

CONTRACT



KWQC
805 Brady Street
Davenport, IA 52803
(563) 383-7000

And:

Smart Media Group
1427 Leslie Avenue
Alexandria, VA 22301
USA

| | | |
|--|--|--|
| <u>Contract / Revision</u> 915721 / | | <u>Alt Order #</u> 08343058 |
| <u>Product</u> TURNAROUND ILLINOIS | | |
| <u>Contract Dates</u> 08/09/16 - 08/14/16 | | <u>Estimate #</u> 809814 |
| <u>Advertiser</u> POL/Turnaround Illinois | | <u>Original Date / Revision</u> 08/08/16 / 08/08/16 |
| <u>Billing Cycle</u> WEEKLY | <u>Billing Calendar</u> Broadcast | <u>Cash/Trade</u> Cash |
| <u>Property</u> KWQC | <u>Account Executive</u> HRP Washington | <u>Sales Office</u> HRP/Washingto |
| <u>Special Handling</u> | | |
| <u>Demographic</u> Adults 35+ | | |
| <u>Agy Code</u> 9912891 | <u>Advertiser Code</u> TURN | <u>Product 1/2</u> ORDR |
| <u>Agency Ref</u> IN10086/SP6681/TO13 | | <u>Advertiser Ref</u> |

| *Line | Ch | Start Date | End Date | Description | Start/End Time | Days | Length | Spots/Week | Rate | PCode | Rtn | Type | Spots | Amount |
|-------|------|-------------------|-----------------|-----------------|----------------|------|--------|-------------------|-------------|-------|-----|------|-------|------------|
| N 1 | KWQC | 08/12/16 | 08/12/16 | M-F 430am News | M-F 430a-5a | | :30 | | | P2 | | NM | 1 | \$125.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | | |
| Week: | | 08/12/16 | 08/18/16 | ----1-- | | | | 1 | \$125.00 | | | | | |
| N 2 | KWQC | 08/12/16 | 08/12/16 | M-F 5pm News | M-F 5p-530p | | :30 | | | P2 | | NM | 1 | \$1,800.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | | |
| Week: | | 08/12/16 | 08/18/16 | ----1-- | | | | 1 | \$1,800.00 | | | | | |
| N 3 | KWQC | 08/12/16 | 08/12/16 | M-F 6am News | M-F 6a-7a | | :30 | | | P2 | | NM | 1 | \$1,600.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | | |
| Week: | | 08/12/16 | 08/18/16 | ----1-- | | | | 1 | \$1,600.00 | | | | | |
| N 4 | KWQC | 08/12/16 | 08/12/16 | Today Show M-F | M-F 7a-9a | | :30 | | | P2 | | NM | 1 | \$3,000.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | | |
| Week: | | 08/12/16 | 08/18/16 | ----1-- | | | | 1 | \$3,000.00 | | | | | |
| N 5 | KWQC | 08/11/16 | 08/11/16 | M-F 430am News | M-F 430a-5a | | :30 | | | P2 | | NM | 1 | \$125.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | | |
| Week: | | 08/11/16 | 08/17/16 | ---1--- | | | | 1 | \$125.00 | | | | | |
| N 6 | KWQC | 08/11/16 | 08/11/16 | M-F 430p-5p | M-F 430p-5p | | :30 | | | P2 | | NM | 1 | \$900.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | | |
| Week: | | 08/11/16 | 08/17/16 | ---1--- | | | | 1 | \$900.00 | | | | | |
| N 7 | KWQC | 08/11/16 | 08/11/16 | M-F 6am News | M-F 6a-7a | | :30 | | | P2 | | NM | 1 | \$1,600.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | | |
| Week: | | 08/11/16 | 08/17/16 | ---1--- | | | | 1 | \$1,600.00 | | | | | |
| N 8 | KWQC | 08/11/16 | 08/11/16 | M-F 630p-7p | M-F 630p-7p | | :30 | | | P2 | | NM | 1 | \$5,000.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | | |
| Week: | | 08/11/16 | 08/17/16 | ---1--- | | | | 1 | \$5,000.00 | | | | | |
| N 9 | KWQC | 08/09/16 | 08/09/16 | M-F 430am News | M-F 430a-5a | | :30 | | | P2 | | NM | 1 | \$125.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | | |
| Week: | | 08/09/16 | 08/15/16 | -1----- | | | | 1 | \$125.00 | | | | | |
| N 10 | KWQC | 08/09/16 | 08/09/16 | M-F 430p-5p | M-F 430p-5p | | :30 | | | P2 | | NM | 1 | \$900.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | | |
| Week: | | 08/09/16 | 08/15/16 | -1----- | | | | 1 | \$900.00 | | | | | |
| N 11 | KWQC | 08/09/16 | 08/09/16 | M-F 6am News | M-F 6a-7a | | :30 | | | P2 | | NM | 1 | \$1,600.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | | |

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

LIN Television Corporation does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Any advertiser certifies that it is not buying broadcasting air time on LIN Television Corporation stations for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



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Davenport, IA 52803
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| 915721 / | 08343058 |

| | | |
|-----------------------|--------------------|-------------------|
| <u>Contract Dates</u> | <u>Product</u> | <u>Estimate #</u> |
| 08/09/16 - 08/14/16 | TURNAROUND ILLINOI | 809814 |

| | |
|-------------------------|---------------------------------|
| <u>Advertiser</u> | <u>Original Date / Revision</u> |
| POL/Turnaround Illinois | 08/08/16 / 08/08/16 |

| *Line | Ch | Start Date | End Date | Description | Start/End Time | Days | Length | Spots/Week | Rate | PCode | Rtn | Type | Spots | Amount |
|--------|------|-------------------|-----------------|-----------------|----------------|------|--------|-------------------|-------------|-------|-----|------|-------|-------------|
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | | |
| Week: | | 08/09/16 | 08/15/16 | -1----- | | | | 1 | \$1,600.00 | | | | | |
| N 12 | KWQC | 08/09/16 | 08/09/16 | M-F 630p-7p | M-F 630p-7p | | :30 | | | P2 | | NM | 1 | \$5,000.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | | |
| Week: | | 08/09/16 | 08/15/16 | -1----- | | | | 1 | \$5,000.00 | | | | | |
| N 13 | KWQC | 08/10/16 | 08/10/16 | M-F 430am News | M-F 430a-5a | | :30 | | | P2 | | NM | 1 | \$125.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | | |
| Week: | | 08/10/16 | 08/16/16 | --1---- | | | | 1 | \$125.00 | | | | | |
| N 14 | KWQC | 08/10/16 | 08/10/16 | M-F 5pm News | M-F 5p-530p | | :30 | | | P2 | | NM | 1 | \$1,800.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | | |
| Week: | | 08/10/16 | 08/16/16 | --1---- | | | | 1 | \$1,800.00 | | | | | |
| N 15 | KWQC | 08/10/16 | 08/10/16 | M-F 6am News | M-F 6a-7a | | :30 | | | P2 | | NM | 1 | \$1,600.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | | |
| Week: | | 08/10/16 | 08/16/16 | --1---- | | | | 1 | \$1,600.00 | | | | | |
| N 16 | KWQC | 08/10/16 | 08/10/16 | Today Show M-F | M-F 7a-9a | | :30 | | | P2 | | NM | 1 | \$3,000.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | | |
| Week: | | 08/10/16 | 08/16/16 | --1---- | | | | 1 | \$3,000.00 | | | | | |
| Totals | | | | | | | | | 0.00 | | | | 16 | \$28,300.00 |

| Time Period | # of Spots | Gross Amount | Agency Comm. | Net Amount |
|--------------------|------------|--------------------|---------------------|--------------------|
| 08/08/16 -08/14/16 | 16 | \$28,300.00 | (\$4,245.00) | \$24,055.00 |
| Totals | 16 | \$28,300.00 | (\$4,245.00) | \$24,055.00 |

Signature: _____ **Date:** _____

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