



**STATIONS: WKLT-WKLT + WFCX-WFDX + WSRT-WSRJ  
POLITICAL ADVERTISING DISCLOSURE STATEMENT**

**EFFECTIVE ON AND AFTER JANUARY 1, 2018**

The following practices apply to purchases of advertising time for “use” by legally qualified candidates for public office. In order to qualify for this treatment, candidates or their representatives may be asked to demonstrate that they are legally qualified. This Disclosure Statement is provided for general information as required by the rules and regulations of the Federal Communications Commission (“FCC”), and is not intended to be a part of any advertising sales contract, which is governed by applicable law and its own terms. Practices described herein are subject to change at the Station’s discretion, to the extent permitted by law.

Legally qualified federal candidates are entitled to purchase time on the Station during their election campaigns. The Station will consider all requests for such time and will make reasonable accommodations to meet such requests. Although a federal candidate has the right to “reasonable access” to the facilities of the Station for the airing of political advertisements, the Station retains the right to limit the amount of time sold to a candidate and has ultimate discretion with respect to the placement of political advertisements. The Station will grant access to specified state and local candidates based, in the station’s sole discretion, on the public interest in the election and inventory. For a determination as to whether the Station will make time available for sale for certain local or state races, see Station Contacts below.

During the 45 days preceding a primary election and the 60 days before a general election, the Station charges candidates in the respective elections the “lowest unit charge” for an advertisement if the advertisement constitutes a “use” of the Station’s facilities, as defined by the FCC. During any time outside of the 45-day and 60-day periods, the charges for political advertisements constituting a “use” are set so as to be no higher than those charged other advertisers for comparable use of the Station’s facilities. Any political advertisement that is not a “use,” including any advertisement purchased by a non-candidate or any advertisement dealing with non-candidate ballot issues, is sold at prevailing commercial rates. If a political advertisement constitutes a use, the Station will provide opposing candidates with “equal opportunities,” as established by federal law, to use the facilities of the Station. No candidate will be offered the station’s lowest unit charge unless the candidate provides the station with a certification that the candidate will not make any direct reference to another candidate for the same office in any broadcast unless the broadcast complies with §315(b)(2)(C) of the Communications Act as amended by the Bipartisan Campaign Reform Act of 2002.

The terms and conditions applicable to political advertising on the Station are as follows:

1. **Rates.** The Station sells :30 (thirty) or :60 (Sixty) second spots that can be placed from Midnight to Midnight as reflected on the attached rate cards. ] Most rates for both commercial and political advertising time sold on the Station are arrived at on an individually negotiated basis. Individually negotiated spot packages are equally available for purchase by political candidates. Negotiated buys may, for example, include spots in a number of different rotations or dayparts and combinations of different classes of spots. Rates for most classes of time vary on a [daily] [weekly] basis, based on supply and demand. The classes of advertising time offered to commercial advertisers are:
  - A. Immediately Pre-emptible Spots Aired During Specific Rotations  
**NOTE Preemptible class spots have a 50% chance of clearing**
  - B. ROS (Run-of-Schedule) Spots
  - C. Other Dayparts as outlined in our Station rate cards
2. **Identification.** All ads must comply with the identification requirements of §317 of the Communications Act. The Station reserves the right to insert such identification into any advertisement that fails to include the requisite identification even if the insertion of the identification causes a portion of the advertisement to be deleted. For a candidate to receive the lowest unit charge for the class of time purchased, all ads that refer to opposing candidates must contain a statement that is read by the candidate which identifies the candidate, states that the candidate approved the broadcast, and states that the candidate or the candidate's authorized committee paid for the broadcast.
3. **Credit Practices.** We require all new advertisers and all advertisers in volatile businesses or those whose operations are intermittent or of limited duration, including political candidates, to pay for all spots in the form of certified or cashier's check, money order, wire transfer or cash in the full net amount of the schedule being ordered in advance of the schedule's commencement. All payments must be received by Blarney Stone Broadcasting, Inc., no later than 48 hours prior to air date.
4. **Political Agreement.** A signed Agreement Form for Political Broadcasts (PB-16) must accompany any time order. This form must list the directors or officers of the political entity purchasing the time.
5. **Proof of Candidacy.** The Station, at its option, may require the candidate to produce proof that he/she is a legally qualified candidate.
6. **Notice and Weekend Access.** Orders must be placed at least 3 business days in advance of start. Copy changes or cancellations require 1 business day notice. Tapes and written instructions must be delivered to the station in advance of the scheduled air date. Deadlines for contract changes and commercial materials are: **48 Hours**

4p Thursday for Monday's Log

4p Tuesday for Thursday's Log

4p Friday for Tuesday's Log

2p Wednesday for Friday's Log

4p Monday for Wednesday's Log

**7. Production Facilities.** The Station's production facilities will be reasonably available to produce commercials for political advertisers on the same terms as provided to commercial advertisers. On-air personalities may not voice political spots.

**8. Schedules.** The rates charged by the Station are based upon the use of 30-second or 60-Second spots, There is rate distinction made between 30-second and 60-second spots. Prices for spots of lengths other than 30- and 60-seconds may be individually negotiated.

**9. Make Good Policy.** In the event of a missed spot, the Station will make good in the same daypart within 3 days. If time prohibits making the spot good, (e.g., missed on last day before election) the Station will refund the cost of the missed spot to the purchasing entity within 10 working days.

**10. Election Day Orders.** Political advertising will be accepted for election day, depending on available inventory.

**11. Rebates.** If a new lowest unit charge is established after a political advertiser's purchase has been made or run, the Station will rebate the overcharge to the political advertiser within 10 days or will credit the overcharge to the candidate's future time purchases, as the candidate directs.

**12. Local Public Inspection File.** The rules and regulations of the FCC require that each station maintain and permit public inspection of a complete record of all requests for broadcast time made by or on behalf of a candidate for public office, together with an appropriate notation showing the disposition made by the licensee of the requests, including whether such requests were granted and the amount charged. The disposition also includes the schedule of time purchased when the spots aired, the rates charged, and the classes of time purchased. Whenever free time is provided to a candidate, a record of the free time provided is placed in the local public inspection file. This information is retained in the Station's local public inspection file for two years. The local public inspection file for the Station is maintained at the Station's studios at 1020 Hastings Street, Traverse City. 49686. Any member of the public, including opposing candidates, is entitled to inspect the materials placed in these files during regular business hours. No telephone, facsimile or mail request for local public file information will be accepted.

**13. Station Contact.** Any of the Station's personnel will take questions and messages from Candidates and their representatives, but in order to provide maximum service to candidates and their representatives, the Station seeks to provide sales services through 2 and only 2 sales persons at the station. Actual time buys and responses to questions will be handled by Greg Marsh -231 947-0003 Ext 20 or Jackie Gordon - 231 947-0003 Ext 22

**14. Newscasts/ News Adjacencies.** The Station permits political advertising within, and adjacent to, all the Station News programming.

THIS DISCLOSURE STATEMENT WAS RECEIVED AND REVIEWED

BY \_\_\_\_\_ ON BEHALF OF \_\_\_\_\_

DATE \_\_\_\_\_

This station does not discriminate in the sale of advertising time, and will accept no advertising which is placed with the intent to discriminate on the basis of race or ethnicity. All prospective advertisers will certify as follows: Advertiser hereby certifies that it is not buying broadcasting air time under this advertising sales contract for a discriminatory purpose, including but not limited to decisions not to place advertising on a particular station on the basis of race, national origin, or ancestry.