



**WHO**  
**1801 Grand Ave**  
**Des Moines, IA 50309**  
**(515) 242-3500**

# CONTRACT

<u>Contract / Revision</u> 735209 /		<u>Alt Order #</u> 09228404
<u>Product</u> HUBBELL FOR GOV		
<u>Contract Dates</u> 10/29/18 - 11/06/18		<u>Estimate #</u> 428
<u>Advertiser</u> Hubbell, Fred/D/Governor		<u>Original Date / Revision</u> 09/21/18 / 10/25/18
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WHO	<u>Account Executive</u> Todd Shockley	<u>Sales Office</u> NSO Chicago
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>Agy Code</u>	<u>Advertiser Code</u>	<u>Product 1/2</u>
<u>Agency Ref</u>	<u>Advertiser Ref</u>	

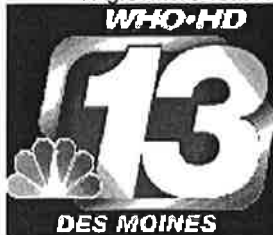
And:

**AL Media**  
**222 W. Ontario Street**  
**Suite# 600**  
**Chicago, IL 60654**

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	13	10/29/18	11/02/18	Today In Iowa	5:00 AM-5:30 AM		:30				NM	3	\$525.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	MTWTF--				3	\$175.00				
N 2	13	11/05/18	11/06/18	Today In Iowa	5:00 AM-5:30 AM		:30				NM	2	\$650.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/05/18	11/11/18	MT-----				2	\$325.00				
N 3	13	10/29/18	11/02/18	Today In Iowa	5:30 AM-6:00 AM		:30				NM	2	\$450.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	MTWTF--				2	\$225.00				
N 4	13	11/05/18	11/06/18	Today In Iowa	5:30 AM-6:00 AM		:30				NM	2	\$900.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/05/18	11/11/18	MT-----				2	\$450.00				
N 5	13	10/29/18	11/02/18	Today In Iowa	6:00 AM-7:00 AM		:30				NM	3	\$1,650.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	MTWTF--				3	\$550.00				
N 6	13	11/05/18	11/06/18	Today In Iowa	6:00 AM-7:00 AM		:30				NM	3	\$3,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/05/18	11/11/18	MT-----				3	\$1,000.00				
N 7	13	10/29/18	11/02/18	Today	7:00 AM-9:00 AM		:30				NM	4	\$3,900.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	MTWTF--				4	\$975.00				
N 8	13	11/05/18	11/06/18	Today	7:00 AM-9:00 AM		:30				NM	3	\$2,925.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/05/18	11/11/18	MT-----				3	\$975.00				
N 9	13	11/03/18	11/03/18	Sa 8a-10a	8:00 AM-10:00 AM		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-----1-				1	\$150.00				
N 10	13	11/04/18	11/04/18	Su 7a-8a	7:00 AM-8:00 AM		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-----1				1	\$200.00				
N 11	13	11/04/18	11/04/18	Su 8a-10a	8:00 AM-10:00 AM		:30				NM	2	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-----2				2	\$150.00				
N 12	13	11/04/18	11/04/18	Su 930-10a	9:30 AM-10:00 AM		:30				NM	1	\$175.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

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Contract / Revision	Alt Order #
735209 /	09228404

Contract Dates	Product	Estimate #
10/29/18 - 11/06/18	HUBBELL FOR GOV	428

Advertiser	Original Date / Revision
Hubbell, Fred/D/Governor	09/21/18 / 10/25/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-----1				1	\$175.00				
N 13	13	11/04/18	11/04/18	Su 10a-11a	10:00 AM-11:00 AM		:30				NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-----1				1	\$1,800.00				
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
	1	13	10/29/18-11/04/18	Su 10a-11a	10:00 AM-11:00 AM	-----Su	:30		<del>\$1,800.00</del>		NM		
Credited													
N 14	13	10/29/18	11/02/18	M-F 9a-10a	9:00 AM-10:00 AM		:30				NM	3	\$1,125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	MTWTF--				3	\$375.00				
N 15	13	11/05/18	11/06/18	M-F 9a-10a	9:00 AM-10:00 AM		:30				NM	2	\$1,350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/05/18	11/11/18	MT-----				2	\$675.00				
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
	1	13	11/05/18-11/11/18	M-F 9a-10a	9:00 AM-10:00 AM	MTu-----	:30		<del>\$675.00</del>		NM		
See MG 15.3, 15.4													
	2	13	11/05/18-11/11/18	M-F 9a-10a	9:00 AM-10:00 AM	MTu-----	:30		<del>\$675.00</del>		NM		
See MG 15.3, 15.4													
	3	13	11/05/18-11/06/18	M-F 9a-10a	9:00 AM-10:00 AM	MTu-----	:30		\$675.00		NM		
Ⓜ MG for 15.1, 15.2													
	4	13	11/05/18-11/06/18	M-F 9a-10a	9:00 AM-10:00 AM	MTu-----	:30		\$675.00		NM		
Ⓜ MG for 15.1, 15.2													
N 16	13	10/29/18	11/02/18	M-F 10a-11a	10:00 AM-11:00 AM		:30				NM	3	\$375.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	MTWTF--				3	\$125.00				
N 17	13	11/05/18	11/06/18	M-F 10a-11a	10:00 AM-11:00 AM		:30				NM	2	\$450.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/05/18	11/11/18	MT-----				2	\$225.00				
N 18	13	10/29/18	11/02/18	M-F 11a-12p	11:00 AM-12:00 PM		:30				NM	3	\$225.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	MTWTF--				3	\$75.00				
N 19	13	11/05/18	11/06/18	M-F 11a-12p	11:00 AM-12:00 PM		:30				NM	2	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/05/18	11/11/18	MT-----				2	\$125.00				
N 20	13	10/29/18	11/02/18	Channel 13 News @ Noon	12:00 PM-1:00 PM		:30				NM	3	\$330.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	MTWTF--				3	\$110.00				
N 21	13	11/05/18	11/05/18	Channel 13 News @ Noon	12:00 PM-1:00 PM		:30				NM	1	\$375.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/05/18	11/11/18	1-----				1	\$575.00				
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
	1	13	11/05/18-11/11/18	Channel 13 News @ Noon	12:00 PM-1:00 PM	-----	:30		<del>\$575.00</del>		NM		
See MG 21.2													
	2	13	11/05/18-11/05/18	Channel 13 News @ Noon	12:00 PM-1:00 PM	-----	:30		\$375.00		NM		
Ⓜ MG for 21.1 11/05													
N 22	13	10/29/18	11/02/18	M-F 1p-2p	1:00 PM-2:00 PM		:30				NM	3	\$825.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	MTWTF--				3	\$275.00				
N 23	13	11/05/18	11/05/18	M-F 1p-2p	1:00 PM-2:00 PM		:30				NM	1	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/05/18	11/11/18	1-----				1	\$275.00				

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<u>Contract Dates</u> 10/29/18 - 11/06/18	<u>Product</u> HUBBELL FOR GOV	<u>Estimate #</u> 428
<u>Advertiser</u> Hubbell, Fred/D/Governor		<u>Original Date / Revision</u> 09/21/18 / 10/25/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
	1	13	11/05/18-11/11/18	M-F 1p-2p	1:00 PM-2:00 PM	M-----	:30		\$275.00		NM		
	See MG 23.2												
	2	13	11/05/18-11/05/18	M-F 1p-2p	1:00 PM-2:00 PM	M-----	:30		\$500.00		NM		
	Ⓜ MG for 23.1 11/05												
N 24	13	10/29/18	11/02/18	M-F 330p-4p	330p-4p		:30				NM	3	\$825.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	MTWTF--				3	\$275.00				
N 25	13	11/05/18	11/05/18	M-F 330p-4p	330p-4p		:30				NM	2	\$950.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/05/18	11/11/18	2-----				2	\$475.00				
N 26	13	10/29/18	11/02/18	Channel 13 News @ 4p	4:00 PM-5:00 PM		:30				NM	3	\$375.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	MTWTF--				3	\$125.00				
N 27	13	11/05/18	11/05/18	Channel 13 News @ 4p	4:00 PM-5:00 PM		:30				NM	1	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/05/18	11/11/18	1-----				1	\$500.00				
N 28	13	10/29/18	11/02/18	Channel 13 News @ 5p	5:00 PM-5:30 PM		:30				NM	2	\$2,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	MTWTF--				2	\$1,000.00				
N 29	13	11/05/18	11/05/18	Channel 13 News @ 5p	5:00 PM-5:30 PM		:30				NM	1	\$1,775.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/05/18	11/11/18	1-----				1	\$1,775.00				
N 30	13	10/29/18	11/02/18	Channel 13 News @ 6p	6:00 PM-6:30 PM		:30				NM	1	\$1,475.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	MTWTF--				1	\$1,475.00				
N 31	13	11/05/18	11/05/18	Channel 13 News @ 6p	6:00 PM-6:30 PM		:30				NM	1	\$2,925.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/05/18	11/11/18	1-----				1	\$2,925.00				
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
	1	13	11/05/18-11/11/18	Channel 13 News @ 6p	6:00 PM-6:30 PM	M-----	:30		\$2,925.00		NM		
	See MG 31.2												
	2	13	11/05/18-11/05/18	Channel 13 News @ 6p	6:00 PM-6:30 PM	M-----	:30		\$2,925.00		NM		
	Ⓜ MG for 31.1 11/05												
N 32	13	11/03/18	11/03/18	Channel 13 News @ 6p	6:00 PM-6:30 PM		:30				NM	1	\$375.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-----1-				1	\$375.00				
N 33	13	11/04/18	11/04/18	Channel 13 News @ 5p	5:00 PM-5:30 PM		:30				NM	1	\$325.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-----1				1	\$325.00				
N 34	13	10/29/18	11/02/18	M-F 630p-7p	6:30 PM-7:00 PM		:30				NM	2	\$3,400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	MTWTF--				2	\$1,700.00				
N 35	13	11/05/18	11/05/18	M-F 630p-7p	6:30 PM-7:00 PM		:30				NM	1	\$3,400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/05/18	11/11/18	1-----				1	\$3,400.00				
N 36	13	10/29/18	10/29/18	Monday Prime 2 HR	7:00 PM-9:00 PM		:30				NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	1-----				1	\$3,200.00				

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<u>Advertiser</u> Hubbell, Fred/D/Governoi		<u>Original Date / Revision</u> 09/21/18 / 10/25/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>		<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
1	13	10/29/18-11/04/18		Monday Prime 2 HR	7:00 PM-9:00 PM	M-----	:30		<del>\$3,200.00</del>		NM		
See MG 36.2													
2	13	10/29/18-10/29/18		Monday Prime 2 HR	7:00 PM-9:00 PM	M-----	:30		<del>\$3,250.00</del>		NM		
(M) Credited													
N 37	13	11/05/18	11/05/18	Monday Prime 2 HR	7:00 PM-9:00 PM		:30				NM	1	\$6,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/05/18	11/11/18	1-----				1	\$6,000.00				
N 38	13	11/01/18	11/01/18	Thursday Prime Hour 3	9:00 PM-10:00 PM		:30				NM	1	\$2,025.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	---1---				1	\$2,025.00				
N 39	13	11/03/18	11/03/18	Sa 630p-7p	6:30 PM-7:00 PM		:30				NM	1	\$725.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-----1-				1	\$725.00				
N 40	13	10/29/18	11/02/18	Channel 13 News @ 10p	10:00 PM-10:35 PM		:30				NM	2	\$2,300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	MTWTF--				2	\$1,150.00				
N 41	13	11/05/18	11/05/18	Channel 13 News @ 10p	10:00 PM-10:35 PM		:30				NM	1	\$2,075.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/05/18	11/11/18	1-----				1	\$3,750.00				
<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>		<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
1	13	11/05/18-11/11/18		Channel 13 News @ 10p	10:00 PM-10:35 PM	-----	:30		<del>\$3,750.00</del>		NM		
See MG 41.2													
2	13	11/05/18-11/05/18		Channel 13 News @ 10p	10:00 PM-10:35 PM	-----	:30		\$2,075.00		NM		
(M) MG for 41.1 11/05													
N 42	13	11/03/18	11/03/18	Sa 10p-1030p	10:00 PM-10:35 PM		:30				NM	1	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-----1-				1	\$1,000.00				
N 43	13	11/04/18	11/04/18	Late Run News	10:40 PM-11:10 PM		:30				NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-----1				1	\$1,000.00				
<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>		<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
1	13	10/29/18-11/04/18		Late Run News	10:40 PM-11:10 PM	-----Su	:30		<del>\$1,000.00</del>		NM		
Credited													
N 44	13	10/29/18	11/02/18	M-F 1035p-1135p	10:35 PM-11:35 PM		:30				NM	2	\$900.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	MTWTF--				2	\$450.00				
N 45	13	11/05/18	11/05/18	M-F 1035p-1135p	10:35 PM-11:35 PM		:30				NM	1	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/05/18	11/11/18	1-----				1	\$800.00				
<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>		<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
1	13	11/05/18-11/11/18		M-F 1035p-1135p	10:35 PM-11:35 PM	-----	:30		<del>\$800.00</del>		NM		
See MG 45.2													
2	13	11/05/18-11/05/18		M-F 1035p-1135p	10:35 PM-11:35 PM	-----	:30		\$800.00		NM		
(M) MG for 45.1 11/05													
N 46	13	11/03/18	11/03/18	Sa 1030p-12a	10:35 PM-12:05 AM		:30				NM	1	\$450.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-----1-				1	\$450.00				
N 47	13	11/04/18	11/04/18	NFL Reg Ssn Gm	Various		:30				NM	2	\$9,900.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-----S				2	\$4,950.00				

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**WHO**  
**1801 Grand Ave**  
**Des Moines, IA 50309**  
**(515) 242-3500**

Contract / Revision	Alt Order #
735209 /	09228404

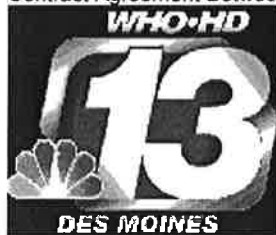
Contract Dates	Product	Estimate #
10/29/18 - 11/06/18	HUBBELL FOR GOV	428

Advertiser	Original Date / Revision
Hubbell, Fred/D/Governo	09/21/18 / 10/25/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 48	13	10/30/18	10/30/18	Tuesday Prime Hour 1	7p-8p		:30				NM	1	\$3,150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-T-----				1	\$3,150.00				
N 49	13	10/29/18	10/29/18	Monday Prime 2 HR	Various		:30				NM	1	\$3,250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	M-----				1	\$3,250.00				
N 50	13	10/29/18	11/02/18	Today In Iowa	6a-7a		:30				NM	3	\$1,650.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	MTWTF--				3	\$550.00				
N 51	13	10/29/18	11/02/18	Today	7a-9a		:30				NM	1	\$975.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	MTWTF--				1	\$975.00				
N 52	13	10/29/18	11/02/18	Channel 13 News @ 5p	5p-530p		:30				NM	3	\$3,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	MTWTF--				3	\$1,000.00				
N 53	13	10/29/18	11/02/18	Channel 13 News @ 6p	6p-630p		:30				NM	2	\$2,950.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	MTWTF--				2	\$1,475.00				
N 54	13	10/29/18	11/02/18	M-F 1235a-105a	1235a-105a		:30				NM	2	\$20.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	MTWTF--				2	\$10.00				
N 55	13	10/29/18	11/02/18	Today In Iowa	530a-6a		:30				NM	3	\$675.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	MTWTF--				3	\$225.00				
N 56	13	11/04/18	11/04/18	NFL Reg Ssn Pre Gm	Various		:30				NM	1	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-----S				1	\$800.00				
N 57	13	11/05/18	11/05/18	Channel 13 News @ 10p	10p-1035p		:30				NM	1	\$2,075.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/05/18	11/11/18	M-----				1	\$2,075.00				
N 58	13	11/05/18	11/05/18	Channel 13 News @ 6p	6p-630p		:30				NM	1	\$2,925.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/05/18	11/11/18	M-----				1	\$2,925.00				
N 59	13	11/05/18	11/05/18	Channel 13 News @ 4p	4p-5p		:30				NM	2	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/05/18	11/11/18	M-----				2	\$500.00				
N 60	13	10/31/18	10/31/18	Wednesday Prime Hour 2	8p-9p		:30				NM	1	\$2,600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	--W----				1	\$2,600.00				
N 61	13	10/30/18	10/30/18	Tuesday Prime Hour 1	7p-8p		:30				NM	1	\$3,150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-T-----				1	\$3,150.00				
N 62	13	10/30/18	10/30/18	Tuesday Prime Hour 2	8p-9p		:30				NM	1	\$7,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-T-----				1	\$7,000.00				
N 63	13	11/05/18	11/06/18	Channel 13 News @ Noon	12p-1p		:30				NM	1	\$375.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/05/18	11/11/18	MT-----				1	\$375.00				
N 64	13	10/29/18	11/02/18	Channel 13 News @ 10p	10p-1035p		:30				NM	3	\$3,450.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				

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**1801 Grand Ave**  
**Des Moines, IA 50309**  
**(515) 242-3500**

Contract / Revision	Alt Order #
735209 /	09228404

Contract Dates	Product	Estimate #
10/29/18 - 11/06/18	HUBBELL FOR GOV	428

Advertiser	Original Date / Revision
Hubbell, Fred/D/Governor	09/21/18 / 10/25/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		10/29/18	11/04/18	MTWTF--				3	\$1,150.00					
N 65	13	10/29/18	11/02/18	M-F 1035p-1135p	1035p-1135p		:30				NM	5	\$2,250.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		10/29/18	11/04/18	MTWTF--				5	\$450.00					
N 66	13	10/29/18	11/02/18	Today	7a-9a		:30				NM	2	\$1,950.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		10/29/18	11/04/18	MTWTF--				2	\$975.00					
N 67	13	10/29/18	11/02/18	Today In Iowa	5a-530a		:30				NM	1	\$175.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		10/29/18	11/04/18	MTWTF--				1	\$175.00					
N 68	13	11/02/18	11/02/18	Friday Prime Hour 1	7p-8p		:30				NM	1	\$400.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		10/29/18	11/04/18	----F--				1	\$400.00					
Totals								0.00					119	\$108,950.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
10/29/18 - 11/06/18	119	\$108,950.00	(\$16,342.50)	\$92,607.50
<b>Totals</b>	119	\$108,950.00	(\$16,342.50)	\$92,607.50

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

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