

Brandon Falls DA - TV Buy Detail

266037

Revision #: Date: 10/18/2016

Client: CSI Media Consultants
Media: TV
Product: Brandon Falls
Market: Birmingham
Primary Demo: Adults 35+
Separation between spots: 30

Estimate: 3883
Description: Brandon Falls_DA_2016 General_TV
Flight Start Date: 10/31/2016 03:00 AM
Flight End Date: 11/13/2016 02:59 AM
Survey: Nov16 Proj. (Nov15 HUT, Jun16 SHR)
DMA Nielsen Live+SD
Buyer: Darcy Dean

Vendor: WBMA-S2

Send Billing To: Davis South Barnette & Patrick, Inc
205 St Emanuel Street

Mobile, AL 36602

Phone: 205-982-3808

Fax: 205-982-3820

Affiliation: ABC

Estimate Comments: Flight Dates: 10/31/16-11/7/16

Line No	Daypart Program	Daypart Code	STN Gross	STN Net	Dur	Wks 10/31	11/7	Total Spots	Adults 35+ Rtg/CPP
WBMA-S2									
1	MTuWThF 6:00a- 7:00a ABC33/40-NWS 6 class5	EM	\$150.00	\$127.50	30	2	0	2	1.8 \$83.33 \$70.83
2	MTuWThF 7:00a- 9:00a GD MRN AMR-ABC< class5	EM	\$150.00	\$127.50	30	2	0	2	2.7 \$55.56 \$47.22
3	MTuWThF 9:00a-10:00a TALK OF ALABMA class5	DT	\$100.00	\$85.00	30	2	0	2	1.7 \$58.82 \$50.00
4	MTuWThF 10:00a-11:00a VIEW-ABC< class5	DT	\$120.00	\$102.00	30	3	0	3	1.9 \$63.16 \$53.68
5	MTuWThF 11:00a-12:00p 33/40 NEWS 11A class5	DT	\$100.00	\$85.00	30	2	0	2	2.4 \$41.67 \$35.42
6	MTuWThF 3:00p- 4:00p HARRY class5	EF	\$100.00	\$85.00	30	2	0	2	1.4 \$71.43 \$60.71
7	MTuWThF 4:00p- 5:00p FOCUS AT 4P class5	EN	\$100.00	\$85.00	30	2	0	2	3.1 \$32.26 \$27.42
8	MTuWThF 5:00p- 5:30p 33/40 NEWS-5 class5	EN	\$300.00	\$255.00	30	2	0	2	5.5 \$54.55 \$46.36
9	MTuWThF 6:00p- 6:30p 33/40 NEWS-6 class5	EN	\$400.00	\$340.00	30	2	0	2	6.7 \$59.70 \$50.75

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205 St Emanuel Street

Product: Brandon Falls

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WBMA-S2									
10	MTuWTh 10:00p-10:35p 10P NEWS class5	LN	\$375.00	\$318.75	30	2	0	2	4.5 \$83.33 \$70.83
11	F 10:00p-10:20p 10P NEWS class5	LN	\$375.00	\$318.75	30	1	0	1	5.0 \$75.00 \$63.75
12	MTuWTh 10:35p-11:35p JIMMY KIMMEL class5	LF	\$75.00	\$63.75	30	2	0	2	1.9 \$39.47 \$33.55
13	F 10:20p-11:05p FRI NITE BLITZ class5	LF	\$5.00	\$4.25	30	1	0	1	3.7 \$1.35 \$1.15
14	Sa 7:00a- 8:00a GD MRN-SAT-ABC class5	EM	\$50.00	\$42.50	30	1	0	1	1.7 \$29.41 \$25.00
15	Su 7:00a- 8:00a GD MRN-SUN-ABC class5	EM	\$50.00	\$42.50	30	1	0	1	1.8 \$27.78 \$23.61
16	Sa 6:00p- 6:30p 33/40 NWS-6 SA class5	EN	\$175.00	\$148.75	30	1	0	1	5.6 \$31.25 \$26.56
17	Su 5:30p- 6:00p SU 530P NEWS class5	EN	\$175.00	\$148.75	30	1	0	1	4.4 \$39.77 \$33.81
18	Sa 6:30p- 7:00p WHEEL OF FORTUNE class5	PA	\$175.00	\$148.75	30	1	0	1	6.3 \$27.78 \$23.61

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Product: Brandon Falls

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Fax: 205-982-3820

Affiliation: ABC

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WBMA-S2									
19	M 6:00a- 7:00a ABC33/40-NWS 6 class5	EM	\$150.00	\$127.50	30	0	1	1	2.0 \$75.00 \$63.75
20	M 7:00a- 9:00a GD MRN AMR-ABC class5	EM	\$150.00	\$127.50	30	0	1	1	2.5 \$60.00 \$51.00
21	M 9:00a-10:00a TALK OF ALABAMA class5	DT	\$100.00	\$85.00	30	0	1	1	1.6 \$62.50 \$53.13
22	M 10:00a-11:00a VIEW-ABC class5	DT	\$120.00	\$102.00	30	0	1	1	1.6 \$75.00 \$63.75
23	M 11:00a-12:00p 33/40 NEWS 11A class5	DT	\$100.00	\$85.00	30	0	1	1	2.2 \$45.45 \$38.64
24	M 3:00p- 4:00p HARRY class5	EF	\$100.00	\$85.00	30	0	1	1	1.7 \$58.82 \$50.00
25	M 4:00p- 5:00p FOCUS AT 4P class5	EN	\$100.00	\$85.00	30	0	1	1	3.3 \$30.30 \$25.76
26	M 5:00p- 5:30p 33/40 NEWS-5 class5	EN	\$300.00	\$255.00	30	0	1	1	5.3 \$56.60 \$48.11
27	M 6:00p- 6:30p 33/40 NEWS-6 class5	EN	\$400.00	\$340.00	30	0	1	1	7.2 \$55.56 \$47.22

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Estimate Comments: Flight Dates: 10/31/16-11/7/16

Signature: _____



WBMA
651 Beacon Pkwy W Ste 105
Birmingham, AL 35209

Davis South Barnette & Patrick
PO Box 325
Mobile, AL 36601

Contract # 2666037

Schedule Dates 10/31/16-11/07/16
Advertiser Brandon Falls For District Attorney-R (113267)
Agency Davis South Barnette & Patrick (15467)
Product POLITICAL CANDIDATE (ns) (1186)
Brand BRANDON FALLS/DISTRICT ATTORNEY/R (87117)
Salesperson HOUSE-BIRMINGHAM, WTTO/WABM/WDDB/WBMA
Sales Office WTTO/WABM/WDDB/WBMA/EBMA/GBMA
Buyer Name DEAN,DARCY
Phone/Fax /
CPE N/A
Account Types Local/Political Candidate Agency BRD
Billing Type Weekly/Irregular
Comments

Date Entered 10/20/16
Last Modified
Entered By Christine Bartlett
CO-OP No
Headline #
Demo HR/A3564R
Order Type Normal
Package Deal
Commission % 15.00
Commission \$1,044.00
Net Total \$5,916.00
Sales Tax

Birmingham (WBMA)


By Broadcast Month	Spots	Rate
Nov. 2016	40	\$6,960.00
Grand Total:	40	\$6,960.00

INCOMPLETE CONTRACT

Due to: Pending Line Approvals (Contract is shown with Pending Workflow Approvals applied)

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
Est 1.0	Unapproved (NewL) on credit hold / News	10/31/16-11/04/16	5	:30	6A- News-Good Morning Alabama 6a Monday-Friday	2	X	X	X	X	X			2	\$150.00	\$300.00	Birmingham (WBMA)	NEWS	10/20/16
Est 2.0	Unapproved (NewL) on credit hold / News	10/31/16-11/04/16	5	:30	7A- ABC-Good Morning America	2	X	X	X	X	X			2	\$150.00	\$300.00	Birmingham (WBMA)	GMA	10/20/16
Est 3.0	Unapproved (NewL) on credit hold / SPOT	10/31/16-11/04/16	5	:30	9A- Talk of Alabama	2	X	X	X	X	X			2	\$100.00	\$200.00	Birmingham (WBMA)	TOA	10/20/16
Est 4.0	Unapproved (NewL) on credit hold / SPOT	10/31/16-11/04/16	5	:30	9:58A- ABC-The View	3	X	X	X	X	X			3	\$120.00	\$360.00	Birmingham (WBMA)	THE VIEW	10/20/16
Est 5.0	Unapproved (NewL) on credit hold / News	10/31/16-11/04/16	5	:30	11A- News-ABC 3340 11a Monday-Friday	2	X	X	X	X	X			2	\$100.00	\$200.00	Birmingham (WBMA)	NEWS	10/20/16
Est 6.0	Unapproved (NewL) on credit hold / SPOT	10/31/16-11/04/16	5	:30	3P- Harry Connick Jr	2	X	X	X	X	X			2	\$100.00	\$200.00	Birmingham (WBMA)	HARRY	10/20/16
Est 7.0	Unapproved (NewL) on credit hold / News	10/31/16-11/04/16	5	:30	3:59:56P- News-Focus @ 4p Monday-Friday	2	X	X	X	X	X			2	\$100.00	\$200.00	Birmingham (WBMA)	NEWS	10/20/16

CONFIRMATION CONTRACT

Accepted-Agency/Advertiser:	Date:	Accepted-Station:	Date:	Comments:
			10/20/16	

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... <http://sbgi.net/?p=1224> ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.



WBMA
651 Beacon Pkwy W Ste 105
Birmingham, AL 35209

Davis South Barnette & Patrick
PO Box 325
Mobile, AL 36601

Contract # 2666037

Schedule Dates 10/31/16-11/07/16
Advertiser Brandon Falls For District Attorney-R (113267)
Agency Davis South Barnette & Patrick (15467)
Product POLITICAL CANDIDATE (ns) (1186)
Brand BRANDON FALLS/DISTRICT ATTORNEY/R (87117)
Salesperson HOUSE-BIRMINGHAM, WTTO/WABM/WDDW/WBMA
Sales Office WTTO/WABM/WDDW/WBMA/EBMA/GBMA
Buyer Name DEAN,DARCY
Phone/Fax /
CPE N/A
Account Types Local/Political Candidate Agency BRD
Billing Type Weekly/Irregular
Comments

Date Entered 10/20/16
Last Modified
Entered By Christine Bartlett
CO-OP No
Headline #
Demo HR/A3564R
Order Type Normal
Package Deal
Commission % 15.00
Commission \$1,044.00
Net Total \$5,916.00
Sales Tax

Birmingham (WBMA)

By Broadcast Month	Spots	Rate
Nov. 2016	40	\$6,960.00
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Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
Est 8.0	Unapproved (NewL) on credit hold / News	10/31/16-11/04/16	5	:30	5P- News-ABC 3340 5p Monday-Friday	2	X	X	X	X	X			2	\$300.00	\$600.00	Birmingham (WBMA)	NEWS	10/20/16
Est 9.0	Unapproved (NewL) on credit hold / News	10/31/16-11/04/16	5	:30	5:59P- News-ABC 3340 6p Monday-Friday	2	X	X	X	X	X			2	\$400.00	\$800.00	Birmingham (WBMA)	NEWS	10/20/16
Est 10.0	Unapproved (NewL) on credit hold / News	10/31/16-11/03/16	5	:30	10P- News-ABC 3340 10p Monday-Friday	2	X	X	X	X				2	\$375.00	\$750.00	Birmingham (WBMA)	NEWS	10/20/16
Est 11.0	Unapproved (NewL) on credit hold / News	11/04/16-11/04/16	5	:30	10P- News-ABC 3340 10p Monday-Friday						1			1	\$375.00	\$375.00	Birmingham (WBMA)	NEWS	10/20/16
Est 12.0	Unapproved (NewL) on credit hold / SPOT	10/31/16-11/03/16	5	:30	10:35P- ABC-Jimmy Kimmel Live	2	X	X	X	X				2	\$75.00	\$150.00	Birmingham (WBMA)	JIMMY KIMMEL	10/20/16
Est 13.0	Unapproved (NewL) on credit hold / Sports/Other	11/04/16-11/04/16	5	:30	10:20P- Sports-Friday Night Blitz Football						1			1	\$5.00	\$5.00	Birmingham (WBMA)	FRI NIGHT BLITZ	10/20/16
Est 14.0	Unapproved (NewL) on credit hold / News	11/05/16-11/05/16	5	:30	6:58:45A- ABC-Good Morning America Saturday							1		1	\$50.00	\$50.00	Birmingham (WBMA)	SAT GMA	10/20/16
Est 15.0	Unapproved (NewL) on credit hold / News	11/06/16-11/06/16	5	:30	6:58:45A- ABC-Good Morning America Sunday								1	1	\$50.00	\$50.00	Birmingham (WBMA)	SUN GMA	10/20/16
Est 16.0	Unapproved (NewL) on credit hold / News	11/05/16-11/05/16	5	:30	6P- News-ABC 3340 6p Saturday							1		1	\$175.00	\$175.00	Birmingham (WBMA)	NEWS	10/20/16

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Agency Davis South Barnette & Patrick (15467)
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Salesperson HOUSE-BIRMINGHAM, WTTO/WABM/WDDW/WBMA
Sales Office WTTO/WABM/WDDW/WBMA/EBMA/GBMA
Buyer Name DEAN,DARCY
Phone/Fax /
CPE N/A
Account Types Local/Political Candidate Agency BRD
Billing Type Weekly/Irregular
Comments

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Entered By Christine Bartlett
CO-OP No
Headline #
Demo HR/A3564R
Order Type Normal
Package Deal
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Commission \$1,044.00
Net Total \$5,916.00
Sales Tax

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Est 17.0	Unapproved (NewL) on credit hold / News	11/06/16-11/06/16	5	:30	4:59P- News-ABC 3340 Sp Sunday								1	1	\$175.00	\$175.00	Birmingham (WBMA)	NEWS	10/20/16
Est 18.0	Unapproved (NewL) on credit hold / Access	11/05/16-11/05/16	5	:30	6:30P- Wheel of Fortune Wknd							1		1	\$175.00	\$175.00	Birmingham (WBMA)	WHEEL	10/20/16
Est 19.0	Unapproved (NewL) on credit hold / News	11/07/16-11/07/16	5	:30	6A- News-Good Morning Alabama 6a Monday-Friday		1							1	\$150.00	\$150.00	Birmingham (WBMA)	NEWS	10/20/16
Est 20.0	Unapproved (NewL) on credit hold / News	11/07/16-11/07/16	5	:30	7A- ABC-Good Morning America		1							1	\$150.00	\$150.00	Birmingham (WBMA)	GMA	10/20/16
Est 21.0	Unapproved (NewL) on credit hold / SPOT	11/07/16-11/07/16	5	:30	9A- Talk of Alabama		1							1	\$100.00	\$100.00	Birmingham (WBMA)	TOA	10/20/16
Est 22.0	Unapproved (NewL) on credit hold / SPOT	11/07/16-11/07/16	5	:30	9:58A- ABC-The View		1							1	\$120.00	\$120.00	Birmingham (WBMA)	THE VIEW	10/20/16
Est 23.0	Unapproved (NewL) on credit hold / News	11/07/16-11/07/16	5	:30	11A- News-ABC 3340 11a Monday-Friday		1							1	\$100.00	\$100.00	Birmingham (WBMA)	NEWS	10/20/16
Est 24.0	Unapproved (NewL) on credit hold / SPOT	11/07/16-11/07/16	5	:30	3P- Harry Connick Jr		1							1	\$100.00	\$100.00	Birmingham (WBMA)	HARRY	10/20/16
Est 25.0	Unapproved (NewL) on credit hold / News	11/07/16-11/07/16	5	:30	3:59:56P- News Focus @ 4p Monday-Friday		1							1	\$100.00	\$100.00	Birmingham (WBMA)	NEWS	10/20/16

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Date:

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Est 26.0	Unapproved (NewL) on credit hold / News	11/07/16-11/07/16	5	:30	5P- News-ABC 3340 5p Monday-Friday		1							1	\$300.00	\$300.00	Birmingham (WBMA)	NEWS	10/20/16
Est 27.0	Unapproved (NewL) on credit hold / News	11/07/16-11/07/16	5	:30	5:59P- News-ABC 3340 6p Monday-Friday		1							1	\$400.00	\$400.00	Birmingham (WBMA)	NEWS	10/20/16
Est 28.0	Unapproved (NewL) on credit hold / News	11/07/16-11/07/16	5	:30	10P- News-ABC 3340 10p Monday-Friday		1							1	\$375.00	\$375.00	Birmingham (WBMA)	NEWS	10/20/16

CONFIRMATION CONTRACT

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AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

☐ **FEDERAL CANDIDATE** ☒ **STATE/LOCAL CANDIDATE**

To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3

Station and Location:

WBMA-TV, Birmingham, AL

Date:

10/19/16

I, Davis South Barnette & Patrick, Inc.,

being/on behalf of: Brandon Falls

a legally qualified candidate of the Republican

political party for the office of: District Attorney

in the General

election to be held on: November 8, 2016

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
see attached					

Attach proposed schedule with charges (if available): \$6,960.00

I represent that the payment for the above described broadcast time has been furnished by:

Brandon Falls for DA Committee

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

Brandon Falls

This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

To Be Signed By Candidate or Authorized Committee

10/19/16

Date

Donny Allen, media buyer

Signature

To Be Signed By Station Representative

☒ **Accepted**

Brandon Falls

Signature

☒ **Accepted in Part**

Brandon Falls

Printed Name

☐ **Rejected**

BSM 10/21/16

Title

Davis South Barnette & Patrick

P.O. BOX 325
MOBILE, AL 36601

TRUSTMARK NATIONAL BANK
85-27-BS3

4116

PAY
TO THE
ORDER
OF
WBMA

Five thousand nine hundred sixteen

DATE

10/18/16

AMOUNT

5916.00

M. South



Davis South Barnette & Patrick

4116

WBMA

5916.00

10/18/16

Brandon Ellis