

# Sales Order

Station: **KLBJ-AM** Buyer: **Jennifer Virden**  
 Contract Name: **Jennifer for Austin Dec 21-01** Tax Schedule: **(None)**  
 Contract#: **418629** Agency Commission %: **0**  
 Start Date: **12/16/21** End Date: **12/31/21** Billing Cycle: **Standard**  
 Revenue Type: **LOCAL DIRECT** Type: **Cash** Salesperson: **505680kgoo** Comm %: **18**  
 Advertiser: **JENNIFER FOR AUSTIN** Makegood Policy: **WITHIN CONTRACT DATES**  
 Address: **8307 HIGH OAK DRIVE**  
 City: **AUSTIN** State: **TX** Zip: **78759**  
 Phone: **(512) 658-3468**  
 Product Name:   
 Competitive Code: **PO-POLITICAL CANDIDATES**

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$		
1	12/20/21	12/31/21		7:00 AM	8:00 AM	30	1	1	1	1	1			5	D	105.00	10	1,050.00	3	
2	12/20/21	12/31/21		11:00 AM	12:00 PM	30	1	1	1	1	1			5	D	85.00	10	850.00	3	

No	DATES		INVENTORY TYPE	ORDER BY	QTY	PRICING STRUCTURE	RATE	TOTAL
	START	END						
1	12/16/21	12/26/21	Endorsement Fee	Non Spot Item	1	Per Item	\$75.00	\$75.00
New / Revised Revenue Type: NTR TALENT Line Remark: Billy Martin Studio Fee Daypart: M-S 12:00 AM-12:00 AM								

Billing Projections: By Month

	Dec 21	Jan 22
CA	1,975.00	0.00
ST	1,025.00	950.00

☒ Print Spot Prices

DO NOT MAIL

GIVE TO ACCOUNT EXECUTIVE

THANK YOU FOR YOUR BUSINESS

Notes to Traffic: **12/16 - \$1975 PYMT PROCESSED - BB**

TOTAL SPOTS **20**  
 SPOT TOTAL \$ **1,900.00**  
 ALTERNATIVE REVENUE TOTAL \$ **75.00**  
 GROSS TOTAL \$ **1,975.00**  
 ADJUSTED SPOTS **20**  
 ADJUSTED TOTAL \$ **1,975.00**

APPROVE	DECLINE	
<input type="radio"/>	<input type="radio"/>	Controller
<input checked="" type="radio"/>	<input type="radio"/>	505680bgal, 12/16/21 @3:27PM
<input type="radio"/>	<input type="radio"/>	National Sales Manager
<input checked="" type="radio"/>	<input type="radio"/>	505680rmas, 12/16/21 @3:44PM