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Stamp and Return

March 24, 2015

Elizabeth E. Goldin 202,719,3199 egoldin@wileyrein.com

VIA HAND DELIVERY

EEO Staff
Policy Division
Media Bureau
Federal Communications Commission
445 12th Street SW
Washington, DC 20554

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MAR 2 4 2015

Federal Communications Commission Bureau / Office

Re:

Response to Broadcast EEO Audit Letter Clear Channel Broadcasting Licenses, Inc. Station WKII(AM), Solana, FL

Facility ID No. 35214

EEO Staff:

On behalf of Clear Channel Broadcasting Licenses, Inc., licensee of the above referenced broadcast station, and the commonly owned stations in the Fort Myers-Naples-Punta Gorda, Florida station employment unit ("SEU"), the undersigned submits the SEU's response to your letter of February 6, 2015 concerning compliance with the Commission's Equal Employment Opportunity rules, 47 C.F.R. § 73.2080. In accordance with your request, this submission consists of a sworn statement by Sherri Griswold, Market Manager, with copies of documentation responsive to your inquiry.

Should any questions arise concerning this submission, kindly contact the undersigned.

Respectfully submitted,

Etizabeth B. Goldin

Counsel to Clear Channel Broadcasting Licenses, Inc.

cc: Sherri Griswold

DECLARATION OF SHERRI GRISWOLD

I, Sherri Griswold, hereby declare as follows:

- I am a Market President for Clear Channel Broadcasting Licenses, Inc, the licensee of Station WKII(A), Solana, FL (Fac. ID No. 32514), which is part of a station employment unit based in Ft. Myers-Naples-Punta Gorda, FL and which also includes: WIKX(FM), Charlotte Harbor, FL (Fac. ID No. 28899), WCCF(AM), Punta Gorda, FL (Fac. ID No. 28897), WCVU(FM), Solana, FL (Fac. ID No. 71594), WBCG(FM), Murdock, FL (Fac. ID No. 82071), WBTT(FM), Naples Park, FL (Fac. ID No. 55756), WZJZ(FM), Port Charlotte, FL (Fac. ID No. 35213), WOLZ(FM), Ft. Myers, FL (Fac. ID No. 13898), and WCKT(FM), Lehigh Acres, FL (Fac. ID No. 55755). The stations in this SEU are commonly owned through subsidiaries ultimately owned and controlled by iHeartMedia, Inc. (collectively, "iHeartMedia"). This Statement and relevant attachments are being submitted in response to the February 6, 2015 letter of Lewis C. Pulley, Assistant Chief of the Policy Division of the Commission's Media Bureau, concerning a random audit of the SEU's EEO compliance (the "EEO Audit Letter").
- 2. This SEU employs five or more full-time employees as the term is defined in the broadcast EEO rule of the Federal Communication Commission ("FCC" or the "Commission"), 47 C.F.R. § 73.2080(e)(1).
- 3. In response to Question 3(a) of the EEO Audit Letter, copies of the SEU's two most recent EEO public file reports, as described in 47 C.F.R. § 73.2080(c)(6), are appended at Attachment A.

The web addresses of the stations in this SEU are as follows: KixClassics.com, WIKX.com, WCCFAM.com, WCVU.com, 989thebeach.com, 1055thebeat.com, Y100Florida.com, 953theriver.com, and catcountry1071.com. A copy of the current report is included on or linked to each of these websites.

The date of each full-time hire listed in the SEU's two most recent EEO public file reports, as required by 47 C.F.R. § 73.2080(c)(5)(vi), is included in the internal business records appended at Attachment B.

- 4. In response to Question 3(b) of the EEO Audit Letter, the licensee acknowledges that it is required to retain records to document its outreach to the recruitment sources used to fill its full-time positions, including those filled during the period covered by the above EEO public file reports. However, pursuant to the EEO Audit Letter, only one such notice per position is included at Attachment B in addition to all announcements sent to those sources that have notified the SEU that they want to be alerted to job openings at the Unit, as described in § 73.2080(c)(1)(ii).
- 5. In response to Question 3(c) of the EEO Audit Letter, the internal business records appended at Attachment B provide data concerning (a) the total number of interviewees for each vacancy and (b) the referral source for each interviewee for each particular full-time vacancy filled during the period covered by the above EEO public file reports.

- 6. In response to Question 3(d) of the EEO Audit Letter, documentation concerning the Unit's performance of four recruitment initiatives described in § 73.2080(c)(2) during this time period is appended at Attachment C. Station personnel involved in the recruitment initiatives are noted in the documentation. This SEU employs a total of 42 full-time employees and at least one of our stations is located in a market with a population of more than 250,000. Accordingly, the SEU is required to perform at least four recruitment initiatives during a two-year period
- 7. In response to Question 3(e) of the EEO Audit Letter, the licensee is aware of the following discrimination complaints filed against one or more stations in this SEU:

A complaint alleging sex discrimination, among other claims, was filed against the licensee by Jack Degnan, a Program Director, Music Director and on-air host, on or about March 8, 2013 at the U.S. Equal Employment Opportunity Commission and the Florida Commission on Human Rights. *See* EEOC Charge No. 510-2013-02246. The matter was settled between the parties on April 17, 2014. The EEOC issued an Acknowledgement of Settlement and closed its case on June 12, 2014.

8. In response to Question 3(f) of the EEO Audit Letter, the licensee affirms that iHeartMedia has created and deployed an EEO compliance plan, with the assistance of outside communications counsel, known as the iHeartMedia Broadcast Diversity Recruitment Plan (the "Recruitment Plan" or "Plan"). The Recruitment Plan was distributed to all regional managers and, through them, disseminated to each SEU in conjunction with the effective date of the current EEO regulations. The Plan contains directives as to how iHeartMedia SEUs are to engage in broad recruitment for job vacancies and undertake recruitment initiatives, includes sample forms for collecting and maintaining the necessary recruitment data, and provides a quarterly self-assessment program designed to ensure that the SEU follows the Plan's directions and regularly updates corporate headquarters as to the employment unit's progress in the area.

At the corporate level, iHeartMedia assists SEUs in understanding and following the Recruitment Plan, responding to SEU requests for assistance and/or calling upon outside counsel for additional guidance when warranted. Furthermore, iHeartMedia has a team of internal public inspection file auditors that routinely assesses each SEU's FCC EEO compliance, based on the most recent EEO Public File Report, as part of a review of overall public file compliance. Finally, with the recent deployment of applicant tracking system software called OpenHire throughout the company, iHeartMedia has been conducting training sessions with its SEUs on its hiring policies and procedures, including compliance with the FCC's EEO broad outreach rules.

At the local level, I am responsible for overseeing EEO Compliance, and Rhonda Richey, my Executive Assistant, directs the day-to-day EEO efforts, including posting openings and collecting the applications. Further, we contract the services of an outside Compliance Specialist to review, on a quarterly basis, all recruiting and hiring records as well as recruitment initiatives accomplished, and to report all findings to me along with recommendations. This includes suggesting new referral sources, updating source contact information, reviewing hiring efforts and results as well as recruitment initiatives. This SEU's compliance efforts include identifying iHeartMedia's efforts to afford equal employment opportunities to employees through statements disseminated in job applications and posted in conspicuous areas within the workplace.

9. In response to Question 3(g) of the EEO Audit Letter, the licensee affirms that the SEU understands that it must periodically analyze the effectiveness of its EEO recruitment program by reviewing the productivity of sources on its recruitment list and the outcome of its recruitment initiatives. The company's Recruitment Plan, through the quarterly self-assessment mechanism, provides SEUs with a regular opportunity to consult the corporate headquarters about these issues. The stations broadcast announcements seeking out new sources and post the same announcement on the stations' web sites. New sources have been added to improve recruiting. This SEU verifies the contact information of all of its sources following every job posting. For any failed contacts, an email is sent and a follow up phone call is made, if necessary, to update our records with the source's current contact information.

Further, our SEU encourages its staff to advise our EEO coordinator of any potential recruiting sources sources with which they become familiar in the course of doing business on behalf of the iHeartMedia stations. Our SEU monitors news and public affairs programming including public service announcements for new sources.

10. In response to Question 3(h) of the EEO Audit Letter, this SEU strives to comply with all federal, state and/or local laws regarding pay, benefits, seniority practices, promotions, and selection techniques and tests to ensure that the unit provides equal opportunity and does not discriminate against employees or applicants. This SEU's employment practices are my ultimate responsibility, working in conjunction with in-house counsel at iHeartMedia corporate headquarters and, when applicable, outside employment and labor counsel.

Dated: March 24, 2015

[SIGNATURE PAGE FOLLOWS]

SIGNATURE PAGE TO DECLARATION OF [Sherri Griswold, Market Manager]

As of the date set forth above, I hereby declare under penalty of perjury that the foregoing is true and correct to the best of my knowledge, information and belief.

Sherri Griswold, Market Manager

EEO PUBLIC FILE REPORT

October 1, 2012 - September 30, 2013

I. VACANCY LIST

See Section II, the "Master Recruitment Source List" ("MRSL") for recruitment source data

Job Title	Recruitment Sources ("RS") Used to Fill Vacancy	RS Referring Hiree	
Account Executive	2-5, 7-13, 15, 17-28	`18	
Account Executive	2-15, 17, 19, 22-29	8	
Program Director/On-Air Talent	2-5, 7-15, 17-19, 22-28, 30	18	
Account Executive	2-15, 17, 19, 22-25, 27-28	8	
Account Executive	2-15, 17, 19, 22-25, 27-28	8	
IT Technician	1-2, 4-17, 19, 22-27, 31	31	
Account Executive Outside Sales	1-2, 4-14, 17, 19-20, 22-27	8	
Promotion Director	1-2, 4-15, 17, 19-20, 22-28	20	
AE Outside Sales - Ft Myers/Naples, FL	1-2, 4-15, 17-19, 22-29	18	
AE Outside Sales - Ft Myers/Naples, FL	1-2, 4-15, 17-19, 22-29	8	
AE Outside Sales - Port Charlotte, FL	1-2, 4-17, 19, 22-28	8	
AE Outside Sales - Port Charlotte, FL	1-2, 4-17, 19, 22-28	16	

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WBCG(FM), WBTT(FM), WCCF(AM), WCKT(FM), WCVU(FM), WIKX(FM), WKII(AM), WOLZ(FM), WZJZ(FM)

EEO PUBLIC FILE REPORT

October 1, 2012 - September 30, 2013

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
I	All Access Music 28955 Pacific Coast Highway Malibu, California Phone: 310-457-8058 Email: jdenver@allaccess.com Joel Denver	N	0
2	Bethune Cookman College Career Planning 640 Dr. Mary McLeod Bethune Rd Boytona Beach, Florida 32114 Phone: 386-481-2143 Url: www.bethune.cookman.edu Email: bonnerd@cookman.edu Fax: 1-386-481-2139 Davita Bonner	N	0
3	Career and Service Ctr of SW FLA 19500 Cochran Blvd Pt. Charlotte, Florida 33948 Phone: 941-235-5900 Email: dfrees@swflworks.org Dan Frees	N	0
4	Career Channel 200 E. Basse Road San Antonio, Texas 78209 Url: https://careerchannel.silkroad.com/ Career Services Manual Posting	N	4
5	Career Source Southwest Florida 4150 Ford Street Extension Ft. Myers, Florida 33916 Phone: 239-931-8200x1220 Email: asoto@careersourcesouthwestflorida.com Fax: 1-239-921-8206 Andres Soto	N	0
6	Catholic Charities of Collier Country Family Resource Ctr. 4209 Tamiami Trail E. Naples, Florida 34112 Phone: 239-793-0059 Email: Armando@catholiccharitiescc.org Fax: 1-239-774-0523 Armando Galella	N	0

EEO PUBLIC FILE REPORT

October 1, 2012 - September 30, 2013

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
7	Craig's List Ft Myers/SW Florida P.O. Box 225159 San Francisco, California 94122 Url: https://fortmyers.craigslist.org/ Career Services Manual Posting	N	0
8	Employee Referral 13320 Metro Parkway Suite 1 Ft. Myers, Florida 33966 Phone: 239-225-4402 Josie Burdier Manual Posting	N	13
9	Florida A&M University Placement Office P.O. Box 14 Tallahassee, Florida 32073 Phone: 850-599-3496 Email: careercenter@famu.edu Melony Washington	N	0
10	Florida Assocation of Broadcasters Job Bank 201 S. Monroe Street Tallahassee, Florida 32301 Phone: 850-825-5322 Url: www.fab.org Email: intern@fab.org Lindsay Varn	N	0
11	Florida Gulf Coast University Career Development Services 10501 FGCU Blvd Ft. Myers, Florida 33965 Phone: 239-590-7833 Url: studentservices.fgcu.edu/careers Email: aparke@fgcu.edu Amanda Parke	N	0
12	Florida Memorial University 15800 NW 42nd Avenue Miami, Florida 33054	N	0
	Phone: 305-626-3600 Email: ajackson@fmuniv.edu Athena Jackson		

EEO PUBLIC FILE REPORT

October 1, 2012 - September 30, 2013

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
13	Florida Southwestern College Career Placement Center P.O. Box 06210 Ft. Myers, Florida 33906 Phone: 941-637-5693 Email: pschollard@fsw.edu Paul Schollard	N	0
14	Goodwill Job Link Center 2325 Tamiami Trail Port Charlotte, Florida 33952 Phone: 941-255-3884 Email: sabreniamorgan@goodwillswfl.org Fax: 1-941-255-3884 Sabrenia Morgan	Y	0
15	Prong 2 Start Date: 7/10/2012 Hispanic Affairs Advisory Board Dept of Human Resources P.O. Box 398 Ft. Myers, Florida 33902 Phone: 239-595-4658 Email: IleanitaRamos@gmail.com Ileana Ramos	N	0
16	Indeed.com Not contacted by SEU 13320 Metro Parkway Ft Myers, Florida 33912 Phone: 239-225-4300 Rhonda Richey Manual Posting	N	2
17	Internal Posting 13320 Metro Parkway Suite 1 Ft. Myers, Florida 33966 Phone: 239-225-4442 Rhonda Richey Manual Posting	N	2
18	Internal Promotion/Transfer 13320 Metro Parkway Suite 1 Ft Myers, Florida 33966 Phone: 239-225-4402 Josie Burdier Manual Posting	N	3

EEO PUBLIC FILE REPORT

October 1, 2012 - September 30, 2013

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
19	My Air Check #1-771 Gibsons Way Gibsons, Texas Phone: 604-740-1374 Email: registration@myaircheck.com Scott Russell	N	0
20	Non Employee Referral 13320 Metro Parkway Suite 1 Ft Myers, Florida 33912 Phone: 239-225-4402 Josie Burdier Manual Posting	N	3
21	On-Air Announcements (one or more SEU stations) 13320 Metro Parkway Ft Myers, Florida 33966 Phone: 239-225-4442 Rhonda Richey Manual Posting	N	1
22	Southern Technical College Placement Office 1685 Medical Lane, Suite 200 Ft. Myers, Florida 33907 Phone: 239-939-4766x226 Email: cacevedo@southerntech.edu Christy Acevedo	N	0
23	Station Website (one or more SEU stations) 13320 Metro Parkway Ft. Myers, Florida 33966 Phone: 239-225-4442 Rhonda Richey Manual Posting	N	
24	SW Florida Hispanic Chamber of Commerce Career Placement Center 3343 Palm Beach Blvd Ft. Myers, Florida 33916 Phone: 239-418-1441 Email: info@hispanicchamberflorida.org Veronica Culbertson	N	0

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WBCG(FM), WBTT(FM), WCCF(AM), WCKT(FM), WCVU(FM), WIKX(FM), WKII(AM), WOLZ(FM), WZJZ(FM)

EEO PUBLIC FILE REPORT

October 1, 2012 - September 30, 2013

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
25	The Freeform Radio Initiative 411 Walnut Street #5561 Green Cove Springs, Florida 32043 Phone: 305-982-7233 Email: leads@freeformradio.org Scott McWilliams	N	0
26	University of Central Florida Career Resource Center Adm. Building, Room 124 Orlando, Florida 32816 Phone: 407-823-3368 Email: career@mail.ucf.edu Fax: 1-407-823-5909 Genesis Rawls	N	0
27	University of Florida College of Journalism & Communication 1080 Weimer Hall / P.O. Box 118400 Gainesville, Florida 32611 Phone: 352-392-0466 Email: KGraham@jou.ufl.edu Fax: 1-352-845-2484 Katrice Graham	N	0
28	University of South Florida Placement Office 4202 East Fowler Ave., SBC 2088 Tampa, Florida 33620-6930 Phone: 813-974-3202 Email: kroche@usf.edu Kathi Roche	N	0
29	Walk In/Self Referral 13320 Metro Parkway Suite 1 Ft. Myers, Florida 33966 Phone: 239-225-4402 Josie Burdier Manual Posting	N	2
30	www.allaccess.com Not contacted by SEU 13320 Metro Parkway SUite 1 Ft Myers, Florida Phone: 239-225-4402 Josie Burdier Manual Posting	N	1

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WBCG(FM), WBTT(FM), WCCF(AM), WCKT(FM), WCVU(FM), WIKX(FM), WKII(AM), WOLZ(FM), WZJZ(FM)

EEO PUBLIC FILE REPORT

October 1, 2012 - September 30, 2013

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
31	www.careerbuilder.com Not contacted by SEU Florida Url: www.careerbuilder.com Career Services Manual Posting	N	3
<u>'</u>	TOTAL INTERVIEWS OVER REPORTI	NG PERIOD:	34

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WBCG(FM), WBTT(FM), WCCF(AM), WCKT(FM), WCVU(FM), WIKX(FM), WKII(AM), WOLZ(FM), WZJZ(FM)

EEO PUBLIC FILE REPORT

October 1, 2012 - September 30, 2013

III. RECRUITMENT INITIATIVES

	Date	Type of Recruitment Initiative (Menu Selection)	Brief Description Of Activity	No. of Stations Participants	Participant Title
1	10/1/2012		From August 2012 through December 2012, our SEU hosted an intern from Florida Gulf Coast University. This intern worked in our Sales Department under the supervision of our Local Sales Manager. He created digital content, assisted with remote broadcasts, and wrote and voiced commercials for our clients.	1	Local Sales Manager
2	10/17/2012	Participation in events sponsored by community groups	On October 17, 2012, our SEU hosted nine middle and high school aged students from Children's Home Society of Florida, a program that provides support and counseling for families, for a station tour. SEU participants included our Operations Director, our Program Director, and our Executive Assistant, who described various employment opportunities at a radio station and the education and experience required for each.	3	Executive Assistant Operations Director Program Director
3	10/26/2012	Establishment of an intern program designed to assist members of the community	1	1	Promotions Director
4	12/14/2012	Participation in events sponsored by community groups	On December 14, 2012, our SEU hosted disabled adults from Opportunity Services for a station tour. SEU participants included our Operations Director, our Program Director, and our Executive Assistant, who described various employment opportunities at a radio station and the education and experience required for each.	3	Executive Assistant Operations Director Local Sales Manager

WBCG(FM), WBTT(FM), WCCF(AM), WCKT(FM), WCVU(FM), WIKX(FM), WKII(AM), WOLZ(FM), WZJZ(FM) EEO PUBLIC FILE REPORT

October 1, 2013 - September 30, 2014¹

I. VACANCY LIST

See Master Recruitment Source List (MRSL) for recruitment source data

Job Little	Recruitment Sources (RS) Used to Fill Vacancy	RS Referring Hiree
Sales Assistant	14, 17-18	14

¹ This report was modified in March 2015 to address minor reporting issues.

WBCG(FM), WBTT(FM), WCCF(AM), WCKT(FM), WCVU(FM), WIKX(FM), WKII(AM), WOLZ(FM), WZJZ(FM) EEO PUBLIC FILE REPORT

October 1, 2013 - September 30, 2014

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS ∕over 12-month period
1	All Access Music 28955 Pacific Coast Highway Malibu, California Phone: 310-457-8058 Email: jdenver@allaccess.com Joel Denver	N	0
2	Bethune Cookman College Career Planning 640 Dr. Mary McLeod Bethune Rd Boytona Beach, Florida 32114 Phone: 386-481-2143 Url: www.bethune.cookman.edu Email: bonnerd@cookman.edu Fax: 1-386-481-2139 Davita Bonner	N	0
3	Career and Service Ctr of SW FLA 19500 Cochran Blvd Pt. Charlotte, Florida 33948 Phone: 941-235-5900 Email: dfrees@swflworks.org Dan Frees	N	0
	Career Channel 200 E. Basse Road San Antonio, Texas 78209 Url: https://careerchannel.silkroad.com/ Career Services Manual Posting	N	0
5	Career Source Southwest Florida 4150 Ford Street Extension Ft. Myers, Florida 33916 Phone: 239-931-8200x1220 Email: asoto@careersourcesouthwestflorida.com Fax: 1-239-921-8206 Andres Soto	N	0
6	Catholic Charities of Collier Country Family Resource Ctr. 4209 Tamiami Trail E. Naples, Florida 34112 Phone: 239-793-0059	N	0
	Email: Armando@catholiccharitiescc.org Fax: 1-239-774-0523 Armando Galella		

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS over 12-month period
7	Craig's List Ft Myers/SW Florida P.O. Box 225159 San Francisco, California 94122 Url: https://fortmyers.craigslist.org/ Career Services Manual Posting	N	0
8	Employee Referral 13320 Metro Parkway Suite 1 Ft. Myers, Florida 33966 Phone: 239-225-4402 Josie Burdier Manual Posting	N	0
9	Florida A&M University Placement Office P.O. Box 14 Tallahassee, Florida 32073 Phone: 850-599-3496 Email: careercenter@famu.edu Melony Washington	N	0
10	Florida Assocation of Broadcasters Job Bank 201 S. Monroe Street Tallahassee, Florida 32301 Phone: 850-825-5322 Url: www.fab.org Email: intern@fab.org Lindsay Varn	N	0
11	Florida Gulf Coast University Career Development Services 10501 FGCU Blvd Ft. Myers, Florida 33965 Phone: 239-590-7833 Url: studentservices.fgcu.edu/careers Email: aparke@fgcu.edu Amanda Parke	N	0
12	Florida Memorial University 15800 NW 42nd Avenue Miami, Florida 33054 Phone: 305-626-3600 Email: ajackson@fmuniv.edu Athena Jackson	N	0
13	Florida Southwestern College Career Placement Center P.O. Box 06210 Ft. Myers, Florida 33906 Phone: 941-637-5693 Email: pschollard@fsw.edu Paul Schollard	N	0
14	Former Employee	N	1

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS over 12-month period
15	Goodwill Job Link Center 2325 Tamiami Trail Port Charlotte, Florida 33952 Phone: 941-255-3884 Email: sabreniamorgan@goodwillswfl.org Fax: 1-941-255-3884 Sabrenia Morgan	Y	0
16	Prong 2 Start Date: 7/10/2012 Hispanic Affairs Advisory Board Dept of Human Resources P.O. Box 398 Ft. Myers, Florida 33902 Phone: 239-595-4658 Email: IleanitaRamos@gmail.com Ileana Ramos	N	0
17	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone: 210-253-5126 Url: http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting	N	0
18	Internal Posting 13320 Metro Parkway Suite 1 Ft. Myers, Florida 33966 Phone: 239-225-4442 Rhonda Richey Manual Posting	N	0
19	Internal Promotion/Transfer 13320 Metro Parkway Suite 1 Ft Myers, Florida 33966 Phone: 239-225-4402 Josie Burdier Manual Posting	N	0
20	My Air Check #1-771 Gibsons Way Gibsons, Texas Phone: 604-740-1374 Email: registration@myaircheck.com Scott Russell	N	0
21	Non Employee Referral 13320 Metro Parkway Suite 1 Ft Myers, Florida 33912 Phone: 239-225-4402 Josie Burdier Manual Posting	N	0

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS over 12-month period
22	On-Air Announcements (one or more SEU stations) 13320 Metro Parkway Ft Myers, Florida 33966 Phone: 239-225-4442 Rhonda Richey Manual Posting	N	0
23	Southern Technical College Placement Office 1685 Medical Lane, Suite 200 Ft. Myers, Florida 33907 Phone: 239-939-4766x226 Email: cacevedo@southerntech.edu Christy Acevedo	N	0
24	Station Website (one or more SEU stations) 13320 Metro Parkway Ft. Myers, Florida 33966 Phone: 239-225-4442 Rhonda Richey Manual Posting	N	0
25	SW Florida Hispanic Chamber of Commerce Career Placement Center 3343 Palm Beach Blvd Ft. Myers, Florida 33916 Phone: 239-418-1441 Email: info@hispanicchamberflorida.org Veronica Culbertson	N	0
26	The Freeform Radio Initiative 411 Walnut Street #5561 Green Cove Springs, Florida 32043 Phone: 305-982-7233 Email: leads@freeformradio.org Scott McWilliams	N	0
27	University of Central Florida Career Resource Center Adm. Building, Room 124 Orlando, Florida 32816 Phone: 407-823-3368 Email: career@mail.ucf.edu Fax: 1-407-823-5909 Genesis Rawls	N	0
28	University of Florida College of Journalism & Communication 1080 Weimer Hall / P.O. Box 118400 Gainesville, Florida 32611 Phone: 352-392-0466 Email: KGraham@jou.ufl.edu Fax: 1-352-845-2484	N	0
28	College of Journalism & Communication 1080 Weimer Hall / P.O. Box 118400 Gainesville, Florida 32611 Phone: 352-392-0466 Email: KGraham@jou.ufl.edu		N

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS over 12-month period
29	University of South Florida Placement Office 4202 East Fowler Ave., SBC 2088 Tampa, Florida 33620-6930 Phone: 813-974-3202 Email: kroche@usf.edu Kathi Roche	N	0
30	Walk In/Self Referral 13320 Metro Parkway Suite 1 Ft. Myers, Florida 33966 Phone: 239-225-4402 Josie Burdier Manual Posting	N	0
	TOTAL INTERVIEWEES OVER 12-	MONTH PERIOD	1

WBCG(FM), WBTT(FM), WCCF(AM), WCKT(FM), WCVU(FM), WIKX(FM), WKII(AM), WOLZ(FM), WZJZ(FM) October 1, 2013 - September 30, 2014

RECRUITMENT INITIATIVES

	TYPE OF RECRUITMENT INITIATIVE (MENU SELECTION)	BRIEF DESCRIPTION OF ACTIVITY
1	Establishment of an intern program designed to assist members of the community	From August 2013 through November 2013, our SEU hosted an intern from Florida Gulf Coast University. This intern worked in our Promotions Department, where she assisted with remote broadcasts and contests.
2	Establishment of an intern program designed to assist members of the community	From May 2014 through July 2014, our SEU hosted an intern from Florida Gulf Coast University. This intern worked in our Digital Content Department, where she assisted with developing and maintaining content for our station websites under the supervision of our Web Master/Online Content Manager.

Vacancy Data Form

Account Executive

Recruitment source referring hiree: Employee Referral

Date of hire: 9/7/2012 Recruitment source referring hiree: Internal Promotion/Transfer

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
2	Bethune Cookman College Career Planning 640 Dr. Mary McLeod Bethune Rd Boytona Beach, Florida 32114 Phone: 386-481-2143 Url: www.bethune.cookman.edu Email: bonnerd@cookman.edu Fax: 1-386-481-2139 Davita Bonner	N	0
3	Career and Service Ctr of SW FLA 19500 Cochran Blvd Pt. Charlotte, Florida 33948 Phone: 941-235-5900 Email: dfrees@swflworks.org Dan Frees	N	0
4	Career Channel Careers 200 E. Basse Road San Antonio, Texas 78209 Url: https://careerchannel.silkroad.com/ Career Services Manual Posting	N	0
5	Career Source Southwest Florida 4150 Ford Street Extension Ft. Myers, Florida 33916 Phone: 239-931-8200x1220 Email: asoto@careersourcesouthwestflorida.com Fax: 1-239-921-8206 Andres Soto	N	0
7	Craig's List Ft Myers/SW Florida P.O. Box 225159 San Francisco, California 94122 Url: https://fortmyers.craigslist.org/ Career Services Manual Posting	N	0

Vacancy Data Form

Account Executive

Recruitment source referring hiree: Employee Referral
Date of hire: 9/7/2012
Recruitment source referring hiree: Internal Promotion/Transfer
Date of hire: 11/7/2012

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
8	Employee Referral 13320 Metro Parkway Suite 1 Ft. Myers, Florida 33966 Phone: 239-225-4402 Josie Burdier Manual Posting	N	4
9	Florida A&M University Placement Office P.O. Box 14 Tallahassee, Florida 32073 Phone: 850-599-3496 Email: careercenter@famu.edu Melony Washington	N	0
10	Florida Assocation of Broadcasters Job Bank 201 S. Monroe Street Tallahassee, Florida 32301 Phone: 850-825-5322 Url: www.fab.org Email: intern@fab.org Lindsay Varn	N	0
11	Florida Gulf Coast University Career Development Services 10501 FGCU Blvd Ft. Myers, Florida 33965 Phone: 239-590-7833 Url: studentservices.fgcu.edu/careers Email: aparke@fgcu.edu Amanda Parke	N	0
12	Florida Memorial University 15800 NW 42nd Avenue Miami, Florida 33054 Phone: 305-626-3600 Email: ajackson@fmuniv.edu Athena Jackson	N	0

Vacancy Data Form

Account Executive

Recruitment source referring hiree: Employee Referral

Date of hire: 9/7/2012

Recruitment source referring hiree: Internal Promotion/Transfer

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
13	Florida Southwestern College Career Placement Center P.O. Box 06210 Ft. Myers, Florida 33906 Phone: 941-637-5693 Email: pschollard@fsw.edu Paul Schollard	N	0
15	Hispanic Affairs Advisory Board Dept of Human Resources P.O. Box 398 Ft. Myers, Florida 33902 Phone: 239-595-4658 Email: IleanitaRamos@gmail.com Ileana Ramos	N	0
17	Internal Posting 13320 Metro Parkway Suite 1 Ft. Myers, Florida 33966 Phone: 239-225-4442 Rhonda Richey Manual Posting	N	0
18	Internal Promotion/Transfer 13320 Metro Parkway Suite 1 Ft Myers, Florida 33966 Phone: 239-225-4402 Josie Burdier Manual Posting	N	
19	My Air Check #1-771 Gibsons Way Gibsons, Texas Phone: 604-740-1374 Email: registration@myaircheck.com Scott Russell	N	0

Vacancy Data Form

Account Executive

Recruitment source referring hiree: Employee Referral

Date of hire: 9/7/2012

Recruitment source referring hiree: Internal Promotion/Transfer

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
20	Non Employee Referral 13320 Metro Parkway Suite 1 Ft Myers, Florida 33912 Phone: 239-225-4402 Josie Burdier Manual Posting	N	1
21	On-Air Announcements (one or more SEU stations) 13320 Metro Parkway Ft Myers, Florida 33966 Phone: 239-225-4442 Rhonda Richey Manual Posting	N	1
22	Southern Technical College Placement Office 1685 Medical Lane, Suite 200 Ft. Myers, Florida 33907 Phone: 239-939-4766x226 Email: cacevedo@southerntech.edu Christy Acevedo	N	0
23	Station Website (one or more SEU stations) 13320 Metro Parkway Ft. Myers, Florida 33966 Phone: 239-225-4442 Rhonda Richey Manual Posting	N	0
24	SW Florida Hispanic Chamber of Commerce Career Placement Center 3343 Palm Beach Blvd Ft. Myers, Florida 33916 Phone: 239-418-1441 Email: info@hispanicchamberflorida.org Veronica Culbertson	N	0

Vacancy Data Form

Account Executive

Recruitment source referring hiree: Employee Referral Date of hire: 9/7/2012

Recruitment source referring hiree: Internal Promotion/Transfer

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
25	The Freeform Radio Initiative 411 Walnut Street #5561 Green Cove Springs, Florida 32043 Phone: 305-982-7233 Email: leads@freeformradio.org Scott McWilliams	N	0
26	University of Central Florida Career Resource Center Adm. Building, Room 124 Orlando, Florida 32816 Phone: 407-823-3368 Email: career@mail.ucf.edu Fax: 1-407-823-5909 Genesis Rawls	N	0
27	University of Florida College of Journalism & Communication 1080 Weimer Hall / P.O. Box 118400 Gainesville, Florida 32611 Phone: 352-392-0466 Email: KGraham@jou.ufl.edu Fax: 1-352-845-2484 Katrice Graham	N	0
28	University of South Florida Placement Office 4202 East Fowler Ave., SBC 2088 Tampa, Florida 33620-6930 Phone: 813-974-3202 Email: kroche@usf.edu Kathi Roche	N	0
	TOTAL INTERVIEWS OVER REPO	RTING PERIOD:	7

Date: 3/19/2015

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WBCG(FM), WBTT(FM), WCCF(AM), WCKT(FM), WCVU(FM), WIKX(FM), WKII(AM), WOLZ(FM), WZJZ(FM)

Fax and E-mail verification summary report for Account Executive

Position: Account Executive Hire Date: September 7, 2012

This report, generated by Broadcast1Source, verifies that WBCG(FM), WBTT(FM), WCCF(AM), WCKT(FM), WCVU(FM), WIKX(FM), WKII(AM), WOLZ(FM), WZJZ(FM) used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

То

All recruiting agencies listed in the report below

Subject:

Job Notification from Broadcast1Source

From:

contact@broadcast1source.com

Details:

Clear Channel Media & Entertainment is currently seeking a qualified individual to join its outside sales team. This is genuinely an OUTSIDE sales position, so only candidates who can be consistently successful prospecting new clients should apply. Outside sales experience preferred, but not necessary. Clear Channel Media & Entertainment is the industry leader in multiple platform solutions for advertisers and provides unparallel resources for sales success. This position offers excellent health benefits, paid vacation, 401k, stock purchase program and much more. Clear Channel Media & Entertainment is an equal opportunity employer and committed to recruiting and retaining a diverse workforce. Persons of any race, color, ethnicity, gender, religion, age, disability, sexual orientation, or any other characteristic protected by law are encouraged to visit the stations websites to view job vacancies. NO PHONE CALLS PLEASE

Requirements:

Two years outside sales

Experience:

Two years

Additional Information:

Contact:

Clear Channel Media & EntertainmentAttn: Josie Burdier 13320 Metro Parkway, Suite 1Fort Myers, FL 33966Fax 239-225-4401 josieburdier@clearchannel.com

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

IMPORTANT

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Josie Burdier at josieburdier@iheartmedia.com

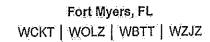
Date: 3/19/2015

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WBCG(FM), WBTT(FM), WCCF(AM), WCKT(FM), WCVU(FM), WIKX(FM), WKII(AM), WOLZ(FM), WZJZ(FM)

Fax and E-mail verification summary report for Account Executive

RS Number	Recruiting Source	Date and Time
1	Bethune Cookman College	
	E-mail: bonnerd@cookman.edu	Sent: 6/29/2012 9:00:08 AM
2	Career and Service Ctr of SW FLA	
	E-mail: dfrees@swflworks.org	Sent: 6/29/2012 9:00:11 AM
3	Career Source Southwest Florida	
	E-mail: bhartman@swflworks.org	Sent: 6/29/2012 9:00:08 AM
4	Florida A&M University	
	E-mail: careercenter@famu.edu	Sent: 6/29/2012 9:00:09 AM
5	Florida Assocation of Broadcasters	
	E-mail: intern@fab.org	Sent: 6/29/2012 9:00:10 AM
6	Florida Gulf Coast University	
	E-mail: aparke@fgcu.edu	Sent: 6/29/2012 9:00:09 AM
7	Florida Memorial University	
	E-mail: ajackson@fmuniv.edu	Sent: 6/29/2012 9:00:09 AM
8	Florida Southwestern College	
	E-mail: pschollard@edison.edu	Sent: 6/29/2012 9:00:08 AM
9	My Air Check	
	E-mail: registration@myaircheck.com	Sent: 6/29/2012 9:00:07 AM
10	Southern Technical College	
	E-mail: apease@swfc.edu	Sent: 6/29/2012 9:00:09 AM
11	SW Florida Hispanic Chamber of Commerce	
	E-mail: info@hispanicchamberflorida.org	Sent: 6/29/2012 9:00:10 AM
12	The Freeform Radio Initiative	
	E-mail:	Sent: 6/29/2012 9:00:06 AM
	announcements@thefreeformradioinitiative.org	
13	University of Central Florida	G (20/2012 0.00) IO AM
	E-mail: careerl@mail.ucf.edu	Sent: 6/29/2012 9:00:10 AM
14	University of Florida	G
	E-mail: charris@jou.ufl.edu	Sent: 6/29/2012 9:00:10 AM





July 5, 2012

University of South Florida Placement Office/Career Services 10501 FGCU Blvd. Fort Myers, FL 33965

Dear Sir or Madam:

Clear Channel Media & Entertainment of Ft. Myers is currently seeking your assistance in recruiting the following opening:

Account Executive

Clear Channel Media & Entertainment is currently seeking a qualified individual to join its outside sales team. This is genuinely an OUTSIDE sales position, so only candidates who can be consistently successful prospecting new clients should apply. Outside sales experience preferred, but not necessary. Clear Channel Media & Entertainment is the industry leader in multiple platform solutions for advertisers and provides unparallel resources for sales success. This position offers excellent health benefits, paid vacation, 401k, stock purchase program and much more.

Clear Channel Media & Entertainment is an equal opportunity employer and committed to recruiting and retaining a diverse workforce. Persons of any race, color, ethnicity, gender, religion, age, disability, sexual orientation, or any other characteristic protected by law are encouraged to visit the stations websites to view job vacancies. NO PHONE CALLS PLEASE!!

Interested applicants should fax or send letter and resume to:

Clear Channel Media & Entertainment

Attn: Josie Burdier

13320 Metro Parkway, Suite I

Fort Myers, FL 33966 Fax: 239-225-4401

Email: josieburdier@clearchannel.com

Thank you for your assistance.

Josie Burdier

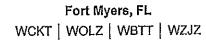
Executive Assistant to Regional Market Manager













June 29,2012

Hispanic Affairs Advisory Board Dept of Human Resources P.O. Box 398 Ft. Myers, FL 33902

Dear Sir or Madam:

Clear Channel Media & Entertainment of Ft. Myers is currently seeking your assistance in recruiting the following opening:

Account Executive

Clear Channel Media & Entertainment is currently seeking a qualified individual to join its outside sales team. This is genuinely an OUTSIDE sales position, so only candidates who can be consistently successful prospecting new clients should apply. Outside sales experience preferred, but not necessary. Clear Channel Media & Entertainment is the industry leader in multiple platform solutions for advertisers and provides unparallel resources for sales success. This position offers excellent health benefits, paid vacation, 401k, stock purchase program and much more.

Clear Channel Media & Entertainment is an equal opportunity employer and committed to recruiting and retaining a diverse workforce. Persons of any race, color, ethnicity, gender, religion, age, disability, sexual orientation, or any other characteristic protected by law are encouraged to visit the stations websites to view job vacancies. NO PHONE CALLS PLEASE!!

Interested applicants should fax or send letter and resume to:

Clear Channel Media & Entertainment

Attn; Josie Burdier

13320 Metro Parkway, Suite 1

Fort Myers, FL 33966

Fax: 239-225-4401

Email: josieburdier@clearchannel.com

Thank you for your assistance.

Josie Burdier

Sincerely,

Executive Assistant to Regional Market Manager









Vacancy Data Form

Program Director/On-Air Talent

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
2	Bethune Cookman College Career Planning 640 Dr. Mary McLeod Bethune Rd Boytona Beach, Florida 32114 Phone: 386-481-2143 Url: www.bethune.cookman.edu Email: bonnerd@cookman.edu Fax: 1-386-481-2139 Davita Bonner	N	0
3	Career and Service Ctr of SW FLA 19500 Cochran Blvd Pt. Charlotte, Florida 33948 Phone: 941-235-5900 Email: dfrees@swflworks.org Dan Frees	N	0
4	Career Channel Careers 200 E. Basse Road San Antonio, Texas 78209 Url: https://careerchannel.silkroad.com/ Career Services Manual Posting	N	0
5	Career Source Southwest Florida 4150 Ford Street Extension Ft. Myers, Florida 33916 Phone: 239-931-8200x1220 Email: asoto@careersourcesouthwestflorida.com Fax: 1-239-921-8206 Andres Soto	N	0
7	Craig's List Ft Myers/SW Florida P.O. Box 225159 San Francisco, California 94122 Url: https://fortmyers.craigslist.org/ Career Services Manual Posting	N	0

Vacancy Data Form

Program Director/On-Air Talent

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
8	Employee Referral 13320 Metro Parkway Suite 1 Ft. Myers, Florida 33966 Phone: 239-225-4402 Josie Burdier Manual Posting	N	1
9	Florida A&M University Placement Office P.O. Box 14 Tallahassee, Florida 32073 Phone: 850-599-3496 Email: careercenter@famu.edu Melony Washington	N	0
10	Florida Assocation of Broadcasters Job Bank 201 S. Monroe Street Tallahassee, Florida 32301 Phone: 850-825-5322 Url: www.fab.org Email: intern@fab.org Lindsay Varn	N	0
11	Florida Gulf Coast University Career Development Services 10501 FGCU Blvd Ft. Myers, Florida 33965 Phone: 239-590-7833 Url: studentservices.fgcu.edu/careers Email: aparke@fgcu.edu Amanda Parke	N	0
12	Florida Memorial University 15800 NW 42nd Avenue Miami, Florida 33054 Phone: 305-626-3600 Email: ajackson@fmuniv.edu Athena Jackson	N	0

Vacancy Data Form

Program Director/On-Air Talent

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
13	Florida Southwestern College Career Placement Center P.O. Box 06210 Ft. Myers, Florida 33906 Phone: 941-637-5693 Email: pschollard@fsw.edu Paul Schollard	N	0
14	Goodwill Job Link Center 2325 Tamiami Trail Port Charlotte, Florida 33952 Phone: 941-255-3884 Email: sabreniamorgan@goodwillswfl.org Fax: 1-941-255-3884 Sabrenia Morgan Prong 2 Start Date: 7/10/2012	Y	0
15	Hispanic Affairs Advisory Board Dept of Human Resources P.O. Box 398 Ft. Myers, Florida 33902 Phone: 239-595-4658 Email: IleanitaRamos@gmail.com Ileana Ramos	N	0
17	Internal Posting 13320 Metro Parkway Suite 1 Ft. Myers, Florida 33966 Phone: 239-225-4442 Rhonda Richey Manual Posting	N	0
18	Internal Promotion/Transfer 13320 Metro Parkway Suite 1 Ft Myers, Florida 33966 Phone: 239-225-4402 Josie Burdier Manual Posting	N	1

Vacancy Data Form

Program Director/On-Air Talent

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
19	My Air Check #1-771 Gibsons Way Gibsons, Texas Phone: 604-740-1374 Email: registration@myaircheck.com Scott Russell	N	0
22	Southern Technical College Placement Office 1685 Medical Lane, Suite 200 Ft. Myers, Florida 33907 Phone: 239-939-4766x226 Email: cacevedo@southerntech.edu Christy Acevedo	N	0
23	Station Website (one or more SEU stations) 13320 Metro Parkway Ft. Myers, Florida 33966 Phone: 239-225-4442 Rhonda Richey Manual Posting	N	0
24	SW Florida Hispanic Chamber of Commerce Career Placement Center 3343 Palm Beach Blvd Ft. Myers, Florida 33916 Phone: 239-418-1441 Email: info@hispanicchamberflorida.org Veronica Culbertson	N	0
25	The Freeform Radio Initiative 411 Walnut Street #5561 Green Cove Springs, Florida 32043 Phone: 305-982-7233 Email: leads@freeformradio.org Scott McWilliams	N	0

Vacancy Data Form

Program Director/On-Air Talent

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
26	University of Central Florida Career Resource Center Adm. Building, Room 124 Orlando, Florida 32816 Phone: 407-823-3368 Email: career@mail.ucf.edu Fax: 1-407-823-5909 Genesis Rawls	N	0
27	University of Florida College of Journalism & Communication 1080 Weimer Hall / P.O. Box 118400 Gainesville, Florida 32611 Phone: 352-392-0466 Email: KGraham@jou.ufl.edu Fax: 1-352-845-2484 Katrice Graham	N	0
28	University of South Florida Placement Office 4202 East Fowler Ave., SBC 2088 Tampa, Florida 33620-6930 Phone: 813-974-3202 Email: kroche@usf.edu Kathi Roche	N	0
30	www.allaccess.com (Not contacted by SEU) 13320 Metro Parkway SUite 1 Ft Myers, Florida Phone: 239-225-4402 Josie Burdier Manual Posting	Ň	. 1
	3		

Date: 3/19/2015

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WBCG(FM), WBTT(FM), WCCF(AM), WCKT(FM), WCVU(FM), WIKX(FM), WKII(AM), WOLZ(FM), WZJZ(FM)

Fax and E-mail verification summary report for Program Director/On-Air Talent

Position: Program Director/On-Air Talent Hire Date: April 1, 2013

This report, generated by Broadcast1Source, verifies that WBCG(FM), WBTT(FM), WCCF(AM), WCKT(FM), WCVU(FM), WIKX(FM), WKII(AM), WOLZ(FM), WZJZ(FM) used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

То

All recruiting agencies listed in the report below

Subject: Job Notification from Broadcast | Source

From: contact@broadcast1source.com

Details:

It's time for your next big challenge. Clear channel Ft. Myers is looking for the next great PD to take over the reigns of not only The Southeast's preeminent Hip Hop station but also it's newest and fastest rising CHR, WBTT and WZJZ. You must have one ear to the street with the other firmly in the business world. Be ready to bring it on the air... GSelector and on air software experience a must. Computer and social media skills too. No posers. If you're ready to make your mark now, this is the job for you. The ideal candidate will be a leader who can multitask! Must be an above-average creative thinker and writer; and play a key role in the creation of station imaging and positioning. Must be able to envision, articulate and execute a strategy to achieve ratings performance goals; and develop and implement relevant tactics.

Requirements:

Four years related experience and /or training, or equivalent combination of education and experience. Knowledge of all FCC rules and regulations. Valid drivers license. Ability to be flexible and work under short deadlines.

Experience:

GSelector and on air software experience a must. Computer and social media skills too.

Additional Information:

Contact:

Interested applicants should fax or send letter and resume to: Clear Channel Media & Entertainment / Attn: Josie Burdier / 13320 Metro Parkway, Suite 1 / Fort Myers, FL 33966 / Fax: 239-225-4401 / Email: josieburdier@clearchannel.com

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

IMPORTANT

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Josie Burdier at josieburdier@iheartmedia.com

Date: 3/19/2015

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WBCG(FM), WBTT(FM), WCCF(AM), WCKT(FM), WCVU(FM), WIKX(FM), WKII(AM), WOLZ(FM), WZJZ(FM)

Fax and E-mail verification summary report for Program Director/On-Air Talent

RS Number	Recruiting Source	Date and Time
2	Bethune Cookman College	
	E-mail: bonnerd@cookman.edu	Sent: 12/17/2012 11:11:49 AM
3	Career and Service Ctr of SW FLA	
	E-mail: dfrees@swflworks.org	Sent: 12/17/2012 11:11:51 AM
5	Career Source Southwest Florida	
	E-mail: bhartman@swflworks.org	Sent: 12/17/2012 11:11:48 AM
9	Florida A&M University	
	E-mail: careercenter@famu.edu	Sent: 12/17/2012 11:11:49 AM
10	Florida Association of Broadcasters	
	E-mail: intern@fab.org	Sent: 12/17/2012 11:11:51 AM
11	Florida Gulf Coast University	
	E-mail: aparke@fgcu.edu	Sent: 12/17/2012 11:11:49 AM
12	Florida Memorial University	
	E-mail: ajackson@fmuniv.edu	Sent: 12/17/2012 11:11:49 AM
13	Florida Southwestern College	
	E-mail: pschollard@edison.edu	Sent: 12/17/2012 11:11:49 AM
14	Goodwill Job Link Center	
	E-mail: sabreniamorgan@goodwillswfl.org	Sent: 12/17/2012 11:11:55 AM
19	My Air Check	
	E-mail: registration@myaircheck.com	Sent: 12/17/2012 11:11:48 AM
22	Southern Technical College	
	E-mail: apease@swfc.edu	Sent: 12/17/2012 11:11:50 AM
24	SW Florida Hispanic Chamber of Commerce	
	E-mail: info@hispanicchamberflorida.org	Sent: 12/17/2012 11:11:50 AM
25	The Freeform Radio Initiative	
	E-mail:	Sent: 12/17/2012 11:11:47 AM
26	announcements@thefreeformradioinitiative.org	
26	University of Central Florida	Garda 12/17/2012 11:11:51 AB4
	E-mail: careerl@mail.ucf.edu	Sent: 12/17/2012 11:11:51 AM
27	University of Florida	0 10/17/2010 11 11 51 13 5
	E-mail: charris@jou.ufl.edu	Sent: 12/17/2012 11:11:51 AM

Vacancy Data Form

Account Executive

Recruitment source referring hiree: Employee Referral Date of hire: 4/30/2013

Recruitment source referring hiree: Employee Referral Date of hire: 6/10/2013

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
2	Bethune Cookman College Career Planning 640 Dr. Mary McLeod Bethune Rd Boytona Beach, Florida 32114 Phone: 386-481-2143 Url: www.bethune.cookman.edu Email: bonnerd@cookman.edu Fax: 1-386-481-2139 Davita Bonner	N .	0
3	Career and Service Ctr of SW FLA 19500 Cochran Blvd Pt. Charlotte, Florida 33948 Phone: 941-235-5900 Email: dfrees@swflworks.org Dan Frees	N	0
4	Career Channel Careers 200 E. Basse Road San Antonio, Texas 78209 Url: https://careerchannel.silkroad.com/ Career Services Manual Posting	N	1
5	Career Source Southwest Florida 4150 Ford Street Extension Ft. Myers, Florida 33916 Phone: 239-931-8200x1220 Email: asoto@careersourcesouthwestflorida.com Fax: 1-239-921-8206 Andres Soto	N	0

Vacancy Data Form

Account Executive

Recruitment source referring hiree: Employee Referral

Date of hire: 4/30/2013

Recruitment source referring hiree: Employee Referral

Catholic Charities of Collier Country Family Resource Ctr. 4209 Tamiami Trail E.	N	
Naples, Florida 34112 Phone: 239-793-0059 Email: Armando@catholiccharitiesec.org Fax: 1-239-774-0523 Armando Galella		0
Craig's List Ft Myers/SW Florida P.O. Box 225159 San Francisco, California 94122 Url: https://fortmyers.craigslist.org/ Career Services Manual Posting	N	0
Employee Referral 13320 Metro Parkway Suite 1 Ft. Myers, Florida 33966 Phone: 239-225-4402 Josie Burdier Manual Posting	N	2
Florida A&M University Placement Office P.O. Box 14 Tallahassee, Florida 32073 Phone: 850-599-3496 Email: careercenter@famu.edu Melony Washington	N	0
Florida Association of Broadcasters Job Bank 201 S. Monroe Street Tallahassee, Florida 32301 Phone: 850-825-5322 Url: www.fab.org Email: intern@fab.org	N	0
	Email: Armando@catholiccharitiescc.org Fax: 1-239-774-0523 Armando Galella Craig's List Ft Myers/SW Florida P.O. Box 225159 San Francisco, California 94122 Url: https://fortmyers.craigslist.org/ Career Services Manual Posting Employee Referral 13320 Metro Parkway Suite 1 Ft. Myers, Florida 33966 Phone: 239-225-4402 Josie Burdier Manual Posting Florida A&M University Placement Office P.O. Box 14 Tallahassee, Florida 32073 Phone: 850-599-3496 Email: careercenter@famu.edu Melony Washington Florida Association of Broadcasters Job Bank 201 S. Monroe Street Tallahassee, Florida 32301 Phone: 850-825-5322 Url: www.fab.org	Email: Armando@catholiccharitiescc.org Fax: 1-239-774-0523 Armando Galella Craig's List Ft Myers/SW Florida P.O. Box 225159 San Francisco, California 94122 Url: https://fortmyers.craigslist.org/ Career Services Manual Posting Employee Referral N13320 Metro Parkway Suite 1 Ft. Myers, Florida 33966 Phone: 239-225-4402 Josie Burdier Manual Posting Florida A&M University Placement Office P.O. Box 14 Tallahassee, Florida 32073 Phone: 850-599-3496 Email: careercenter@famu.edu Melony Washington Florida Association of Broadcasters Job Bank 201 S. Monroe Street Tallahassee, Florida 32301 Phone: 850-825-5322 Url: www.fab.org Email: intern@fab.org

Vacancy Data Form

Account Executive

Recruitment source referring hiree: Employee Referral

Date of hire: 4/30/2013

Recruitment source referring hiree: Employee Referral

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
11	Florida Gulf Coast University Career Development Services 10501 FGCU Blvd Ft. Myers, Florida 33965 Phone: 239-590-7833 Url: studentservices.fgcu.edu/careers Email: aparke@fgcu.edu Amanda Parke	N	0
12	Florida Memorial University 15800 NW 42nd Avenue Miami, Florida 33054 Phone: 305-626-3600 Email: ajackson@fmuniv.edu Athena Jackson	N	0
13	Florida Southwestern College Career Placement Center P.O. Box 06210 Ft. Myers, Florida 33906 Phone: 941-637-5693 Email: pschollard@fsw.edu Paul Schollard	N	0
14	Goodwill Job Link Center 2325 Tamiami Trail Port Charlotte, Florida 33952 Phone: 941-255-3884 Email: sabreniamorgan@goodwillswfl.org Fax: 1-941-255-3884 Sabrenia Morgan	Y	0 .
	Prong 2 Start Date: 7/10/2012		

Vacancy Data Form

Account Executive

Recruitment source referring hiree: Employee Referral

Date of hire: 4/30/2013

Recruitment source referring hiree: Employee Referral

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
15	Hispanic Affairs Advisory Board Dept of Human Resources P.O. Box 398 Ft. Myers, Florida 33902 Phone: 239-595-4658 Email: IleanitaRamos@gmail.com Ileana Ramos	N	0
17	Internal Posting 13320 Metro Parkway Suite 1 Ft. Myers, Florida 33966 Phone: 239-225-4442 Rhonda Richey Manual Posting	N	0
19	My Air Check #1-771 Gibsons Way Gibsons, Texas Phone: 604-740-1374 Email: registration@myaircheck.com Scott Russell	N	0
22	Southern Technical College Placement Office 1685 Medical Lane, Suite 200 Ft. Myers, Florida 33907 Phone: 239-939-4766x226 Email: cacevedo@southerntech.edu Christy Acevedo	N	0
23	Station Website (one or more SEU stations) 13320 Metro Parkway Ft. Myers, Florida 33966 Phone: 239-225-4442 Rhonda Richey Manual Posting	N	0

Vacancy Data Form

Account Executive

Recruitment source referring hiree: Employee Referral Date of hire: 4/30/2013

Recruitment source referring hiree: Employee Referral

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
24	SW Florida Hispanic Chamber of Commerce Career Placement Center 3343 Palm Beach Blvd Ft. Myers, Florida 33916 Phone: 239-418-1441 Email: info@hispanicchamberflorida.org Veronica Culbertson	N	0
25	The Freeform Radio Initiative 411 Walnut Street #5561 Green Cove Springs, Florida 32043 Phone: 305-982-7233 Email: leads@freeformradio.org Scott McWilliams	N	0
27	University of Florida College of Journalism & Communication 1080 Weimer Hall / P.O. Box 118400 Gainesville, Florida 32611 Phone: 352-392-0466 Email: KGraham@jou.ufl.edu Fax: 1-352-845-2484 Katrice Graham	N	0
28	University of South Florida Placement Office 4202 East Fowler Ave., SBC 2088 Tampa, Florida 33620-6930 Phone: 813-974-3202 Email: kroche@usf.edu Kathi Roche		0

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WBCG(FM), WBTT(FM), WCCF(AM), WCKT(FM), WCVU(FM), WIKX(FM), WKII(AM), WOLZ(FM), WZJZ(FM)

Fax and E-mail verification summary report for Account Executive

Position: Account Executive Hire Date: April 30, 2013

This report, generated by Broadcast1Source, verifies that WBCG(FM), WBTT(FM), WCCF(AM), WCKT(FM), WCVU(FM), WIKX(FM), WKII(AM), WOLZ(FM), WZJZ(FM) used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

All recruiting agencies listed in the report below

Subject:

Job Notification from Broadcast1Source

From:

contact@broadcast1source.com

Details:

Clear Channel Media & Entertainment is currently seeking a qualified individual to join its outside sales team. This is genuinely an OUTSIDE sales position, so only candidates who can be consistently successful prospecting new clients should apply. Outside sales experience preferred, but not necessary. Clear Channel Media & Entertainment is the industry leader in multiple platform solutions for advertisers and provides unparallel resources for sales success. This position offers excellent health benefits, paid vacation, 401k, stock purchase program and much more. Clear Channel Media & Entertainment is an equal opportunity employer and committed to recruiting and retaining a diverse workforce. Persons of any race, color, ethnicity, gender, religion, age, disability, sexual orientation, or any other characteristic protected by law are encouraged to visit the stations websites to view job vacancies. NO PHONE CALLS PLEASE

Requirements:

Two years outside sales

Experience:

Two years

Additional Information:

Contact:

Clear Channel Media & EntertainmentAttn: Josie Burdier13320 Metro Parkway, Suite 1Fort Myers, FL 33966Fax 239-225-4401josieburdier@clearchannel.com

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

IMPORTANT

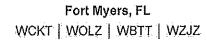
This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Josie Burdier at josieburdier@iheartmedia.com

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WBCG(FM), WBTT(FM), WCCF(AM), WCKT(FM), WCVU(FM), WIKX(FM), WKII(AM), WOLZ(FM), WZJZ(FM)

Fax and E-mail verification summary report for Account Executive

RS Number	Recruiting Source	Date and Time
2	Bethune Cookman College	
	E-mail: bonnerd@cookman.edu	Sent: 1/9/2013 2:04:44 PM
3	Career and Service Ctr of SW FLA	
	E-mail: dfrees@swflworks.org	Sent: 1/9/2013 2:04:46 PM
5	Career Source Southwest Florida	
	E-mail: bhartman@swflworks.org	Sent: 1/9/2013 2:04:44 PM
6	Catholic Charities of Collier Country	
	Fax: 1-239-774-0523	Sent: 1/9/2013 3:58:58 PM
	E-mail: Armando@catholiccharitiescc.org	Sent: 1/9/2013 2:04:47 PM
9	Florida A&M University	5511. 1757.5015 2.10 11.11 11.11
	E-mail: careercenter@famu.edu	Sent: 1/9/2013 2:04:44 PM
10	Florida Association of Broadcasters	
	E-mail: intern@fab.org	Sent: 1/9/2013 2:04:45 PM
11	Florida Gulf Coast University	
	E-mail: aparke@fgcu.edu	Sent: 1/9/2013 2:04:44 PM
12	Florida Memorial University	
	E-mail: ajackson@fmuniv.edu	Sent: 1/9/2013 2:04:45 PM
13	Florida Southwestern College	
	E-mail: pschollard@edison.edu	Sent: 1/9/2013 2:04:44 PM
14	Goodwill Job Link Center	
	E-mail: sabreniamorgan@goodwillswfl.org	Sent: 1/9/2013 2:04:48 PM
19	My Air Check	
	E-mail: registration@myaircheck.com	Sent: 1/9/2013 2:04:43 PM
22	Southern Technical College	
	E-mail: apease@swfc.edu	Sent: 1/9/2013 2:04:45 PM
24	SW Florida Hispanic Chamber of Commerce	
	E-mail: info@hispanicchamberflorida.org	Sent: 1/9/2013 2:04:45 PM
25	The Freeform Radio Initiative	
	E-mail:	Sent: 1/9/2013 2:04:43 PM
	announcements@thefreeformradioinitiative.org	
27	University of Florida	
	E-mail: charris@jou.ufl.edu	Sent: 1/9/2013 2:04:46 PM





January 14, 2013

Hispanic Affairs Advisory Board Dept of Human Resources P.O. Box 398 Ft. Myers, FL 33902

Dear Sir or Madam:

Clear Channel Media & Entertainment of Pt. Myers is currently seeking your assistance in recruiting the following opening:

Account Executive

Clear Channel Media & Entertainment is currently seeking a qualified individual to join its outside sales team. This is genuinely an OUTSIDE sales position, so only candidates who can be consistently successful prospecting new clients should apply. Outside sales experience preferred, but not necessary. Clear Channel Media & Entertainment is the industry leader in multiple platform solutions for advertisers and provides unparallel resources for sales success. This position offers excellent health benefits, paid vacation, 401k, stock purchase program and much more.

Clear Channel Media & Entertainment is an equal opportunity employer and committed to recruiting and retaining a diverse workforce. Persons of any race, color, ethnicity, gender, religion, age, disability, sexual orientation, or any other characteristic protected by law are encouraged to visit the stations websites to view job vacancies. NO PHONE CALLS PLEASE!!

Interested applicants should fax or send letter and resume to:

Clear Channel Media & Entertainment

Attn: Josie Burdier

13320 Metro Parkway, Suite I

Fort Myers, FL 33966 Fax: 239-225-4401

Email: josieburdier@clearchannel.com

Thank you for your assistance.

Josie Rurdier

Executive Assistant to Regional Market Manager









Phone 239-225-4402



January 14, 2013

University of South Florida Placement Office/Career Services 10501 FGCU Blyd. Fort Myers, FL 33965

Dear Sir or Madam:

Clear Channel Media & Entertainment of Ft. Myers is currently seeking your assistance in recruiting the following opening:

Account Executive

Clear Channel Media & Entertainment is currently seeking a qualified individual to join its outside sales team. This is genuinely an OUTSIDE sales position, so only candidates who can be consistently successful prospecting new ellents should apply. Outside sales experience preferred, but not necessary. Clear Channel Media & Entertainment is the industry leader in multiple platform solutions for advertisers and provides unparallel resources for sales success. This position offers excellent health benefits, paid vacation, 401k, stock purchase program and much more.

Clear Channel Media & Entertainment is an equal opportunity employer and committed to recruiting and retaining a diverse workforce. Persons of any race, color, ethnicity, gender, religion, age, disability, sexual orientation, or any other characteristic protected by law are encouraged to visit the stations websites to view job vacancies. NO PHONE CALLS PLEASEII

Interested applicants should fax or send letter and resume to:

Clear Channel Media & Entertainment

Attn: Josie Burdier

13320 Metro Parkway, Suite I

Fort Myers, FL 33966

Fax: 239-225-4401

Email: josieburdier@clearchannel.com

Thank you for your assistance.

Executive Assistant to Regional Market Manager









Vacancy Data Form

IT Technician

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
1	All Access Music 28955 Pacific Coast Highway Malibu, California Phone: 310-457-8058 Email: jdenver@allaccess.com Joel Denver	N	0
2	Bethune Cookman College Career Planning 640 Dr. Mary McLeod Bethune Rd Boytona Beach, Florida 32114 Phone: 386-481-2143 Url: www.bethune.cookman.edu Email: bonnerd@cookman.edu Fax: 1-386-481-2139 Davita Bonner	N	0
4	Career Channel Careers 200 E. Basse Road San Antonio, Texas 78209 Url: https://careerchannel.silkroad.com/ Career Services Manual Posting	N	2
5	Career Source Southwest Florida 4150 Ford Street Extension Ft. Myers, Florida 33916 Phone: 239-931-8200x1220 Email: asoto@careersourcesouthwestflorida.com Fax: 1-239-921-8206 Andres Soto	N	0
6	Catholic Charities of Collier Country Family Resource Ctr. 4209 Tamiami Trail E. Naples, Florida 34112 Phone: 239-793-0059 Email: Armando@catholiccharitiescc.org Fax: 1-239-774-0523 Armando Galella	N	0

Vacancy Data Form

IT Technician

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
7	Craig's List Ft Myers/SW Florida P.O. Box 225159 San Francisco, California 94122 Url: https://fortmyers.craigslist.org/ Career Services Manual Posting	N	0
8	Employee Referral 13320 Metro Parkway Suite 1 Ft. Myers, Florida 33966 Phone: 239-225-4402 Josie Burdier Manual Posting	N	0
9	Florida A&M University Placement Office P.O. Box 14 Tallahassee, Florida 32073 Phone: 850-599-3496 Email: careercenter@famu.edu Melony Washington	N	0
10	Florida Association of Broadcasters Job Bank 201 S. Monroe Street Tallahassee, Florida 32301 Phone: 850-825-5322 Url: www.fab.org Email: intern@fab.org Lindsay Varn	N	0
1]	Florida Gulf Coast University Career Development Services 10501 FGCU Blvd Ft. Myers, Florida 33965 Phone: 239-590-7833 Url: studentservices.fgcu.edu/careers Email: aparke@fgcu.edu Amanda Parke	N	0

Vacancy Data Form

IT Technician

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
12	Florida Memorial University 15800 NW 42nd Avenue Miami, Florida 33054 Phone: 305-626-3600 Email: ajackson@fmuniv.edu Athena Jackson	N	0
13	Florida Southwestern College Career Placement Center P.O. Box 06210 Ft. Myers, Florida 33906 Phone: 941-637-5693 Email: pschollard@fsw.edu Paul Schollard	N	0
14	Goodwill Job Link Center 2325 Tamiami Trail Port Charlotte, Florida 33952 Phone: 941-255-3884 Email: sabreniamorgan@goodwillswfl.org Fax: 1-941-255-3884 Sabrenia Morgan	Y	0
15	Prong 2 Start Date: 7/10/2012 Hispanic Affairs Advisory Board Dept of Human Resources P.O. Box 398 Ft. Myers, Florida 33902 Phone: 239-595-4658 Email: IleanitaRamos@gmail.com Ileana Ramos	N	0
16	Indeed.com Not contacted by SEU 13320 Metro Parkway Ft Myers, Florida 33912 Phone: 239-225-4300 Rhonda Richey Manual Posting	N	1

Vacancy Data Form

IT Technician

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
17	Internal Posting 13320 Metro Parkway Suite 1 Ft. Myers, Florida 33966 Phone: 239-225-4442 Rhonda Richey Manual Posting	N	0
19	My Air Check #1-771 Gibsons Way Gibsons, Texas Phone: 604-740-1374 Email: registration@myaircheck.com Scott Russell	N	0
22	Southern Technical College Placement Office 1685 Medical Lane, Suite 200 Ft. Myers, Florida 33907 Phone: 239-939-4766x226 Email: cacevedo@southerntech.edu Christy Acevedo	N	0
23	Station Website (one or more SEU stations) 13320 Metro Parkway Ft. Myers, Florida 33966 Phone: 239-225-4442 Rhonda Richey Manual Posting	N	0
24	SW Florida Hispanic Chamber of Commerce Career Placement Center 3343 Palm Beach Blvd Ft. Myers, Florida 33916 Phone: 239-418-1441 Email: info@hispanicchamberflorida.org Veronica Culbertson	N	

Vacancy Data Form

IT Technician

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
25	The Freeform Radio Initiative 411 Walnut Street #5561 Green Cove Springs, Florida 32043 Phone: 305-982-7233 Email: leads@freeformradio.org Scott McWilliams	N	0
26	University of Central Florida Career Resource Center Adm. Building, Room 124 Orlando, Florida 32816 Phone: 407-823-3368 Email: career@mail.ucf.edu Fax: 1-407-823-5909 Genesis Rawls	N	0
27	University of Florida College of Journalism & Communication 1080 Weimer Hall / P.O. Box 118400 Gainesville, Florida 32611 Phone: 352-392-0466 Email: KGraham@jou.ufl.edu Fax: 1-352-845-2484 Katrice Graham	N	
31	www.careerbuilder.com (Not contacted by SEU) Florida Url: www.careerbuilder.com Career Services Manual Posting	N	3

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WBCG(FM), WBTT(FM), WCCF(AM), WCKT(FM), WCVU(FM), WIKX(FM), WKII(AM), WOLZ(FM), WZJZ(FM)

Fax and E-mail verification summary report for IT Technician

Position: IT Technician Hire Date: August 5, 2013

This report, generated by Broadcast1Source, verifies that WBCG(FM), WBTT(FM), WCCF(AM), WCKT(FM), WCVU(FM), WIKX(FM), WKII(AM), WOLZ(FM), WZJZ(FM) used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

All recruiting agencies listed in the report below

Subject:

Job Notification from Broadcast1Source

From:

contact@broadcast1source.com

Details:

Clear Channel Communications, Inc. is the world's largest radio and outdoor advertising company with leading market positions in each of its two business segments: Radio and Outdoor. Clear Channel is also one of the most innovative media players in the market – a leader in the converging media space, developing the best-in-class integrated media offers (e.g. Radio/Web) and building significant positions in the HD arena. Clear Channel Ft. Myers/Port Charlotte has an immediate & Rare opening for a Broadcast IT Technician. Individual is responsible for Planning/Implementation of Technology, Software, & Infrastructure, supporting our Analog/Digital & Streaming radio stations. Responsible for technical support regarding personal computers; email; local servers; and local networks.

Requirements:

Individual must be able to Troubleshoot, Maintain, & Repair Windows Workstations. Successful candidate will be in alignment with company/departmental goals; fostering an environment that supports Teamwork & a Positive work environment. Candidate will be on 24/7 call, available days, nights, overnights, & weekends; as needed, without advance notice! Must have valid driver's license, able to lift up to 50 lbs., & able to climb ladders.

Experience:

Experience with RCS NEXGEN Is Required! Experience with Viero & RadioFusion software is also highly desired. Network, Server, & SBE certifications a plus. Duties include Audio & RF Troubleshooting, Maintenance/Repair of Studio & Transmitter equipment including our High-Powered FM & ND AM stations.

Additional Information:

Clear Channel is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, veteran status, genetic information, or any other legally protected classification or status.

Contact:

To apply please visit our Clear Channel Career Channel website https://careerchannel.silkroad.com/NO PHONE CALLS PLEASE!

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

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WBCG(FM), WBTT(FM), WCCF(AM), WCKT(FM), WCVU(FM), WIKX(FM), WKII(AM), WOLZ(FM), WZJZ(FM)

Fax and E-mail verification summary report for IT Technician

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Josie Burdier at josieburdier@iheartmedia.com

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WBCG(FM), WBTT(FM), WCCF(AM), WCKT(FM), WCVU(FM), WIKX(FM), WKII(AM), WOLZ(FM), WZJZ(FM)

Fax and E-mail verification summary report for IT Technician

RS Number	Recruiting Source	Date and Time
1	All Access Music	
	E-mail: jdenver@allaccess.com	Sent: 4/4/2013 2:52:12 PM
2	Bethune Cookman College	
	E-mail: bonnerd@cookman.edu	Sent: 4/4/2013 2:52:05 PM
5	Career Source Southwest Florida	
	E-mail: bhartman@swflworks.org	Sent: 4/4/2013 2:52:05 PM
6	Catholic Charities of Collier Country	
	Fax: 1-239-774-0523	Sent: 4/4/2013 2:54:35 PM
	E-mail: Armando@catholiccharitiescc.org	Sent: 4/4/2013 2:52:09 PM
9	Florida A&M University	
	E-mail: careercenter@famu.edu	Sent: 4/4/2013 2:52:05 PM
10	Florida Association of Broadcasters	
	E-mail: intern@fab.org	Sent: 4/4/2013 2:52:07 PM
11	Florida Gulf Coast University	
	E-mail: aparke@fgcu.edu	Sent: 4/4/2013 2:52:05 PM
12	Florida Memorial University	
	E-mail: ajackson@fmuniv.edu	Sent: 4/4/2013 2:52:06 PM
12	Florida Southwestern College	
	E-mail: pschollard@edison.edu	Sent: 4/4/2013 2:52:05 PM
14	Goodwill Job Link Center	
	Fax: 1-941-255-3884	Sent: 4/4/2013 2:58:08 PM
	E-mail: sabreniamorgan@goodwillswfl.org	Sent: 4/4/2013 2:52:11 PM
19	My Air Check	
	E-mail: registration@myaircheck.com	Sent: 4/4/2013 2:52:04 PM
22	Southern Technical College	
	E-mail: apease@swfc.edu	Sent: 4/4/2013 2:52:06 PM
24	SW Florida Hispanic Chamber of Commerce	
	E-mail: info@hispanicchamberflorida.org	Sent: 4/4/2013 2:52:06 PM
25	The Freeform Radio Initiative	
	E-mail:	Sent: 4/4/2013 2:52:04 PM
_	announcements@thefreeformradioinitiative.org	
26	University of Central Florida	
	E-mail: csrecruit@ucf.edu	Sent: 4/4/2013 2:52:07 PM

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WBCG(FM), WBTT(FM), WCCF(AM), WCKT(FM), WCVU(FM), WIKX(FM), WKII(AM), WOLZ(FM), WZJZ(FM)

Fax and E-mail verification summary report for IT Technician

RS Number	Recruiting Source	Date and Time
27	University of Florida	
	E-mail: charris@jou.ufl.edu	Sent: 4/4/2013 2:52:07 PM

Vacancy Data Form

Account Executive Outside Sales

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
1	All Access Music 28955 Pacific Coast Highway Malibu, California Phone: 310-457-8058 Email: jdenver@allaccess.com Joel Denver	N	0
2	Bethune Cookman College Career Planning 640 Dr. Mary McLeod Bethune Rd Boytona Beach, Florida 32114 Phone: 386-481-2143 Url: www.bethune.cookman.edu Email: bonnerd@cookman.edu Fax: 1-386-481-2139 Davita Bonner	N	0
4	Career Channel Careers 200 E. Basse Road San Antonio, Texas 78209 Url: https://careerchannel.silkroad.com/ Career Services Manual Posting	N	0
5	Career Source Southwest Florida 4150 Ford Street Extension Ft. Myers, Florida 33916 Phone: 239-931-8200x1220 Email: asoto@careersourcesouthwestflorida.com Fax: 1-239-921-8206 Andres Soto	N	0
6	Catholic Charities of Collier Country Family Resource Ctr. 4209 Tamiami Trail E. Naples, Florida 34112 Phone: 239-793-0059 Email: Armando@catholiccharitiescc.org Fax: 1-239-774-0523 Armando Galella	N	0

Vacancy Data Form

Account Executive Outside Sales

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
7	Craig's List Ft Myers/SW Florida P.O. Box 225159 San Francisco, California 94122 Url: https://fortmyers.craigslist.org/ Career Services Manual Posting	N	0
8	Employee Referral 13320 Metro Parkway Suite 1 Ft. Myers, Florida 33966 Phone: 239-225-4402 Josie Burdier Manual Posting	N	1
9	Florida A&M University Placement Office P.O. Box 14 Tallahassee, Florida 32073 Phone: 850-599-3496 Email: careercenter@famu.edu Melony Washington	N	0
10	Florida Association of Broadcasters Job Bank 201 S. Monroe Street Tallahassee, Florida 32301 Phone: 850-825-5322 Url: www.fab.org Email: intern@fab.org Lindsay Varn	N	0
11	Florida Gulf Coast University Career Development Services 10501 FGCU Blvd Ft. Myers, Florida 33965 Phone: 239-590-7833 Url: studentservices.fgcu.edu/careers Email: aparke@fgcu.edu Amanda Parke	N	0

Vacancy Data Form

Account Executive Outside Sales

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
12	Florida Memorial University 15800 NW 42nd Avenue Miami, Florida 33054 Phone: 305-626-3600 Email: ajackson@fmuniv.edu Athena Jackson	N	0
13	Florida Southwestern College Career Placement Center P.O. Box 06210 Ft. Myers, Florida 33906 Phone: 941-637-5693 Email: pschollard@fsw.edu Paul Schollard	N	0
14	Goodwill Job Link Center 2325 Tamiami Trail Port Charlotte, Florida 33952 Phone: 941-255-3884 Email: sabreniamorgan@goodwillswfl.org Fax: 1-941-255-3884 Sabrenia Morgan	Y	0
17	Prong 2 Start Date: 7/10/2012 Internal Posting 13320 Metro Parkway Suite 1 Ft. Myers, Florida 33966 Phone: 239-225-4442 Rhonda Richey Manual Posting	N	0
19	My Air Check #1-771 Gibsons Way Gibsons, Texas Phone: 604-740-1374 Email: registration@myaircheck.com	N	0

Vacancy Data Form

Account Executive Outside Sales

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
20	Non Employee Referral 13320 Metro Parkway Suite 1 Ft Myers, Florida 33912 Phone: 239-225-4402 Josie Burdier Manual Posting	N	1
22	Southern Technical College Placement Office 1685 Medical Lane, Suite 200 Ft. Myers, Florida 33907 Phone: 239-939-4766x226 Email: cacevedo@southerntech.edu Christy Acevedo	N	0
23	Station Website (one or more SEU stations) 13320 Metro Parkway Ft. Myers, Florida 33966 Phone: 239-225-4442 Rhonda Richey Manual Posting	N	0
24	SW Florida Hispanic Chamber of Commerce Career Placement Center 3343 Palm Beach Blvd Ft. Myers, Florida 33916 Phone: 239-418-1441 Email: info@hispanicchamberflorida.org Veronica Culbertson	N	0
25	The Freeform Radio Initiative 411 Walnut Street #5561 Green Cove Springs, Florida 32043 Phone: 305-982-7233 Email: leads@freeformradio.org Scott McWilliams	N	0

Vacancy Data Form

Account Executive Outside Sales

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
26	University of Central Florida Career Resource Center Adm. Building, Room 124 Orlando, Florida 32816 Phone: 407-823-3368 Email: career@mail.ucf.edu Fax: 1-407-823-5909 Genesis Rawls	N	0
27	University of Florida College of Journalism & Communication 1080 Weimer Hall / P.O. Box 118400 Gainesville, Florida 32611 Phone: 352-392-0466 Email: KGraham@jou.ufl.edu Fax: 1-352-845-2484 Katrice Graham	N	0

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WBCG(FM), WBTT(FM), WCCF(AM), WCKT(FM), WCVU(FM), WIKX(FM), WKII(AM), WOLZ(FM), WZJZ(FM)

Fax and E-mail verification summary report for Account Executive Outside Sales

Position: Account Executive Outside Sales
Hire Date: June 28, 2013

This report, generated by Broadcast1Source, verifies that WBCG(FM), WBTT(FM), WCCF(AM), WCKT(FM), WCVU(FM), WIKX(FM), WKII(AM), WOLZ(FM), WZJZ(FM) used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

All recruiting agencies listed in the report below

Subject: Job Notification from Broadcast1Source

From: contact@broadcast1source.com

Details:

Clear Channel Communications, Inc. is the world's largest radio and outdoor advertising company with leading market positions in each of its two business segments: Radio and Outdoor. Clear Channel is also one of the most innovative media players in the market — a leader in the converging media space, developing the best-in-class integrated media offers (e.g. Radio/Web) and building significant positions in the HD arena. The Account Executive is responsible for building relationships and selling Clear Channel assets as marketing solutions. The role objective is to achieve revenue targets and services goals while helping clients meet key business challenges. Successful candidates must be motivated, enthusiastic, self-starters who are able to work effectively both independently and in a team environment. This is a tough and demanding position where only the motivated succeed. One out of every three Account Executives hired will quit in their first year, but if you are motivated, have a strong desire to succeed and can adapt and overcome, then you are in for a successful and rewarding career with a global media leader.

Requirements:

Develop new leads by cold calling and obtaining face to face appointments.
 Attain new business accounts and sponsorships.
 Generate revenue and meet sales targets.
 Establish, maintain and grow relationships with client base and agencies.
 Develop and maintain ongoing relationships with corporate, advertising and public relations communities.
 Solicit funding for broadcast and non-broadcast projects, special events, web streaming and other off-air projects.
 Develop presentations to corporations and agencies designed to sell marketing solutions.
 Maintain an organized format on each sales call, covering all important topics: client marketing analysis, target consumer needs, benefits sought, assignments and follow-up.

Experience:

• 2+ years prior experience in successful sales role.• Bachelor's degree.• Superior written and verbal communication skills.• Professional appearance and strong interpersonal skills.• Ability to design, deliver and execute marketing strategies and presentations.• Prior demonstrated prospecting experience through cold calling, networking and meeting functions.• Proven track record of reaching sales targets and revenue goals.

Additional Information:

Clear Channel is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status,

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WBCG(FM), WBTT(FM), WCCF(AM), WCKT(FM), WCVU(FM), WIKX(FM), WKII(AM), WOLZ(FM), WZJZ(FM)

Fax and E-mail verification summary report for Account Executive Outside Sales

Clear Channel is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race,

Contact:

To apply please visit our Clear Channel Career Channel website https://careerchannel.silkroad.com/NO PHONE CALLS PLEASE!

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

IMPORTANT

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Josie Burdier at josieburdier@iheartmedia.com

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WBCG(FM), WBTT(FM), WCCF(AM), WCKT(FM), WCVU(FM), WIKX(FM), WKII(AM), WOLZ(FM), WZJZ(FM)

Fax and E-mail verification summary report for Account Executive Outside Sales

RS Number	Recruiting Source	Date and Time
1	All Access Music	
	E-mail: jdenver@allaccess.com	Sent: 5/14/2013 4:00:37 PM
2	Bethune Cookman College	
	E-mail: bonnerd@cookman.edu	Sent: 5/14/2013 4:00:30 PM
5	Career Source Southwest Florida	
	E-mail: bhartman@swflworks.org	Sent: 5/14/2013 4:00:30 PM
6	Catholic Charities of Collier Country	
	Fax: 1-239-774-0523	Sent: 5/14/2013 6:55:26 PM
	E-mail: Armando@catholiccharitiescc.org	Sent: 5/14/2013 4:00:34 PM
9	Florida A&M University	
	E-mail: careercenter@famu.edu	Sent: 5/14/2013 4:00:30 PM
10	Florida Association of Broadcasters	
	E-mail; intern@fab.org	Sent: 5/14/2013 4:00:32 PM
11	Florida Gulf Coast University	
	E-mail: aparke@fgcu.edu	Sent: 5/14/2013 4:00:31 PM
12	Florida Memorial University	
	E-mail: ajackson@fmuniv.edu	Sent: 5/14/2013 4:00:31 PM
13	Florida Southwestern College	
	E-mail: pschollard@edison.edu	Sent: 5/14/2013 4:00:30 PM
14	Goodwill Job Link Center	
	E-mail: sabreniamorgan@goodwillswfl.org	Sent: 5/14/2013 4:00:36 PM
19	My Air Check	
	E-mail: registration@myaircheck.com	Sent: 5/14/2013 4:00:29 PM
22	Southern Technical College	
	E-mail: apease@swfc.edu	Sent: 5/14/2013 4:00:31 PM
24	SW Florida Hispanic Chamber of Commerce	
	E-mail: info@hispanicchamberflorida.org	Sent: 5/14/2013 4:00:32 PM
25	The Freeform Radio Initiative	
	E-mail:	Sent: 5/14/2013 4:00:29 PM
	announcements@thefreeformradioinitiative.org	
26	University of Central Florida	
	E-mail: csrecruit@ucf.edu	Sent: 5/14/2013 4:00:32 PM
27	University of Florida	
	E-mail: charris@jou.ufl.edu	Sent: 5/14/2013 4:00:33 PM

Vacancy Data Form

Promotion Director

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
1	All Access Music 28955 Pacific Coast Highway Malibu, California Phone: 310-457-8058 Email: jdenver@allaccess.com Joel Denver	N	0
2	Bethune Cookman College Career Planning 640 Dr. Mary McLeod Bethune Rd Boytona Beach, Florida 32114 Phone: 386-481-2143 Url: www.bethune.cookman.edu Email: bonnerd@cookman.edu Fax: 1-386-481-2139 Davita Bonner	N	0
4	Career Channel Careers 200 E. Basse Road San Antonio, Texas 78209 Url: https://careerchannel.silkroad.com/ Career Services Manual Posting	N	0
5	Career Source Southwest Florida 4150 Ford Street Extension Ft. Myers, Florida 33916 Phone: 239-931-8200x1220 Email: asoto@careersourcesouthwestflorida.com Fax: 1-239-921-8206 Andres Soto	N	0
6	Catholic Charities of Collier Country Family Resource Ctr. 4209 Tamiami Trail E. Naples, Florida 34112 Phone: 239-793-0059 Email: Armando@catholiccharitiescc.org Fax: 1-239-774-0523 Armando Galella	N	0

Vacancy Data Form

Promotion Director

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
7	Craig's List Ft Myers/SW Florida P.O. Box 225159 San Francisco, California 94122 Url: https://fortmyers.craigslist.org/ Career Services Manual Posting	N	0
8	Employee Referral 13320 Metro Parkway Suite 1 Ft. Myers, Florida 33966 Phone: 239-225-4402 Josie Burdier Manual Posting	N	1
9	Florida A&M University Placement Office P.O. Box 14 Tallahassee, Florida 32073 Phone: 850-599-3496 Email: careercenter@famu.edu Melony Washington	N	0
10	Florida Association of Broadcasters Job Bank 201 S. Monroe Street Tallahassee, Florida 32301 Phone: 850-825-5322 Url: www.fab.org Email: intern@fab.org Lindsay Varn	N	0
11	Florida Gulf Coast University Career Development Services 10501 FGCU Blvd Ft. Myers, Florida 33965 Phone: 239-590-7833 Url: studentservices.fgcu.edu/careers Email: aparke@fgcu.edu Amanda Parke	N	0

Vacancy Data Form

Promotion Director

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
12	Florida Memorial University 15800 NW 42nd Avenue Miami, Florida 33054 Phone: 305-626-3600 Email: ajackson@fmuniv.edu Athena Jackson	N	0
13	Florida Southwestern College Career Placement Center P.O. Box 06210 Ft. Myers, Florida 33906 Phone: 941-637-5693 Email: pschollard@fsw.edu Paul Schollard	N	0
14	Goodwill Job Link Center 2325 Tamiami Trail Port Charlotte, Florida 33952 Phone: 941-255-3884 Email: sabreniamorgan@goodwillswfl.org Fax: 1-941-255-3884 Sabrenia Morgan	Y	0
·	Prong 2 Start Date: 7/10/2012		
15	Hispanic Affairs Advisory Board Dept of Human Resources P.O. Box 398 Ft. Myers, Florida 33902 Phone: 239-595-4658 Email: IleanitaRamos@gmail.com Ileana Ramos	N	0
17	Internal Posting 13320 Metro Parkway Suite 1 Ft. Myers, Florida 33966 Phone: 239-225-4442 Rhonda Richey Manual Posting	N	2

Vacancy Data Form

Promotion Director

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
19	My Air Check #1-771 Gibsons Way Gibsons, Texas Phone: 604-740-1374 Email: registration@myaircheck.com Scott Russell	N	0
20	Non Employee Referral 13320 Metro Parkway Suite 1 Ft Myers, Florida 33912 Phone: 239-225-4402 Josie Burdier Manual Posting	N	1
22	Southern Technical College Placement Office 1685 Medical Lane, Suite 200 Ft. Myers, Florida 33907 Phone: 239-939-4766x226 Email: cacevedo@southerntech.edu Christy Acevedo	N	0
23	Station Website (one or more SEU stations) 13320 Metro Parkway Ft. Myers, Florida 33966 Phone: 239-225-4442 Rhonda Richey Manual Posting	N	0
24	SW Florida Hispanic Chamber of Commerce Career Placement Center 3343 Palm Beach Blvd Ft. Myers, Florida 33916 Phone: 239-418-1441 Email: info@hispanicchamberflorida.org Veronica Culbertson	N	0

Vacancy Data Form

Promotion Director

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
25	The Freeform Radio Initiative 411 Walnut Street #5561 Green Cove Springs, Florida 32043 Phone: 305-982-7233 Email: leads@freeformradio.org Scott McWilliams	N	0
26	University of Central Florida Career Resource Center Adm. Building, Room 124 Orlando, Florida 32816 Phone: 407-823-3368 Email: career@mail.ucf.edu Fax: 1-407-823-5909 Genesis Rawls	N	0
27	University of Florida College of Journalism & Communication 1080 Weimer Hall / P.O. Box 118400 Gainesville, Florida 32611 Phone: 352-392-0466 Email: KGraham@jou.ufl.edu Fax: 1-352-845-2484 Katrice Graham	N	0
28	University of South Florida Placement Office 4202 East Fowler Ave., SBC 2088 Tampa, Florida 33620-6930 Phone: 813-974-3202 Email: kroche@usf.edu Kathi Roche	N	0
	TOTAL INTERVIEWS OVER REPO	RTING PERIOD:	4

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WBCG(FM), WBTT(FM), WCCF(AM), WCKT(FM), WCVU(FM), WIKX(FM), WKII(AM), WOLZ(FM), WZJZ(FM)

Fax and E-mail verification summary report for Promotion Director

Position: Promotion Director Hire Date: August 21, 2013

This report, generated by Broadcast1Source, verifies that WBCG(FM), WBTT(FM), WCCF(AM), WCKT(FM), WCVU(FM), WIKX(FM), WKII(AM), WOLZ(FM), WZJZ(FM) used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

То

All recruiting agencies listed in the report below

Subject:

Job Notification from Broadcast1 Source

From:

contact@broadcast1source.com

Details:

Clear Channel Communications, Inc. is the world's largest radio and outdoor advertising company with leading market positions in each of its two business segments: Radio and Outdoor. Clear Channel is also one of the most innovative media players in the market – a leader in the converging media space, developing the best-in-class integrated media offers (e.g. Radio/Web) and building significant positions in the HD arena. • Develop and oversee all promotional and contest initiatives of station. • Directly supervise employee's in the Promotions Department including but not limited to hiring, training, disciplining and appraising performance of employees. • Write, create and produce on-air promotional. • Plan and develop station promotions. • Supervise stations contests including originating or adapting ideas, arranging prizes and listener events. • Maintain accurate records of contestants, and ensure contests are conducted in accordance with FCC regulations and law. • Represent station at community events and promotions. • Coordinate activities of other departments involved in production of promotions and remotes. • Maintain stations prize closet, inventory of station premiums and inventory and control of station banners. • Prepare affidavits for clients attesting to the promotional announcements aired for a particular campaign. • Coordinate all prizes and winners and make sure prizes are available for front desk distribution. Handle all release forms to insure 1099's are in order for distribution.

Requirements:

• College degree in Communications or Marketing preferred but not required. • Knowledge of all FCC rules and regulations related to broadcast marketing. • Ability to work under tight deadlines. • Ability to work well with others. • Ability to handle stress and related pressures. • Valid drivers license and dependable transportation. • Ability to frequently lift and/or move in excess of 50 pounds.

Experience:

Minimum two years experience in broadcast marketing, public relations or related field.

Additional Information:

Clear Channel is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, veteran status, genetic information, or any other legally protected classification or status.

Contact:

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WBCG(FM), WBTT(FM), WCCF(AM), WCKT(FM), WCVU(FM), WIKX(FM), WKII(AM), WOLZ(FM), WZJZ(FM)

Fax and E-mail verification summary report for Promotion Director

To apply please visit our Clear Channel Career Channel website https://careerchannel.silkroad.com/NO PHONE CALLS PLEASE!

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

IMPORTANT

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Josie Burdier at josieburdier@iheartmedia.com

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WBCG(FM), WBTT(FM), WCCF(AM), WCKT(FM), WCVU(FM), WIKX(FM), WKII(AM), WOLZ(FM), WZJZ(FM)

Fax and E-mail verification summary report for Promotion Director

RS Number	Recruiting Source	Date and Time
1	All Access Music	
	E-mail: jdenver@allaccess.com	Sent: 6/10/2013 9:07:57 AM
2	Bethune Cookman College	
	E-mail: bonnerd@cookman.edu	Sent: 6/10/2013 9:07:49 AM
5	Career Source Southwest Florida	
	E-mail: bhartman@swflworks.org	Sent: 6/10/2013 9:07:49 AM
6	Catholic Charities of Collier Country	
	Fax: 1-239-774-0523	Sent: 6/10/2013 9:10:30 AM
	E-mail: Armando@catholiccharitiescc.org	Sent: 6/10/2013 9:07:54 AM
9	Florida A&M University	
	E-mail: careercenter@famu.edu	Sent: 6/10/2013 9:07:49 AM
10	Florida Association of Broadcasters	
	E-mail: intern@fab.org	Sent: 6/10/2013 9:07:51 AM
11	Florida Gulf Coast University	
	E-mail: aparke@fgcu.edu	Sent: 6/10/2013 9:07:50 AM
12	Florida Memorial University	
	E-mail: ajackson@fmuniv.edu	Sent: 6/10/2013 9:07:50 AM
13	Florida Southwestern College	
	E-mail: pschollard@edison.edu	Sent: 6/10/2013 9:07:49 AM
14	Goodwill Job Link Center	
	Fax: 1-941-255-3884	Sent: 6/10/2013 9:14:08 AM
	E-mail: sabreniamorgan@goodwillswfl.org	Sent: 6/10/2013 9:07:56 AM
19	My Air Check	
	E-mail: registration@myaircheck.com	Sent: 6/10/2013 9:07:48 AM
22	Southern Technical College	
	E-mail: apease@swfc.edu	Sent: 6/10/2013 9:07:50 AM
24	SW Florida Hispanic Chamber of Commerce	
	E-mail: info@hispanicchamberflorida.org	Sent: 6/10/2013 9:07:51 AM
25	The Freeform Radio Initiative	
	E-mail:	Sent: 6/10/2013 9:07:48 AM
	announcements@thefreeformradioinitiative.org	
26	University of Central Florida	
	E-mail: csrecruit@ucf.edu	Sent: 6/10/2013 9:07:52 AM

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WBCG(FM), WBTT(FM), WCCF(AM), WCKT(FM), WCVU(FM), WIKX(FM), WKII(AM), WOLZ(FM), WZJZ(FM)

Fax and E-mail verification summary report for Promotion Director

RS Number	Recruiting Source	Date and Time
27	University of Florida	
	E-mail: charris@jou.ufl.edu	Sent: 6/10/2013 9:07:52 AM

Vacancy Data Form

AE Outside Sales - Ft Myers/Naples, FL

Recruitment source referring hiree: Employee Referral
Date of hire: 9/16/2013
Recruitment source referring hiree: Internal Promotion/Transfer

Date of hire: 7/31/2013

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
1	All Access Music 28955 Pacific Coast Highway Malibu, California Phone: 310-457-8058 Email: jdenver@allaccess.com Joel Denver	N N	0
2	Bethune Cookman College Career Planning 640 Dr. Mary McLeod Bethune Rd Boytona Beach, Florida 32114 Phone: 386-481-2143 Url: www.bethune.cookman.edu Email: bonnerd@cookman.edu Fax: 1-386-481-2139 Davita Bonner	N	0
4	Career Channel Careers 200 E. Basse Road San Antonio, Texas 78209 Url: https://careerchannel.silkroad.com/ Career Services Manual Posting	N	0
5	Career Source Southwest Florida 4150 Ford Street Extension Ft. Myers, Florida 33916 Phone: 239-931-8200x1220 Email: asoto@careersourcesouthwestflorida.com Fax: 1-239-921-8206 Andres Soto	N	0

Vacancy Data Form

AE Outside Sales - Ft Myers/Naples, FL

Recruitment source referring hiree: Employee Referral Date of hire: 9/16/2013

Recruitment source referring hiree: Internal Promotion/Transfer

Date of hire: 7/31/2013

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
6	Catholic Charities of Collier Country Family Resource Ctr. 4209 Tamiami Trail E. Naples, Florida 34112 Phone: 239-793-0059 Email: Armando@catholiccharitiesce.org Fax: 1-239-774-0523 Armando Galella	N	0
7	Craig's List Ft Myers/SW Florida P.O. Box 225159 San Francisco, California 94122 Url: https://fortmyers.craigslist.org/ Career Services Manual Posting	N	0
8	Employee Referral 13320 Metro Parkway Suite 1 Ft. Myers, Florida 33966 Phone: 239-225-4402 Josie Burdier Manual Posting	N	1
9	Florida A&M University Placement Office P.O. Box 14 Tallahassee, Florida 32073 Phone: 850-599-3496 Email: careercenter@famu.edu Melony Washington	N	0
10	Florida Association of Broadcasters Job Bank 201 S. Monroe Street Tallahassee, Florida 32301 Phone: 850-825-5322 Url: www.fab.org Email: intern@fab.org Lindsay Varn	N	0

Vacancy Data Form

AE Outside Sales - Ft Myers/Naples, FL

Recruitment source referring hiree: Employee Referral
Date of hire: 9/16/2013
Recruitment source referring hiree: Internal Promotion/Transfer
Date of hire: 7/31/2013

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
11	Florida Gulf Coast University Career Development Services 10501 FGCU Blvd Ft. Myers, Florida 33965 Phone: 239-590-7833 Url: studentservices.fgcu.edu/careers Email: aparke@fgcu.edu Amanda Parke	N	0
12	Florida Memorial University 15800 NW 42nd Avenue Miami, Florida 33054 Phone: 305-626-3600 Email: ajackson@fmuniv.edu Athena Jackson	N	0
13	Florida Southwestern College Career Placement Center P.O. Box 06210 Ft. Myers, Florida 33906 Phone: 941-637-5693 Email: pschollard@fsw.edu Paul Schollard	N	0
14	Goodwill Job Link Center 2325 Tamiami Trail Port Charlotte, Florida 33952 Phone: 941-255-3884 Email: sabreniamorgan@goodwillswfl.org Fax: 1-941-255-3884 Sabrenia Morgan	Y	0
	Prong 2 Start Date: 7/10/2012		

Vacancy Data Form

AE Outside Sales - Ft Myers/Naples, FL

Recruitment source referring hiree: Employee Referral Date of hire: 9/16/2013

Recruitment source referring hiree: Internal Promotion/Transfer

Date of hire: 7/31/2013

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
15	Hispanic Affairs Advisory Board Dept of Human Resources P.O. Box 398 Ft. Myers, Florida 33902 Phone: 239-595-4658 Email: IleanitaRamos@gmail.com Ileana Ramos	N	0
17	Internal Posting 13320 Metro Parkway Suite 1 Ft. Myers, Florida 33966 Phone: 239-225-4442 Rhonda Richey Manual Posting	N	0
18	Internal Promotion/Transfer 13320 Metro Parkway Suite 1 Ft Myers, Florida 33966 Phone: 239-225-4402 Josie Burdier Manual Posting	N	1
19	My Air Check #1-771 Gibsons Way Gibsons, Texas Phone: 604-740-1374 Email: registration@myaircheck.com Scott Russell	N	0
22	Southern Technical College Placement Office 1685 Medical Lane, Suite 200 Ft. Myers, Florida 33907 Phone: 239-939-4766x226 Email: cacevedo@southerntech.edu Christy Acevedo	N	. 0

Vacancy Data Form

AE Outside Sales - Ft Myers/Naples, FL

Recruitment source referring hiree: Employee Referral Date of hire: 9/16/2013

Recruitment source referring hiree: Internal Promotion/Transfer

Date of hire: 7/31/2013

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
23	Station Website (one or more SEU stations) 13320 Metro Parkway Ft. Myers, Florida 33966 Phone: 239-225-4442 Rhonda Richey Manual Posting	N	0
24	SW Florida Hispanic Chamber of Commerce Career Placement Center 3343 Palm Beach Blvd Ft. Myers, Florida 33916 Phone: 239-418-1441 Email: info@hispanicchamberflorida.org Veronica Culbertson	N	0
25	The Freeform Radio Initiative 411 Walnut Street #5561 Green Cove Springs, Florida 32043 Phone: 305-982-7233 Email: leads@freeformradio.org Scott McWilliams	N	0
26	University of Central Florida Career Resource Center Adm. Building, Room 124 Orlando, Florida 32816 Phone: 407-823-3368 Email: career@mail.ucf.edu Fax: 1-407-823-5909 Genesis Rawls	N	0

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WBCG(FM), WBTT(FM), WCCF(AM), WCKT(FM), WCVU(FM), WIKX(FM), WKII(AM), WOLZ(FM), WZJZ(FM)

Vacancy Data Form

AE Outside Sales - Ft Myers/Naples, FL

Recruitment source referring hiree: Employee Referral Date of hire: 9/16/2013

Recruitment source referring hiree: Internal Promotion/Transfer Date of hire: 7/31/2013

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
27	University of Florida College of Journalism & Communication 1080 Weimer Hall / P.O. Box 118400 Gainesville, Florida 32611 Phone: 352-392-0466 Email: KGraham@jou.ufl.edu Fax: 1-352-845-2484 Katrice Graham	N	0
28	University of South Florida Placement Office 4202 East Fowler Ave., SBC 2088 Tampa, Florida 33620-6930 Phone: 813-974-3202 Email: kroche@usf.edu Kathi Roche	N	0
29	Walk In/Self Referral 13320 Metro Parkway Suite 1 Ft. Myers, Florida 33966 Phone: 239-225-4402 Josie Burdier Manual Posting	N	1
	TOTAL INTERVIEWS OVER REPO	RTING PERIOD:	3

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WBCG(FM), WBTT(FM), WCCF(AM), WCKT(FM), WCVU(FM), WIKX(FM), WKII(AM), WOLZ(FM), WZJZ(FM)

Fax and E-mail verification summary report for AE Outside Sales - Ft Myers/Naples, FL

Position: AE Outside Sales - Ft Myers/Naples, FL Hire Date: July 31, 2013

This report, generated by Broadcast1Source, verifies that WBCG(FM), WBTT(FM), WCCF(AM), WCKT(FM), WCVU(FM), WIKX(FM), WKII(AM), WOLZ(FM), WZJZ(FM) used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

All recruiting agencies listed in the report below

Subject: Job Notification from Broadcast1Source

From: contact@broadcast1source.com

Details:

Clear Channel Communications, Inc. is the world's largest radio and outdoor advertising company with leading market positions in each of its two business segments: Radio and Outdoor. Clear Channel is also one of the most innovative media players in the market – a leader in the converging media space, developing the best-in-class integrated media offers (e.g. Radio/Web) and building significant positions in the HD arena. The Account Executive is responsible for building relationships and selling Clear Channel assets as marketing solutions. The role objective is to achieve revenue targets and services goals while helping clients meet key business challenges. Successful candidates must be motivated, enthusiastic, self-starters who are able to work effectively both independently and in a team environment. This is a tough and demanding position where only the motivated succeed. One out of every three Account Executives hired will quit in their first year, but if you are motivated, have a strong desire to succeed and can adapt and overcome, then you are in for a successful and rewarding career with a global media leader.

Requirements:

Develop new leads by cold calling and obtaining face to face appointments.
 Attain new business accounts and sponsorships.
 Generate revenue and meet sales targets.
 Establish, maintain and grow relationships with client base and agencies.
 Develop and maintain ongoing relationships with corporate, advertising and public relations communities.
 Solicit funding for broadcast and non-broadcast projects, special events, web streaming and other off-air projects.
 Develop presentations to corporations and agencies designed to sell marketing solutions.
 Maintain an organized format on each sales call, covering all important topics: client marketing analysis, target consumer needs, benefits sought, assignments and follow-up.

Experience:

• 2+ years prior experience in successful sales role.• Bachelor's degree.• Superior written and verbal communication skills.• Professional appearance and strong interpersonal skills.• Ability to design, deliver and execute marketing strategies and presentations.• Prior demonstrated prospecting experience through cold calling, networking and meeting functions.• Proven track record of reaching sales targets and revenue goals.

Additional Information:

Clear Channel is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status,

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WBCG(FM), WBTT(FM), WCCF(AM), WCKT(FM), WCVU(FM), WIKX(FM), WKII(AM), WOLZ(FM), WZJZ(FM)

Fax and E-mail verification summary report for AE Outside Sales - Ft Myers/Naples, FL

Clear Channel is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race,

Contact:

To apply please visit our Clear Channel Career Channel website https://careerchannel.silkroad.com/NO PHONE CALLS PLEASE!

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

IMPORTANT

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Josie Burdier at josieburdier@iheartmedia.com

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WBCG(FM), WBTT(FM), WCCF(AM), WCKT(FM), WCVU(FM), WIKX(FM), WKII(AM), WOLZ(FM), WZJZ(FM)

Fax and E-mail verification summary report for AE Outside Sales - Ft Myers/Naples, FL

RS Number	Recruiting Source	Date and Time
1	All Access Music	
	E-mail: jdenver@allaccess.com	Sent: 7/1/2013 9:51:57 AM
2	Bethune Cookman College	
	E-mail: bonnerd@cookman.edu	Sent: 7/1/2013 9:51:49 AM
5	Career Source Southwest Florida	
	E-mail: bhartman@swflworks.org	Sent: 7/1/2013 9:51:48 AM
6	Catholic Charities of Collier Country	
	Fax: 1-239-774-0523	Sent: 7/1/2013 10:00:51 AM
	E-mail: Armando@catholiccharitiescc.org	Sent: 7/1/2013 9:51:53 AM
9	Florida A&M University	
	E-mail: careercenter@famu.edu	Sent: 7/1/2013 9:51:49 AM
10	Florida Association of Broadcasters	
	E-mail: intern@fab.org	Sent: 7/1/2013 9:51:51 AM
11	Florida Gulf Coast University	
	E-mail: aparke@fgcu.edu	Sent: 7/1/2013 9:51:50 AM
12	Florida Memorial University	
	E-mail: ajackson@fmuniv.edu	Sent: 7/1/2013 9:51:50 AM
13	Florida Southwestern College	
	E-mail: pschollard@edison.edu	Sent: 7/1/2013 9:51:49 AM
14	Goodwill Job Link Center	
	Fax: 1-941-255-3884	Sent: 7/1/2013 10:05:43 AM
	E-mail: sabreniamorgan@goodwillswfl.org	Sent: 7/1/2013 9:51:55 AM
15	Hispanic Affairs Advisory Board	
	E-mail: IleanitaRamos@gmail.com	Sent: 7/1/2013 9:51:50 AM
19	My Air Check	
	E-mail: registration@myaircheck.com	Sent: 7/1/2013 9:51:48 AM
22	Southern Technical College	
	E-mail: apease@swfc.edu	Sent: 7/1/2013 9:51:50 AM
24	SW Florida Hispanic Chamber of Commerce	
	E-mail: info@hispanicchamberflorida.org	Sent: 7/1/2013 9:51:51 AM
25	The Freeform Radio Initiative	
	E-mail:	Sent: 7/1/2013-9:51:47 AM
	announcements@thefreeformradioinitiative.org	

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WBCG(FM), WBTT(FM), WCCF(AM), WCKT(FM), WCVU(FM), WIKX(FM), WKII(AM), WOLZ(FM), WZJZ(FM)

Fax and E-mail verification summary report for AE Outside Sales - Ft Myers/Naples, FL

RS Number	Recruiting Source	Date and Time	
26	University of Central Florida		
	E-mail: career@mail.ucf.edu	Sent: 7/1/2013 9:51:52 AM	
27	University of Florida		
	E-mail: charris@jou.ufl.edu	Sent: 7/1/2013 9:51:52 AM	
28	University of South Florida		
	E-mail: kroche@usf.edu	Sent: 7/1/2013 9:51:51 AM	

Vacancy Data Form

AE Outside Sales - Port Charlotte, FL

Recruitment source referring hiree: Employee Referral

Date of hire: 7/25/2013

Recruitment source referring hiree: Indeed.com Not contacted by SEU

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
1	All Access Music 28955 Pacific Coast Highway Malibu, California Phone: 310-457-8058 Email: jdenver@allaccess.com Joel Denver	N	0
2	Bethune Cookman College Career Planning 640 Dr. Mary McLeod Bethune Rd Boytona Beach, Florida 32114 Phone: 386-481-2143 Url: www.bethune.cookman.edu Email: bonnerd@cookman.edu Fax: 1-386-481-2139 Davita Bonner	N	0
4	Career Channel Careers 200 E. Basse Road San Antonio, Texas 78209 Url: https://careerchannel.silkroad.com/ Career Services Manual Posting	N	0
5	Career Source Southwest Florida 4150 Ford Street Extension Ft. Myers, Florida 33916 Phone: 239-931-8200x1220 Email: asoto@careersourcesouthwestflorida.com Fax: 1-239-921-8206 Andres Soto	N	0

Vacancy Data Form

AE Outside Sales - Port Charlotte, FL

Recruitment source referring hiree: Employee Referral

Date of hire: 7/25/2013

Recruitment source referring hiree: Indeed.com Not contacted by SEU

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
6 .	Catholic Charities of Collier Country Family Resource Ctr. 4209 Tamiami Trail E. Naples, Florida 34112 Phone: 239-793-0059 Email: Armando@catholiccharitiescc.org Fax: 1-239-774-0523 Armando Galella	N	0
7	Craig's List Ft Myers/SW Florida P.O. Box 225159 San Francisco, California 94122 Url: https://fortmyers.craigslist.org/ Career Services Manual Posting	N	0
8	Employee Referral 13320 Metro Parkway Suite 1 Ft. Myers, Florida 33966 Phone: 239-225-4402 Josie Burdier Manual Posting	N	1
9	Florida A&M University Placement Office P.O. Box 14 Tallahassee, Florida 32073 Phone: 850-599-3496 Email: careercenter@famu.edu Melony Washington	N	0
10	Florida Association of Broadcasters Job Bank 201 S. Monroe Street Tallahassee, Florida 32301 Phone: 850-825-5322 Url: www.fab.org Email: intern@fab.org	N	0

Vacancy Data Form

AE Outside Sales - Port Charlotte, FL

Recruitment source referring hiree: Employee Referral

Date of hire: 7/25/2013

Recruitment source referring hiree: Indeed.com Not contacted by SEU

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
	Florida Gulf Coast University Career Development Services 10501 FGCU Blvd Ft. Myers, Florida 33965 Phone: 239-590-7833 Url: studentservices.fgcu.edu/careers Email: aparke@fgcu.edu Amanda Parke	N	0
12	Florida Memorial University 15800 NW 42nd Avenue Miami, Florida 33054 Phone: 305-626-3600 Email: ajackson@fmuniv.edu Athena Jackson	N	0
13	Florida Southwestern College Career Placement Center P.O. Box 06210 Ft. Myers, Florida 33906 Phone: 941-637-5693 Email: pschollard@fsw.edu Paul Schollard	N	0
14	Goodwill Job Link Center 2325 Tamiami Trail Port Charlotte, Florida 33952 Phone: 941-255-3884 Email: sabreniamorgan@goodwillswfl.org Fax: 1-941-255-3884 Sabrenia Morgan	Y	0
	Prong 2 Start Date: 7/10/2012		

Vacancy Data Form

AE Outside Sales - Port Charlotte, FL

Recruitment source referring hiree: Employee Referral Date of hire: 7/25/2013

Recruitment source referring hiree: Indeed.com Not contacted by SEU

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
15	Hispanic Affairs Advisory Board Dept of Human Resources P.O. Box 398 Ft. Myers, Florida 33902 Phone: 239-595-4658 Email: IleanitaRamos@gmail.com Ileana Ramos	N	0
16	Indeed.com Not contacted by SEU 13320 Metro Parkway Ft Myers, Florida 33912 Phone: 239-225-4300 Rhonda Richey Manual Posting	N	1
17	Internal Posting 13320 Metro Parkway Suite 1 Ft. Myers, Florida 33966 Phone: 239-225-4442 Rhonda Richey Manual Posting		0
19	My Air Check #1-771 Gibsons Way Gibsons, Texas Phone: 604-740-1374 Email: registration@myaircheck.com Scott Russell	N	0
22	Southern Technical College Placement Office 1685 Medical Lane, Suite 200 Ft. Myers, Florida 33907 Phone: 239-939-4766x226 Email: cacevedo@southerntech.edu Christy Acevedo	N	0

Vacancy Data Form

AE Outside Sales - Port Charlotte, FL

Recruitment source referring hiree: Employee Referral

Date of hire: 7/25/2013

Recruitment source referring hiree: Indeed.com Not contacted by SEU

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
23	Station Website (one or more SEU stations) 13320 Metro Parkway Ft. Myers, Florida 33966 Phone: 239-225-4442 Rhonda Richey Manual Posting	N	0
24	SW Florida Hispanic Chamber of Commerce Career Placement Center 3343 Palm Beach Blvd Ft. Myers, Florida 33916 Phone: 239-418-1441 Email: info@hispanicchamberflorida.org Veronica Culbertson	N	0
25	The Freeform Radio Initiative 411 Walnut Street #5561 Green Cove Springs, Florida 32043 Phone: 305-982-7233 Email: leads@freeformradio.org Scott McWilliams	N	0
26	University of Central Florida Career Resource Center Adm. Building, Room 124 Orlando, Florida 32816 Phone: 407-823-3368 Email: career@mail.ucf.edu Fax: 1-407-823-5909 Genesis Rawls	N	0
27	University of Florida College of Journalism & Communication 1080 Weimer Hall / P.O. Box 118400 Gainesville, Florida 32611 Phone: 352-392-0466 Email: KGraham@jou.ufl.edu	N	0
	Fax: 1-352-845-2484 Katrice Graham		

Vacancy Data Form

AE Outside Sales - Port Charlotte, FL

Recruitment source referring hiree: Employee Referral
Date of hire: 7/25/2013
Recruitment source referring hiree: Indeed.com Not contacted by SEU
Date of hire: 8/16/2013

RS Number	1	urce Entitled to Vacancy Jotification? (Yes/No)	No. of Interviewees Referred by RS
28	University of South Florida Placement Office 4202 East Fowler Ave., SBC 2088 Tampa, Florida 33620-6930 Phone: 813-974-3202 Email: kroche@usf.edu Kathi Roche	N	0
	TOTAL INTERVIEWS OVER REPORTING	G PERIOD:	2

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WBCG(FM), WBTT(FM), WCCF(AM), WCKT(FM), WCVU(FM), WIKX(FM), WKII(AM), WOLZ(FM), WZJZ(FM)

Fax and E-mail verification summary report for AE Outside Sales - Port Charlotte, FL

Position: AE Outside Sales - Port Charlotte, FL Hire Date: July 25, 2013

This report, generated by Broadcast1Source, verifies that WBCG(FM), WBTT(FM), WCCF(AM), WCKT(FM), WCVU(FM), WIKX(FM), WKII(AM), WOLZ(FM), WZJZ(FM) used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

All recruiting agencies listed in the report below

Subject:

Job Notification from Broadcast1Source

From:

contact@broadcast1source.com

Details:

Clear Channel Communications, Inc. is the world's largest radio and outdoor advertising company with leading market positions in each of its two business segments: Radio and Outdoor. Clear Channel is also one of the most innovative media players in the market — a leader in the converging media space, developing the best-in-class integrated media offers (e.g. Radio/Web) and building significant positions in the HD arena. The Account Executive is responsible for building relationships and selling Clear Channel assets as marketing solutions. The role objective is to achieve revenue targets and services goals while helping clients meet key business challenges. Successful candidates must be motivated, enthusiastic, self-starters who are able to work effectively both independently and in a team environment. This is a tough and demanding position where only the motivated succeed. One out of every three Account Executives hired will quit in their first year, but if you are motivated, have a strong desire to succeed and can adapt and overcome, then you are in for a successful and rewarding career with a global media leader.

Requirements:

• Develop new leads by cold calling and obtaining face to face appointments.• Attain new business accounts and sponsorships.• Generate revenue and meet sales targets.• Establish, maintain and grow relationships with client base and agencies.• Develop and maintain ongoing relationships with corporate, advertising and public relations communities.• Solicit funding for broadcast and non-broadcast projects, special events, web streaming and other off-air projects.• Develop presentations to corporations and agencies designed to sell marketing solutions.• Maintain an organized format on each sales call, covering all important topics: client marketing analysis, target consumer needs, benefits sought, assignments and follow-up.

Experience:

• 2+ years prior experience in successful sales role.• Bachelor's degree.• Superior written and verbal communication skills.• Professional appearance and strong interpersonal skills.• Ability to design, deliver and execute marketing strategies and presentations.• Prior demonstrated prospecting experience through cold calling, networking and meeting functions.• Proven track record of reaching sales targets and revenue goals.

Additional Information:

Clear Channel is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status,

Page: 2/8

WBCG(FM), WBTT(FM), WCCF(AM), WCKT(FM), WCVU(FM), WIKX(FM), WKII(AM), WOLZ(FM), WZJZ(FM)

Fax and E-mail verification summary report for AE Outside Sales - Port Charlotte, FL

Clear Channel is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race,

Contact:

To apply please visit our Clear Channel Career Channel website https://careerchannel.silkroad.com/NO PHONE CALLS PLEASE!

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

IMPORTANT

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Josie Burdier at josieburdier@iheartmedia.com

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WBCG(FM), WBTT(FM), WCCF(AM), WCKT(FM), WCVU(FM), WIKX(FM), WKII(AM), WOLZ(FM), WZJZ(FM)

Fax and E-mail verification summary report for AE Outside Sales - Port Charlotte, FL

RS Number	Recruiting Source	Date and Time
1	All Access Music	·
	E-mail: jdenver@allaccess.com	Sent: 7/1/2013 9:55:15 AM
2	Bethune Cookman College .	
	E-mail: bonnerd@cookman.edu	Sent: 7/1/2013 9:55:08 AM
5	Career Source Southwest Florida	
	E-mail: bhartman@swflworks.org	Sent: 7/1/2013 9:55:07 AM
6	Catholic Charities of Collier Country	
	Fax: 1-239-774-0523	Sent: 7/1/2013 10:03:48 AM
	E-mail: Armando@catholiccharitiescc.org	Sent: 7/1/2013 9:55:12 AM
9	Florida A&M University	
	E-mail: careercenter@famu.edu	Sent: 7/1/2013 9:55:08 AM
10	Florida Association of Broadcasters	
	E-mail: intern@fab.org	Sent: 7/1/2013 9:55:10 AM
11	Florida Gulf Coast University	
:	E-mail: aparke@fgcu.edu	Sent: 7/1/2013 9:55:08 AM
12	Florida Memorial University	
	E-mail: ajackson@fmuniv.edu	Sent: 7/1/2013 9:55:08 AM
13	Florida Southwestern College	
	E-mail: pschollard@edison.edu	Sent: 7/1/2013 9:55:07 AM
14	Goodwill Job Link Center	
	E-mail: sabreniamorgan@goodwillswfl.org	Sent: 7/1/2013 9:55:14 AM
15	Hispanic Affairs Advisory Board	
	E-mail: IleanitaRamos@gmail.com	Sent: 7/1/2013 9:55:09 AM
19	My Air Check	
	E-mail: registration@myaircheck.com	Sent: 7/1/2013 9:55:06 AM
22	Southern Technical College	
	E-mail: apease@swfc.edu	Sent: 7/1/2013 9:55:09 AM
24	SW Florida Hispanic Chamber of Commerce	
	E-mail: info@hispanicchamberflorida.org	Sent: 7/1/2013 9:55:09 AM
25	The Freeform Radio Initiative	
	E-mail:	Sent: 7/1/2013 9:55:06 AM
	announcements@thefreeformradioinitiative.org	
26	University of Central Florida	
	E-mail: career@mail.ucf.edu	Sent: 7/1/2013 9:55:10 AM

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WBCG(FM), WBTT(FM), WCCF(AM), WCKT(FM), WCVU(FM), WIKX(FM), WKII(AM), WOLZ(FM), WZJZ(FM)

Fax and E-mail verification summary report for AE Outside Sales - Port Charlotte, FL

RS Number	Recruiting Source	Date and Time	
27	University of Florida		
	E-mail: charris@jou.ufl.edu	Sent: 7/1/2013 9:55:11 AM	
28	University of South Florida		
	E-mail: kroche@usf.edu	Sent: 7/1/2013 9:55:09 AM	

Vacancy Data Form

Sales Assistant

Recruitment source referring hiree: Former Employee*
Date of hire: 11/26/2013

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
14	Former Employee 13320 Metro Parkway Ft Myers, Florida 33966 Phone: 239-225-4442 Rhonda Richey Manual Posting	N	1
17	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone: 210-253-5126 Url: http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting	N	0
18	Internal Posting 13320 Metro Parkway Suite 1 Ft. Myers, Florida 33966 Phone: 239-225-4442 Rhonda Richey Manual Posting	N	0

TOTAL INTERVIEWS OVER REPORTING PERIOD: |

*The SEU widely disseminated information about this vacancy in March 2012, but was unable to fill the position at that time. The person hired to fill this position previously worked for the company for 10 years and was the leading candidate in 2012.

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Salos Assistant - Ft. Meyers, FL

Tracking Code 2389

Job Description

Clear Channel Communications, Inc. is the world's largest radio and outdoor advertising company with leading market positions in each of its two business segments: Radio and Outdoor. Clear Channel is also one of the most innovative media players in the market — a leader in the converging media space, devotoping the best-in-class integrated media offers (e.g. Radio/Web) and building significant positions in the HD arena.

Required Skills

Successful candidate must be able to move easily from project to project, and possess the ability to juggle many projects at

Candidate must be able to communicate with clients in response to inquiries.

 Successful candidate must possess advanced data entry skills included advanced knowledge of Excel and must be able to work with database information with ease.

Candidate must be extramely accurate with data entry and other tasks while also being extremely quick.

- · Candidate must also be prolicient in Word, Power Point, Publisher, and Photoshop, as well as possess excellent written and verbal communication.
- Candidate must be able to work independently, and be an effective listener and communicator.
 Additional Duties: Clerical & administrative/HR office tasks as assigned.
- Duties include but are not limited to those listed here

Required Experience

· Facilitate the daily needs of Sales Management and Account Executives with all other departments, developing and implementing sales presentations, cover front desk/phones as needed, and work with IT/Engineering to expedite any needs of the sales department.

· Requesting and assessing research, daily trafficking of information and data, and copy/traffic support for AE's and order entry.

Preparing sales reports, expense reports, correspondence, proposals, sales places for sales personnel, and provide backup support for National Sales Coordinator and Traffic as needed.

Organization and execution of special projects/events.

Maintaining continuity of office operations during Account Executive absence.

Clear Channel is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital slatus, veteran status, genetic information, or any other legally protected classification or status. 3 5

Job Location FORT MYERS, Florida, United States

Position Type Full-Time/Regular

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(1)

RECRUITMENT INITIATIVES

October 1, 2012 - September 30, 2013

	Date	Type of Recruitment Initiative (Menu Selection)	Brief Description Of Activity	No. of Stations Participants	Participant Title
1		Establishment of an intern program designed to assist members of the community	From August 2012 through December 2012, our SEU hosted an intern from Florida Gulf Coast University. This intern worked in our Sales Department under the supervision of our Local Sales Manager. He created digital content, assisted with remote broadcasts, and wrote and voiced commercials for our clients.	1	Local Sales Manager
2	10/17/2012	Participation in events sponsored by community groups	On October 17, 2012, our SEU hosted nine middle and high school aged students from Children's Home Society of Florida, a program that provides support and counseling for families, for a station tour. SEU participants included our Operations Director, our Program Director, and our Executive Assistant, who described various employment opportunities at a radio station and the education and experience required for each.	3	Executive Assistant Operations Director Program Director
3	10/26/2012	Establishment of an intern program designed to assist members of the community	From October 2012 through April 2013, our SEU hosted an intern from Florida Gulf Coast University. This intern worked in our Promotions Department under the supervision of our Promotions Director. He assisted with remote broadcasts and station contests.	1	Promotions Director
4	12/14/2012	Participation in events sponsored by community groups	On December 14, 2012, our SEU hosted disabled adults from Opportunity Services for a station tour. SEU participants included our Operations Director, our Program Director, and our Executive Assistant, who described various employment opportunities at a radio station and the education and experience required for each.	3	Executive Assistant Operations Director Local Sales Manager

Intern Registration Form

The undersigned ("Intern/Trainee") agrees to participate in an internship program at Clear Channel (the "Company") d/b/a/ <u>CCM+E, Fort Myers, FL</u> (the "Facility"). Intern/Trainee has volunteered for the term below and expressly understands that Intern/Trainee will not receive compensation, is not an employee of the Clear Channel, and is not entitled to employment with Clear Channel at the completion of the internship/training. Intern/Trainee acknowledges that volunteering at Clear Channel as an intern/trainee is primarily for the benefit of Intern/Trainee to obtain educational experience and gain practical work experience. Intern/Trainee is participating in the internship program with the express understanding that Intern/Trainee will receive academic credit from a bona fide education facility, which may include, but is not limited to, a university, community college, or trade school.

Intern/Trainee acknowledges that Intern/Trainee is at least 16 years of age. Intern/Trainee understands that this agreement makes no representations, either express or implied, of any type of employment relationship between Intern/Trainee and the Company. Intern/Trainee understands that Intern/Trainee is not eligible to win prizes or participate in Company contests. Intern/Trainee understands that Intern/Trainee may not operate any Company vehicles.

Furthermore, Intern/Trainee agrees to release, indemnify, and hold harmless the Company and its owners, partners, employees, families, and representatives from any claim arising out of any injury as a result of the internship.

Signed: Como	Date:
Full Name	
Address:	
Home Phone Eme	rgency Phone:
Term of Internship: from: 8/1/12	to: 12/17/12
Educational Facility Providing Academic Credit:	FLORIZA GULF COAST WALVERSITY
Primary Course of Study: <u>Comun</u> (101)	Expected Year of Graduation: $\frac{2/2}{2}$
Educational Facility Contact Name/Phone:	<u> </u>
Primary Course of Study: (amin (101)	

Company Instructions

Attach to this Agreement:

- 1. A photocopy of Intern/Trainee's valid driver's license; and
- 2. Letter of Internship from educational facility.

Once completed, retain one copy for your department, give one copy to Human Resources Representative, and give one copy to Intern/Trainee for Intern/Trainee's records.

Intern Registration Form

The undersigned ("Intern/Trainee") agrees to participate in an internship program at Clear Channel (the "Company") d/b/a/ <u>CCM+E, Fort Myers, FL</u> (the "Facility"). Intern/Trainee has volunteered for the term below and expressly understands that Intern/Trainee will not receive compensation, is not an employee of the Clear Channel, and is not entitled to employment with Clear Channel at the completion of the internship/training. Intern/Trainee acknowledges that volunteering at Clear Channel as an intern/trainee is primarily for the benefit of Intern/Trainee to obtain educational experience and gain practical work experience. Intern/Trainee is participating in the internship program with the express understanding that Intern/Trainee will receive academic credit from a bona fide education facility, which may include, but is not limited to, a university, community college, or trade school.

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Furthermore, Intern/Trainee agrees to release, indemnify, and hold harmless the Company and its owners, partners, employees, families, and representatives from any claim arising out of any injury as a result of the internship.

Signed:	
Full Name: SSN:	
Address:	
Home Phone: Emergency Phone:	
Term of Internship: from: OCF 2012 to: APRIL 2013	
Educational Facility Providing Academic Credit: FGCU	
Primary Course of Study: Communication Expected Year of Graduation: 2012	
Educational Facility Contact Name/Phone:	

Company Instructions

Attach to this Agreement:

- 1. A photocopy of Intern/Trainee's valid driver's license; and
- 2. Letter of Internship from educational facility.

Once completed, retain one copy for your department, give one copy to Human Resources Representative, and give one copy to Intern/Trainee for Intern/Trainee's records.

WBCG(FM), WBTT(FM), WCCF(AM), WCKT(FM), WCVU(FM), WIKX(FM), WKII(AM), WOLZ(FM), WZJZ(FM) October 1, 2013 - September 30, 2014

RECRUITMENT INITIATIVES

	TYPE OF RECRUITMENT INITIATIVE (MENU SELECTION)	BRIEF DESCRIPTION OF ACTIVITY
1	Establishment of an intern program designed to assist members of the community	From August 2013 through November 2013, our SEU hosted an intern from Florida Gulf Coast University. This intern worked in our Promotions Department, where she assisted with remote broadcasts and contests.
2	Establishment of an intern program designed to assist members of the community	From May 2014 through July 2014, our SEU hosted an intern from Florida Gulf Coast University. This intern worked in our Digital Content Department, where she assisted with developing and maintaining content for our station websites under the supervision of our Web Master/Online Content Manager.

Statement Concerning Participation in Recruitment Initiatives

On behalf of iHeartMedia's station employment unit based in Ft. Myers, FL (the "SEU"), the undersigned affirms that the SEU engaged in the activity listed below, as reported on the SEU's EEO Public File Report for the period of October 1, 2013-September 30, 2014.

Date	Brief Description of Activity	Personnel Involved
August 2013 -	Our SEU hosted an intern from Florida Gulf	Promotions Director
November 2013	Coast University. This intern worked in our	
	Promotions Department, where she assisted	
	with remote broadcasts and station contests.	**************************************

Louis Kaplan, Operations Manager

Date: 3-18-15

Intern Registration Form

The undersigned ("Intern/Trainee") agrees to participate in an internship program at Clear Channel (the "Company") d/b/a/ (the "Facility"). Intern/Trainee has volunteered for the term below and expressly understands that Intern/Trainee will not receive compensation, is not an employee of the Clear Channel, and is not entitled to employment with Clear Channel at the completion of the internship/training. Intern/Trainee acknowledges that volunteering at Clear Channel as an intern/trainee is primarily for the benefit of Intern/Trainee to obtain educational experience and gain practical work experience. Intern/Trainee is participating in the internship program with the express understanding that Intern/Trainee will receive academic credit from a bona fide education facility, which may include, but is not limited to, a university, community college, or trade school.
Intern/Trainee acknowledges that Intern/Trainee is at least 16 years of age. Intern/Trainee understands that this agreement makes no representations, either express or implied, of any type of employment relationship between Intern/Trainee and the Company. Intern/Trainee understands that Intern/Trainee is not eligible to win prizes or participate in Company contests. Intern/Trainee understands that Intern/Trainee may not operate any Company vehicles.
Furthermore, Intern/Trainee agrees to release, indemnify, and hold harmless the Company and its owners, partners, employees, families, and representatives from any claim arising out of any injury as a result of the internship.
Signed:
Full Name: SSN:
Address:
Home Phone Emergency Phone:
Term of Internship: from: May 18 2014 to: July 31 2014
Term of Internship: from: May 18 2014 to: July 31 2014 Educational Facility Providing Academic Credit: Florida Gulf Coast University
Primary Course of Study: Journalism Expected Year of Graduation: Aug. 2014

Company Instructions

Attach to this Agreement:

Educational Facility Contact Name/Phone:

- 1. A photocopy of Intern/Trainee's valid driver's license; and
- 2. Letter of Internship from educational facility.

Once completed, retain one copy for your department, give one copy to Human Resources Representative, and give one copy to Intern/Trainee for Intern/Trainee's records.