



STAMP & RETURN

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VIA HAND DELIVERY

March 31, 2014

RECEIVED - FCC

MAR 31 2014

Federal Communications Commission
Bureau / Office

EEO Staff
Policy Division
Media Bureau
Federal Communications Commission
445 12th Street, S.W.
Washington, DC 20554

Re: ACC Licensee, LLC
WJLA-TV, Washington, DC (Facility ID. No.1051)
Response to FCC Audit of EEO Program

Ladies and Gentlemen:

On behalf of ACC Licensee, LLC ("ACC") and in response to the Commission's letter to ACC dated February 12, 2014 regarding EEO program audits, enclosed herein please find the response for WJLA-TV, Washington, DC (Facility ID No. 1051).

Should you have any questions regarding this response, please contact the undersigned counsel.

Sincerely yours,

Christina H. Burrow

Enclosures



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WJLA WASHINGTON

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EEO Staff
Policy Division
Media Bureau
Federal Communications Commission
445 12th Street, S.W.
Washington, DC 20554

Re: **ACC Licensee, LLC**
WJLA-TV, Washington, DC (Facility ID. No.1051)
Response to FCC Audit of EEO Program

Ladies and Gentlemen:

This letter is written on behalf of ACC Licensee, LLC ("ACC"), licensee of WJLA-TV, Washington, DC (Facility ID No.1051) (the "Station") with reference to the Commission's letter dated February 12, 2014. In that letter, the Commission notified WJLA-TV that the Station "has been randomly selected for an audit of its EEO program."

The Commission's letter requests certain information from WJLA-TV regarding the Station's compliance with the FCC's EEO rules. That information is attached hereto. I am familiar with the Station and have reviewed the attached information and hereby confirm that the attached information fully and accurately supplies the audit data requested in the February 12, 2014 letter.

I declare under penalty of perjury that the foregoing is true and correct.

Executed on March 27, 2014.

William Lord
Vice President and General Manager
WJLA-TV

AUDIT DATA RESPONSE

ATTACHMENT A

(a) Copies of the Unit's two most recent EEO public file reports, described in Section 73.2080(c)(6). For any stations in the Unit that have websites, provide each web address. If the Unit's most recent EEO public file report is not included on or linked to on each of these websites, indicate each station involved and provide an explanation of why the report is not so posted or linked, as required by Section 73.2080(c)(6). In accordance with Section 73.2080(c)(5)(vi), provide the date of each full-time hire listed in each report provided. If the unit does not have its own website, but its corporate site contains a link to a site pertaining to the unit, then the unit's most recent EEO public file report must be linked to either the unit's site or the general corporate site, pursuant to 47 C.F.R. § 2080(c)(6).

See attached.

The website address for WJLA-TV is www.wjla.com.

EEO PUBLIC FILE REPORT FOR WJLA/NEWSCHANNEL 8, ARLINGTON, VIRGINIA

This EEO Public File Report covers the period May 23, 2011 through May 22, 2012

This EEO Public File Report is filed in Station WJLA/NewsChannel 8's public inspection file pursuant to Section 73.2080(c)(6) of the Federal Communications Commission's ("FCC") rules.

During the period May 23, 2011 through May 22, 2012, the Station filled forty-nine (49) full-time vacancies. Total Vacancies – forty-nine (49); total Interviewees –one ninety-three (193).

ATTACHMENT A contains the following information for each such vacancy: totals by recruitment source – one hundred-ninety-three (193).

- Job Title
- The recruitment sources used to fill the vacancies, identified by name, address, contact person, and telephone number with a separate identification for organizations, if any, which requested notification;
- The recruitment source that referred the hiree for the full-time vacancy;
- The total number of persons interviewed for the full-time vacancy; and
- The total number of interviewees referred by each recruitment source used in connection with the vacancy.

Interviewee Referrals by Recruitment Sources Totals

B-roll.net	2
Careerbuilder.com	2
Client Referral	2
Cold Call	3
Colleague Referral	12
DCJobs.com	9
Inter-Company Referral	4
LinkedIn.com	1
Mediabistro.com	1
Medill.com	2
N.S. Bienstock Talent Agency	1
Online Advertisement	34
Talent Agency	1
TVJobs.com	11
William & Connolly, LLP Law Firm	1
WJLA/NewsChannel 8 Employee	46
WJLA/NewsChannel 8 Internal Posting	14
WJLA/NewsChannel 8 Web Page/Internet	47

ATTACHMENT B contains a list and brief description of outreach activities undertaken pursuant to the FCC's EEO rules during the time period covered by this report.

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Account Executive

DATE FILLED: 06/06/2011

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: Career Builder

Total number of persons interviewed for this full-time vacancy: 2

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

Referral Source(s)	Number of Interviewees
Career Builder	2

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Account Executive

DATE FILLED: 06/06/2011

RECRUITMENT SOURCES USED TO FILL VACANCY:

<i>Name</i>	<i>Address</i>	<i>Contact Person</i>	<i>Phone Number</i>
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8
Web Page/Internet

Total number of persons interviewed for this full-time vacancy: 6

**TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE
USED IN CONNECTION WITH THIS FULL-TIME VACANCY:**

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
WJLA/NewsChannel 8 Web Page/Internet	1
Linked-In.com	1
WJLA/NewsChannel 8 Employee	3
Mediabistro.com	1

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Reporter

DATE FILLED: 6/06/2011

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8 Employee

Total number of persons interviewed for this full-time vacancy: 1

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

Referral Source(s)	Number of Interviewees
WJLA/NewsChannel 8 Employee	1

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Associate Producer

DATE FILLED: 6/7/2011

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: Online Advertisement

Total number of persons interviewed for this full-time vacancy: 2

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

Referral Source(s)	Number of Interviewees
Online Advertisement	1
WJLA/News Channel 8 Employee	1

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Reporter - TBD

DATE FILLED: 6/20/2011

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8 Web Page/Internet

Total number of persons interviewed for this full-time vacancy: 4

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

Referral Source(s)	Number of Interviewees
WJLA/NewsChannel 8 Web Page/Internet	4

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Producer

DATE FILLED: 7/6/2011

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8 Web Page/Internet

Total number of persons interviewed for this full-time vacancy: 1

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

Referral Source(s)	Number of Interviewees
WJLA/NewsChannel 8 Web Page/Internet	1

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: News Director

DATE FILLED: 7/25/2011

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8 Employee

Total number of persons interviewed for this full-time vacancy: 1

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

Referral Source(s)	Number of Interviewees
WJLA/NewsChannel 8 Employee	1

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Web Editor

DATE FILLED: 8/1/2011

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8
Web Page/Internet

Total number of persons interviewed for this full-time vacancy: 7

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE
USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

Referral Source(s) *Number of Interviewees*

WJLA/NewsChannel 8 Employee	1
WJLA/NewsChannel 8 Web Page/Internet	2
Online Advertisement	2
Colleague Referral	2

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Web Editor

DATE FILLED: 8/8/2011

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8 Employee

Total number of persons interviewed for this full-time vacancy: 5

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

Referral Source(s)	Number of Interviewees
WJLA/NewsChannel 8 Employee	5

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Promotion Writer/Producer

DATE FILLED: 08/29/2011

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8 Employee

Total number of persons interviewed for this full-time vacancy: 1

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

Referral Source(s)	Number of Interviewees
WJLA/NewsChannel 8 Employee	1

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Producer

DATE FILLED: 09/12/2011

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8 Employee

Total number of persons interviewed for this full-time vacancy: 2

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

Referral Source(s)	Number of Interviewees
WJLA/NewsChannel 8 Employee	2

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Producer

DATE FILLED: 09/30/2011

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewChannel 8 Employee

Total number of persons interviewed for this full-time vacancy: 6

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
T.V. Jobs.com	1
WJLA/NewsChannel 8 Employee	1
WJLA/NewsChannel 8 Web Page/Internet	1
WJLA/NewsChannel 8 Internal Posting	3

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Photographer/Editor

DATE FILLED: 10/03/2011

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8 Employee

Total number of persons interviewed for this full-time vacancy: 1

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

Referral Source(s)	Number of Interviewees
WJLA/NewsChannel 8 Employee	1

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Maintenance Technician

DATE FILLED: 10/20/2011

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8 Employee

Total number of persons interviewed for this full-time vacancy: 1

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

Referral Source(s)	Number of Interviewees
WJLA/NewsChannel 8 Employee	1

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Reporter

DATE FILLED: 10/24/2011

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: N.S. Bienstock, Inc.
Talent Agency

Total number of persons interviewed for this full-time vacancy: 1

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE
USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

Referral Source(s)	Number of Interviewees
N.S. Bienstock, Inc. Talent Agency	1

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Producer

DATE FILLED: 10/25/2011

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8 Employee

Total number of persons interviewed for this full-time vacancy: 7

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

Referral Source(s)	Number of Interviewees
WJLA/NewsChannel 8 Web Page/Internet	2
WJLA/NewsChannel 8 Employee	3
Inter-Company Referral	1
Cold Call	1

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Associate Producer

DATE FILLED: 10/25/2011

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8
Web Page/Internet

Total number of persons interviewed for this full-time vacancy: 9

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE
USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
WJLA/NewsChannel 8 Web Page/Internet	7
WJLA/NewsChannel 8 Employee	1
WJLA/NewsChannel 8 Internal Posting	1

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Assignment Editor (Overnight)

DATE FILLED: 10/25/2011

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8 Employee

Total number of persons interviewed for this full-time vacancy: 3

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

Referral Source(s)	Number of Interviewees
WJLA/NewsChannel 8 Employee	2
WJLA/NewsChannel 8 Web Page/Internet	1

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Account Executive

DATE FILLED: 11/14/2011

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: Colleague Referral

Total number of persons interviewed for this full-time vacancy: 3

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
Client Referral	1
Colleague Referral	2

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Account Executive

DATE FILLED: 11/14/2011

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: Colleague Referral

Total number of persons interviewed for this full-time vacancy: 2

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
Client Referral	1
Colleague Referral	1

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Photographer/Editor

DATE FILLED: 11/21/2011

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: B-Roll.net

Total number of persons interviewed for this full-time vacancy: 2

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE
USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

Referral Source(s)	Number of Interviewees
B-Roll.net	2

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Weather Producer

DATE FILLED: 12/05/2011

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8 Employee

Total number of persons interviewed for this full-time vacancy: 1

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

Referral Source(s)	Number of Interviewees
WJLA/NewsChannel 8 Employee	1

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Newsroom Administrator

DATE FILLED: 12/08/2011

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: Inter-Company Referral

Total number of persons interviewed for this full-time vacancy: 1

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

Referral Source(s)	Number of Interviewees
Inter-Company Referral	1

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Assignment Editor (Night)

DATE FILLED: 12/08/2011

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8 Employee

Total number of persons interviewed for this full-time vacancy: 3

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
WJLA/NewsChannel 8 Employee	1
WJLA/NewsChannel 8 Internal Posting	2

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Field Producer/Off-Air Reporter

DATE FILLED: 12/14/2011

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: Online Advertisement

Total number of persons interviewed for this full-time vacancy: 10

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
WJLA/NewsChannel 8 Employee	3
TVJobs.com	2
Internal Posting	5

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Reporter

DATE FILLED: 12/19/2011

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: Talent Agency

Total number of persons interviewed for this full-time vacancy: 1

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

Referral Source(s)	Number of Interviewees
Talent Agency	1

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Reporter

DATE FILLED: 12/20/2011

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: Colleague Referral

Total number of persons interviewed for this full-time vacancy: 1

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE
USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
Colleague Referral	1

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Producer/Writer

DATE FILLED: 12/22/2011

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8
Web Page/Internet

Total number of persons interviewed for this full-time vacancy: 1

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE
USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

Referral Source(s)	Number of Interviewees
WJLA/NewsChannel 8 Web Page/Internet	1

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Account Executive

DATE FILLED: 12/30/2011

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8 Web Page/Internet

Total number of persons interviewed for this full-time vacancy: 4

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

Referral Source(s)	Number of Interviewees
WJLA/NewsChannel 8 Web Page/Internet	4

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Director

DATE FILLED: 01/02/2012

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: DCJobs.com

Total number of persons interviewed for this full-time vacancy: 3

**TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE
USED IN CONNECTION WITH THIS FULL-TIME VACANCY:**

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
WJLA/NewsChannel 8 Employee	1
DCJobs.com	2

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Senior Web Editor

DATE FILLED: 01/16/2012

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: Online Advertisement

Total number of persons interviewed for this full-time vacancy: 4

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
Medill.com	2
Online Advertisement	2

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Associate Producer

DATE FILLED: 01/17/2012

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8 Employee

Total number of persons interviewed for this full-time vacancy: 6

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
WJLA/NewsChannel 8 Employee	1
WJLA/NewsChannel 8 Internal Posting	2
WJLA/NewsChannel 8 Web Page/Internet	1
Online Advertisement	2

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Account Executive

DATE FILLED: 1/30/2012

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8 Web Page/Internet

Total number of persons interviewed for this full-time vacancy: 4

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

Referral Source(s)	Number of Interviewees
WJLA/NewsChannel 8 Web Page/Internet	4

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Anchor/Reporters

DATE FILLED: 2/02/2012

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: Williams & Connolly, LLP
Law Firm

Total number of persons interviewed for this full-time vacancy: 1

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE
USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

Referral Source(s)	Number of Interviewees
Williams & Connolly, LLP Law Firm	1

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: News Assistant

DATE FILLED: 2/27/2012

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8 Employee

Total number of persons interviewed for this full-time vacancy: 5

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
Colleague Referral	1
Online Advertising	2
WJLA/NewsChannel 8 Internal Posting	1
WJLA/NewsChannel 8 Employee	1

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Producer

DATE FILLED: 03/07/2012

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: Inter-Company Referral

Total number of persons interviewed for this full-time vacancy: 13

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
Inter-Company Referral	1
Online Advertising	9
WJLA/NewsChannel 8 Web Page/Internet	3

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Producer

DATE FILLED: 03/12/2012

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8
Web Page/Internet

Total number of persons interviewed for this full-time vacancy: 13

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE
USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
Inter-Company Referral	1
Online Advertising	9
WJLA/NewsChannel 8 Web Page/Internet	3

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Producer

DATE FILLED: 3/15/2012

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: Online Advertising

Total number of persons interviewed for this full-time vacancy: 4

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

Referral Source(s)	Number of Interviewees
Online Advertising	4

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Assignment Editor

DATE FILLED: 03/26/2012

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8
Web Page/Internet

Total number of persons interviewed for this full-time vacancy: 3

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE
USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

Referral Source(s)	Number of Interviewees
WJLA/NewsChannel 8 Web Page/Internet	3

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Executive Producer

DATE FILLED: 03/26/2012

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8 Employee

Total number of persons interviewed for this full-time vacancy: 1

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

Referral Source(s)	Number of Interviewees
WJLA/NewsChannel 8 Employee	1

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Broadcast Technician

DATE FILLED: 04/02/2012

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8
Web Page/Internet

Total number of persons interviewed for this full-time vacancy: 5

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE
USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
WJLA/NewsChannel 8 Web Page/Internet	4
DC Jobs.com	1

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Writer/Producer

DATE FILLED: 04/9/2012

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8
Web Page/Internet

Total number of persons interviewed for this full-time vacancy: 6

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE
USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
WJLA/NewsChannel 8 Employee	1
TVJobs.com	3
WJLA/NewsChannel 8 Web Page/Internet	1
Colleague Referral	1

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: National Sales Assistant

DATE FILLED: 04/16/2012

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: DCJobs.com

Total number of persons interviewed for this full-time vacancy: 7

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
WJLA/NewsChannel 8 Employee	3
DCJobs.com	4

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Local Sales Assistant

DATE FILLED: 04/25/2012

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8 Employee

Total number of persons interviewed for this full-time vacancy: 1

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

Referral Source(s)	Number of Interviewees
WJLA/NewsChannel 8 Employee	1

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Digital Reporter

DATE FILLED: 5/1/2012

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8
Internal Posting

Total number of persons interviewed for this full-time vacancy: 8

**TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE
USED IN CONNECTION WITH THIS FULL-TIME VACANCY:**

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
WJLA/NewsChannel 8 Web Page/Internet	1
WJLA/NewsChannel 8 Employee	4
Online Advertising	3

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Web Editor

DATE FILLED: 05/01/2012

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: TVjobs.com

Total number of persons interviewed for this full-time vacancy: 6

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
TVJobs.com	5
WJLA/NewsChannel 8 Employee	1

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Broadcast Technician

DATE FILLED: 05/07/2012

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: DC Jobs.com

Total number of persons interviewed for this full-time vacancy: 4

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
DC Jobs.com	2
WJLA/NewsChannel 8 Employee	2

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Assistant News Director

DATE FILLED: 05/07/2012

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: DC Jobs.com

Total number of persons interviewed for this full-time vacancy: 8

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
WJLA/NewsChannel 8 Web Page/Internet	3
Colleague Referral	3
Cold Call	2

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Commercial Editor

DATE FILLED: 05/09/2012

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: Colleague Referral

Total number of persons interviewed for this full-time vacancy: 2

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

Referral Source(s)	Number of Interviewees
Colleague Referral	1
WJLA/NewsChannel 8 Employee	1

Attachment B

Supplemental Initiatives: 05/23/2011-05/22/2012

Initiative: WJLA-TV/News Channel8 INTERNSHIP PROGRAM

During this period, WJLA-TV/NewsChannel8 maintained our internship programs as part of our commitment to educating the community about jobs in the broadcasting industry. WJLA-TV/NewsChannel8 offers a highly-sought after internship program aimed at providing a springboard for students interested in careers in broadcast and/or cable television. These internships offer the opportunity of on the job training to participants currently enrolled in institutions of higher learning. Student-Interns stand to gain practical work experience in all phases of a major market television station's day to day operations as a supplement to their academic curriculum. WJLA-TV/NewsChannel8 has established internships in the following areas: Commercial Production, News, News-Meteorology, Production, Promotion & Graphic Arts, Sales and Marketing.

Summer 2011 Internship Participants:

- Northwestern University (1 intern)
- University of Maryland (6 interns)
- Howard University (4 interns)
- University of Virginia (4 interns)
- Longwood University (1 intern)
- James Madison University (1 intern)
- George Washington University (2 interns)
- University of Missouri- Columbia (1 intern)
- Indiana University (1 intern)
- College of William & Mary (1 intern)
- New York University (1 intern)
- Elon University (1 intern)
- Trinity University (2 interns)

Fall/Winter 2011 Internship Participants:

- Howard University (2 interns)
- Bowie State University (1 intern)

Winter/Spring 2011-2012 Internship Participants:

- Bowie State University (2 inters)
- The Madeira School (1 intern)

INITIATIVE: 2011 Washington National Cathedral's Summer Scholar Program:

In June 2011 WJLA-TV/NewsChannel 8 sponsored a National Cathedral's Scholar student for the summer. The selected student was given an opportunity to shadow station professionals, and get a rewarding experience in the newsroom as well as exposure to the day-to-day operations of a major market broadcast television station. The unique program serves as a supplement to the students' school curricula and gives young men and woman the opportunity to prepare for college, and the work force. The students take college courses in English, Math, Computer Technology, and prepare for the Scholastic Aptitude Test (SAT). As a community based outreach to benefit inner city students, WJLA-TV/NewsChannel 8 participated in the Scholar Program Internship and had the rewarding opportunity to sponsor a student from The School Without Walls during the summer from June 2011 to July 2011. The Internship offers an excellent opportunity for the student to gain broadcast television work experience. The Scholar is assigned various administrative tasks, and gets full exposure of the day to day dynamics of the newsroom.

INITIATIVE: DCHA Do Your B.E.S.T. Program

During the summer of 2011 WJLA-TV/NewsChannel 8 served as a host site for the District of Columbia Housing Authority Do Your B.E.S.T. (DYB) youth summer employment program. The DYB summer youth employment program gives public housing youth ages 14-18 an opportunity to experience interning in the public and private sectors. While participating in the program, students participate in career focused activities that assist in college and work force preparation. WJLA/NewsChannel 8 hosted two (2) DYB interns during 2011.

INITIATIVE: National Association of Black Journalist Career Fair and Expo

On the weekend of August 4th, 2011- August 7th, 2011 WJLA-TV/NewsChannel 8 participated in the National Association of Black Journalist (NABJ) Career Fair and Expo in Philadelphia, PA. The event was focused toward minorities interested in careers in the journalism field. The event hosted over 1000 registered participants.

In addition to on-site information sessions, WJLA-TV/NewsChannel 8 VP/General Manager, Bill Lord conducted screenings of applicant reels and resumes'. Tim Traylor, Director, Human Resources and Audrey McMillan, Manager, Human Resources who have substantial responsibility for hiring decisions, participated on behalf of the Station. Jummy Olabanji, WJLA-TV/NewsChannel 8 Reporter and Cynne' Simpson, WJLA-TV/NewsChannel 8 Anchor were able to give quality feedback to participants that had detailed questions about the organization. Nakia McGuire, Human Resources Assistant/Internship Coordinator shared helpful information about the Internship Program requirements, and distributed job listings and brochures.

INITIATIVE: Women in Film and Video Job Fair

On March 24th, 2012, WJLA-TV/NewsChannel8 participated in the Women in Film and Video Career Fair extravaganza. This Job Fair is geared particularly for women interested in the media/broadcasting opportunities.

The Station set up a table where brochures, company information as well as small give-a-ways were distributed to over 350 participants. Tim Traylor, Director, Human Resources who has substantial responsibility for hiring decisions, participated on behalf of the Station and was able to give quality feedback to participants that had detailed questions about the organization and employment in the broadcast industry. Nakia McGuire, Human Resources Assistant/Internship Coordinator shared helpful information about the Internship Program requirements, and distributed job listings and brochures.

INITIATIVE: Bowie State University Career and Internship Fair

WJLA-TV/NewsChannel8 participated in a job fair on Wednesday, April 18th, 2012, held on the campus of Bowie State University. Timothy Traylor, Director, Human Resources and Audrey McMillan, Manager, Human Resources were in attendance at the job fair. Each of the station management representatives has substantial responsibility for hiring decisions. Nakia McGuire, Human Resources Assistant/Internship Coordinator attended also to specifically discuss Internship opportunities with the station.

During this event, prospective applicants were able to take advantage of on-site interviews, and get professional feedback about working in the broadcast industry in a top-ten market. Internship applicants were able to get first-hand knowledge about our highly sought after internship programs.

INITIATIVE: Job Banks

WJLA-TV/NewsChannel8 maintains a current list of all career opportunities which are posted on our internal websites and various web-based job banks, and are mailed out to over 52 associations, organizations and companies that promote community outreach and whose memberships are believed to include the substantial participation of women and minorities. To include:

- TVJobs.com
- DCJobs.com
- WIFV.com
- VAJobs.com
- LinkedIn.com
- National Organization for Women
- Greater Washington Urban League
- National Association of Black Journalist
- U.S. Department of Labor
- Network of Hispanic Communicators
- U. S. Department of Human Services

INITIATIVE: Internal Training/Mentoring Work Study Program

WJLA-TV/NewsChannel8 continues an internal training program for the entry level Production Assistant position. This program is designed as an entry level transition position which allows the participant to gain hands on experience with the various functions of broadcast news production. The program's design allows the participant to view all aspects of the station's news operations so as to understand their specific interest and pursue available opportunities in that area of interest. Lori Smith Johnson, Production Manager, is the management official who oversees the training, mentoring and development of the Production Assistant training program. Duties consist of assisting in the news production, production elements, liaison between producers, reporters, editors, engineering personnel, operating teleprompter, and distributes line-ups. This opportunity is utilized as a springboard for new college graduates, or master students entering into the field for the first time. The unique opportunity also, gives the Production Assistant a platform to develop their skill, and showcase their talents. Many of WJLA-TV/NewsChannel8 Production Assistants have moved up within the Station to more responsible jobs.

Recruitment Source List

All organizations which have requested notification of all full-time openings are identified with an asterisk (*)

National Organization for Women *	Greater Washington Urban League *	DC Department of Employment Services *
National Headquarters 1100 H St., NW 3 rd floor Washington, DC 20005	Executive Offices 2901 14 th Street, NW Washington, DC 20009.	609 H Street, NE Washington, DC 20009
American Federation of TV & Radio Artist *	Fairfax Virginia Department of Rehabilitation *	Montgomery County Industry Council*
7735 Old Georgetown Road Suite 950 Bethesda, MD 20814	11150 Main Street Fairfax, VA 220300	11002 Viers Mill Rd., Suite 510 Wheaton, MD 20902
NABET-CWA *	WSET-TV (Allbritton Communications)*	Bowie State University *
4483B Forbes Blvd. Lanham, MD 20706	2320 Langhorne Lane Lynchburg, VA 24505	Department of Communications 14000 Jericho Park Road Bowie, MD 20715
National Association of Broadcasters *	National Association of Black Journalists*	Columbia Union College *
Press Building/Attn: Stephen Byrd 529 14 th Street, NW Suite 937 Washington, DC 20045	University of Maryland 8701 A-Adelphi Road Adelphi, MD 20783-1716	7600 Flowers Ave Takoma Park, MD 20912
UDC Department of Mass Media *	American Association of University Women *	WTTG-TV *
4200 Connecticut Ave., NW Washington, DC 20008	1111 16 th Street, NW Washington, DC 20036	Attn: Human Resources 5151 Wisconsin Ave NW Washington, DC 20016
WCIV-TV (Allbritton Communications) *	UDC Department of Mass Media *	KTUL,LLC *
888 Allbritton Blvd. Mt. Pleasant, SC 29464	4200 Connecticut Ave., NW Washington, DC 20008	(Allbritton Communications) 3333 S 29 th West Ave Tulsa, OK 74107
Department of Human Services *	TV Alabama (WBMA-WCFT) *	Virginia Association of Broadcasters *
Arlington Employment Center 3033 Wilson Blvd, Suite 700A Arlington , VA 22201	TV Alabama, Inc (Allbritton Comm.) 800 Concourse Parkway Suite 200 Birmingham, AL 35244	250 West Main Street Suite 100 Charlottesville, VA 22902
University of Massachusetts *	WHTM (Allbritton Communications) *	American Federation of Television And Radio Artists *
Career Center/Employment Relations 101 South College Amherst, MA 01003-1720	Harrisburg Television, Inc 3235 Hoffman Street Harrisburg, VA 17110	7735 Old Georgetown Road, Suite 950 Bethesda, Maryland 20814
Women in Film and Video *	WETA-TV *	Mayors Office of Latinos Affairs *
3628 12 th Street, NE Washington, 20006	Human Resources 3939 Campbell Ave. Arlington, VA 22206	Reeves Municipal Center 2 nd Floor 2000 14 th Street, NW Washington, DC 20009

Recruitment Source List

All organizations which have requested notification of all full-time openings are identified with an asterisk (*)

American Association of University Women 1111 16 th Street, NW Washington, DC 20036	*	Howard University Career Services Center Room 206 C. P Powell Bldg /525 Bryant St., NW Washington, DC 20039	*	Opportunities in Public Affairs * Employment Services Inc. 700 Graves St. Charlottesville, VA 22902
Maryland Institute College of Art and Design 1300 W. Mt. Royal Ave. Baltimore, MD 21217	*	Marymount University 2807 N. Glebe Road Arlington, VA., 22207	*	Montgomery County Private Industry Council 12900 Middlebrook Rd. #1600 Germantown, MD 20874
Georgetown University Career Education Center 37 th & O Street, NW Washington, DC 20057	*	George Mason University University Center Service-MSn-3B6 On-Campus Recruiting Coordinator 4400 University Drive Fairfax, VA 22030	*	Women Work! 411 Seventh Avenue Suite 925 Pittsburgh, PA 15219
WUSA-TV Attn: Human Resources 4100 Wisconsin Avenue NW Washington, DC 20016	*	Art Institute of Washington 1820 North. Fort Myers Drive Arlington, VA 22209	*	DC Center for Immigration Studies * 1522 K Street NW #820 Washington DC 20005
WRC-TV 4001 Nebraska Ave, NW Washington, DC 20036	*	Baltimore American Indian Center 113 South Broadway Baltimore, MD 21231	*	Montgomery County Government Center Career Services 755 Roanoke Street, Suite 2D Christiansburg, VA 24073-3180
University of Maryland Graduate School/Career Services 660 W. Redwood Street Rm. 021 Baltimore, Maryland 21201	*	KATV, LLC Human Resources PO Box 77 Little Rock, AR 72203	*	Jewish Women International * 2000 M Street, NW Suite 720 Washington DC 20036
WHRO-TV 5200 Hampton Blvd. Norfolk, Virginia 23508	*			

EEO PUBLIC FILE REPORT FOR **WJLA/NEWSCHANNEL 8, ARLINGTON, VIRGINIA**

This EEO Public File Report covers the period May 23, 2012 through May 22, 2013

This EEO Public File Report is filed in Station WJLA/NewsChannel 8's public inspection file pursuant to Section 73.2080(c)(6) of the Federal Communications Commission's ("FCC") rules.

During the period May 23, 2012 through May 22, 2013, the Station filled forty-two (42) full-time vacancies. Total Vacancies – (42); total Interviewees – two hundred and twenty-four (224).

ATTACHMENT A contains the following information for each such vacancy: totals by recruitment source – two hundred-twenty-four (224).

- Job Title
- The recruitment sources used to fill the vacancies, identified by name, address, contact person, and telephone number with a separate identification for organizations, if any, which requested notification;
- The recruitment source that referred the hiree for the full-time vacancy;
- The total number of persons interviewed for the full-time vacancy; and
- The total number of interviewees referred by each recruitment source used in connection with the vacancy.

Interviewee Referrals by Recruitment Sources Totals

B-Roll.net	7
Colleague Referral	20
DCJobs.com	15
Hire Strategy Temporary Agency	1
Inter-Company Referral	1
Online Advertisement	6
Spots & Dots	2
Talent Agency	6
Talent Dynamics	8
Talent Recruiter	1
Talent Recruiter: Sonya Antonitis	7
Talent Recruiter: Allison Wagner	2
TVJobs.com	2
University of Maryland	2
WJLA/NewsChannel 8 Former Employee	3
WJLA/NewsChannel 8 Employee	46
WJLA/NewsChannel 8 Internal Posting	12
WJLA/NewsChannel 8 Web Page/Internet	83

ATTACHMENT B contains a list and brief description of outreach activities undertaken pursuant to the FCC's EEO rules during the time period covered by this report.

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Writer/Producer

DATE FILLED: 06/04/2012

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: Recruiter

Total number of persons interviewed for this full-time vacancy: 5

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
Recruiter	1
WJLA/NewsChannel 8 Former Employee	1
WJLA/NewsChannel 8 Employee	2
WJLA/NewsChannel 8 Web Page Internet	1

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Producer

DATE FILLED: 06/27/2012

RECRUITMENT SOURCES USED TO FILL VACANCY:

<i>Name</i>	<i>Address</i>	<i>Contact Person</i>	<i>Phone Number</i>
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: Talent Recruiter:
Sonja Antonitis

Total number of persons interviewed for this full-time vacancy: 13

**TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE
USED IN CONNECTION WITH THIS FULL-TIME VACANCY:**

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
WJLA/NewsChannel 8 Web Page/Internet	1
Talent Dynamics	4
WJLA/NewsChannel 8 Employee	3
TVJobs.com	1
Talent Recruiter: Sonja Antonitis	3
Talent Recruiter: Allison Wagner	1

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Producer

DATE FILLED: 7/02/2012

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: Talent Dynamics

Total number of persons interviewed for this full-time vacancy: 13

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
TVJobs.com	1
Talent Dynamics	4
WJLA/NewsChannel 8 Employee	3
WJLA/NewsChannel 8 Web Page/Internet	1
Talent Recruiter: Sonja Antonitis	3
Talent Recruiter: Allison Wagner	1

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Producer

DATE FILLED: 7/8/2012

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8 Employee

Total number of persons interviewed for this full-time vacancy: 6

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
WJLA/NewsChannel 8 Web Page/Internet	3
WJLA/News Channel 8 Employee	2
Talent Recruiter: Sonja Antonitis	1

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Account Executive

DATE FILLED: 7/9/2012

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8 Employee

Total number of persons interviewed for this full-time vacancy: 6

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
WJLA/NewsChannel 8 Employee	2
DCJOBS.COM	4

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: VP of News

DATE FILLED: 7/9/2012

RECRUITMENT SOURCES USED TO FILL VACANCY:

<i>Name</i>	<i>Address</i>	<i>Contact Person</i>	<i>Phone Number</i>
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8 Employee

Total number of persons interviewed for this full-time vacancy: 3

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
WJLA/NewsChannel 8 Employee	3

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Photographer/Editor

DATE FILLED: 7/16/2012

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8 Employee

Total number of persons interviewed for this full-time vacancy: 1

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
WJLA/NewsChannel 8 Employee	1

JOB VACANCY SUMMARY FORM

DATE FILLED: 7/16/2012

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Total number of persons interviewed for this full-time vacancy: 2

Referral Source(s)	Number of Interviewees
--------------------	------------------------

WJLA/NewsChannel 8 Web Page/Internet	1
Colleague Referral	1

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Senior Account Executive

DATE FILLED: 7/16/2012

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8
Web Page/Internet

Total number of persons interviewed for this full-time vacancy: 15

**TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE
USED IN CONNECTION WITH THIS FULL-TIME VACANCY:**

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
Colleague Referral	6
WJLA/NewsChannel 8 Web Page/Internet	5
DCJOBS.COM	4

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Account Executive

DATE FILLED: 07/23/2012

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8
Web Page/Internet

Total number of persons interviewed for this full-time vacancy: 3

**TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE
USED IN CONNECTION WITH THIS FULL-TIME VACANCY:**

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
WJLA/NewsChannel 8 Web Page/Internet	2
DCJOBS.COM	1

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Account Executive

DATE FILLED: 08/01/2012

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8
Web Page/Internet

Total number of persons interviewed for this full-time vacancy: 6

**TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE
USED IN CONNECTION WITH THIS FULL-TIME VACANCY:**

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
WJLA/NewsChannel 8 Web Page/Internet	6

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Web Editor

DATE FILLED: 08/06/2012

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewChannel 8 Employee

Total number of persons interviewed for this full-time vacancy: 3

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
DCJobs.com	1
WJLA/NewsChannel 8 Employee	2

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Photographer/Editor

DATE FILLED: 08/08/2012

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: B-Roll.Net

Total number of persons interviewed for this full-time vacancy: 2

**TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE
USED IN CONNECTION WITH THIS FULL-TIME VACANCY:**

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
B-Roll.Net	2

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Reporter

DATE FILLED: 08/27/2012

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: Colleague Referral

Total number of persons interviewed for this full-time vacancy: 1

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
Colleague Referral	1

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Weathercaster

DATE FILLED: 09/05/2012

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: Talent Agency

Total number of persons interviewed for this full-time vacancy: 1

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
Talent Agency	1

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Web Editor

DATE FILLED: 09/17/2012

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8
Web Page/Internet

Total number of persons interviewed for this full-time vacancy: 9

**TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE
USED IN CONNECTION WITH THIS FULL-TIME VACANCY:**

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
WJLA/NewsChannel 8 Web Page/Internet	6
Colleague Referral	3

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Associate Producer

DATE FILLED: 09/17/2012

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: University of Maryland

Total number of persons interviewed for this full-time vacancy: 6

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
University of Maryland	1
WJLA/NewsChannel 8 Employee	1
WJLA/NewsChannel 8 Former Employee	1
WJLA/NewsChannel 8 Web Page/Internet	3

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: General Sales Manager (NC8)

DATE FILLED: 09/30/2012

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: Online Advertising

Total number of persons interviewed for this full-time vacancy: 4

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
Online Advertising	2
WJLA/NewsChannel 8 Internal Posting	2

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Associate Producer

DATE FILLED: 10/08/2012

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8
Former Employee

Total number of persons interviewed for this full-time vacancy: 6

**TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE
USED IN CONNECTION WITH THIS FULL-TIME VACANCY:**

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
University of Maryland	1
WJLA/NewsChannel 8 Employee	1
WJLA/NewsChannel 8 Former Employee	1
WJLA/NewsChannel 8 Web Page/Internet	3

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Reporter

DATE FILLED: 10/18/2012

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: Talent Agent

Total number of persons interviewed for this full-time vacancy: 11

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
Talent Agent	4
WJLA/NewsChannel 8 Internal Posting	2
WJLA/NewsChannel 8 Web Page/Internet	1
Online Advertisement	3
Inter-Company Referral	1

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Director of New Media

DATE FILLED: 10/23/2012

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8 Employee

Total number of persons interviewed for this full-time vacancy: 4

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
WJLA/NewsChannel 8 Employee	1
Colleague Referral	3

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Newsroom Administrator

DATE FILLED: 10/31/2012

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: Hire Strategy Temp Agency

Total number of persons interviewed for this full-time vacancy: 1

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
Hire Strategy Temp Agency	1

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Photographer/Editor

DATE FILLED: 11/01/2012

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: B-Roll.Net

Total number of persons interviewed for this full-time vacancy: 2

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
B-Roll.Net	2

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Production Coordinator

DATE FILLED: 11/05/2012

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8
Web Page/Internet

Total number of persons interviewed for this full-time vacancy: 7

**TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE
USED IN CONNECTION WITH THIS FULL-TIME VACANCY:**

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
WJLA/NewsChannel 8 Employee	1
DCJobs.com	3
WJLA/NewsChannel 8 Internal Posting	1
WJLA/NewsChannel Web Page/Internet	2

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Producer

DATE FILLED: 11/12/2012

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8 Employee

Total number of persons interviewed for this full-time vacancy: 14

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
WJLA/NewsChannel 8 Employee	3
Colleague Referral	2
WJLA/NewsChannel 8 Web Page/Internet	9

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Producer

DATE FILLED: 12/10/2012

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8
Web Page/Internet

Total number of persons interviewed for this full-time vacancy: 14

**TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE
USED IN CONNECTION WITH THIS FULL-TIME VACANCY:**

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
Colleague Referral	2
WJLA/NewsChannel 8 Employee	3
WJLA/NewsChannel 8 Web Page/Internet	9

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Photographer/Editor

DATE FILLED: 12/17/2012

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: B-Roll.Net

Total number of persons interviewed for this full-time vacancy: 2

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
B-Roll.Net	2

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Account Executive

DATE FILLED: 12/31/2012

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: Spots & Dots

Total number of persons interviewed for this full-time vacancy: 4

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
WJLA/NewsChannel 8 Web Page/Internet	3
Spots & Dots	1

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Account Executive

DATE FILLED: 01/02/2013

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8 Employee

Total number of persons interviewed for this full-time vacancy: 3

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
WJLA/NewsChannel 8 Employee	1
DCJobs.com	1
Colleague Referral	1

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Weather Producer

DATE FILLED: 01/07/2013

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: Online Advertisement

Total number of persons interviewed for this full-time vacancy: 1

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
Online Advertisement	1

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Editor

DATE FILLED: 01/23/2013

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8 Employee

Total number of persons interviewed for this full-time vacancy: 1

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
WJLA/NewsChannel 8 Employee	1

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Chief Photographer

DATE FILLED: 02/11/2013

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8
Internal Posting

Total number of persons interviewed for this full-time vacancy: 4

**TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE
USED IN CONNECTION WITH THIS FULL-TIME VACANCY:**

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
WJLA/NewsChannel 8 Internal Posting	4

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Photographer/Editor

DATE FILLED: 02/18/2013

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: B-Roll.Net

Total number of persons interviewed for this full-time vacancy: 1

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
B-Roll.Net	1

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Photographer/Editor

DATE FILLED: 3/11/2013

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8
Web Page/Internet

Total number of persons interviewed for this full-time vacancy: 1

**TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE
USED IN CONNECTION WITH THIS FULL-TIME VACANCY:**

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
WJLA/NewsChannel 8 Web Page/Internet	1

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Traffic Reporter

DATE FILLED: 3/11/2013

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8 Employee

Total number of persons interviewed for this full-time vacancy: 12

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
WJLA/NewsChannel 8 Employee	4
Colleague Referral	1
WJLA/NewsChannel 8 Web Page/Internet	5
WJLA/NewsChannel Internal Posting	1
Talent Agent	1

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Account Executive

DATE FILLED: 3/13/2013

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8
Web Page/Internet

Total number of persons interviewed for this full-time vacancy: 11

**TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE
USED IN CONNECTION WITH THIS FULL-TIME VACANCY:**

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
DCJobs.com	1
Spots & Dots	1
WJLA/NewsChannel 8 Web Page/Internet	4
WJLA/NewsChannel 8 Employee	5

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Sales & Marketing Coordinator

DATE FILLED: 03/18/2013

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8 Employee

Total number of persons interviewed for this full-time vacancy: 6

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
WJLA/NewsChannel 8 Employee	1
WJLA/NewsChannel 8 Web Page/Internet	5

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Photographer/Editor

DATE FILLED: 03/25/2013

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8
Web Page/Internet

Total number of persons interviewed for this full-time vacancy: 2

**TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE
USED IN CONNECTION WITH THIS FULL-TIME VACANCY:**

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
WJLA/NewsChannel 8 Web Page/Internet	2

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Account Executive

DATE FILLED: 3/26/2012

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewChannel 8 Employee

Total number of persons interviewed for this full-time vacancy: 2

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
WJLA/NewsChannel 8 Employee	1
WJLA/NewsChannel 8 Web Page/Internet	1

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: National Sales Manager

DATE FILLED: 04/22/2013

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8
Web Page/Internet

Total number of persons interviewed for this full-time vacancy: 4

**TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE
USED IN CONNECTION WITH THIS FULL-TIME VACANCY:**

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
WJLA/NewsChannel 8 Web Page/Internet	2
WJLA/NewsChannel 8 Internal Posting	2

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Producer

DATE FILLED: 05/06/2013

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8
Web Page/Internet

Total number of persons interviewed for this full-time vacancy: 9

**TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE
USED IN CONNECTION WITH THIS FULL-TIME VACANCY:**

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
WJLA/NewsChannel 8 Employee	3
WJLA/NewsChannel 8 Web Page/Internet	6

ATTACHMENT A

JOB VACANCY SUMMARY FORM

JOB TITLE: Writer-Producer

DATE FILLED: 05/14/2013

RECRUITMENT SOURCES USED TO FILL VACANCY:

Name	Address	Contact Person	Phone Number
1. See Recruitment Source List			

Recruitment Source that referred hiree for this full-time vacancy: WJLA/NewsChannel 8 Employee

Total number of persons interviewed for this full-time vacancy: 3

TOTAL NUMBER OF INTERVIEWEES REFERRED BY EACH RECRUITMENT SOURCE USED IN CONNECTION WITH THIS FULL-TIME VACANCY:

<i>Referral Source(s)</i>	<i>Number of Interviewees</i>
WJLA/NewsChannel 8 Web Page/Internet	1
WJLA/NewsChannel 8 Employee	2

Attachment B

Supplemental Initiatives: 05/23/2012-05/22/2013

Initiative: WJLA-TV/News Channel8 INTERNSHIP PROGRAM

WJLA-TV/NewsChannel8 maintained an internship program as part of our commitment to educating the community about jobs in the broadcasting industry. WJLA-TV/NewsChannel8 offers a highly-sought after internship program aimed at providing a springboard for students interested in careers in broadcast and/or cable television. These internships offer the opportunity of on the job training to participants currently enrolled in institutions of higher learning. Student-Interns stand to gain practical work experience in all phases of a major market television station's day to day operations as a supplement to their academic curriculum. WJLA-TV/NewsChannel8 has established internships in the following areas: Commercial Production, News, News-Meteorology, Production, Promotion & Graphic Arts, Sales and Marketing.

Summer 2012 Internship Participants:

- Juaniata College (1 intern)
- University of North Texas(1 interns)
- Bethany College (1 intern)
- Virginia Polytechnic University (1 intern)
- Howard University (4 interns)
- University of Maryland, College Park (3 interns)
- Georgia College and State University (1 intern)
- Syracuse University (1 intern)
- Old Dominion University (1 intern)
- College of Charleston (1 intern)
- University of Maryland Eastern Shore (1 intern)
- Cornell University (1 intern)
- Temple University (1 intern)
- University of California, Irvine (1 Intern)
- Morgan State University (1 Intern)

Fall/Winter 2012 Internship Participants:

- Howard University (1 intern)
- University of the District of Columbia (1 intern)

INITIATIVE: 2012 Virginia Association of Broadcasters Internship Program

The Virginia Association of Broadcasters (VAB) offers PAID Summer Internship Programs available to students entering their Junior or Senior year ONLY at a college or university that offers undergraduate classes in the following courses of study: Computer Science, Business, Electronic Media, Engineering, Graphic Design and Mass Communications including Advertising, Journalism (print or broadcast), Marketing and Public Relations. WJLA/NewsChannel 8 hosted one (1) VAB intern during the summer of 2012.

INITIATIVE: National Association of Black Journalist Career Fair and Expo

On the weekend of June 20th, 2012-June 24th, 2012 WJLA-TV/NewsChannel 8 participated in the National Association of Black Journalist (NABJ) Career Fair and Expo in New Orleans, LA. The event was focused toward minorities interested in careers in the journalism field. The event hosted over 1000 registered participants.

In addition to on-site information sessions, WJLA-TV/NewsChannel 8 VP/General Manager, Bill Lord conducted screenings of applicant reels and resumes'. Tim Traylor, Director, Human Resources and Audrey McMillan, Manager, Human Resources who have substantial responsibility for hiring decisions, participated on behalf of the Station and discussed employment opportunities available at the station. Jummy Olabanji, WJLA-TV/NewsChannel8 Reporter and Cynne' Simpson, WJLA-TV/NewsChannel 8 Anchor were able to give quality feedback to participants that had detailed questions about the organization. Nakia McGuire, Human Resources Assistant/Internship Coordinator shared helpful information about the Internship Program requirements, and distributed job listings and brochures.

INITIATIVE: Virginia Commonwealth University Career and Internship Fair

WJLA-TV/NewsChannel8 participated in a job fair on Wednesday, February 2nd, 2013, held on the campus of Virginia Commonwealth University. Timothy Traylor, Director, Human Resources and Audrey McMillan, Manager, Human Resources were in attendance at the job fair. Each of the station management representatives has substantial responsibility for hiring decisions. Nakia McGuire, Human Resources Assistant/Internship Coordinator attended also to specifically discuss Internship opportunities with the station.

During this event, prospective applicants were able to take advantage of on-site interviews, and get professional feedback about working in the broadcast industry in a top-ten market. Internship applicants were able to get first-hand knowledge about our highly sought after internship programs.

INITIAIVE: University of Maryland, Eastern Shore

WJLA-TV/NewsChannel8 participated in a job/career fair on Thursday, February 14th, 2013 at the University of Maryland, Eastern Shore, a historically minority university. Timothy Traylor, Director, Human Resources who has substantial responsibility for hiring decisions was in attendance at this recruitment activity. Students were able to discuss their career aspirations, review job openings and submit their resume for consideration for opportunities at WJLA-TV/NewsChannel8. Additionally, Nakia McGuire, Human Resources Assistant/Internship Coordinator attended also to specifically discuss Internship opportunities with the station.

INITIATIVE: Delaware State University Career and Internship Fair

WJLA-TV/NewsChannel8 participated in a career and internship fair on Tuesday, March 26th, 2013 at Delaware State University. In attendance from WJLA-TV/NewsChannel8 was Timothy Traylor, Director, Human Resources, who has substantial responsibility for hiring decisions at the station. Students were able to engage in discussions with about opportunities at the station as well as discuss the business of broadcasting and the career path possibilities. Nakia McGuire, Human Resources Assistant/Internship Coordinator attended also to specifically discuss Internship opportunities with the station.

INITIATIVE: Job Banks

WJLA-TV/NewsChannel8 maintains a current list of all career opportunities which are posted on our internal websites and various web-based job banks, and are mailed out to over 52 associations, organizations and companies that promote community outreach and whose memberships are believed to include the substantial participation of women and minorities. To include:

- TVJobs.com
- DCJobs.com
- WIFV.com
- VAJobs.com
- LinkedIn.com
- National Organization for Women
- Greater Washington Urban League
- National Association of Black Journalist
- U.S. Department of Labor
- Network of Hispanic Communicators
- U. S. Department of Human Services
- Virginia Commonwealth University
- Delaware State University Alumni Job Bank

INITIATIVE: Internal Training/Mentoring Work Study Program

WJLA-TV/NewsChannel8 continues an internal training program for the entry level Production Assistant position. This program is designed as an entry level transition position which allows the participant to gain hands on experience with the various functions of broadcast news production. The program's design allows the participant to view all aspects of the station's news operations so as to understand their specific interest and pursue available opportunities in that area of interest. Lori Smith Johnson, Production Manager, is the management official who oversees the training, mentoring and development of the Production Assistant training program. Duties consist of assisting in the news production, production elements, liaison between producers, reporters, editors, engineering personnel, operating teleprompter, and distributes line-ups. This opportunity is utilized as a springboard for new college graduates, or master students entering into the field for the first time. The unique opportunity also, gives the Production Assistant a platform to develop their skill, and showcase their talents. Many of WJLA-TV/NewsChannel8 Production Assistants have moved up within the Station to more responsible jobs.

Recruitment Source List

All organizations which have requested notification of all full-time openings are identified with an asterisk (*)

National Organization for Women *	Greater Washington Urban League *	DC Department of Employment Services *
National Headquarters/ Attn: Doris Steppe 1100 H St., NW 3 rd floor Washington, DC 20005 (202) 628-8669	Attn: Ms. Eperon 2901 14 th Street, NW Washington, DC 20009 (202) 265-8200 ext. 255	Attn: Michael Watts Jr. 609 H Street, NE Washington, DC 20009 (202) 724-7000
American Federation of TV & Radio Artist *	Fairfax Virginia Department of Rehabilitation *	Montgomery County Industry Council*
Attn: Patricia O'Donnell 7735 Old Georgetown Road Suite 950 Bethesda, MD 20814 (301) 657-2560	Attn: T. Marshall Smith 11150 Main Street Fairfax, VA 220300 (703) 359-1124	Attn: Aneta Lefterov 11002 Viers Mill Rd., Suite 510 Wheaton, MD 20902 (240) 403-3600 ext. 205
NABET-CWA *	WSET-TV (Allbritton Communications)*	Bowie State University *
Attn: Maurice Thomas 4483B Forbes Blvd. Lanham, MD 20706 (301) 459-4999	Attn: Jenny Marshall 2320 Langhorne Lane Lynchburg, VA 24505 (434) 455-5103	Department of Communications Attn: Donna Rice 14000 Jericho Park Road Bowie, MD 20715 (301) 860-3700
National Association of Broadcasters *	National Association of Black Journalists*	Columbia Union College *
Press Building/Attn: Amanda Smith 529 14 th Street, NW Suite 937 Washington, DC 20045 (202) 429-5395	University of Maryland/Attn: Scott Berry 8701 A-Adelphi Road Adelphi, MD 20783-1716 (301) 405-0248	Attn: Daniella Daley 7600 Flowers Ave Takoma Park, MD 20912 (301) 891-4542
UDC Department of Mass Media *	American Association of University Women/ Attn: Sheila Ammo *	WTTG-TV *
Attn: Wilma Thompson 4200 Connecticut Ave., NW Washington, DC 20008 (202) 274-5194	1111 16 th Street, NW Washington, DC 20036 (202) 785-7700	Attn: Brad Crumb 5151 Wisconsin Ave NW Washington, DC 20016 (202) 244-5151
WCIV-TV (Allbritton Communications) *	UDC Department of Mass Media *	KTUL,LLC *
Attn: Deborah Jackson 888 Allbritton Blvd. Mt. Pleasant, SC 29464 (843) 849-2501	Attn: Wilma Thompson 4200 Connecticut Ave., NW Washington, DC 20008 (202) 274-5197	(Allbritton Communications) Attn: Shari Graham 3333 S 29 th West Ave Tulsa, OK 74107 (918) 445-9350
Department of Human Services *	TV Alabama (WBMA-WCFT) *	Virginia Association of Broadcasters *
Arlington Employment Center Attn: Pam Egner 3033 Wilson Blvd, Suite 700A Arlington, VA 22201 (703) 228-1400	TV Alabama, Inc (Allbritton Comm.) Attn: Jean Ziegart 800 Concourse Parkway Suite 200 Birmingham, AL 35244 (205) 403-3346	Attn: Marci Malinowski 250 West Main Street Suite 100 Charlottesville, VA 22902 (434) 977-3716
University of Massachusetts *	WHTM (Allbritton Communications) *	American Federation of Television And Radio Artists *
Career Center/Employment Relations Attn: Sharon Jefferson 101 South College Amherst, MA 01003-1720 (413) 545-2224	Harrisburg Television, Inc. Attn: Patti Jarvis 3235 Hoffman Street Harrisburg, VA 17110 (717) 236-2727 ext. 222	Attn: Patricia O'Donnell 7735 Old Georgetown Road, Suite 950 Bethesda, Maryland 20814 (301) 657-2560
Women in Film and Video *	WETA-TV *	Mayors Office of Latinos Affairs *
Attn: Melissa Houghton 3628 12 th Street, NE Washington, 20006 (202) 429-9438	Attn: Michael Walter, Human Resources 3939 Campbell Ave. Arlington, VA 22206 (703) 998-2600	Attn: Florencia Fuensalida Reeves Municipal Center 2 nd Floor 2000 14 th Street, NW Washington, DC 20009 (202) 671-2826

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<p>American Association of University Women *</p> <p>Attn: Member Relations 1111 16th Street, NW Washington, DC 20036 (202) 785-7700</p>	<p>Howard University *</p> <p>Career Services Center Room 206 Attn: Tamara Forbes C. P Powell Bldg /525 Bryant St., NW Washington, DC 20039 (202) 806-7513</p>	<p>Opportunities in Public Affairs *</p> <p>Employment Services Inc. Attn: Betty Brubach 700 Graves St. Charlottesville, VA 22902 1-888-315-2373</p>
<p>Maryland Institute College of Art and Design *</p> <p>Attn: Megan Miller 1300 W. Mt. Royal Ave. Baltimore, MD 21217 (410) 225-2420</p>	<p>Marymount University *</p> <p>Attn: Jessica O'Donnell 2807 N. Glebe Road Arlington, VA., 22207 (703) 522-5600</p>	<p>Montgomery County *</p> <p>Private Industry Council Attn: Bob Donohue 12900 Middlebrook Rd. #1600 Germantown, MD 20874 (540) 403-3600</p>
<p>Georgetown University *</p> <p>Attn: Gregory Wilson Career Education Center 37th & O Street, NW Washington, DC 20057 (202) 687-3493</p>	<p>George Mason University *</p> <p>University Center Service-MSn-3B6 Attn: Rebekah Troug 4400 University Drive Fairfax, VA 22030 (703) 993-2370</p>	<p>Women Work! *</p> <p>Attn: Pennsylvania Women Work , Merrill Miller 411 Seventh Avenue Suite 925 Pittsburgh, PA 15219 (412) 281-9240</p>
<p>WUSA-TV *</p> <p>Attn: Kalim Piankhi/Human Resources 4100 Wisconsin Avenue NW Washington, DC 20016 (202) 895-5999</p>	<p>Art Institute of Washington *</p> <p>Attn: Career Services 1820 North. Fort Myers Drive Arlington, VA 22209 (703) 358-9550</p>	<p>DC Center for Immigration Studies *</p> <p>Attn: Bryan Griffith 1522 K Street NW #820 Washington DC 20005 (202) 466-8185</p>
<p>WRC-TV *</p> <p>Attn: Meghan Walko 4001 Nebraska Ave, NW Washington, DC 20036 (202) 855-4000</p>	<p>Baltimore American Indian Center *</p> <p>Attn: Ashley Miner 113 South Broadway Baltimore, MD 21231 (410) 675-3535</p>	<p>Montgomery County *</p> <p>Government Center, Career Services Attn: Karen Edmonds 755 Roanoke Street, Suite 2D Christiansburg, VA 24073-3180 (540) 394-2007</p>
<p>University of Maryland Graduate School/Career Services *</p> <p>Attn: Terri Goode 660 W. Redwood Street Rm. 021 Baltimore, Maryland 21201 (410) 706-7214</p>	<p>KATV, LLC *</p> <p>Attn: Sarah Hugen Human Resources PO Box 77 Little Rock, AR 72203 (501) 324-7808</p>	<p>Jewish Women International *</p> <p>Attn: Sari Winetraub 2000 M Street, NW Suite 720 Washington DC 20036 (202) 857-1300</p>
<p>WHRO-TV *</p> <p>Attn: Whitney Ramo 5200 Hampton Blvd. Norfolk, Virginia 23508 (757) 889-9400</p>		

ATTACHMENT B

(b) For each Unit full-time position filled during the period covered by the above EEO public file reports, or since your acquisition of the Station, if after that period, dated copies of all advertisements, bulletins, letters, faxes, e-mails, or other communications announcing the position, as described in Section 73.2080(c)(5)(iii). In addition, indicate in your response whether you retain copies of all notices sent to all sources used, as required by Section 73.2080(c)(5)(iii). For on-air ads that aired multiple times, you may send us one log sheet indicating when the ad aired and tell us the other times it aired instead of providing multiple log sheets. Also, tell us whether you have retained all the log sheets for each time the ad aired. Include copies of all job announcements sent to any organization (identified separately from other sources) that has notified the Unit that it wants to be notified of Unit job openings, as described in Section 73.2080(c)(1)(ii).

Included in this Attachment B are copies of the WJLA-TV job postings during the two-year audit period. Each job posting was mailed to the attached list of recruitment sources (noted for 2011 – 2012 and 2012 – 2013). Each mailing contained only the job posting; no letters or other items were included. WJLA-TV has retained copies of each job notice sent. WJLA-TV does not run on-air job announcements.

Recruitment Source List

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National Organization for Women *
National Headquarters/Attn: Doris Steppe
1100 H St., NW 3rd floor
Washington, DC 20005
(202) 628-8669

Greater Washington Urban League *
Executive Offices/Attn: Ms. Eperon
2901 14th Street, NW
Washington, DC 20009
(202) 265-8200 ext. 255

DC Department of Employment *
Services / Attn: Michael Watts Jr.
609 H Street, NE
Washington, DC 20009
(202) 724-7000

American Federation of TV & Radio *
Artist/ Attn: Patricia O'Donnell
7735 Old Georgetown Road Suite 950
Bethesda, MD 20814
(301) 657-2560

Fairfax Virginia Department of *
Rehabilitation/Attn: T. Marshall Smith
11150 Main Street
Fairfax, VA 220300
(703) 359-1124

Montgomery County Industry Council*
Attn: Aneta Lefterov
11002 Viers Mill Rd., Suite 510
Wheaton, MD 20902
(240) 403-3600

NABET-CWA/ Attn: Maurice Thomas *
962 Wayne Ave. Suite 300
Silver Spring, Maryland 20906
Contact: Job Bank/Recruitment List
(301) 459-4999

WSET-TV (Allbritton Communications)*
Attn: Jenny Marshall
2320 Langhorne Lane
Lynchburg, VA 24505
(434) 455-5103

Bowie State University *
Department of Communications
Attn: Donna Rice
14000 Jericho Park Road
Bowie, MD 20715
(301) 860-3700

National Association of Broadcasters *
Press Building/Attn: Stephen Byrd
529 14th Street, NW Suite 937
Washington, DC 20045
(202) 429-5395

National Association of Black Journalists*
University of Maryland
Attn: Scott Berry
8701 A-Adelphi Road
Adelphi, MD 20783-1716
(301) 405-0248

Columbia Union College *
Attn: Daniella Daley
7600 Flowers Ave
Takoma Park, MD 20912
(301) 891-4542

UDC Department of Mass Media *
Attn: Wilma Thompson
4200 Connecticut Ave., NW
Washington, DC 20008
(202) 274-5194

American Association of University * Women
Attn: Sheila Ammo
1111 16th Street, NW
Washington, DC 20036
(202) 785-7700

WTTG-TV *
Attn: Brad Crumb
5151 Wisconsin Ave NW
Washington, DC 20016
(202) 244-5151

WCIV-TV (Allbritton Communications) *
Attn: Deborah Jackson
888 Allbritton Blvd.
Mt. Pleasant, SC 29464
(843) 849-2501

UDC Department of Mass Media *
Attn: Wilma Thompson
4200 Connecticut Ave., NW
Washington, DC 20008
(202) 274-5194

KTUL,LLC *
(Allbritton Communications)
Attn: Shari Graham
3333 S 29th West Ave
Tulsa, OK 74107
(918) 445-9350

Department of Human Services *
Arlington Employment Center
Attn: Pam Egner
3033 Wilson Blvd, Suite 700A
Arlington , VA 22201
(703) 228-1400

TV Alabama (WBMA-WCFT) *
TV Alabama, Inc (Allbritton Comm.)
Attn: Jean Ziegart
800 Concourse Parkway Suite 200
Birmingham, AL 35244
(205) 403-3346

Virginia Association of Broadcasters *
Attn: Marci Malinowski
250 West Main Street, Suite 100
Charlottesville, VA 22902
(434) 977-3716

University of Massachusetts *
Career Center/Employment Relations
Attn: Sharon Jefferson
101 South College
Amherst, MA 01003-1720
(413) 545-2224

WHTM (Allbritton Communications) *
Harrisburg Television, Inc
Attn: Patti Jarvis
3235 Hoffman Street
Harrisburg, VA 17110
(717) 236-2727

American Federation of Television *
And Radio Artists
Attn: Patricia O'Donnell
7735 Old Georgetown Road, Suite 950
Bethesda, Maryland 20814
(301) 657-2560

Women in Film and Video *
Attn: Melissa Houghton
3628 12th Street, NE
Washington, 20006
(202) 429-9438

WETA-TV *
Attn: Michael Walter, Human Resources
Human Resources
3939 Campbell Ave.
Arlington, VA 22206
(703) 998-2600

Mayors Office of Latinos Affairs *
Attn: Florencia Fuensalida
Reeves Municipal Center 2nd Floor
2000 14th Street, NW
Washington, DC 20009
(202) 671-2826

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Maryland Institute College of Art and Design Attn: Megan Miller 1300 W. Mt. Royal Ave. Baltimore, MD 21217 (410) 225-2420	*	Marymount University Attn: Jessica O'Donnell 2807 N. Glebe Road Arlington, VA., 22207	*	Montgomery County Private Industry Council Attn: Bob Donohue 12900 Middlebrook Rd. #1600 Germantown, MD 20874 (540) 403-3600
Georgetown University Career Education Center Attn: Gregory Wilson 37 th & O Street, NW Washington, DC 20057 (202) 687-3493	*	George Mason University University Center Service-MSn-3B6 Attn: Rebekah Troug 4400 University Drive Fairfax, VA 22030 (703) 993-2370	*	Women Work! Attn: Merrill Miller 411 Seventh Avenue Suite 925 Pittsburgh, PA 15219 (412) 281-9240
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WRC-TV Attn: Meghan Walko 4001 Nebraska Ave, NW Washington, DC 20036 (202) 885-4000	*	Baltimore American Indian Center Attn: Ashley Minner 113 South Broadway Baltimore, MD 21231 (410) 675-3535	*	Montgomery County Government * Center, Career Services Attn: Karen Edmonds 755 Roanoke Street, Suite 2D Christiansburg, VA 24073-3180 (540) 394-2007
University of Maryland Graduate School/Career Services Attn: Terri Goode 660 W. Redwood Street Rm. 021 Baltimore, Maryland 21201	*	KATV, LLC Attn: Sarah Hugen Human Resources PO Box 77 Little Rock, AR 72203 (501) 324-7808	*	Jewish Women International * Attn: Sari Winetraub 2000 M Street, NW Suite 720 Washington DC 20036 (202) 857-1300
WHRO-TV Attn: Whitney Ramo 5200 Hampton Blvd. Norfolk, Virginia 23508 (757) 889-9400	*			

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American Federation of TV & Radio Artist *	Fairfax Virginia Department of Rehabilitation *	Montgomery County Industry Council*
Attn: Patricia O'Donnell 7735 Old Georgetown Road Suite 950 Bethesda, MD 20814 (301) 657-2560	Attn: T. Marshall Smith 11150 Main Street Fairfax, VA 220300 (703) 359-1124	Attn: Aneta Lefterov 11002 Viers Mill Rd., Suite 510 Wheaton, MD 20902 (240) 403-3600 ext. 205
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Attn: Maurice Thomas 4483B Forbes Blvd. Lanham, MD 20706 (301) 459-4999	Attn: Jenny Marshall 2320 Langhorne Lane Lynchburg, VA 24505 (434) 455-5103	Department of Communications Attn: Donna Rice 14000 Jericho Park Road Bowie, MD 20715 (301) 860-3700
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UDC Department of Mass Media *	American Association of University Women/ Attn: Sheila Ammo *	WTTG-TV *
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Attn: Deborah Jackson 888 Allbritton Blvd. Mt. Pleasant, SC 29464 (843) 849-2501	Attn: Wilma Thompson 4200 Connecticut Ave., NW Washington, DC 20008 (202) 274-5197	(Allbritton Communications) Attn: Shari Graham 3333 S 29 th West Ave Tulsa, OK 74107 (918) 445-9350
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Women in Film and Video *	WETA-TV *	Mayors Office of Latinos Affairs *
Attn: Melissa Houghton 3628 12 th Street, NE Washington, 20006 (202) 429-9438	Attn: Michael Walter, Human Resources 3939 Campbell Ave. Arlington, VA 22206 (703) 998-2600	Attn: Florencia Fuensalida Reeves Municipal Center 2 nd Floor 2000 14 th Street, NW Washington, DC 20009 (202) 671-2826

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Maryland Institute College of Art and Design Attn: Megan Miller 1300 W. Mt. Royal Ave. Baltimore, MD 21217 (410) 225-2420	*	Marymount University Attn: Jessica O'Donnell 2807 N. Glebe Road Arlington, VA., 22207 (703) 522-5600	*	Montgomery County Private Industry Council Attn: Bob Donohue 12900 Middlebrook Rd. #1600 Germantown, MD 20874 (540) 403-3600	*
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WUSA-TV Attn: Kalim Piankhi/Human Resources 4100 Wisconsin Avenue NW Washington, DC 20016 (202) 895-5999	*	Art Institute of Washington Attn: Career Services 1820 North. Fort Myers Drive Arlington, VA 22209 (703) 358-9550	*	DC Center for Immigration Studies Attn: Bryan Griffith 1522 K Street NW #820 Washington DC 20005 (202) 466-8185	*
WRC-TV Attn: Meghan Walko 4001 Nebraska Ave, NW Washington, DC 20036 (202) 855-4000	*	Baltimore American Indian Center Attn: Ashley Miner 113 South Broadway Baltimore, MD 21231 (410) 675-3535	*	Montgomery County Government Center, Career Services Attn: Karen Edmonds 755 Roanoke Street, Suite 2D Christiansburg, VA 24073-3180 (540) 394-2007	*
University of Maryland Graduate School/Career Services Attn: Terri Goode 660 W. Redwood Street Rm. 021 Baltimore, Maryland 21201 (410) 706-7214	*	KATV, LLC Attn: Sarah Hugen Human Resources PO Box 77 Little Rock, AR 72203 (501) 324-7808	*	Jewish Women International Attn: Sari Winetraub 2000 M Street, NW Suite 720 Washington DC 20036 (202) 857-1300	*
WHRO-TV Attn: Whitney Ramo 5200 Hampton Blvd. Norfolk, Virginia 23508 (757) 889-9400	*				

Community and Diversity Outreach Program

We established exclusive relationships with local organizations that we refer to as, Community and Diversity Outreach Partners. Each of these partners has a constituent base of individuals that share a common background or area of interest.

Open positions are emailed daily through the Community and Diversity Outreach Program, connecting employers with active and passive job seekers in targeted organizations. These include construction/skilled trades, diversity organizations, general business, historically black colleges and universities, minorities, one-stop centers, people with disabilities, professional/technical, state workforce agencies, universities and colleges, veterans, and women.

Community and Diversity Outreach Partners share the positions with the appropriate members of their organizations, which include:

- Targeted candidates: individuals who may be interested in the positions
- Employed candidates: individuals currently practicing the skills that employers are looking for
- Highly qualified candidates: individuals who demonstrate commitment to enhancing their skills by participating in groups, such as professional organizations or technical user groups

The organizations listed below requested that we share open positions with them. Open positions that might be of interest to the Community and Diversity Partner's constituent base are shared accordingly.

Construction/Skilled Trades

DC	Booker T. Washington Public Charter School for Technical Arts	DC	Professional Women in Construction - D.C.
DC	SOME Center for Employment Training	MD	International Masonry Institute
MD	North American Trade Schools	MD	Women in HVACR
VA	American Welding Society - Section 121 - Tidewater	VA	American Welding Society - Section 179 - Southwest Virginia
VA	Center for Employment Training - Alexandria	VA	National Association of Women in Construction
VA	Society of Hispanic Professional Engineers - DC		

Diversity Organizations

DC	All Faith Consortium	DC	American Gold Star Mothers
DC	Arlington Street People's Assistance Network	DC	Byte Back
DC	Careers Through Culinary Arts Program	DC	Catholic Charities - DC & Maryland
DC	Catholic Charities - Maryland and DC	DC	Center for Urban Families
DC	City of Alexandria JobLink	DC	Court Services and Offender Supervision Agency (CSOSA)
DC	Covenant House Washington	DC	DC Central Kitchen
DC	DC Coalition for the Homeless	DC	DC Housing Authority
DC	Equality Center	DC	HOC of Montgomery County
DC	Jewish Social Service Agency	DC	Jubilee Jobs



DC	Linden Resources	DC	Marriott Foundation - Bridges Program
DC	Maximus, Inc.	DC	Metropolitan Washington Council of Governments
DC	National Center For Children And Families	DC	Puerto Rico Federal Affairs Administration (PRFAA)
DC	Samaritan Ministries	DC	Samaritan Ministry of Greater Washington
DC	Senior Employment Resources	DC	Serve DC - NeighborGood
DC	Service Coordination	DC	South Baltimore Learning Center
DC	Technical Learning Centers	DC	The Dwelling Place
DC	The Training Source	DC	UCM Community Solutions, Inc.
DC	Washington Very Special Arts	MD	Baltimore Reads, Inc.
MD	Baltimore/Washington Corridor Chamber	MD	Bon Secours - Goodwill Industries of the Chesapeake
MD	Calvert County Office on Aging	MD	CARE Services - Baltimore City Health Department
MD	Casey Family Services	MD	Cecil County Chamber of Commerce
MD	Chesapeake Center for Youth Development	MD	Child Center and Adult Services
MD	Clearpath Strategy	MD	Community Assistance Network
MD	Crossway Community, INC	MD	Frederick County Chamber of Commerce
MD	Garrett County Area Agency on Aging	MD	Garrett County Chamber of Commerce
MD	GenesisJobs, Inc.	MD	Hagerstown-Washington County Chamber of Commerce
MD	Harford County Office on Aging	MD	Howard County Chamber of Commerce, Inc.
MD	Living Classrooms Foundation	MD	Lower Shore Career Center
MD	Lutheran Mission Society of Maryland	MD	MAC, Inc.
MD	Maryland Hispanic Chamber of Commerce	MD	Montgomery County Area Agency on Aging
MD	My Sister's Circle, Inc.	MD	Ocean City MD Chamber of Commerce
MD	One-Stop Career Center at Arundel Mills	MD	Our Daily Bread Employment Center
MD	Prince George's County Department of Family Services	MD	Project Plase - Men's Facility
MD	Queen Anne's County Department on Aging	MD	Salisbury Area Chamber of Commerce
MD	Shore Up! Inc.	MD	St. Frances Academy Community Center
MD	St. Vincent de Paul of Baltimore - Sarah's Hope Program	MD	The Waverly Family Center
MD	Upper Shore Aging, Inc.	MD	West Anne Arundel County Chamber of Commerce
MD	Woodstock Job Corps Center	MD	Work Opportunities Unlimited - Lanham
MD	Work Opportunities Unlimited - Wheaton	VA	AARP Senior Employment - SCSEP Program, Norfolk
VA	Alexandria Chamber of Commerce	VA	American Society of Women Accountants
VA	Arlington Chamber of Commerce	VA	Asian American Business Assistance Center
VA	Association for Career and Technical Education	VA	Bailey's Community Center
VA	Bedford Area Chamber of Commerce	VA	Black Women United for Action (BWUFA)
VA	Blue Ridge Job Corps Center	VA	Bragg Hill Family Life Center
VA	Career and Technical Education and Adult Education Services	VA	Charlottesville Regional Chamber of Commerce
VA	Chesterfield Technical Center	VA	Community Business Partnership
VA	Community Solutions, Inc.	VA	Computer C.O.R.E.
VA	Danville Pittsylvania County Chamber of Commerce	VA	David R. Pinn Community Center
VA	Dulles Regional Chamber of Commerce	VA	Fairfax County Chamber of Commerce
VA	Flatwoods Job Corps Center	VA	Fredericksburg Regional Chamber of Commerce



VA	Greater Augusta Regional Chamber of Commerce	VA	Greater McLean Chamber of Commerce
VA	Greater Reston Chamber of Commerce	VA	Greater Richmond Chamber of Commerce
VA	Gum Springs Community Center	VA	Habitat for Humanity - South Hampton Road
VA	Halifax County Chamber of Commerce	VA	Hampton Roads Chamber of Commerce
VA	Hanover Assn. Of Businesses & Chamber of Commerce	VA	Harrisonburg-Rockingham Chamber of Commerce
VA	Huntington Community Center	VA	James Lee Community Center
VA	Loudoun County Chamber of Commerce	VA	Martinsville-Henry County Chamber of Commerce
VA	Mott Community Center	VA	New Visions, New Ventures
VA	Northern Virginia Family Service - Training Futures Program	VA	OAR of Fairfax County, Inc.
VA	Old Dominion Job Corps Center	VA	Prince William Chamber of Commerce
VA	Pulaski County Chamber of Commerce	VA	Reston Interfaith - Partner
VA	Roanoke Regional Chamber Of Commerce	VA	Sacramento Neighborhood Community Center
VA	ServiceSource, Inc.	VA	Southgate Community Center
VA	ViennaTysons Regional Chamber of Commerce	VA	Virginia Peninsula Chamber of Commerce
VA	Year Up - DC	VA	YMCA of Greater Richmond

General Business

DC	Hispanic National Bar Association	MD	Montgomery County Chamber of Commerce
VA	Virginia Hispanic Chamber of Commerce		

HBCUs

DC	Howard University	DC	University of the District of Columbia
MD	Coppin State University	MD	Morgan State University
MD	University of Maryland Eastern Shore	VA	Hampton University
VA	Norfolk State University	VA	St. Paul's College
VA	Virginia State University	VA	Virginia Union University

Healthcare

DC	Georgetown University - School of Nursing and Health Studies	DC	The George Washington University - School of Medicine and Health Sciences
VA	South University - Virginia Beach		

Minorities

DC	100 Black Men of Greater Washington, DC	DC	Blacks In Government
DC	Carlos Rosario International Career Center	DC	Catholic Community Services - Spanish Catholic Center
DC	Catholic Diocese of Arlington - Office of Migration and Refugee Services	DC	Central American Resource Center
DC	CentroNia	DC	Concerned Black Men (CBM) -- National Office
DC	Greater Washington Urban League	DC	Hmong National Development



DC	Hogar Hispano	DC	Japanese American Citizen League
DC	Latino Economic Development Corporation, Inc.	DC	League of United Latin American Citizens
DC	LifeSTARTS: Youth and Family Services	DC	MANA - A National Latina Organization - DC
DC	Mid-Atlantic Hispanic Chamber of Commerce	DC	Multicultural Community Service
DC	National American Indian Housing Council	DC	National Council of Negro Women - Washington, D.C.
DC	National Hook-Up of Black Women, Inc-DC Chapter	DC	National Organization of Minority Architects (NOMA)
DC	Office on African Affairs	DC	The National Association of Hispanic Journalists
DC	Urban Alliance Foundation	DC	Urban Ed. Inc.
MD	100 Black Men of Maryland, Inc.	MD	African American Chamber Of Montgomery County
MD	Baltimore American Indian Center	MD	Casa of Maryland, Inc.
MD	Greater Baltimore Urban League	MD	Hispanic Chamber of Commerce - Montgomery County
MD	Hispanic Chamber of Commerce - Prince George's County Chapter	MD	Hispanic Chamber of Commerce - Rockville Chapter
MD	Identity, Inc.	MD	Mid Atlantic Hispanic Chamber of Commerce
MD	Multicultural Student Services	MD	The Jewish Federation of Greater Washington
VA	100 Black Men of Central Virginia	VA	100 Black Men of Virginia Peninsula, Inc.
VA	Afghan American Chamber of Commerce	VA	American Indian - Higher Education Consortium
VA	Concerned Black Men of Northern, VA	VA	Hispanic Committee of Virginia
VA	Northern Virginia Urban League	VA	Tomorrow's Black Men
VA	Urban League of Greater Richmond	VA	Urban League of Hampton Roads

People with Disabilities

DC	Abilities Network	DC	Academy of Hope
DC	American Association of People with Disabilities - AAPD	DC	Capitol Area ADAPT
DC	Center for Fathers, Families and Workforce Development (CFWD)	DC	Chimes
DC	Columbia Lighthouse for the Blind - Staffing and Career Services	DC	Consortium for Citizens with Disabilities
DC	Davis Memorial Goodwill Industries Inc.	DC	DC Center for Independent Living
DC	DC Department of Employment Services	DC	DC Department on Disability Services
DC	Deaf-Blind Division of the NFB	DC	District of Columbia Center for Independent Living (Anacostia-Satellite)
DC	District of Columbia Department on Disability Serv	DC	Goodwill Industries of Greater Washington
DC	ICON Community Services, Inc.	DC	My Own Place, Inc
DC	National Federation of the Blind of Washington DC	DC	National Multiple Sclerosis Society - National Capital Chapter
DC	Quality Trust	DC	Rehabilitation Services Administration-District of Columbia DC
DC	SOME Inc. - Center For Employment Training	DC	UDC/DHS PATHS Program
DC	United Cerebral Palsy National Office	DC	United Cerebral Palsy of Washington DC and Northern Virginia
DC	Workforce Investment Council	MD	Alliance
MD	Anne Arundel County Department of Aging and Disabilities	MD	APSE



MD	Arc of Southern Maryland	MD	Ardmore Enterprises, Inc.
MD	Association of University Centers on Disabilities (AUCD)	MD	Athelas Institute
MD	Best Buddies - Southern Maryland	MD	Best Buddies Maryland
MD	Carroll County Bureau of Aging & Disabilities	MD	CHANGE, Inc.
MD	Creative Options & Employment	MD	Deaf Independent Living Association, Inc.
MD	Division of Rehabilitation Services	MD	Division of Rehabilitation Services (DORS) - Annapolis
MD	Division of Rehabilitation Services (DORS) - Baltimore City Park Avenue	MD	Division of Rehabilitation Services (DORS) - Catonsville
MD	Division of Rehabilitation Services (DORS) - Cumberland	MD	Division of Rehabilitation Services (DORS) - Eastern Baltimore County
MD	Division of Rehabilitation Services (DORS) - Easton	MD	Division of Rehabilitation Services (DORS) - Elkton
MD	Division of Rehabilitation Services (DORS) - Frederick	MD	Division of Rehabilitation Services (DORS) - Germantown
MD	Division of Rehabilitation Services (DORS) - Glen Burnie	MD	Division of Rehabilitation Services (DORS) - Hagerstown
MD	Division of Rehabilitation Services (DORS) - Lanham	MD	Division of Rehabilitation Services (DORS) - Leonardtown
MD	Division of Rehabilitation Services (DORS) - Lexington Park	MD	Division of Rehabilitation Services (DORS) - Oakland
MD	Division of Rehabilitation Services (DORS) - Oxon Hill	MD	Division of Rehabilitation Services (DORS) - Prince Frederick
MD	Division of Rehabilitation Services (DORS) - Region 2	MD	Division of Rehabilitation Services (DORS) - Region 3
MD	Division of Rehabilitation Services (DORS) - Region 4	MD	Division of Rehabilitation Services (DORS) - Region 5
MD	Division of Rehabilitation Services (DORS) - Region 6	MD	Division of Rehabilitation Services (DORS) - Salisbury
MD	Division of Rehabilitation Services (DORS) - Towson	MD	Division of Rehabilitation Services (DORS) - Waldorf
MD	Division of Rehabilitation Services (DORS) - Westminster	MD	Division of Rehabilitation Services (DORS) - Wheaton
MD	Dreamcatchers Community Improvement, Inc	MD	Eastern Shore Business Leadership Network
MD	Eastern Shore Center for Independent Living, Inc...	MD	Goodwill Industries of the Chesapeake
MD	Horizon Goodwill Industries	MD	Humanim - Vocational Services
MD	Independence Now, Inc.	MD	L.I.F.E. - Living in a Free Environment
MD	Lifeline Inc.	MD	Maryland DORS - Region V
MD	Maryland State Department of Education, Division of Rehabilitation Services	MD	Mosaic Community Services, Inc.
MD	National Multiple Sclerosis Society-Maryland Chapter	MD	New Horizons Supported Services Inc.
MD	People Accessing Continued Employment - PACE	MD	Providence Center, The
MD	Resources For Independence	MD	ServiceSource - Maryland
MD	SMVI - Southern Maryland Vocational Industries	MD	Southern Maryland Center for Independent Living, I..
MD	Spectrum Support, Inc.	MD	St. Matthew House
MD	STEP, Inc. (Schapiro Training And Employment Program)	MD	Sykesville Woods
MD	The Arc Baltimore	MD	The Arc of Howard County
MD	The Arc of Maryland	MD	The Center for Life Enrichment
MD	The Freedom Center	MD	United Cerebral Palsy of Prince George's and



MD	United Cerebral Palsy of Southern Maryland	MD	Montgomery Counties, Inc
MD	Work Opportunities Unlimited - Glen Burnie	VA	V&T Residential
VA	Adult Learning Center	VA	Access Independence
VA	Arc of Eastern Shore	VA	Appalachian Independence Center
VA	Arc of Smyth County	VA	Arc of Loudoun County (LARC)
VA	Clinch IL Services	VA	Best Buddies - Virginia
VA	Department of Rehabilitative Services	VA	Department for Aging and Rehabilitative Services
VA	Eastern Shore CIL	VA	disAbility Resource Center
		VA	ENDependence Center of Northern Virginia, Inc (ECN..
VA	Friendship Industries	VA	Goodwill of Central Virginia
VA	Goodwill's Arlington Career Campus	VA	Independence Resource Center
VA	Junction CIL (Satellite)	VA	Laurie Mitchell Employment Center
VA	Louden ENDependence (LEND ECNV Satellite)	VA	MVLE, Inc.
VA	National Multiple Sclerosis Society-Central Virginia	VA	Resources for Independent Living - Chesterfield County
VA	Resources for Independent Living - Goochland, Henrico, and Richmond	VA	Resources for Independent Living - Mechanicsville
VA	Resources for Independent Living - Petersburg	VA	Resources for Independent Living - Richmond
VA	Service Source	VA	ServiceSource - Virginia
VA	ServiceSource, Inc.	VA	The Arc of Augusta
VA	The Arc of Central Virginia	VA	The ARC of Greater Richmond
VA	The Arc of Greater Williamsburg	VA	The Arc of Northern Shenandoah Valley
VA	The Arc of Northern Virginia	VA	The Arc of Southern Virginia
VA	The Arc of Southside	VA	The Arc of the Piedmont
VA	The Arc South of the James	VA	Valley Associates for Independent Living
VA	Virginia Department for Aging and Rehabilitative Services	VA	Virginia Department for the Blind and Vision Impaired
VA	Virginia Department of Rehabilitative Services	VA	Virginia Vocational Rehabilitation - Charlottesville Office
VA	Virginia Vocational Rehabilitation - Chesterfield Office	VA	Virginia Vocational Rehabilitation - Christiansburg Office
VA	Virginia Vocational Rehabilitation - Fredericksburg Office	VA	Virginia Vocational Rehabilitation - Harrisonburg Office
VA	Virginia Vocational Rehabilitation - Leesburg Office	VA	Virginia Vocational Rehabilitation - Norfolk Office
VA	Virginia Vocational Rehabilitation - Norton Office	VA	Virginia Vocational Rehabilitation - Petersburg Office
VA	Virginia Vocational Rehabilitation - Portsmouth Office	VA	Virginia Vocational Rehabilitation - Pounding Mill Office
VA	Virginia Vocational Rehabilitation - South Boston Office	VA	Virginia Vocational Rehabilitation - Warsaw Office
VA	Virginia Vocational Rehabilitation - Williamsburg Office	VA	Virginia Vocational Rehabilitation - Winchester Office
VA	Virginia Vocational Rehabilitation-Abingdon Office	VA	Virginia Vocational Rehabilitation-Alexandria Office
VA	Virginia Vocational Rehabilitation-Culpeper Office	VA	Virginia Vocational Rehabilitation-Danville Office
VA	Virginia Vocational Rehabilitation-Eastern Shore Office	VA	Virginia Vocational Rehabilitation-Fairfax Office
VA	Virginia Vocational Rehabilitation-Farmville Office	VA	Virginia Vocational Rehabilitation-Fishersville Office
VA	Virginia Vocational Rehabilitation-Franklin Office	VA	Virginia Vocational Rehabilitation-Hampton/Newport



VA	Virginia Vocational Rehabilitation-Henrico Office	VA	News Office
VA	Virginia Vocational Rehabilitation-Marion Office	VA	Virginia Vocational Rehabilitation-Manassas Office
VA	Virginia Vocational Rehabilitation-Roanoke Office	VA	Virginia Vocational Rehabilitation-Martinsville Office

Professional/Technical

DC	40Plus of Greater Washington	DC	Center for the Child Care Workforce
DC	InnoEngineer	DC	Metropolitan Washington Council of Governments
DC	National Association of Minority Government Contractors (NAMGC)	DC	National Association of Social Workers - Metro DC
DC	NetSAP - Network of South Asian Professionals	DC	Paralegal Institute of Washington, DC
DC	Society for Technical Communication - DC	DC	The National Association of Hispanic Journalists
DC	Washington Association of Black Journalists (WABJ)	DC	Young Members Committee of the National Press Club
MD	Maryland Society of Accountants (MSA)	MD	National Association of Black Accountants, Inc
VA	Accountants Society of Virginia	VA	Alumni Association - University of Virginia
VA	Association for Financial Counseling Planning Education	VA	Financial Planning Association of the National Capital Area
VA	International Association of Business Communicator		

State Workforce Agencies

DC	American Job Center - Northwest	DC	Business Resource Center
DC	DC Work! Career Center-NE	DC	Naylor Road One Stop Center
DC	United States Veterans Assistance Center (USVAC) Veterans Affairs Regional Office	DC	Washington DC DOES- Naylor Road One-Stop Center
DC	Washington DC DOES- South Capitol One-Stop Center	MD	Anne Arundel One Stop Career Center
MD	Anne Arundel Workforce Development Corp.	MD	Arnold One-Stop Career Center
MD	Baltimore County Workforce Development Center at Eastpoint	MD	Baltimore County Workforce Development Center at H..
MD	Baltimore Works Career Center	MD	BWI Thurgood Marshall Airport One Stop
MD	Cecil County Workforce Center	MD	Columbia Workforce Center
MD	Division of Southern Maryland Workforce Services	MD	Dorchester County Career Center
MD	East Baltimore Eastside Career Center	MD	Fort Meade Outreach Center (DLLR)
MD	Frederick County Workforce Services at the Business and Employment Center	MD	Garrett County One-Stop Job Center
MD	Kent County Career Center	MD	Leonardtown One-Stop Career Center
MD	Lower Shore One Stop Job Market	MD	Maryland Employment Service - Washington County
MD	Maryland Workforce Exchange - Allegany County One Stop Center	MD	Maryland Workforce Exchange - Fort Meade
MD	Maryland Workforce Exchange- Aberdeen	MD	Maryland Workforce Exchange- Bel Air
MD	Maryland Workforce Exchange- Caroline County	MD	Maryland Workforce Exchange- OED Eastside
MD	Montgomery Works	MD	MontgomeryWorks One Stop Workforce Center - Veterans
MD	Northwest Career Center at Mondawmin Mall	MD	Prince Frederick One Stop Career Center



MD	Prince George's County Economic Development Corp.	MD	Prince George's County One-Stop Career Center - State of Maryland Department of Labor
MD	Prince George's One Stop Career Center	MD	Susquehanna Workforce Network
MD	Talbot Career Center	MD	Western Maryland Consortium - Allegany County
MD	Western Maryland Consortium - Hagerstown	MD	Western Maryland Consortium - Oakland
VA	Adecco Employment Services	VA	Alexandria Job Link
VA	Alexandria Workforce Center - VEC	VA	Arlington Employment Center
VA	Bay Consortium Private Industry Council	VA	Bristol Workforce Center
VA	Capital Area Workforce Center - Sandston	VA	Fairfax SkillSource Center - RestonCenter
VA	Falls Church SkillSource Center	VA	Franklin Center
VA	Job Assistance Center	VA	Loudoun Workforce Resource Center
VA	Opportunity, Inc. One Stop Workforce Center	VA	Peninsula Worklink
VA	Resource Workforce - Whitepine	VA	Roanoke Valley Workforce Center
VA	South County Skillsource Center	VA	SouthCounty Resource Center
VA	VEC - Norfolk	VA	Virginia Employment Commission - City of Alexandria
VA	Virginia Employment Commission - Covington	VA	Virginia Employment Commission - Tri-Cities
VA	Virginia Employment Commission- Cedar Bluff VEC Field Office	VA	Virginia Employment Commission- Harrisonburg
VA	Virginia Workforce Center - Prince William	VA	Virginia Workforce Center - Williamsburg
VA	Workforce Investment Board - Alexandria/Arlington		

Universities and Colleges

DC	American University	DC	Argosy University, Washington D.C.
DC	Catholic University of America	DC	Corcoran College of Art & Design
DC	DeVry University - Arlington	DC	Everest College - Arlington
DC	George Washington University	DC	George Washington University Career Center
DC	George Washington University Graduate School of Business	DC	Keller Graduate School of Management - Arlington
DC	Kogod School of Business, American University - Accounting Club	DC	Northern Virginia Community College
DC	Potomac College	DC	Trinity College of Arts and Sciences
DC	Trinity University - DC	DC	University of the District of Columbia - Accounting Club (NABA UDC Student Chapter)
MD	Allegany College of Maryland	MD	Anne Arundel Community College
MD	Anne Arundel Community College One Stop Career Center	MD	Association of Latino Professionals in Finance and Accounting UMD Chapter (ALPFA)
MD	Bowie State University	MD	Capitol College
MD	Carroll Community College	MD	Cecil Community College
MD	College of Southern Maryland	MD	Frostburg State University
MD	Howard Community College	MD	ITT Technical Institute - Hanover
MD	ITT Technical Institute - Owings Mills	MD	Johns Hopkins University
MD	Mount Saint Mary's University	MD	Salisbury University
MD	St. John's College	MD	Stevenson University
MD	Stratford University - Baltimore - Inner Harbor	MD	University of Maryland - Baltimore



MD	Washington College	VA	American College of Commerce and Technology
VA	American Public University System	VA	Averett University
VA	Bryant & Stratton College - Hampton	VA	Bryant & Stratton College - Richmond
VA	Bryant & Stratton College - Virginia Beach	VA	Cambridge College - Chesapeake
VA	Campus Kitchens - Washington and Lee University	VA	Christopher Newport University
VA	Culinary Institute of Virginia	VA	Eastern Mennonite University
VA	ECPI University	VA	Emory & Henry College
VA	Everest College - Chesapeake	VA	Everest College - Newport News
VA	Everest College - Tysons Corner	VA	Ferrum College
VA	George Mason University	VA	Gibbs College - Vienna
VA	Hampden-Sydney College	VA	Hollins University
VA	ITT Technical Institute - Chantilly - West DC	VA	ITT Technical Institute - Norfolk
VA	ITT Technical Institute - Richmond	VA	ITT Technical Institute - Salem - Roanoke
VA	ITT Technical Institute - Springfield - South DC	VA	J Sargeant Reynolds Community College
VA	James Madison University	VA	Johnson & Wales University
VA	Liberty University	VA	Longwood University
VA	Lynchburg College	VA	Marlboro College
VA	Miller-Motte Technical College - Lynchburg	VA	Miller-Motte Technical College - Roanoke
VA	Mountain Empire Community College	VA	National College
VA	Northern Virginia Community College (NOVA) Arlington Center	VA	Northern Virginia Community College - Annandale Campus
VA	Old Dominion University	VA	Piedmont Virginia Community College
VA	Radford University	VA	Randolph College
VA	Randolph-Macon College	VA	Regent University
VA	Roanoke College	VA	Saint Paul's College
VA	Shenandoah University	VA	South University - Virginia Beach
VA	Southwest Virginia Community College	VA	Stratford University - Newport News - Oyster Point
VA	Stratford University - Richmond - Glen Allen	VA	Sweet Briar College
VA	The College of William and Mary	VA	University of Mary Washington
VA	University of Northern Virginia	VA	University of Virginia
VA	Virginia Commonwealth University	VA	Virginia Highlands Community College
VA	Virginia Tech	VA	Virginia University of Lynchburg
VA	Washington and Lee University		

Veterans

DC	America Works of Washington DC	DC	American Homeless Veterans - Circle of Friends for American Veterans
DC	Army Career and Alumni Program (ACAP) - Walter Reed Army Medical Center	DC	Blinded Veterans Association-Headquarters
DC	Blinded Veterans Association-Region 2	DC	Center for Minority Veterans
DC	DC Works! Career and Information Center	DC	Department of Veterans Affairs-D.C.
DC	Disabled American Veterans - Federal Chapter # 1	DC	ESGR - Employer Support of the Guard and Reserve - DC
DC	Families United - DC	DC	IAVA Iraq and Afghanistan Veterans of America



DC	Jewish War Veterans of the United States of America	DC	National Association for Black Veterans - Washington DC Chapter
DC	National Association of American Veterans	DC	Society of Military Widows
DC	The American Legion	DC	The National Society of Women Legionnaires, American Legion
DC	United States Veterans Initiative - Washington, DC	DC	Veterans for Common Sense
DC	Veterans for Peace - District of Columbia	DC	Veterans' Employment and Training Service
DC	Walter Reed Army Medical Center - Family Employment Readiness Program (FERP)	DC	Washington DC Vet Center
DC	Women in Military Service For America Memorial Fou..	MD	Amvets National Service Foundation
MD	Annapolis Vet Center	MD	Anne Arundel One Stop Career Center
MD	Army Career and Alumni Program (ACAP) - Fort Meade	MD	Army Career and Alumni Program (ACAP) - Walter Reed National Military Medical Center
MD	Baltimore County - Dundalk Vet Center	MD	Baltimore County Workforce Development Center at Hunt Valley - Veteran Services
MD	Baltimore Vet Center	MD	Carroll County Business & Employment Resource Center
MD	Catholic War Veterans Post 736	MD	Columbia Workforce Center - Veterans
MD	Detrick Center for Training & Education Excellence	MD	Disabled American Veterans - Baltimore
MD	Disabled American Veterans - Cecil County #28	MD	Disabled American Veterans - Department of Maryland
MD	Disabled American Veterans - Dundalk #21	MD	Disabled American Veterans - Eastern Shore #34
MD	Disabled American Veterans - Ernie Pyle #4	MD	Disabled American Veterans - F MC Lhinney #15
MD	Disabled American Veterans - Gen M J Maas #17	MD	Disabled American Veterans - George H Seal Mem #23
MD	Disabled American Veterans - Glen Burnie #13	MD	Disabled American Veterans - L L Merrill SR #3
MD	Disabled American Veterans - Old Glory #22	MD	Disabled American Veterans - Omaha Beach #7
MD	Disabled American Veterans - Paul Thompson Memorial # 1	MD	Disabled American Veterans - PFC J DEMARR MEM #36
MD	Disabled American Veterans - Ralph S. Tagg, Jr Chapter 14	MD	Disabled American Veterans - Rockville Mem #12
MD	Disabled American Veterans - Sarge Warehime #33	MD	Disabled American Veterans - St Marys #26
MD	Disabled American Veterans - Towson #18	MD	Disabled American Veterans - Washington -Lee #5
MD	Elkton Vet Center	MD	Employer Partnership of the Armed Forces - Fort Meade
MD	ESGR - Employer Support of the Guard and Reserve - Baltimore	MD	Fort George G Meade
MD	Fort Meade Outreach Center (DLLR)	MD	Frederick County One Stop Career Center - Veterans
MD	Howard County Memorial Post 8097	MD	Lower Shore One-Stop Job Market Veterans Services
MD	Maryland Center for Veterans Education and Training (MCVET)	MD	Maryland Department of Veterans Affairs
MD	National Association for Black Veterans - Baltimore	MD	Northwest Career Center - Veteran Services
MD	Prince George's One Stop Career Center - Veterans Services	MD	Saint Mary's County One-Stop Career Center - Veterans
MD	Silver Spring Interfaith Housing Coalition	MD	Silver Spring Vet Center
MD	Society of American Military Engineers - Baltimore Post	MD	Society of American Military Engineers - Chesapeake Post
MD	Southern Maryland Workforce Services - Veteran Services	MD	Susquehanna Region One-Stop Career Center



MD	Talbot County Career Center	MD	Upper Shore Dorchester County Career Center
MD	Veterans Support Foundation	MD	VFW Post 2562
MD	VFW Post 2632	MD	VFW Post 5118
MD	Washington County One-Stop Job Center	MD	Washington County One-Stop Job Center Veterans Services
VA	Alexandria Vet Center	VA	American Women Veterans
VA	Army Career and Alumni Program (ACAP) - Fort Belvoir	VA	Army Career and Alumni Program (ACAP) - Fort Lee
VA	Army Career and Alumni Program (ACAP) - Fort Myer	VA	Army Career and Alumni Program (ACAP) - Joint Bast Langley-Eustis
VA	Bristol Virginia Workforce Center	VA	Catholic War Veterans of The United States of Amer..
VA	Cedar Bluff VEC Field Office	VA	Disabled American Veterans - A T Gammon #19
VA	Disabled American Veterans - Al Bartraw Jr #50	VA	Disabled American Veterans - Bernard L Hines #21
VA	Disabled American Veterans - Buchanan County #59	VA	Disabled American Veterans - CAMPBELL- LYNCHBURG CHAPTER 8
VA	Disabled American Veterans - Clintwood #35	VA	Disabled American Veterans - Col C H Hagy #45
VA	Disabled American Veterans - Cradock #41	VA	Disabled American Veterans - DAV Portsmouth Fed #22
VA	Disabled American Veterans - Eastern Prince WM #48	VA	Disabled American Veterans - Galax #37
VA	Disabled American Veterans - Gen Anthony Wayne #58	VA	Disabled American Veterans - GEN WASHINGTON CHAPTER 7
VA	Disabled American Veterans - H H MACKENZIE CHAPTER 3	VA	Disabled American Veterans - Harrisonburg #24
VA	Disabled American Veterans - J Robert Graham #26	VA	Disabled American Veterans - Lester S Gordon Chapter 2
VA	Disabled American Veterans - MURRAY RHEA PENINSULA CHAPTER 6	VA	Disabled American Veterans - Norfolk Chapter 4
VA	Disabled American Veterans - Patrick Henry #34	VA	Disabled American Veterans - Paul Long #44
VA	Disabled American Veterans - Paul R Shorter #52	VA	Disabled American Veterans - Petersburg #47
VA	Disabled American Veterans - Portsmouth #27	VA	Disabled American Veterans - Prince WM County #15
VA	Disabled American Veterans - Salem Vietnam Vet #14	VA	Disabled American Veterans - Southside Comm #28
VA	Disabled American Veterans - Stonewall Jackson Chapter 9	VA	Disabled American Veterans - SUFFOLK CHAPTER 5
VA	Disabled American Veterans - Tazewell County #31	VA	Disabled American Veterans - Virginia Beach #20
VA	Disabled American Veterans - Wise #56	VA	Disabled American Veterans - York Co Victory #13
VA	Employer Partnership of the Armed Forces - Arlington	VA	Fishersville VEC Field Office
VA	Fort Belvoir - Employment Readiness Program	VA	Harrisonburg VEC Office
VA	Langley Air Force Base - Transition Assistance Program	VA	Marine For Life - Quantico
VA	Norfolk Vet Center	VA	Ocean View VFW Post 3160
VA	Operation Homefront - DC Metro	VA	Operation Homefront - Hampton Roads
VA	Radford Virginia Workforce Center	VA	Richmond Vet Center
VA	Roanoke Vet Center	VA	Society Of American Military Engineers - Blue Ridge Post
VA	VEC - Portsmouth	VA	Veterans for Peace - Bridgewater



VA	VFW Post 6364	VA	Virginia Beach County Vet Center
VA	Virginia Employment Commission	VA	Virginia Employment Commission - Charlottesville
VA	Virginia Employment Commission - Chesapeake	VA	Virginia Employment Commission - Fort Eustis
VA	Virginia Employment Commission - Fredericksburg	VA	Virginia Employment Commission - Galax
VA	Virginia Employment Commission - Hampton	VA	Virginia Employment Commission - Lynchburg
VA	Virginia Employment Commission - Mechanicsville	VA	Virginia Employment Commission - Norfolk
VA	Virginia Employment Commission - Norton	VA	Virginia Employment Commission - Richmond
VA	Virginia Employment Commission - Roanoke	VA	Virginia Employment Commission - Suffolk
VA	Virginia Employment Commission - Tri-Cities	VA	Virginia Employment Commission - Williamsburg
VA	Virginia Employment Commission Alexandria - Veterans	VA	Virginia Workforce Center
VA	Virginia Workforce Center - Virginia Employment Commission	VA	Virginia Wounded Warrior Program
VA	Winchester VEC Office	VA	Wounded Warrior Regiment - United States Marine Corps
VA	Wytheville Virginia Workforce Center		

Women

DC	AAUW-American Association of University Women - Washington, DC	DC	American Association of University Women
DC	American College of Nurse-Midwives	DC	American University - Women's Resource Center
DC	Association of Reproductive Health Professionals (ARHP)	DC	Association of Women's Health, Obstetric and NeoNatal Nurses
DC	Black Woman's Agenda, Inc.	DC	DCCADV-DC Coalition Against Domestic Violence
DC	Dress For Success - Washington DC	DC	Make Piece/Peace, Inc.
DC	My Sister's Place Inc.	DC	N Street Village, Inc.
DC	National Council of Women's Organizations	DC	Office of Women in Higher Education
DC	Organization of Chinese American Women - Washington D.C.	DC	Our Place
DC	Suited For Change	DC	Wider Opportunities for Women
DC	WTS-Women's Transportation Seminar-Washington DC Chapter	DC	YWCA of the National Capital Area - DC
MD	Asian Women's Self Help Association (ASHA)	MD	Community Bridges
MD	Displaced Homemaker Program - CASA, Inc.	MD	Displaced Homemaker Program - PRINCE GEORGE'S COUNTY
MD	Leah's House, Inc.	MD	Marian House
MD	My Sister's Place Women's Center	MD	National Association for Women in Construction
MD	Organization of Chinese American Women - Maryland	MD	Project Plase - Women's Facility
MD	Rape Crisis Intervention Service of Carroll County	MD	Suited To Succeed
MD	The Women's Housing Coalition, Inc.	MD	WTS -Women's Transportation Seminar-Baltimore Chapter
MD	YWCA - Annapolis and Anne Arundel County	MD	YWCA - Greater Baltimore
VA	ACTS/Turning Points - Women's Shelter	VA	Alexandria Battered Women's Shelter
VA	American Women in Radio and Television	VA	Association for Women in Communications
VA	Association for Women in Science	VA	Bailey's Crossroads Community Shelter





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VA	Bethany House of Northern Virginia	VA	Black Women United for Action (BWUFA)
VA	Doorways for Women and Families	VA	Dress for Success - Norfolk
VA	Embry Rucker Shelter	VA	Family Resource Center - Culmore
VA	Family Resource Center - Springfield	VA	FOCUS Women's Resource Center
VA	Loudoun Abused Women's Shelter	VA	Mondloch Shelter
VA	New Directions Center, Inc.	VA	Organization of Chinese American Women
VA	Success in the City	VA	The Alternative House
VA	The Women's Center - Vienna	VA	Virginia Tech - The Women's Center
VA	Women's Center - Norfolk	VA	Women's Center - University of Virginia
VA	WTS-Women's Transportation Seminar-Central Virginia Chapter	VA	YWCA - Richmond
VA	YWCA Central Virginia	VA	YWCA South Hampton Roads
VA	YWCA Virginia Peninsula		





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Hiring Manager: Bob Loughlin
Available: Immediately
Date: 2/24/2011

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No phone calls

Position: ACCOUNT EXECUTIVE
Company: WJLA-TV
Job Location(s): Arlington, VA
Start Date: As soon as possible

Employment Term: Regular
Employment Type: Full Time
Starting Salary Range:

Required Experience: Open
Required Security Clearance: None
Related Categories: Sales - Representatives/Service

Position Description

Position: **ACCOUNT EXECUTIVE**
Available: **02/24/2011**
Department: **NEWS**
Hiring Manager: **Bob Loughlin**

POSITION SUMMARY:

News Channel 8 in Washington DC has an opening for an experienced Account Executive that will be responsible for new direct TV business development and sell internet advertising on TBD.com. The right candidate will bring strong communication and presentation skills, experience in revenue development for multi-platform sales, and personal drive and passion to be #1. We'll provide all the tools you need to become a sales star.

QUALIFICATIONS:

A minimum of 2 years successful television sales and experience is required.

Contact Information

Bob Loughlin