

CONTRACT



WTOL-TV Toledo
730 North Summit
Toledo, OH 43604
(419) 248-1111

And:

GMMB
3050 K St NW
Suite 100
Washington, DC 20007

<u>Contract / Revision</u> 1577376 /		<u>Alt Order #</u> 08360829
<u>Product</u> HILLARY FOR AMERICA		
<u>Contract Dates</u> 09/20/16 - 09/26/16	<u>Estimate #</u> 5286	
<u>Advertiser</u> POL/Clinton, Hillary/D/United States Presiden		<u>Original Date / Revision</u> 09/01/16 / 10/21/16
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WTOL	<u>Account Executive</u> Dorie Penafiel	<u>Sales Office</u> HRP-Washingto
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>Agy Code</u>	<u>Advertiser Code</u> 278	<u>Product 1/2</u> 295
<u>Agency Ref</u>		<u>Advertiser Ref</u>

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	WTOL	09/20/16	09/23/16	SYN M-F 10-11a	10a-11a		:30				NM	4	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/19/16	09/25/16	- TWTF - -				4	\$25.00				
N 2	WTOL	09/20/16	09/23/16	11pm News M-F	1057-1135pm		:30				NM	3	\$675.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/19/16	09/25/16	- TWTF - -				3	\$225.00				
N 3	WTOL	09/20/16	09/23/16	STEPHEN COLBERT	1135p-1237a		:30				NM	1	\$25.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/19/16	09/25/16	- TWTF - -				4	\$25.00				
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
	2	WTOL	09/19/16-09/25/16	STEPHEN COLBERT	1135p-1237a	- TuWThF - - - -	:30		\$25.00		NM		
				Credited									
	3	WTOL	09/19/16-09/25/16	STEPHEN COLBERT	1135p-1237a	- TuWThF - - - -	:30		\$25.00		NM		
				Credited									
	4	WTOL	09/19/16-09/25/16	STEPHEN COLBERT	1135p-1237a	- TuWThF - - - -	:30		\$25.00		NM		
				Credited									
N 4	WTOL	09/20/16	09/23/16	Price Is Right	Price Is Right		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/19/16	09/25/16	- TWTF - -				4	\$125.00				
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
	1	WTOL	09/19/16-09/25/16	Price Is Right	Price Is Right	- TuWThF - - - -	:30		\$125.00		NM		
				Credited									
	2	WTOL	09/19/16-09/25/16	Price Is Right	Price Is Right	- TuWThF - - - -	:30		\$125.00		NM		
				Credited									
	3	WTOL	09/19/16-09/25/16	Price Is Right	Price Is Right	- TuWThF - - - -	:30		\$125.00		NM		
				Credited									
N 5	WTOL	09/20/16	09/23/16	CBS Soaps	CBS Soaps		:30				NM	2	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/19/16	09/25/16	- TWTF - -				2	\$125.00				
N 6	WTOL	09/20/16	09/23/16	NEWS 11 @ NOON	1158am-1230pm		:30				NM	4	\$700.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				

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<u>Contract / Revision</u> 1577376 /		<u>Alt Order #</u> 08360829
<u>Contract Dates</u> 09/20/16 - 09/26/16	<u>Product</u> HILLARY FOR AMERICA	<u>Estimate #</u> 5286
<u>Advertiser</u> POL/Clinton, Hillary/D/Un		<u>Original Date / Revision</u> 09/01/16 / 10/21/16

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/19/16	09/25/16	- TWTF - -				4	\$175.00				
N 7	WTOL	09/20/16	09/23/16	NEWS 11 REPLAY	News 11 Replay		:30				NM	3	\$15.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/19/16	09/25/16	- TWTF - -				3	\$5.00				
N 8	WTOL	09/20/16	09/23/16	The Talk	The Talk		:30				NM	2	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/19/16	09/25/16	- TWTF - -				2	\$75.00				
N 9	WTOL	09/20/16	09/23/16	Let's Make A Deal	Let's Make A Deal		:30				NM	3	\$225.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/19/16	09/25/16	- TWTF - -				3	\$75.00				
N 10	WTOL	09/20/16	09/23/16	DR. PHIL	3:58-5p		:30				NM	3	\$225.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/19/16	09/25/16	- TWTF - -				3	\$75.00				
N 12	WTOL	09/20/16	09/23/16	YOUR MORNING 5 AM	5-530am		:30				NM	3	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/19/16	09/25/16	- TWTF - -				3	\$40.00				
N 13	WTOL	09/20/16	09/23/16	News 11 @ 5 PM	NEWS 5-6pm		:30				NM	3	\$450.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/19/16	09/25/16	- TWTF - -				3	\$150.00				
N 14	WTOL	09/20/16	09/23/16	YOUR MORNING 5:30 AM	528-6am		:30				NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/19/16	09/25/16	- TWTF - -				2	\$50.00				
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
	1	WTOL	09/19/16-09/25/16	YOUR MORNING 5:30 AM	528-6am	- TuWThF - - - -	:30		\$50.00		NM		
Credited													
N 15	WTOL	09/20/16	09/23/16	News 11 @ 6 PM	557-630p		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/19/16	09/25/16	- TWTF - -				4	\$200.00				
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
	1	WTOL	09/19/16-09/25/16	News 11 @ 6 PM	557-630p	- TuWThF - - - -	:30		\$200.00		NM		
Credited													
	2	WTOL	09/19/16-09/25/16	News 11 @ 6 PM	557-630p	- TuWThF - - - -	:30		\$200.00		NM		
Credited													
	4	WTOL	09/19/16-09/25/16	News 11 @ 6 PM	557-630p	- TuWThF - - - -	:30		\$200.00		NM		
Credited													
N 16	WTOL	09/20/16	09/23/16	YOUR MORNING 6:00 AM	558-7am		:30				NM	3	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/19/16	09/25/16	- TWTF - -				4	\$50.00				
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
	3	WTOL	09/19/16-09/25/16	YOUR MORNING 6:00 AM	558-7am	- TuWThF - - - -	:30		\$50.00		NM		
Credited													
N 17	WTOL	09/20/16	09/23/16	7-730pm M-F	M-F 658-730pm		:30				NM	3	\$750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/19/16	09/25/16	- TWTF - -				3	\$250.00				
N 18	WTOL	09/20/16	09/23/16	CBS This Morning	7-9am		:30				NM	6	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/19/16	09/25/16	- TWTF - -				6	\$50.00				

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<u>Estimate #</u> 5286		
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*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 19	WTOL	09/20/16	09/23/16	730-8pm M-F	M-F 730-8pm		:30				NM	3	\$750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		09/19/16	09/25/16	- TWTF - -	4			\$250.00					
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
	1	WTOL	09/19/16-09/25/16	730-8pm M-F	M-F 730-8pm	- TuWThF - - - -	:30		\$250.00		NM		
	Credited												
N 20	WTOL	09/20/16	09/23/16	News 11 @ 9AM Your Day	858-10am		:30				NM	3	\$105.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		09/19/16	09/25/16	- TWTF - -	3			\$35.00					
N 21	WTOL	09/23/16	09/23/16	FRI HOUR 3	Friday Prime		:30				NM	1	\$320.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		09/19/16	09/25/16	- - - - 1 - -	1			\$320.00					
N 22	WTOL	09/23/16	09/23/16	Big Board Friday Football	Big Board Friday F		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		09/19/16	09/25/16	- - - - 1 - -	1			\$250.00					
N 23	WTOL	09/24/16	09/25/16	NEWS 11 @ 11P WEEK-END	1057-1135pm		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		09/19/16	09/25/16	- - - - - SS	1			\$125.00					
N 24	WTOL	09/24/16	09/24/16	SAT HOUR 3	Saturday Prime		:30				NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		09/19/16	09/25/16	- - - - - 1 -	1			\$100.00					
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
	1	WTOL	09/19/16-09/25/16	SAT HOUR 3	Saturday Prime	- - - - - Sa - -	:30		\$100.00		NM		
	Credited												
N 25	WTOL	09/24/16	09/24/16	Blue Bloods	Blue Bloods		:30				NM	1	\$25.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		09/19/16	09/25/16	- - - - - 1 -	1			\$25.00					
N 26	WTOL	09/24/16	09/24/16	AM SATURDAY	8-10am		:30				NM	1	\$40.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		09/19/16	09/25/16	- - - - - 1 -	1			\$50.00					
N 27	WTOL	09/25/16	09/25/16	Cleveland Browns	Cleveland Browns		:30				NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		09/19/16	09/25/16	- - - - - 1	1			\$600.00					
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
	1	WTOL	09/19/16-09/25/16	Cleveland Browns	Cleveland Browns	- - - - - Su	:30		\$600.00		NM		
	Credited												
D 28	WTOL	09/25/16	09/25/16	Flip My Food SUN	Sun Various		:30				NM	0	\$0.00
N 30	WTOL	09/25/16	09/25/16	NFL TODAY	NFL Today		:30				NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		09/19/16	09/25/16	- - - - - 1	1			\$100.00					
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
	1	WTOL	09/19/16-09/25/16	NFL TODAY	NFL Today	- - - - - Su	:30		\$100.00		NM		
	Credited												
N 31	WTOL	09/25/16	09/25/16	AM SUNDAY	AM Sunday		:30				NM	1	\$25.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		09/19/16	09/25/16	- - - - - 1	1			\$25.00					
N 32	WTOL	09/25/16	09/25/16	SUN HOUR 1	Sunday Prime		:30				NM	1	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		09/19/16	09/25/16	- - - - - 1	1			\$600.00					

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Week:		09/19/16	09/25/16	-----S				2	\$10.00				
N 48	WTOL	09/26/16	09/26/16	Presidential/VP Debate	9-11p		:30				NM	1	\$2,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/26/16	10/02/16	M-----				1	\$2,500.00				
N 49	WTOL	09/22/16	09/22/16	Jeopardy 7pm	Thursday 7-7:30pm		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/19/16	09/25/16	---T---				1	\$250.00				
N 50	WTOL	09/25/16	09/25/16	Leading Edge	Leading Edge		:30				NM	2	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/19/16	09/25/16	-----S				2	\$50.00				
Totals								0.00				79	\$11,540.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
08/29/16 - 09/25/16	69	\$7,930.00	(\$1,189.50)	\$6,740.50
09/26/16 - 09/26/16	10	\$3,610.00	(\$541.50)	\$3,068.50
Totals	79	\$11,540.00	(\$1,731.00)	\$9,809.00

Signature: _____ **Date:** _____

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