

REP HEADLINE# 7449855 TRF# 332398 REP: TEL# 404-848-0800 FAX# 404-848-9552
 \$\$\$ MOD# 2: UNAPPROVED REV #1 \$\$\$ ORDER WORKSHEET HARRIS REPORT FROM REP NOV5/14 12.16
 CHANGES *** WACH-TV ***

ADV # 1211 ADV. NAME POLI/T RAVENEL/R/TRE/SC REP.# OFF.# 2340 SALESMAN #
 AGY # AGY. NAME JA HESS MEDIA BUYER NAME JOYCE HESS
 P.O. BOX 1130 SALES PRSN AT- BRAD DANIELL
 RINGGOLD, GA 30736

ORDER # _____ CONTRACT # 7449855 CLASS: NATL. LOCAL REGIONAL
 PRDCT RAVENEL EST# _____ COMMENTS: (LINE, ORDER, INVOICE)
 FLIGHT DATES OCT20/14 OCT30/14 WK-2

CITY TAX _____ STATE TAX _____ CO-OP BILLING NEEDED _____ DATE NOV5/14 12.16

REP: M8 ACCEPTED — SEE LINE 34.
 TOT=\$9,320
 PLS CONF
 THANKS/RACHEL

STA: ***** THIS IS A CASH IN ADVANCE SCHEDULE *****
 CON CM *****

| LINE# | REP | CD | TIME PERIOD | LGTH | SEC | RATE | START DATE | END DATE | SPTS/WK | WEEK INVT | DAYS | TOTL SPTS |
|--|-----|----|-------------|------|-----|---------|------------|----------|---------|-----------|------|-----------|
| 31 | S | | 1100P-1135P | 30 | | \$50.00 | 10/29 | 10/29 | 0 | | WED | 0 |
| PROGRAM : LATE NEWS ORD COM1 : **SPOTS TO RUN WITH "TR-03-14 - DEADEND ROAD" TRAFFIC/COPY!** ORD COM2 : OFFERING YOU NEWS TONIGHT - PLEASE EXTEND YOUR FLIGHT. THIS IS A MAKE-GOOD FOR OCT25 ON LINE-24 FOR 1 SPOT/WK THIS IS A MAKE-GOOD FOR OCT26 ON LINE-27 FOR 1 SPOT/WK THIS IS A MAKE-GOOD FOR OCT21 ON LINE-19 FOR 1 SPOT/WK | | | | | | | | | | | | |
| 32 | S | | 1100P-1135P | 30 | | \$50.00 | 10/29 | 10/29 | 0 | | WED | 0 |
| PROGRAM : LATE NEWS ORD COM1 : **SPOTS TO RUN WITH "TR-03-14 - DEADEND ROAD" TRAFFIC/COPY!** ORD COM2 : OFFERING YOU NEWS TONIGHT - PLEASE EXTEND YOUR FLIGHT. PART OF A MAKEGOOD MADE UP OF LINES 31-33 | | | | | | | | | | | | |

| LINE# | REP | CD | TIME PERIOD | LGTH | SEC | RATE | START DATE | END DATE | SPTS /WK | WEEK INVT | DAYS | TOTL SPTS |
|-------|-----|----|-------------|------|-----|------|------------|----------|----------|-----------|------|-----------|
|-------|-----|----|-------------|------|-----|------|------------|----------|----------|-----------|------|-----------|

34 A 1100A-1253A 30 \$50.00 10/29 10/29 2 WED 2

PROGRAM : LATE NEWS
 ORD COM1 : SPOTS AIRED LATE IN THE NEWS AFTER THE WORLD SERIES GAME. FIRST SPOT
 ORD COM2 : AIRED AT 12:18AM AND THE SECOND ONE AIRED AT 12:30AM
 THIS IS ACCEPTANCE OF A LATE RUN SPOT ON LINE-31
 THIS IS ACCEPTANCE OF A LATE RUN SPOT ON LINE-32

STATION MAKEGOOD OFFERS:
 M8 OK'D BUY#31 MISSED: WED/1100P-1135P OCT29 30S \$50.00 (OCT31/14)
 BUY#32 WED/1100P-1135P OCT29 30S \$50.00 PLS ADVISE.
 OFFER: WED/1100A-1253A OCT29(2/WK) 30S \$50.00
 CMT: SPOTS AIRED LATE IN THE NEWS AFTER THE WORLD SERIES GAME. FIRST SPOT
 CMT: AIRED AT 12:18AM AND THE SECOND ONE AIRED AT 12:30AM

M9 UNRESL BUY#5 MISSED: SAT/1030P-1100P OCT25 30S \$15.00 (NOV4/14)
 OFFER: NONE
 CMT: DNA

OCT/14 \$9,215.00 NOV/14 \$105.00 CONTRACT TOTAL \$9,320.00
 TOTAL SPOTS 54

MARKET TOTALS \$62,133 WACH 15% WOLO 3% WLTX 35% WIS 47% WKTC 0% CABL 0% WZRB 0%
 SVC- NSI
 DEMOS- RA35+*

MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME
 P-CLASS, PLAN, SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS *-MULTIPLE

RD
(115)