21	124	\$0.00	\$0.00
07/26/21 -08/29/21	152	\$0.00	\$0.00
08/30/21 -09/26/21	112	\$0.00	\$0.00
09/27/21 -10/31/21	158	\$0.00	\$0.00
11/01/21 -11/28/21	118	\$0.00	\$0.00
11/29/21 -12/26/21	121	\$0.00	\$0.00
12/27/21 -01/02/22	31	\$0.00	\$0.00
<b>Totals</b>	<b>906</b>	<b>\$0.00</b>	<b>\$0.00</b>

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

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# CONTRACT



**Galaxy Media Partners**  
**235 Walton Street**  
**Syracuse, NY 13202**  
**(315) 472-9111**

And:

**House**  
**House Account Do Not Mail**  
**n/a, N/A na**

<u>Contract / Revision</u> 71525 /		<u>Alt Order #</u>
<u>Product</u> Recruit Website		
<u>Contract Dates</u> 06/10/21 - 01/02/22		<u>Estimate #</u>
<u>Advertiser</u> House		<u>Original Date / Revision</u> 06/08/21 / 09/14/21
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WKLL-HD2	<u>Account Executive</u> Carrie Wojtaszek	<u>Sales Office</u> Syracuse/Utica
<u>Special Handling</u> NO Invoice Sent		
<u>Demographic</u> Households		
<u>Agency Code</u>	<u>Advertiser Code</u>	<u>Product 1/2</u>
<u>Agency Ref</u>		<u>Advertiser Ref</u>

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	WKLL	06/10/21	01/02/22	M-Su 6a-12a	6a-12a		:15			NM	901	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		06/07/21	06/13/21	---TFSS				30	\$0.00			
Week:		06/14/21	06/20/21	MTWTFSS				30	\$0.00			
Week:		06/21/21	06/27/21	MTWTFSS				30	\$0.00			
Week:		06/28/21	07/04/21	MTWTFSS				30	\$0.00			
Week:		07/05/21	07/11/21	MTWTFSS				30	\$0.00			
Week:		07/12/21	07/18/21	MTWTFSS				30	\$0.00			
Week:		07/19/21	07/25/21	MTWTFSS				30	\$0.00			
Week:		07/26/21	08/01/21	MTWTFSS				30	\$0.00			
Week:		08/02/21	08/08/21	MTWTFSS				30	\$0.00			
Week:		08/09/21	08/15/21	MTWTFSS				30	\$0.00			
Week:		08/16/21	08/22/21	MTWTFSS				30	\$0.00			
Week:		08/23/21	08/29/21	MTWTFSS				30	\$0.00			
Week:		08/30/21	09/05/21	MTWTFSS				30	\$0.00			
Week:		09/06/21	09/12/21	MTWTFSS				30	\$0.00			
Week:		09/13/21	09/19/21	MTWTFSS				30	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	901	WKLL2	09/16/21-09/16/21	M-F 7p-12a	7p-12a	----Th-----	:15		\$0.00	NM		
	Ⓢ Bonus											
Week:			09/20/21	09/26/21	MTWTFSS			30	\$0.00			
Week:			09/27/21	10/03/21	MTWTFSS			30	\$0.00			
Week:			10/04/21	10/10/21	MTWTFSS			30	\$0.00			
Week:			10/11/21	10/17/21	MTWTFSS			30	\$0.00			
Week:			10/18/21	10/24/21	MTWTFSS			30	\$0.00			
Week:			10/25/21	10/31/21	MTWTFSS			30	\$0.00			
Week:			11/01/21	11/07/21	MTWTFSS			30	\$0.00			
Week:			11/08/21	11/14/21	MTWTFSS			30	\$0.00			
Week:			11/15/21	11/21/21	MTWTFSS			30	\$0.00			
Week:			11/22/21	11/28/21	MTWTFSS			30	\$0.00			
Week:			11/29/21	12/05/21	MTWTFSS			30	\$0.00			
Week:			12/06/21	12/12/21	MTWTFSS			30	\$0.00			
Week:			12/13/21	12/19/21	MTWTFSS			30	\$0.00			
Week:			12/20/21	12/26/21	MTWTFSS			30	\$0.00			
Week:			12/27/21	01/02/22	MTWTFSS			30	\$0.00			

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## Exhibit C

Utica EEO Period 2020  
Utica EEO Period 2020

Manager Training

Office Manager  
Chief Operating Officer  
Chief Content Officer  
Chief Revenue Officer  
Chief Financial Officer  
Sales Manager

EEO Outreach

Traffic Manager

Participation in Job Fairs  
Attendance in Job Fairs

Events & Promotions  
Chief Operating Officer  
Chief Revenue Officer  
Utica Team Leader

Internet Program

Chief Content Officer  
Chief Operating Officer  
Brand Manager  
Utica Team Leader

2020 TRAINING

TrainingName	TrainingID	CompanyID	CompanyName	UserName	FirstName	LastName	DateCompleted	DateStarted	Status	Question1	Question2
Sexual Harassment Prevention Training for the State of New York	1270	5161		li	lmail.com	Lisa	12/8/2020 9:40	9/23/2020 6:57	Completed		
Sexual Harassment Prevention Training for the State of New York	1270	5161			mediapartners.com	Rick	12/8/2020 7:51	8/18/2020 7:57	Completed		
Sexual Harassment Prevention Training for the State of New York	1270	5161		e	laxymediapartners.com	Phil	10/13/2020 14:36	10/13/2020 14:16	Completed		
Sexual Harassment Prevention Training for the State of New York	1270	5161			alaxymediapartners.com	Jodie	10/13/2020 14:12	10/13/2020 13:54	Completed		
Sexual Harassment Prevention Training for the State of New York	1270	5161		pr	axymediacompany.com	Paul	10/13/2020 12:41	10/13/2020 12:29	Completed		
Sexual Harassment Prevention Training for the State of New York	1270	5161			laxymediapartners.com	Josh	10/13/2020 12:40	10/13/2020 12:33	Completed		
Sexual Harassment Prevention Training for the State of New York	1270	5161			mail.com	cody	10/1/2020 12:25	10/1/2020 12:17	Completed		
Sexual Harassment Prevention Training for the State of New York	1270	5161			galaxymediapartners.com	Glenn	9/29/2020 18:48	9/29/2020 18:08	Completed		
Sexual Harassment Prevention Training for the State of New York	1270	5161			galaxymediapartners.com	Timothy	9/29/2020 12:39	9/29/2020 12:08	Completed		
Sexual Harassment Prevention Training for the State of New York	1270	5161			@galaxymediapartners.com	Mary F	9/28/2020 14:42	9/28/2020 13:49	Completed		
Sexual Harassment Prevention Training for the State of New York	1270	5161			galaxymediapartners.com	Carrie	9/28/2020 14:33	9/28/2020 14:27	Completed		
Sexual Harassment Prevention Training for the State of New York	1270	5161			galaxymediapartners.com	Gary	9/16/2020 15:58	9/16/2020 15:37	Completed		
Sexual Harassment Prevention Training for the State of New York	1270	5161			@galaxymediapartners.com	Colleen	9/16/2020 15:29	9/16/2020 15:18	Completed		
Sexual Harassment Prevention Training for the State of New York	1270	5161			galaxymediapartners.com	Rick	9/15/2020 10:23	8/27/2020 12:55	Completed		
Sexual Harassment Prevention Training for the State of New York	1270	5161			lcapozzi@gmail.com	Jordan	9/10/2020 9:41	9/10/2020 9:37	Completed		
Sexual Harassment Prevention Training for the State of New York	1270	5161			hie@galaxymediapartners.com	Jamie	9/8/2020 9:25	9/8/2020 9:08	Completed		
Sexual Harassment Prevention Training for the State of New York	1270	5161			laxymediapartners.com	Janina	9/2/2020 10:45	8/18/2020 11:15	Completed		
Sexual Harassment Prevention Training for the State of New York	1270	5161			laxyeventscompany.com	Jordan	8/31/2020 15:43	8/18/2020 13:28	Completed		
Sexual Harassment Prevention Training for the State of New York	1270	5161			galaxymediapartners.com	Nick	8/27/2020 15:58	8/26/2020 10:49	Completed		
Sexual Harassment Prevention Training for the State of New York	1270	5161			ahoo.com	John	8/27/2020 12:25	8/27/2020 12:10	Completed		
Sexual Harassment Prevention Training for the State of New York	1270	5161			laxymediapartners.com	Brent	8/27/2020 11:08	8/27/2020 10:52	Completed		
Sexual Harassment Prevention Training for the State of New York	1270	5161			galaxymediapartners.com	Brett	8/26/2020 17:17	8/26/2020 16:58	Completed		
Sexual Harassment Prevention Training for the State of New York	1270	5161			galaxymediapartners.com	Christopher	8/26/2020 15:37	8/26/2020 15:19	Completed		
Sexual Harassment Prevention Training for the State of New York	1270	5161			@galaxymediapartners.com	Rick	8/26/2020 13:13	8/26/2020 12:22	Completed		
Sexual Harassment Prevention Training for the State of New York	1270	5161			laxymediapartners.com	Rick	8/26/2020 9:16	8/26/2020 9:05	Completed		
Sexual Harassment Prevention Training for the State of New York	1270	5161			lar@galaxymediapartners.com	Marissa	8/24/2020 15:08	8/24/2020 14:49	Completed		
Sexual Harassment Prevention Training for the State of New York	1270	5161			@galaxymediapartners.com	Simone	8/19/2020 14:33	8/19/2020 14:21	Completed		
Sexual Harassment Prevention Training for the State of New York	1270	5161			n@galaxymediapartners.com	Ross	8/19/2020 12:22	8/19/2020 12:09	Completed		
Sexual Harassment Prevention Training for the State of New York	1270	5161			axymediapartners.com	Matthew	8/19/2020 12:20	8/19/2020 11:36	Completed		
Sexual Harassment Prevention Training for the State of New York	1270	5161			@galaxyeventscompany.com	brittney	8/19/2020 10:34	8/19/2020 10:20	Completed		
Sexual Harassment Prevention Training for the State of New York	1270	5161			dieo@aol.com	Edward J	8/19/2020 8:49	8/19/2020 7:54	Completed		
Sexual Harassment Prevention Training for the State of New York	1270	5161			galaxymediapartners.com	Jennifer	8/19/2020 8:17	8/19/2020 7:39	Completed		
Sexual Harassment Prevention Training for the State of New York	1270	5161			@galaxymediapartners.com	Elizabeth	8/18/2020 15:08	8/18/2020 14:18	Completed		
Sexual Harassment Prevention Training for the State of New York	1270	5161			galaxymediapartners.com	Zach	8/18/2020 14:17	8/18/2020 13:18	Completed		
Sexual Harassment Prevention Training for the State of New York	1270	5161			galaxymediapartners.com	Alex	8/18/2020 14:02	8/18/2020 10:58	Completed		
Sexual Harassment Prevention Training for the State of New York	1270	5161			to@galaxymediapartners.com	Tamara	8/18/2020 13:39	8/18/2020 13:21	Completed		
Sexual Harassment Prevention Training for the State of New York	1270	5161			@galaxymediapartners.com	Dana	8/18/2020 11:47	8/18/2020 11:22	Completed		
Sexual Harassment Prevention Training for the State of New York	1270	5161			j.karins@galaxymediapartners.com	Thomas	8/18/2020 10:03	8/18/2020 9:32	Completed		
Sexual Harassment Prevention Training for the State of New York	1270	5161			galaxymediapartners.com	Jennifer	8/18/2020 9:58	8/18/2020 8:49	Completed		
Sexual Harassment Prevention Training for the State of New York	1270	5161			chulman@gmail.com	cosmina	8/18/2020 9:40	8/18/2020 8:25	Completed		
Sexual Harassment Prevention Training for the State of New York	1270	5161			@galaxymediapartners.com	Lauren	8/18/2020 8:53	8/18/2020 8:46	Completed		
Sexual Harassment Prevention Training for the State of New York	1270	5161			@galaxymediapartners.com	John	8/18/2020 8:37	8/18/2020 7:37	Completed		
Sexual Harassment Prevention Training for the State of New York	1270	5161			galaxymediapartners.com	Steve	8/18/2020 8:35	8/18/2020 8:09	Completed		
Respect in the Workplace	56	5161			lincorrectlogbynick@galaxymediap	Nick	1/20/2020 14:02	1/20/2020 13:58	Completed		
Building a Drug-Free Workplace - Supervisor's Version	69	5161			correctlogbynick@galaxymediap	Nick	1/19/2020 16:25	1/19/2020 16:03	Completed		
Fair Labor Standards Act (FLSA) Training	76	5161			axymediapartnersnoemail.com	Carrie	1/16/2020 16:22	1/16/2020 8:08	Completed		
Respect in the Workplace	56	5161			antino@galaxymediapartnersnoem	Janina	1/16/2020 12:25	1/16/2020 12:10	Completed		
E-mail and Internet Use Training	12	5161			lincorrectlogbynick@galaxymediap	Nick	1/15/2020 21:33	1/15/2020 21:27	Completed		
Performance Management - A Balanced Scorecard Approach	63	5161			lincorrectlogbynick@galaxymediap	Nick	1/15/2020 21:21	1/15/2020 21:07	Completed		
Ergonomics in the Office	57	5161			lincorrectlogbynick@galaxymediap	Nick	1/15/2020 21:06	1/15/2020 20:55	Completed		

MENT - TRAINING

# EEO Frequently Asked Questions

Recruitment

Initiatives

Recordkeeping &amp; Other Issues

Audits

MVPD Units



## 1. We are supposed to list all full-time openings that we fill on the EEO Public File Report and list recruitment sources we contacted, but do you want only the sources that produced referrals?

No. On the form where you list all of your hires and sources contacted, provide a list of all sources that you contacted, whether or not they produced referrals.

## 2. Is it acceptable to rely only on word-of-mouth, industry referrals, or employee referrals for recruiting?

No. None of those sources are considered broad public outreach. You may use those sources, but only in addition to other outside recruitment sources, such as a state broadcast association website, job bank, job recruiting website, state employment office, local organization, college placement office, or other public sources.

## 3. Is there a minimum number of sources we can use that would constitute adequately broad recruitment?

There is not a set minimum number of sources. Generally, recruitment using only one source will not be considered to be adequate except in the rare case where it is exceedingly broad and wide-reaching, and is productive in generating referrals. Using more than one source is often more productive and reaches more potential applicants. The Commission, however, does not require that a specific minimum number of sources must be contacted.

## 4. Is it sufficient if we recruit by listing job openings on our own station website or licensee website, with nothing more?

No. Posting only to your own website(s) is likely too narrow a focus to constitute broad outreach to the community. The recruiting needs to attempt to reach a large a cross-section of the broadcaster's own community. Depending on the community, an assortment of sources that target various demographic groups could be needed to achieve acceptable outreach.



When we have one series associate opening and get several applicants, and can hire only one in May, but then another opening comes up in July, can we then hire our second choice from the May applicant pool without further recruiting?

Yes. If you recruit adequately in May, and get an applicant pool with more than one qualified applicant, you can hire more than one person from that pool over a short period of time. The key is how long you wait until the second hire. If it is more than three months, it might be too long a period, and you would need to conduct a second round of outreach and recruiting.

**6. When we hire someone new for a full-time position, the new hire is always on probation for the first 90 days. If things do not work out, the hiree can quit with no notice or be fired with no notice. Does that mean all our hires are temps, and not subject to the EEO Rule, which applies only to full-time hires?**

No. If you hire someone with the intention of keeping them permanently, it is considered a full-time hire and the hire is fully subject to the EEO rules, despite the probationary period. However, if you hire someone for 90 days, with the intention of keeping them for only 90 days, that would be a temporary hire and not subject to the EEO rules.

**7. If we have a full-time opening and want to promote a part-time employee into that job without any recruitment, may we do so?**

Possibly. The EEO rules do not require outreach for part-time positions; however, if you hired someone part-time after recruiting using broad outreach, then that person can be promoted to full-time status without further recruiting. If you did not use outreach recruiting when you hired the part time employee, however, as with any full-time opening, you must recruit using broad outreach before hiring for the full-time position.

**8. If we want to transfer an employee at one station to another we own, or if we want to promote an existing full-time employee to another position, do we need to recruit first?**

No. You can make a lateral transfer or a promote an existing full-time employee without recruiting.

**9. What is an "exigent hire?"**

An exigent hire is one made without recruiting because of an emergency need, or unique circumstances, such as when your top-rated DJ, who left two years ago, comes back and wants to work again and you feel this person is so desirable, you can't pass up the chance to hire him or her. It is permissible to make exigent hires, but they should be the exception, and not the rule. You may not use exigency as an excuse to hire someone without doing adequate outreach and recruiting.

**10. I am a religious broadcaster. What am I required to file in response to an EEO audit letter?**

A religious broadcaster is allowed to employ a religious belief or affiliation as a qualification for one, some, or all of its hires. A religious broadcaster is defined in 47 CFR Section 73.2080(a) as a licensee that is or is closely affiliated with, a church, synagogue, or other religious entity, including a subsidiary of such an entity. A religious broadcaster that does not require a religious qualification for any full-time staff is



color, national origin, or sex. A religious broadcaster does not have to do the outreach initiatives listed in 47 CFR Section 73.2080(c)(2) unless it has five or more full-time staff not subject to the religious qualification. For its hires subject to the religious qualification, the licensee needs to keep only records of the hire, sources contacted for the opening, the source of the hire, and the date of the hire.

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**11. My station had fewer than five employees for part of the filing period. Do I have to complete all two (or four) recruitment initiatives? (This same question applies to a station that was sold and purchased during the license term.)**

The EEO recruiting requirements apply only to stations or employment units with five or more full-time staff. If your station or unit fluctuates between having five or fewer full-time staff, the rules apply only for the periods during which the station or unit has five full-time staff. In order to be required to complete two or more initiatives in a two-year period, the station or unit has to have five full-time staff for one entire year or more. For example, if you are required to perform four initiatives in two years, but you add up periods of having five full-time staff and those periods amount to only six months, you would not be required to do any initiatives.

In addition, when the FCC evaluates EEO performance, we look only to the performance of the current licensee, not what a previous owner did. Therefore, the period of current ownership is the only relevant period for us to review. One final note, whether a station or unit needs to create an EEO public file report depends on its status as of the due date for the report. If it has six full-time staff most of the year, but dips down to four on its report filing deadline of June 1, it does not need to file a report that year.

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**12. If my station has less than five full time employees, do my EEO requirements start with my fifth full-time hire or the sixth?**

Once a station or unit acquires its fifth full-time staff member, then it must implement an EEO recruitment program and start keeping EEO records and file reports for all future activity.

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**13. Do I need to include promotions and part-time to full-time employees in my hiring information on my public file report?**

You do not need to include promotions generally; you need to report full-time new hires. However, if an open full-time position is filled by promoting an existing employee, you would be required to report that the open position was filled by promotion. A part-time employee may be promoted to full-time, but only if recruitment took place when that employee was first hired for the part-time slot. If there was no recruitment outreach for the part-time position, then there must be recruitment outreach to fill the full-time opening.

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**14. My company contracts out its hiring. What are my obligations?**

As the licensee or the owner of the station, you remain accountable for the hiring of your staff. You need to make sure that FCC rules are followed, even if you use an outside consultant to help manage staffing needs.

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**15. What is an employment unit?**





parent owner.

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**16. How can I file an amendment to the 396?**

LMS does not allow amendments to Form 396. Instead of amending, you would need to file a new form. EEO staff will know to review the most recently filed form. If you submit a new revised form, it would be prudent to notify EEO staff so that we are aware of the new filing. We might have already reviewed the initial form, and we would not be automatically notified that a revised form has been filed.

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**17. My station is family operated. Can I hire a family member without outside recruitment?**

If the family member is a sole or part-owner, they may be hired without recruitment. If not, and the new hire would be the fifth full time employee or if there are already five or more full time employees, there must be recruitment for this and all full-time openings.

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**18. How many "exigent circumstance" hires am I allowed to make during a license term?**

There is no limit specified by the rules, but hires under exigent circumstances should be the exception, rather than the rule. A preponderance of hiring under exigent circumstances could be a red flag signaling that adequate outreach and recruiting is not being conducted.

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**Head Office:**

rcement (<https://www.fcc.gov/enforcement>)



**CONTRACT**

**1310 AM** Galaxy Media Partners  
**ESPN** 235 Walton Street  
 Syracuse, NY 13202  
 (315) 472-9111

www.espn.com

And:

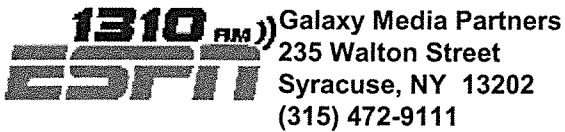
House  
 House Account Do Not Mail  
 n/a, N/A na

<u>Contract / Revision</u> 64780 /		<u>Alt Order #</u>
<u>Product</u> EEO 2020		
<u>Contract Dates</u> 12/30/19 - 12/27/20		<u>Estimate #</u>
<u>Advertiser</u> House		<u>Original Date / Revision</u> 12/16/19 / 12/17/20
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WTLB-AM	<u>Account Executive</u> House Local	<u>Sales Office</u> Syracuse/Utica
<u>Special Handling</u> NO Invoice Sent		
<u>Demographic</u> Households		
<u>Agency Code</u>	<u>Advertiser Code</u>	<u>Product 1/2</u>
<u>Agency Ref</u>	<u>Advertiser Ref</u>	

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
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	Week:	12/30/19	01/05/20	MTWTFSS				1	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	53	WTLB	12/30/19-12/30/19	M-Su	12a-12a	M-----	:15		\$0.00	NM		
	Ⓢ Bonus											
	54	WTLB	12/30/19-12/30/19	M-Su	12a-12a	M-----	:15		\$0.00	NM		
	Ⓢ Bonus											
	55	WTLB	12/30/19-12/30/19	M-Su	12a-12a	M-----	:15		\$0.00	NM		
	Ⓢ Bonus											
	56	WTLB	12/30/19-12/30/19	M-Su	12a-12a	M-----	:15		\$0.00	NM		
	Ⓢ Bonus											
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	Ⓢ Bonus											
	58	WTLB	12/30/19-12/30/19	M-Su	12a-12a	M-----	:15		\$0.00	NM		
	Ⓢ Bonus											
	59	WTLB	12/30/19-12/30/19	M-Su	12a-12a	M-----	:15		\$0.00	NM		
	Ⓢ Bonus											
	60	WTLB	12/30/19-12/30/19	M-Su	12a-12a	M-----	:15		\$0.00	NM		
	Ⓢ Bonus											
	61	WTLB	12/30/19-12/30/19	M-Su	12a-12a	M-----	:15		\$0.00	NM		
	Ⓢ Bonus											
	Week:	01/06/20	01/12/20	MTWTFSS				1	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	62	WTLB	01/11/20-01/11/20	M-Su	12a-12a	-----Sa--	:15		\$0.00	NM		
	Ⓢ Bonus											
	63	WTLB	01/12/20-01/12/20	M-Su	12a-12a	-----Su	:15		\$0.00	NM		
	Ⓢ Bonus											
	64	WTLB	01/12/20-01/12/20	M-Su	12a-12a	-----Su	:15		\$0.00	NM		
	Ⓢ Bonus											
	Week:	01/13/20	01/19/20	MTWTFSS				1	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	65	WTLB	01/20/20-01/20/20	M-Su	12a-12a	M-----	:15		\$0.00	NM		
	Ⓢ Bonus											
	66	WTLB	01/21/20-01/21/20	M-Su	12a-12a	-Tu-----	:15		\$0.00	NM		
	Ⓢ Bonus											

(\* Line Transactions: N = New, E = Edited, D = Deleted)

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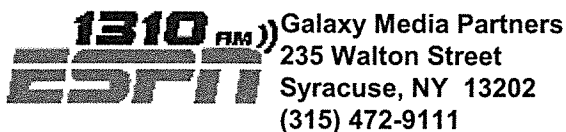
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Contract / Revision 64780 /		Alt Order #
Contract Dates 12/30/19 - 12/27/20	Product EEO 2020	Estimate #
Advertiser House		Original Date / Revision 12/16/19 / 12/17/20

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week: 01/20/20		01/20/20	01/26/20	MTWTFSS				1	\$0.00			
<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>		<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
67	WTLB	01/25/20-01/25/20		M-Su	12a-12a	-----Sa--	:15		\$0.00	NM		
Ⓢ	Bonus											
68	WTLB	01/25/20-01/25/20		M-Su	12a-12a	-----Sa--	:15		\$0.00	NM		
Ⓢ	Bonus											
69	WTLB	01/25/20-01/25/20		M-Su	12a-12a	-----Sa--	:15		\$0.00	NM		
Ⓢ	Bonus											
Week: 01/27/20		02/02/20	02/02/20	MTWTFSS				1	\$0.00			
<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>		<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
70	WTLB	02/01/20-02/01/20		M-Su	12a-12a	-----Sa--	:15		\$0.00	NM		
Ⓢ	Bonus											
71	WTLB	02/01/20-02/01/20		M-Su	12a-12a	-----Sa--	:15		\$0.00	NM		
Ⓢ	Bonus											
72	WTLB	02/01/20-02/01/20		M-Su	12a-12a	-----Sa--	:15		\$0.00	NM		
Ⓢ	Bonus											
73	WTLB	02/02/20-02/02/20		M-Su	12a-12a	-----Su	:15		\$0.00	NM		
Ⓢ	Bonus											
74	WTLB	02/02/20-02/02/20		M-Su	12a-12a	-----Su	:15		\$0.00	NM		
Ⓢ	Bonus											
75	WTLB	02/02/20-02/02/20		M-Su	12a-12a	-----Su	:15		\$0.00	NM		
Ⓢ	Bonus											
76	WTLB	02/02/20-02/02/20		M-Su	12a-12a	-----Su	:15		\$0.00	NM		
Ⓢ	Bonus											
Week: 02/03/20		02/09/20	02/09/20	MTWTFSS				1	\$0.00			
<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>		<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
77	WTLB	02/05/20-02/05/20		M-Su	12a-12a	---W-----	:15		\$0.00	NM		
Ⓢ	Bonus											
78	WTLB	02/05/20-02/05/20		M-Su	12a-12a	---W-----	:15		\$0.00	NM		
Ⓢ	Bonus											
79	WTLB	02/05/20-02/05/20		M-Su	12a-12a	---W-----	:15		\$0.00	NM		
Ⓢ	Bonus											
Week: 02/10/20		02/16/20	02/16/20	MTWTFSS				1	\$0.00			
<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>		<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
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Ⓢ	Bonus											
81	WTLB	02/16/20-02/16/20		M-Su	12a-12a	-----Su	:15		\$0.00	NM		
Ⓢ	Bonus											
82	WTLB	02/16/20-02/16/20		M-Su	12a-12a	-----Su	:15		\$0.00	NM		
Ⓢ	Bonus											
Week: 02/17/20		02/23/20	02/23/20	MTWTFSS				1	\$0.00			
<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>		<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
83	WTLB	02/23/20-02/23/20		M-Su	12a-12a	-----Su	:15		\$0.00	NM		
Ⓢ	Bonus											
84	WTLB	02/23/20-02/23/20		M-Su	12a-12a	-----Su	:15		\$0.00	NM		
Ⓢ	Bonus											
85	WTLB	02/23/20-02/23/20		M-Su	12a-12a	-----Su	:15		\$0.00	NM		
Ⓢ	Bonus											
Week: 02/24/20		03/01/20	03/01/20	MTWTFSS				1	\$0.00			
<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>		<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
86	WTLB	02/25/20-02/25/20		M-Su	12a-12a	-Tu-----	:15		\$0.00	NM		
Ⓢ	Bonus											
87	WTLB	02/25/20-02/25/20		M-Su	12a-12a	-Tu-----	:15		\$0.00	NM		
Ⓢ	Bonus											

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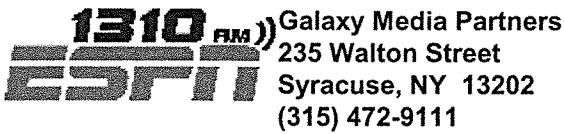
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<u>Contract / Revision</u> 64780 /		<u>Alt Order #</u>
<u>Contract Dates</u> 12/30/19 - 12/27/20	<u>Product</u> EEO 2020	<u>Estimate #</u>
<u>Advertiser</u> House	<u>Original Date / Revision</u> 12/16/19 / 12/17/20	

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount		
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		03/02/20	03/08/20	MTWTFSS				1	\$0.00					
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>				
	88	WTLB	03/02/20-03/02/20	M-Su	12a-12a	M-----	:15		\$0.00	NM				
	Ⓢ Bonus													
Week:		03/09/20	03/15/20	MTWTFSS				1	\$0.00					
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>				
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	Ⓢ Bonus													
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	Ⓢ Bonus													
Week:		03/16/20	03/22/20	MTWTFSS				1	\$0.00					
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>				
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	Ⓢ Bonus													
	94	WTLB	03/22/20-03/22/20	M-Su	12a-12a	-----Su	:15		\$0.00	NM				
	Ⓢ Bonus													
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	Ⓢ Bonus													
	96	WTLB	03/23/20-03/23/20	M-Su	12a-12a	M-----	:15		\$0.00	NM				
	Ⓢ Bonus													
	97	WTLB	03/23/20-03/23/20	M-Su	12a-12a	M-----	:15		\$0.00	NM				
	Ⓢ Bonus													
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	Ⓢ Bonus													
	99	WTLB	03/23/20-03/23/20	M-Su	12a-12a	M-----	:15		\$0.00	NM				
	Ⓢ Bonus													
	100	WTLB	03/23/20-03/23/20	M-Su	12a-12a	M-----	:15		\$0.00	NM				
	Ⓢ Bonus													
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	Ⓢ Bonus													
	102	WTLB	03/23/20-03/23/20	M-Su	12a-12a	M-----	:15		\$0.00	NM				
	Ⓢ Bonus													
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	Ⓢ Bonus													
Week:		03/23/20	03/29/20	MTWTFSS				1	\$0.00					
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>				
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	Ⓢ Bonus													
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	Ⓢ Bonus													
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	Ⓢ Bonus													
Week:		03/30/20	04/05/20	MTWTFSS				1	\$0.00					
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>				
	107	WTLB	04/06/20-04/06/20	M-Su	12a-12a	M-----	:15		\$0.00	NM				
	Ⓢ Bonus													
Week:		04/06/20	04/12/20	MTWTFSS				1	\$0.00					

(\* Line Transactions: N = New, E = Edited, D = Deleted)

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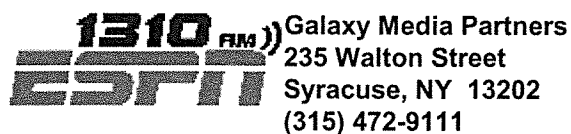
www.espn.com

Contract / Revision 64780 /		Alt Order #
Contract Dates 12/30/19 - 12/27/20	Product EEO 2020	Estimate #
Advertiser House		Original Date / Revision 12/16/19 / 12/17/20

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	108	WTLB	04/12/20-04/12/20	M-Su	12a-12a	-----Su	:15		\$0.00	NM		
	Ⓢ Bonus											
	109	WTLB	04/12/20-04/12/20	M-Su	12a-12a	-----Su	:15		\$0.00	NM		
	Ⓢ Bonus											
	110	WTLB	04/12/20-04/12/20	M-Su	12a-12a	-----Su	:15		\$0.00	NM		
	Ⓢ Bonus											
	111	WTLB	04/13/20-04/19/20	M-Su	7p-12a	MTuWThFSaSu	:15		\$0.00	NM		
	Ⓢ MG for 1.15 04/12											
	112	WTLB	04/18/20-04/18/20	M-Su	12a-12a	-----Sa--	:15		\$0.00	NM		
	Ⓢ Bonus											
	113	WTLB	04/18/20-04/18/20	M-Su	12a-12a	-----Sa--	:15		\$0.00	NM		
	Ⓢ Bonus											
	114	WTLB	04/18/20-04/18/20	M-Su	12a-12a	-----Sa--	:15		\$0.00	NM		
	Ⓢ Bonus											
Week:	04/13/20	04/19/20	MTWTFSS					1	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	115	WTLB	04/19/20-04/19/20	M-Su 6a-12a	6a-12a	-----Su	:15		\$0.00	NM		
	Ⓢ Bonus											
	116	WTLB	04/19/20-04/19/20	M-Su	12a-12a	-----Su	:15		\$0.00	NM		
	Ⓢ Bonus											
	117	WTLB	04/19/20-04/19/20	M-Su	12a-12a	-----Su	:15		\$0.00	NM		
	Ⓢ Bonus											
Week:	04/20/20	04/26/20	MTWTFSS					1	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	118	WTLB	04/26/20-04/26/20	M-Su	12a-12a	-----Su	:15		\$0.00	NM		
	Ⓢ Bonus											
	119	WTLB	04/26/20-04/26/20	M-Su	12a-12a	-----Su	:15		\$0.00	NM		
	Ⓢ Bonus											
	120	WTLB	04/26/20-04/26/20	M-Su	12a-12a	-----Su	:15		\$0.00	NM		
	Ⓢ Bonus											
Week:	04/27/20	05/03/20	MTWTFSS					1	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	121	WTLB	05/01/20-05/01/20	M-Su	12a-12a	-----F----	:15		\$0.00	NM		
	Ⓢ Bonus											
	123	WTLB	05/02/20-05/02/20	M-Su	12a-12a	-----Sa--	:15		\$0.00	NM		
	Ⓢ Bonus											
	124	WTLB	05/02/20-05/02/20	M-Su	12a-12a	-----Sa--	:15		\$0.00	NM		
	Ⓢ Bonus											
Week:	05/04/20	05/10/20	MTWTFSS					1	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	125	WTLB	05/09/20-05/09/20	M-Su	12a-12a	-----Sa--	:15		\$0.00	NM		
	Ⓢ Bonus											
	126	WTLB	05/09/20-05/09/20	M-Su	12a-12a	-----Sa--	:15		\$0.00	NM		
	Ⓢ Bonus											
	127	WTLB	05/09/20-05/09/20	M-Su	12a-12a	-----Sa--	:15		\$0.00	NM		
	Ⓢ Bonus											
Week:	05/11/20	05/17/20	MTWTFSS					1	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	128	WTLB	05/17/20-05/17/20	M-Su	12a-12a	-----Su	:15		\$0.00	NM		
	Ⓢ Bonus											
Week:	05/18/20	05/24/20	MTWTFSS					1	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	129	WTLB	05/24/20-05/24/20	M-Su	12a-12a	-----Su	:15		\$0.00	NM		
	Ⓢ Bonus											

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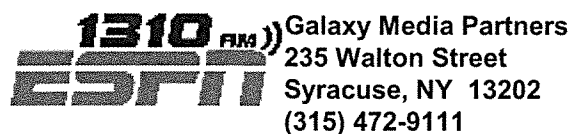
www.espn.com

Contract / Revision 64780 /		Alt Order #
Contract Dates 12/30/19 - 12/27/20	Product EEO 2020	Estimate #
Advertiser House		Original Date / Revision 12/16/19 / 12/17/20

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount		
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		05/25/20	05/31/20	MTWTFSS				1	\$0.00					
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>				
	130	WTLB	05/27/20-05/27/20	M-Su	12a-12a	---W-----	:15		\$0.00	NM				
	Ⓢ Bonus													
Week:		06/01/20	06/07/20	MTWTFSS				1	\$0.00					
Week:		06/08/20	06/14/20	MTWTFSS				1	\$0.00					
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>				
	131	WTLB	06/14/20-06/14/20	M-Su	12a-12a	-----Su	:15		\$0.00	NM				
	Ⓢ Bonus													
Week:		06/15/20	06/21/20	MTWTFSS				1	\$0.00					
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>				
	132	WTLB	06/18/20-06/18/20	M-Su	12a-12a	----Th----	:15		\$0.00	NM				
	Ⓢ Bonus													
Week:		06/22/20	06/28/20	MTWTFSS				1	\$0.00					
Week:		06/29/20	07/05/20	MTWTFSS				1	\$0.00					
Week:		07/06/20	07/12/20	MTWTFSS				1	\$0.00					
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>				
	133	WTLB	07/10/20-07/10/20	M-Su	12a-12a	-----F----	:15		\$0.00	NM				
	Ⓢ Bonus													
Week:		07/13/20	07/19/20	MTWTFSS				1	\$0.00					
Week:		07/20/20	07/26/20	MTWTFSS				1	\$0.00					
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>				
	134	WTLB	07/20/20-07/20/20	M-Su	12a-12a	M-----	:15		\$0.00	NM				
	Ⓢ Bonus													
Week:		07/27/20	08/02/20	MTWTFSS				1	\$0.00					
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>				
	135	WTLB	08/02/20-08/02/20	M-Su	12a-12a	-----Su	:15		\$0.00	NM				
	Ⓢ Bonus													
Week:		08/03/20	08/09/20	MTWTFSS				1	\$0.00					
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>				
	137	WTLB	08/08/20-08/08/20	M-Su	12a-12a	-----Sa--	:15		\$0.00	NM				
	Ⓢ Bonus													
Week:		08/10/20	08/16/20	MTWTFSS				1	\$0.00					
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>				
	138	WTLB	08/13/20-08/13/20	M-Su	12a-12a	----Th----	:15		\$0.00	NM				
	Ⓢ Bonus													
Week:		08/17/20	08/23/20	MTWTFSS				1	\$0.00					
Week:		08/24/20	08/30/20	MTWTFSS				1	\$0.00					
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>				
	139	WTLB	08/30/20-08/30/20	M-Su	12a-12a	-----Su	:15		\$0.00	NM				
	Ⓢ Bonus													
Week:		08/31/20	09/06/20	MTWTFSS				1	\$0.00					
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>				
	140	WTLB	09/05/20-09/05/20	M-Su	12a-12a	-----Sa--	:15		\$0.00	NM				
	Ⓢ Bonus													
Week:		09/07/20	09/13/20	MTWTFSS				1	\$0.00					
Week:		09/14/20	09/20/20	MTWTFSS				1	\$0.00					

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Contract / Revision	Alt Order #
64780 /	

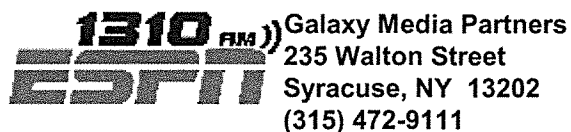
Contract Dates	Product	Estimate #
12/30/19 - 12/27/20	EEO 2020	

Advertiser	Original Date / Revision
House	12/16/19 / 12/17/20

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	141	WTLB	09/20/20-09/20/20	M-Su	12a-12a	-----Su	:15		\$0.00	NM		
	ⓔ Bonus											
	142	WTLB	09/20/20-09/20/20	M-Su	12a-12a	-----Su	:15		\$0.00	NM		
	ⓔ Bonus											
	143	WTLB	09/20/20-09/20/20	M-Su	12a-12a	-----Su	:15		\$0.00	NM		
	ⓔ Bonus											
	144	WTLB	09/20/20-09/20/20	M-Su	12a-12a	-----Su	:15		\$0.00	NM		
	ⓔ Bonus											
	145	WTLB	09/20/20-09/20/20	M-Su	12a-12a	-----Su	:15		\$0.00	NM		
	ⓔ Bonus											
Week:	09/21/20	09/27/20	MTWTFSS					1	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	146	WTLB	09/21/20-09/21/20	M-Su	12a-12a	M-----	:15		\$0.00	NM		
	ⓔ Bonus											
	147	WTLB	09/21/20-09/21/20	M-Su	12a-12a	M-----	:15		\$0.00	NM		
	ⓔ Bonus											
	148	WTLB	09/21/20-09/21/20	M-Su	12a-12a	M-----	:15		\$0.00	NM		
	ⓔ Bonus											
Week:	09/28/20	10/04/20	MTWTFSS					1	\$0.00			
Week:	10/05/20	10/11/20	MTWTFSS					1	\$0.00			
Week:	10/12/20	10/18/20	MTWTFSS					1	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	149	WTLB	10/18/20-10/18/20	M-Su	12a-12a	-----Su	:15		\$0.00	NM		
	ⓔ Bonus											
	150	WTLB	10/18/20-10/18/20	M-Su	12a-12a	-----Su	:15		\$0.00	NM		
	ⓔ Bonus											
	151	WTLB	10/18/20-10/18/20	M-Su	12a-12a	-----Su	:15		\$0.00	NM		
	ⓔ Bonus											
Week:	10/19/20	10/25/20	MTWTFSS					1	\$0.00			
Week:	10/26/20	11/01/20	MTWTFSS					1	\$0.00			
Week:	11/02/20	11/08/20	MTWTFSS					1	\$0.00			
Week:	11/09/20	11/15/20	MTWTFSS					1	\$0.00			
Week:	11/16/20	11/22/20	MTWTFSS					1	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	152	WTLB	11/22/20-11/22/20	M-Su	12a-12a	-----Su	:15		\$0.00	NM		
	ⓔ Bonus											
Week:	11/23/20	11/29/20	MTWTFSS					1	\$0.00			
Week:	11/30/20	12/06/20	MTWTFSS					1	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	153	WTLB	11/30/20-11/30/20	M-Su	12a-12a	M-----	:15		\$0.00	NM		
	ⓔ Bonus											
	154	WTLB	11/30/20-11/30/20	M-Su	12a-12a	M-----	:15		\$0.00	NM		
	ⓔ Bonus											
	155	WTLB	11/30/20-11/30/20	M-Su	12a-12a	M-----	:15		\$0.00	NM		
	ⓔ Bonus											
Week:	12/07/20	12/13/20	MTWTFSS					1	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	156	WTLB	12/13/20-12/13/20	M-Su	12a-12a	-----Su	:15		\$0.00	NM		
	ⓔ Bonus											
Week:	12/14/20	12/20/20	MTWTFSS					1	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	157	WTLB	12/17/20-12/17/20	M-Su	12a-12a	----Th----	:15		\$0.00	NM		
	ⓔ Bonus											

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Contract / Revision	Alt Order #
64780 /	

Contract Dates	Product	Estimate #
12/30/19 - 12/27/20	EEO 2020	

Advertiser	Original Date / Revision
House	12/16/19 / 12/17/20

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/21/20	12/27/20	MTWTFSS				1	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	158	WTLB	12/21/20-12/21/20	M-Su	12a-12a	M-----	:15		\$0.00	NM		
	Ⓢ Bonus											
<b>Totals</b>											153	\$0.00

Time Period	# of Spots	Gross Amount	Net Amount
12/30/19 - 01/26/20	21	\$0.00	\$0.00
01/27/20 - 02/23/20	20	\$0.00	\$0.00
02/24/20 - 03/29/20	24	\$0.00	\$0.00
03/30/20 - 04/26/20	17	\$0.00	\$0.00
04/27/20 - 05/31/20	14	\$0.00	\$0.00
06/01/20 - 06/28/20	6	\$0.00	\$0.00
06/29/20 - 07/26/20	6	\$0.00	\$0.00
07/27/20 - 08/30/20	9	\$0.00	\$0.00
08/31/20 - 09/27/20	13	\$0.00	\$0.00
09/28/20 - 10/25/20	7	\$0.00	\$0.00
10/26/20 - 11/29/20	6	\$0.00	\$0.00
11/30/20 - 12/27/20	10	\$0.00	\$0.00
<b>Totals</b>	153	\$0.00	\$0.00

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

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# CONTRACT



**Galaxy Media Partners**  
**235 Walton Street**  
**Syracuse, NY 13202**  
**(315) 472-9111**

[www.mix1025.com](http://www.mix1025.com)

And:

**House**  
**House Account Do Not Mail**  
**n/a, N/A na**

<u>Contract / Revision</u> 64781 /		<u>Alt Order #</u>
<u>Product</u> EEO 2020		
<u>Contract Dates</u> 12/30/19 - 12/27/20		<u>Estimate #</u>
<u>Advertiser</u> House		<u>Original Date / Revision</u> 12/16/19 / 06/04/20
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WUMX-FM	<u>Account Executive</u> House Local	<u>Sales Office</u> Syracuse/Utica
<u>Special Handling</u> NO Invoice Sent		
<u>Demographic</u> Households		
<u>Agency Code</u>	<u>Advertiser Code</u>	<u>Product 1/2</u>
<u>Agency Ref</u>		<u>Advertiser Ref</u>

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	WUMX	12/30/19	12/27/20	M-Su	7p-12a		:15			NM	54	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	12/30/19	01/05/20	MTWTFSS				1	\$0.00			
	Week:	01/06/20	01/12/20	MTWTFSS				1	\$0.00			
	Week:	01/13/20	01/19/20	MTWTFSS				1	\$0.00			
	Week:	01/20/20	01/26/20	MTWTFSS				1	\$0.00			
	Week:	01/27/20	02/02/20	MTWTFSS				1	\$0.00			
	Week:	02/03/20	02/09/20	MTWTFSS				1	\$0.00			
	Week:	02/10/20	02/16/20	MTWTFSS				1	\$0.00			
	Week:	02/17/20	02/23/20	MTWTFSS				1	\$0.00			
	Week:	02/24/20	03/01/20	MTWTFSS				1	\$0.00			
	Week:	03/02/20	03/08/20	MTWTFSS				1	\$0.00			
	Week:	03/09/20	03/15/20	MTWTFSS				1	\$0.00			
	Week:	03/16/20	03/22/20	MTWTFSS				1	\$0.00			
	Week:	03/23/20	03/29/20	MTWTFSS				1	\$0.00			
	Week:	03/30/20	04/05/20	MTWTFSS				1	\$0.00			
	Week:	04/06/20	04/12/20	MTWTFSS				1	\$0.00			
	Week:	04/13/20	04/19/20	MTWTFSS				1	\$0.00			
	Week:	04/20/20	04/26/20	MTWTFSS				1	\$0.00			
	Week:	04/27/20	05/03/20	MTWTFSS				1	\$0.00			
	Week:	05/04/20	05/10/20	MTWTFSS				1	\$0.00			
	Week:	05/11/20	05/17/20	MTWTFSS				1	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	53	WUMX	05/14/20-05/14/20	AM Drive	6a-10a	----Th-----	:15		\$0.00	NM		
	Ⓢ Bonus											
	Week:	05/18/20	05/24/20	MTWTFSS				1	\$0.00			
	Week:	05/25/20	05/31/20	MTWTFSS				1	\$0.00			
	Week:	06/01/20	06/07/20	MTWTFSS				1	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	54	WUMX	06/05/20-06/05/20	AM Drive	6a-10a	-----F----	:15		\$0.00	NM		
	Ⓢ Bonus											
	Week:	06/08/20	06/14/20	MTWTFSS				1	\$0.00			
	Week:	06/15/20	06/21/20	MTWTFSS				1	\$0.00			
	Week:	06/22/20	06/28/20	MTWTFSS				1	\$0.00			
	Week:	06/29/20	07/05/20	MTWTFSS				1	\$0.00			

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**Galaxy Media Partners**  
**235 Walton Street**  
**Syracuse, NY 13202**  
**(315) 472-9111**

www.mix1025.com

Contract / Revision	Alt Order #
64781 /	

Contract Dates	Product	Estimate #
12/30/19 - 12/27/20	EEO 2020	

Advertiser	Original Date / Revision
House	12/16/19 / 06/04/20

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		07/06/20	07/12/20	MTWTFSS				1	\$0.00			
Week:		07/13/20	07/19/20	MTWTFSS				1	\$0.00			
Week:		07/20/20	07/26/20	MTWTFSS				1	\$0.00			
Week:		07/27/20	08/02/20	MTWTFSS				1	\$0.00			
Week:		08/03/20	08/09/20	MTWTFSS				1	\$0.00			
Week:		08/10/20	08/16/20	MTWTFSS				1	\$0.00			
Week:		08/17/20	08/23/20	MTWTFSS				1	\$0.00			
Week:		08/24/20	08/30/20	MTWTFSS				1	\$0.00			
Week:		08/31/20	09/06/20	MTWTFSS				1	\$0.00			
Week:		09/07/20	09/13/20	MTWTFSS				1	\$0.00			
Week:		09/14/20	09/20/20	MTWTFSS				1	\$0.00			
Week:		09/21/20	09/27/20	MTWTFSS				1	\$0.00			
Week:		09/28/20	10/04/20	MTWTFSS				1	\$0.00			
Week:		10/05/20	10/11/20	MTWTFSS				1	\$0.00			
Week:		10/12/20	10/18/20	MTWTFSS				1	\$0.00			
Week:		10/19/20	10/25/20	MTWTFSS				1	\$0.00			
Week:		10/26/20	11/01/20	MTWTFSS				1	\$0.00			
Week:		11/02/20	11/08/20	MTWTFSS				1	\$0.00			
Week:		11/09/20	11/15/20	MTWTFSS				1	\$0.00			
Week:		11/16/20	11/22/20	MTWTFSS				1	\$0.00			
Week:		11/23/20	11/29/20	MTWTFSS				1	\$0.00			
Week:		11/30/20	12/06/20	MTWTFSS				1	\$0.00			
Week:		12/07/20	12/13/20	MTWTFSS				1	\$0.00			
Week:		12/14/20	12/20/20	MTWTFSS				1	\$0.00			
Week:		12/21/20	12/27/20	MTWTFSS				1	\$0.00			
<b>Totals</b>											<b>54</b>	<b>\$0.00</b>

Time Period	# of Spots	Gross Amount	Net Amount
12/30/19 - 01/26/20	4	\$0.00	\$0.00
01/27/20 - 02/23/20	4	\$0.00	\$0.00
02/24/20 - 03/29/20	5	\$0.00	\$0.00
03/30/20 - 04/26/20	4	\$0.00	\$0.00
04/27/20 - 05/31/20	6	\$0.00	\$0.00
06/01/20 - 06/28/20	5	\$0.00	\$0.00
06/29/20 - 07/26/20	4	\$0.00	\$0.00
07/27/20 - 08/30/20	5	\$0.00	\$0.00
08/31/20 - 09/27/20	4	\$0.00	\$0.00
09/28/20 - 10/25/20	4	\$0.00	\$0.00
10/26/20 - 11/29/20	5	\$0.00	\$0.00
11/30/20 - 12/27/20	4	\$0.00	\$0.00
<b>Totals</b>	<b>54</b>	<b>\$0.00</b>	<b>\$0.00</b>

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

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# CONTRACT



Galaxy Media Partners  
235 Walton Street  
Syracuse, NY 13202  
(315) 472-9111

[www.krock.com](http://www.krock.com)

And:

House  
House Account Do Not Mail  
n/a, N/A na

<u>Contract / Revision</u> 64775 /		<u>Alt Order #</u>
<u>Product</u> EEO 2020		
<u>Contract Dates</u> 12/30/19 - 12/27/20		<u>Estimate #</u>
<u>Advertiser</u> House		<u>Original Date / Revision</u> 12/16/19 / 11/19/20
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WKLL-FM	<u>Account Executive</u> House Local	<u>Sales Office</u> Syracuse/Utica
<u>Special Handling</u> NO Invoice Sent		
<u>Demographic</u> Households		
<u>Agency Ref</u>	<u>Advertiser Ref</u>	<u>Product 1/2</u>

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	WKLL	12/30/19	12/27/20	M-Su	7p-12a		:15			NM	66	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/30/19	01/05/20	MTWTFSS				1	\$0.00			
Week:		01/06/20	01/12/20	MTWTFSS				1	\$0.00			
Week:		01/13/20	01/19/20	MTWTFSS				1	\$0.00			
Week:		01/20/20	01/26/20	MTWTFSS				1	\$0.00			
Week:		01/27/20	02/02/20	MTWTFSS				1	\$0.00			
Week:		02/03/20	02/09/20	MTWTFSS				1	\$0.00			
Week:		02/10/20	02/16/20	MTWTFSS				1	\$0.00			
Week:		02/17/20	02/23/20	MTWTFSS				1	\$0.00			
Week:		02/24/20	03/01/20	MTWTFSS				1	\$0.00			
Week:		03/02/20	03/08/20	MTWTFSS				1	\$0.00			
Week:		03/09/20	03/15/20	MTWTFSS				1	\$0.00			
Week:		03/16/20	03/22/20	MTWTFSS				1	\$0.00			
Week:		03/23/20	03/29/20	MTWTFSS				1	\$0.00			
Week:		03/30/20	04/05/20	MTWTFSS				1	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	53	WKLL	04/05/20-04/05/20			-----Su	:15		\$0.00	NM		
	Ⓢ Bonus											
Week:		04/06/20	04/12/20	MTWTFSS				1	\$0.00			
Week:		04/13/20	04/19/20	MTWTFSS				1	\$0.00			
Week:		04/20/20	04/26/20	MTWTFSS				1	\$0.00			
Week:		04/27/20	05/03/20	MTWTFSS				1	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	54	WKLL	04/28/20-04/28/20			-Tu-----	:15		\$0.00	NM		
	Ⓢ Bonus											
	55	WKLL	04/28/20-04/28/20	M-F 5a-10a	5a-10a	-Tu-----	:15		\$0.00	NM		
	Ⓢ Bonus											
Week:		05/04/20	05/10/20	MTWTFSS				1	\$0.00			
Week:		05/11/20	05/17/20	MTWTFSS				1	\$0.00			
Week:		05/18/20	05/24/20	MTWTFSS				1	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	56	WKLL	05/24/20-05/24/20	M-Su	5a-12a	-----Su	:15		\$0.00	NM		
	Ⓢ Bonus											
Week:		05/25/20	05/31/20	MTWTFSS				1	\$0.00			

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**235 Walton Street**  
**Syracuse, NY 13202**  
**(315) 472-9111**

[www.krock.com](http://www.krock.com)

Contract / Revision	Alt Order #
64775 /	

Contract Dates	Product	Estimate #
12/30/19 - 12/27/20	EEO 2020	

Advertiser	Original Date / Revision
House	12/16/19 / 11/19/20

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Rate</u>			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	57	WKLL	05/27/20-05/27/20	M-Su	5a-12a	---W-----	:15		\$0.00	NM		
	Ⓢ Bonus											
	58	WKLL	05/27/20-05/27/20	M-F 5a-10a	5a-10a	---W-----	:15		\$0.00	NM		
	Ⓢ Bonus											
Week:	06/01/20		06/07/20	MTWTFSS				1	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	59	WKLL	06/01/20-06/01/20	M-Su	5a-12a	M-----	:15		\$0.00	NM		
	Ⓢ Bonus											
	60	WKLL	06/01/20-06/01/20			M-----	:15		\$0.00	NM		
	Ⓢ Bonus											
Week:	06/08/20		06/14/20	MTWTFSS				1	\$0.00			
Week:	06/15/20		06/21/20	MTWTFSS				1	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	61	WKLL	06/18/20-06/18/20	M-Su	5a-12a	----Th-----	:15		\$0.00	NM		
	Ⓢ Bonus											
Week:	06/22/20		06/28/20	MTWTFSS				1	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	62	WKLL	06/22/20-06/22/20	M-Su	5a-12a	M-----	:15		\$0.00	NM		
	Ⓢ Bonus											
Week:	06/29/20		07/05/20	MTWTFSS				1	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	63	WKLL	07/05/20-07/05/20	M-Su 6a-12a	6a-12a	-----Su	:15		\$0.00	NM		
	Ⓢ Bonus											
Week:	07/06/20		07/12/20	MTWTFSS				1	\$0.00			
Week:	07/13/20		07/19/20	MTWTFSS				1	\$0.00			
Week:	07/20/20		07/26/20	MTWTFSS				1	\$0.00			
Week:	07/27/20		08/02/20	MTWTFSS				1	\$0.00			
Week:	08/03/20		08/09/20	MTWTFSS				1	\$0.00			
Week:	08/10/20		08/16/20	MTWTFSS				1	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	64	WKLL	08/16/20-08/16/20	Overnight	12a-6a	-----Su	:15		\$0.00	NM		
	Ⓢ Bonus											
	65	WKLL	08/16/20-08/16/20	Overnight	12a-6a	-----Su	:15		\$0.00	NM		
	Ⓢ Bonus											
Week:	08/17/20		08/23/20	MTWTFSS				1	\$0.00			
Week:	08/24/20		08/30/20	MTWTFSS				1	\$0.00			
Week:	08/31/20		09/06/20	MTWTFSS				1	\$0.00			
Week:	09/07/20		09/13/20	MTWTFSS				1	\$0.00			
Week:	09/14/20		09/20/20	MTWTFSS				1	\$0.00			
Week:	09/21/20		09/27/20	MTWTFSS				1	\$0.00			
Week:	09/28/20		10/04/20	MTWTFSS				1	\$0.00			
Week:	10/05/20		10/11/20	MTWTFSS				1	\$0.00			
Week:	10/12/20		10/18/20	MTWTFSS				1	\$0.00			
Week:	10/19/20		10/25/20	MTWTFSS				1	\$0.00			
Week:	10/26/20		11/01/20	MTWTFSS				1	\$0.00			
Week:	11/02/20		11/08/20	MTWTFSS				1	\$0.00			
Week:	11/09/20		11/15/20	MTWTFSS				1	\$0.00			
Week:	11/16/20		11/22/20	MTWTFSS				1	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	47	WKLL	11/16/20-11/22/20	M-Su	7p-12a	MTuWThFSaSu	:15		\$0.00	NM		
	66	WKLL	11/22/20-11/22/20	Overnight	12a-6a	-----Su	:15		\$0.00	NM		
	Ⓢ Bonus											

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Galaxy Media Partners  
235 Walton Street  
Syracuse, NY 13202  
(315) 472-9111

[www.krock.com](http://www.krock.com)

Contract / Revision	Alt Order #
64775 /	

Contract Dates	Product	Estimate #
12/30/19 - 12/27/20	EEO 2020	

Advertiser	Original Date / Revision
House	12/16/19 / 11/19/20

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/23/20	11/29/20	MTWTFSS				1	\$0.00			
Week:		11/30/20	12/06/20	MTWTFSS				1	\$0.00			
Week:		12/07/20	12/13/20	MTWTFSS				1	\$0.00			
Week:		12/14/20	12/20/20	MTWTFSS				1	\$0.00			
Week:		12/21/20	12/27/20	MTWTFSS				1	\$0.00			
<b>Totals</b>											66	\$0.00

Time Period	# of Spots	Gross Amount	Net Amount
12/30/19 - 01/26/20	4	\$0.00	\$0.00
01/27/20 - 02/23/20	4	\$0.00	\$0.00
02/24/20 - 03/29/20	5	\$0.00	\$0.00
03/30/20 - 04/26/20	5	\$0.00	\$0.00
04/27/20 - 05/31/20	10	\$0.00	\$0.00
06/01/20 - 06/28/20	8	\$0.00	\$0.00
06/29/20 - 07/26/20	5	\$0.00	\$0.00
07/27/20 - 08/30/20	7	\$0.00	\$0.00
08/31/20 - 09/27/20	4	\$0.00	\$0.00
09/28/20 - 10/25/20	4	\$0.00	\$0.00
10/26/20 - 11/29/20	6	\$0.00	\$0.00
11/30/20 - 12/27/20	4	\$0.00	\$0.00
<b>Totals</b>	66	\$0.00	\$0.00

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

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# CONTRACT



Galaxy Media Partners  
235 Walton Street  
Syracuse, NY 13202  
(315) 472-9111

[www.krock.com](http://www.krock.com)

And:

House  
House Account Do Not Mail  
n/a, N/A na

<u>Contract / Revision</u> 64776 /		<u>Alt Order #</u>
<u>Product</u> EEO 2020		
<u>Contract Dates</u> 12/30/19 - 12/27/20		<u>Estimate #</u>
<u>Advertiser</u> House		<u>Original Date / Revision</u> 12/16/19 / 12/14/20
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WKRL-FM	<u>Account Executive</u> House Local	<u>Sales Office</u> Syracuse/Utica
<u>Special Handling</u> NO Invoice Sent		
<u>Demographic</u> Households		
<u>Agency Code</u>	<u>Advertiser Code</u>	<u>Product 1/2</u>
<u>Agency Ref</u>		<u>Advertiser Ref</u>

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	WKRL	12/30/19	12/27/20	M-Su	7p-12a		:15			NM	53	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/30/19	01/05/20	MTWTFSS				1	\$0.00			
Week:		01/06/20	01/12/20	MTWTFSS				1	\$0.00			
Week:		01/13/20	01/19/20	MTWTFSS				1	\$0.00			
Week:		01/20/20	01/26/20	MTWTFSS				1	\$0.00			
Week:		01/27/20	02/02/20	MTWTFSS				1	\$0.00			
Week:		02/03/20	02/09/20	MTWTFSS				1	\$0.00			
Week:		02/10/20	02/16/20	MTWTFSS				1	\$0.00			
Week:		02/17/20	02/23/20	MTWTFSS				1	\$0.00			
Week:		02/24/20	03/01/20	MTWTFSS				1	\$0.00			
Week:		03/02/20	03/08/20	MTWTFSS				1	\$0.00			
Week:		03/09/20	03/15/20	MTWTFSS				1	\$0.00			
Week:		03/16/20	03/22/20	MTWTFSS				1	\$0.00			
Week:		03/23/20	03/29/20	MTWTFSS				1	\$0.00			
Week:		03/30/20	04/05/20	MTWTFSS				1	\$0.00			
Week:		04/06/20	04/12/20	MTWTFSS				1	\$0.00			
Week:		04/13/20	04/19/20	MTWTFSS				1	\$0.00			
Week:		04/20/20	04/26/20	MTWTFSS				1	\$0.00			
Week:		04/27/20	05/03/20	MTWTFSS				1	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	53	WKRL	04/28/20-04/28/20	M-Su 5a-10p	5a-10p	-Tu-----	:15		\$0.00	NM		
	Ⓢ Bonus											
Week:		05/04/20	05/10/20	MTWTFSS				1	\$0.00			
Week:		05/11/20	05/17/20	MTWTFSS				1	\$0.00			
Week:		05/18/20	05/24/20	MTWTFSS				1	\$0.00			
Week:		05/25/20	05/31/20	MTWTFSS				1	\$0.00			
Week:		06/01/20	06/07/20	MTWTFSS				1	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	54	WKRL	06/01/20-06/01/20	M-Su	5a-12a	M-----	:15		\$0.00	NM		
	Ⓢ Bonus											
Week:		06/08/20	06/14/20	MTWTFSS				1	\$0.00			
Week:		06/15/20	06/21/20	MTWTFSS				1	\$0.00			
Week:		06/22/20	06/28/20	MTWTFSS				1	\$0.00			
Week:		06/29/20	07/05/20	MTWTFSS				1	\$0.00			

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**Galaxy Media Partners**  
**235 Walton Street**  
**Syracuse, NY 13202**  
**(315) 472-9111**

[www.krock.com](http://www.krock.com)

<u>Contract / Revision</u>		<u>Alt Order #</u>
64776 /		
<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
12/30/19 - 12/27/20	EEO 2020	
<u>Advertiser</u>		<u>Original Date / Revision</u>
House		12/16/19 / 12/14/20

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		07/06/20	07/12/20	MTWTFSS				1	\$0.00			
Week:		07/13/20	07/19/20	MTWTFSS				1	\$0.00			
Week:		07/20/20	07/26/20	MTWTFSS				1	\$0.00			
Week:		07/27/20	08/02/20	MTWTFSS				1	\$0.00			
Week:		08/03/20	08/09/20	MTWTFSS				1	\$0.00			
Week:		08/10/20	08/16/20	MTWTFSS				1	\$0.00			
Week:		08/17/20	08/23/20	MTWTFSS				1	\$0.00			
Week:		08/24/20	08/30/20	MTWTFSS				1	\$0.00			
Week:		08/31/20	09/06/20	MTWTFSS				1	\$0.00			
Week:		09/07/20	09/13/20	MTWTFSS				1	\$0.00			
Week:		09/14/20	09/20/20	MTWTFSS				1	\$0.00			
Week:		09/21/20	09/27/20	MTWTFSS				1	\$0.00			
Week:		09/28/20	10/04/20	MTWTFSS				1	\$0.00			
Week:		10/05/20	10/11/20	MTWTFSS				1	\$0.00			
Week:		10/12/20	10/18/20	MTWTFSS				1	\$0.00			
Week:		10/19/20	10/25/20	MTWTFSS				1	\$0.00			
Week:		10/26/20	11/01/20	MTWTFSS				1	\$0.00			
Week:		11/02/20	11/08/20	MTWTFSS				1	\$0.00			
Week:		11/09/20	11/15/20	MTWTFSS				1	\$0.00			
Week:		11/16/20	11/22/20	MTWTFSS				1	\$0.00			
Week:		11/23/20	11/29/20	MTWTFSS				1	\$0.00			
Week:		11/30/20	12/06/20	MTWTFSS				1	\$0.00			
Week:		12/07/20	12/13/20	MTWTFSS				1	\$0.00			
Week:		12/14/20	12/20/20	MTWTFSS				1	\$0.00			
Week:		12/21/20	12/27/20	MTWTFSS				1	\$0.00			
<b>Totals</b>											<b>53</b>	<b>\$0.00</b>

Time Period	# of Spots	Gross Amount	Net Amount
12/30/19 - 01/26/20	4	\$0.00	\$0.00
01/27/20 - 02/23/20	4	\$0.00	\$0.00
02/24/20 - 03/29/20	5	\$0.00	\$0.00
03/30/20 - 04/26/20	4	\$0.00	\$0.00
04/27/20 - 05/31/20	6	\$0.00	\$0.00
06/01/20 - 06/28/20	5	\$0.00	\$0.00
06/29/20 - 07/26/20	4	\$0.00	\$0.00
07/27/20 - 08/30/20	5	\$0.00	\$0.00
08/31/20 - 09/27/20	4	\$0.00	\$0.00
09/28/20 - 10/25/20	4	\$0.00	\$0.00
10/26/20 - 11/29/20	5	\$0.00	\$0.00
11/30/20 - 12/27/20	3	\$0.00	\$0.00
<b>Totals</b>	<b>53</b>	<b>\$0.00</b>	<b>\$0.00</b>

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

(\* Line Transactions: N = New, E = Edited, D = Deleted)

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**Syracuse, NY 13202**  
**(315) 472-9111**

[www.thesunnyspot.com](http://www.thesunnyspot.com)

And:

**House**  
**House Account Do Not Mail**  
**n/a, N/A na**

# CONTRACT

<u>Contract / Revision</u> 64782 /		<u>Alt Order #</u>
<u>Product</u> EEO 2020		
<u>Contract Dates</u> 12/30/19 - 12/27/20		<u>Estimate #</u>
<u>Advertiser</u> House		<u>Original Date / Revision</u> 12/16/19 / 12/16/19
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WZUN-FM	<u>Account Executive</u> House Local	<u>Sales Office</u> Syracuse/Utica
<u>Special Handling</u> NO Invoice Sent		
<u>Demographic</u> Households		
<u>Agency Code</u>	<u>Advertiser Code</u>	<u>Product 1/2</u>
<u>Agency Ref</u>		<u>Advertiser Ref</u>

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	WZUN	12/30/19	12/27/20	M-Su	7p-12a		:15			NM	52	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/30/19	01/05/20	MTWTFSS				1	\$0.00			
Week:		01/06/20	01/12/20	MTWTFSS				1	\$0.00			
Week:		01/13/20	01/19/20	MTWTFSS				1	\$0.00			
Week:		01/20/20	01/26/20	MTWTFSS				1	\$0.00			
Week:		01/27/20	02/02/20	MTWTFSS				1	\$0.00			
Week:		02/03/20	02/09/20	MTWTFSS				1	\$0.00			
Week:		02/10/20	02/16/20	MTWTFSS				1	\$0.00			
Week:		02/17/20	02/23/20	MTWTFSS				1	\$0.00			
Week:		02/24/20	03/01/20	MTWTFSS				1	\$0.00			
Week:		03/02/20	03/08/20	MTWTFSS				1	\$0.00			
Week:		03/09/20	03/15/20	MTWTFSS				1	\$0.00			
Week:		03/16/20	03/22/20	MTWTFSS				1	\$0.00			
Week:		03/23/20	03/29/20	MTWTFSS				1	\$0.00			
Week:		03/30/20	04/05/20	MTWTFSS				1	\$0.00			
Week:		04/06/20	04/12/20	MTWTFSS				1	\$0.00			
Week:		04/13/20	04/19/20	MTWTFSS				1	\$0.00			
Week:		04/20/20	04/26/20	MTWTFSS				1	\$0.00			
Week:		04/27/20	05/03/20	MTWTFSS				1	\$0.00			
Week:		05/04/20	05/10/20	MTWTFSS				1	\$0.00			
Week:		05/11/20	05/17/20	MTWTFSS				1	\$0.00			
Week:		05/18/20	05/24/20	MTWTFSS				1	\$0.00			
Week:		05/25/20	05/31/20	MTWTFSS				1	\$0.00			
Week:		06/01/20	06/07/20	MTWTFSS				1	\$0.00			
Week:		06/08/20	06/14/20	MTWTFSS				1	\$0.00			
Week:		06/15/20	06/21/20	MTWTFSS				1	\$0.00			
Week:		06/22/20	06/28/20	MTWTFSS				1	\$0.00			
Week:		06/29/20	07/05/20	MTWTFSS				1	\$0.00			
Week:		07/06/20	07/12/20	MTWTFSS				1	\$0.00			
Week:		07/13/20	07/19/20	MTWTFSS				1	\$0.00			
Week:		07/20/20	07/26/20	MTWTFSS				1	\$0.00			
Week:		07/27/20	08/02/20	MTWTFSS				1	\$0.00			
Week:		08/03/20	08/09/20	MTWTFSS				1	\$0.00			
Week:		08/10/20	08/16/20	MTWTFSS				1	\$0.00			

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Contract / Revision 64782 /		Alt Order #
Contract Dates 12/30/19 - 12/27/20	Product EEO 2020	Estimate #
Advertiser House		Original Date / Revision 12/16/19 / 12/16/19

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/17/20	08/23/20	MTWTFSS				1	\$0.00			
Week:		08/24/20	08/30/20	MTWTFSS				1	\$0.00			
Week:		08/31/20	09/06/20	MTWTFSS				1	\$0.00			
Week:		09/07/20	09/13/20	MTWTFSS				1	\$0.00			
Week:		09/14/20	09/20/20	MTWTFSS				1	\$0.00			
Week:		09/21/20	09/27/20	MTWTFSS				1	\$0.00			
Week:		09/28/20	10/04/20	MTWTFSS				1	\$0.00			
Week:		10/05/20	10/11/20	MTWTFSS				1	\$0.00			
Week:		10/12/20	10/18/20	MTWTFSS				1	\$0.00			
Week:		10/19/20	10/25/20	MTWTFSS				1	\$0.00			
Week:		10/26/20	11/01/20	MTWTFSS				1	\$0.00			
Week:		11/02/20	11/08/20	MTWTFSS				1	\$0.00			
Week:		11/09/20	11/15/20	MTWTFSS				1	\$0.00			
Week:		11/16/20	11/22/20	MTWTFSS				1	\$0.00			
Week:		11/23/20	11/29/20	MTWTFSS				1	\$0.00			
Week:		11/30/20	12/06/20	MTWTFSS				1	\$0.00			
Week:		12/07/20	12/13/20	MTWTFSS				1	\$0.00			
Week:		12/14/20	12/20/20	MTWTFSS				1	\$0.00			
Week:		12/21/20	12/27/20	MTWTFSS				1	\$0.00			
<b>Totals</b>											<b>52</b>	<b>\$0.00</b>

Time Period	# of Spots	Gross Amount	Net Amount
12/30/19 - 01/26/20	4	\$0.00	\$0.00
01/27/20 - 02/23/20	4	\$0.00	\$0.00
02/24/20 - 03/29/20	5	\$0.00	\$0.00
03/30/20 - 04/26/20	4	\$0.00	\$0.00
04/27/20 - 05/31/20	5	\$0.00	\$0.00
06/01/20 - 06/28/20	4	\$0.00	\$0.00
06/29/20 - 07/26/20	4	\$0.00	\$0.00
07/27/20 - 08/30/20	5	\$0.00	\$0.00
08/31/20 - 09/27/20	4	\$0.00	\$0.00
09/28/20 - 10/25/20	4	\$0.00	\$0.00
10/26/20 - 11/29/20	5	\$0.00	\$0.00
11/30/20 - 12/27/20	4	\$0.00	\$0.00
<b>Totals</b>	<b>52</b>	<b>\$0.00</b>	<b>\$0.00</b>

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

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To: Zach Fenner @galaxymediapartners.com>

Subject: Register for SUNY Oswego's Spring 2020 Career & Internship Fair

# SUNY Oswego Career & Internship Fair

## *We hope you can join us!*

Meet with hundreds of students interested in exploring their options and learning more about your personal journey, career field, organization, and opportunities.

Wednesday, March 4th, 4-6 p.m. in the Marano Campus Center



To register:

[https://oswego.joinhandshake.com/career\\_fairs/14499](https://oswego.joinhandshake.com/career_fairs/14499)

**If this email reaches you and you're no longer responsible for this type of event or if you have already registered for this event, please pass the email onto the appropriate person on your campus or disregard.** If you have any questions or if we can provide any assistance, please contact our office at 315-312-2255.

*SUNY Oswego Career Services  
145 Marano Campus Center  
Oswego, NY 13126  
315-312-2255*

This email is being sent to Zachary Fenner ([zfenner@galaxymediacompany.com](mailto:zfenner@galaxymediacompany.com)) on behalf of State University of New York at Oswego (SUNY Oswego)

If you do not want to receive these emails, you can [unsubscribe](#) from emails from State University of New York at Oswego (SUNY Oswego)

If you do not want to receive any mass emails from Handshake, you can [unsubscribe](#) from all Handshake emails

P.O. Box 40770, San Francisco, CA 94140





# CAREERS

**COLLABORATE. CREATE. CONNECT.**



## **PERKS & BENEFITS**

GALAXY THRIVES IN AN ENERGETIC, ENTHUSIASTIC ATMOSPHERE WHERE GROWTH & CREATIVITY IS ENCOURAGED. WE'D LIKE TO THINK WE'RE FUNNY, SMART & GOOD LOOKING BUT HERE ARE SOME PERKS BEYOND THAT:

## **FOR EMPLOYMENT CONSIDERATION, PLEASE CONTACT:**

Galaxy Media – Syracuse

235 Walton Street

Syracuse, NY 13202

Phone: 315.472.9111

Email: [careers@galaxymediapartners.com](mailto:careers@galaxymediapartners.com)

Galaxy Media – Utica

520 Seneca St, Suite 101

Utica, NY 13502

Phone: 315.797.1330

Email: [careers@galaxymediapartners.com](mailto:careers@galaxymediapartners.com)

## **We Are An Equal Opportunity Employer**

**EEO PUBLIC FILE REPORT UTICA**

**EEO PUBLIC FILE REPORT SYRACUSE**

## Utica EEO Period 2021

Manager Training

Office Manager  
Chief Operating Officer  
Chief Content Officer  
Chief Revenue Officer  
Chief Financial Officer  
Sales Manager

EEO Outreach

Traffic Manager

Hosting of Job Fairs  
Participation in Job Fairs

Events & Promotions  
Chief Operating Officer  
Chief Revenue Officer  
Utica Team Leader

Internet Program

Chief Content Officer  
Chief Operating Officer  
Brand Manager  
Utica Team Leader

Point Guard Advisors Network LLC  
108 Buchmans Close Circle  
Fayetteville, NY 13037  
315-370-9965

Training provided by  
HR Classroom Training  
support@hrclassroom.com  
877-376-6158

TrainingName	TrainingID	CompanyName	UserName	FirstName	LastName	DateCompleted	DateStarted	Status
Sexual Harassment Prevention Training for the State of New York	1270	Galaxy Media Partners	jc@alaxymediapartners.com	Jordan		10/19/2021 15:37	10/18/2021 9:26	Completed
Sexual Harassment Prevention Training for the State of New York	1270	Galaxy Media Partners	ro@galaxymedia.com	christie	ns	10/31/2021 15:20	10/31/2021 14:33	Completed
Sexual Harassment Prevention Training for the State of New York	1270	Galaxy Media Partners	l.davidson@gmail.com	Spencer	on	11/1/2021 21:15	11/1/2021 20:29	Completed
Sexual Harassment Prevention Training for the State of New York	1270	Galaxy Media Partners	zymediapartners.com	Rick		10/14/2021 8:46	10/14/2021 8:23	Completed
Sexual Harassment Prevention Training for the State of New York	1270	Galaxy Media Partners	l@hotmail.com	Traci		10/27/2021 22:34	10/27/2021 22:01	Completed
Sexual Harassment Prevention Training for the State of New York	1270	Galaxy Media Partners	@galaxymediapartners.com	Joshua		10/25/2021 10:27	10/25/2021 10:15	Completed
Sexual Harassment Prevention Training for the State of New York	1270	Galaxy Media Partners	@alaxymediapartners.com	Tommy		10/25/2021 22:41	10/25/2021 22:35	Completed
Sexual Harassment Prevention Training for the State of New York	1270	Galaxy Media Partners	@alaxymediapartners.com	Scott		9/30/2021 10:37	9/30/2021 10:07	Completed
Sexual Harassment Prevention Training for the State of New York	1270	Galaxy Media Partners	@alaxymediapartners.com	Thomas		10/27/2021 10:19	10/27/2021 8:48	Completed
Sexual Harassment Prevention Training for the State of New York	1270	Galaxy Media Partners	@alaxymediapartners.com	Stephanie		10/8/2021 8:36	10/8/2021 8:03	Completed
Sexual Harassment Prevention Training for the State of New York	1270	Galaxy Media Partners	@alaxymediapartners.com	Jennifer		10/28/2021 8:30	10/28/2021 7:45	Completed
Sexual Harassment Prevention Training for the State of New York	1270	Galaxy Media Partners	14@gmail.com	Jacob	e	11/1/2021 20:18	11/1/2021 19:47	Completed
Sexual Harassment Prevention Training for the State of New York	1270	Galaxy Media Partners	@alaxymediapartners.com	Brandon		10/1/2021 11:56	10/1/2021 11:46	Completed
Sexual Harassment Prevention Training for the State of New York	1270	Galaxy Media Partners	@alaxymediapartners.com	Jim		10/28/2021 8:47	10/28/2021 8:18	Completed
Sexual Harassment Prevention Training for the State of New York	1270	Galaxy Media Partners	@alaxymediapartners.com	Aimee		9/29/2021 12:30	9/29/2021 11:59	Completed
Sexual Harassment Prevention Training for the State of New York	1270	Galaxy Media Partners	@nau@hotmail.com	Bryan		10/28/2021 9:44	10/28/2021 9:39	Completed
Sexual Harassment Prevention Training for the State of New York	1270	Galaxy Media Partners	@nau@hotmail.com	Bryan		10/28/2021 9:39	10/28/2021 9:23	Completed
Sexual Harassment Prevention Training for the State of New York	1270	Galaxy Media Partners	@gmail.com	Michael		10/7/2021 16:57	10/7/2021 16:52	Completed
Sexual Harassment Prevention Training for the State of New York	1270	Galaxy Media Partners	@gmail.com	Michael		10/7/2021 16:49	10/7/2021 16:29	Completed
Sexual Harassment Prevention Training for the State of New York	1270	Galaxy Media Partners	@alaxymediapartners.com	Paul		11/23/2021 13:36	11/23/2021 13:24	Completed
Sexual Harassment Prevention Training for the State of New York	1270	Galaxy Media Partners	@alaxymediapartners.com	Elise		10/27/2021 14:14	10/27/2021 13:30	Completed
Sexual Harassment Prevention Training for the State of New York	1270	Galaxy Media Partners	@alaxymediapartners.com	Carrie		10/18/2021 12:27	10/18/2021 12:01	Completed
Sexual Harassment Prevention Training for the State of New York	1270	Galaxy Media Partners	@ig99@gmail.com	Matthew		10/12/2021 14:02	10/11/2021 19:43	Completed
Sexual Harassment Prevention Training for the State of New York	1270	Galaxy Media Partners	@xymediapartners.com	Tracy		10/26/2021 16:39	10/26/2021 16:27	Completed
Additional Training provided								
Workplace Violence Prevention Training	11	Galaxy Media Partners	@yahoo.com	Janina		1/12/2022 13:46	1/12/2022 13:35	Completed
Termination of Employees Training	72	Galaxy Media Partners	@yahoo.com	Janina		1/12/2022 13:33	1/12/2022 12:13	Completed
Performance Management - A Balanced Scorecard Approach	63	Galaxy Media Partners	@yahoo.com	Janina		1/12/2022 12:13	1/12/2022 11:58	Completed
Interviewing and Hiring Training	70	Galaxy Media Partners	@yahoo.com	Janina		1/12/2022 11:58	1/12/2022 9:52	Completed
Hazard Communications Standard and Modifications by the GHS	373	Galaxy Media Partners	@yahoo.com	Janina	o	1/12/2022 9:52	1/12/2022 9:35	Completed
Fair Labor Standards Act (FLSA) Training	76	Galaxy Media Partners	@yahoo.com	Janina		1/11/2022 15:02	1/11/2022 14:42	Completed
Ergonomics in the Office	57	Galaxy Media Partners	@23@yahoo.com	Janina		1/11/2022 14:26	1/11/2022 13:50	Completed
Diversity: Awareness to Action	54	Galaxy Media Partners	@23@yahoo.com	Janina		1/11/2022 13:31	1/11/2022 13:25	Completed
Discipline of Employees Training	71	Galaxy Media Partners	@23@yahoo.com	Janina		1/11/2022 12:34	1/11/2022 12:29	Completed
Creating and Using Emergency Action Plans	60	Galaxy Media Partners	@yahoo.com	Janina	o	1/11/2022 12:28	1/11/2022 12:18	Completed
Code of Business Conduct and Ethics (State and Local Government version)	504	Galaxy Media Partners	@13@yahoo.com	Janina		1/11/2022 12:16	1/11/2022 9:22	Completed

Galaxy Media Partners

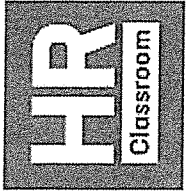
TrainingName	TrainingID	UserName	FirstName	LastName	DateCompleted	DateStarted	Status	Description
Workplace Violence Prevention Training	11	janina.c	Janina	C	1/12/2022 13:46	1/12/2022 13:35	Completed	Workplace Viol Prev (STAFF)
Termination of Employees Training	72	janina.c	Janina	C	1/12/2022 13:33	1/12/2022 12:13	Completed	Employee Termination (MGR)
Performance Management - A Balanced Scorecard Approach	63	janina.c	Janina	C	1/12/2022 12:13	1/12/2022 11:58	Completed	Balanced Scorecard
Interviewing and Hiring Training	70	janina.c	Janina	C	1/12/2022 11:58	1/12/2022 9:52	Completed	Interviewing & Hiring (MGR)
Hazard Communications Standard and Modifications by the GHS	37	janina.c	Janina	C	1/12/2022 9:52	1/12/2022 9:35	Completed	Hazard Comm Std Incl GHS
Fair Labor Standards Act (FLSA) Training	76	janina.c	Janina	C	1/11/2022 15:02	1/11/2022 14:42	Completed	FLSA - Overview 2004 (MGR)
Ergonomics in the Office	51	janina.c	Janina	C	1/11/2022 14:26	1/11/2022 13:50	Completed	Ergonomics at Office (STAFF)
Diversity: Awareness to Action	54	janina.c	Janina	C	1/11/2022 13:31	1/11/2022 13:25	Completed	Diversity Awareness (STAFF)
Discipline of Employees Training	71	janina.c	Janina	C	1/11/2022 12:34	1/11/2022 12:29	Completed	Employee Discipline (MGR)
Creating and Using Emergency Action Plans	60	janina.c	Janina	C	1/11/2022 12:28	1/11/2022 12:18	Completed	Emergency Action Plans (STAFF)
Code of Business Conduct and Ethics (State and Local Government version)	504	janina.c	Janina	C	1/11/2022 12:16	1/11/2022 9:22	Completed	Code of Conduct (SLG)



2021-22

TrainingName	UserName	FirstName	LastName	DateCompleted	DateStarted	Status	Description
Sexual Harassment Prevention Training for the State of New York	ail.com	Spencer		11/1/2021 21:15	11/1/2021 20:29	Completed	SHPT NY Staff
Sexual Harassment Prevention Training for the State of New York	ail.com	christie		10/31/2021 15:20	10/31/2021 14:33	Completed	SHPT NY Staff
Sexual Harassment Prevention Training for the State of New York	ail.com	Bryan		10/28/2021 9:44	10/28/2021 9:39	Completed	SHPT NY Staff
Sexual Harassment Prevention Training for the State of New York	ail.com	Bryan		10/28/2021 9:39	10/28/2021 9:23	Completed	SHPT NY Staff
Sexual Harassment Prevention Training for the State of New York	ail.com	Jennifer		10/28/2021 8:30	10/28/2021 7:45	Completed	SHPT NY Staff
Sexual Harassment Prevention Training for the State of New York	ail.com	Elise		10/27/2021 14:14	10/27/2021 13:30	Completed	SHPT NY Staff
Sexual Harassment Prevention Training for the State of New York	ail.com	Tommy		10/25/2021 22:41	10/25/2021 22:35	Completed	SHPT NY Staff
Sexual Harassment Prevention Training for the State of New York	ail.com	Joshua		10/25/2021 10:27	10/25/2021 10:15	Completed	SHPT NY Staff
Sexual Harassment Prevention Training for the State of New York	ail.com	Carrie		10/18/2021 12:27	10/18/2021 12:01	Completed	SHPT NY Staff
Sexual Harassment Prevention Training for the State of New York	ail.com	Matthew		10/12/2021 14:02	10/11/2021 19:43	Completed	SHPT NY Staff
Sexual Harassment Prevention Training for the State of New York	ail.com	Stephanie		10/8/2021 8:36	10/8/2021 8:03	Completed	SHPT NY Staff
Sexual Harassment Prevention Training for the State of New York	ail.com	Michael		10/7/2021 16:57	10/7/2021 16:52	Completed	SHPT NY Staff
Sexual Harassment Prevention Training for the State of New York	ail.com	Michael		10/7/2021 16:49	10/7/2021 16:29	Completed	SHPT NY Staff
Sexual Harassment Prevention Training for the State of New York	ail.com	Brandon		10/1/2021 11:56	10/1/2021 11:46	Completed	SHPT NY Staff
Sexual Harassment Prevention Training for the State of New York	ail.com	Aimee		9/29/2021 12:30	9/29/2021 11:59	Completed	SHPT NY Staff
Sexual Harassment Prevention Training for the State of New York	ail.com	Jacob		11/1/2021 20:18	11/1/2021 19:47	Completed	SHPT NY Staff
Sexual Harassment Prevention Training for the State of New York	ail.com	Jim		10/28/2021 8:47	10/28/2021 8:18	Completed	SHPT NY Staff
Sexual Harassment Prevention Training for the State of New York	ail.com	Traci		10/27/2021 22:34	10/27/2021 22:01	Completed	SHPT NY Staff
Sexual Harassment Prevention Training for the State of New York	ail.com	Scott		9/30/2021 10:37	9/30/2021 10:07	Completed	SHPT NY Staff
Sexual Harassment Prevention Training for the State of New York	ail.com	Paul		11/23/2021 13:36	11/23/2021 13:24	Completed	SHPT NY Staff
Sexual Harassment Prevention Training for the State of New York	ail.com	Thomas		10/27/2021 10:19	10/27/2021 8:48	Completed	SHPT NY Staff
Sexual Harassment Prevention Training for the State of New York	ail.com	Tracy		10/26/2021 16:39	10/26/2021 16:27	Completed	SHPT NY Staff
Sexual Harassment Prevention Training for the State of New York	ail.com	Jordan		10/19/2021 15:37	10/18/2021 9:26	Completed	SHPT NY Staff
Sexual Harassment Prevention Training for the State of New York	ail.com	Rick		10/14/2021 8:46	10/14/2021 8:23	Completed	SHPT NY Staff

## Diversity: Awareness to Action



# CERTIFICATE OF COMPLETION

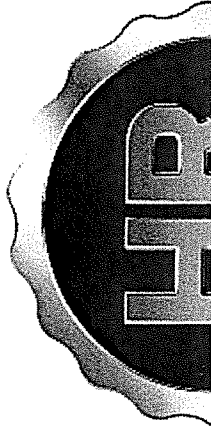
Diversity: Awareness to Action

THIS CERTIFIES THAT

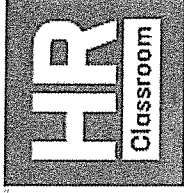
janina cosentino

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has completed the Diversity: Awareness to Action on Tuesday, January 11, 2022



# Fair Labor Standards Act (FLSA) Training



# CERTIFICATE OF COMPLETION

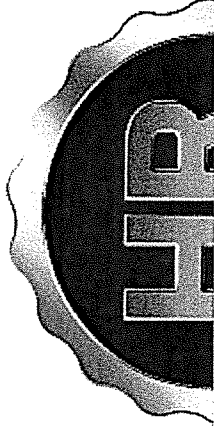
Fair Labor Standards Act (FLSA) Training

THIS CERTIFIES THAT

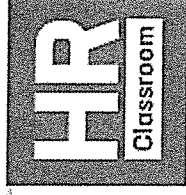
**janina cosentino**

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has completed the Fair Labor Standards Act (FLSA) Training on Tuesday, January 11, 2022



## Discipline of Employees Training



# CERTIFICATE OF COMPLETION

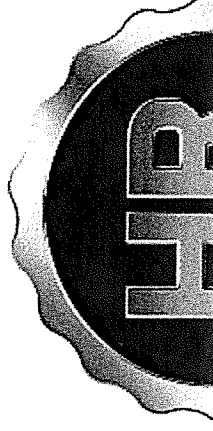
Discipline of Employees Training

THIS CERTIFIES THAT

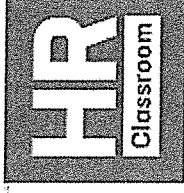
**janina cosentino**

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has completed the Discipline of Employees Training on Tuesday, January 11, 2022



# Performance Management - A Balanced Scorecard Approach



# CERTIFICATE OF COMPLETION

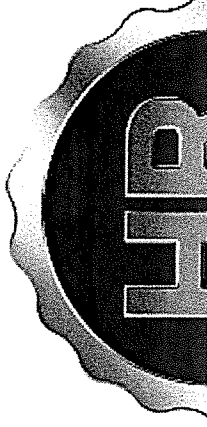
Performance Management - A Balanced Scorecard Approach

THIS CERTIFIES THAT

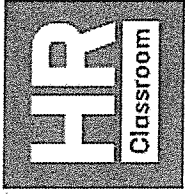
**janina cosentino**

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has completed the Performance Management - A Balanced Scorecard Approach on Wednesday, January 12, 2022



# Creating and Using Emergency Action Plans



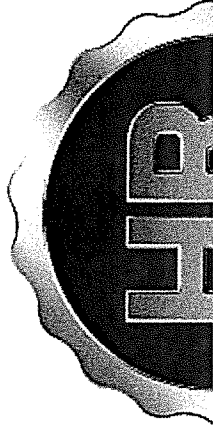
# CERTIFICATE OF COMPLETION

Creating and Using Emergency Action Plans

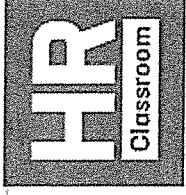
THIS CERTIFIES THAT

janina cosentino

has completed the Creating and Using Emergency Action Plans on Tuesday, January 11, 2022



# Code of Business Conduct and Ethics (State and Local Government version)



## CERTIFICATE OF COMPLETION

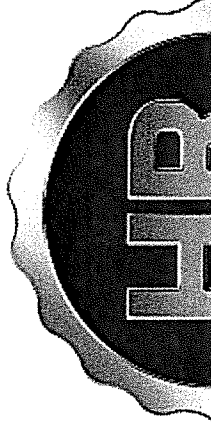
Code of Business Conduct and Ethics (State and Local Government version)

THIS CERTIFIES THAT

janina cosentino

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has completed the Code of Business Conduct and Ethics (State and Local Government version) on Tuesday, January 11, 2022





### UNPAID INTERNSHIP AGREEMENT

This is an agreement among Kalyana ("Intern Name"), and Galaxy Media Partners LLC (Company) The purpose of this educational internship is for Intern to learn about the Company's business and to gain valuable insight and experience.

The term of this internship begins on June 1<sup>st</sup>, 2021 and ends August 13<sup>th</sup>, 2021

#### Conditions of the Agreement:

- The internship is related to an educational purpose and there is no guarantee or expectation that the activity will result in employment with the Company.
- The education received by the Intern from the internship is for the express benefit of the Intern.
- The Intern does not replace or displace any employee of the Company.
- The Intern will receive direct and close supervision by an appropriate supervisor.
- The Company does not derive an immediate advantage from the activities performed by the Intern.
- Intern is not entitled to wages or any compensation or benefits for the time spent in the internship.
- Company is not liable for injury sustained or health conditions that may arise for the unpaid intern during the course of the internship.

#### The Intern specifically agrees to and acknowledges the following:

- This internship is educational in nature and there is no guarantee or expectation that the internship will result in employment.
- Company may at any time in its sole discretion, terminate the internship without notice or cause.
- Intern will maintain a regular internship schedule determined by the Intern and their supervisor.
- Intern will demonstrate honesty, punctuality, courtesy, cooperative attitude, proper health and grooming habits, appropriate dress and a willingness to learn.



- Intern will obey the policies, rules and regulations of the Company site and comply with the Company's business practices and procedures.
- Intern will furnish their supervisor with all necessary information pertaining to their unpaid internship, including related assignments and reports.
- Under no circumstances will Intern leave the internship without first conferring with Intern's supervisor.
- Transportation to and from the internship site is the responsibility of the Intern.
- While Intern is on the Company premises, they are considered an employee or agent of Company for any purposes, including but not limited to workers compensation.
- Intern assumes all of the risks of participating in the internship program. In consideration of the opportunity afforded to the Intern to participate in the internship program, Intern hereby agrees that they, their assignees, heirs, guardians, and legal representatives, will not make a claim against Company or any of its affiliated organizations, or either of their officers or directors collectively or individually, or any of its employees, for the injury of death to Intern or damage to their property, however caused, arising from their participation in the internship program. Without limiting the generality of the foregoing, Intern hereby waives and releases any rights, actions, or causes or action resulting from personal injury or death to them, or damage to their property, sustained in connection with their participation in the internship program.

**I understand that this unpaid, learning experience is not employment and that Intern is not entitled to wages or a promise of employment at the completion of the unpaid structured learning experience.**

Kalye  
Intern

6/30/2021  
Date

Matthew M. Page  
Intern Supervisor

ESPN UR Brand Manager  
Title

6/30/21  
Date

## State University of New York College at Oneonta Internship Learning Agreement

Internships at SUNY Oneonta include academic components enriched by learning opportunities outside the standard classroom setting. Student demonstration of acquired knowledge and skills is assessed by qualified faculty. For the organization that serves as the setting for the internship experience, internships offer an opportunity to contribute directly to the educational and developmental growth of participating students. This is a fillable PDF. Type all information.

### A. Contact information for all parties:

#### Student:

Student Name: Kalyna	
Major: Music Industry	Course title and number: MUSC 397- Music Industry Interns
Primary Contact Phone: (315)	SUNY Oneonta E-mail: @oneonta.edu  Alternate E-mail: @gmail.com

#### Internship Faculty Sponsor:

Faculty Internship Sponsor name and email: Dr. Janet anet. @oneonta.edu	
Department/Program: Music Department, Music Industry	
Department Chair name and email: Robert R	
Dean name and email: Elizabeth Elizabeth	@oneonta.edu

#### Internship Site :

Internship site representative or supervisor (Name, job title): Matt Page	
Business/Organization Name: Galaxy Media Partners	
Dept. or Office: ESPN Brand Manager	Internship Type: <input type="checkbox"/> Virtual <input checked="" type="checkbox"/> In-Person
Address: 520 Seneca St, Suite 101, Utica, NY 13520	
E-mail: mpage@galaxymediapartners.	Telephone: (315) 271-5536

Internship Start Date 6/14/21 End Date 8/13/21 Term ☐ Fall ☐ Winter ☐ Spring ☒ Summer Year 2021

UNPAID ☒ PAID ☐ please indicate: hourly wage \$        or stipend\* amount        per/       

*Distribution: Career Development Student, Faculty Sponsor, Site Host, Department Chair, and Dean*

## B. Academic Component Description

**Learning Outcomes as listed in the Internship Course syllabus (Attach syllabus if provided.)**

1	1) Show understanding of industry or organization customs, practices, and terminology 2) Demonstrate professional skills that pertain directly to the internship experience
2	3) Demonstrate effective verbal and written communication skills 4) Allocate time effectively
3	5) Demonstrate effective listening skills 6) Participate well as a team member and build a strong professional network
4	7) Adapt effectively to changing conditions 8) Demonstrate appropriate workplace attitudes
5	9) Demonstrate effective management of individual behavior 10) Demonstrate ethical standards appropriate to the internship site
6	

**Specific Site Internship Duties proposed by the student and the site supervisor and approved by the Faculty Internship Sponsor to meet course Learning Outcomes. 4 - 6 specific site duties are recommended.** The faculty member designated to approve internships in the department from which one is seeking credit is the only person who can give initial approval of an internship for academic credit. Requests for increasing or decreasing internship credits must be approved by the appropriate academic department chair.

1	Commercial Production
2	Traffic Logs
3	Sales Meetings and Calls
4	Assisting on-air talent and attending meetings with the on-air talent
5	Producing creative works for myself and for commercials
6	Working the soundboard during on-air ESPN shows

Methods of Faculty Evaluation of student work: Please see course syllabus.

Grading: ☒ Pass/Fail

☐ Letter Grade

☐ Other (Please specify)

*Distribution: Career Development Student, Faculty Sponsor, Site Host, Department Chair, and Dean*

**CONTRACT**

Galaxy Media Partners  
235 Walton Street  
Syracuse, NY 13202  
(315) 472-9111

[www.krock.com](http://www.krock.com)

And:

House  
House Account Do Not Mail  
n/a, N/A na

<u>Contract / Revision</u> 69286 /		<u>Alt Order #</u>
<u>Product</u> EEO 2021		
<u>Contract Dates</u> 12/28/20 - 12/26/21		<u>Estimate #</u>
<u>Advertiser</u> House		<u>Original Date / Revision</u> 12/08/20 / 05/20/21
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WKLL-FM	<u>Account Executive</u> House Local	<u>Sales Office</u> Syracuse/Utica
<u>Special Handling</u> NO Invoice Sent		
<u>Demographic</u> Households		
<u>Agency Code</u>	<u>Advertiser Code</u>	<u>Product 1/2</u>
<u>Agency Ref</u>		<u>Advertiser Ref</u>

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	WKLL	12/28/20	12/26/21	M-Su	7p-12a		:15			NM	53	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/28/20	01/03/21	MTWTFSS				1	\$0.00			
Week:		01/04/21	01/10/21	MTWTFSS				1	\$0.00			
Week:		01/11/21	01/17/21	MTWTFSS				1	\$0.00			
Week:		01/18/21	01/24/21	MTWTFSS				1	\$0.00			
Week:		01/25/21	01/31/21	MTWTFSS				1	\$0.00			
Week:		02/01/21	02/07/21	MTWTFSS				1	\$0.00			
Week:		02/08/21	02/14/21	MTWTFSS				1	\$0.00			
Week:		02/15/21	02/21/21	MTWTFSS				1	\$0.00			
Week:		02/22/21	02/28/21	MTWTFSS				1	\$0.00			
Week:		03/01/21	03/07/21	MTWTFSS				1	\$0.00			
Week:		03/08/21	03/14/21	MTWTFSS				1	\$0.00			
Week:		03/15/21	03/21/21	MTWTFSS				1	\$0.00			
Week:		03/22/21	03/28/21	MTWTFSS				1	\$0.00			
Week:		03/29/21	04/04/21	MTWTFSS				1	\$0.00			
Week:		04/05/21	04/11/21	MTWTFSS				1	\$0.00			
Week:		04/12/21	04/18/21	MTWTFSS				1	\$0.00			
Week:		04/19/21	04/25/21	MTWTFSS				1	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	53	WKLL	04/25/21-04/25/21	Overnight	12a-6a	-----Su	:15		\$0.00	NM		
	Ⓢ Bonus											
Week:		04/26/21	05/02/21	MTWTFSS				1	\$0.00			
Week:		05/03/21	05/09/21	MTWTFSS				1	\$0.00			
Week:		05/10/21	05/16/21	MTWTFSS				1	\$0.00			
Week:		05/17/21	05/23/21	MTWTFSS				1	\$0.00			
Week:		05/24/21	05/30/21	MTWTFSS				1	\$0.00			
Week:		05/31/21	06/06/21	MTWTFSS				1	\$0.00			
Week:		06/07/21	06/13/21	MTWTFSS				1	\$0.00			
Week:		06/14/21	06/20/21	MTWTFSS				1	\$0.00			
Week:		06/21/21	06/27/21	MTWTFSS				1	\$0.00			
Week:		06/28/21	07/04/21	MTWTFSS				1	\$0.00			
Week:		07/05/21	07/11/21	MTWTFSS				1	\$0.00			
Week:		07/12/21	07/18/21	MTWTFSS				1	\$0.00			
Week:		07/19/21	07/25/21	MTWTFSS				1	\$0.00			

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Galaxy Communications and its stations do not discriminate in advertising contracts on the basis of race, ethnicity or gender, and will not accept any advertising which is intended to discriminate on the basis of race, ethnicity or gender. Advertiser represents and warrants that it is not purchasing advertising time from Licensee or its stations that is intended to discriminate on the basis of race, ethnicity or gender.



**Galaxy Media Partners**  
**235 Walton Street**  
**Syracuse, NY 13202**  
**(315) 472-9111**

[www.krock.com](http://www.krock.com)

Contract / Revision	Alt Order #
69286 /	

Contract Dates	Product	Estimate #
12/28/20 - 12/26/21	EEO 2021	

Advertiser	Original Date / Revision
House	12/08/20 / 05/20/21

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		07/26/21	08/01/21	MTWTFSS				1	\$0.00			
Week:		08/02/21	08/08/21	MTWTFSS				1	\$0.00			
Week:		08/09/21	08/15/21	MTWTFSS				1	\$0.00			
Week:		08/16/21	08/22/21	MTWTFSS				1	\$0.00			
Week:		08/23/21	08/29/21	MTWTFSS				1	\$0.00			
Week:		08/30/21	09/05/21	MTWTFSS				1	\$0.00			
Week:		09/06/21	09/12/21	MTWTFSS				1	\$0.00			
Week:		09/13/21	09/19/21	MTWTFSS				1	\$0.00			
Week:		09/20/21	09/26/21	MTWTFSS				1	\$0.00			
Week:		09/27/21	10/03/21	MTWTFSS				1	\$0.00			
Week:		10/04/21	10/10/21	MTWTFSS				1	\$0.00			
Week:		10/11/21	10/17/21	MTWTFSS				1	\$0.00			
Week:		10/18/21	10/24/21	MTWTFSS				1	\$0.00			
Week:		10/25/21	10/31/21	MTWTFSS				1	\$0.00			
Week:		11/01/21	11/07/21	MTWTFSS				1	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	54	WKLL	11/08/21-11/14/21	M-Su	7p-12a	MTuWThFSaSu	:15		\$0.00	NM		
	Ⓜ MG for 1.45 11/07											
Week:		11/08/21	11/14/21	MTWTFSS				1	\$0.00			
Week:		11/15/21	11/21/21	MTWTFSS				1	\$0.00			
Week:		11/22/21	11/28/21	MTWTFSS				1	\$0.00			
Week:		11/29/21	12/05/21	MTWTFSS				1	\$0.00			
Week:		12/06/21	12/12/21	MTWTFSS				1	\$0.00			
Week:		12/13/21	12/19/21	MTWTFSS				1	\$0.00			
Week:		12/20/21	12/26/21	MTWTFSS				1	\$0.00			
<b>Totals</b>											<b>53</b>	<b>\$0.00</b>

Time Period	# of Spots	Gross Amount	Net Amount
12/28/20 -01/31/21	5	\$0.00	\$0.00
02/01/21 -02/28/21	4	\$0.00	\$0.00
03/01/21 -03/28/21	4	\$0.00	\$0.00
03/29/21 -04/25/21	5	\$0.00	\$0.00
04/26/21 -05/30/21	5	\$0.00	\$0.00
05/31/21 -06/27/21	4	\$0.00	\$0.00
06/28/21 -07/25/21	4	\$0.00	\$0.00
07/26/21 -08/29/21	5	\$0.00	\$0.00
08/30/21 -09/26/21	4	\$0.00	\$0.00
09/27/21 -10/31/21	5	\$0.00	\$0.00
11/01/21 -11/28/21	4	\$0.00	\$0.00
11/29/21 -12/26/21	4	\$0.00	\$0.00
<b>Totals</b>	<b>53</b>	<b>\$0.00</b>	<b>\$0.00</b>

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

(\* Line Transactions: N = New, E = Edited, D = Deleted)

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**CONTRACT**

**Galaxy Media Partners**  
**235 Walton Street**  
**Syracuse, NY 13202**  
**(315) 472-9111**

[www.krock.com](http://www.krock.com)

And:

**House**  
**House Account Do Not Mail**  
**n/a, N/A na**

<u>Contract / Revision</u> 69287 /		<u>Alt Order #</u>
<u>Product</u> EEO 2021		
<u>Contract Dates</u> 12/28/20 - 12/26/21		<u>Estimate #</u>
<u>Advertiser</u> House		<u>Original Date / Revision</u> 12/08/20 / 02/18/21
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WKRL-FM	<u>Account Executive</u> House Local	<u>Sales Office</u> Syracuse/Utica
<u>Special Handling</u> NO Invoice Sent		
<u>Demographic</u> Households		
<u>Agency Ref</u>	<u>Advertiser Ref</u>	<u>Product 1/2</u>

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	WKRL	12/28/20	12/26/21	M-Su	7p-12a		:15			NM	53	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/28/20	01/03/21	MTWTFSS				1	\$0.00			
Week:		01/04/21	01/10/21	MTWTFSS				1	\$0.00			
Week:		01/11/21	01/17/21	MTWTFSS				1	\$0.00			
Week:		01/18/21	01/24/21	MTWTFSS				1	\$0.00			
Week:		01/25/21	01/31/21	MTWTFSS				1	\$0.00			
Week:		02/01/21	02/07/21	MTWTFSS				1	\$0.00			
Week:		02/08/21	02/14/21	MTWTFSS				1	\$0.00			
Week:		02/15/21	02/21/21	MTWTFSS				1	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	53	WKRL	02/21/21-02/21/21	Overnight	12a-6a	-----Su	:15		\$0.00	NM		
	Ⓢ Bonus											
Week:		02/22/21	02/28/21	MTWTFSS				1	\$0.00			
Week:		03/01/21	03/07/21	MTWTFSS				1	\$0.00			
Week:		03/08/21	03/14/21	MTWTFSS				1	\$0.00			
Week:		03/15/21	03/21/21	MTWTFSS				1	\$0.00			
Week:		03/22/21	03/28/21	MTWTFSS				1	\$0.00			
Week:		03/29/21	04/04/21	MTWTFSS				1	\$0.00			
Week:		04/05/21	04/11/21	MTWTFSS				1	\$0.00			
Week:		04/12/21	04/18/21	MTWTFSS				1	\$0.00			
Week:		04/19/21	04/25/21	MTWTFSS				1	\$0.00			
Week:		04/26/21	05/02/21	MTWTFSS				1	\$0.00			
Week:		05/03/21	05/09/21	MTWTFSS				1	\$0.00			
Week:		05/10/21	05/16/21	MTWTFSS				1	\$0.00			
Week:		05/17/21	05/23/21	MTWTFSS				1	\$0.00			
Week:		05/24/21	05/30/21	MTWTFSS				1	\$0.00			
Week:		05/31/21	06/06/21	MTWTFSS				1	\$0.00			
Week:		06/07/21	06/13/21	MTWTFSS				1	\$0.00			
Week:		06/14/21	06/20/21	MTWTFSS				1	\$0.00			
Week:		06/21/21	06/27/21	MTWTFSS				1	\$0.00			
Week:		06/28/21	07/04/21	MTWTFSS				1	\$0.00			
Week:		07/05/21	07/11/21	MTWTFSS				1	\$0.00			
Week:		07/12/21	07/18/21	MTWTFSS				1	\$0.00			
Week:		07/19/21	07/25/21	MTWTFSS				1	\$0.00			

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**Galaxy Media Partners**  
**235 Walton Street**  
**Syracuse, NY 13202**  
**(315) 472-9111**

[www.krock.com](http://www.krock.com)

Contract / Revision	Alt Order #
69287 /	

Contract Dates	Product	Estimate #
12/28/20 - 12/26/21	EEO 2021	

Advertiser	Original Date / Revision
House	12/08/20 / 02/18/21

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		07/26/21	08/01/21	MTWTFSS				1	\$0.00			
Week:		08/02/21	08/08/21	MTWTFSS				1	\$0.00			
Week:		08/09/21	08/15/21	MTWTFSS				1	\$0.00			
Week:		08/16/21	08/22/21	MTWTFSS				1	\$0.00			
Week:		08/23/21	08/29/21	MTWTFSS				1	\$0.00			
Week:		08/30/21	09/05/21	MTWTFSS				1	\$0.00			
Week:		09/06/21	09/12/21	MTWTFSS				1	\$0.00			
Week:		09/13/21	09/19/21	MTWTFSS				1	\$0.00			
Week:		09/20/21	09/26/21	MTWTFSS				1	\$0.00			
Week:		09/27/21	10/03/21	MTWTFSS				1	\$0.00			
Week:		10/04/21	10/10/21	MTWTFSS				1	\$0.00			
Week:		10/11/21	10/17/21	MTWTFSS				1	\$0.00			
Week:		10/18/21	10/24/21	MTWTFSS				1	\$0.00			
Week:		10/25/21	10/31/21	MTWTFSS				1	\$0.00			
Week:		11/01/21	11/07/21	MTWTFSS				1	\$0.00			
Week:		11/08/21	11/14/21	MTWTFSS				1	\$0.00			
Week:		11/15/21	11/21/21	MTWTFSS				1	\$0.00			
Week:		11/22/21	11/28/21	MTWTFSS				1	\$0.00			
Week:		11/29/21	12/05/21	MTWTFSS				1	\$0.00			
Week:		12/06/21	12/12/21	MTWTFSS				1	\$0.00			
Week:		12/13/21	12/19/21	MTWTFSS				1	\$0.00			
Week:		12/20/21	12/26/21	MTWTFSS				1	\$0.00			
<b>Totals</b>											<b>53</b>	<b>\$0.00</b>

Time Period	# of Spots	Gross Amount	Net Amount
12/28/20 - 01/31/21	5	\$0.00	\$0.00
02/01/21 - 02/28/21	5	\$0.00	\$0.00
03/01/21 - 03/28/21	4	\$0.00	\$0.00
03/29/21 - 04/25/21	4	\$0.00	\$0.00
04/26/21 - 05/30/21	5	\$0.00	\$0.00
05/31/21 - 06/27/21	4	\$0.00	\$0.00
06/28/21 - 07/25/21	4	\$0.00	\$0.00
07/26/21 - 08/29/21	5	\$0.00	\$0.00
08/30/21 - 09/26/21	4	\$0.00	\$0.00
09/27/21 - 10/31/21	5	\$0.00	\$0.00
11/01/21 - 11/28/21	4	\$0.00	\$0.00
11/29/21 - 12/26/21	4	\$0.00	\$0.00
<b>Totals</b>	<b>53</b>	<b>\$0.00</b>	<b>\$0.00</b>

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

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Galaxy Media Partners  
235 Walton Street  
Syracuse, NY 13202  
(315) 472-9111

www.krock.com

<u>Contract / Revision</u> 71519 /		<u>Alt Order #</u>
<u>Contract Dates</u> 06/10/21 - 01/02/22	<u>Product</u> Recruit Website	<u>Estimate #</u>
<u>Advertiser</u> House	<u>Original Date / Revision</u> 06/07/21 / 07/29/21	

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		08/23/21	08/29/21	MTWTFSS				30	\$0.00			
Week:		08/30/21	09/05/21	MTWTFSS				30	\$0.00			
Week:		09/06/21	09/12/21	MTWTFSS				30	\$0.00			
Week:		09/13/21	09/19/21	MTWTFSS				30	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	911	WKLL	09/20/21-09/26/21	M-Su 6a-12a	6a-12a	MTuWThFSaSu	:15		\$0.00	NM		
	Ⓜ MG for 1.448 09/19											
	912	WKLL	09/20/21-09/26/21	M-Su 6a-12a	6a-12a	MTuWThFSaSu	:15		\$0.00	NM		
	917	WKLL	09/27/21-10/03/21	M-Su 6a-12a	6a-12a	MTuWThFSaSu	:15		\$0.00	NM		
	Ⓜ MG for 1.910 09/24											
Week:		09/20/21	09/26/21	MTWTFSS				30	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	913	WKLL	09/27/21-10/03/21	M-Su 6a-12a	6a-12a	MTuWThFSaSu	:15		\$0.00	NM		
	Ⓜ MG for 1.468 09/24											
	914	WKLL	09/27/21-10/03/21	M-Su 6a-12a	6a-12a	MTuWThFSaSu	:15		\$0.00	NM		
	Ⓜ MG for 1.470 09/24											
	915	WKLL	09/27/21-10/03/21	M-Su 6a-12a	6a-12a	MTuWThFSaSu	:15		\$0.00	NM		
	Ⓜ MG for 1.467 09/24											
	916	WKLL	09/27/21-10/03/21	M-Su 6a-12a	6a-12a	MTuWThFSaSu	:15		\$0.00	NM		
	Ⓜ MG for 1.479 09/24											
	918	WKLL	09/27/21-10/03/21	M-Su 6a-12a	6a-12a	MTuWThFSaSu	:15		\$0.00	NM		
	Ⓜ MG for 1.477 09/26											
	919	WKLL	09/27/21-10/03/21	M-Su 6a-12a	6a-12a	MTuWThFSaSu	:15		\$0.00	NM		
	Ⓜ MG for 1.476 09/26											
	920	WKLL	09/27/21-10/03/21	M-Su 6a-12a	6a-12a	MTuWThFSaSu	:15		\$0.00	NM		
	Ⓜ MG for 1.480 09/26											
Week:		09/27/21	10/03/21	MTWTFSS				30	\$0.00			
Week:		10/04/21	10/10/21	MTWTFSS				30	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	923	WKLL	10/25/21-10/31/21	M-Su 6a-12a	6a-12a	MTuWThFSaSu	:15		\$0.00	NM		
	Ⓜ MG for 1.922 10/22											
Week:		10/11/21	10/17/21	MTWTFSS				30	\$0.00			
Week:		10/18/21	10/24/21	MTWTFSS				30	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	921	WKLL	10/25/21-10/31/21	M-Su 6a-12a	6a-12a	MTuWThFSaSu	:15		\$0.00	NM		
	Ⓜ MG for 1.581 10/20											
Week:		10/25/21	10/31/21	MTWTFSS				30	\$0.00			
Week:		11/01/21	11/07/21	MTWTFSS				30	\$0.00			
Week:		11/08/21	11/14/21	MTWTFSS				30	\$0.00			
Week:		11/15/21	11/21/21	MTWTFSS				30	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	924	WKLL	11/29/21-12/05/21	M-Su 6a-12a	6a-12a	MTuWThFSaSu	:15		\$0.00	NM		
	Ⓜ MG for 1.718 11/21											
	925	WKLL	11/29/21-12/05/21	M-Su 6a-12a	6a-12a	MTuWThFSaSu	:15		\$0.00	NM		
	Ⓜ MG for 1.720 11/21											
Week:		11/22/21	11/28/21	MTWTFSS				30	\$0.00			
Week:		11/29/21	12/05/21	MTWTFSS				30	\$0.00			
Week:		12/06/21	12/12/21	MTWTFSS				30	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	926	WKLL	12/27/21-01/02/22	M-Su 6a-12a	6a-12a	MTuWThFSaSu	:15		\$0.00	NM		
	Ⓜ MG for 1.788 12/07											
Week:		12/13/21	12/19/21	MTWTFSS				30	\$0.00			
Week:		12/20/21	12/26/21	MTWTFSS				30	\$0.00			

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Galaxy Media Partners  
235 Walton Street  
Syracuse, NY 13202  
(315) 472-9111

[www.krock.com](http://www.krock.com)

Contract / Revision	Alt Order #
71519 /	

Contract Dates	Product	Estimate #
06/10/21 - 01/02/22	Recruit Website	

Advertiser	Original Date / Revision
House	06/07/21 / 07/29/21

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/27/21	01/02/22	MTWTFSS				30	\$0.00			
Totals											906	\$0.00

Time Period	# of Spots	Gross Amount	Net Amount
05/31/21 - 06/27/21	90	\$0.00	\$0.00
06/28/21 - 07/25/21	124	\$0.00	\$0.00
07/26/21 - 08/29/21	152	\$0.00	\$0.00
08/30/21 - 09/26/21	112	\$0.00	\$0.00
09/27/21 - 10/31/21	158	\$0.00	\$0.00
11/01/21 - 11/28/21	118	\$0.00	\$0.00
11/29/21 - 12/26/21	121	\$0.00	\$0.00
12/27/21 - 01/02/22	31	\$0.00	\$0.00
<b>Totals</b>	906	\$0.00	\$0.00

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

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**CONTRACT**

**Galaxy Media Partners**  
**235 Walton Street**  
**Syracuse, NY 13202**  
**(315) 472-9111**

[www.mix1025.com](http://www.mix1025.com)

And:

**House**  
**House Account Do Not Mail**  
**n/a, N/A na**

<u>Contract / Revision</u> 71531 /		<u>Alt Order #</u>
<u>Product</u> Recruit Website		
<u>Contract Dates</u> 06/10/21 - 01/02/22	<u>Estimate #</u>	
<u>Advertiser</u> House		<u>Original Date / Revision</u> 06/08/21 / 11/01/21
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WUMX-FM	<u>Account Executive</u> Carrie Wojtaszek	<u>Sales Office</u> Syracuse/Utica
<u>Special Handling</u> NO Invoice Sent		
<u>Demographic</u> Households		
<u>Agency Ref</u>	<u>Advertiser Ref</u>	
<u>Agency Code</u>	<u>Advertiser Code</u>	<u>Product 1/2</u>

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	WUMX	06/10/21	01/02/22	M-Su 6a-12a	6a-12a		:15			NM	891	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		06/07/21	06/13/21	---TFSS				30	\$0.00			
Week:		06/14/21	06/20/21	MTWTFSS				30	\$0.00			
Week:		06/21/21	06/27/21	MTWTFSS				30	\$0.00			
Week:		06/28/21	07/04/21	MTWTFSS				30	\$0.00			
Week:		07/05/21	07/11/21	MTWTFSS				30	\$0.00			
Week:		07/12/21	07/18/21	MTWTFSS				30	\$0.00			
Week:		07/19/21	07/25/21	MTWTFSS				30	\$0.00			
Week:		07/26/21	08/01/21	MTWTFSS				30	\$0.00			
Week:		08/02/21	08/08/21	MTWTFSS				30	\$0.00			
Week:		08/09/21	08/15/21	MTWTFSS				30	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	901	WUMX	08/11/21-08/11/21	AM Drive	6a-10a	---W-----	:15		\$0.00	NM		
	Ⓢ Bonus											
Week:		08/16/21	08/22/21	MTWTFSS				30	\$0.00			
Week:		08/23/21	08/29/21	MTWTFSS				30	\$0.00			
Week:		08/30/21	09/05/21	MTWTFSS				30	\$0.00			
Week:		09/06/21	09/12/21	MTWTFSS				30	\$0.00			
Week:		09/13/21	09/19/21	MTWTFSS				30	\$0.00			
Week:		09/20/21	09/26/21	MTWTFSS				30	\$0.00			
Week:		09/27/21	10/03/21	MTWTFSS				30	\$0.00			
Week:		10/04/21	10/10/21	MTWTFSS				30	\$0.00			
Week:		10/11/21	10/17/21	MTWTFSS				30	\$0.00			
Week:		10/18/21	10/24/21	MTWTFSS				30	\$0.00			
Week:		10/25/21	10/31/21	MTWTFSS				30	\$0.00			
Week:		11/01/21	11/07/21	MTWTFSS				30	\$0.00			
Week:		11/08/21	11/14/21	MTWTFSS				30	\$0.00			
Week:		11/15/21	11/21/21	MTWTFSS				30	\$0.00			
Week:		11/22/21	11/28/21	MTWTFSS				30	\$0.00			
Week:		11/29/21	12/05/21	MTWTFSS				30	\$0.00			
Week:		12/06/21	12/12/21	MTWTFSS				30	\$0.00			
Week:		12/13/21	12/19/21	MTWTFSS				30	\$0.00			
Week:		12/20/21	12/26/21	MTWTFSS				30	\$0.00			
Week:		12/27/21	01/02/22	MTWTFSS				30	\$0.00			

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**Galaxy Media Partners**  
**235 Walton Street**  
**Syracuse, NY 13202**  
**(315) 472-9111**

[www.mix1025.com](http://www.mix1025.com)

Contract / Revision	Alt Order #
71531 /	

Contract Dates	Product	Estimate #
06/10/21 - 01/02/22	Recruit Website	

Advertiser	Original Date / Revision
House	06/08/21 / 11/01/21

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Totals											891	\$0.00

Time Period	# of Spots	Gross Amount	Net Amount
05/31/21 - 06/27/21	90	\$0.00	\$0.00
06/28/21 - 07/25/21	120	\$0.00	\$0.00
07/26/21 - 08/29/21	148	\$0.00	\$0.00
08/30/21 - 09/26/21	114	\$0.00	\$0.00
09/27/21 - 10/31/21	149	\$0.00	\$0.00
11/01/21 - 11/28/21	120	\$0.00	\$0.00
11/29/21 - 12/26/21	120	\$0.00	\$0.00
12/27/21 - 01/02/22	30	\$0.00	\$0.00
<b>Totals</b>	891	\$0.00	\$0.00

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

(\* Line Transactions: N = New, E = Edited, D = Deleted)

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**From:** Zach Fenner <zfenner@galaxymediapartners.com>  
**Sent:** Wednesday, April 6, 2022 2:00 PM  
**To:** Janina Cosentino  
**Subject:** Job Fair Stuff  
**Attachments:** Union Station Job Fair Permit signed.pdf

Here's what information I have about the Job Fairs & Recruiting tools we used in 2020-2021

We created and facilitated 6 job fairs in the Utica & Syracuse markets from July to September 2021. We also used it as an on-site recruiting tool for Galaxy.

Recruit CNY website: <https://www.recruitcny.com/>

Galaxy Recruitment listing: <https://www.recruitcny.com/job-listings>

Recruit CNY Facebook recruitment page: <https://www.facebook.com/RecruitCNY>

Recruit CNY Job Fair dates & locations screenshotted here:

## 2021 Recruit CNY Job Fairs

### Syracuse, NY

Presented by Rapid Response Monitoring

July 27th / August 24th / September 21st

3pm-6pm

D Shed (CNY Regional Market)

2100 Park St, Syracuse, NY 13208

[Learn more](#)

### Utica, NY

July 20th / August 17th / September 14th

3pm-6pm

Union Station (Boehlert Transportation Center)

321 Main St, Utica, NY 13501

[Learn more](#)

Permit attached for Union Station. I can't seem to find the one for the Regional Market. I also have miscellaneous forms for our vendors, plus pictures of the events if you need them.

Back in March of 2020 we attended a Job Fair at SUNY Oswego:

**SUNY Oswego Career Fair**

3/4/2020 4pm-6pm

SUNY Oswego Campus

30+ hiring companies on-site

Collected 20+ resumes

**GALAXY -  
UTICA  
JOB FAIRS**

ONEIDA COUNTY DEPARTMENT OF PUBLIC WORKS  
5999 JUDD ROAD, ORISKANY, NY 13424 TELEPHONE: (315) 793-6213

**TEMPORARY REVOCABLE ACCESS PERMIT**  
(Local Law No. 4 of 2013)

Application is hereby made by the undersigned for permission to access and use land/property owned by the County of Oneida.

The undersigned hereby agrees to the terms, conditions and responsibilities contained in Local Law No. 4 of 2013 as listed on the reverse side.

APPLICANT: Galaxy Media Partners  
(Zachary Fenner) SIGNATURE: [Signature]

ADDRESS: 235 Walton Street, Syracuse NY 13202 PHONE: (315) 472-9111

FAX: N/A Email: zfenner@galaxymediapartners.com Date: 6/14/21

New Application ☒ Renewal Application ☐ If Renewal, current Permit expiration: \_\_\_\_\_

Name of County Land/Property: Utica Station City/Town/Village of: Utica

Describe Location of Proposed Access  
Without County-Owned Land/Property: Main inside area of train station

Describe Purpose of Proposed Access: Job Fair

Proposed Date(s) of Access: 7/20, 8/17, 9/14 (\$250 per date = \$750)

Proposed Time(s) of Day for Access: 1 pm - 6:30 pm

Proposed Calendar Duration  
of Use/Access: 7/20, 8/17, 9/14 Number of Individuals  
Expected on the Land/Property: 100-200

For Office Use Only:	Non-Refundable Application Fee Paid <input type="checkbox"/>	Location Map Provided <input type="checkbox"/>
	Insurance Policy Provided <input type="checkbox"/>	Reforestation Land? Yes <input type="checkbox"/> No <input type="checkbox"/>

PERMIT DENIED ☐ PERMIT APPROVED ☒ PERMIT NUMBER 2021-011

Date: 07/16/2021

[Signature]  
Commissioner of Public Works

Permit Expires: 9/15/21 IF PERMIT IS GRANTED  
Non-Refundable Access Fee: \$750.00

Access Deposit Paid: N/A (waived)

(A cash deposit or check will be required, returnable at the expiration of the Permit after satisfaction of the County that all conditions and responsibilities have been met)

(This section to be completed upon expiration of Permit and inspection of location of access)

Inspected By: \_\_\_\_\_ Date: \_\_\_\_\_

Accepted By: \_\_\_\_\_ Date: \_\_\_\_\_



# CAREERS

**COLLABORATE. CREATE. CONNECT.**



## **PERKS & BENEFITS**

GALAXY THRIVES IN AN ENERGETIC, ENTHUSIASTIC ATMOSPHERE WHERE GROWTH & CREATIVITY IS ENCOURAGED. WE'D LIKE TO THINK WE'RE FUNNY, SMART & GOOD LOOKING BUT HERE ARE SOME PERKS BEYOND THAT:

## **FOR EMPLOYMENT CONSIDERATION, PLEASE CONTACT:**

Galaxy Media – Syracuse

235 Walton Street

Syracuse, NY 13202

Phone: 315.472.9111

Email: [careers@galaxymediapartners.com](mailto:careers@galaxymediapartners.com)

Galaxy Media – Utica

520 Seneca St, Suite 101

Utica, NY 13502

Phone: 315.797.1330

Email: [careers@galaxymediapartners.com](mailto:careers@galaxymediapartners.com)

## **We Are An Equal Opportunity Employer**

**EEO PUBLIC FILE REPORT UTICA**

**EEO PUBLIC FILE REPORT SYRACUSE**