



WTVY
285 N. Foster St.
Dothan, AL 36303
(334) 792-3195

CONTRACT

<u>Contract / Revision</u> 874525 /		<u>Alt Order #</u>
<u>Product</u> RunOff Election Order		
<u>Contract Dates</u> 07/09/18 - 07/17/18		<u>Estimate #</u> 709717
<u>Advertiser</u> US Chamber of Commerce		<u>Original Date / Revision</u> 07/06/18 / 07/16/18
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WTVY	<u>Account Executive</u> Dothan House	<u>Sales Office</u> Dothan National
<u>Special Handling</u>		
<u>Demographic</u> Adults 18+		
<u>Agency Code</u>	<u>Advertiser Code</u>	<u>Product 1/2</u>
<u>Agency Ref</u> 7742		<u>Advertiser Ref</u> 24211

And:

Del Cielo Media
1427 Leslie Avenue
Suite 102
Alexandria, VA 22301

Pd via cc 7.6.18
\$46,499.25

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	WTVY	07/09/18	07/17/18	M-F 9a-10a	9:00 AM-10:00 AM		:30				NM	14	\$1,050.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	07/09/18	07/15/18	2222--				10	\$75.00				
	Week:	07/16/18	07/22/18	22-----				4	\$75.00				
N 2	WTVY	07/09/18	07/17/18	Price Is Right	9:58 AM-11:00 AM		:30				NM	7	\$1,750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	07/09/18	07/15/18	1111--				5	\$250.00				
	Week:	07/16/18	07/22/18	11-----				2	\$250.00				
N 3	WTVY	07/09/18	07/17/18	Young and the Restless	11:00 AM-12:00 PM		:30				NM	7	\$1,120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	07/09/18	07/15/18	1111--				5	\$160.00				
	Week:	07/16/18	07/22/18	11-----				2	\$160.00				
N 4	WTVY	07/09/18	07/16/18	Live at Lunch	12:00 PM-12:30 PM		:30				NM	7	\$2,100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	07/09/18	07/15/18	11112--				6	\$300.00				
	Week:	07/16/18	07/22/18	1-----				1	\$300.00				
N 5	WTVY	07/09/18	07/16/18	Bold and Beautiful	12:30 PM-1:00 PM		:30				NM	6	\$1,800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	07/09/18	07/15/18	1111--				5	\$300.00				
	Week:	07/16/18	07/22/18	1-----				1	\$300.00				
N 6	WTVY	07/09/18	07/16/18	The Talk	1:00 PM-2:00 PM		:30				NM	12	\$900.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	07/09/18	07/15/18	2222--				10	\$75.00				
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
	2	WTVY	07/09/18-07/15/18	The Talk	1:00 PM-2:00 PM	MTuWThF----	:30		\$75.00		NM		
		See MG 6.13											
	13	WTVY	07/09/18-07/09/18	The Talk	1:00 PM-2:00 PM	M-----	:30		\$75.00		NM		
		Ⓜ MG for 6.2 07/09											
	Week:	07/16/18	07/22/18	2-----				2	\$75.00				
N 7	WTVY	07/09/18	07/16/18	Let's Make A Deal	2:00 PM-3:00 PM		:30				NM	7	\$525.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	07/09/18	07/15/18	12111--				6	\$75.00				
	Week:	07/16/18	07/22/18	1-----				1	\$75.00				
N 8	WTVY	07/09/18	07/16/18	M-F 3p-4p	3:00 PM-4:00 PM		:30				NM	7	\$490.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				

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Contract / Revision 874525 /		Alt Order #
Contract Dates 07/09/18 - 07/17/18	Product RunOff Election Order	Estimate # 709717
Advertiser US Chamber of Commerce		Original Date / Revision 07/06/18 / 07/16/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	11111--				5	\$70.00				
Week:		07/16/18	07/22/18	2-----				2	\$70.00				
N 9	WTVY	07/09/18	07/16/18	M-F 4p-5p	4:00 PM-5:00 PM		:30				NM	7	\$665.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	12111--				6	\$95.00				
Week:		07/16/18	07/22/18	1-----				1	\$95.00				
N 10	WTVY	07/09/18	07/17/18	WTVY News 4 @ 5a	5:00 AM-6:00 AM		:30				NM	14	\$3,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	22222--				10	\$250.00				
Week:		07/16/18	07/22/18	22-----				4	\$250.00				
N 11	WTVY	07/09/18	07/17/18	WTVY News 4 @ 6a	6:00 AM-7:00 AM		:30				NM	14	\$4,900.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	22222--				10	\$350.00				
Week:		07/16/18	07/22/18	22-----				4	\$350.00				
N 12	WTVY	07/09/18	07/17/18	CBS This Morning	7:00 AM-9:00 AM		:30				NM	14	\$2,800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	22222--				10	\$200.00				
Week:		07/16/18	07/22/18	22-----				4	\$200.00				
N 13	WTVY	07/15/18	07/15/18	CBS Sunday Morning	8:00 AM-9:30 AM		:30				NM	1	\$65.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	-----S				1	\$65.00				
N 14	WTVY	07/15/18	07/15/18	Face The Nation	9:30 AM-10:30 AM		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	-----S				1	\$100.00				
N 15	WTVY	07/09/18	07/16/18	WTVY News 4 @ 5p	5:00 PM-5:30 PM		:30				NM	8	\$6,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	12112--				7	\$750.00				
Week:		07/16/18	07/22/18	1-----				1	\$750.00				
N 16	WTVY	07/09/18	07/16/18	CBS Evening News	5:28 PM-6:00 PM		:30				NM	6	\$4,800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	11111--				5	\$800.00				
Week:		07/16/18	07/22/18	1-----				1	\$800.00				
N 17	WTVY	07/09/18	07/16/18	WTVY News 4 @ 6p	6:00 PM-6:30 PM		:30				NM	8	\$7,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	21111--				6	\$900.00				
Week:		07/16/18	07/22/18	2-----				2	\$900.00				
N 18	WTVY	07/15/18	07/15/18	WTVY Sunday Early News	5:00 PM-5:30 PM		:30				NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	-----S				1	\$400.00				
N 19	WTVY	07/09/18	07/17/18	Early Morning Rot M-F	4:00 AM-5:00 AM		:30				NM	7	\$280.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	11111--				5	\$40.00				
Week:		07/16/18	07/22/18	11-----				2	\$40.00				
N 20	WTVY	07/09/18	07/16/18	Late Show	10:35 PM-11:35 PM		:30				NM	12	\$1,140.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	22222--				10	\$95.00				
Week:		07/16/18	07/22/18	2-----				2	\$95.00				
N 21	WTVY	07/09/18	07/16/18	Late Late Show	11:35 PM-1:07 AM		:30				NM	11	\$440.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	22221--				9	\$40.00				
Week:		07/16/18	07/22/18	2-----				2	\$40.00				

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<u>Advertiser</u> US Chamber of Commere		<u>Original Date / Revision</u> 07/06/18 / 07/16/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
N 22	WTVY	07/09/18	07/16/18	WTVY News 4 @ 10p M-F	10:00 PM-10:35 PM		:30				NM	4	\$3,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	07/09/18	07/15/18	1-1-1--				3	\$800.00				
	Week:	07/16/18	07/22/18	1-----				1	\$800.00				
N 23	WTVY	07/15/18	07/15/18	WTVY News 4 @ 10p Sa-Su	10:00 PM-10:30 PM		:30				NM	1	\$650.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	07/09/18	07/15/18	-----S				1	\$650.00				
N 24	WTVY	07/09/18	07/16/18	M-F 630p-7p	6:30 PM-7:00 PM		:30				NM	6	\$3,600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	07/09/18	07/15/18	11111--				5	\$600.00				
	Week:	07/16/18	07/22/18	1-----				1	\$600.00				
N 25	WTVY	07/10/18	07/10/18	Tuesday Prime Hr 1	7:00 PM-8:00 PM		:30				NM	2	\$2,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	07/09/18	07/15/18	-T-----				2	\$1,100.00				
N 26	WTVY	07/10/18	07/10/18	Tuesday Prime Hr 2	8:00 PM-9:00 PM		:30				NM	2	\$1,600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	07/09/18	07/15/18	-T-----				2	\$800.00				
N 27	WTVY	07/14/18	07/14/18	CBS This Morning Saturday	5:57 AM-8:00 AM		:30				NM	2	\$130.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	07/09/18	07/15/18	-----S-				2	\$65.00				
N 28	WTVY	07/14/18	07/14/18	WTVY News 4 @ 6p Sa	6:00 PM-6:30 PM		:30				NM	2	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	07/09/18	07/15/18	-----S-				2	\$400.00				
N 29	WTVY	07/14/18	07/14/18	WTVY News 4 @ 10p Sa-Su	10:00 PM-10:30 PM		:30				NM	1	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	07/09/18	07/15/18	-----S-				1	\$500.00				
Totals								0.00				191	\$54,705.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
06/25/18 - 07/17/18	191	\$54,705.00	(\$8,205.75)	\$46,499.25
Totals	191	\$54,705.00	(\$8,205.75)	\$46,499.25

Signature: _____ **Date:** _____

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Alicia Raker

From: Wes Tomlin
Sent: Friday, July 6, 2018 4:21 PM
To: Alicia Raker
Subject: Fwd: New Pre-Paid Ad Purchase

Sent from my iPhone

Begin forwarded message:

From: <creditcardpayments@gray.tv>
Date: July 6, 2018 at 12:49:46 PM CDT
To: <accounting@delcielomedia.com>
Subject: New Pre-Paid Ad Purchase

WTVY
285 N Foster St.
Dothan, AL36303
334-792-3195

Confirmation #: ea43f373a5ec

Sale: Prepaid Advertising
Credit Card: Master Card
Number: *****0998

Sales Person: WTVY Sales
Contract Number: Del Cielo Media
Payment Amount: \$46,499.25

Transaction Date: 7/6/2018
Transaction Time: 1:49:46 PM

Contact Name: Del Cielo Media
Contact Phone: 703-518-4747
Billing Address: 1427 Leslie Ave Alexandria VA 22301
Contact E-mail: accounting@delcielomedia.com

Comments/Notes:
DCM pay for USCOC AL-2 709717 to WTVY-TV
Pre-payment received: Payment Received

Thank you for your pre-payment!

Order
874525

AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and Location: WTVY-TV, Dothan, AL	Date: 7/6/2018
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I, Del Cielo Media
do hereby request station time concerning the following issue:

USCOC AL-2

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
SEE ATTACHED					

This broadcast time will be used by: USCOC AL-2

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT
“COMMUNICATES A POLITICAL MATTER OF NATIONAL IMPORTANCE.”
FOR ALL OTHER ISSUE ADS, PLEASE GO TO PAGE 3.**

Programming that “communicates a political matter of national importance” includes (1) references to legally qualified candidates (presidential, vice presidential or congressional); (2) any election to Federal office (e.g., any references to “our next senator”, “our person in Washington” or “the President”); and (3) a national legislative issue of public importance (e.g., Affordable Care Act, revising the IRS tax code, federal gun control or any federal legislation).

Does the programming (in whole or in part) communicate “a message relating to any political matter of national importance?”

☒ **Yes**

☐ **No**

For programming that “communicates a message relating to any political matter of national importance,” list the name of the legally qualified candidate(s) the programming refers to, the offices being sought, the date(s) of the election(s) and/or the issue to which the communication refers (if applicable):

I represent that the payment for the above described broadcast time has been furnished by (name and address):

USCOC AL-2
1615 H St, NW, Washington, DC 20062

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the “sponsor”).

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

For programming that “communicates a message relating to any political matter of national importance,” attach Agreed Upon Schedule (Page 5)

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT
DOES NOT "COMMUNICATE A POLITICAL MATTER OF NATIONAL
IMPORTANCE"**

I represent that the payment for the above described broadcast time has been furnished by (name and address):

--

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

--

TO BE COMPLETED FOR ALL ISSUE ADVERTISEMENTS

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

The Sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement(s). **For the above-stated broadcast(s), the sponsor also agrees to prepare a script, transcript, or tape, which will be delivered to the station at least _____ before the time of the scheduled broadcasts.**

TO BE SIGNED BY ISSUE ADVERTISER (SPONSOR)

7/6/2018

Date



Signature

(703) 518-4747

Contact Phone Number

TO BE SIGNED BY STATION REPRESENTATIVE

☒ **Accepted**

☐ **Accepted in Part**

☐ **Rejected**



Signature



Printed Name



Title

AGREED UPON SCHEDULE

For All Issue Advertisements That Communicate a Message Relating to Any Political Matter of National Importance

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
<h1>SEE ATTACHED</h1>					

Attach proposed schedule with charges (if available): \$46,499.25

AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- (1) actual air time and charges for each spot;
- (2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- (3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

Note: Because the FCC requires that the political file contain the actual time the rate for spots “communicating a political matter of national importance” air, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that and rates for specific spots aired. The FCC’s online political files include a folder for “Terms and Disclosures.” NAB suggests that, for stations subject to the online public file rule, the names of contact person(s) be placed in that folder.