

Sales Order

Station: WTWF-FM Contract#: 308379 Agency: KATZ MEDIA GROUP
 Contract Name: 10/5/18/HMP/WTWF Address: 125 WEST 55TH STREET
 Proposal#: 0B6EA4BD-113F-4765-A6B5-26B7BC3412DE THIRD FLOOR
 City: NEW YORK State: NY Zip: 10019
 Start Date: 10/09/18 End Date: 11/05/18 Buyer: _____
 Revenue Type: Political National Type: Cash Tax Schedule: _____ (None)
 Advertiser: HOUSE MAJORITY PAC Agency Commission %: 15
 Address: _____ Billing Cycle: Standard
 City: _____ State: _____ Zip: _____ Salesperson: CHRISTALPHIL Comm %: 9
 Product Name: PA-16 Makegood Policy: Within Contract Dates
 Estimate #: na
 Agency Client Code: na
 Competitive Code: POLITICAL - ISSUES

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$\$		
1	10/09/18	11/02/18		6:00 AM	10:00 AM	60		X	X	X	X			6	W	45.00	24	1,080.00	3	
2	10/09/18	11/02/18		10:00 AM	3:00 PM	60		X	X	X	X			6	W	40.00	24	960.00	3	
3	10/09/18	11/02/18		3:00 PM	7:00 PM	60		X	X	X	X			6	W	45.00	24	1,080.00	3	
4	10/13/18	11/03/18		6:00 AM	7:00 PM	60						X		8	W	30.00	32	960.00	3	
5	10/14/18	11/04/18		6:00 AM	7:00 PM	60							X	8	W	25.00	32	800.00	3	
6	10/15/18	11/05/18		6:00 AM	10:00 AM	60	X							2	W	45.00	8	360.00	3	
7	10/15/18	11/05/18		10:00 AM	3:00 PM	60	X							2	W	40.00	8	320.00	3	
8	10/15/18	11/05/18		3:00 PM	7:00 PM	60	X							2	W	45.00	8	360.00	3	
9	10/15/18	11/05/18		7:00 PM	12:00 AM	60	X							2	W	0.00	8	0.00	3	

Billing Projections: By Month

	Oct 18	Nov 18
CA	4,960.00	960.00
ST	4,180.00	1,740.00

Print Spot Prices

TOTAL SPOTS 168
 GROSS TOTAL \$ 5,920.00
 ADJUSTED SPOTS 168
 ADJUSTED TOTAL \$ 5,920.00

APPROVE DECLINE

- General Manager
- Sales Manager
- Business Manager
- Local Sales Manager

Oct 04, 18
 CONT# 32229707 Mod# Ver# 1 (Last =)
 REP CHRISTAL RADIO
 TO WTVF-FM (Erie PA)
 FM LATONYA CHENAULT
 OFF PHILADELPHIA
 AGY Katz Media Group
 ADDR 125 West 55th Street 3rd Floor
 New York, NY 10019

DDS CONT# 0
 C/P/E: na / na / na

308379

SALESPERSON FAX#

PH #

BYR Helen Hanratty
 ADV HOUSE MAJORITY PAC
 PDT PA-16
 FLT Oct 09, 18 - Nov 05, 18

* REP ORDER COMMENT *

** 10/4/2018 4:52:00 PM: FOR ALL GMMB/WATERFRONT/GREAT AMERICAN MEDIA ORDERS: KATZ MEDIA COLLECTS, CASH-IN-ADVANCE AND AS AN OFFICIAL AGENT ON BEHALF OF OUR REPRESENTED STATIONS, ALL MONIES FOR POLITICAL AND ISSUE BUYS PLACED OUT OF GREER. ONCE YOUR INVOICES ARE RECONCILED WITH OUR ORDERS BY OUR NY BILLING OFFICE, PAYMENT IS SENT TO YOU ONLY FOR WHAT RAN. WE ARE THE ONES RESPONSIBLE FOR REFUNDING UNUSED FUNDS BACK TO THE AGENCY. PAYMENT IS USUALLY DISBURSED WITHIN 45 DAYS OF RECONCILIATION. PLEASE CONFIRM WITH PLEASE NOTE WITH ALL POLITICAL/ISSUE ORDERS THERE IS A 24 HOUR CANCELLATION NOTICE.

** 10/4/2018 4:52:00 PM: THIS IS A KATZ MEDIA GROUP ORDER. ALL BILLING SHOULD BE SENT TO KATZ MEDIA GROUP 125 W 55TH ST./NY,NY 10019. KATZ MEDIA GROUP IS NOT LIABLE FOR PAYMENT.

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF WKS	NPW	RATE	TOT SPTS
FLIGHT 1									
ADD	1.1	.TWTF..	6A - 10A	60	10/9/2018 - 10/12/2018	1W	6	\$45.00	6
ADD	1.2	.TWTF..	10A - 3P	60	10/9/2018 - 10/12/2018	1W	6	\$40.00	6
ADD	1.3	.TWTF..	3P - 7P	60	10/9/2018 - 10/12/2018	1W	6	\$45.00	6
ADD	1.4	.....S.	6A - 7P	60	10/13/2018 - 10/13/2018	1W	8	\$30.00	8
ADD	1.5	.....S	6A - 7P	60	10/14/2018 - 10/14/2018	1W	8	\$25.00	8
** WEEKLY FLIGHT TOTALS **							34	\$1,220.00	
FLIGHT 2									
ADD	2.1	.TWTF..	6A - 10A	60	10/16/2018 - 11/2/2018	3W	6	\$45.00	18
ADD	2.2	.TWTF..	10A - 3P	60	10/16/2018 - 11/2/2018	3W	6	\$40.00	18
ADD	2.3	.TWTF..	3P - 7P	60	10/16/2018 - 11/2/2018	3W	6	\$45.00	18
ADD	2.4	M.....	6A - 10A	60	10/15/2018 - 10/29/2018	3W	2	\$45.00	6
ADD	2.5	M.....	10A - 3P	60	10/15/2018 - 10/29/2018	3W	2	\$40.00	6
ADD	2.6	M.....	3P - 7P	60	10/15/2018 - 10/29/2018	3W	2	\$45.00	6
ADD	2.7	M.....	7P - 12A	60	10/15/2018 - 10/29/2018	3W	2	\$0.00	6
ADD	2.8	.....S.	6A - 7P	60	10/20/2018 - 11/3/2018	3W	8	\$30.00	24
ADD	2.9	.....S	6A - 7P	60	10/21/2018 - 11/4/2018	3W	8	\$25.00	24
** WEEKLY FLIGHT TOTALS **							42	\$4,440.00	
FLIGHT 3									

Oct 04, 18
 CONT# 32229707 Mod# Ver# 1 (Last =)
 REP CHRISTAL RADIO

DDS CONT# 0
 C/P/E: na / na / na

ADD	3.1	M.....	6A - 10A	60	11/5/2018 - 11/5/2018	1W	2	\$45.00	2
ADD	3.2	M.....	10A - 3P	60	11/5/2018 - 11/5/2018	1W	2	\$40.00	2
ADD	3.3	M.....	3P - 7P	60	11/5/2018 - 11/5/2018	1W	2	\$45.00	2
ADD	3.4	M.....	7P - 12A	60	11/5/2018 - 11/5/2018	1W	2	\$0.00	2
** WEEKLY FLIGHT TOTALS **							8	\$260.00	

	Oct 18	Nov 18				
SPOTS	118	50				
CASH	4180.00	1740.00				
TRADE	0.00	0.00				
NSL	0.00	0.00				
TOTAL	4180.00	1740.00				

						TOTAL
SPOTS						✓168
CASH						✓5,920.00
TRADE						0.00
NSL						0.00
TOTAL						5,920.00

**** Competitive Comments ****

SVC: SP18 MSA ARB
 Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.