WDJQ-FM 393 Smyth Avenue NE PO Box 2356 Alliance OH 44601 330 450-9250

Order# Date Entered Sales Person Billing Cycle Conflict 1

4424 10/22/2015 Donna Nixdorf Broadcast Political

Date Range СоОр

10/26/2015 - 11/03/2015

No

BERNABEI, TOM FOR MAYOR C/O WRL ADVERTISING 4470 DRESSLER RD NW CANTON OH 44718

	Station	Date Range	Time Range	Len	Schedule	Repeated	Comment	Rate	Qty	Total
1	WDJQ-FM	10/26/2015-11/03/2015	06:00:00-09:59:59	00:30	2,2,2,2,0,0	All Weeks		38.00	14	532.00
2	WDJQ-FM	10/26/2015-11/02/2015	10:00:00-14:59:59	00:30	2,2,2,2,2,0,0	All Weeks		38.00	12	456.00
3	WDJQ-FM	10/31/2015-10/31/2015	10:00:00-14:59:59	00:30	0,0,0,0,0,3,0	All Weeks		30.00	3	90.00
						Tota				1078.00

Projected Billing		Count	Gross	Total
November	2015	29	1078.00	1078.00
		29	1078.00	1078.00

That you! Marked Bren Mercal toler Customer Printed 10/22/2015 16:42:35



ADVERTISER: Bernabei SALESPERS	SON: Donna DATE: 1	0/22/2015
TYPE OF BUSINESS:  ESTIMATE #: Bernabie 2015  CO-OP:  AGENCY: WRL Advertising  STREET: 4470 Dressler Rd. NW	[x] New Order [ ] Local [x] Local Agency [ ] Regional Agency [ ] National – Katz	[ ] Co-Op [ ] Political [ ] Sponsor [ ] Trade
CITY/ZIP: Canton OH 44718 BUYER: Todd Locke PHONE: 330.493.8866 FAX: REP: REP PHONE:	[x] Standard Broadcast [] Calendar	[] 60 second [x ] 30 second [ ] Promo [x ] OK for internet

Suffix	DAY	PART	BRO	OAL	)CA	ST F	PAT	TEI	RN	Spots week	Flight	DATE	S	Rate	Cart
			M	Т	W	Т	F	S	S						
	6a	10a	2	2	2	2	2			10	1w	10/26	10/30	\$38	
	10a	3p	2	2	2	2	2			10	1w	10/26	10/30	\$38	
	10a	3р						3		3	1w	10/31	10/31	\$30	
	6a	10a	2							2	1w	11/2	11/2	\$38	
	10a	3р	2							2	1w	11/2	11/2	\$38	
	6a	10a		2						2	1w	11/3	11/3	\$38	
СОММ	ENTS:	Berna	ibei p	oliti	cal					SPO	OTS	RA	TE	TO	ΓAL
			•							2	26	\$38		\$988	
										3		\$30		\$90	
										\$1078					

#### **CUSTOMER SIGNATURE:**

D.A. PETERSON INC. DBA WZKL/WDPN RADIO REQUIRES A 14 DAY WRITTEN CANCELLATION NOTICE TO TERMINATE THIS CONTRACT. A 15% PENALTY WILL BE IMPOSED CANCELLED PORTION OF THE ORDER, UNLESS A 14 DAY NOTICE IS RECEIVED. THE PENALTY FEE WILL BE DUE AND PAYABLE TO THE RADIO STATION WITHIN 30 DASY OF THE CANCELLATION NOTICE.

WDJQ-FM 393 Smyth Avenue NE PO Box 2356 Alliance OH 44601 330 450-9250

Order # 4419
Date Entered 10/20/2015
Sales Person Billing Cycle Conflict 1 Political

Date Range 10/26/2015 - 11/03/2015 CoOp No

WERREN, CURT 4433 38TH ST NW SUITE 4 CANTON OH 44718

	Station	Date Range	Time Range	Len	Schedule	D: 11				
	WDJQ-FM	10/26/2015-11/03/2015	06:00:00-09:59:59			Repeated	Comment	Rate	Qty	Total
2		4-1-4			1,1,1,1,1,0,0	All Weeks		38.00	7	266.00
	**************************************	10/31/2013-10/31/2015	10:00:00-14:59:59	00:30	0,0,0,0,0,3,0	All Weeks		30.00	3	90.00
_						Total				356.00
	cted Billing						Count	Gro	200	Total
Nover	mber					2015	10	356		356.00
							10	356.	.00	356.00

Customer	Sales Person
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WDJQ-FM 393 Smyth Avenue NE PO Box 2356 Alliance OH 44601 330 450-9250

Order # 4419 Date Entered 10/20/2015 Sales Person Donna Nixdorf Billing Cycle Broadcast Conflict 1 Political

Date Range 10/26/2015 - 11/03/2015 No

CoOp

WERREN, CURT C/O SHANNON ENGLISH MARKETING 4433 38TH STREET SUITE 4 CANTON OH 44718

	Station	Date Range	Time Range	Len	Schedule	Repeated	Comment	Rate	Qty	Total
1	WDJQ-FM	10/26/2015-11/03/2015	06:00:00-09:59:59	00:30	1,1,1,1,1,0,0	All Weeks		38.00	7	266.00
2	WDJQ-FM	10/31/2015-10/31/2015	10:00:00-14:59:59	00:30	0,0,0,0,0,3,0	All Weeks		30.00	3	90.00
						Subt	otal			356.00
						Ager	ncy Commiss	ion		53.40
						Tota				302.60
Pro	jected Billing						Count	Gro	oss	Total
Nov	ember/					2015	10	356	.00	302.60
							10	356	.00	302.60

Customer	Sales Person

WDJQ-FM 393 Smyth Avenue NE PO Box 2356 Alliance OH 44601 330 450-9250

Order# Date Entered Billing Cycle Conflict 1 Date Range

4419 10/20/2015 Sales Person Donna Nixdorf Broadcast Political

CoOp

10/26/2015 - 11/03/2015

No

WERREN, CURT C/O SHANNON ENGLISH MARKETING 4433 38TH STREET SUITE 4 CANTON OH 44718

Station	Date Range	Time Range	Len	Schedule	Popostod	Comment			
			_	1,1,1,1,1,0,0	All Weeks		Rate 0	⊋ty 7	Total 266.00
2 VVDJQ-FM	10/31/2015-10/31/2015	10:00:00-14:59:59	00:30	0,0,0,0,0,3,0	All Weeks		30.00	3	90.00
					Sub	total			356.00
			Agency Commission	ion		53.40			
					Tota			302.60	
Projected Billing						Count	0		
November					2015	10	Gros: 356.00		Total
					2010	10	356.00	_	302.60 302.60
							330.00		302.60

Customer	Sales Person	



ADVERTISER: Curt Werren TYPE OF BUSINESS: ESTIMATE #: 2015 CO-OP: AGENCY: SHANNON ENGLISH MARKETING STREET: 4433 38th St NW Suite 4 Canton, Ohio 44718 Phone: 330.433.2888	[x] New Order [] Local [x] Local Agency [] Regional Agency [] National – Katz	E: 10/21/2015  [ ] Co-Op  [ ] Political  [ ] Sponsor  [ ] Trade
BUYER: Shannon English PHONE: (330) 433.2888 FAX:	[ ] Standard Broadcast [x ] Calendar	[] 60 second [x] 30 second [x] Promo [x] OK for internet

Suffix	DAYPART	BR	DAI	DCA:	ST P	AT	TEI	RN	Spots	Flight	D. mag				
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0a	3p	_							2	1w	11/2	11/3	\$38		
							3		3	1w	10/31				
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		00 101	Curt	venen	1				7		\$38		TOTAL		
								1			730		, <b>5</b> 2	66	
								- 1	3		\$30		\$90		
								- 1	TOTAL: S	356			230		
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CUSTOMER SIGNATURE:

D.A. PETERSON INC. DBA WDJQ / WDPN RADIO REQUIRES A 14 DAY WRITTEN CANCELLATION NOTICE TO TERMINATE THIS CONTRACT, A 15% PENALTY WILL BE IMPOSED CANCELLED PORTION OF THE ORDER, UNLESS A 14 DAY NOTICE IS RECEIVED. THE PENALTY FEE WILL BE DUE AND PAYABLE TO THE RADIO STATION WITHIN 30 DASY OF THE CANCELLATION NOTICE.

### WDPN/WDJQ

## AGREEMENT FORM FOR POLITICAL BROADCASTS

STATION and LC I, manual lifted	MIRMINIA		FM Al	Date Date	D 2 g)(on behalf of)_ cal party for the o	Curt N	20 <u>15</u> Verven DGE
in the General	<u>U</u> electio	on to be hel	d on	3/15	, do hereby re	quest station ti	me as follows
Length of Broadcast	Time of Rota or Pac 		Days O	Class of Time PUU1(2)	Times Per Week 	No. of Weeks	Rate 
Date of First I		Da	te of Last Br	oadcast	Total Charges:_	* 356	
The broadcast time I represent that the And you are authorother than an indicate and offices of a characteristic state.	e payment fo brized to anno vidual person	or the above bunce the ti	e described by the desc	for by such person ( ) an associati	on or entity. The	entity furnishin incorporated g	
I agree to indemn that may ensue from prepare a script of scheduled broadce the broadcast.) The and discount, prorest the time described the preceding sense.	om the perfor r transcription asts. (Note: the station has motional and therein is con	mance of the second of the two pred of two pred of the two pred of	ne above-sta ill be delivere ceding sente to me its pol practices. ( proved or au	ated broadcasts.  ed to the station and apprint and advertising and another the preceduthorized by the control and another the precedure	For the above-s at least	tated broadcas before didate persona g: applicable class by be deleted.)	ts I also agree to ore the time of the appears during asses and rates; The purchase of committee. (Note:
п Accepted п	Rejected	Bv		•	Title		

This request, whether accepted or rejected, will be available for public inspection for a period of two years.

WDJQ-FM 393 Smyth Avenue NE PO Box 2356 Alliance OH 44601 330 450-9250

Order# 4420 Date Entered 10/20/2015 Sales Person House Account Billing Cycle Calendar Conflict 1 Political

Date Range CoOp 10/22/2015 - 11/03/2015 No

HEALY FOR MAYOR TEAM HEALY COMM/ JACK DE SARIO 501 52ND ST NW CANTON OH 44709

1	Station	Date Range	Time Range	Len	Cobadul					
2	WDJQ-FM WDJQ-FM		06:00:00-06:59:59	01:00	', ', ', ', ', ', ', ', ', ', ', ', ', '	Repeated All Weeks	Comment	Rate	Qty	Tota
3	WDJQ-FM	10/22/2015-10/30/2015	07:00:00-07:50:50		3,1,0,0,0,0,0	All Weeks		38.00 38.00	7	266.00 152.00
•	WDJQ-FM WDJQ-FM	10/00/05 15	07:00:00-07:59:59	01:00	1,1,1,1,1,0,0 3,2,0,0,0,0,0	All Weeks All Weeks		38.00	7	266.00
	WDJQ-FM	11/02/2015-11/03/2015	22.25.55.55	01:00	1,1,1,1,1,0,0	All Weeks		38.00 38.00	5 7	190.00
	WDJQ-FM WDJQ-FM	10/22/2015-10/30/2015	17:00:00-17:59:59		3,2,0,0,0,0,0 1,1,1,1,1,0,0	All Weeks		38.00	5	266.00 190.00
		11/02/2015-11/03/2015	17:00:00-17:59:59			All Weeks All Weeks		35.00 35.00	7	245.00
oje	ected Billing					Total		35.00	3	105.00 1680.00

Projected Billing	Total			1680.00
October November		ount	Gross	Total
November	2015	28	1043.00	1043.00
	2015	17	637.00	637.00
		45	1680.00	1680.00

Customer		
	Sales Person	
Printed 10/22/2015 15:20:00		

TODAY'S HIT MUSIC SALESPERSON: ESTIMATE #: AGENCY: [] New Order [] Co-Op STREET: [ ] Local Political CITY/ZIP: [ ] Local Agency [] Sponsor [] Trade [] Regional Agency BUYER: National - Katz 60 second PHONE:\_ [] 30 second ₹AX:\_ Promo [ ] Standard Broadcast [] Stream Only EP: Calendar Month [ ]Ok to Stream EP PHONE:

ıffix	DAY	PART			BROAD	CAST I	ATTEF	Ŋ		Spots week	Flight	DATE	S	Rate	Car
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WDJQ-FM 393 Smyth Avenue NE PO Box 2356 Alliance OH 44601 330 450-9250

Order # Date Entered 10/15/2015 Billing Cycle

Sales Person House Account Calendar Political

4416

Conflict 1 Date Range CoOp

10/10/2015 - 10/16/2015

No

RESNICK, ERIC-CANDIDATE FOR SCHOOL BOARD 1828 GRACE AVE NE CANTON OH 44705

	Station	Date Range	Time Range	Len	Schedule	Repeated	Comment	Rate	Qtv	Total
1	WDJQ-FM	10/10/2015-10/10/2015					3 spots M	60.00	1	60.00
2	WDJQ-FM	10/16/2015-10/16/2015	19:00:00-21:59:59	00:30	0,0,0,0,1,0,0	All Weeks		90.00	1	90.00
						Tota				150.00

Projected Billing		Count	Gross	Total
October	2015	2	150.00	150.00
		2	150.00	150.00

Customer	S	Sales Person



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WDJQ-FM 393 Smyth Avenue NE PO Box 2356 Alliance OH 44601 330 450-9250

Order # 4416
Date Entered 10/15/2015
Sales Person House Account
Conflict 1 Political
Date Range 10/10/2015 - 10/10/2015

CoOp

No

RESNICK, ERIC-CANDIDATE FOR SCHOOL BOARD 1828 GRACE AVE NE CANTON OH 44705

Station 1 WDJQ-FM	Date Range 10/10/2015-10/10/2015	Time Range	Len	Schedule	Repeated	Comment 3 spots M	Rate Qty 60.00 1	Total 60.00
Decision I Day					Tota			60.00
Projected Billing October						Count	Gross	Total
					2015	1	60.00	60.00
						1	60.00	60.00

Customer Sales F	Person
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# WDJQ / WDPN 2015 POLITICAL RATES (NET) General Election- Nov 3rd

WDJQ - Q92

WDPN AM1310

DAY	DAYPART	RATES
MON FRI	6a-Mid	\$28.00
MON FRI	6a-10a	\$38.00
MON FRI	10a-3p	\$38.00
MON FRI	3p-7p	\$35.00
MON-FRI	7p-Mid	\$18.00
MON FRI	6а-7р	\$38.00
MON FRI	Mid-6a	\$10.00
MON-SUN	6a-7p	\$25.00
MON-SUN	6a-Mid	\$20.00
MON-SUN	6a-6a	\$18.00
SATURDAY	6a-Mid	\$30.00
SATURDAY	6a-10a	\$30.00
SATURDAY	10a-3p	\$30.00
SATURDAY	3p-8p	\$30.00
SATURDAY	8p-Mid	\$30.00
SATURDAY	6a-7p	\$30.00
SATURDAY	Mid-6a	\$10.00
SUNDAY	6a-Mid	\$30.00
SUNDAY	6a-10a	\$30.00
SUNDAY	10a-3p	\$30.00
SUNDAY	3p-8p	\$30.00
SUNDAY	8p-Mid	\$30.00
SUNDAY	6a-7p	\$30.00
SUNDAY	Mid-6a	\$10.00

\$8.00	Mid-6a	MON-FRI
\$12.50	6a-7p	MON-FRI
\$12.00	7p-Mid	MON-FRI
\$15.00	3р-7р	MON-FRI
\$15.00	10a-3p	MON-FRI
\$15.00	6a-10a	MON-FRI
\$10.00	6a-Mid	MON-FRI
RATES	DAYPART	DAY

SATURDAY	MON-SUN	MON-SUN	MON-SUN						
Mid-6a	6a-7p	7p-Mid	3p-7p	10a-3p	6a-10a	6a-Mid	6a-6a	6a-Mid	6a-7p
\$10.00	\$15.00	\$15.00	\$15.00	\$15.00	\$15.00	\$15.00	\$10.00	\$13.00	\$15.00

| SUNDAY  |
|---------|---------|---------|---------|---------|---------|---------|
| Mid-6a  | 6a-7p   | 8p-Mid  | 3p-8p   | 10a-3p  | 6a-10a  | 6a-Mid  |
| \$10.00 | \$15.00 | \$15.00 | \$15.00 | \$15.00 | \$15.00 | \$15.00 |

All candidates are limited to three (3) commercials per daypart: 6a-10a, 10a-3p, 3p-7p, 7p-Mid, Mid-6a
Please review the Election Policy requirements on reverse side.