



**KBUL-AM**  
**27 North 27th Street**  
**23rd Floor Double Tree**  
**Billings, MT 59101**  
**(406) 248-7827**

# CONTRACT

<u>Contract / Revision</u> 2058578 /		<u>Alt Order #</u> 34334303
<u>Advertiser</u> AFSCME		<u>Original Date / Revision</u> 09/14/20 / 09/14/20
<u>Contract Dates</u> 10/06/20 - 11/02/20	<u>Estimate #</u> 9181	
<u>Product</u> Issue		
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> KBUL-AM	<u>Account Executive</u> Katz Philadelphia	<u>Sales Office</u> Katz Philadelphia
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>Agency Code</u> RI13287	<u>Advertiser Code</u>	<u>Product 1/2</u>
<u>Agency Ref</u>	<u>Advertiser Ref</u>	

And:

**Katz Media Group**  
**125 West 55th Street**  
**New York, NY 10019**

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	KBUL	10/06/20	11/02/20	M-F AM Drive	6:00 AM-10:00 AM		1:00			NM	40	\$7,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	10/06/20	10/12/20	MTWTF--				10	\$180.00			
	Week:	10/13/20	10/19/20	MTWTF--				10	\$180.00			
	Week:	10/20/20	10/26/20	MTWTF--				10	\$180.00			
	Week:	10/27/20	11/02/20	MTWTF--				10	\$180.00			
N 2	KBUL	10/06/20	11/02/20	M-F Midday	10:00 AM-3:00 PM		1:00			NM	40	\$7,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	10/06/20	10/12/20	MTWTF--				10	\$180.00			
	Week:	10/13/20	10/19/20	MTWTF--				10	\$180.00			
	Week:	10/20/20	10/26/20	MTWTF--				10	\$180.00			
	Week:	10/27/20	11/02/20	MTWTF--				10	\$180.00			
N 3	KBUL	10/06/20	11/02/20	M-F PM Drive	3:00 PM-7:00 PM		1:00			NM	40	\$7,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	10/06/20	10/12/20	MTWTF--				10	\$180.00			
	Week:	10/13/20	10/19/20	MTWTF--				10	\$180.00			
	Week:	10/20/20	10/26/20	MTWTF--				10	\$180.00			
	Week:	10/27/20	11/02/20	MTWTF--				10	\$180.00			
N 4	KBUL	10/10/20	11/02/20	M-Su Broad Rotator	6:00 AM-7:00 PM		1:00			NM	16	\$640.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	10/10/20	10/16/20	-----S-				4	\$40.00			
	Week:	10/17/20	10/23/20	-----S-				4	\$40.00			
	Week:	10/24/20	10/30/20	-----S-				4	\$40.00			
	Week:	10/31/20	11/06/20	-----S-				4	\$40.00			
N 5	KBUL	10/11/20	11/02/20	Sa-Su Prime Rotator	6:00 AM-7:00 PM		1:00			NM	16	\$640.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	10/11/20	10/17/20	-----S				4	\$40.00			
	Week:	10/18/20	10/24/20	-----S				4	\$40.00			
	Week:	10/25/20	10/31/20	-----S				4	\$40.00			
	Week:	11/01/20	11/07/20	-----S				4	\$40.00			
<b>Totals</b>											<b>152</b>	<b>\$22,880.00</b>

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.



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**23rd Floor Double Tree**  
**Billings, MT 59101**  
**(406) 248-7827**

<u>Contract / Revision</u>	<u>Alt Order #</u>
2058578 /	34334303

<u>Advertiser</u>	<u>Original Date / Revision</u>
AFSCME	09/14/20 / 09/14/20

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
10/06/20 - 11/02/20	Issue	9181

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
09/28/20 - 10/25/20	108	\$16,080.00	(\$2,412.00)	\$13,668.00
10/26/20 - 11/02/20	44	\$6,800.00	(\$1,020.00)	\$5,780.00
<b>Totals</b>	<b>152</b>	<b>\$22,880.00</b>	<b>(\$3,432.00)</b>	<b>\$19,448.00</b>

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

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Sep 14, 20  
 CONT# 34334303 Mod# Ver# 1 (Last = )  
 REP KATZ RADIO  
 TO KBUL-AM (Billings, MT)  
 FM LATONYA CHENAULT  
 OFF PHILADELPHIA  
 AGY Katz Media Group  
 ADDR 125 West 55th Street 3rd Floor  
 New York, NY 10019

DDS CONT# 0  
 C/P/E: / / 9181

SALESPERSON FAX#

PH #

BYR Helen Hanratty  
 ADV AFSCME  
 PDT Issue  
 FLT Oct 06, 20 - Nov 03, 20

\* REP ORDER COMMENT \*

\*\* 9/14/2020 9:16:00 AM: FOR ALL GMMB/WATERFRONT/GREAT AMERICAN MEDIA ORDERS: KATZ MEDIA COLLECTS, CASH-IN-ADVANCE AND AS AN OFFICIAL AGENT ON BEHALF OF OUR REPRESENTED STATIONS, ALL MONIES FOR POLITICAL AND ISSUE BUYS PLACED OUT OF GREER. ONCE YOUR INVOICES ARE RECONCILED WITH OUR ORDERS BY OUR NY BILLING OFFICE, PAYMENT IS SENT TO YOU ONLY FOR WHAT RAN. WE ARE THE ONES RESPONSIBLE FOR REFUNDING UNUSED FUNDS BACK TO THE AGENCY. PAYMENT IS USUALLY DISBURSED WITHIN 45 DAYS OF RECONCILIATION. PLEASE CONFIRM WITH PLEASE NOTE WITH ALL POLITICAL/ISSUE ORDERS THERE IS A 24 HOUR CANCELLATION NOTICE.  
 \*\* 9/14/2020 9:16:00 AM: THIS IS A KATZ MEDIA GROUP ORDER. ALL BILLING SHOULD BE SENT TO KATZ MEDIA GROUP 125 W 55TH ST./NY,NY 10019. KATZ MEDIA GROUP IS NOT LIABLE FOR PAYMENT.  
 \*\* 9/14/2020 9:16:00 AM: THIS IS A NEW ISSUE/POLITICAL ORDER. PLEASE NOTE THERE IS A 24 HOUR CANCELLATION POLICY ON ALL ISSUE/POLITICAL ORDERS. PLEASE CONFIRM WITH ANGELA.HOMAN@KATZMEDIA.COM OR CALL 215-557-4230. THANK YOU!

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF WKS	NPW	RATE	TOT SPTS
		<b>FLIGHT 1</b>							
	1.1	TuWThF,M	6A - 10A	60	10/6/2020 - 11/2/2020	4W	10	\$180.00	40
	1.2	TuWThF,M	10A - 3P	60	10/6/2020 - 11/2/2020	4W	10	\$180.00	40
	1.3	TuWThF,M	3P - 7P	60	10/6/2020 - 11/2/2020	4W	10	\$180.00	40
	1.4	.....S.	6A - 7P	60	10/10/2020 - 10/31/2020	4W	4	\$40.00	16
	1.5	.....S	6A - 7P	60	10/11/2020 - 11/1/2020	4W	4	\$40.00	16
					<b>** WEEKLY FLIGHT TOTALS **</b>		38	\$22,880.00	

	Oct 20	Nov 20				
SPOTS	114	38				
CASH	17160.00	5720.00				
TRADE	0.00	0.00				
NSL	0.00	0.00				
TOTAL	17160.00	5720.00				

CONT#      **Sep 14, 20**  
REP      **34334303 Mod# Ver# 1 (Last = )**  
            **KATZ RADIO**

DDS CONT# **0**  
C/P/E:    **/ / 9181**

						<b>TOTAL</b>
SPOTS						<b>152</b>
CASH						<b>22,880.00</b>
TRADE						<b>0.00</b>
NSL						<b>0.00</b>
TOTAL						<b>22,880.00</b>

**\*\* Competitive Comments \*\***

SVC:

Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

## ISSUE (Non-candidate) ADVERTISEMENT AGREEMENT FORM

I, Michael J. Day, hereby request station time as follows: See **Order** for proposed schedule and charges. See **Invoice** for actual schedule and charges.

### Check one:

- ☒ Ad "communicates a message relating to any political matter of national importance" by referring to (1) a legally qualified candidate for federal office; (2) an election to federal office; (3) a national legislative issue of public importance (e.g., health care legislation, IRS tax code, etc.); or (4) a political issue that is the subject of controversy or discussion at the national level.
- ☐ Ad does NOT communicate a message relating to any political matter of national importance (e.g., relates only to a state or local issue).

### ALL QUESTIONS/BLOCKS MUST BE COMPLETED

Station time requested by:

Agency name: Assembly Media

Address: 711 3rd Ave Floor 3, New York, NY 10017

Contact: Michael J Day

Phone number: 212-547-5062

Email: michael.day@media-asm.com

Name of advertiser/sponsor (list entity's full legal name as disclosed to the Federal Election Commission [for federal committees] with no acronyms; name must match the sponsorship ID in ad):

Name: AFSME People

Address: 41625 L Street, NW, Washington, DC 20036

Contact: Shirin Bidel-Niyat

Phone number: (202)487-3782

Email: sbidel-niyat@afscme.org

Station is authorized to announce the time as paid for by such person or entity.

List ALL of the chief executive officers or members of the executive committee or board of directors or other governing group(s) of the advertiser/sponsor (Use separate page if necessary.):

President Lee Saunders  
Secretary-Treasurer Elissa McBride

By signing below, advertiser/sponsor represents that those listed above are the only executive officers, members of the executive committee and board of directors or other governing group(s).

If ad refers to a federal candidate(s) or federal election, list ALL of the following:

☐ N/A

Name(s) of every candidate referred to: Trump, Biden

Office(s) sought by such candidate(s) (no acronyms or abbreviations): President

Date of election: 11/3/2020



Clearly identify **EVERY** political matter of national importance referred to in the ad (no acronyms); use separate page if necessary:

☐ N/A

Covid-19, Cbamacare

**THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.**

The advertiser/sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, which may arise from the broadcast of the above-requested advertisement(s). For the above-requested ad(s), the advertiser/sponsor also agrees to prepare a script, transcript or tape, which will be delivered to the station by the log deadlines outlined in the station's disclosure statement.

Advertiser/Sponsor	Station Representative
Signature:  Digitally signed by Michael J Day Date: 2020.09.10 22:43:49 -04'00'	Signature: 
Name: Michael J Day	Name: Heather Meyer
Date of Request to Purchase Ad Time: 10.Sept.2020	Date of Station Agreement to Sell Time: 9/14/20

**TO BE COMPLETED BY STATION ONLY**

Ad submitted to station? ☒ Yes ☐ No Date ad received: \_\_\_\_\_

Note: Must have separate PB-19 forms (or the equivalent, e.g., addendums) for each version of the ad (i.e., for every ad with differing copy).

If only one officer, executive committee member or director is listed above, station should ask the advertiser/sponsor in writing if there are any other officers, executive committee members or directors, maintain records of inquiry and update this form if additional officers, members or directors are provided.

Disposition:

- ☐ Accepted
- ☒ Accepted IN PART (e.g., ad not received to determine content)\*
- ☐ Rejected - provide reason (optional): \_\_\_\_\_

\*Upload partially accepted form, then promptly upload updated final form when complete.

Date and nature of follow-ups, if any:

Need ad by 10/6

Contract #: 2058578	Station Call Letters: KBUL AM	Date Received/Requested: 9/14/20
Est. #: 9181	Station Location: Billings MT	Run, Start and End Dates: 10/6/20 - 11/24/2020

**For national issue ads only (not required for state/local issue ads):**

Upload order, this disclosure form and invoice (or traffic system print-out) or other material reflecting this transaction to the OPIF or use this space to document schedule of time purchased, when spots actually aired, the rates charged and the classes of time purchased (including date, time, class of time and reasons for any make-goods or rebates) or attach separately. If station will not upload the actual times spots aired until an invoice is generated, the name of a contact person who can provide that information immediately should be placed in the "Terms and Disclosures" folder in the OPIF.