

Contract # 33281

CBS (WSWG)

WSWG

Advertiser Political Issue/The Georgia Way (3670)

Entered By Tracy Shorts

Dec. 2020

97

\$17,030.00



WATERFRONT STRATEGIES  
3050 K ST NW #100  
WASHINGTON, DC 20007

Product Political (1040)  
Brand POLITICAL ISSUE (1529)  
Salesperson HOUSE/NAT, HOUSE/NAT (1074)  
Sales Office WSST

External # 10205351  
Demo  
Order Type Normal  
Package Deal  
Commission % 15.00  
Commission \$2,554.50  
Net Total \$14,475.50

Buyer Name  
Phone/Fax /  
Account Types National/Political  
Billing Type Standard  
Comments Separation: 30

Sales Tax

Date Entered 12/01/20

P.O. BOX 4009  
SALISBURY, MD 21803

Schedule Dates 12/02/20-12/08/20

Last Modified 12/01/20  
No

By Broadcast Month	Spots	Rate
Grand Total:	97	\$17,030.00

Agency WATERFRONT STRATEGIES (1201)

CO-OP

CPE 590/629/9749

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	M	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
1.0	Revised Line / NEWS	12/02/20-12/08/20	1	:30	6A- 7A (EST)	4	X	X	X	X	X						CBS (WSWG)	Daypart EM CBS Morning News	12/1/2020
1.1	Revised Line / NEWS	12/02/20-12/08/20	1	:30	6A- 7A (EST)		1	1	1	1	1						CBS (WSWG)	Daypart EM CBS Morning News	12/1/2020
1.2	Normal Line / NEWS	12/02/20-12/08/20	1	:30	6A- 7A (EST)	2	X	X	X	X	X			4	\$30.00	\$120.00	CBS (WSWG)	Daypart EM CBS Morning News	12/1/2020
2.0	Revised Line / SPOT	12/02/20-12/08/20	1	:30	11A- 12P (EST)	4	X	X	X	X	X						CBS (WSWG)	Daypart DT Price is Right	12/1/2020
2.1	Revised Line / SPOT	12/02/20-12/08/20	1	:30	11A- 12P (EST)		1	1	1	1	1						CBS (WSWG)	Daypart DT Price is Right	12/1/2020
2.2	Normal Line / SPOT	12/02/20-12/08/20	1	:30	11A- 12P (EST)	2	X	X	X	X	X			4	\$300.00	\$1,200.00	CBS (WSWG)	Daypart DT Price is Right	12/1/2020
3.0	Revised Line / SPOT	12/02/20-12/08/20	1	:30	12:30P- 1:30P (EST)	4	X	X	X	X	X						CBS (WSWG)	Daypart DT The Young and the Restless	12/1/2020
3.1	Revised Line / SPOT	12/02/20-12/08/20	1	:30	12:30P- 1:30P (EST)		1	1	1	1	1						CBS (WSWG)	Daypart DT The Young and the Restless	12/1/2020
3.2	Normal Line / SPOT	12/02/20-12/08/20	1	:30	12:30P- 1:30P (EST)	2	X	X	X	X	X			4	\$120.00	\$480.00	CBS (WSWG)	Daypart DT The Young and the Restless	12/1/2020
4.0	Revised Line / SPOT	12/02/20-12/08/20	1	:30	1:30P- 2P (EST)	4	X	X	X	X	X						CBS (WSWG)	Daypart DT The Bold and the Beautiful	12/1/2020

**Contract # 33281** **CBS (WSWG)**

WSWG Advertiser Political Issue/The Georgia Way (3670) Entered By Tracy Shorts Dec. 2020 97 \$17,030.00



<b>Product</b>	Political (1040)	<b>External #</b>	10205351
<b>Brand</b>	POLITICAL ISSUE (1529)	<b>Demo</b>	
<b>Salesperson</b>	HOUSE/NAT, HOUSE/NAT (1074)	<b>Order Type</b>	Normal
<b>Sales Office</b>	WSST	<b>Package Deal</b>	
<b>Buyer Name</b>		<b>Commission %</b>	15.00
<b>Phone/Fax</b>	/	<b>Commission</b>	\$2,554.50
		<b>Net Total</b>	\$14,475.50
<b>Account Types</b>	National/Political	<b>Sales Tax</b>	
<b>Billing Type</b>	Standard		
<b>Comments</b>	Separation: 30		

WATERFRONT STRATEGIES  
3050 K ST NW #100  
WASHINGTON, DC 20007

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CPE 590/629/9749

CO-OP

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	M	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
4.1	Revised Line / SPOT	12/02/20-12/08/20	1	:30	1:30P- 2P (EST)		1	1	1	1	1						CBS (WSWG)	Daypart DT The Bold and the Beautiful	12/1/2020
4.2	Normal Line / SPOT	12/02/20-12/08/20	1	:30	1:30P- 2P (EST)	2	X	X	X	X	X			4	\$120.00	\$480.00	CBS (WSWG)	Daypart DT The Bold and the Beautiful	12/1/2020
5.0	Revised Line / SPOT	12/02/20-12/08/20	1	:30	2P- 3P (EST)	4	X	X	X	X	X						CBS (WSWG)	Daypart DT The Talk	12/1/2020
5.1	Revised Line / SPOT	12/02/20-12/08/20	1	:30	2P- 3P (EST)		1	1	1	1	1						CBS (WSWG)	Daypart DT The Talk	12/1/2020
5.2	Normal Line / SPOT	12/02/20-12/08/20	1	:30	2P- 3P (EST)	2	X	X	X	X	X			4	\$30.00	\$120.00	CBS (WSWG)	Daypart DT The Talk	12/1/2020
6.0	Revised Line / SPOT	12/02/20-12/08/20	1	:30	3P- 4P (EST)	4	X	X	X	X	X						CBS (WSWG)	Daypart EF LIVE with Kelly and Ryan	12/1/2020
6.1	Revised Line / SPOT	12/02/20-12/08/20	1	:30	3P- 4P (EST)		1	1	1	1	1						CBS (WSWG)	Daypart EF LIVE with Kelly and Ryan	12/1/2020
6.2	Normal Line / SPOT	12/02/20-12/08/20	1	:30	3P- 4P (EST)	2	X	X	X	X	X			4	\$20.00	\$80.00	CBS (WSWG)	Daypart EF LIVE with Kelly and Ryan	12/1/2020
7.0	Revised Line / SPOT	12/02/20-12/08/20	1	:30	4P- 5P (EST)	4	X	X	X	X	X						CBS (WSWG)	Daypart EF The Dr. Oz Show	12/1/2020
7.1	Revised Line / SPOT	12/02/20-12/08/20	1	:30	4P- 5P (EST)		1	1	1	1	1						CBS (WSWG)	Daypart EF The Dr. Oz Show	12/1/2020

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CBS (WSWG)

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Political Issue/The Georgia Way (3670)

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Tracy Shorts

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 3050 K ST NW #100  
 WASHINGTON, DC 20007

<b>Product</b>	Political (1040)	<b>External #</b>	10205351
<b>Brand</b>	POLITICAL ISSUE (1529)	<b>Demo</b>	
<b>Salesperson</b>	HOUSE/NAT, HOUSE/NAT (1074)	<b>Order Type</b>	Normal
<b>Sales Office</b>	WSST	<b>Package Deal</b>	
<b>Buyer Name</b>		<b>Commission %</b>	15.00
<b>Phone/Fax</b>	/	<b>Commission</b>	\$2,554.50
		<b>Net Total</b>	\$14,475.50
		<b>Sales Tax</b>	
<b>Account Types</b>	National/Political		
<b>Billing Type</b>	Standard		
<b>Comments</b>	Separation: 30		

**Date Entered** 12/01/20

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**Schedule Dates** 12/02/20-12/08/20

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Grand Total:	97	\$17,030.00

**Agency** WATERFRONT STRATEGIES (1201)  
**CPE** 590/629/9749

**CO-OP**

7.2	Normal Line / SPOT	12/02/20-12/08/20	1	:30	4P- 5P (EST)	2	X	X	X	X	X	4	\$20.00	\$80.00	CBS (WSWG)	Daypart EF The Dr. Oz Show	12/1/2020
8.0	Revised Line / SPOT	12/02/20-12/08/20	1	:30	5P- 5:30P (EST)	4	X	X	X	X	X				CBS (WSWG)	Daypart EF Jeopardy! 2	12/1/2020
8.1	Revised Line / SPOT	12/02/20-12/08/20	1	:30	5P- 5:30P (EST)		1	1	1	1	1				CBS (WSWG)	Daypart EF Jeopardy! 2	12/1/2020
8.2	Normal Line / SPOT	12/02/20-12/08/20	1	:30	5P- 5:30P (EST)	2	X	X	X	X	X	4	\$25.00	\$100.00	CBS (WSWG)	Daypart EF Jeopardy! 2	12/1/2020
9.0	Revised Line / SPOT	12/02/20-12/08/20	1	:30	5:30P- 6P (EST)	4	X	X	X	X	X				CBS (WSWG)	Daypart EF Extra	12/1/2020
9.1	Revised Line / SPOT	12/02/20-12/08/20	1	:30	5:30P- 6P (EST)		1	1	1	1	1				CBS (WSWG)	Daypart EF Extra	12/1/2020
9.2	Normal Line / SPOT	12/02/20-12/08/20	1	:30	5:30P- 6P (EST)	2	X	X	X	X	X	4	\$25.00	\$100.00	CBS (WSWG)	Daypart EF Extra	12/1/2020
10.0	Revised Line / NEWS	12/02/20-12/08/20	1	:30	6P- 6:30P (EST)	4	X	X	X	X	X				CBS (WSWG)	Daypart EN South Georgia News @ 6	12/1/2020
10.1	Revised Line / NEWS	12/02/20-12/08/20	1	:30	6P- 6:30P (EST)		1	1	1	1	1				CBS (WSWG)	Daypart EN South Georgia News @ 6	12/1/2020
10.2	Normal Line / NEWS	12/02/20-12/08/20	1	:30	6P- 6:30P (EST)	2	X	X	X	X	X	4	\$60.00	\$240.00	CBS (WSWG)	Daypart EN South Georgia News @ 6	12/1/2020
11.0	Revised Line / NEWS	12/02/20-12/08/20	1	:30	6:30P- 7P (EST)	4	X	X	X	X	X				CBS (WSWG)	Daypart EN CBS Evening News with Jeff Glor	12/1/2020

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**CBS (WSWG)**

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**Entered By** Tracy Shorts

Dec. 2020

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**Product** Political (1040)  
**Brand** POLITICAL ISSUE (1529)  
**Salesperson** HOUSE/NAT, HOUSE/NAT (1074)  
**Sales Office** WSST  
**Buyer Name**  
**Phone/Fax** /

**External #** 10205351  
**Demo**  
**Order Type** Normal  
**Package Deal**  
**Commission %** 15.00  
**Commission** \$2,554.50  
**Net Total** \$14,475.50

**Account Types** National/Political  
**Billing Type** Standard  
**Comments** Separation: 30

**Sales Tax**

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3050 K ST NW #100  
WASHINGTON, DC 20007

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Grand Total: 97 \$17,030.00

Agency WATERFRONT STRATEGIES (1201)  
CPE 590/629/9749

CO-OP

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	M	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
11.1	Revised Line / NEWS	12/02/20-12/08/20	1	:30	6:30P- 7P (EST)	1	1	1	1	1							CBS (WSWG)	Daypart EN CBS Evening News with Jeff Glor	12/1/2020
11.2	Normal Line / NEWS	12/02/20-12/08/20	1	:30	6:30P- 7P (EST)	2	X	X	X	X	X			4	\$210.00	\$840.00	CBS (WSWG)	Daypart EN CBS Evening News with Jeff Glor	12/1/2020
12.0	Revised Line / NEWS	12/02/20-12/08/20	1	:30	7A- 8A (EST)	4	X	X	X	X							CBS (WSWG)	Daypart EM CBS This Morning 1	12/1/2020
12.1	Revised Line / NEWS	12/02/20-12/08/20	1	:30	7A- 8A (EST)	1	1	1	1	1							CBS (WSWG)	Daypart EM CBS This Morning 1	12/1/2020
12.2	Normal Line / NEWS	12/02/20-12/08/20	1	:30	7A- 8A (EST)	2	X	X	X	X	X			4	\$30.00	\$120.00	CBS (WSWG)	Daypart EM CBS This Morning 1	12/1/2020
13.0	Revised Line / NEWS	12/06/20-12/06/20	1	:30	6:30P- 7P (EST)	1							X				CBS (WSWG)	Daypart EN CBS Evening News	12/1/2020
13.1	Revised Line / NEWS	12/06/20-12/06/20	1	:30	6:30P- 7P (EST)	2							X				CBS (WSWG)	Daypart EN CBS Evening News	12/1/2020
13.2	Normal Line / NEWS	12/06/20-12/06/20	1	:30	6:30P- 7P (EST)	1							X	1	\$210.00	\$210.00	CBS (WSWG)	Daypart EN CBS Evening News	12/1/2020
14.0	Revised Line / SPOT	12/02/20-12/08/20	1	:30	7P- 7:30P (EST)	4	X	X	X	X	X						CBS (WSWG)	Daypart PA Wheel of Fortune	12/1/2020

Contract # 33281

CBS (WSWG)

WSWG

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Product Political (1040)  
Brand POLITICAL ISSUE (1529)  
Salesperson HOUSE/NAT, HOUSE/NAT (1074)  
Sales Office WSST  
Buyer Name  
Phone/Fax /  
Account Types National/Political

External # 10205351  
Demo  
Order Type Normal  
Package Deal  
Commission % 15.00  
Commission \$2,554.50  
Net Total \$14,475.50  
Sales Tax

WATERFRONT STRATEGIES  
3050 K ST NW #100  
WASHINGTON, DC 20007

**Billing Type** Standard  
**Comments** Separation: 30

**Date Entered** 12/01/20

P.O. BOX 4009  
 SALISBURY, MD 21803

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 No

<u>By Broadcast Month</u>	<u>Spots</u>	<u>Rate</u>
Grand Total:	97	\$17,030.00

**Agency** WATERFRONT STRATEGIES (1201)  
**CPE** 590/629/9749

**CO-OP**

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	M	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
14.1	Revised Line / SPOT	12/02/20-12/08/20	1	:30	7P- 7:30P (EST)	1	1	1	1	1							CBS (WSWG)	Daypart PA Wheel of Fortune	12/1/2020
14.2	Normal Line / SPOT	12/02/20-12/08/20	1	:30	7P- 7:30P (EST)	2	X	X	X	X	X			4	\$450.00	\$1,800.00	CBS (WSWG)	Daypart PA Wheel of Fortune	12/1/2020
15.0	Revised Line / SPOT	12/02/20-12/08/20	1	:30	7:30P- 8P (EST)	4	X	X	X	X	X						CBS (WSWG)	Daypart PA Jeopardy!	12/1/2020
15.1	Revised Line / SPOT	12/02/20-12/08/20	1	:30	7:30P- 8P (EST)		1	1	1	1	1						CBS (WSWG)	Daypart PA Jeopardy!	12/1/2020
15.2	Normal Line / SPOT	12/02/20-12/08/20	1	:30	7:30P- 8P (EST)	2	X	X	X	X	X			4	\$450.00	\$1,800.00	CBS (WSWG)	Daypart PA Jeopardy!	12/1/2020
16.0	Normal Line / SPOT	12/05/20-12/05/20	1	:30	7P- 7:30P (EST)	1							X	1	\$120.00	\$120.00	CBS (WSWG)	Daypart PA Wheel of Fortune	12/1/2020
17.0	Normal Line / SPOT	12/05/20-12/05/20	1	:30	7:30P- 8P (EST)	1							X	1	\$150.00	\$150.00	CBS (WSWG)	Daypart PA Jeopardy	12/1/2020

18.0 Revised Line / NEWS	12/02/20-12/08/20	1	:30	11P- 11:35P (EST)	4	X	X	X	X	X				CBS (WSWG)	Daypart LN South Georgia News @ 11	12/1/2020
18.1 Revised Line / NEWS	12/02/20-12/08/20	1	:30	11P- 11:35P (EST)		1	1	1	1	1				CBS (WSWG)	Daypart LN South Georgia News @ 11	12/1/2020
18.2 Normal Line / NEWS	12/02/20-12/08/20	1	:30	11P- 11:35P (EST)	2	X	X	X	X	X	4	\$60.00	\$240.00	CBS (WSWG)	Daypart LN South Georgia News @ 11	12/1/2020

**Contract # 33281**

**CBS (WSWG)**



WATERFRONT STRATEGIES  
3050 K ST NW #100  
WASHINGTON, DC 20007

<b>Advertiser</b>	Political Issue/The Georgia Way (3670)	<b>Entered By</b>	Tracy Shorts	<b>Dec. 2020</b>	97	\$17,030.00
<b>Product</b>	Political (1040)	<b>External #</b>	10205351			
<b>Brand</b>	POLITICAL ISSUE (1529)	<b>Demo</b>				
<b>Salesperson</b>	HOUSE/NAT, HOUSE/NAT (1074)	<b>Order Type</b>	Normal			
<b>Sales Office</b>	WSST	<b>Package Deal</b>				
<b>Buyer Name</b>		<b>Commission %</b>	15.00			
<b>Phone/Fax</b>	/	<b>Commission</b>	\$2,554.50			
		<b>Net Total</b>	\$14,475.50			
<b>Account Types</b>	National/Political	<b>Sales Tax</b>				
<b>Billing Type</b>	Standard					
<b>Comments</b>	Separation: 30					
		<b>Date Entered</b>	12/01/20			

**Schedule Dates** 12/02/20-12/08/20

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By Broadcast Month	Spots	Rate
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SALISBURY, MD 21803

Agency WATERFRONT STRATEGIES (1201) CO-OP  
 CPE 590/629/9749

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	M	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
19.0	Revised Line / SPOT	12/02/20-12/08/20	1	:30	11:35P- 12:37A (EST)	4	X	X	X	X	X						CBS (WSWG)	Daypart LF The Late Show with Stephen Colbert	12/1/2020
19.1	Revised Line / SPOT	12/02/20-12/08/20	1	:30	11:35P- 12:37A (EST)		1	1	1	1	1						CBS (WSWG)	Daypart LF The Late Show with Stephen Colbert	12/1/2020
19.2	Normal Line / SPOT	12/02/20-12/08/20	1	:30	11:35P- 12:37A (EST)	2	X	X	X	X	X			4	\$30.00	\$120.00	CBS (WSWG)	Daypart LF The Late Show with Stephen Colbert	12/1/2020
20.0	Revised Line / SPOT	12/02/20-12/08/20	1	:30	12:37A- 1:37A (EST)	4	X	X	X	X	X						CBS (WSWG)	Daypart LF The Late Late Show with James Corden	12/1/2020
20.1	Revised Line / SPOT	12/02/20-12/08/20	1	:30	12:37A- 1:37A (EST)		1	1	1	1	1						CBS (WSWG)	Daypart LF The Late Late Show with James Corden	12/1/2020
20.2	Normal Line / SPOT	12/02/20-12/08/20	1	:30	12:37A- 1:37A (EST)	2	X	X	X	X	X			4	\$30.00	\$120.00	CBS (WSWG)	Daypart LF The Late Late Show with James Corden	12/1/2020
21.0	Normal Line / PRIME	12/07/20-12/07/20	1	:30	10P- 11P (EST)	1	X							1	\$750.00	\$750.00	CBS (WSWG)	Daypart PT CBS Prime	12/1/2020
22.0	Normal Line / PRIME	12/08/20-12/08/20	1	:30	9P- 10P (EST)	1		X						1	\$600.00	\$600.00	CBS (WSWG)	Daypart PT FBI	12/1/2020
23.0	Revised Line / NEWS	12/02/20-12/08/20	1	:30	8A- 9A (EST)	4	X	X	X	X	X						CBS (WSWG)	Daypart EM CBS This Morning 2	12/1/2020
23.1	Revised Line / NEWS	12/02/20-12/08/20	1	:30	8A- 9A (EST)		1	1	1	1	1						CBS (WSWG)	Daypart EM CBS This Morning 2	12/1/2020

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 Brand POLITICAL ISSUE (1529)  
 Salesperson HOUSE/NAT, HOUSE/NAT (1074)  
 Sales Office WSST  
 Buyer Name  
 Phone/Fax /  
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 Billing Type Standard  
 Comments Separation: 30

External # 10205351  
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 Order Type Normal  
 Package Deal  
 Commission % 15.00  
 Commission \$2,554.50  
 Net Total \$14,475.50  
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Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	M	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
23.2	Normal Line / NEWS	12/02/20-12/08/20	1	:30	8A- 9A (EST)	2	X	X	X	X	X			4	\$30.00	\$120.00	CBS (WSWG)	Daypart EM CBS This Morning 2	12/1/2020
24.0	Normal Line / PRIME	12/08/20-12/08/20	1	:30	10P- 11P (EST)	1		X						1	\$750.00	\$750.00	CBS (WSWG)	Daypart PT The FBI	12/1/2020
25.0	Normal Line / PRIME	12/02/20-12/02/20	3	:30	10P- 11P (EST)	1			X					1	\$750.00	\$750.00	CBS (WSWG)	Daypart PT CBS Prime	12/1/2020
26.0	Normal Line / PRIME	12/04/20-12/04/20	3	:30	9P- 10P (EST)	1					X			1	\$690.00	\$690.00	CBS (WSWG)	Daypart PT CBS Prime	12/1/2020
27.0	Normal Line / PRIME	12/04/20-12/04/20	3	:30	10P- 11P (EST)	1					X			1	\$690.00	\$690.00	CBS (WSWG)	Daypart PT Blue Bloods	12/1/2020
28.0	Normal Line / PRIME	12/05/20-12/05/20	1	:30	10P- 11P (EST)	1						X		1	\$300.00	\$300.00	CBS (WSWG)	Daypart PT CBS Prime	12/1/2020
29.0	Normal Line / PRIME	12/06/20-12/06/20	1	:30	7P- 8P (EST)	1							X	1	\$600.00	\$600.00	CBS (WSWG)	Daypart PT 60 Minutes	12/1/2020
30.0	Normal Line / SPOT	12/06/20-12/06/20	1	:30	12P- 1P (EST)	1							X	1	\$100.00	\$100.00	CBS (WSWG)	Daypart S The NFL Today	12/1/2020
31.0	Normal Line / NFL	12/06/20-12/06/20	1	:30	4:25P- 7:30P (EST)	1							X	1	\$2,100.00	\$2,100.00	CBS (WSWG)	Daypart S NFL on CBS:	12/1/2020
32.0	Normal Line / NEWS	12/05/20-12/05/20	1	:30	8A- 10A (EST)	1						X		1	\$60.00	\$60.00	CBS (WSWG)	Daypart EM CBS This Morning: Saturday	12/1/2020
33.0	Normal Line / SPOT	12/06/20-12/06/20	1	:30	6A- 6:30A (EST)	1							X	1	\$30.00	\$30.00	CBS (WSWG)	Daypart EM Small Town Big Deal	12/1/2020
34.0	Normal Line / NEWS	12/06/20-12/06/20	1	:30	9A- 10:30A (EST)	1							X	1	\$90.00	\$90.00	CBS (WSWG)	Daypart EM CBS News Sunday Morning	12/1/2020

Contract # 33281

CBS (WSWG)

WSWG

Advertiser Political Issue/The Georgia Way (3670)

Entered By

Tracy Shorts

Dec. 2020

97

\$17,030.00



WATERFRONT STRATEGIES  
 3050 K ST NW #100  
 WASHINGTON, DC 20007

<b>Product</b>	Political (1040)	<b>External #</b>	10205351
<b>Brand</b>	POLITICAL ISSUE (1529)	<b>Demo</b>	
<b>Salesperson</b>	HOUSE/NAT, HOUSE/NAT (1074)	<b>Order Type</b>	Normal
<b>Sales Office</b>	WSST	<b>Package Deal</b>	
<b>Buyer Name</b>		<b>Commission %</b>	15.00
<b>Phone/Fax</b>	/	<b>Commission</b>	\$2,554.50
		<b>Net Total</b>	\$14,475.50
		<b>Sales Tax</b>	
<b>Account Types</b>	National/Political		
<b>Billing Type</b>	Standard		
<b>Comments</b>	Separation: 30		

**Date Entered** 12/01/20

P.O. BOX 4009  
 SALISBURY, MD 21803

**Schedule Dates** 12/02/20-12/08/20

**Last Modified** 12/01/20  
 No

<u>By Broadcast Month</u>	<u>Spots</u>	<u>Rate</u>
Grand Total:	97	\$17,030.00

**Agency** WATERFRONT STRATEGIES (1201)  
**CPE** 590/629/9749

**CO-OP**

35.0	Normal Line / NEWS	12/06/20-12/06/20	1	:30	10:30A- 11:30A (EST)	1				X	1	\$120.00	\$120.00	CBS (WSWG)	Daypart EM Face The Nation	12/1/2020	
36.0	Revised Line / SPOT	12/02/20-12/08/20	1	:30	9A- 10A (EST)	4	X	X	X	X	X			CBS (WSWG)	Daypart DT Live with Kelly and Ryan	12/1/2020	
36.1	Revised Line / SPOT	12/02/20-12/08/20	1	:30	9A- 10A (EST)		1	1	1	1	1			CBS (WSWG)	Daypart DT Live with Kelly and Ryan	12/1/2020	
36.2	Normal Line / SPOT	12/02/20-12/08/20	1	:30	9A- 10A (EST)	2	X	X	X	X	X	4	\$90.00	\$360.00	CBS (WSWG)	Daypart DT Live with Kelly and Ryan	12/1/2020
37.0	Revised Line / SPOT	12/02/20-12/08/20	1	:30	10A- 11A (EST)	4	X	X	X	X	X			CBS (WSWG)	Daypart DT Let's Make a Deal	12/1/2020	
37.1	Revised Line / SPOT	12/02/20-12/08/20	1	:30	10A- 11A (EST)		1	1	1	1	1			CBS (WSWG)	Daypart DT Let's Make a Deal	12/1/2020	
37.2	Normal Line / SPOT	12/02/20-12/08/20	1	:30	10A- 11A (EST)	2	X	X	X	X	X	4	\$100.00	\$400.00	CBS (WSWG)	Daypart DT Let's Make a Deal	12/1/2020

## CONFIRMATION CONTRACT

Accepted-Agency/Advertiser:

Date:

Accepted-Station:

Date:

Comments:

WSWG-DT CBS certify that our advertising sales agreements do not discriminate on the basis of race or ethnicity and that all such agreements will contain nondiscrimination clauses. This includes the placement, scheduling, and compl

B/E Bookend P/B Piggy Back

Printed At: 12:57 PM on Tuesday, December 1 2020