

AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

FEDERAL CANDIDATE

STATE/LOCAL CANDIDATE

To Avail Themselves of The Lowest Unit Charge During a Political Window, Federal Candidates Must Sign The Certification On Page 3

Station and Location: KIAQ/KKEZ/KWMT/KZLB/KXFT/KVFD/KTLB	Date: 10/25/16
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I, Gary Waechter

being/on behalf of: self, a legally
qualified candidate of the Republican political

party for the office of: State Representative
in the General Election

election to be held on: November 8, 2016

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
:30	6a-7p	9 th	C	50 TOTAL	2

Total Charges: 1,901.⁰⁰/₂

For programming that, in whole or in part, "communicates a message relating to any political matter of national importance," list the matters below:

[Empty box for listing matters of national importance]

I represent that the payment for the above described broadcast time has been furnished by:

Waechter for Iowa

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

TIM COLLISON

This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

To Be Signed By Candidate or Authorized Committee

10/25/16

Date

Gay Waechter

Signature

To Be Signed By Station Representative

Accepted

Accepted in Part

Rejected

[Signature]

Signature

Mark Dow

Printed Name

Sales

Title

Sales Order

Station: KTLB-FM Buyer: Gary Waechter
 Contract Name: KTLB Gary Waechter Nov 2016 Tax Schedule: (None)
 Contract#: 515423478 Agency Commission %: 0
 Start Date: 11/04/16 End Date: 11/07/16 Billing Cycle: Calendar
 Revenue Type: Political Sales Type: Cash Salesperson: 5465mdow Comm %: 15
 Advertiser: Gary Waechter Makegood Policy: Within Contract Dates
 Address: 2055 170th Street
 City: Fort Dodge State: IA Zip: 50501
 Phone: (515) 321-2405
 Product Name: Political November 2016
 Competitive Code: Political

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION							RATE	TOTALS		PTY			
	START	END		START	END		M	T	W	T	F	SA	SU		Per Wk	D/W		SPOTS	\$\$	
1	11/04/16	11/07/16		6:00 AM	7:00 PM	30	6					6			12	D	9.00	12	108.00	2
2	11/05/16	11/06/16		6:00 AM	7:00 PM	30						9	8	17	D	8.00	17	136.00	2	

Billing Projections: By Month

	Nov 16
CA	244.00
ST	244.00

Print Spot Prices

TOTAL SPOTS 29
 GROSS TOTAL \$ 244.00
 ADJUSTED SPOTS 29
 ADJUSTED TOTAL \$ 244.00

APPROVE DECLINE

- General Manager
- Sales Manager
- Business Manager
- 5465bspe, 10/31/16 @2:29PM

INVOICE



515-955-5656

Invoice #: IN-T-116113445
 Invoice Date: 11/30/2016
 Contract #: 515423478
 Page: 1
 Net Amount Due: \$244.00

Advertiser: Gary Waechter
 2055 170th Street
 Fort Dodge, IA 50501

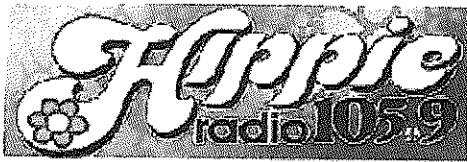
Station(s): KTLB-FM

Advertiser: Gary Waechter
 Product: Political November 2016
 Estimate #:
 Agency Client Code:
 Buyer Name: Gary Waechter

Salesperson(s): Mark Dow
 Terms: Net Due 20th Day of the Month

Day	Date	Time	Ln	Length	Product	ISCI	Rate
FRI	11/04/16	08:13a	1	30	#4 Vote Gary Waechter	#4 Vote Gary Waechter	\$9.00
FRI	11/04/16	12:22p	1	30	#3 Vote Gary Waechter	#3Vote Gary Waechter	\$9.00
FRI	11/04/16	02:11p	1	30	#4 Vote Gary Waechter	#4 Vote Gary Waechter	\$9.00
FRI	11/04/16	04:29p	1	30	#3 Vote Gary Waechter	#3Vote Gary Waechter	\$9.00
FRI	11/04/16	05:22p	1	30	#4 Vote Gary Waechter	#4 Vote Gary Waechter	\$9.00
FRI	11/04/16	06:37p	1	30	#3 Vote Gary Waechter	#3Vote Gary Waechter	\$9.00
SAT	11/05/16	07:13a	2	30	#4 Vote Gary Waechter	#4 Vote Gary Waechter	\$8.00
SAT	11/05/16	08:26a	2	30	#3 Vote Gary Waechter	#3Vote Gary Waechter	\$8.00
SAT	11/05/16	10:08a	2	30	#4 Vote Gary Waechter	#4 Vote Gary Waechter	\$8.00
SAT	11/05/16	12:14p	2	30	#3 Vote Gary Waechter	#3Vote Gary Waechter	\$8.00
SAT	11/05/16	02:12p	2	30	#4 Vote Gary Waechter	#4 Vote Gary Waechter	\$8.00
SAT	11/05/16	02:38p	2	30	#3 Vote Gary Waechter	#3Vote Gary Waechter	\$8.00
SAT	11/05/16	04:42p	2	30	#4 Vote Gary Waechter	#4 Vote Gary Waechter	\$8.00
SAT	11/05/16	05:19p	2	30	#3 Vote Gary Waechter	#3Vote Gary Waechter	\$8.00
SAT	11/05/16	06:33p	2	30	#4 Vote Gary Waechter	#4 Vote Gary Waechter	\$8.00
SUN	11/06/16	06:27a	2	30	#3 Vote Gary Waechter	#3Vote Gary Waechter	\$8.00
SUN	11/06/16	07:24a	2	30	#4 Vote Gary Waechter	#4 Vote Gary Waechter	\$8.00
SUN	11/06/16	08:32a	2	30	#3 Vote Gary Waechter	#3Vote Gary Waechter	\$8.00
SUN	11/06/16	09:40a	2	30	#4 Vote Gary Waechter	#4 Vote Gary Waechter	\$8.00
SUN	11/06/16	11:37a	2	30	#3 Vote Gary Waechter	#3Vote Gary Waechter	\$8.00
SUN	11/06/16	01:12p	2	30	#4 Vote Gary Waechter	#4 Vote Gary Waechter	\$8.00
SUN	11/06/16	04:10p	2	30	#3 Vote Gary Waechter	#3Vote Gary Waechter	\$8.00
SUN	11/06/16	06:39p	2	30	#4 Vote Gary Waechter	#4 Vote Gary Waechter	\$8.00
MON	11/07/16	06:04a	1	30	#3 Vote Gary Waechter	#3Vote Gary Waechter	\$9.00
MON	11/07/16	07:29a	1	30	#4 Vote Gary Waechter	#4 Vote Gary Waechter	\$9.00
MON	11/07/16	09:45a	1	30	#3 Vote Gary Waechter	#3Vote Gary Waechter	\$9.00
MON	11/07/16	10:44a	1	30	#4 Vote Gary Waechter	#4 Vote Gary Waechter	\$9.00
MON	11/07/16	11:31a	1	30	#3 Vote Gary Waechter	#3Vote Gary Waechter	\$9.00
MON	11/07/16	03:16p	1	30	#4 Vote Gary Waechter	#4 Vote Gary Waechter	\$9.00

INVOICE



515-955-5656

Invoice #: IN-T-116113445
Invoice Date: 11/30/2016
Contract #: 515423478
Page: 2
Net Amount Due: \$244.00

Remit To:
KTLB-FM / AlphaMedia USA, LLC
200 N 10th Street
Fort Dodge, IA 50501

Invoice Totals	
Total Spots:	29
Gross Amount:	\$244.00
Agency Commission:	\$0.00
Net Amount Due:	\$244.00

Nondiscrimination Policy. AlphaMedia USA, LLC and its stations do not discriminate in advertising arrangements on the basis of race or ethnicity. Any provision in any advertising agreement entered into with an advertiser whose intent is to discriminate in such manner shall be null and void.