# Order #759888: Gary Loe P../Spangler/R../Jan-Feb 2022/

| Date        | Action                      | Line | Comment   | Ву          | Total \$   | # Spots | <b>Expected GRI</b> |
|-------------|-----------------------------|------|---|-------------|------------|---------|---------------------|
| 01/21/22 1: | 10:04 PM Processed          |      | <async process=""></async>                                      | Ashley Rit  | \$3,490.00 | 54      | 0.00                |
| 01/21/22 1: | 07:31 PM Approved           |      |   | Teri King ( | \$3,490.00 | 54      | 0.00                |
| 01/21/22 1: | 07:29 PM Approval Workflow  |      | [Business Manager - Business Office<br>Approval Needed Default] | Teri King ( | \$3,490.00 | 54      | 0.00                |
| 01/21/22 8: | 30:23 AM Approval Workflow  |      | [Sales Manager - Ready Default]                                 | Jack Lee (  | \$3,490.00 | 54      | 0.00                |
| 01/21/22 8: | 16:35 AM Ready for approval |      | New Order   | Debbie Mo   | \$3,490.00 | 54      | 0.00                |
| 01/21/22 8: | 13:16 AM New order created  |      | <new order=""></new>  | Debbie Mo   | \$0.00     | 0       | 0.00                |

## **ORDER**

| Orders     | Order / Rev:         | 759888               |                         |             |
|------------|----------------------|----------------------|-------------------------|-------------|
|            | Alt Order #:         |                      |                         |             |
|            | Product Desc:        | Jan-Feb 2022         |                         |             |
|            | Estimate:            |                      |                         | WNML-FM/AM  |
|            | Flight Dates:        | 01/24/22 - 02/13/22  | Primary AE:             | Debbie Moss |
|            | Original Date / Rev: | 01/21/22 / 01/21/22  | Sales Office:           | L-KNO       |
|            | Order Type:          | GENERAL              | Sales Region:           | Local       |
| Agency     | Name:                | Gary Loe Productions |                         |             |
|            | Buying Contact:      |                      | Billing Type:           | Cash        |
|            | Billing Contact:     |                      | Billing Calendar:       | Broadcast   |
|            |                      | PO Box 50444         | Billing Cycle:          | EOM/EOC     |
|            |                      | Knoxville, TN 37950  | Agency Commission:      | 15%         |
| Advertiser | Name:                | Spangler/R/Sheriff   |                         |             |
|            | Demographic:         | A25-54               | New Business Thru:      |             |
|            | Product Codes:       | Candidates           | Advertiser External ID: |             |
|            | Revenue Code 1:      | AGY-AVAIL            | Agency External ID:     |             |
|            | Revenue Code 2:      | POL-CAND             | Unit Code:              | General     |
|            | Revenue Code 3:      | POL-LR               | Order Separation:       | 00:15:00    |
|            | Priority:            | P-100                |                         |             |
| Bill Plan  |                      |                      | Totals                  |             |

| l Plan | То |
|--------|----|
| Plan   | 10 |

| D.,,       |          |         |              |            | · otaro       |         |              |            |        |
|------------|----------|---------|--------------|------------|---------------|---------|--------------|------------|--------|
| Start Date | End Date | # Spots | Gross Amount | Net Amount | Month         | # Spots | Gross Amount | Net Amount | Rating |
| 12/27/21   | 01/30/22 | 18      | \$1,170.00   | \$994.50   | January 2022  | 18      | \$1,170.00   | \$994.50   | 0.00   |
| 01/31/22   | 02/11/22 | 36      | \$2,320.00   | \$1,972.00 | February 2022 | 36      | \$2,320.00   | \$1,972.00 | 0.00   |
|            |          |         |              |            | Totals        | 54      | \$3,490.00   | \$2,966.50 | 0.00   |

#### **Account Executives**

| Account Executive | Sales Office | Sales Region | Start Date / End Date         | Order % |
|-------------------|--------------|--------------|-------------------------------|---------|
| Debbie Moss       | L-KNO        | Local        | Start Of Order - End Of Order | 100%    |

| Ln Ch Start       | End        | Inventory Code  | Break      | Start/End   | Time Days     | Len Sp | oots | Rate Pri I  | Rtg Type | Spots | Amount     |
|-------------------|------------|-----------------|------------|-------------|---------------|--------|------|-------------|----------|-------|------------|
| N 1 WNML 01/24/22 | 2 02/13/22 | M-F 9a-12p      | CM         | 9a-12p      | MTWTF         | :30    | 10   | \$60.00P-50 | 0.00 NM  | 29    | \$1,740.00 |
|                   |            | M-F             |            |             |               |        |      |             |          |       |            |
| Start Date        | End Date   | <u>Weekdays</u> | Spots/Week | <u>Rate</u> | <u>Rating</u> |        |      |             |          |       |            |
| Week: 01/24/22    | 01/30/22   | MTWTF           | 9          | \$60.00     | 0.00          |        |      |             |          |       |            |
| Week: 01/31/22    | 02/06/22   | MTWTF           | 10         | \$60.00     | 0.00          |        |      |             |          |       |            |
| Week: 02/07/22    | 02/13/22   | MTWTF           | 10         | \$60.00     | 0.00          |        |      |             |          |       |            |
| N 2 WNML 01/24/22 | 2 02/13/22 | M-F 9a-12p      | CM         | 9a-12p      | MTWTF         | :30    | 10   | \$70,00P-50 | 0.00 NM  | 25    | \$1,750.00 |
|                   |            | M-F             |            |             |               |        |      |             |          |       |            |
| Start Date        | End Date   | <u>Weekdays</u> | Spots/Week | <u>Rate</u> | <u>Rating</u> |        |      |             |          |       |            |
| Week: 01/24/22    | 01/30/22   | MTWTF           | 9          | \$70.00     | 0.00          |        |      |             |          |       |            |
| Week: 01/31/22    | 02/06/22   | MTWTF           | 8          | \$70.00     | 0.00          |        |      |             |          |       |            |
| Week: 02/07/22    | 02/13/22   | MTWTF           | 8          | \$70.00     | 0.00          |        |      |             |          |       |            |
|                   |            |                 |            |             |               |        |      | Т           | otals    | 54    | \$3,490.00 |

#### **Debbie Moss**

From: gary loe <garyloe@outlook.com>
Sent: Thursday, January 20, 2022 11:59 PM

To: Debbie Moss

**Subject:** [EXT]Media Buy Cumulus-Tom Spangler for Sheriff 2022

Debbie,

The Tom Spangler for Sheriff campaign is interested in placing :30 radio spots on these four radio programs, with a start date of Monday, January 24, 2022 and an ending date on or before Sunday, February 13, 2022:

Time/total # of spots/# of spots per program

NewsTalk 6-10a Phil Williams: 29 spots at 2 each weekday program

NewsTalk Sunday 12-2p State Your Case George Korda: 8 spots at 4 each Sunday program

WNML 9-Noon Erik Ainge: 29 spots at 2 each weekday program

WNML 3-7p Sports Talk Jimmy Hyams: 25 spots at 2 each weekday program

Please provide an invoice, and I will bring by a check Friday, January 20, 2022.

Thanks Debbie, Gary Loe (865)584-5842

**CAUTION**: This email originated from outside of the organization. Do not click links or open attachments unless you know the sender and you are sure the content is safe. Please report the message using the Report Message feature in your email client if you believe the email is suspicious.

### **CANDIDATE ADVERTISEMENT AGREEMENT FORM**

| See Order for proposed schedule and charges. S   | _  |
|--|--|
| 1, SARY V. 101   | , hereby request station time as follows:        |
| FEDER  | RAL CANDIDATE                                    |
| IDENTIFY CANDIDATE TYPE STATE  | OR LOCAL CANDIDATE                               |
|  |  |
| ALL QUESTIONS/BLOCK  | S MUST BE COMPLETED                              |
| Candidate name: Tom STANGLER   |  |
| Authorized committee:  TOM SPANGLER FO   | oz skeruf  |
| Agency requesting time (and contact information):  | 5, 2, 80, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, |
| N/A GARY LOFE TR   | ebuct tows                                       |
| Candidate's political party:   |  |
| Office sought (no acronyms or abbreviations):  KNOX COUNTY REPUBL  | ICAN   |
| Date of election: 3 MAY 2022   | General Primary                                  |
| Treasurer of candidate's authorized committee:   |  |
| tom Spanisher For  | 2 Story of                                       |
| The undersigned represents that:   |  |
| (1) the payment for the broadcast time requested has been fur  | -  |
| the candidate listed above who is a legally qualified car<br>the authorized committee of the legally qualified candi   |  |
| (2) this station is authorized to announce the time as paid for b  |  |
| (3) this station has disclosed its political advertising policies, inc   |  |
| and other sales practices.   |  |
| THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISC<br>IN THE PLACEMENT OF ADVERTISING.  | RIMINATION ON THE BASIS OF RACE OR ETHNICITY     |
| Candidate//Committee/Agency  | Station Representative                           |
| Signature: 1000 Signature: 100 | Signature: King                                  |
| Name: CARYV. LOE   | Name: Teri King                                  |
| Date of Request to Purchase Ad Time:   | Date of Station Agreement to Sell Time: //2//23  |

| Federal Candidate Certification: The undersigned hereby certifies that the to an opposing candidate or, if it does, (2) for a duration of at least four seconds and the candidate approved the broadcast and broadcast or if radio programming, contain the office being sought and that the candidate | contains a clearly identifiable photograph<br>a simultaneously displayed printed statem<br>d that the candidate and/or the candidate<br>ns a personal audio statement by the cand  | or similar image of the candidate<br>nent identifying the candidate, that<br>'s authorized committee paid for the |
|--|--|---|
| Candidate/Authorized Committee/A   | gency  |   |
| Signature:   |  |   |
| Name:  | J. LOE   |   |
| Date: 21 JANUARI   | 12022  |   |
| ТО   | BE COMPLETED BY STATION ON   | ILY   |
| Ad submitted to Station? Yes   | No   |   |
| Date ad received:  |  |   |
| Federal candidate certification signed (ab   | ove): Yes No   | N/A   |
| Rejected – provide reason (option  | not yet received to determine sponsor ID) nal): omptly upload updated final form when co   |   |
| Date and nature of follow-ups, if any (e.g.  | , insufficient sponsor ID tag):  |   |
| Contract #: 759888   | Station Call Letters:  | Date Received/Requested:  |
| Est. #:  | Station Location:  | Run Start and End Dates:  |
| use this space to document schedule of ti<br>purchased or attach separately. If station v  | affic system print-out) or other documents<br>me purchased, when spots actually aired,<br>will not upload the actual times spots aired<br>information immediately should be placed | the rates charged and the classes of time<br>I until an invoice is generated, the name                            |

### **INVOICE**



WNML-FM/AM 4711 Old Kingston Pike Knoxville, TN 37919 Main: (865) 588-6511 Billing:

www.sportsradiownml.com

Billing Address:

Gary Loe Productions Attention: Accounts Payable PO Box 50444 Knoxville, TN 37950

Send Payment To:

WNML-FM/AM Cumulus Media- Knoxville 3640 Momentum Place Chicago, IL 60689-5336

| WNML-FM             |   |  |  |
|---------------------|---|--|--|
| AA3068661           | Order #   | 759888   |  |
| 02/20/22            | Alt Order #   |  |  |
| February 2022       | Deal #  |  |  |
| 01/31/22 - 02/11/22 | Flight Dates  | 01/24/22 - 02/13/22  |  |
| Spangler/R/Sheriff  |   |  |  |
| Jan-Feb 2022        |   |  |  |
|                     |   |  |  |
| Account Executive   | Debbie Moss   |  |  |
| Sales Office        | Local-Knoxville TN  |  |  |
| Sales Region        | Local   |  |  |
| Agency Code         |   |  |  |
| Advertiser Code     |   |  |  |
| Billing Calendar    | Broadcast   |  |  |
| Billing Type        | Cash  |  |  |
| Special Handling    |   |  |  |
| Agency Ref          |   |  |  |
| Advertiser Ref      |   |  |  |
| Product 1           |   |  |  |
| Product 2           |   |  |  |
|                     | AA3068661 02/20/22 February 2022 01/31/22 - 02/11/22 Spangler/R/Sheriff Jan-Feb 2022 Account Executive Sales Office Sales Region Agency Code Advertiser Code Billing Calendar Billing Type Special Handling Agency Ref Advertiser Ref Product 1 | AA3068661 Order #  02/20/22 Alt Order #  February 2022 Deal #  01/31/22 - 02/11/22 Flight Dates  Spangler/R/Sheriff  Jan-Feb 2022  Account Executive Debbie Moss  Sales Office Local-Knoxvil  Sales Region Local  Agency Code  Advertiser Code  Billing Calendar Broadcast  Billing Type Cash  Special Handling  Agency Ref  Advertiser Ref  Product 1 |  |

|            |                                  |                      |                  |                  |                        |              | Spots/                |             |        |         |             |
|------------|----------------------------------|----------------------|------------------|------------------|------------------------|--------------|-----------------------|-------------|--------|---------|-------------|
| Line Start | Date End Date                    | Descripti            | on               | Start/End Time   | MTWTFSS                | Length       | Week                  | Rate        | Туре   |         |             |
| 1 01/24    | /22 02/13/22                     | M-F                  |                  | 9a-12p           | МГWГF                  | :30          | 10                    | \$60.00     | NM     |         |             |
| Weeks      |                                  |                      | MTWTFSS          | Spots/Week       | <u>Rate</u>            |              |                       |             |        |         |             |
|            | 01/31/22                         | 02/06/22             | MTWTF            | 10               | \$60.00                |              |                       |             |        |         | _           |
| Spots: #   |                                  |                      | r Time Descrip   | <u>otion</u>     | Start/End Time         |              | <u>h</u> <u>Ad-ID</u> |             |        | Rate 7  |             |
| 15         | _                                |                      | :45 AM M-F       |                  | 9a-12p                 |              |                       | ForSheriff_ |        | \$60.00 |             |
| 10         |                                  |                      | :47 AM M-F       |                  | 9a-12p                 |              |                       | ForSheriff_ | _      | \$60.00 |             |
| 16         |                                  |                      | :17 AM M-F       |                  | 9a-12p                 |              |                       | ForSheriff_ | _      | \$60.00 |             |
| 13         |                                  |                      | :14 AM M-F       |                  | 9a-12p                 | _            | ,                     | ForSheriff_ |        | \$60.00 |             |
| 12         |                                  |                      | :15 AM M-F       |                  | 9a-12p                 |              |                       | ForSheriff_ |        | \$60.00 |             |
| 17         | _                                |                      | :31 AM M-F       |                  | 9a-12p                 |              |                       | ForSheriff_ |        | \$60.00 |             |
| 11         |                                  |                      | :31 AM M-F       |                  | 9a-12p                 |              |                       | ForSheriff_ | _      | \$60.00 |             |
| 19         | WNML Th 02                       |                      | :27 AM M-F       |                  | 9a-12p                 |              | ,                     | ForSheriff_ |        | \$60.00 | NM          |
| 18         | WNML F 02                        | 2/04/22 9:           | :57 AM M-F       |                  | 9a-12p                 | :3           | 0 Spangl er F         | ForSheriff_ | ReCut_ | \$60.00 | NM          |
| 14         | -                                |                      | :22 AM M-F       |                  | 9a-12p                 | :3           | 0 Spangl er F         | ForSheriff_ | ReCut_ | \$60.00 | NM          |
| Weeks      | s: <u>Start Date</u><br>02/07/22 | End Date<br>02/13/22 | MTWTFSS<br>MTWTF | Spots/Week<br>10 | <u>Rate</u><br>\$60.00 |              |                       |             |        |         |             |
| Spots: #   | <u>Ch</u> <u>Day</u> Ai          | ir Date Aiı          | r Time Descri    | otion_           | Start/End Time         | Lengt        | h Ad-ID               |             |        | Rate 7  | Type        |
| 25         | WNML M 02                        | 2/07/22 10:          | :45 AM M-F       |                  | 9a-12p                 | :3           | 0 Spangl er F         | orSheriff_  | ReCut_ | \$60.00 | NM          |
| 20         | WNML M 02                        | 2/07/22 10:          | :57 AM M-F       |                  | 9a-12p                 | :3           | 0 Spangl er F         | orSheriff_  | ReCut_ | \$60.00 | NM          |
| 26         | WNML Tu 02                       | 2/08/22 9:           | :44 AM M-F       |                  | 9a-12p                 | :3           | 0 Spangl er F         | orSheriff_  | ReCut_ | \$60.00 | NM          |
| 21         | WNML Tu 02                       | 2/08/22 10:          | :57 AM M-F       |                  | 9a-12p                 | :3           | 0 Spangl er F         | orSheriff_  | ReCut_ | \$60.00 | NM          |
| 23         | WNML W 02                        | 2/09/22 9:           | :30 AM M-F       |                  | 9a-12p                 | :3           | 0 Spangl er F         | orSheriff_  | ReCut_ | \$60.00 | NM          |
| 27         | WNML W 02                        | 2/09/22 10:          | :18 AM M-F       |                  | 9a-12p                 | :3           | 0 Spangl er F         | orSheriff_  | ReCut_ | \$60.00 | NM          |
| 22         | WNML Th 02                       | 2/10/22 9:           | :46 AM M-F       |                  | 9a-12p                 | :3           | 0 Spangl er F         | orSheriff_  | ReCut_ | \$60.00 | NM          |
| 28         | WNML Th 02                       | 2/10/22 11:          | :26 AM M-F       |                  | 9a-12p                 | :3           | 0 Spangl er F         | orSheriff_  | ReCut_ | \$60.00 | NM          |
| 29         | WNML F 02                        | 2/11/22 11:          | :27 AM M-F       |                  | 9a-12p                 | :3           | 0 Spangl er F         | orSheriff_  | ReCut_ | \$60.00 | NM          |
| 24         | WNML F 02                        | 2/11/22 11:          | :57 AM M-F       |                  | 9a-12p                 | :3           | 0 Spangl er F         | orSheriff_  | ReCut_ | \$60.00 | NM          |
| 2 01/24    | /22 02/13/22                     | M-F                  |                  | 9a-12p           | МГWГF                  | :30          | 10                    | \$70.00     | NM     |         |             |
| Weeks      | s: <u>Start Date</u><br>01/31/22 | End Date<br>02/06/22 | MTWTFSS<br>MTWTF | Spots/Week<br>8  | Rate<br>\$70.00        |              |                       |             |        |         |             |
| Spots: #   |                                  |                      | r Time Descrip   | otion            | Start/End Time         | <u>Lengt</u> | h Ad-ID               |             |        | Rate    | <u>Type</u> |

### **INVOICE**

Send Payment To:



WNML-FM/AM Cumulus Media- Knoxville 3640 Momentum Place Chicago, IL 60689-5336

| Invoice #    | AA3068661          | Invoice Month  | February 2022       |
|--------------|--------------------|----------------|---------------------|
| Invoice Date | 02/20/22           | Invoice Period | 01/31/22 - 02/11/22 |
| Advertiser   | Spangler/R/Sheriff |                |                     |
| Product      | Jan-Feb 2022       |                |                     |
| Estimate #   |                    |                |                     |

#### www.sportsradiownml.com

|            |                        |       |          |                  |                 |                        |        | Spots/      |             |        |            |
|------------|------------------------|-------|----------|------------------|-----------------|------------------------|--------|-------------|-------------|--------|------------|
| Line Start | Date En                | d Da  | ate Des  | cription         | Start/End Time  | MTWTFSS                | Length | Week        | Rate        | Type   |            |
| 2 01/24    | /22 02/                | /13/2 | 22 M-F   |                  | 9a-12p          | MTWTF                  | :30    | 10          | \$70.00     | NM     |            |
| Spots: #   | Ch [                   | Day   | Air Date | Air Time Descrip | otion           | Start/End Time         | Lengt  | h Ad-ID     |             |        | Rate Typ   |
| 10         | WNML                   | М     | 01/31/22 | 9:48 AM M-F      |                 | 9a-12p                 | :3     | 0 Spangl er | ForSheriff_ | ReCut_ | \$70.00 N  |
| 13         | WNML                   | Tu    | 02/01/22 | 10:31 AM M-F     |                 | 9a-12p                 | :3     | 0 Spangl er | ForSheriff_ | ReCut_ | \$70.00 N  |
| 16         | WNML                   | Tu    | 02/01/22 | 10:59 AM M-F     |                 | 9a-12p                 | :3     | 0 Spangl er | ForSheriff_ | ReCut_ | \$70.00 N  |
| 11         | WNML                   | W     | 02/02/22 | 9:46 AM M-F      |                 | 9a-12p                 | :3     | 0 Spangl er | ForSheriff_ | ReCut_ | \$70.00 N  |
| 15         | WNML                   | W     | 02/02/22 | 11:45 AM M-F     |                 | 9a-12p                 | :3     | 0 Spangl er | ForSheriff_ | ReCut_ | \$70.00 N  |
| 14         | WNML                   | Th    | 02/03/22 | 11:15 AM M-F     |                 | 9a-12p                 | :3     | 0 Spangl er | ForSheriff_ | ReCut_ | \$70.00 N  |
| 12         | WNML                   | F     | 02/04/22 | 9:29 AM M-F      |                 | 9a-12p                 | :3     | 0 Spangl er | ForSheriff_ | ReCut_ | \$70.00 N  |
| 17         | WNML                   | F     | 02/04/22 | 11:46 AM M-F     |                 | 9a-12p                 | :3     | 0 Spangl er | ForSheriff_ | ReCut_ | \$70.00 N  |
| Week       | s: <u>Star</u><br>02/0 |       |          |                  | Spots/Week<br>8 | <u>Rate</u><br>\$70.00 |        |             |             |        |            |
| Spots: #   |                        | Day   | Air Date | Air Time Descri  |                 | Start/End Time         | Lenat  | h Ad-ID     |             |        | Rate Typ   |
| 23         | WNML                   | M     | 02/07/22 | 9:30 AM M-F      |                 | 9a-12p                 |        |             | ForSheriff_ | ReCut_ | \$70.00 NI |
| 18         | WNML                   | М     | 02/07/22 | 11:58 AM M-F     |                 | 9a-12p                 | :3     | 0 Spangl er | ForSheriff_ | ReCut_ | \$70.00 NI |
| 20         | WNML                   | Tu    | 02/08/22 | 10:27 AM M-F     |                 | 9a-12p                 | :3     | 0 Spangl er | ForSheriff_ | ReCut_ | \$70.00 NI |
| 22         | WNML                   | W     | 02/09/22 | 11:33 AM M-F     |                 | 9a-12p                 | :3     | 0 Spangl er | ForSheriff_ | ReCut_ | \$70.00 NI |
| 24         | WNML                   | Th    | 02/10/22 | 9:33 AM M-F      |                 | 9a-12p                 | :3     | 0 Spangl er | ForSheriff_ | ReCut_ | \$70.00 NI |
| 19         | WNML                   | Th    | 02/10/22 | 10:43 AM M-F     |                 | 9a-12p                 | :3     | 0 Spangl er | ForSheriff_ | ReCut_ | \$70.00 NI |
| 25         | WNML                   | F     | 02/11/22 | 9:57 AM M-F      |                 | 9a-12p                 | :3     | 0 Spangl er | ForSheriff_ | ReCut_ | \$70.00 NI |
| 21         | WNML                   | F     | 02/11/22 | 11:47 AM M-F     |                 | 9a-12p                 | :3     | 0 Spangl er | ForSheriff_ | ReCut_ | \$70.00 N  |
|            |                        |       |          |                  |                 | Total Spots            | ;      | 36          |             |        |            |

#### **DUE NET 30: 1.5% Service Fee on Credit Cards**

| \$2,320.00 | <u>Gross Total</u>                            |
|------------|---|
| \$348.00   | Agency Commission                             |
| \$1,972.00 | Net Amount Due                                |
| \$0.00     | Invoice Balance as of 02/25/22 10:41:59 PM ET |