

# Sales Order

Station: **WSBG-FM** Buyer: \_\_\_\_\_  
 Contract Name: **FRIENDS OF STROUDSBURG PAC** Tax Schedule: \_\_\_\_\_ (None)  
 Contract#: **2013100668** Agency Commission %: **0**  
 Start Date: **5/12/17** End Date: **5/16/17** Billing Cycle: **Calendar**  
 Revenue Type: **Political Direct** Type: **Cash** Salesperson: **1843plin** Comm %: **0**  
 Advertiser: **FRIENDS OF STROUDSBURG PAC** Makegood Policy: **Within Contract Dates**  
 Address: **Paula Drive**  
 City: **Stroudsburg** State: **PA** Zip: **18360**  
 Product Name: \_\_\_\_\_  
 Competitive Code: **Political**

No	DATES		All wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$		
1	5/12/17	5/16/17		6:00 AM	10:00 AM	60	2	2			2			6	D	25.00	6	150.00	10	
2	5/12/17	5/16/17		10:00 AM	3:00 PM	60	2	2			2			6	D	25.00	6	150.00	10	
3	5/12/17	5/16/17		3:00 PM	7:00 PM	60	2	2			2			6	D	25.00	6	150.00	10	
4	5/13/17	5/14/17		6:00 AM	10:00 AM	60						2	2	4	D	10.00	4	40.00	10	
5	5/13/17	5/14/17		10:00 AM	3:00 PM	60						2	2	4	D	10.00	4	40.00	10	
6	5/13/17	5/14/17		3:00 PM	7:00 PM	60						2	2	4	D	10.00	4	40.00	10	

## Billing Projections: By Month

May 17  
 CA 570.00  
 ST 570.00

☒ Print Spot Prices

TOTAL SPOTS 30  
 GROSS TOTAL \$ 570.00  
 ADJUSTED SPOTS 30  
 ADJUSTED TOTAL \$ 570.00

## APPROVE DECLINE

☐ ☐ General Manager  
☐ ☐ Sales Manager  
☒ ☐ 1843bshe, 05/11/17 @3:26PM  
☐ ☐ Local Sales Manager

# Sales Order

Station: **WSBG-FM** Buyer: \_\_\_\_\_  
 Contract Name: **FRIENDS OF STROUDSBURG PAC-01** Tax Schedule: \_\_\_\_\_ (None)  
 Contract#: **2013100668** Agency Commission %: **0**  
 Start Date: **5/12/17** End Date: **5/16/17** Billing Cycle: **Calendar**  
 Revenue Type: **Political Direct** Type: **Cash** Salesperson: **1843plin** Comm %: **0**  
 Advertiser: **FRIENDS OF STROUDSBURG PAC** Makegood Policy: **Within Contract Dates**  
 Address: **Paula Drive**  
 City: **Stroudsburg** State: **PA** Zip: **18360**  
 Product Name: \_\_\_\_\_  
 Competitive Code: **Political**

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$		
1	5/12/17	5/16/17		6:00 AM	10:00 AM	60	2	2			2			6	D	25.00	6	150.00	10	
2	5/12/17	5/16/17		10:00 AM	3:00 PM	60	2	2			2			6	D	25.00	6	150.00	10	
3	5/12/17	5/16/17		3:00 PM	7:00 PM	60	2	2			2			6	D	25.00	6	150.00	10	
4	5/13/17	5/14/17		6:00 AM	10:00 AM	60						2	2	4	D	10.00	4	40.00	10	
5	5/13/17	5/14/17		10:00 AM	3:00 PM	60						2	2	4	D	10.00	4	40.00	10	
6	5/13/17	5/14/17		3:00 PM	7:00 PM	60						2	2	4	D	10.00	4	40.00	10	
7	5/15/17	5/15/17		3:00 PM	7:00 PM	60	2							2	D	25.00	2	50.00	10	
8	5/16/17	5/16/17		6:00 AM	10:00 AM	60		2						2	D	25.00	2	50.00	10	
9	5/16/17	5/16/17		10:00 AM	3:00 PM	60		2						2	D	25.00	2	50.00	10	
10	5/16/17	5/16/17		3:00 PM	7:00 PM	60		2						2	D	25.00	2	50.00	10	

## Billing Projections: By Month

May 17  
 CA 770.00  
 ST 770.00

☒ Print Spot Prices

TOTAL SPOTS 38  
 GROSS TOTAL \$ 770.00  
 ADJUSTED SPOTS 38  
 ADJUSTED TOTAL \$ 770.00

## APPROVE DECLINE

☐ ☐ General Manager  
☐ ☐ Sales Manager  
☒ ☐ 1843bshe, 05/11/17 @3:26PM  
☐ ☐ Local Sales Manager

Brad & Caroline Strasser  
613 Fuller Ave  
Stroudsburg, PA 18360

2365  
30-74285140

15 May 2017

Pay to the  
Order of USBG

\$ 200<sup>00</sup>/<sub>100</sub>

Two hundred

DOLLARS

USAA

Enjoy the little things


For

Red's Adv

Chasse

⑆314074289⑆ 07957254⑆

2365

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