

Sales Order

Station: WQHT-FM Agency: SKDK
 Contract Name: 1199 AND WQHT WO 4.8 Address: 1150 18th St. NW, Ste 800
 Contract#: (none) City: Washington State: DC Zip: 20036
 Start Date: 4/08/24 End Date: 4/17/24 Buyer: Greg Minoff
 Revenue Type: LOCAL AGENCY Type: Cash Tax Schedule: (None)
 Advertiser: HEALTH EDUCATION PROJECT (A) Agency Commission %: 0
 Address: _____ Billing Cycle: Standard
 City: _____ State: _____ Zip: _____ Salesperson: 504770dcal Comm %: 0
 Product Name: WEEK 8 Makegood Policy: WITHIN CONTRACT DATES
 Competitive Code: HC-HEALTH SERVICES

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$\$		
1	4/08/24	4/14/24		6:00 AM	7:00 PM	30	X	X	X	X	X			10	W	500.00	10	5,000.00		
2	4/08/24	4/14/24		7:00 PM	12:00 AM	30	X	X	X	X	X	X	X	7	W	200.00	7	1,400.00		
3	4/08/24	4/14/24		6:00 AM	7:00 PM	30						X	X	5	W	250.00	5	1,250.00		
4	4/15/24	4/17/24		6:00 AM	7:00 PM	30	X	X	X					10	W	500.00	10	5,000.00		
5	4/15/24	4/17/24		7:00 PM	12:00 AM	30	X	X	X					7	W	200.00	7	1,400.00		

No	DATES		INVENTORY TYPE	ORDER BY	QTY	PRICING STRUCTURE	RATE	TOTAL
	START	END						
1	4/08/24	4/17/24	DIGITAL PRODUCTS	Non Spot Item	1	Per Item	\$14,000.00	\$14,000.00


New / Revised
 Revenue Type: DIGITAL LOCAL AGENCY
 Line Remark: AUDIO STREAM
 Daypart: M-S 12:00 AM-12:00 AM

Billing Projections: By Month
 Apr 24
 CA 28,050.00
 ST 28,050.00

Print Spot Prices

TOTAL SPOTS 39
 SPOT TOTAL \$ 14,050.00
 ALTERNATIVE REVENUE TOTAL \$ 14,000.00
 GROSS TOTAL \$ 28,050.00
 ADJUSTED SPOTS 39
 ADJUSTED TOTAL \$ 28,050.00

APPROVE DECLINE
 SVP Sales
 Sales Manager Delegate
 Inventory Manager
 Finance

DocuSigned by:

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 4/5/2024