

CONTRACT



WFRV
2960 N Meridian St 2nd Floor
Indianapolis, IN 46208
(214) 765-4123

<u>Contract / Revision</u> 1263176 /		<u>Alt Order #</u> 25776532 *
<u>Product</u> ORDR-C27N02		
<u>Contract Dates</u> 10/27/17 - 11/02/17		<u>Estimate #</u> FPCOC/ORDR/C27N02
<u>Advertiser</u> POL/Freedom Partners		<u>Original Date / Revision</u> 10/26/17 / 10/26/17
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WFRV	<u>Account Executive</u> Katz Washington	<u>Sales Office</u> Katz/Washingto
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>Agy Code</u> 9915589	<u>Advertiser Code</u> FPCOC	<u>Product 1/2</u> ORDR
<u>Agency Ref</u>		<u>Advertiser Ref</u>

And:

Del Cielo Media
Attention: Hannah Leveridge
1427 Leslie Avenue
Suite 102
Alexandria, VA 23201
USA

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	WFRV	10/27/17	10/27/17	FRI 6:00 AM-6:30 AM	FRI 6:00 AM-6:30 /		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		10/23/17	10/29/17	----F--	1			\$125.00					
N 2	WFRV	10/30/17	10/30/17	MON 6:00 AM-6:30 AM	MON 6:00 AM-6:30C		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		10/30/17	11/05/17	M-----	1			\$125.00					
N 3	WFRV	10/31/17	10/31/17	TU 6:00 AM-6:30 AM	TU 6:00 AM-6:30 A		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		10/30/17	11/05/17	-T-----	1			\$125.00					
N 4	WFRV	11/01/17	11/01/17	WED 6:00 AM-6:30 AM	WED 6:00 AM-6:30C		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		10/30/17	11/05/17	--W----	1			\$125.00					
N 5	WFRV	11/02/17	11/02/17	THUR 6:00 AM-6:30 AM	THUR 6:00 AM-6:3		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		10/30/17	11/05/17	---T---	1			\$125.00					
N 6	WFRV	10/27/17	10/27/17	FRI 6:30 AM-7:00 AM	FRI 6:30 AM-7:00 /		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		10/23/17	10/29/17	----F--	1			\$125.00					
N 7	WFRV	10/30/17	10/30/17	MON 6:30 AM-7:00 AM	MON 6:30 AM-7:00C		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		10/30/17	11/05/17	M-----	1			\$125.00					
N 8	WFRV	10/31/17	10/31/17	TUE 6:30 AM-7:00 AM	TUE 6:30 AM-7:00		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		10/30/17	11/05/17	-T-----	1			\$125.00					
N 9	WFRV	11/01/17	11/01/17	WED 6:30 AM-7:00 AM	WED 6:30 AM-7:00C		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		10/30/17	11/05/17	--W----	1			\$125.00					
N 10	WFRV	11/02/17	11/02/17	THUR 6:30 AM-7:00 AM	THUR 6:30 AM-7:0		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		10/30/17	11/05/17	---T---	1			\$125.00					

(* Line Transactions: N = New, E = Edited, D = Deleted)

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<u>Contract Dates</u> 10/27/17 - 11/02/17	<u>Product</u> ORDR-C27N02	<u>Estimate #</u> FPCOC/ORDR/C27N02
<u>Advertiser</u> POL/Freedom Partners		<u>Original Date / Revision</u> 10/26/17 / 10/26/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 11	WFRV	10/29/17	10/29/17	SU 6:30 AM-7:28 AM	SU 6:30 AM-7:28 A		:30				NM	2	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/23/17	10/29/17	-----S				2	\$100.00				
N 12	WFRV	10/29/17	10/29/17	SU 7:00 AM-7:28 AM	SU 7:00 AM-7:28 A		:30				NM	2	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/23/17	10/29/17	-----S				2	\$100.00				
N 13	WFRV	10/27/17	10/27/17	FRI 4:00 PM-4:30 PM	FRI 4:00 PM-4:30 I		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/23/17	10/29/17	----F--				1	\$150.00				
N 14	WFRV	10/30/17	10/30/17	MON 4:00 PM-4:30 PM	MON 4:00 PM-4:30 C		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/30/17	11/05/17	M-----				1	\$150.00				
N 15	WFRV	10/31/17	10/31/17	TU 4:00 PM-4:30 PM	TU 4:00 PM-4:30 F		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/30/17	11/05/17	-T-----				1	\$150.00				
N 16	WFRV	11/01/17	11/01/17	WED 4:00 PM-4:30 PM	WED 4:00 PM-4:30 C		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/30/17	11/05/17	--W----				1	\$150.00				
N 17	WFRV	11/02/17	11/02/17	THUR 4:00 PM-4:30 PM	THUR 4:00 PM-4:3		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/30/17	11/05/17	---T---				1	\$150.00				
N 18	WFRV	10/27/17	10/27/17	FRI 4:30 PM-5:00 PM	FRI 4:30 PM-5:00 I		:30				NM	2	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/23/17	10/29/17	----F--				2	\$150.00				
N 19	WFRV	10/30/17	10/30/17	MON 4:30 PM-5:00 PM	MON 4:30 PM-5:00 C		:30				NM	2	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/30/17	11/05/17	M-----				2	\$150.00				
N 20	WFRV	10/31/17	10/31/17	TU 4:30 PM-5:00 PM	TU 4:30 PM-5:00 F		:30				NM	2	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/30/17	11/05/17	-T-----				2	\$150.00				
N 21	WFRV	11/01/17	11/01/17	WED 4:30 PM-5:00 PM	WED 4:30 PM-5:00 C		:30				NM	2	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/30/17	11/05/17	--W----				2	\$150.00				
N 22	WFRV	11/02/17	11/02/17	THUR 4:30 PM-5:00 PM	THUR 4:30 PM-5:0		:30				NM	2	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/30/17	11/05/17	---T---				2	\$150.00				
N 23	WFRV	10/27/17	10/27/17	Local 5 News at 5:00	M-F 5p-5:30p		:30				NM	2	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/23/17	10/29/17	----F--				2	\$250.00				
N 24	WFRV	10/30/17	10/30/17	Local 5 News at 5:00	M-F 5p-5:30p		:30				NM	2	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/30/17	11/05/17	M-----				2	\$250.00				
N 25	WFRV	10/31/17	10/31/17	Local 5 News at 5:00	M-F 5p-5:30p		:30				NM	2	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/30/17	11/05/17	-T-----				2	\$250.00				
N 26	WFRV	11/01/17	11/01/17	Local 5 News at 5:00	M-F 5p-5:30p		:30				NM	2	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/30/17	11/05/17	--W----				2	\$250.00				

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<u>Advertiser</u>		<u>Original Date / Revision</u>
POL/Freedom Partners		10/26/17 / 10/26/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
N 27	WFRV	11/02/17	11/02/17	Local 5 News at 5:00	M-F 5p-5:30p		:30				NM	2	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/30/17	11/05/17	---T---				2	\$250.00				
N 28	WFRV	10/27/17	10/27/17	Local 5 News at 6:00	M-F 6p-6:30p		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/23/17	10/29/17	----F--				1	\$250.00				
N 29	WFRV	10/30/17	10/30/17	Local 5 News at 6:00	M-F 6p-6:30p		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/30/17	11/05/17	M-----				1	\$250.00				
N 30	WFRV	10/31/17	10/31/17	Local 5 News at 6:00	M-F 6p-6:30p		:30				NM	2	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/30/17	11/05/17	-T-----				2	\$250.00				
N 31	WFRV	11/01/17	11/01/17	Local 5 News at 6:00	M-F 6p-6:30p		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/30/17	11/05/17	--W----				1	\$250.00				
N 32	WFRV	11/02/17	11/02/17	Local 5 News at 6:00	M-F 6p-6:30p		:30				NM	2	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/30/17	11/05/17	---T---				2	\$250.00				
N 33	WFRV	10/27/17	10/27/17	Late Show	M-F 10:35p-11:37p		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/23/17	10/29/17	----F--				1	\$200.00				
N 34	WFRV	10/30/17	10/30/17	Late Show	M-F 10:35p-11:37p		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/30/17	11/05/17	M-----				1	\$200.00				
N 35	WFRV	10/31/17	10/31/17	Late Show	M-F 10:35p-11:37p		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/30/17	11/05/17	-T-----				1	\$200.00				
N 36	WFRV	11/01/17	11/01/17	Late Show	M-F 10:35p-11:37p		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/30/17	11/05/17	--W----				1	\$200.00				
N 37	WFRV	11/02/17	11/02/17	Late Show	M-F 10:35p-11:37p		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/30/17	11/05/17	---T---				1	\$200.00				
N 38	WFRV	10/30/17	10/30/17	SCORPION MON 9PM	SCORPION MON 9		:30				NM	1	\$1,600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/30/17	11/05/17	M-----				1	\$1,600.00				
N 39	WFRV	10/31/17	10/31/17	NCIS TU 7PM	NCIS TU 7PM		:30				NM	1	\$3,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/30/17	11/05/17	-T-----				1	\$3,500.00				
N 40	WFRV	10/31/17	10/31/17	NCIS: NEW ORLEANS TU 9PM	NCIS: NEW ORLE		:30				NM	1	\$1,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/30/17	11/05/17	-T-----				1	\$1,500.00				
N 41	WFRV	10/27/17	10/27/17	HAWAII FIVE-O FRI 8PM	HAWAII FIVE-O FI		:30				NM	1	\$2,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/23/17	10/29/17	----F--				1	\$2,000.00				
N 42	WFRV	10/27/17	10/27/17	BLUE BLOODS FRI 9PM	BLUE BLOODS FF		:30				NM	1	\$1,800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				

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1263176 /	25776532

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10/27/17 - 11/02/17	ORDR-C27N02	FPCOC/ORDR/C27N02

<u>Advertiser</u>	<u>Original Date / Revision</u>
POL/Freedom Partners	10/26/17 / 10/26/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/23/17	10/29/17	----F--				1	\$1,800.00				
N 43	WFRV	10/29/17	10/29/17	NFL-CBS 12:00 PM-4:00 XM NFL-CBS 12:00 PM			:30				NM	2	\$5,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/23/17	10/29/17	-----S				2	\$2,500.00				
Totals								0.00				58	\$24,550.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
09/25/17 - 10/29/17	17	\$10,850.00	(\$1,627.50)	\$9,222.50
10/30/17 - 11/02/17	41	\$13,700.00	(\$2,055.00)	\$11,645.00
Totals	58	\$24,550.00	(\$3,682.50)	\$20,867.50

Signature: _____ **Date:** _____

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AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and Location:	Date:
------------------------------	--------------

I, **Del Cielo Media**

do hereby request station time concerning the following issue:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
SEE ATTACHED					

This broadcast time will be used by: Freedom Partners Chamber of Commerce

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT
"COMMUNICATES A POLITICAL MATTER OF NATIONAL IMPORTANCE."
FOR ALL OTHER ISSUE ADS, PLEASE GO TO PAGE 3.**

Programming that "communicates a political matter of national importance" includes (1) references to legally qualified candidates (presidential, vice presidential or congressional); (2) any election to Federal office (e.g., any references to "our next senator", "our person in Washington" or "the President"); and (3) a national legislative issue of public importance (e.g., Affordable Care Act, revising the IRS tax code, federal gun control or any federal legislation).

Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"

☐ Yes

☒ No

For programming that "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the offices being sought, the date(s) of the election(s) and/or the issue to which the communication refers (if applicable):

I represent that the payment for the above described broadcast time has been furnished by (name and address):

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page 5)

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT
DOES NOT "COMMUNICATE A POLITICAL MATTER OF NATIONAL
IMPORTANCE"**

I represent that the payment for the above described broadcast time has been furnished by (name and address):

Freedom Partners Chamber of Commerce
2200 Wilson Blvd, Suite 102-533
Arlington, VA 22201

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

Emily Seidel, EVP
Robert Heaton, CFO

TO BE COMPLETED FOR ALL ISSUE ADVERTISEMENTS


THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

The Sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement(s). **For the above-stated broadcast(s), the sponsor also agrees to prepare a script, transcript, or tape, which will be delivered to the station at least _____ before the time of the scheduled broadcasts.**

TO BE SIGNED BY ISSUE ADVERTISER (SPONSOR)

10.9.17

Date



Signature

(703) 518-4747

Contact Phone Number

TO BE SIGNED BY STATION REPRESENTATIVE

☒ Accepted

☐ Accepted in Part

☐ Rejected



Signature

MIKE J. SMITH

Printed Name

VP/Com

Title

10.26.17

AGREED UPON SCHEDULE

For All Issue Advertisements That Communicate a Message Relating to Any Political Matter of National Importance

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks

Attach proposed schedule with charges (if available):

AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- (1) actual air time and charges for each spot;
- (2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- (3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

Note: Because the FCC requires that the political file contain the actual time the rate for spots "communicating a political matter of national importance" air, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that and rates for specific spots aired. The FCC's online political files include a folder for "Terms and Disclosures." NAB suggests that, for stations subject to the online public file rule, the names of contact person(s) be placed in that folder.