

WEAR 3
 WEAR Mobile
 4990 Mobile Hwy
 Pensacola, FL 32506

Del Cielo Media
 1427 Leslie Ave
 Alexandria, VA 22301

Contract # 2600101

Schedule Dates: 08/12/16-08/17/16
 Advertiser: Florida Chamber of Commerce (40234)
 Agency: Del Cielo Media (11175)
 Product: POLITICAL ISSUE (ns) (1187)
 Brand: FLCOC/ORDR/811SD1 (854151)
 Salesperson: Millennium/DC, Washington DC (1108)
 Sales Office: Millennium Washington DC
 Buyer Name: Fran, Berg,
 Phone/Fax: /
 CPE: FLCO/ORDR/811SD1
 Account Types: National/Political Issue Agency BRD
 Billing Type: Weekly/Irregular
 Comments: ORDR RACHEL CHASON
 NEW ORDER FOR FL CHAMBER OF COMMERCE EST 811SD1. ; 8/11-8/17. NO SPOT
 S HAVE BEEN SKED FOR TODAY. PAYMENT WILL BE SENT LATER TODAY. PLEASE C

Date Entered: 08/11/16
 Last Modified: 08/11/16
 Entered By: Grace Connors
 CO-OP: No
 Headline #: ECR25265335
 Demo: A50+R
 Order Type: Normal
 Package Deal:
 Commission %: 15.00
 Commission: \$843.75
 Net Total: \$4,781.25
 Sales Tax:

Mobile (WEAR)	Spots	Rate
By Broadcast Month		
Aug. 2016	8	\$5,625.00
Grand Total:	8	\$5,625.00

Rev. # 2 8/18

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
1.0	Normal Line / News (1)	08/15/16-08/15/16	2	:30	6:30A- News-3 In The Morning 6-7a	1		1						1	\$450.00	\$450.00	Mobile (WEAR)	NEWS	8/11/16
2.0	Normal Line / News (1)	08/16/16-08/16/16	2	:30	6:30A- News-3 In The Morning 6-7a	1		1						1	\$450.00	\$450.00	Mobile (WEAR)	NEWS	8/11/16
3.0	Normal Line / News (1)	08/17/16-08/17/16	2	:30	6:30A- News-3 In The Morning 6-7a	1			1					1	\$450.00	\$450.00	Mobile (WEAR)	NEWS	8/11/16
4.0	Normal Line / SPOT (2)	08/12/16-08/12/16	2	:30	7A- ABC-Good Morning America	1				1				1	\$450.00	\$450.00	Mobile (WEAR)	GOOD MORNING AMER	8/11/16
5.0	Normal Line / SPOT (2)	08/16/16-08/16/16	2	:30	7A- ABC-Good Morning America	1		1						1	\$450.00	\$450.00	Mobile (WEAR)	GOOD MORNING AMER	8/11/16
6.0	Normal Line / News (3)	08/12/16-08/12/16	2	:30	6p- News-Channel 3 News at 6pm	1				1				1	\$1,125.00	\$1,125.00	Mobile (WEAR)	6P NEWS	8/11/16
7.0	Normal Line / News (3)	08/15/16-08/15/16	2	:30	6p- News-Channel 3 News at 6pm	1		1						1	\$1,125.00	\$1,125.00	Mobile (WEAR)	6P NEWS	8/11/16
8.0	Normal Line / News (3)	08/16/16-08/16/16	2	:30	6p- News-Channel 3 News at 6pm	1		1						1	\$1,125.00	\$1,125.00	Mobile (WEAR)	6P NEWS	8/11/16
9.0	Normal Line / News (3)	08/15/16-08/15/16	2	:30	10p- News-Channel 3 News at 10p Saturday	1								1	\$1,125.00	\$1,125.00	Mobile (WEAR)	10P NEWS	8/11/16

CONFIRMATION CONTRACT

Accepted-Agency/Advertiser: _____ Date: _____
 Accepted-Station: _____ Date: _____
 Comments: _____

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... <http://sbgi.net/?p=1224> ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.



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4990 Mobile Hwy
Pensacola, FL 32506

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Alexandria, VA 22301

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Salesperson: Millennium/DC, Washington DC (1108)
Sales Office: Millennium Washington DC
Buyer Name: Fran, Berg,
Phone/Fax: /
CPE: FLCO/ORDR/811SD1
Account Types: National/Political Issue Agency BRD
Billing Type: Weekly/Irregular
Comments: RACHEL CHASON
ORDR NEW ORDER FOR FL CHAMBER OF COMMERCE EST 811SD1. ; 8/11-8/17. NO SPOT S HAVE BEEN SKED FOR TODAY. PAYMENT WILL BE SENT LATER TODAY. PLEASE C

Date Entered: 08/11/16
Last Modified: 08/11/16
Entered By: Grace Connors
CO-OP: No
Headline #: ECR25265335
Demo: A50+R
Order Type: Normal
Package Deal:
Commission %: 15.00
Commission: \$843.75
Net Total: \$4,781.25
Sales Tax:

MOBILE (WEAR)	Spots	Rate
BY Broadcast Month	8	\$5,625.00
Aug. 2016	8	\$5,625.00
Grand Total:	8	\$5,625.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
9.0.1	Preempt (3)	08/15/16															Mobile (WEAR)	Incorrect Program Code/Exception - Ordered Sat program code for a Monday date	

CONFIRMATION CONTRACT

Accepted-Agency/Advertiser: _____ Date: _____
Accepted-Station: _____ Date: _____
Comments: _____

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... <http://sbgj.net/?p=1224> ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

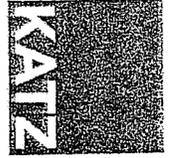


KATZ TELEVISION GROUP

125 West 55th St
New York, NY 10019

Contract # 25265335 Changes as of: 8/18/2016 at 3:30 PM Version: Current State Version 2
 CPE: FLCOC/ORDR/811SD1 Flight: 8/11/16 - 8/17/16 Station: WEAR
 Agency: DEL CIELO MEDIA Advertiser: FLORIDA CHAMBER COMM Market: Mobile
 1427 LESLIE AVENUE Product: ORDR Office: NEW YORK
 SUITE 102 Agency Order #: 30047328 Primary Demo: Adults 50+
 ALEXANDRIA, VA Buyer: Berg, Fran Con Type: POLITICAL/VOTE
 22301 Salesperson: RACHEL CHASON Assistant: YVONNE CONTE
 Comments: 1x na 8/15 line 4 - add to contract 25265324 212-373-8163 212-373-8121
 Separation: Total \$: \$5,625.00
 Total Spots: 8
 Total CPP: \$150.80
 Total GRP: 37.3
 Traffic #: 2600101

#	Day/Time	DP	Program	Rate	A50P Rating	Len	8/11 - 8/17							Total Spots	Total \$	CPP	GRP
							8/11	8/12	8/13	8/14	8/15	8/16	8/17				
1	M-F 6:30a-7a		NEWS	\$450.00	3.2	30	0	0	0	0	1	1	1	3	\$1,350.00	\$140.63	9.6
2	M-F 7a-8a		GOOD MORNING AMER	\$450.00	4.1	30	0	1	0	0	0	1	0	2	\$900.00	\$109.76	8.2
3	M-F 6p-6:30p		6P NEWS	\$1,125.00	6.5	30	0	1	0	0	1	1	0	3	\$3,375.00	\$173.08	19.5
4	M-F 10p-10:35p		10P NEWS	\$1,125.00	5.5	30	0	0	0	0	0	0	0	0	\$0.00	\$204.55	0.0
TOTALS:							0	2	0	0	2	3	1	8	\$5,625.00	\$150.80	37.3



KATZ TELEVISION GROUP

125 West 55th St
New York, NY 10019

Contract # 25265335 Changes as of: 8/18/2016 at 3:30 PM Version: Current State Version 2
 CPE: FLCOC/ORDR/811SD1 Flight: 8/11/16 - 8/17/16 Station: WEAR Total \$: \$5,625.00
 Agency: DEL CIELO MEDIA Advertiser: FLORIDA CHAMBER COMM Market: Mobile Total Spots: 8
 1427 LESLIE AVENUE Product: ORDR Office: NEW YORK Total CPP: \$150.80
 SUITE 102 Agency Order #: 30047328 Primary Demo: Adults 50+ Total GRP: 37.3
 ALEXANDRIA, VA Buyer: Berg, Fran Con Type: POLITICAL/VOTE Traffic #: 2600101
 Salesperson: RACHEL CHASON Assistant: YVONNE CONTE Separation:
 212-373-8163 212-373-8121

Order Level Comments

Date/Time	Added by	Comment
08/18/16 2:35 PM	YVONNE CONTE	NEW ORDER FOR FL CHAMBER OF COMMERCE EST 811SD1. 8/11-8/17. NO SPOTS HAVE BEEN SKED FOR TODAY. PAYMENT WILL BE SENT LATER TODAY;
08/11/16 11:13 AM	System	PLEASE CONFIRM, THANKS FRAN
08/11/16 10:23 AM	RACHEL CHASON	NEW ORDER FOR FL CHAMBER OF COMMERCE EST 811SD1. 8/11-8/17. NO SPOTS HAVE BEEN SKED FOR TODAY. PAYMENT WILL BE SENT LATER TODAY;

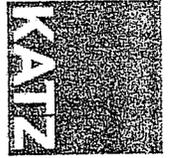
Competitive Information	
Market Budget:	\$5,625
WEAR Share:	100%
Comment:	

Daypart Summary					
Day/Time	% Distrib	Spots	Dollars	CPP	GRP
	100%	8	\$5,625.00	\$150.80	37.3
Total	100%	8	\$5,625.00	\$150.80	37.3

Monthly Summary		
Month	Spots	Dollars
2016-Aug	8	\$5,625.00
Total	8	\$5,625.00

Transaction History								
Trans	Created/Received	Created by	Status	Spot#	Spot-	\$ Cng	Contract \$	Comment
Revision	8/18/16 2:35 PM	YVONNE CONTE	Confirmed	1		-\$1,125.00	\$5,625.00	Changes: Total Spots from 9 to 8, Calculated Dollars from \$6,750.00 to \$5,625.00, Total GRPs from 42.8 to 37.3, Total CPP from \$157.71 to \$150.80, Competitive Market Budget from \$6,750 to \$5,625, Comments from NEW ORDER FOR FL CHAMBER OF COMMERCE EST 811SD1, 8/11-8/17, NO SPOTS HAVE BEEN SKED FOR TODAY. PAYMENT WILL BE SENT LATER TODAY; PLEASE CONFIRM, THANKS FRAN to 1x na 8/15 line 4 - add to contract 25265334, User Entered \$ from \$0.00 to \$5,625.00, Total \$ from \$6,750.00 to \$5,625.00, 1 buyline added or modified.
Queued for Electronic Contracting	8/11/16 10:56 AM					\$0	\$0	
New	8/11/16 10:23 AM	RACHEL CHASON	Confirmed	9		\$6,750.00	\$6,750.00	

PARAGRAPHS 49 AND 50 OF THE UNITED STATES FEDERAL COMMUNICATIONS COMMISSION'S REPORT AND ORDER NO. 07-217 PROVIDES THAT BROADCAST STATIONS ADVERTISING CONTRACTS WILL NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY AND MUST CONTAIN NONDISCRIMINATION CLAUSES. CONSISTENT WITH THIS ORDER, KATZ MEDIA GROUP (INCLUDING ANY SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY BROADCAST ADVERTISING CONTRACT ON THE BASIS OF RACE OR ETHNICITY AND EVALUATES, NEGOTIATES AND COMPLETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO RACE OR ETHNICITY.



KATZ TELEVISION GROUP

125 West 55th St
New York, NY 10019

Contract # 25265335 Changes as of: 8/11/2016 at 11:13 AM Version: Current State Version 1
 CPE: FLCOC/ORDR/811SD1 Flight: 8/11/16 - 8/17/16 Station: WEAR Total \$: \$6,750.00
 Agency: DEL CIELO MEDIA Advertiser: FLORIDA CHAMBER COMM Market: Mobile Total Spots: 9
 1427 LESLIE AVENUE Product: ORDR Office: NEW YORK Total CPP: \$157.71
 SUITE 102 Agency Order #: 30047328 Primary Demo: Adults 50+ Total GRP: 42.8
 ALEXANDRIA, VA Buyer: Berg, Fran Con Type: POLITICAL/VOTE Traffic #: 2600101
 22301
 Salesperson: RACHEL CHASON Assistant: YVONNE CONTE Separation:
 212-373-8163
 Comments: NEW ORDER FOR FL CHAMBER OF COMMERCE EST 811SD1. : 8/11-8/17. NO SPOTS HAVE BEEN SKED FOR TODAY. PAYMENT WILL BE SENT LATER TODAY; PLEASE CONFIRM, THANKS FRAN

#	Day/Time	DP	Program	Rate	A50P Rating	Len	8/11 - 8/17							Total Spots	Total \$	CPP	GRP
							8/11	8/12	8/13	8/14	8/15	8/16	8/17				
1	M-F 6:30a-7a		NEWS	\$450.00	3.2	30	0	0	0	0	1	1	1	3	\$1,350.00	\$140.63	9.6
2	M-F 7a-8a		GOOD MORNING AMER	\$450.00	4.1	30	0	1	0	0	0	1	0	2	\$900.00	\$109.76	8.2
3	M-F 6p-6:30p		6P NEWS	\$1,125.00	6.5	30	0	1	0	0	1	1	0	3	\$3,375.00	\$173.08	19.5
4	M-F 10p-10:35p		10P NEWS	\$1,125.00	5.5	30	0	0	0	0	1	0	0	1	\$1,125.00	\$204.55	5.5
TOTALS:							0	2	0	0	3	3	1	9	\$6,750.00	\$157.71	42.8



THE FLORIDA CHAMBER OF COMMERCE
TELEVISION GROUP

125 West 55th St
New York, NY 10019

Contract # 25265335 Changes as of: 8/1/2016 at 11:13 AM Version: Current State Version 1
CPE: FLCOC/ORDR/811SD1 Flight: 8/1/16 - 8/17/16 Station: WEAR
Agency: DEL CIELO MEDIA Advertiser: FLORIDA CHAMBER OF COMMERCE Market: Mobile
1427 LESLIE AVENUE Product: ORDR Office: NEW YORK
SUITE 102 Agency Order #: 30047328 Primary Demo: Adults 50+
ALEXANDRIA, VA Buyer: Berg, Fran Con Type: POLITICAL/NOTE
Salesperson: RACHEL CHASON Assistant: YVONNE CONTE
212-373-8163 Separation:

Order Level Comments

Date/Time	Added by	Comment
08/1/16 11:13 AM	System	Notice Received.
08/1/16 10:23 AM	RACHEL CHASON	NEW ORDER FOR FL CHAMBER OF COMMERCE EST 811SD1. 8/1-8/17. NO SPOTS HAVE BEEN SKED FOR TODAY. PAYMENT WILL BE SENT LATER TODAY. PLEASE CONFIRM. THANKS FRAN

Competitive Information	
Market Budget:	\$6,750
WEAR Share:	100%
Comment:	

Daypart Summary					
Day/Time	% Distrib	Spots	Dollars	CPP	GRP
Total	100%	9	\$6,750.00	\$157.71	42.8

Monthly Summary		
Month	Spots	Dollars
2016-Aug	9	\$6,750.00
Total	9	\$6,750.00

Transaction History								
Trans	Created/Received	Created by	Status	Spot#	Spot-	\$ Chg	Contract \$	Comment
Queued for Electronic Contracting	8/1/16 10:56 AM					\$0		
New	8/1/16 10:23 AM	RACHEL CHASON	Confirmed	9		\$6,750.00	\$6,750.00	

PARAGRAPHS 49 AND 50 OF THE UNITED STATES FEDERAL COMMUNICATIONS COMMISSION'S REPORT AND ORDER NO. 07-217 PROVIDES THAT BROADCAST STATIONS' ADVERTISING CONTRACTS WILL NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY AND MUST CONTAIN NONDISCRIMINATION CLAUSES. CONSISTENT WITH THIS ORDER, KATZ MEDIA GROUP (INCLUDING ANY SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY BROADCAST ADVERTISING CONTRACT ON THE BASIS OF RACE OR ETHNICITY AND EVALUATES, NEGOTIATES AND COMPLETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO RACE OR ETHNICITY.

AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and Location: WEAR + WFGX	Date: 8.2.16
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I, Del Cielo Media

do hereby request station time concerning the following issue:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
SEE ATTACHED					

This broadcast time will be used by: Florida Chamber of Commerce PAC

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT
"COMMUNICATES A POLITICAL MATTER OF NATIONAL IMPORTANCE."
FOR ALL OTHER ISSUE ADS, PLEASE GO TO PAGE 3.**

Programming that "communicates a political matter of national importance" includes (1) references to legally qualified candidates (presidential, vice presidential or congressional); (2) any election to Federal office (e.g., any references to "our next senator", "our person in Washington" or "the President"); and (3) a national legislative issue of public importance (e.g., Affordable Care Act, revising the IRS tax code, federal gun control or any federal legislation).

Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"

Yes No

For programming that "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the offices being sought, the date(s) of the election(s) and/or the issue to which the communication refers (if applicable):

[Empty box for candidate and issue information]

I represent that the payment for the above described broadcast time has been furnished by (name and address):

[Empty box for sponsor name and address]

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

[Empty box for listing executives or board members]

For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page 5)

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT
DOES NOT "COMMUNICATE A POLITICAL MATTER OF NATIONAL
IMPORTANCE"**

I represent that the payment for the above described broadcast time has been furnished by (name and address):

Florida Chamber of Commerce PAC
Post Office Box 11309
Tallahassee, FL 32302

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

Alan Holland, Treasurer

TO BE COMPLETED FOR ALL ISSUE ADVERTISEMENTS

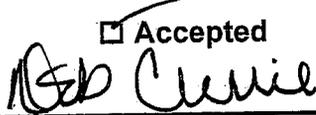
THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

The Sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement(s). **For the above-stated broadcast(s), the sponsor also agrees to prepare a script, transcript, or tape, which will be delivered to the station at least _____ before the time of the scheduled broadcasts.**

TO BE SIGNED BY ISSUE ADVERTISER (SPONSOR)

8.11.16  (703) 518-4747
Date Signature Contact Phone Number

TO BE SIGNED BY STATION REPRESENTATIVE

Accepted Accepted in Part Rejected
 Deb Currie GSM
Signature Printed Name Title

AGREED UPON SCHEDULE

For All Issue Advertisements That Communicate a Message Relating to Any Political Matter of National Importance

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks

Attach proposed schedule with charges (if available):

AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- (1) actual air time and charges for each spot;
- (2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- (3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

Note: Because the FCC requires that the political file contain the actual time the rate for spots "communicating a political matter of national importance" air, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that and rates for specific spots aired. The FCC's online political files include a folder for "Terms and Disclosures." NAB suggests that, for stations subject to the online public file rule, the names of contact person(s) be placed in that folder.