

Sales Order

Stations: **WIII-FM, WHCU-AM** Buyer: _____
 Contract Name: **St George for Senate** Tax Schedule: _____ (None)
 Contract#: _____ (none) Agency Commission %: **0**
 Start Date: **10/27/18** End Date: **11/06/18** Billing Cycle: **Calendar**
 Revenue Type: **Local Political - Direct** Type: **Cash** Salesperson: **2604cosa** Comm %: **0**
 Advertiser: **ST. GEORGE FOR SENATE** Makegood Policy: **Within Contract Dates**
 Address: **PO Box 513**
 City: **Margaretville** State: **NY** Zip: **12455**
 Product Name: **St George for Senate**
 Competitive Code: **Political**

WIII-FM

| No | DATES | | Alt wks | TIMES | | LEN | DISTRIBUTION | | | | | | | | | | RATE | TOTALS | | PTY |
|----|----------|----------|------------|---------|----------|-----|--------------|---|---|---|---|----|----|--------|-----|-------|------|--------|--|-----|
| | START | END | | START | END | | M | T | W | T | F | SA | SU | Per Wk | D/W | SPOTS | | \$ | | |
| | | | | | | | | | | | | | | | | | | | | |
| 1 | 10/27/18 | 11/04/18 | | 6:00 AM | 10:00 AM | 60 | | | | | | 2 | 2 | 4 | D | 30.00 | 8 | 240.00 | | |
| 2 | 10/29/18 | 11/02/18 | | 6:00 AM | 10:00 AM | 60 | 2 | 2 | 2 | 2 | 2 | | | 10 | D | 30.00 | 10 | 300.00 | | |
| 3 | 11/05/18 | 11/06/18 | | 6:00 AM | 10:00 AM | 60 | 1 | 1 | | | | | | 2 | D | 30.00 | 2 | 60.00 | | |
| 4 | 10/27/18 | 11/04/18 | | 6:00 AM | 10:00 AM | 30 | | | | | | 3 | 3 | 6 | D | 20.00 | 12 | 240.00 | | |
| 5 | 10/29/18 | 11/02/18 | | 6:00 AM | 10:00 AM | 30 | 3 | 3 | 3 | 3 | 2 | | | 14 | D | 20.00 | 14 | 280.00 | | |
| 6 | 11/05/18 | 11/06/18 | | 6:00 AM | 10:00 AM | 30 | 2 | 2 | | | | | | 4 | D | 20.00 | 4 | 80.00 | | |
| 7 | 10/27/18 | 11/04/18 | | 3:00 PM | 7:00 PM | 60 | | | | | | 1 | 1 | 2 | D | 30.00 | 4 | 120.00 | | |
| 8 | 10/29/18 | 11/02/18 | | 3:00 PM | 7:00 PM | 60 | 2 | 2 | 1 | 1 | 1 | | | 7 | D | 30.00 | 7 | 210.00 | | |
| 9 | 11/05/18 | 11/06/18 | | 3:00 PM | 7:00 PM | 60 | 2 | 2 | | | | | | 4 | D | 30.00 | 4 | 120.00 | | |
| 10 | 10/27/18 | 11/04/18 | | 3:00 PM | 7:00 PM | 30 | | | | | | 2 | 2 | 4 | D | 30.00 | 8 | 240.00 | | |
| 11 | 10/29/18 | 11/02/18 | | 3:00 PM | 7:00 PM | 30 | 2 | 2 | 2 | 2 | 2 | | | 10 | D | 20.00 | 10 | 200.00 | | |
| 12 | 11/05/18 | 11/06/18 | | 3:00 PM | 7:00 PM | 30 | 1 | 1 | | | | | | 2 | D | 20.00 | 2 | 40.00 | | |

TOTAL GROSS \$2,130.00, NET \$2,130.00

WHCU-AM

| No | DATES | | Alt wks | TIMES | | LEN | DISTRIBUTION | | | | | | | | RATE | TOTALS | | PTY | |
|----|----------|----------|------------|---------|----------|-----|--------------|---|---|---|---|----|----|--------|------|--------|-------|--------|------|
| | START | END | | START | END | | M | T | W | T | F | SA | SU | Per Wk | | D/W | SPOTS | | \$\$ |
| 1 | 10/27/18 | 11/04/18 | | 6:00 AM | 10:00 AM | 60 | | | | | | 2 | 2 | 4 | D | 35.00 | 8 | 280.00 | 3 |
| 2 | 10/29/18 | 11/02/18 | | 6:00 AM | 10:00 AM | 60 | 2 | 2 | 2 | 2 | 2 | | | 10 | D | 35.00 | 10 | 350.00 | 3 |
| 3 | 11/05/18 | 11/06/18 | | 6:00 AM | 10:00 AM | 60 | 1 | 1 | | | | | | 2 | D | 35.00 | 2 | 70.00 | 3 |
| 4 | 10/27/18 | 11/04/18 | | 6:00 AM | 10:00 AM | 30 | | | | | | 2 | 2 | 4 | D | 40.00 | 8 | 320.00 | 3 |
| 5 | 10/29/18 | 11/02/18 | | 6:00 AM | 10:00 AM | 30 | 2 | 2 | 2 | 2 | 2 | | | 10 | D | 40.00 | 10 | 400.00 | 3 |
| 6 | 11/05/18 | 11/06/18 | | 6:00 AM | 10:00 AM | 30 | 1 | 1 | | | | | | 2 | D | 40.00 | 2 | 80.00 | 3 |

TOTAL GROSS \$1,500.00, NET \$1,500.00

Billing Projections: By Month

Billing projections will be available after order is saved.

☒ Print Spot Prices

.....

.....

.....

.....

.....

.....

.....

.....

| | |
|-------------------|----------|
| TOTAL SPOTS | 125 |
| GROSS TOTAL \$ | 3,630.00 |
| ADJUSTED SPOTS | 125 |
| ADJUSTED TOTAL \$ | 3,630.00 |

| APPROVE | DECLINE | |
|-----------------------|-----------------------|---------------------|
| <input type="radio"/> | <input type="radio"/> | General Manager |
| <input type="radio"/> | <input type="radio"/> | Traffic Manager |
| <input type="radio"/> | <input type="radio"/> | Business Manager |
| <input type="radio"/> | <input type="radio"/> | Local Sales Manager |