

CANDIDATE ADVERTISEMENT AGREEMENT FORM

See **Order** for proposed schedule and charges. See **Invoice** for actual schedule and charges.

I, Crossroads Media LLC, hereby request station time as follows:

IDENTIFY CANDIDATE TYPE

FEDERAL CANDIDATE

STATE OR LOCAL CANDIDATE

ALL QUESTIONS/BLOCKS MUST BE COMPLETED

Candidate name:

Greg Abbott

Authorized committee:

Texans for Greg Abbott

Agency requesting time (and contact information):

N/A Crossroads Media, LLC

Candidate's political party:

Republican

Office sought (no acronyms or abbreviations):

Governor

Date of election:

11/8/2022

General

Primary

Treasurer of candidate's authorized committee: **John L. Nau**

The undersigned represents that:

(1) the payment for the broadcast time requested has been furnished by (check one box below):

the candidate listed above who is a legally qualified candidate, or

the authorized committee of the legally qualified candidate listed above;

(2) this station is authorized to announce the time as paid for by such person or entity; and

(3) this station has disclosed its political advertising policies, including applicable classes and rates, discount, promotion and other sales practices (not applicable to federal candidates).

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

Candidate/Committee/Agency

Signature:

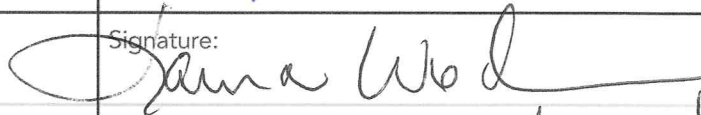


Name: Media Buyer

Date of Request to Purchase Ad Time: 8/25/2022

Station Representative

Signature:



Name: LAURA Wiederhold

Date of Station Agreement to Sell Time: 9-8-22

Federal Candidate Certification:

The undersigned hereby certifies that the broadcast matter to be aired pursuant to this disclosure either (1) does not refer to an opposing candidate or, if it does, (2) contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast and that the candidate and/or the candidate's authorized committee paid for the broadcast or if radio programming, contains a personal audio statement by the candidate that identifies the candidate, the office being sought and that the candidate has approved the broadcast.

Candidate/Authorized Committee/Agency

Signature:



Name: Crossroads Media LLC

Date:

TO BE COMPLETED BY STATION ONLY

Ad submitted to Station? Yes No ~~Date ad received: _____~~

Note: Must have separate PB-19 Forms for each version of the ad (i.e., for every ad with differing copy).

Federal candidate certification signed (above): Yes No N/A

Disposition:

Accepted

Accepted IN PART (e.g., ad copy not yet received to determine sponsor ID)*

Rejected – provide reason:

*Upload partially accepted form, then promptly upload updated final form when complete.

Date and nature of follow-ups, if any (e.g., insufficient sponsor ID tag):

Contract #: 3604451

Station Call Letters: KUST-FM

Date Received/Requested: 9-8-20

Est. #: 6670

Station Location: Temple, TX
608 moody ln 76504

Run Start and End Dates: 9-20-22 / 9-26-22

Upload order, this form and invoice (or traffic system print-out) or other documents reflecting this transaction to the OPIF or use this space to document schedule of time purchased, when spots actually aired, the rates charged and the classes of time purchased or attach separately. If station will not upload the actual times spots aired until an invoice is generated, the name of a contact person who can provide that information immediately should be placed in the "Terms and Disclosures" folder in the OPIF.

Sep 08, 22
 CONT# 36123751 Mod# Ver# 1 (Last =)
 REP CHRISTAL RADIO
 TO KUSJ-FM (Killeen-Temple, TX)
 FM LATONYA CHENAULT
 OFF PHILADELPHIA
 AGY CROSSROADS MEDIA
 ADDR 66 CANAL CENTER PLAZA, SUITE 555
 ALEXANDRIA, VA 22314

DDS CONT# 0
 C/P/E: / / 6670
 SALESPERSON FAX#
 PH # 703-299-1760

BYR EMILY MILHOAN
 ADV GREG ABBOTT FOR GOVERNOR
 PDT Texans For Greg Abbott
 FLT Sep 20, 22 - Sep 26, 22

* REP ORDER COMMENT *

** 9/8/2022 11:31:00 AM: CROSSROADS MEDIA: PLEASE UTILIZE ELECTRONIC INVOICING: RADIOINVOICES
 ID CODE: R113800 OR 9913800; MARKETRON ID CODE: 182859
 ** 9/8/2022 11:31:00 AM: POPULATIONBUYTYPE: CPP.
 ** 9/8/2022 11:31:00 AM: THIS IS A NEW ISSUE/POLITICAL ORDER. PLEASE NOTE THERE IS A 24 HOUR
 CANCELLATION POLICY ON ALL ISSUE/POLITICAL ORDERS. PLEASE CONFIRM WITH
 ANGELA.HOMAN@KATZMEDIA.COM OR CALL 215-557-4230. THANK YOU!

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF Day	NPD	RATE	TOT SPTS
		FLIGHT 1							
	1.1	.T....	6A - 10A	60	09/20/2022 - 09/20/2022	1D	3	\$13.00	3
	1.2	.T....	10A - 3P	60	09/20/2022 - 09/20/2022	1D	3	\$13.00	3
	1.3	.T....	3P - 7P	60	09/20/2022 - 09/20/2022	1D	3	\$13.00	3
					** FLIGHT TOTALS **		9	\$117.00	
		FLIGHT 2							
	2.1	..W....	6A - 10A	60	09/21/2022 - 09/21/2022	1D	3	\$13.00	3
	2.2	..W....	10A - 3P	60	09/21/2022 - 09/21/2022	1D	3	\$13.00	3
	2.3	..W....	3P - 7P	60	09/21/2022 - 09/21/2022	1D	3	\$13.00	3
					** FLIGHT TOTALS **		9	\$117.00	
		FLIGHT 3							
	3.1	...T...	6A - 10A	60	09/22/2022 - 09/22/2022	1D	3	\$13.00	3
	3.2	...T...	10A - 3P	60	09/22/2022 - 09/22/2022	1D	3	\$13.00	3
	3.3	...T...	3P - 7P	60	09/22/2022 - 09/22/2022	1D	3	\$13.00	3
					** FLIGHT TOTALS **		9	\$117.00	
		FLIGHT 4							
	4.1	....F..	6A - 10A	60	09/23/2022 - 09/23/2022	1D	3	\$13.00	3
	4.2	....F..	10A - 3P	60	09/23/2022 - 09/23/2022	1D	3	\$13.00	3
	4.3	....F..	3P - 7P	60	09/23/2022 - 09/23/2022	1D	3	\$13.00	3

Sep 08, 22
 CONT# 36123751 Mod# Ver# 1 (Last =)
 REP CHRISTAL RADIO

DDS CONT# 0
 C/P/E: / / 6670

				** FLIGHT TOTALS **			9	\$117.00	
		FLIGHT 5							
5.1	M.....		6A - 10A	60	09/26/2022 - 09/26/2022	1D	3	\$13.00	3
5.2	M.....		10A - 3P	60	09/26/2022 - 09/26/2022	1D	3	\$13.00	3
5.3	M.....		3P - 7P	60	09/26/2022 - 09/26/2022	1D	3	\$13.00	3
				** FLIGHT TOTALS **			9	\$117.00	

	Sep 22	Oct 22					
SPOTS	36	9					
CASH	468.00	117.00					
TRADE	0.00	0.00					
NSL	0.00	0.00					
TOTAL	468.00	117.00					

							TOTAL
SPOTS							45
CASH							585.00
TRADE							0.00
NSL							0.00
TOTAL							585.00

**** Competitive Comments ****

SVC: FA99 MSA CustRadio
 Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

CONTRACT



KUSJ-FM
 608 Moody Lane
 Temple, TX 76504
 (254) 773-5252

<u>Contract / Revision</u> 3604451 /		<u>Alt Order #</u> 36123751
<u>Advertiser</u> Greg Abbott for Governor		<u>Original Date / Revision</u> 09/08/22 / 09/08/22
<u>Contract Dates</u> 09/20/22 - 09/26/22	<u>Estimate #</u> 6670	
<u>Product</u> Texans For Greg Abbott		
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> KUSJ-FM	<u>Account Executive</u> Katz Philadelphia	<u>Sales Office</u> Katz Philadelphia
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>Agy Code</u> RI13800	<u>Advertiser Code</u>	<u>Product 1/2</u>
<u>Agency Ref</u>	<u>Advertiser Ref</u>	

And:

Crossroads Media
 66 Canal Center Plaza Suite 555
 Alexandria, VA 22314

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	KUSJ	09/20/22	09/26/22	M-F AM Drive	6:00 AM-10:00 AM		1:00			NM	15	\$195.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/20/22	09/26/22	33333--				15	\$13.00			
N 2	KUSJ	09/20/22	09/26/22	M-F Midday	10:00 AM-3:00 PM		1:00			NM	15	\$195.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/20/22	09/26/22	33333--				15	\$13.00			
N 3	KUSJ	09/20/22	09/26/22	M-F PM Drive	3:00 PM-7:00 PM		1:00			NM	15	\$195.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/20/22	09/26/22	33333--				15	\$13.00			
Totals											45	\$585.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
08/29/22 - 09/25/22	36	\$468.00	(\$70.20)	\$397.80
09/26/22 - 09/26/22	9	\$117.00	(\$17.55)	\$99.45
Totals	45	\$585.00	(\$87.75)	\$497.25

Signature: _____ **Date:** _____

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

CANDIDATE ADVERTISEMENT AGREEMENT FORM

See **Order** for proposed schedule and charges. See **Invoice** for actual schedule and charges.

I, Crossroads Media LLC, hereby request station time as follows:

IDENTIFY CANDIDATE TYPE

FEDERAL CANDIDATE

STATE OR LOCAL CANDIDATE

ALL QUESTIONS/BLOCKS MUST BE COMPLETED

Candidate name:

Greg Abbott

Authorized committee:

Texans for Greg Abbott

Agency requesting time (and contact information):

N/A Crossroads Media, LLC

Candidate's political party:

Republican

Office sought (no acronyms or abbreviations):

Governor

Date of election:

11/8/2022

General

Primary

Treasurer of candidate's authorized committee: **John L. Nau**

The undersigned represents that:

(1) the payment for the broadcast time requested has been furnished by (check one box below):

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the authorized committee of the legally qualified candidate listed above;

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THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

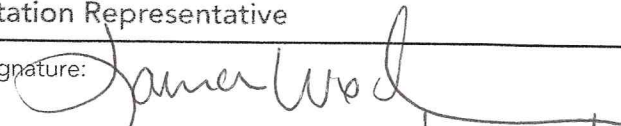
Candidate/Committee/Agency

Station Representative

Signature:



Signature:



Name: Media Buyer

Name:

LAURA Wiederhold

Date of Request to Purchase Ad Time: 8/25/2022

Date of Station Agreement to Sell Time:

9-8-22

Federal Candidate Certification:

The undersigned hereby certifies that the broadcast matter to be aired pursuant to this disclosure either (1) does not refer to an opposing candidate or, if it does, (2) contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast and that the candidate and/or the candidate's authorized committee paid for the broadcast or if radio programming, contains a personal audio statement by the candidate that identifies the candidate, the office being sought and that the candidate has approved the broadcast.

Candidate/Authorized Committee/Agency

Signature:



Name: Crossroads Media LLC

Date:

TO BE COMPLETED BY STATION ONLY

Ad submitted to Station? Yes No Date ad received:

Note: Must have separate PB-19 Forms for each version of the ad (i.e., for every ad with differing copy).

Federal candidate certification signed (above): Yes No N/A

Disposition:

- Accepted
- Accepted IN PART (e.g., ad copy not yet received to determine sponsor ID)*
- Rejected – provide reason:

*Upload partially accepted form, then promptly upload updated final form when complete.

Date and nature of follow-ups, if any (e.g., insufficient sponsor ID tag):

Contract #: 3604449	Station Call Letters: KTEM-AM	Date Received/Requested:
Est. #: 6670	Station Location: Temple, TX 76504 608 Moody Lane	Run Start and End Dates: 9-20-22 / 9-26-22

Upload order, this form and invoice (or traffic system print-out) or other documents reflecting this transaction to the OPIF or use this space to document schedule of time purchased, when spots actually aired, the rates charged and the classes of time purchased or attach separately. If station will not upload the actual times spots aired until an invoice is generated, the name of a contact person who can provide that information immediately should be placed in the "Terms and Disclosures" folder in the OPIF.

Sep 08, 22
 CONT# 36123750 Mod# Ver# 1 (Last =)
 REP CHRISTAL RADIO
 TO KTEM-AM (Killeen-Temple, TX)
 FM LATONYA CHENAULT
 OFF PHILADELPHIA
 AGY CROSSROADS MEDIA
 ADDR 66 CANAL CENTER PLAZA, SUITE 555
 ALEXANDRIA, VA 22314

DDS CONT# 0
 C/P/E: / / 6670
 SALESPERSON FAX#
 PH # 703-299-1760

BYR EMILY MILHOAN
 ADV GREG ABBOTT FOR GOVERNOR
 PDT Texans For Greg Abbott
 FLT Sep 20, 22 - Sep 26, 22

* REP ORDER COMMENT *

** 9/8/2022 11:31:00 AM: CROSSROADS MEDIA: PLEASE UTILIZE ELECTRONIC INVOICING: RADIOINVOICES
 ID CODE: R113800 OR 9913800; MARKETRON ID CODE: 182859
 ** 9/8/2022 11:31:00 AM: POPULATIONBUYTYPE: CPP.
 ** 9/8/2022 11:31:00 AM: THIS IS A NEW ISSUE/POLITICAL ORDER. PLEASE NOTE THERE IS A 24 HOUR
 CANCELLATION POLICY ON ALL ISSUE/POLITICAL ORDERS. PLEASE CONFIRM WITH
 ANGELA.HOMAN@KATZMEDIA.COM OR CALL 215-557-4230. THANK YOU!

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF Day	NPD	RATE	TOT SPTS
		FLIGHT 1							
	1.1	.T.....	6A - 10A	60	09/20/2022 - 09/20/2022	1D	3	\$5.00	3
	1.2	.T.....	10A - 3P	60	09/20/2022 - 09/20/2022	1D	3	\$6.00	3
	1.3	.T.....	3P - 7P	60	09/20/2022 - 09/20/2022	1D	3	\$6.00	3
					** FLIGHT TOTALS **		9	\$51.00	
		FLIGHT 2							
	2.1	..W....	6A - 10A	60	09/21/2022 - 09/21/2022	1D	3	\$5.00	3
	2.2	..W....	10A - 3P	60	09/21/2022 - 09/21/2022	1D	3	\$6.00	3
	2.3	..W....	3P - 7P	60	09/21/2022 - 09/21/2022	1D	3	\$6.00	3
					** FLIGHT TOTALS **		9	\$51.00	
		FLIGHT 3							
	3.1	...T...	6A - 10A	60	09/22/2022 - 09/22/2022	1D	3	\$5.00	3
	3.2	...T...	10A - 3P	60	09/22/2022 - 09/22/2022	1D	3	\$6.00	3
	3.3	...T...	3P - 7P	60	09/22/2022 - 09/22/2022	1D	3	\$6.00	3
					** FLIGHT TOTALS **		9	\$51.00	
		FLIGHT 4							
	4.1	....F..	6A - 10A	60	09/23/2022 - 09/23/2022	1D	3	\$5.00	3
	4.2	....F..	10A - 3P	60	09/23/2022 - 09/23/2022	1D	3	\$6.00	3
	4.3	....F..	3P - 7P	60	09/23/2022 - 09/23/2022	1D	3	\$6.00	3

Sep 08, 22

CONT# 36123750 Mod# Ver# 1 (Last =)
 REP CHRISTAL RADIO

DDS CONT# 0
 C/P/E: / / 6670

				** FLIGHT TOTALS **			9	\$51.00	
		FLIGHT 5							
5.1	M.....		6A - 10A	60	09/26/2022 - 09/26/2022	1D	3	\$5.00	3
5.2	M.....		10A - 3P	60	09/26/2022 - 09/26/2022	1D	3	\$6.00	3
5.3	M.....		3P - 7P	60	09/26/2022 - 09/26/2022	1D	3	\$6.00	3
				** FLIGHT TOTALS **			9	\$51.00	

	Sep 22	Oct 22				
SPOTS	36	9				
CASH	204.00	51.00				
TRADE	0.00	0.00				
NSL	0.00	0.00				
TOTAL	204.00	51.00				

						TOTAL
SPOTS						45
CASH						255.00
TRADE						0.00
NSL						0.00
TOTAL						255.00

**** Competitive Comments ****

SVC: FA99 MSA CustRadio
 Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

CONTRACT

KTEM KTEM-AM
NEWSRADIO 14 608 Moody Lane
 Temple, TX 76504
 (254) 773-5252

<u>Contract / Revision</u> 3604449 /		<u>Alt Order #</u> 36123750
<u>Advertiser</u> Greg Abbott for Governor		<u>Original Date / Revision</u> 09/08/22 / 09/08/22
<u>Contract Dates</u> 09/20/22 - 09/26/22	<u>Estimate #</u> 6670	
<u>Product</u> Texans For Greg Abbott		
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> KTEM-AM	<u>Account Executive</u> Katz Philadelphia	<u>Sales Office</u> Katz Philadelphia
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>Agy Code</u> R113800	<u>Advertiser Code</u>	<u>Product 1/2</u>
<u>Agency Ref</u>	<u>Advertiser Ref</u>	

And:

Crossroads Media
 66 Canal Center Plaza Suite 555
 Alexandria, VA 22314

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	KTEM	09/20/22	09/26/22	M-F AM Drive	6:00 AM-10:00 AM		1:00			NM	15	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/20/22	09/26/22	33333--				15	\$5.00			
N 2	KTEM	09/20/22	09/26/22	M-F Midday	10:00 AM-3:00 PM		1:00			NM	15	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/20/22	09/26/22	33333--				15	\$6.00			
N 3	KTEM	09/20/22	09/26/22	M-F PM Drive	3:00 PM-7:00 PM		1:00			NM	15	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/20/22	09/26/22	33333--				15	\$6.00			
Totals											45	\$255.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
08/29/22 - 09/25/22	36	\$204.00	(\$30.60)	\$173.40
09/26/22 - 09/26/22	9	\$51.00	(\$7.65)	\$43.35
Totals	45	\$255.00	(\$38.25)	\$216.75

Signature: _____ Date: _____

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.