

## HOMESLICE MEDIA GROUP ANNUAL EEO PUBLIC FILE REPORT

The purpose of this Annual EEO Public File Report is to comply with Section 73.2080(c)(6) of the Commission's EEO Rules.

This report has been prepared on behalf of the stations' employment unit (the "Station Employment Unit") which is comprised of the following broadcast stations:

KKLS(AM), Rapid City, SD (FIN 61320)  
KBHB(AM), Sturgis, SD (FIN 9673)  
KKMK(FM), Rapid City, SD (FIN 61325)  
KOUT(FM), Rapid City, SD (FIN 14642)  
KRCS(FM), Sturgis, SD (FIN 9668)  
KFXS(FM), Rapid City, SD (FIN 66821)

The information contained in this Report covers the Period from December 2, 2022 to December 1, 2023 (the "Applicable Period"). The FCC's EEO Rule requires that this report contain the following information:

1. A list of all full-time vacancies filled and data reflecting the total number of persons interviewed for full-time vacancies during the Applicable Period;
2. The recruitment source that referred the hiree for each full-time vacancy during the Applicable Period and the total number of interviewees referred by each recruitment source utilized in connection with such vacancies;
3. A list and brief description of the initiatives undertaken pursuant to Section 73.2080(c)(2) of the FCC rules.

Sections 1, 2 and 3 which follow provide the required information.

Section 1

Annual EEO Public File Report

Period Covered: December 2, 2022 to December 1, 2023

Stations Comprising Employment Unit: KKLS (AM), KBHB (AM), KKMK (FM), KOUT (FM), KRCS (FM), KFXS (FM)

Section 1: Vacancy Information

Account Executive/Sales	<u>referral</u>	9
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Section 2

Annual EEO Public File Report

Period Covered: December 2, 2022 to December 1, 2023

Stations Comprising Employment Unit: KKLS (AM), KBHB (AM), KMKK (FM), KOUT (FM), KRCS (FM), KFXS (FM)

Section 2: Recruitment Source Information

HomeSlice Website	1	Account Executive/Sales
Indeed	5	Account Executive/Sales
Referral	3	Account Executive/Sales

The organizations listed below have requested notification of all job openings. Each of the organizations has been notified of existing job openings as they have been added to the list. In addition, each station broadcasts announcements four times a week inviting additional organizations to contact the station to be added to the list.

Academy (The) 12901 Hwy 34 Sturgis, SD 57785	BH Regional Help Wanted Blackhillshelpwanted.com	Black Hills State University Unit #9502 1200 University Street Spearfish, SD 57799
Career Learning Center 730 E. Watertown Street Rapid City, SD 57701	SD Broadcaster's Association Marla Willard PO Box 1037 Pierre, SD 57501	SD Department of Labor 111 New York Street Rapid City, SD 57701
SD State University PO Box 511 Brookings, SD 57007	University of South Dakota Career Development Center 414 Clark Vermillion, SD 57069	Indeed

## Section 3

### Annual EEO Public File Report

Period Covered: December 2, 2022 to December 1, 2023

Stations Comprising Employment Unit: KKLS (AM), KBHB (AM), KMKM (FM), KOUT (FM), KRCS (FM), KFXS (FM)

#### Section 3: Supplemental (Non-Vacancy Specific) Recruitment Activities Undertaken

HomeSlice Media Group, LLC licensee of the above-referenced stations, has and will continue to be an Equal Employment Opportunity Employer. As required by Section 73.2080 of the Commission's Rules, the stations have participated in several different recruitment activities to ensure broad outreach, including the following:

1. Black Hills Regional Job Fair (73.2080(c)(2)(i)) – On March 1, 2023 the region's largest job fair was held at The Monument in Rapid City, South Dakota. The committee is made up of area educational institutions, veteran's advocacy groups, local businesses and groups benefiting 25 reservations in 6 states. The Stations are one of two main sponsors and all meetings are held at the HomeSlice Media Group office. At the event, we set up our event tents, provided live broadcasts, manned a booth and spoke to interested parties about careers in radio. The Stations were represented by MaryAnne Whittle, VP of Operations; Taryn Edlund, Comptroller; Todd Holen, Sales Manager; Kelsey Kinney, Director of Media Strategy; and Chris Jaquess, Chief Engineer. Amy Rose, KMKM/KOUT morning personality did live broadcasts from the event. Applications and resumes were accepted at the job fair.
2. Establishment of an Internship Program (73.2080(c)(2)(v)) – This internship program is designed to educate students about careers in radio broadcasting. The Stations offer paid and unpaid internships for credits to enrolled students. Any student is eligible to apply for the internships. The internships are available for the Spring, Summer and Fall semesters. Each candidate is interviewed by Station Management. The number of interns selected depends upon the number of applicants and the projected colleges and universities to locate eligible and interested students. Some of the duties an intern may perform include, but are not limited to the following: music research, on-air board operation, clerical work, phone answering, accompanying announcers on remote broadcasts, assisting with promotion duties, commercial writing, production of commercials, music scheduling, call screening and scheduling of guests. We did not have any interships this year.
3. Participation in a Job Shadow Program (73.2080(c)(v)(ii)) – to promote learning experiences that are put in real life applications and relevancy into learning and to help educate possible future employees and consumers. There were two job shadows this year – Nevaeh Peters shadowed Summer Sones on the radio from 1pm to 3pm on May 22, 2023 and Christian Ainslie shadowed Scout Wheeler from August 4 to August 11, 2023.
4. Provide Education About Broadcasting (72-2080(c)(2)(v)) – On January 26, 2023, Brad Jurgensen spoke to Elevate Rapid City about the marketing landscape. On January 30, 2023, Brad Jurgensen spoke to attendees at the Black Hills Stock Show about marketing. On April 21, 2023, Chris Hornick visited with Southwest Middle School students about digital video. On October 14, 2023, Brad Jurgensen spoke to the Artemis House regarding marketing.

5. Supervisor/Manager Human Relations Department Training (73-2080(c)(2)(xiv)) – We have Department Head Meeting weekly to discuss operations. On August 18, 2023, MaryAnne Whittle attended a Relationship Sales class. On October 25, 2023, Todd Holen and Brad Jurgensen also attended the Relationship Sales class along with all of the account executives on staff. On August 29 and 30, 2023, Brad Jurgensen, MaryAnne Whittle and Todd Holen attended the SD Broadcasters Association Leadership Conference and Training in Sioux Falls, SD.

Community Involvement:

HomeSlice Media has owners and employees representing the station by serving on local committees and boards. Those groups include:

1. Black Hills Community Economic Development Board – Dean Kinney
2. Key City Giving Gals – Toni Kinney
3. Sturgis Camaro Rally Board – Mark Bruch
4. Downtown Sturgis Foundation Board – Mark Bruch
5. Meade County Rural Ambulance Board – Mark Bruch
6. Sturgis Volunteer Fire Department Board – Mark Bruch
7. Vale Volunteer Fire Department – Mark Bruch
8. Sturgis Collaborative Committee – Mark Bruch
9. Sturgis Volunteer Fire Department – Mike Bruch
10. Vale Volunteer Fire Department – Mike Bruch
11. South Dakota Legislative Oversight Committee – Brad Jurgensen
12. Elevate Rapid City Board – Brad Jurgensen
13. South Dakota Broadcasters Association Board – Brad Jurgensen
14. Rapid City Public School Foundation – Brad Jurgensen
15. Black Hills Advertising Federation – Brad Jurgensen
16. Downtown Rapid City Board – Brad Jurgensen
17. Walk for Warmth/Rapid City Committee – MaryAnne Whittle
18. Black Hills Regional Job Fair Board – MaryAnne Whittle
19. United Way Board – Taryn Edlund
20. Police Athletic League Board – Taryn Edlund





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333 West Blvd. • Suite 200 • Rapid City, SD 57701 • 605.343.6161

[www.TheHomeSliceGroup.com](http://www.TheHomeSliceGroup.com)

March 10, 2023

The Academy  
Becky Geffre  
12901 Hwy 34  
Sturgis, SD 57785

Dear Becky,

HomeSlice Media Group currently has a full time opening for an Account Executive and/or a Sales Coordinator. Will you please share this opening with interested parties?

HomeSlice Media Group is looking for the right people to be a part of our team in the Black Hills. Interested candidates should go to [www.thehomeslicegroup.com](http://www.thehomeslicegroup.com) or come to the office at 333 West Boulevard, Suite 200, Rapid City, SD 57701 to apply.

Thank you!

Regards,

MaryAnne Whittle  
VP of Operations  
HomeSlice Media Group



Sales Account Executive  
HomeSlice Media Group  
Rapid City, SD

Identifies and develops new business opportunities; keeps and grows existing client relationships; offers solutions that help clients achieve their business goals; closes business; meets set sales target, effectively uses sales software. Brings creative ideas to a marketing strategy and can competently speak about a wide range of advertising mediums.

### **Responsibilities**

- Identifies and solicits new business; builds and maintains a full pipeline of sales prospects inside of sales software.
- Services and grows relationships in existing base of clients.
- Identifies client/agency needs and develops persuasive proposals to meet needs and opportunities.
- Delivers effective sales presentations.
- Steers clients based on geography, demo, platform and station information.
- Maintain client communication and ensure client satisfaction.
- Monitors competition to continually find new account leads.
- Negotiates rates based on budgets.
- Works collaboratively with internal partners to drive revenue.
- Ensures prompt payments.
- Follows all station procedures for preparing orders, resolving billing issues, submitting regular reports regarding sales, pipeline lists, forecasts and competitive analysis.
- Creates effective marketing campaigns in cooperation with iHeartMedia resources.
- Generates revenue and meets/exceeds established sales targets.
- Candidate must drive their own vehicle with a valid driver's license and state-mandated auto insurance

### **Qualifications**

- Proficient in Microsoft Office suite and social networking platforms
  - Adept at prospecting and using effective consultative selling principles and practices
  - Strong client service relationship-building skills
  - Ability to plan and organize, set priorities and multitask in a fast-paced environment
  - Negotiation and closing proficiency
  - Persuasive communication skills: verbal, written and presentation
  - Independent; self-motivated; competitive; assertive
  - Strong problem-solving and analytical skills
  - Understanding of market dynamics including demographics
  - Stress tolerance especially with tight deadlines and financial pressures
  - Flexibility and creativity
  - Strong interpersonal skills
- 
- High school diploma required



To Apply go online to [www.thehomeslice.com](http://www.thehomeslice.com) or apply in person at 333 West Boulevard, Suite 200, Rapid City, SD 57701.

HomeSlice Media Group is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Sales Coordinator Position

HomeSlice Media Group

Rapid City, SD





Are you organized and entrepreneurial but aren't quite interested in a commission-based position?

The HomeSlice Group is looking for Sales Coordinators. What does that mean? We're looking for the right fit who can help several divisions of the company work cohesively together for our clients. This position is great for a somebody who can see both the creative side of the job as well as the ROI and revenue. The perfect candidate will never be bored and is excited by our pace - working with our advertising agency, digital agency, content creation cast and broadcast company. One day the right candidate will be helping identify revenue strategies and targets, and the next day the same candidate will be working on great creative, using data driven decisions to increase success, and really find where your passions and skills are a good fit inside our unique organization.

The position offers a competitive salary, as well as a comprehensive benefit package including group health and dental insurance, paid time off and 401(k) with a match. HomeSlice Media Group is an equal opportunity employer. Additional information and an online application is available at [www.thehomeslicegroup.com](http://www.thehomeslicegroup.com).

(/black-hills-sd/jobs-at-homeslice-

media/494876/)

-  Full Time
-  Immediately
-  660 Flormann Street, Rapid City, SD 57701
-  2 minutes ago

Apply Now! (/black-hills-sd/job-apply/123198513/)

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## Earn More Money!

### Account Executive/Sales


HomeSlice Media Group is adding to its growing team. We are looking for our next rock star Account Executive/Media Specialist who can help clients with their digital and radio advertising. You will be selling innovative products while launching creative campaigns. We are looking for sales people who can develop and maintain relationships with clients/business owners and to help them with their advertising by presenting information on various programs we offer. Agricultural knowledge preferred but not necessary.

The position offers a competitive salary, as well as a comprehensive benefit package including group health and dental insurance, paid time off and 401(k) with a match.

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Job Type: Full-time

Apply Now! (/black-hills-sd/job-apply/123198513/)

Visit <http://www.thehomeslicigroup.com>  (<http://www.thehomeslicigroup.com>) to learn more about **HomeSlice Media**.

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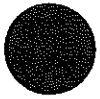
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-  3 minutes ago

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## Be part of a growing team!

### Sales Coordinator


Are you organized and entrepreneurial but aren't quite interested in a commission-based position?

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[www.TheHomeSliceGroup.com](http://www.TheHomeSliceGroup.com)

March 10, 2023

BH State University  
Unit #9502  
1200 University Street  
Spearfish, SD 57799

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- High school diploma required



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Sales Coordinator Position

HomeSlice Media Group

Rapid City, SD

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March 10, 2023

Career Learning Center  
Job Postings  
730 E. Watertown Street  
Rapid City, SD 57701

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Thank you!

Regards,

A handwritten signature in cursive script that reads 'MaryAnne Whittle'.

MaryAnne Whittle  
VP of Operations  
HomeSlice Media Group



Sales Account Executive  
HomeSlice Media Group  
Rapid City, SD

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March 10, 2023

SD Broadcaster's Association  
Marla Willard  
PO Box 1037  
Pierre, SD 57501

Dear Marla,

HomeSlice Media Group currently has a full time opening for an Account Executive and/or a Sales Coordinator position. Will you please share this opening with interested parties?

HomeSlice Media Group is looking for the right people to be a part of our team in the Black Hills. Interested candidates should go to [www.thehomeslicegroup.com](http://www.thehomeslicegroup.com) or come to the office at 333 West Boulevard, Suite 200, Rapid City, SD 57701 to apply.

Thank you!

Regards,

A handwritten signature in black ink that reads "MaryAnne Whittle".

MaryAnne Whittle  
VP of Operations  
HomeSlice Media Group



Sales Account Executive  
HomeSlice Media Group  
Rapid City, SD

Identifies and develops new business opportunities; keeps and grows existing client relationships; offers solutions that help clients achieve their business goals; closes business; meets set sales target, effectively uses sales software. Brings creative ideas to a marketing strategy and can competently speak about a wide range of advertising mediums.

### **Responsibilities**

- Identifies and solicits new business; builds and maintains a full pipeline of sales prospects inside of sales software.
- Services and grows relationships in existing base of clients.
- Identifies client/agency needs and develops persuasive proposals to meet needs and opportunities.
- Delivers effective sales presentations.
- Steers clients based on geography, demo, platform and station information.
- Maintain client communication and ensure client satisfaction.
- Monitors competition to continually find new account leads.
- Negotiates rates based on budgets.
- Works collaboratively with internal partners to drive revenue.
- Ensures prompt payments.
- Follows all station procedures for preparing orders, resolving billing issues, submitting regular reports regarding sales, pipeline lists, forecasts and competitive analysis.
- Creates effective marketing campaigns in cooperation with iHeartMedia resources.
- Generates revenue and meets/exceeds established sales targets.
- Candidate must drive their own vehicle with a valid driver's license and state-mandated auto insurance

### **Qualifications**

- Proficient in Microsoft Office suite and social networking platforms
  - Adept at prospecting and using effective consultative selling principles and practices
  - Strong client service relationship-building skills
  - Ability to plan and organize, set priorities and multitask in a fast-paced environment
  - Negotiation and closing proficiency
  - Persuasive communication skills: verbal, written and presentation
  - Independent; self-motivated; competitive; assertive
  - Strong problem-solving and analytical skills
  - Understanding of market dynamics including demographics
  - Stress tolerance especially with tight deadlines and financial pressures
  - Flexibility and creativity
  - Strong interpersonal skills
- 
- High school diploma required



To Apply go online to [www.thehomeslicegroup.com](http://www.thehomeslicegroup.com) or apply in person at 333 West Boulevard, Suite 200, Rapid City, SD 57701.

HomeSlice Media Group is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Sales Coordinator Position

HomeSlice Media Group

Rapid City, SD

Are you organized and entrepreneurial but aren't quite interested in a commission-based position?

The HomeSlice Group is looking for Sales Coordinators. What does that mean? We're looking for the right fit who can help several divisions of the company work cohesively together for our clients. This position is great for a somebody who can see both the creative side of the job as well as the ROI and revenue. The perfect candidate will never be bored and is excited by our pace - working with our advertising agency, digital agency, content creation cast and broadcast company. One day the right candidate will be helping identify revenue strategies and targets, and the next day the same candidate will be working on great creative, using data driven decisions to increase success, and really find where your passions and skills are a good fit inside our unique organization.

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1612 Junction Ave • Suite 4 • Sturgis, SD 57785 • 605.347.5336

333 West Blvd. • Suite 200 • Rapid City, SD 57701 • 605.343.6161

[www.TheHomeSliceGroup.com](http://www.TheHomeSliceGroup.com)

March 10, 2023

SD Department of Labor  
Job Postings  
2330 N Maple Ave #1  
Rapid City, SD 57701

To Whom it May Concern,

HomeSlice Media Group currently has a full time opening an Account Executive and/or a Sales Coordinator position. Will you please share this opening with interested parties?

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333 West Blvd. • Suite 200 • Rapid City, SD 57701 • 605.343.6161

[www.TheHomeSliceGroup.com](http://www.TheHomeSliceGroup.com)

March 10, 2023

SD State University  
Job Postings  
PO Box 511  
Brookings, SD 57007

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March 10, 2023

University of South Dakota Vermillion  
Job Postings  
Career Development Center  
414 Clark  
Vermillion, SD 57069

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## Job description

HomeSlice Media Group is adding expanding the team! Are you ready?

We are looking to hire a new Account Executive / Integrated Marketing Specialist

### Job Summary:

Identifies and develops new business opportunities; keeps and grows existing client relationships; offers solutions that help clients achieve their business goals; closes business; meets set sales targets, effectively uses sales software. Brings creative ideas to a marketing strategy and can competently speak about a wide range of advertising mediums. You're not just showing up in a lobby asking for sponsorships - you should love finding creative media solutions and have the ability to deliver to both this company and your clients.

### Responsibilities

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- Identifies client/agency needs and develops persuasive proposals to meet needs and opportunities.
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- Help clients based on geography, demo, creative, platform, and station information.
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- Ensures prompt payments.
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- Candidate must drive their own vehicle with a valid driver's license and state-mandated auto insurance

### Qualifications

- Proficient in Microsoft Office suite and social networking platforms
- Strong client service relationship-building skills
- Ability to plan and organize, set priorities, and multitask in a fast-paced environment
- Good communication skills: verbal, written, and presentation
- Independent; self-motivated; competitive; assertive
- Flexibility and creativity
- Strong interpersonal skills

### Work Experience

- 3+ years in media/advertising sales is preferred, but not required

#### Education

- High school diploma, college degree preferred but not required

#### Certifications

- None required

#### Location

Rapid City, SD 57701.

#### Position Type

#### Full Time

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#### Job Type: Full-time

Salary: \$40,000.00 to \$100,000.00 /year (based on market averages, compensation is DOE)

#### Benefit Conditions:

- Waiting period may apply
- Only full-time employees eligible

#### This Company Describes Its Culture as:

- Aggressive -- competitive and growth-oriented
- Outcome-oriented -- results-focused with strong performance culture

#### Paid Training:

- Yes

#### Management:

- Team Lead
- Key Leader

#### Typical end time:

- 5PM

#### Typical start time:

- 8AM

#### Work Remotely



## Job description

Are you organized and entrepreneurial but aren't quite interested in a commission based position?

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Job Type: Full-time

Salary: \$16.00 - \$20.00 per hour

Benefits:

- 401(k)
- Dental insurance
- Health insurance
- Life insurance
- Paid time off

Schedule:

- Monday to Friday

Supplemental pay types:

- Commission pay

Ability to commute/relocate:

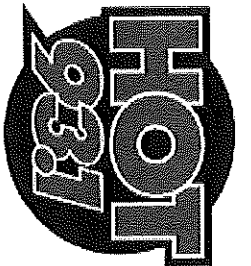
- Rapid City, SD 57702: Reliably commute or planning to relocate before starting work (Required)

License/Certification:

- Driver's License (Required)

Work Location: In person

Free Post **Sponsor job**



Remit Address:  
**KRCS-FM**  
 1612 Junction Ave., #4  
 Sturgis, SD 57785  
 Main: (605) 343-6161  
 Billing:

# INVOICE

Advertiser	EEO Recruitment
Product	Recruitment
Estimate Number	DO NOT MAIL

Invoice #	105349-48
Invoice Date	12/31/22
Invoice Month	December 2022
Invoice Period	12/01/22 - 12/31/22

Property	KRCS-FM
Account Executive	House KRCS
Sales Office	Radio Rapid City
Sales Region	Local

Order #	105349
Alt Order #	
Deal #	
Order Flight	01/01/19 - 12/31/22

Billing Address:  
 EEO Recruitment  
 Attention: Accounts Payable  
 DO NOT MAIL  
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Billing Calendar	Calendar
Billing Type	Cash
Special Handling	Do Not Mail

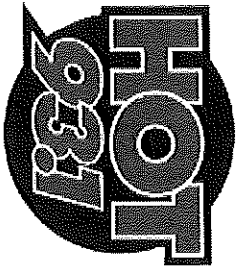
Agency Code	
Advertiser Code	
Product 1/2	
Agency Ref	
Advertiser Ref	

Line	Channel	Description	Time	Day	Date	Length	Air Time	Ad-ID	Rate	Reconciliation	Ref #
1	KRCS	M-F 5a-12m	M-F 5a-12m								
	KRCS				11/28/22 to 12/04/22	5x	111--11				
	KRCS				12/03/22	:30	11:21 PM	EEO Recruitment	\$0.00		818
	KRCS				12/04/22	:30	7:33 PM	EEO Recruitment	\$0.00		819
	KRCS				12/05/22 to 12/11/22	5x	111--11				
	KRCS				12/05/22	:30	7:46 AM	EEO Recruitment	\$0.00		820
	KRCS				12/06/22	:30	5:33 AM	EEO Recruitment	\$0.00		821
	KRCS				12/07/22	:30	3:21 PM	EEO Recruitment	\$0.00		935
	KRCS				12/10/22	:30	11:22 PM	EEO Recruitment	\$0.00		822
	KRCS				12/11/22	:30	7:45 PM	EEO Recruitment	\$0.00		823
	KRCS				12/12/22 to 12/18/22	5x	111--11				
	KRCS				12/12/22	:30	5:36 PM	EEO Recruitment	\$0.00		824
	KRCS				12/13/22	:30	7:34 AM	EEO Recruitment	\$0.00		825
	KRCS				12/14/22	:30	6:34 AM	EEO Recruitment	\$0.00		936
	KRCS				12/17/22	:30	1:34 PM	EEO Recruitment	\$0.00		826
	KRCS				12/18/22	:30	10:15 PM	EEO Recruitment	\$0.00		827
	KRCS				12/19/22 to 12/25/22	5x	111--11				
	KRCS				12/19/22	:30	6:17 AM	EEO Recruitment	\$0.00		828
	KRCS				12/20/22	:30	9:33 AM	EEO Recruitment	\$0.00		829
	KRCS				12/21/22	:30	5:32 AM	EEO Recruitment	\$0.00		937
	KRCS				12/24/22	:30	6:15 AM	EEO Recruitment	\$0.00		830
	KRCS				12/25/22	:30	5:15 AM	EEO Recruitment	\$0.00		831
	KRCS				12/26/22 to 01/01/23	4x	111--1-				
	KRCS				12/26/22	:30	8:34 AM	EEO Recruitment	\$0.00		832
	KRCS				12/27/22	:30	5:33 AM	EEO Recruitment	\$0.00		833
	KRCS				12/28/22	:30	2:47 PM	EEO Recruitment	\$0.00		938

Effective January 1, 2023: 3% surcharge (not reflected herein) if paying by credit card.

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

Nondiscrimination Policy: The HomeSlice Media Group, LLC and its stations do not discriminate in the sale of advertising time and will accept no advertising which is placed with an intent to or has the effect of discriminating on the basis of race or ethnicity.



**Remit Address:**  
**KRCS-FM**  
 1612 Junction Ave., #4  
 Sturgis, SD 57785  
 Main: (605) 343-6161  
 Billing:

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Product	Recruitment	Invoice Date	12/31/22
Estimate Number	DO NOT MAIL	Invoice Month	December 2022
		Invoice Period	12/01/22 - 12/31/22

Property	KRCS-FM	Order #	105349
Account Executive	House KRCS	Alt Order #	
Sales Office	Radio Rapid City	Deal #	
Sales Region	Local	Order Flight	01/01/19 - 12/31/22

Billing Calendar	Calendar	Agency Code	
Billing Type	Cash	Advertiser Code	
Special Handling	Do Not Mail	Product 1/2	

Agency Ref	
Advertiser Ref	

**Billing Address:**  
 EEO Recruitment  
 Attention: Accounts Payable  
 DO NOT MAIL  
 X, X X

Line	Channel	Description	Time	Day	Date	Length	Air Time	Ad-ID	Rate	Reconciliation	Ref #
1	KRCS	M-F 5a-12m	M-F 5a-12m	Sa	12/31/22	:30	3:46 PM	EEO Recruitment	\$0.00		834

Aired Spots 21

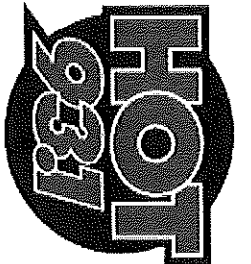
Net Total \$0.00

**Payment Terms 30 Days**

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 Billing:

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 EEO Recruitment  
 Attention: Accounts Payable  
 DO NOT MAIL  
 X, X X

Advertiser	EEO Recruitment
Product	Recruitment
Estimate Number	DO NOT MAIL

Invoice #	131184-1
Invoice Date	01/31/23
Invoice Month	January 2023
Invoice Period	01/01/23 - 01/31/23

Property	KRCS-FM
Account Executive	House KRCS
Sales Office	Radio Rapid City
Sales Region	Local

Order #	131184
Alt Order #	
Deal #	
Order Flight	01/01/23 - 12/31/23

Billing Calendar	Calendar
Billing Type	Cash
Special Handling	Do Not Mail

Agency Code	
Advertiser Code	
Product 1/2	

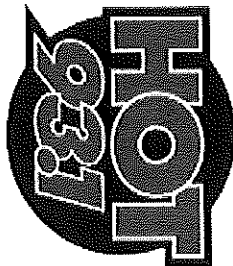
Agency Ref	
Advertiser Ref	

Line	Channel	Description	Time	Day	Date	Length	Air Time	Ad-ID	Rate	Reconciliation	Ref #
1	KRCS	M-F 5a-12m	M-F 5a-12m								
					12/26/22 to 01/01/23	1x	-----1				
					Su 01/01/23	:30	4:16 PM	EEO Recruitment	\$0.00		832
					01/02/23 to 01/08/23	4x	11---11				
					M 01/02/23	:30	8:17 AM	EEO Recruitment	\$0.00		939
					Tu 01/03/23	:30	9:32 AM	EEO Recruitment	\$0.00		940
					Sa 01/07/23	:30	3:16 PM	EEO Recruitment	\$0.00		941
					Su 01/08/23	:30	11:32 PM	EEO Recruitment	\$0.00		942
					01/09/23 to 01/15/23	4x	11---11				
					M 01/09/23	:30	10:17 PM	EEO Recruitment	\$0.00		943
					Tu 01/10/23	:30	1:16 PM	EEO Recruitment	\$0.00		944
					Sa 01/14/23	:30	9:33 AM	EEO Recruitment	\$0.00		945
					Su 01/15/23	:30	6:32 AM	EEO Recruitment	\$0.00		946
					01/16/23 to 01/22/23	4x	11---11				
					M 01/16/23	:30	10:18 PM	EEO Recruitment	\$0.00		947
					Tu 01/17/23	:30	11:18 PM	EEO Recruitment	\$0.00		948
					Sa 01/21/23	:30	4:34 PM	EEO Recruitment	\$0.00		949
					Su 01/22/23	:30	9:33 AM	EEO Recruitment	\$0.00		950
					01/23/23 to 01/29/23	4x	11---11				
					M 01/23/23	:30	3:21 PM	EEO Recruitment	\$0.00		951
					Tu 01/24/23	:30	11:17 PM	EEO Recruitment	\$0.00		952
					Sa 01/28/23	:30	9:17 AM	EEO Recruitment	\$0.00		953
					Su 01/29/23	:30	8:46 PM	EEO Recruitment	\$0.00		954
					01/30/23 to 02/05/23	4x	11---11				
					M 01/30/23	:30	7:17 AM	EEO Recruitment	\$0.00		955
					Tu 01/31/23	:30	2:33 PM	EEO Recruitment	\$0.00		956

Effective January 1, 2023: 3% surcharge (not reflected herein) if paying by credit card.

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**Remit Address:**  
**KRCS-FM**  
 1612 Junction Ave., #4  
 Sturgis, SD 57785  
 Main: (605) 343-6161  
 Billing:

# INVOICE

Advertiser	EEO Recruitment
Product	Recruitment
Estimate Number	DO NOT MAIL

Invoice #	131184-1
Invoice Date	01/31/23
Invoice Month	January 2023
Invoice Period	01/01/23 - 01/31/23

Property	KRCS-FM
Account Executive	House KRCS
Sales Office	Radio Rapid City
Sales Region	Local

Order #	131184
Alt Order #	
Deal #	
Order Flight	01/01/23 - 12/31/23

**Billing Address:**  
 EEO Recruitment  
 Attention: Accounts Payable  
 DO NOT MAIL  
 X, X X

Billing Calendar	Calendar
Billing Type	Cash
Special Handling	Do Not Mail

Agency Code	
Advertiser Code	
Product 1/2	

Agency Ref	
Advertiser Ref	

Line	Channel	Description	Time	Day	Date	Length	Air Time	Ad-ID	Rate	Reconciliation	Ref #
		Aired Spots		19							

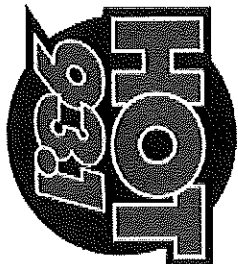
Net Total \$0.00

**Payment Terms 30 Days**

Effective January 1, 2023: 3% surcharge (not reflected herein) if paying by credit card.

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Remit Address:  
 KRCS-FM  
 1612 Junction Ave., #4  
 Sturgis, SD 57785  
 Main: (605) 343-6161  
 Billing:

# INVOICE

Advertiser	EEO Recruitment
Product	Recruitment
Estimate Number	DO NOT MAIL

Invoice #	131184-2
Invoice Date	02/28/23
Invoice Month	February 2023
Invoice Period	02/01/23 - 02/28/23

Property	KRCS-FM
Account Executive	House KRCS
Sales Office	Radio Rapid City
Sales Region	Local

Order #	131184
Alt Order #	
Deal #	
Order Flight	01/01/23 - 12/31/23

Billing Address:  
 EEO Recruitment  
 Attention: Accounts Payable  
 DO NOT MAIL  
 X, X X

Billing Calendar	Calendar
Billing Type	Cash
Special Handling	Do Not Mail

Agency Code	
Advertiser Code	
Product 1/2	

Agency Ref	
Advertiser Ref	

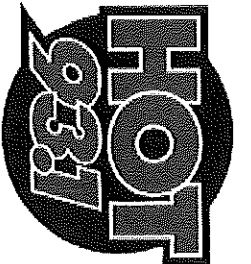
Line	Channel	Description	Time	Day	Date	Length	Air Time	Ad-ID	Rate	Reconciliation	Ref #
1	KRCS	M-F 5a-12m	M-F 5a-12m								
	KRCS				01/30/23 to 02/05/23	4x	11--11				
	KRCS			Sa	02/04/23	:30	7:32 PM	EEO Recruitment	\$0.00		957
	KRCS			Su	02/05/23	:30	8:33 AM	EEO Recruitment	\$0.00		958
	KRCS				02/06/23 to 02/12/23	4x	11--11				
	KRCS			M	02/06/23	:30	11:17 PM	EEO Recruitment	\$0.00		959
	KRCS			Tu	02/07/23	:30	10:18 PM	EEO Recruitment	\$0.00		960
	KRCS			Sa	02/11/23	:30	9:33 AM	EEO Recruitment	\$0.00		961
	KRCS			Su	02/12/23	:30	10:33 PM	EEO Recruitment	\$0.00		962
	KRCS				02/13/23 to 02/19/23	4x	11--11				
	KRCS			M	02/13/23	:30	11:18 PM	EEO Recruitment	\$0.00		963
	KRCS			Tu	02/14/23	:30	6:18 AM	EEO Recruitment	\$0.00		964
	KRCS			Sa	02/18/23	:30	10:34 AM	EEO Recruitment	\$0.00		965
	KRCS			Su	02/19/23	:30	6:46 PM	EEO Recruitment	\$0.00		966
	KRCS				02/20/23 to 02/26/23	4x	11--11				
	KRCS			M	02/20/23	:30	9:18 PM	EEO Recruitment	\$0.00		967
	KRCS			Tu	02/21/23	:30	10:18 PM	EEO Recruitment	\$0.00		968
	KRCS			Sa	02/25/23	:30	7:16 AM	EEO Recruitment	\$0.00		969
	KRCS			Su	02/26/23	:30	6:33 PM	EEO Recruitment	\$0.00		970
	KRCS				02/27/23 to 03/05/23	4x	11--11				
	KRCS			M	02/27/23	:30	11:18 PM	EEO Recruitment	\$0.00		971
	KRCS			Tu	02/28/23	:30	10:17 PM	EEO Recruitment	\$0.00		972

Aired Spots 16

Net Total \$0.00

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**Remit Address:**  
**KRCS-FM**  
 1612 Junction Ave., #4  
 Sturgis, SD 57785  
 Main: (605) 343-6161  
 Billing:

**Billing Address:**  
 EEO Recruitment  
 Attention: Accounts Payable  
 DO NOT MAIL  
 X, X X

# INVOICE

Advertiser	EEO Recruitment
Product	Recruitment
Estimate Number	DO NOT MAIL

Invoice #	131184-2
Invoice Date	02/28/23
Invoice Month	February 2023
Invoice Period	02/01/23 - 02/28/23

Property	KRCS-FM
Account Executive	House KRCS
Sales Office	Radio Rapid City
Sales Region	Local

Order #	131184
Alt Order #	
Deal #	
Order Flight	01/01/23 - 12/31/23

Billing Calendar	Calendar
Billing Type	Cash
Special Handling	Do Not Mail

Agency Code	
Advertiser Code	
Product 1/2	

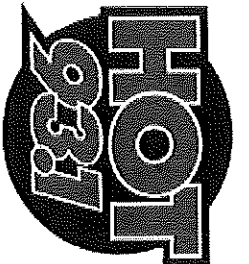
Agency Ref	
Advertiser Ref	

**Payment Terms 30 Days**

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Remit Address:  
 KRCS-FM  
 1612 Junction Ave., #4  
 Sturgis, SD 57785  
 Main: (605) 343-6161  
 Billing:

# INVOICE

Advertiser	EEO Recruitment	Invoice #	131184-3
Product	Recruitment	Invoice Date	03/31/23
Estimate Number	DO NOT MAIL	Invoice Month	March 2023
		Invoice Period	03/01/23 - 03/31/23

Property	KRCS-FM	Order #	131184
Account Executive	House KRCS	Alt Order #	
Sales Office	Radio Rapid City	Deal #	
Sales Region	Local	Order Flight	01/01/23 - 12/31/23

Billing Calendar	Calendar	Agency Code	
Billing Type	Cash	Advertiser Code	
Special Handling	Do Not Mail	Product 1/2	

Agency Ref	
Advertiser Ref	

Billing Address:  
 EEO Recruitment  
 Attention: Accounts Payable  
 DO NOT MAIL  
 X, X X

Line	Channel	Description	Time	Day	Date	Length	Air Time	Ad-ID	Rate	Reconciliation	Ref #
1	KRCS	M-F 5a-12m	M-F 5a-12m								
	KRCS			02/27/23 to 03/05/23		4x	11---11				
	KRCS			Sa	03/04/23	:30	8:46 AM	EEO Recruitment	\$0.00		973
	KRCS			Su	03/05/23	:30	11:15 PM	EEO Recruitment	\$0.00		974
	KRCS			03/06/23 to 03/12/23		4x	11---11				
	KRCS			M	03/06/23	:30	10:18 PM	EEO Recruitment	\$0.00		975
	KRCS			Tu	03/07/23	:30	11:17 PM	EEO Recruitment	\$0.00		976
	KRCS			Sa	03/11/23	:30	6:16 PM	EEO Recruitment	\$0.00		977
	KRCS			Su	03/12/23	:30	5:17 PM	EEO Recruitment	\$0.00		978
	KRCS			03/13/23 to 03/19/23		4x	11---11				
	KRCS			M	03/13/23	:30	11:18 PM	EEO Recruitment	\$0.00		979
	KRCS			Tu	03/14/23	:30	2:17 PM	EEO Recruitment	\$0.00		980
	KRCS			Sa	03/18/23	:30	10:18 AM	EEO Recruitment	\$0.00		981
	KRCS			Su	03/19/23	:30	2:17 PM	EEO Recruitment	\$0.00		982
	KRCS			03/20/23 to 03/26/23		4x	11---11				
	KRCS			M	03/20/23	:30	6:18 AM	EEO Recruitment	\$0.00		983
	KRCS			Tu	03/21/23	:30	10:18 PM	EEO Recruitment	\$0.00		984
	KRCS			Sa	03/25/23	:30	6:16 PM	EEO Recruitment	\$0.00		985
	KRCS			Su	03/26/23	:30	9:45 AM	EEO Recruitment	\$0.00		986
	KRCS			03/27/23 to 04/02/23		4x	11---11				
	KRCS			M	03/27/23	:30	8:48 PM	EEO Recruitment	\$0.00		987
	KRCS			Tu	03/28/23	:30	9:18 PM	EEO Recruitment	\$0.00		988

Aired Spots 16

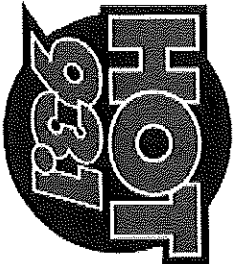
Net Total \$0.00

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Remit Address:  
**KRCS-FM**  
 1612 Junction Ave., #4  
 Sturgis, SD 57785  
 Main: (605) 343-6161  
 Billing:

# INVOICE

**Billing Address:**

**EEO Recruitment**  
**Attention: Accounts Payable**  
**DO NOT MAIL**  
 X, X X

Advertiser	EEO Recruitment
Product	Recruitment
Estimate Number	DO NOT MAIL

Invoice #	131184-3
Invoice Date	03/31/23
Invoice Month	March 2023
Invoice Period	03/01/23 - 03/31/23

Property	KRCS-FM
Account Executive	House KRCS
Sales Office	Radio Rapid City
Sales Region	Local

Order #	131184
Alt Order #	
Deal #	
Order Flight	01/01/23 - 12/31/23

Billing Calendar	Calendar
Billing Type	Cash
Special Handling	Do Not Mail

Agency Code	
Advertiser Code	
Product 1/2	

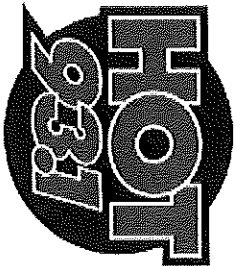
Agency Ref	
Advertiser Ref	

**Payment Terms 30 Days**

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Remit Address:  
 KRCS-FM  
 1612 Junction Ave., #4  
 Sturgis, SD 57785  
 Main: (605) 343-6161  
 Billing:

# INVOICE

Advertiser	EEO Recruitment	Invoice #	131184-4
Product	Recruitment	Invoice Date	04/30/23
Estimate Number	DO NOT MAIL	Invoice Month	April 2023
Property	KRCS-FM	Invoice Period	04/01/23 - 04/30/23

Account Executive	House KRCS	Order #	131184
Sales Office	Radio Rapid City	Alt Order #	
Sales Region	Local	Deal #	
Billing Calendar	Calendar	Order Flight	01/01/23 - 12/31/23

Billing Type	Cash	Agency Code	
Special Handling	Do Not Mail	Advertiser Code	
		Product 1/2	

Agency Ref	
Advertiser Ref	

Billing Address:

EEO Recruitment  
 Attention: Accounts Payable  
 DO NOT MAIL  
 X, X X

Line	Channel	Description	Time	Day	Date	Length	Air Time	Ad-ID	Rate	Reconciliation	Ref #
1	KRCS	M-F 5a-12m	M-F 5a-12m								
					03/27/23 to 04/02/23	4x	11---11				
	KRCS			Sa	04/01/23	:30	10:45 AM	EEO Recruitment	\$0.00		989
	KRCS			Su	04/02/23	:30	6:46 AM	EEO Recruitment	\$0.00		990
					04/03/23 to 04/09/23	4x	11---11				
	KRCS			M	04/03/23	:30	10:15 AM	EEO Recruitment	\$0.00		991
	KRCS			Tu	04/04/23	:30	1:15 PM	EEO Recruitment	\$0.00		992
	KRCS			Sa	04/08/23	:30	12:46 PM	EEO Recruitment	\$0.00		993
	KRCS			Su	04/09/23	:30	6:16 PM	EEO Recruitment	\$0.00		994
					04/10/23 to 04/16/23	4x	11---11				
	KRCS			M	04/10/23	:30	10:18 PM	EEO Recruitment	\$0.00		995
	KRCS			Tu	04/11/23	:30	11:16 PM	EEO Recruitment	\$0.00		996
	KRCS			Sa	04/15/23	:30	5:15 AM	EEO Recruitment	\$0.00		997
	KRCS			Su	04/16/23	:30	9:33 AM	EEO Recruitment	\$0.00		998
					04/17/23 to 04/23/23	4x	11---11				
	KRCS			M	04/17/23	:30	10:18 PM	EEO Recruitment	\$0.00		999
	KRCS			Tu	04/18/23	:30	10:18 PM	EEO Recruitment	\$0.00		1000
	KRCS			Sa	04/22/23	:30	8:46 AM	EEO Recruitment	\$0.00		1001
	KRCS			Su	04/23/23	:30	8:16 AM	EEO Recruitment	\$0.00		1002
					04/24/23 to 04/30/23	4x	11---11				
	KRCS			M	04/24/23	:30	11:17 PM	EEO Recruitment	\$0.00		1003
	KRCS			Tu	04/25/23	:30	10:18 PM	EEO Recruitment	\$0.00		1004
	KRCS			Sa	04/29/23	:30	5:45 PM	EEO Recruitment	\$0.00		1005
	KRCS			Su	04/30/23	:30	12:46 PM	EEO Recruitment	\$0.00		1006

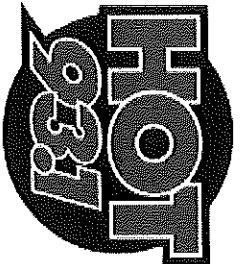
Aired Spots

18

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**Remit Address:**  
**KRCS-FM**  
 1612 Junction Ave., #4  
 Sturgis, SD 57785  
 Main: (605) 343-6161  
**Billing:**

**Billing Address:**  
**EEO Recruitment**  
**Attention: Accounts Payable**  
**DO NOT MAIL**  
**X, X X X**

# INVOICE

Advertiser	EEO Recruitment
Product	Recruitment
Estimate Number	DO NOT MAIL

Invoice #	131184-4
Invoice Date	04/30/23
Invoice Month	April 2023
Invoice Period	04/01/23 - 04/30/23

Property	KRCS-FM
Account Executive	House KRCS
Sales Office	Radio Rapid City
Sales Region	Local

Order #	131184
Alt Order #	
Deal #	
Order Flight	01/01/23 - 12/31/23

Billing Calendar	Calendar
Billing Type	Cash
Special Handling	Do Not Mail

Agency Code	
Advertiser Code	
Product 1/2	

Agency Ref	
Advertiser Ref	

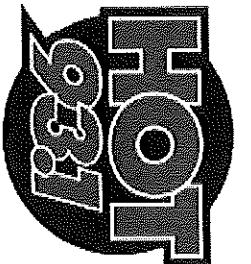
**Net Total \$0.00**

**Payment Terms 30 Days**

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Remit Address:  
 KRCS-FM  
 1612 Junction Ave., #4  
 Sturgis, SD 57785  
 Main: (605) 343-6161  
 Billing:

# INVOICE

Advertiser	EEO Recruitment
Product	Recruitment
Estimate Number	DO NOT MAIL

Invoice #	131184-5
Invoice Date	05/31/23
Invoice Month	May 2023
Invoice Period	05/01/23 - 05/31/23

Property	KRCS-FM
Account Executive	House KRCS
Sales Office	Radio Rapid City
Sales Region	Local

Order #	131184
Alt Order #	
Deal #	
Order Flight	01/01/23 - 12/31/23

Billing Address:  
 EEO Recruitment  
 Attention: Accounts Payable  
 DO NOT MAIL  
 X, X X

Billing Calendar	Calendar
Billing Type	Cash
Special Handling	Do Not Mail

Agency Code	
Advertiser Code	
Product 1/2	

Agency Ref	
Advertiser Ref	

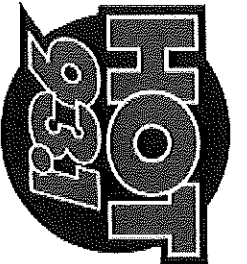
Line	Channel	Description	Time	Day	Date	Length	Air Time	Ad-ID	Rate	Reconciliation	Ref #
1	KRCS	M-F 5a-12m	M-F 5a-12m								
					05/01/23 to 05/07/23	4x	11---11				
	KRCS			M	05/01/23	:30	6:33 AM	EEO Recruitment	\$0.00		1007
	KRCS			Tu	05/02/23	:30	7:18 PM	EEO Recruitment	\$0.00		1008
	KRCS			Sa	05/06/23	:30	6:32 PM	EEO Recruitment	\$0.00		1009
	KRCS			Su	05/07/23	:30	10:16 PM	EEO Recruitment	\$0.00		1010
					05/08/23 to 05/14/23	4x	11---11				
	KRCS			M	05/08/23	:30	11:18 PM	EEO Recruitment	\$0.00		1011
	KRCS			Tu	05/09/23	:30	11:18 PM	EEO Recruitment	\$0.00		1012
	KRCS			Sa	05/13/23	:30	8:16 PM	EEO Recruitment	\$0.00		1013
	KRCS			Su	05/14/23	:30	2:33 PM	EEO Recruitment	\$0.00		1014
					05/15/23 to 05/21/23	4x	11---11				
	KRCS			M	05/15/23	:30	11:17 PM	EEO Recruitment	\$0.00		1015
	KRCS			Tu	05/16/23	:30	9:18 PM	EEO Recruitment	\$0.00		1016
	KRCS			Sa	05/20/23	:30	6:33 PM	EEO Recruitment	\$0.00		1017
	KRCS			Su	05/21/23	:30	8:46 AM	EEO Recruitment	\$0.00		1018
					05/22/23 to 05/28/23	4x	11---11				
	KRCS			M	05/22/23	:30	10:17 PM	EEO Recruitment	\$0.00		1019
	KRCS			Tu	05/23/23	:30	11:17 PM	EEO Recruitment	\$0.00		1020
	KRCS			Sa	05/27/23	:30	5:48 AM	EEO Recruitment	\$0.00		1021
	KRCS			Su	05/28/23	:30	4:16 AM	EEO Recruitment	\$0.00		1022
					05/29/23 to 06/04/23	4x	11---11				
	KRCS			M	05/29/23	:30	5:35 AM	EEO Recruitment	\$0.00		1023
	KRCS			Tu	05/30/23	:30	8:18 PM	EEO Recruitment	\$0.00		1024

Aired Spots 18

Effective January 1, 2023: 3% surcharge (not reflected herein) if paying by credit card.

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Non-discrimination Policy: The HomeSlice Media Group, LLC, and its stations do not discriminate in the sale of advertising time and will accept no advertising which is placed with an intent to or has the effect of discriminating on the basis of race or ethnicity.



Remit Address:  
 KRCS-FM  
 1612 Junction Ave., #4  
 Sturgis, SD 57785  
 Main: (605) 343-6161  
 Billing:

Billing Address:  
 EEO Recruitment  
 Attention: Accounts Payable  
 DO NOT MAIL  
 X, X X

# INVOICE

Advertiser	EEO Recruitment
Product	Recruitment
Estimate Number	DO NOT MAIL

Invoice #	131184-5
Invoice Date	05/31/23
Invoice Month	May 2023
Invoice Period	05/01/23 - 05/31/23

Property	KRCS-FM
Account Executive	House KRCS
Sales Office	Radio Rapid City
Sales Region	Local

Order #	131184
Alt Order #	
Deal #	
Order Flight	01/01/23 - 12/31/23

Billing Calendar	Calendar
Billing Type	Cash
Special Handling	Do Not Mail

Agency Code	
Advertiser Code	
Product 1/2	

Agency Ref	
Advertiser Ref	

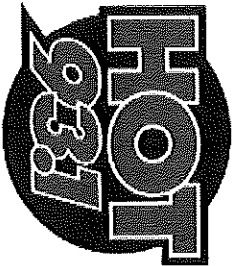
Net Total \$0.00

**Payment Terms 30 Days**

Effective January 1, 2023: 3% surcharge (not reflected herein) if paying by credit card.

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Remit Address:  
 KRCS-FM  
 1612 Junction Ave., #4  
 Sturgis, SD 57785  
 Main: (605) 343-6161  
 Billing:

# INVOICE

Advertiser	EEO Recruitment	Invoice #	131184-6
Product	Recruitment	Invoice Date	06/30/23
Estimate Number	DO NOT MAIL	Invoice Month	June 2023
		Invoice Period	06/01/23 - 06/30/23

Property	KRCS-FM	Order #	131184
Account Executive	House KRCS	Alt Order #	
Sales Office	Radio Rapid City	Deal #	
Sales Region	Local	Order Flight	01/01/23 - 12/31/23

Billing Calendar	Calendar	Agency Code	
Billing Type	Cash	Advertiser Code	
Special Handling	Do Not Mail	Product 1/2	

Agency Ref	
Advertiser Ref	

Billing Address:  
 EEO Recruitment  
 Attention: Accounts Payable  
 DO NOT MAIL  
 X, X X

Line	Channel	Description	Time	Day	Date	Length	Air Time	Ad-ID	Rate	Reconciliation	Ref #
1	KRCS	M-F 5a-12m	M-F 5a-12m								
	KRCS				05/29/23 to 06/04/23	4x	11--11				
	KRCS				Sa 06/03/23	:30	6:33 AM	EEO Recruitment	\$0.00		1025
	KRCS				Su 06/04/23	:30	4:46 PM	EEO Recruitment	\$0.00		1026
	KRCS				06/05/23 to 06/11/23	4x	11--11				
	KRCS				M 06/05/23	:30	11:18 PM	EEO Recruitment	\$0.00		1027
	KRCS				Tu 06/06/23	:30	11:18 PM	EEO Recruitment	\$0.00		1028
	KRCS				Sa 06/10/23	:30	6:33 PM	EEO Recruitment	\$0.00		1029
	KRCS				Su 06/11/23	:30	5:16 PM	EEO Recruitment	\$0.00		1030
	KRCS				06/12/23 to 06/18/23	4x	11--11				
	KRCS				M 06/12/23	:30	11:18 PM	EEO Recruitment	\$0.00		1031
	KRCS				Tu 06/13/23	:30	10:18 PM	EEO Recruitment	\$0.00		1032
	KRCS				Sa 06/17/23	:30	10:22 PM	EEO Recruitment	\$0.00		1033
	KRCS				Su 06/18/23	:30	8:46 PM	EEO Recruitment	\$0.00		1034
	KRCS				06/19/23 to 06/25/23	4x	11--11				
	KRCS				M 06/19/23	:30	5:22 PM	EEO Recruitment	\$0.00		1035
	KRCS				Tu 06/20/23	:30	8:17 PM	EEO Recruitment	\$0.00		1036
	KRCS				06/24/23	:30	1:34 PM	EEO Recruitment	\$0.00		1037
	KRCS				Sa 06/25/23	:30	12:46 PM	EEO Recruitment	\$0.00		1038
	KRCS				06/26/23 to 07/02/23	4x	11--11				
	KRCS				M 06/26/23	:30	11:16 PM	EEO Recruitment	\$0.00		1039
	KRCS				Tu 06/27/23	:30	10:18 PM	EEO Recruitment	\$0.00		1040

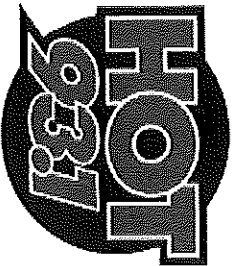
Aired Spots 16

Net Total \$0.00

Effective January 1, 2023: 3% surcharge (not reflected herein) if paying by credit card.

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

Non-discrimination Policy: The HomeSlice Media Group, LLC, and its stations do not discriminate in the sale of advertising time and will accept no advertising which is placed with an intent to or has the effect of discriminating on the basis of race or ethnicity.



Remit Address:  
 KRCS-FM  
 1612 Junction Ave., #4  
 Sturgis, SD 57785  
 Main: (605) 343-6161  
 Billing:

Billing Address:  
 EEO Recruitment  
 Attention: Accounts Payable  
 DO NOT MAIL  
 X, X X

# INVOICE

Advertiser	EEO Recruitment
Product	Recruitment
Estimate Number	DO NOT MAIL

Invoice #	131184-6
Invoice Date	06/30/23
Invoice Month	June 2023
Invoice Period	06/01/23 - 06/30/23

Property	KRCS-FM
Account Executive	House KRCS
Sales Office	Radio Rapid City
Sales Region	Local

Order #	131184
Alt Order #	
Deal #	
Order Flight	01/01/23 - 12/31/23

Billing Calendar	Calendar
Billing Type	Cash
Special Handling	Do Not Mail

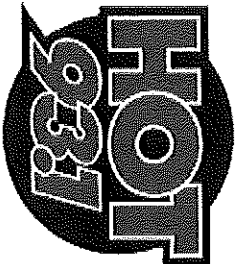
Agency Code	
Advertiser Code	
Product 1/2	
Agency Ref	
Advertiser Ref	

**Payment Terms 30 Days**

Effective January 1, 2023: 3% surcharge (not reflected herein) if paying by credit card.

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Remit Address:  
 KRCS-FM  
 1612 Junction Ave., #4  
 Sturgis, SD 57785  
 Main: (605) 343-6161  
 Billing:

# INVOICE

Billing Address:  
 EEO Recruitment  
 Attention: Accounts Payable  
 DO NOT MAIL  
 X, X X

Advertiser	EEO Recruitment
Product	Recruitment
Estimate Number	DO NOT MAIL

Invoice #	131184-7
Invoice Date	07/31/23
Invoice Month	July 2023
Invoice Period	07/01/23 - 07/31/23

Property	KRCS-FM
Account Executive	House KRCS
Sales Office	Radio Rapid City
Sales Region	Local

Order #	131184
Alt Order #	
Deal #	
Order Flight	01/01/23 - 12/31/23

Billing Calendar	Calendar
Billing Type	Cash
Special Handling	Do Not Mail

Agency Code	
Advertiser Code	
Product 1/2	

Agency Ref	
Advertiser Ref	

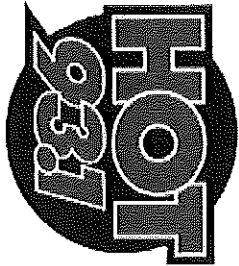
Line	Channel	Description	Time	Day	Date	Length	Air Time	Ad-ID	Rate	Reconciliation	Ref #
1	KRCS	M-F 5a-12m	M-F 5a-12m								
	KRCS				06/26/23 to 07/02/23	4x	11---11				
				Sa	07/01/23	:30	5:16 PM	EEO Recruitment	\$0.00		1041
				Su	07/02/23	:30	10:32 AM	EEO Recruitment	\$0.00		1042
	KRCS				07/03/23 to 07/09/23	4x	11---11				
				M	07/03/23	:30	5:22 PM	EEO Recruitment	\$0.00		1043
				Tu	07/04/23	:30	10:17 PM	EEO Recruitment	\$0.00		1044
				Sa	07/08/23	:30	11:47 AM	EEO Recruitment	\$0.00		1045
				Su	07/09/23	:30	8:46 PM	EEO Recruitment	\$0.00		1046
	KRCS				07/10/23 to 07/16/23	4x	11---11				
				M	07/10/23	:30	11:18 PM	EEO Recruitment	\$0.00		1047
				Tu	07/11/23	:30	9:18 PM	EEO Recruitment	\$0.00		1048
				Sa	07/15/23	:30	3:34 PM	EEO Recruitment	\$0.00		1049
				Su	07/16/23	:30	8:47 PM	EEO Recruitment	\$0.00		1050
	KRCS				07/17/23 to 07/23/23	4x	11---11				
				M	07/17/23	:30	10:17 PM	EEO Recruitment	\$0.00		1051
				Tu	07/18/23	:30	4:38 PM	EEO Recruitment	\$0.00		1052
				Sa	07/22/23	:30	8:17 AM	EEO Recruitment	\$0.00		1053
				Su	07/23/23	:30	7:46 AM	EEO Recruitment	\$0.00		1054
	KRCS				07/24/23 to 07/30/23	4x	11---11				
				M	07/24/23	:30	11:17 PM	EEO Recruitment	\$0.00		1055
				Tu	07/25/23	:30	10:18 PM	EEO Recruitment	\$0.00		1056
				Sa	07/29/23	:30	6:18 AM	EEO Recruitment	\$0.00		1057
				Su	07/30/23	:30	9:33 AM	EEO Recruitment	\$0.00		1058
	KRCS				07/31/23 to 08/06/23	4x	11---11				
				M	07/31/23	:30	2:34 PM	EEO Recruitment	\$0.00		1059

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Non-discrimination Policy: The HomeSlice Media Group, LLC, and its stations do not discriminate in the sale of advertising time and will accept no advertising which is placed with an intent to or has the effect of discriminating on the basis of race or ethnicity.





**Remit Address:**  
 KRCS-FM  
 1612 Junction Ave., #4  
 Sturgis, SD 57785  
 Main: (605) 343-6161  
 Billing:

# INVOICE

Advertiser	EEO Recruitment
Product	Recruitment
Estimate Number	DO NOT MAIL

Invoice #	131184-7
Invoice Date	07/31/23
Invoice Month	July 2023
Invoice Period	07/01/23 - 07/31/23

Property	KRCS-FM
Account Executive	House KRCS
Sales Office	Radio Rapid City
Sales Region	Local

Order #	131184
Alt Order #	
Deal #	
Order Flight	01/01/23 - 12/31/23

**Billing Address:**  
 EEO Recruitment  
 Attention: Accounts Payable  
 DO NOT MAIL  
 X, X X

Billing Calendar	Calendar
Billing Type	Cash
Special Handling	Do Not Mail

Agency Code	
Advertiser Code	
Product 1/2	

Agency Ref	
Advertiser Ref	

Line	Channel	Description	Time	Day	Date	Length	Air Time	Ad-ID	Rate	Reconciliation	Ref #
		Aired Spots		19							

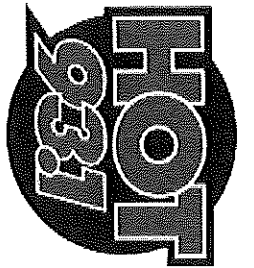
Net Total \$0.00

**Payment Terms 30 Days**

Effective January 1, 2023, 3% surcharge (not reflected herein) if paying by credit card.

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Remit Address:  
 KRCS-FM  
 1612 Junction Ave., #4  
 Sturgis, SD 57785  
 Main: (605) 343-6161  
 Billing:

# INVOICE

Advertiser	EEO Recruitment
Product	Recruitment
Estimate Number	DO NOT MAIL

Invoice #	131184-8
Invoice Date	08/31/23
Invoice Month	August 2023
Invoice Period	08/01/23 - 08/31/23

Property	KRCS-FM
Account Executive	House KRCS
Sales Office	Radio Rapid City
Sales Region	Local

Order #	131184
Alt Order #	
Deal #	
Order Flight	01/01/23 - 12/31/23

Billing Address:  
 EEO Recruitment  
 Attention: Accounts Payable  
 DO NOT MAIL  
 X, X X

Billing Calendar	Calendar
Billing Type	Cash
Special Handling	Do Not Mail

Agency Code	
Advertiser Code	
Product 1/2	
Agency Ref	
Advertiser Ref	

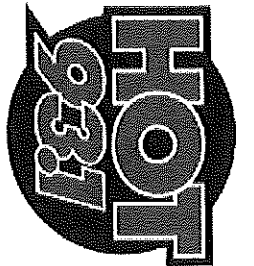
Line	Channel	Description	Time	Day	Date	Length	Air Time	Ad-ID	Rate	Reconciliation	Ref #
1	KRCS	M-F 5a-12m	M-F 5a-12m								
				07/31/23 to 08/06/23	4x	11--11					
	KRCS			Tu	08/01/23	:30	7:48 PM	EEO Recruitment	\$0.00		1060
	KRCS			Sa	08/05/23	:30	11:48 AM	EEO Recruitment	\$0.00		1061
	KRCS			Su	08/06/23	:30	7:34 PM	EEO Recruitment	\$0.00		1062
				08/07/23 to 08/13/23	4x	11--11					
	KRCS			M	08/07/23	:30	7:19 AM	EEO Recruitment	\$0.00		1063
	KRCS			Tu	08/08/23	:30	10:18 PM	EEO Recruitment	\$0.00		1064
	KRCS			Sa	08/12/23	:30	10:34 AM	EEO Recruitment	\$0.00		1065
	KRCS			Su	08/13/23	:30	1:46 PM	EEO Recruitment	\$0.00		1066
				08/14/23 to 08/20/23	4x	11--11					
	KRCS			M	08/14/23	:30	10:18 PM	EEO Recruitment	\$0.00		1067
	KRCS			Tu	08/15/23	:30	11:18 PM	EEO Recruitment	\$0.00		1068
	KRCS			Sa	08/19/23	:30	3:17 PM	EEO Recruitment	\$0.00		1069
	KRCS			Su	08/20/23	:30	1:46 PM	EEO Recruitment	\$0.00		1070
				08/21/23 to 08/27/23	4x	11--11					
	KRCS			M	08/21/23	:30	8:18 AM	EEO Recruitment	\$0.00		1071
	KRCS			Tu	08/22/23	:30	11:18 PM	EEO Recruitment	\$0.00		1072
	KRCS			Sa	08/26/23	:30	11:35 AM	EEO Recruitment	\$0.00		1073
	KRCS			Su	08/27/23	:30	7:33 AM	EEO Recruitment	\$0.00		1074
				08/28/23 to 09/03/23	4x	11--11					
	KRCS			M	08/28/23	:30	11:18 PM	EEO Recruitment	\$0.00		1075
	KRCS			Tu	08/29/23	:30	10:18 PM	EEO Recruitment	\$0.00		1076

Aired Spots 17

Effective January 1, 2023: 3% surcharge (not reflected herein) if paying by credit card.

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**Remit Address:**  
**KRCS-FM**  
 1612 Junction Ave., #4  
 Sturgis, SD 57785  
 Main: (605) 343-6161  
**Billing:**

# INVOICE

Advertiser	EEO Recruitment
Product	Recruitment
Estimate Number	DO NOT MAIL
Property	KRCS-FM
Account Executive	House KRCS
Sales Office	Radio Rapid City
Sales Region	Local

Invoice #	131184-8
Invoice Date	08/31/23
Invoice Month	August 2023
Invoice Period	08/01/23 - 08/31/23

Billing Calendar	Calendar
Billing Type	Cash
Special Handling	Do Not Mail

Order #	131184
Alt Order #	
Deal #	
Order Flight	01/01/23 - 12/31/23
Agency Code	
Advertiser Code	
Product 1/2	
Agency Ref	
Advertiser Ref	

**Net Total \$0.00**

**Payment Terms 30 Days**

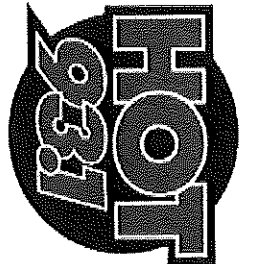
**Billing Address:**

**EEO Recruitment**  
**Attention: Accounts Payable**  
**DO NOT MAIL**  
**X, X X**

Effective January 1, 2023: 3% surcharge (not reflected herein) if paying by credit card.

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Remit Address:  
 KRCS-FM  
 1612 Junction Ave., #4  
 Sturgis, SD 57785  
 Main: (605) 343-6161  
 Billing:

# INVOICE

Advertiser	EEO Recruitment	Invoice #	131184-9rv1
Product	Recruitment	Invoice Date	09/30/23
Estimate Number	DO NOT MAIL	Invoice Month	September 2023
		Invoice Period	09/01/23 - 09/30/23

Property	KRCS-FM	Order #	131184
Account Executive	House KRCS	Alt Order #	
Sales Office	Radio Rapid City	Deal #	
Sales Region	Local	Order Flight	01/01/23 - 12/31/23

Billing Calendar	Calendar	Agency Code	
Billing Type	Cash	Advertiser Code	
Special Handling	Do Not Mail	Product 1/2	

Agency Ref	
Advertiser Ref	

Billing Address:  
 EEO Recruitment  
 Attention: Accounts Payable  
 DO NOT MAIL  
 X, X X

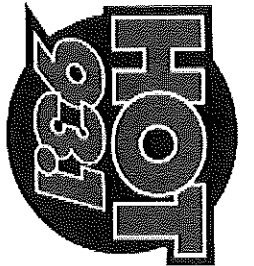
Line	Channel	Description	Time	Day	Date	Length	Air Time	Ad-ID	Rate	Reconciliation	Ref #
1	KRCS	M-F 5a-12m	M-F 5a-12m								
	KRCS				08/28/23 to 09/03/23	4x	11--11				
	KRCS				Sa 09/02/23	:30	4:46 PM	EEO Recruitment	\$0.00		1077
	KRCS				Su 09/03/23	:30	12:46 PM	EEO Recruitment	\$0.00		1078
	KRCS				09/04/23 to 09/10/23	4x	11--11				
	KRCS				M 09/04/23	:30	5:46 PM	EEO Recruitment	\$0.00		1079
	KRCS				Tu 09/05/23	:30	11:17 PM	EEO Recruitment	\$0.00		1080
	KRCS				Sa 09/09/23	:30	7:33 AM	EEO Recruitment	\$0.00		1081
	KRCS				Su 09/10/23	:30	8:17 AM	EEO Recruitment	\$0.00		1082
	KRCS				09/11/23 to 09/17/23	4x	11--11				
	KRCS				M 09/11/23	:30	10:18 PM	EEO Recruitment	\$0.00		1083
	KRCS				Tu 09/12/23	:30	11:18 PM	EEO Recruitment	\$0.00		1084
	KRCS				Sa 09/16/23	:30	2:45 PM	EEO Recruitment	\$0.00		1085
	KRCS				Su 09/17/23	:30	11:17 PM	EEO Recruitment	\$0.00		1086
	KRCS				09/18/23 to 09/24/23	4x	11--11				
	KRCS				M 09/18/23	:30	11:18 PM	EEO Recruitment	\$0.00		1087
	KRCS				Tu 09/19/23	:30	5:32 AM	EEO Recruitment	\$0.00		1088
	KRCS				Sa 09/23/23	:30	3:17 PM	EEO Recruitment	\$0.00		1089
	KRCS				Su 09/24/23	:30	11:32 PM	EEO Recruitment	\$0.00		1090
	KRCS				09/25/23 to 10/01/23	4x	11--11				
	KRCS				M 09/25/23	:30	10:17 PM	EEO Recruitment	\$0.00		1091
	KRCS				Tu 09/26/23	:30	11:17 PM	EEO Recruitment	\$0.00		1092
	KRCS				Sa 09/30/23	:30	5:46 PM	EEO Recruitment	\$0.00		1093

Aired Spots 17

Effective January 1, 2023, 3% surcharge (not reflected herein) if paying by credit card.

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**Remit Address:**  
**KRCS-FM**  
 1612 Junction Ave., #4  
 Sturgis, SD 57785  
 Main: (605) 343-6161  
 Billing:

**Billing Address:**  
 EEO Recruitment  
 Attention: Accounts Payable  
 DO NOT MAIL  
 X, X X

# INVOICE

Advertiser	EEO Recruitment
Product	Recruitment
Estimate Number	DO NOT MAIL

Invoice #	131184-9rv1
Invoice Date	09/30/23
Invoice Month	September 2023
Invoice Period	09/01/23 - 09/30/23

Property	KRCS-FM
Account Executive	House KRCS
Sales Office	Radio Rapid City
Sales Region	Local

Order #	131184
Alt Order #	
Deal #	
Order Flight	01/01/23 - 12/31/23

Billing Calendar	Calendar
Billing Type	Cash
Special Handling	Do Not Mail

Agency Code	
Advertiser Code	
Product 1/2	
Agency Ref	
Advertiser Ref	

**Net Total \$0.00**

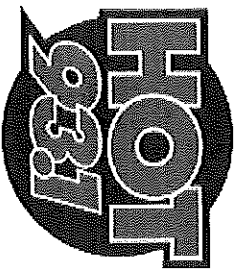
**Payment Terms 30 Days**

Effective January 1, 2023. 3% surcharge (not reflected herein) if paying by credit card.

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powered by WideOrbit



Remit Address:  
 KRCS-FM  
 1612 Junction Ave., #4  
 Sturgis, SD 57785  
 Main: (605) 343-6161  
 Billing:

# INVOICE

Billing Address:  
 EEO Recruitment  
 Attention: Accounts Payable  
 DO NOT MAIL  
 X, X X

Advertiser	EEO Recruitment
Product	Recruitment
Estimate Number	DO NOT MAIL

Invoice #	131184-10
Invoice Date	10/31/23
Invoice Month	October 2023
Invoice Period	10/01/23 - 10/31/23

Property	KRCS-FM
Account Executive	House KRCS
Sales Office	Radio Rapid City
Sales Region	Local

Order #	131184
Alt Order #	
Deal #	
Order Flight	01/01/23 - 12/31/23

Billing Calendar	Calendar
Billing Type	Cash
Special Handling	Do Not Mail

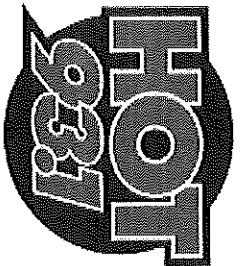
Agency Code	
Advertiser Code	
Product 1/2	
Agency Ref	
Advertiser Ref	

Line	Channel	Description	Time	Day	Date	Length	Air Time	Ad-ID	Rate	Reconciliation	Ref #
1	KRCS	M-F 5a-12m	M-F 5a-12m								
					09/25/23 to 10/01/23	4x	11---11				
					Su		10/01/23	6:33 PM	EEO Recruitment		1094
					10/02/23 to 10/08/23	4x	11---11				
					M		10/02/23	10:18 PM	EEO Recruitment		1095
					Tu		10/03/23	10:18 PM	EEO Recruitment		1096
					10/07/23		10/07/23	5:15 AM	EEO Recruitment		1097
					Sa		10/08/23	7:34 PM	EEO Recruitment		1098
					10/09/23 to 10/15/23	4x	11---11				
					M		10/09/23	8:47 PM	EEO Recruitment		1099
					Tu		10/10/23	10:16 PM	EEO Recruitment		1100
					10/14/23		10/14/23	9:45 AM	EEO Recruitment		1101
					Sa		10/15/23	1:45 PM	EEO Recruitment		1102
					10/16/23 to 10/22/23	4x	11---11				
					M		10/16/23	10:15 PM	EEO Recruitment		1103
					Tu		10/17/23	8:47 PM	EEO Recruitment		1104
					10/21/23		10/21/23	5:45 AM	EEO Recruitment		1105
					Sa		10/22/23	11:33 PM	EEO Recruitment		1106
					10/23/23 to 10/29/23	4x	11---11				
					M		10/23/23	11:17 PM	EEO Recruitment		1107
					Tu		10/24/23	9:32 AM	EEO Recruitment		1108
					10/28/23		10/28/23	8:16 PM	EEO Recruitment		1109
					Sa		10/29/23	8:34 PM	EEO Recruitment		1110
					10/30/23 to 11/05/23	4x	11---11				
					M		10/30/23	10:17 PM	EEO Recruitment		1111
					Tu		10/31/23	11:17 PM	EEO Recruitment		1112

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**Remit Address:**  
**KRCS-FM**  
 1612 Junction Ave., #4  
 Sturgis, SD 57785  
 Main: (605) 343-6161  
 Billing:

# INVOICE

Advertiser	EEO Recruitment	Invoice #	131184-10
Product	Recruitment	Invoice Date	10/31/23
Estimate Number	DO NOT MAIL	Invoice Month	October 2023
		Invoice Period	10/01/23 - 10/31/23

Property	KRCS-FM	Order #	131184
Account Executive	House KRCS	Alt Order #	
Sales Office	Radio Rapid City	Deal #	
Sales Region	Local	Order Flight	01/01/23 - 12/31/23

Billing Calendar	Calendar	Agency Code	
Billing Type	Cash	Advertiser Code	
Special Handling	Do Not Mail	Product 1/2	

Agency Ref	
Advertiser Ref	

**Billing Address:**  
 EEO Recruitment  
 Attention: Accounts Payable  
 DO NOT MAIL  
 X, X X

Line	Channel	Description	Time	Day	Date	Length	Air Time	Ad-ID	Rate	Reconciliation	Ref #
		Aired Spots		19							

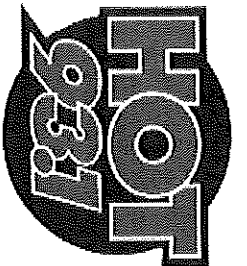
Net Total \$0.00

**Payment Terms 30 Days**

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Remit Address:  
**KRCS-FM**  
 1612 Junction Ave., #4  
 Sturgis, SD 57785  
 Main: (605) 343-6161  
 Billing:

# INVOICE

Billing Address:  
 EEO Recruitment  
 Attention: Accounts Payable  
 DO NOT MAIL  
 X, X X

Advertiser	EEO Recruitment	Invoice #	131184-11
Product	Recruitment	Invoice Date	11/30/23
Estimate Number	DO NOT MAIL	Invoice Month	November 2023
Property	KRCS-FM	Invoice Period	11/01/23 - 11/30/23
Account Executive	House KRCS	Order #	131184
Sales Office	Radio Rapid City	Alt Order #	
Sales Region	Local	Deal #	
Billing Calendar	Calendar	Order Flight	01/01/23 - 12/31/23
Billing Type	Cash	Agency Code	
Special Handling	Do Not Mail	Advertiser Code	
		Product 1/2	
		Agency Ref	
		Advertiser Ref	

Line	Channel	Description	Time	Day	Date	Length	Air Time	AD-ID	Rate	Reconciliation	Ref #
1	KRCS	M-F 5a-12m	M-F 5a-12m								
	KRCS			10/30/23 to 11/05/23	4x	11--11					
	KRCS			Sa	11/04/23	:30	9:53 PM	EEO Recruitment	\$0.00		1113
	KRCS			Su	11/05/23	:30	3:45 PM	EEO Recruitment	\$0.00		1114
	KRCS			11/06/23 to 11/12/23	4x	11--11					
	KRCS			M	11/06/23	:30	9:17 AM	EEO Recruitment	\$0.00		1115
	KRCS			Tu	11/07/23	:30	10:18 PM	EEO Recruitment	\$0.00		1116
	KRCS			Sa	11/11/23	:30	6:32 PM	EEO Recruitment	\$0.00		1117
	KRCS			Su	11/12/23	:30	1:46 PM	EEO Recruitment	\$0.00		1118
	KRCS			11/13/23 to 11/19/23	4x	11--11					
	KRCS			M	11/13/23	:30	10:17 PM	EEO Recruitment	\$0.00		1119
	KRCS			Tu	11/14/23	:30	11:17 PM	EEO Recruitment	\$0.00		1120
	KRCS			Sa	11/18/23	:30	7:33 AM	EEO Recruitment	\$0.00		1121
	KRCS			Su	11/19/23	:30	6:16 AM	EEO Recruitment	\$0.00		1122
	KRCS			11/20/23 to 11/26/23	4x	11--11					
	KRCS			M	11/20/23	:30	11:17 PM	EEO Recruitment	\$0.00		1123
	KRCS			Tu	11/21/23	:30	9:17 PM	EEO Recruitment	\$0.00		1124
	KRCS			Sa	11/25/23	:30	8:17 PM	EEO Recruitment	\$0.00		1125
	KRCS			Su	11/26/23	:30	10:16 PM	EEO Recruitment	\$0.00		1126
	KRCS			11/27/23 to 12/03/23	4x	11--11					
	KRCS			M	11/27/23	:30	11:18 PM	EEO Recruitment	\$0.00		1127
	KRCS			Tu	11/28/23	:30	10:16 PM	EEO Recruitment	\$0.00		1128

Aired Spots 16

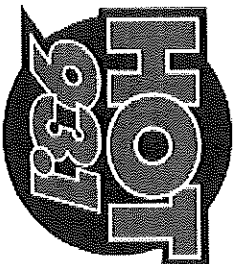
Net Total \$0.00

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**Remit Address:**  
**KRCS-FM**  
**1612 Junction Ave., #4**  
**Sturgis, SD 57785**  
**Main: (605) 343-6161**  
**Billing:**

# INVOICE

**Billing Address:**

**EEO Recruitment**  
**Attention: Accounts Payable**  
**DO NOT MAIL**  
**X, X X**

Advertiser	EEO Recruitment
Product	Recruitment
Estimate Number	DO NOT MAIL

Invoice #	131184-11
Invoice Date	11/30/23
Invoice Month	November 2023
Invoice Period	11/01/23 - 11/30/23

Property	KRCS-FM
Account Executive	House KRCS
Sales Office	Radio Rapid City
Sales Region	Local

Order #	131184
Alt Order #	
Deal #	
Order Flight	01/01/23 - 12/31/23

Billing Calendar	Calendar
Billing Type	Cash
Special Handling	Do Not Mail

Agency Code	
Advertiser Code	
Product 1/2	

Agency Ref	
Advertiser Ref	

**Payment Terms 30 Days**

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**THE 25TH ANNUAL  
BLACK HILLS REGIONAL JOB FAIR  
WEDNESDAY, MARCH 1ST, 2023  
11AM-5PM  
AT THE MONUMENT**



**Find great work opportunities from all different sectors and meet with veteran service organizations.**

**For more information download the Career Fair Plus app or follow us on Facebook.**



**In collaboration with the South Dakota Association of College Career Centers (SDACCC) and the Black Hills Military Advisory Coalition (MAC)**

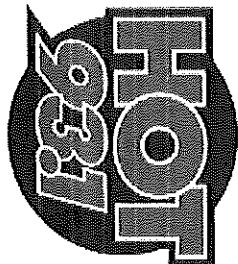
**Persons with disabilities needing accommodations, please contact Chandra at 605-718-2419 by Feb. 22nd, 2023**

**PLATINUM SPONSORS**



**BH Regional Job Fair**  
**Booth Staffing**  
**March 1, 2023**  
**11am-5pm**

10:30 (set up) to 12:30 PM	1	MaryAnne Whittle
	2	
12:30 PM to 2 PM	1	Taryn Edlund
	2	Todd Holen
2 PM to 4 PM	1	Kelsey Kinney
	2	MaryAnne
4 PM to 5:30 PM (tear down)	1	Chris J.
	2	MaryAnne Whittle



Remit Address:  
 KRCS-FM  
 1612 Junction Ave., #4  
 Sturgis, SD 57785  
 Main: (605) 343-6161  
 Billing:

# INVOICE - CO-OP: EMPLOYER BOOTH

Billing Address:  
 BH Job Fair  
 Attention: Accounts Payable  
 PO Box 2098  
 Rapid City, SD 57709-2098

Advertiser	BH Job Fair
Product	2023 Job Fair - employers
Estimate Number	PUBLIC FILE

Invoice #	131405-1
Invoice Date	01/31/23
Invoice Month	January 2023
Invoice Period	12/19/22 - 01/31/23

Property	KRCS-FM
Account Executive	House KRCS
Sales Office	Radio Rapid City
Sales Region	Local

Order #	131405
Alt Order #	
Deal #	
Order Flight	12/19/22 - 01/31/23

Billing Calendar	Calendar
Billing Type	Cash, co-op
Special Handling	Miscellaneous Special Handling

Agency Code	
Advertiser Code	
Product 1/2	

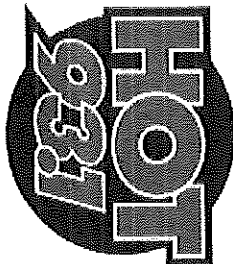
Agency Ref	
Advertiser Ref	

Line	Channel	Description	Time	Day	Date	Length	Air Time	Ad-ID	Rate	Reconciliation	Ref #
1	KRCS	M-Su	6:00 AM-10:00 PM								
					12/19/22 to 12/25/22	21x	33333333				
	KRCS			M	12/19/22	:30	7:47 AM	EMPLOYER BOOTH	\$0.00		987
	KRCS			M	12/19/22	:30	9:47 AM	EMPLOYER BOOTH	\$0.00		985
	KRCS			M	12/19/22	:30	1:42 PM	EMPLOYER BOOTH	\$0.00		986
	KRCS			M	12/19/22	:30	6:46 AM	EMPLOYER BOOTH	\$0.00		988
	KRCS			Tu	12/20/22	:30	11:42 AM	EMPLOYER BOOTH	\$0.00		990
	KRCS			W	12/21/22	:30	7:46 AM	EMPLOYER BOOTH	\$0.00		991
	KRCS			W	12/21/22	:30	4:52 PM	EMPLOYER BOOTH	\$0.00		992
	KRCS			W	12/21/22	:30	6:51 PM	EMPLOYER BOOTH	\$0.00		993
	KRCS			Th	12/22/22	:30	8:47 AM	EMPLOYER BOOTH	\$0.00		994
	KRCS			Th	12/22/22	:30	1:44 PM	EMPLOYER BOOTH	\$0.00		995
	KRCS			Th	12/22/22	:30	3:51 PM	EMPLOYER BOOTH	\$0.00		996
	KRCS			F	12/23/22	:30	11:42 AM	EMPLOYER BOOTH	\$0.00		997
	KRCS			F	12/23/22	:30	3:52 PM	EMPLOYER BOOTH	\$0.00		998
	KRCS			F	12/23/22	:30	4:52 PM	EMPLOYER BOOTH	\$0.00	MG for 1.989 12/20	1117
	KRCS			F	12/23/22	:30	6:51 PM	EMPLOYER BOOTH	\$0.00		999
	KRCS			Sa	12/24/22	:30	7:46 AM	EMPLOYER BOOTH	\$0.00		1000
	KRCS			Sa	12/24/22	:30	8:16 AM	EMPLOYER BOOTH	\$0.00		1001
	KRCS			Sa	12/24/22	:30	2:16 PM	EMPLOYER BOOTH	\$0.00		1002
	KRCS			Su	12/25/22	:30	8:16 AM	EMPLOYER BOOTH	\$0.00		1003
	KRCS			Su	12/25/22	:30	9:33 AM	EMPLOYER BOOTH	\$0.00		1005
	KRCS			Su	12/25/22	:30	11:46 PM	EMPLOYER BOOTH	\$0.00		1004
					12/26/22 to 01/01/23	21x	33333333				
	KRCS			M	12/26/22	:30	10:15 AM	EMPLOYER BOOTH	\$0.00		1008
	KRCS			M	12/26/22	:30	12:43 PM	EMPLOYER BOOTH	\$0.00		1007
	KRCS			M	12/26/22	:30	4:51 PM	EMPLOYER BOOTH	\$0.00		1006

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Remit Address:  
 KRCS-FM  
 1612 Junction Ave., #4  
 Sturgis, SD 57785  
 Main: (605) 343-6161  
 Billing:

# INVOICE - CO-OP: EMPLOYER BOOTH

Billing Address:  
 BH Job Fair  
 Attention: Accounts Payable  
 PO Box 2098  
 Rapid City, SD 57709-2098

Advertiser	BH Job Fair
Product	2023 Job Fair - employers
Estimate Number	PUBLIC FILE

Invoice #	131405-1
Invoice Date	01/31/23
Invoice Month	January 2023
Invoice Period	12/19/22 - 01/31/23

Property	KRCS-FM
Account Executive	House KRCS
Sales Office	Radio Rapid City
Sales Region	Local

Order #	131405
Alt Order #	
Deal #	
Order Flight	12/19/22 - 01/31/23

Billing Calendar	Calendar
Billing Type	Cash, co-op
Special Handling	Miscellaneous Special Handling

Agency Code	
Advertiser Code	
Product 1/2	

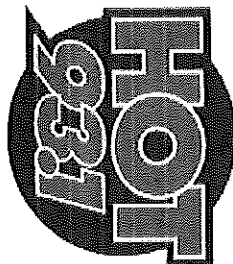
Agency Ref	
Advertiser Ref	

Line	Channel	Description	Time	Day	Date	Length	Air Time	Ad-ID	Rate	Reconciliation	Ref #
1	KRCS	M-Su	6:00 AM-10:00 PM	Tu	12/27/22	:30	7:46 AM	EMPLOYER BOOTH	\$0.00		1010
	KRCS			Tu	12/27/22	:30	8:33 AM	EMPLOYER BOOTH	\$0.00		1011
	KRCS			Tu	12/27/22	:30	7:16 PM	EMPLOYER BOOTH	\$0.00		1009
	KRCS			W	12/28/22	:30	6:16 AM	EMPLOYER BOOTH	\$0.00		1013
	KRCS			W	12/28/22	:30	3:37 PM	EMPLOYER BOOTH	\$0.00		1012
	KRCS			W	12/28/22	:30	4:52 PM	EMPLOYER BOOTH	\$0.00		1014
	KRCS			Th	12/29/22	:30	6:47 AM	EMPLOYER BOOTH	\$0.00		1015
	KRCS			Th	12/29/22	:30	8:34 AM	EMPLOYER BOOTH	\$0.00		1016
	KRCS			Th	12/29/22	:30	7:17 AM	EMPLOYER BOOTH	\$0.00		1017
	KRCS			F	12/30/22	:30	6:21 PM	EMPLOYER BOOTH	\$0.00		1019
	KRCS			F	12/30/22	:30	2:46 PM	EMPLOYER BOOTH	\$0.00		1018
	KRCS			F	12/30/22	:30	4:23 PM	EMPLOYER BOOTH	\$0.00		1020
	KRCS			Sa	12/31/22	:30	11:16 AM	EMPLOYER BOOTH	\$0.00		1023
	KRCS			Sa	12/31/22	:30	1:34 PM	EMPLOYER BOOTH	\$0.00		1022
	KRCS			Sa	12/31/22	:30	4:16 PM	EMPLOYER BOOTH	\$0.00		1021
	KRCS			Su	01/01/23	:30	11:33 AM	EMPLOYER BOOTH	\$0.00		1025
	KRCS			Su	01/01/23	:30	1:33 PM	EMPLOYER BOOTH	\$0.00		1026
	KRCS			Su	01/01/23	:30	5:32 PM	EMPLOYER BOOTH	\$0.00		1024
				01/02/23 to 01/08/23		21x	33333333				
	KRCS			M	01/02/23	:30	6:21 PM	EMPLOYER BOOTH	\$0.00		1028
	KRCS			M	01/02/23	:30	7:47 PM	EMPLOYER BOOTH	\$0.00		1027
	KRCS			M	01/02/23	:30	11:17 PM	EMPLOYER BOOTH	\$0.00		1029
	KRCS			Tu	01/03/23	:30	9:46 AM	EMPLOYER BOOTH	\$0.00		1030
	KRCS			Tu	01/03/23	:30	7:16 PM	EMPLOYER BOOTH	\$0.00		1031
	KRCS			Tu	01/03/23	:30	7:47 PM	EMPLOYER BOOTH	\$0.00		1032
	KRCS			W	01/04/23	:30	6:47 AM	EMPLOYER BOOTH	\$0.00		1035
	KRCS			W	01/04/23	:30	4:52 PM	EMPLOYER BOOTH	\$0.00		1034

Effective January 1, 2023: 3% surcharge (not reflected herein) if paying by credit card.

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

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Remit Address:  
 KRCS-FM  
 1612 Junction Ave., #4  
 Sturgis, SD 57785  
 Main: (605) 343-6161  
 Billing:

# INVOICE - CO-OP: EMPLOYER BOOTH

Billing Address:  
 BH Job Fair  
 Attention: Accounts Payable  
 PO Box 2098  
 Rapid City, SD 57709-2098

Advertiser	BH Job Fair
Product	2023 Job Fair - employers
Estimate Number	PUBLIC FILE

Invoice #	131405-1
Invoice Date	01/31/23
Invoice Month	January 2023
Invoice Period	12/19/22 - 01/31/23

Property	KRCS-FM
Account Executive	House KRCS
Sales Office	Radio Rapid City
Sales Region	Local

Order #	131405
Alt Order #	
Deal #	
Order Flight	12/19/22 - 01/31/23

Billing Calendar	Calendar
Billing Type	Cash, co-op
Special Handling	Miscellaneous Special Handling

Agency Code	
Advertiser Code	
Product 1/2	

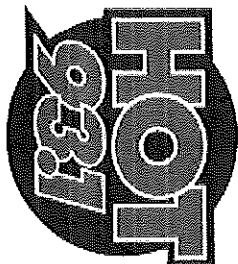
Agency Ref	
Advertiser Ref	

Line	Channel	Description	Time	Day	Date	Length	Air Time	Ad-ID	Rate	Reconciliation	Ref #
1	KRCS	M-Su	6:00 AM-10:00 PM								
	KRCS			W	01/04/23	:30	10:17 PM	EMPLOYER BOOTH	\$0.00		1033
	KRCS			Th	01/05/23	:30	4:51 PM	EMPLOYER BOOTH	\$0.00		1037
	KRCS			Th	01/05/23	:30	7:47 PM	EMPLOYER BOOTH	\$0.00		1038
	KRCS			Th	01/05/23	:30	11:17 PM	EMPLOYER BOOTH	\$0.00		1036
	KRCS			F	01/06/23	:30	5:51 PM	EMPLOYER BOOTH	\$0.00		1041
	KRCS			F	01/06/23	:30	8:17 PM	EMPLOYER BOOTH	\$0.00		1039
	KRCS			F	01/06/23	:30	10:17 PM	EMPLOYER BOOTH	\$0.00		1040
	KRCS			Sa	01/07/23	:30	10:34 AM	EMPLOYER BOOTH	\$0.00		1043
	KRCS			Sa	01/07/23	:30	5:32 PM	EMPLOYER BOOTH	\$0.00		1044
	KRCS			Sa	01/07/23	:30	8:33 PM	EMPLOYER BOOTH	\$0.00		1042
	KRCS			Su	01/08/23	:30	3:45 PM	EMPLOYER BOOTH	\$0.00		1045
	KRCS			Su	01/08/23	:30	5:32 PM	EMPLOYER BOOTH	\$0.00		1046
	KRCS			Su	01/08/23	:30	11:16 PM	EMPLOYER BOOTH	\$0.00		1047
					01/09/23 to 01/15/23	21x	33333333				
				M	01/09/23	:30	2:45 PM	EMPLOYER BOOTH	\$0.00		1050
				M	01/09/23	:30	7:17 PM	EMPLOYER BOOTH	\$0.00		1048
				M	01/09/23	:30	11:17 PM	EMPLOYER BOOTH	\$0.00		1049
				Tu	01/10/23	:30	11:16 AM	EMPLOYER BOOTH	\$0.00		1053
				Tu	01/10/23	:30	7:17 PM	EMPLOYER BOOTH	\$0.00		1051
				Tu	01/10/23	:30	10:17 PM	EMPLOYER BOOTH	\$0.00		1052
				W	01/11/23	:30	12:42 PM	EMPLOYER BOOTH	\$0.00		1054
				W	01/11/23	:30	8:17 PM	EMPLOYER BOOTH	\$0.00		1055
				W	01/11/23	:30	9:16 PM	EMPLOYER BOOTH	\$0.00		1056
				Th	01/12/23	:30	7:33 AM	EMPLOYER BOOTH	\$0.00		1058
				Th	01/12/23	:30	7:18 PM	EMPLOYER BOOTH	\$0.00		1059
				Th	01/12/23	:30	10:17 PM	EMPLOYER BOOTH	\$0.00		1057
				F	01/13/23	:30	9:16 PM	EMPLOYER BOOTH	\$0.00		1061

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Remit Address:  
**KRCS-FM**  
 1612 Junction Ave., #4  
 Sturgis, SD 57785  
 Main: (605) 343-6161  
 Billing:

# INVOICE - CO-OP: EMPLOYER BOOTH

Billing Address:  
 BH Job Fair  
 Attention: Accounts Payable  
 PO Box 2098  
 Rapid City, SD 57709-2098

Advertiser	BH Job Fair	Invoice #	131405-1
Product	2023 Job Fair - employers	Invoice Date	01/31/23
Estimate Number	PUBLIC FILE	Invoice Month	January 2023
Property	KRCS-FM	Invoice Period	12/19/22 - 01/31/23

Account Executive	House KRCS	Order #	131405
Sales Office	Radio Rapid City	Alt Order #	
Sales Region	Local	Deal #	
Billing Calendar	Calendar	Order Flight	12/19/22 - 01/31/23

Billing Type	Cash, co-op	Agency Code	
Special Handling	Miscellaneous Special Handling	Advertiser Code	
		Product 1/2	

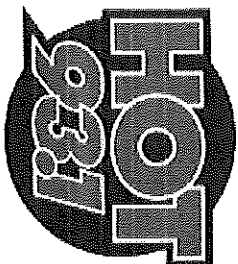
Agency Ref	
Advertiser Ref	

Line	Channel	Description	Time	Day	Date	Length	Air Time	Ad-ID	Rate	Reconciliation	Ref #
1	KRCS	M-Su	6:00 AM-10:00 PM		01/16/23 to 01/22/23	21x	33333333				
	KRCS			F	01/13/23	:30	10:17 PM	EMPLOYER BOOTH	\$0.00		1062
	KRCS			F	01/13/23	:30	11:17 PM	EMPLOYER BOOTH	\$0.00		1060
	KRCS			Sa	01/14/23	:30	3:33 PM	EMPLOYER BOOTH	\$0.00		1065
	KRCS			Sa	01/14/23	:30	7:33 PM	EMPLOYER BOOTH	\$0.00		1063
	KRCS			Sa	01/14/23	:30	8:45 PM	EMPLOYER BOOTH	\$0.00		1064
	KRCS			Su	01/15/23	:30	7:45 AM	EMPLOYER BOOTH	\$0.00		1068
	KRCS			Su	01/15/23	:30	10:45 AM	EMPLOYER BOOTH	\$0.00		1067
	KRCS			Su	01/15/23	:30	9:45 AM	EMPLOYER BOOTH	\$0.00		1066
	KRCS			M	01/16/23	:30	4:51 PM	EMPLOYER BOOTH	\$0.00		1071
	KRCS			M	01/16/23	:30	7:17 PM	EMPLOYER BOOTH	\$0.00		1070
	KRCS			M	01/16/23	:30	11:18 PM	EMPLOYER BOOTH	\$0.00		1069
	KRCS			Tu	01/17/23	:30	9:17 AM	EMPLOYER BOOTH	\$0.00		1072
	KRCS			Tu	01/17/23	:30	7:17 PM	EMPLOYER BOOTH	\$0.00		1074
	KRCS			Tu	01/17/23	:30	10:18 PM	EMPLOYER BOOTH	\$0.00		1073
	KRCS			Tu	01/17/23	:30	8:18 AM	EMPLOYER BOOTH	\$0.00		1075
	KRCS			W	01/18/23	:30	4:51 PM	EMPLOYER BOOTH	\$0.00		1077
	KRCS			W	01/18/23	:30	10:18 PM	EMPLOYER BOOTH	\$0.00		1076
	KRCS			Th	01/19/23	:30	3:51 PM	EMPLOYER BOOTH	\$0.00		1080
	KRCS			Th	01/19/23	:30	8:16 PM	EMPLOYER BOOTH	\$0.00		1078
	KRCS			Th	01/19/23	:30	9:17 PM	EMPLOYER BOOTH	\$0.00		1079
	KRCS			F	01/20/23	:30	8:47 AM	EMPLOYER BOOTH	\$0.00		1082
	KRCS			F	01/20/23	:30	9:32 AM	EMPLOYER BOOTH	\$0.00		1081
	KRCS			F	01/20/23	:30	7:17 PM	EMPLOYER BOOTH	\$0.00		1083
	KRCS			Sa	01/21/23	:30	8:33 AM	EMPLOYER BOOTH	\$0.00		1084
	KRCS			Sa	01/21/23	:30	2:34 PM	EMPLOYER BOOTH	\$0.00		1086
	KRCS			Sa	01/21/23	:30	5:33 PM	EMPLOYER BOOTH	\$0.00		1085

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Remit Address:  
**KRCS-FM**  
 1612 Junction Ave., #4  
 Sturgis, SD 57785  
 Main: (605) 343-6161  
 Billing:

# INVOICE - CO-OP: EMPLOYER BOOTH

Billing Address:  
**BH Job Fair**  
 Attention: Accounts Payable  
 PO Box 2098  
 Rapid City, SD 57709-2098

Advertiser	BH Job Fair
Product	2023 Job Fair - employers
Estimate Number	PUBLIC FILE

Invoice #	131405-1
Invoice Date	01/31/23
Invoice Month	January 2023
Invoice Period	12/19/22 - 01/31/23

Property	KRCS-FM
Account Executive	House KRCS
Sales Office	Radio Rapid City
Sales Region	Local

Order #	131405
Alt Order #	
Deal #	
Order Flight	12/19/22 - 01/31/23

Billing Calendar	Calendar
Billing Type	Cash, co-op
Special Handling	Miscellaneous Special Handling

Agency Code	
Advertiser Code	
Product 1/2	

Agency Ref	
Advertiser Ref	

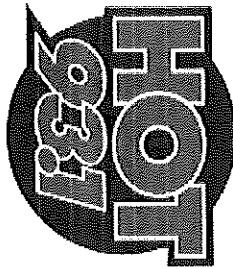
Line	Channel	Description	Time	Day	Date	Length	Air Time	Ad-ID	Rate	Reconciliation	Ref #
1	KRCS	M-Su	6:00 AM-10:00 PM								
	KRCS			Su	01/22/23	:30	9:45 AM	EMPLOYER BOOTH	\$0.00		1087
	KRCS			Su	01/22/23	:30	12:45 PM	EMPLOYER BOOTH	\$0.00		1089
	KRCS			Su	01/22/23	:30	8:33 PM	EMPLOYER BOOTH	\$0.00		1088
					01/23/23 to 01/29/23	21x	33333333				
	KRCS			M	01/23/23	:30	6:33 AM	EMPLOYER BOOTH	\$0.00		1092
	KRCS			M	01/23/23	:30	9:47 AM	EMPLOYER BOOTH	\$0.00		1091
	KRCS			M	01/23/23	:30	5:36 PM	EMPLOYER BOOTH	\$0.00		1090
	KRCS			Tu	01/24/23	:30	11:42 AM	EMPLOYER BOOTH	\$0.00		1095
	KRCS			Tu	01/24/23	:30	6:51 PM	EMPLOYER BOOTH	\$0.00		1094
	KRCS			Tu	01/24/23	:30	7:46 PM	EMPLOYER BOOTH	\$0.00		1093
	KRCS			W	01/25/23	:30	6:46 AM	EMPLOYER BOOTH	\$0.00		1097
	KRCS			W	01/25/23	:30	4:52 PM	EMPLOYER BOOTH	\$0.00		1096
	KRCS			W	01/25/23	:30	6:51 PM	EMPLOYER BOOTH	\$0.00		1098
	KRCS			Th	01/26/23	:30	10:42 AM	EMPLOYER BOOTH	\$0.00		1101
	KRCS			Th	01/26/23	:30	3:21 PM	EMPLOYER BOOTH	\$0.00		1099
	KRCS			Th	01/26/23	:30	7:46 PM	EMPLOYER BOOTH	\$0.00		1100
	KRCS			F	01/27/23	:30	8:16 AM	EMPLOYER BOOTH	\$0.00		1104
	KRCS			F	01/27/23	:30	9:46 AM	EMPLOYER BOOTH	\$0.00		1102
	KRCS			F	01/27/23	:30	3:52 PM	EMPLOYER BOOTH	\$0.00		1103
	KRCS			Sa	01/28/23	:30	7:32 AM	EMPLOYER BOOTH	\$0.00		1106
	KRCS			Sa	01/28/23	:30	10:46 AM	EMPLOYER BOOTH	\$0.00		1107
	KRCS			Sa	01/28/23	:30	7:46 PM	EMPLOYER BOOTH	\$0.00		1105
	KRCS			Su	01/29/23	:30	9:45 AM	EMPLOYER BOOTH	\$0.00		1108
	KRCS			Su	01/29/23	:30	4:45 PM	EMPLOYER BOOTH	\$0.00		1109
	KRCS			Su	01/29/23	:30	5:32 PM	EMPLOYER BOOTH	\$0.00		1110
					01/30/23 to 02/05/23	6x	33-----				

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Remit Address:  
 KRCS-FM  
 1612 Junction Ave., #4  
 Sturgis, SD 57785  
 Main: (605) 343-6161  
 Billing:

# INVOICE - CO-OP: EMPLOYER BOOTH

Advertiser	BH Job Fair
Product	2023 Job Fair - employers
Estimate Number	PUBLIC FILE

Invoice #	131405-1
Invoice Date	01/31/23
Invoice Month	January 2023
Invoice Period	12/19/22 - 01/31/23

Property	KRCS-FM
Account Executive	House KRCS
Sales Office	Radio Rapid City
Sales Region	Local

Order #	131405
Alt Order #	
Deal #	
Order Flight	12/19/22 - 01/31/23

Billing Address:  
 BH Job Fair  
 Attention: Accounts Payable  
 PO Box 2098  
 Rapid City, SD 57709-2098

Billing Calendar	Calendar
Billing Type	Cash, co-op
Special Handling	Miscellaneous Special Handling

Agency Code	
Advertiser Code	
Product	1/2

Agency Ref	
Advertiser Ref	

Line	Channel	Description	Time	Day	Date	Length	Air Time	Ad-ID	Rate	Reconciliation	Ref #
1	KRCS	M-Su	6:00 AM-10:00 PM	M	01/30/23	:30	9:46 AM	EMPLOYER BOOTH	\$0.00		1113
	KRCS			M	01/30/23	:30	4:37 PM	EMPLOYER BOOTH	\$0.00		1112
	KRCS			M	01/30/23	:30	7:17 PM	EMPLOYER BOOTH	\$0.00		1111
	KRCS			Tu	01/31/23	:30	11:15 AM	EMPLOYER BOOTH	\$0.00		1115
	KRCS			Tu	01/31/23	:30	3:50 PM	EMPLOYER BOOTH	\$0.00		1116
	KRCS			Tu	01/31/23	:30	8:17 PM	EMPLOYER BOOTH	\$0.00		1114

Aired Spots 132

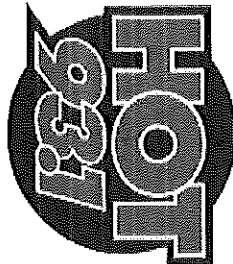
Net Total \$0.00

Payment Terms 30 Days

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**Remit Address:**  
**KRCS-FM**  
 1612 Junction Ave., #4  
 Sturgis, SD 57785  
 Main: (605) 343-6161  
 Billing:

# INVOICE - CO-OP: EMPLOYER BOOTH

**Billing Address:**  
 BH Job Fair  
 Attention: Accounts Payable  
 PO Box 2098  
 Rapid City, SD 57709-2098

Advertiser	BH Job Fair
Product	2023 Job Fair - employers
Estimate Number	PUBLIC FILE

Invoice #	131405-1
Invoice Date	01/31/23
Invoice Month	January 2023
Invoice Period	12/19/22 - 01/31/23

Property	KRCS-FM
Account Executive	House KRCS
Sales Office	Radio Rapid City
Sales Region	Local

Order #	131405
Alt Order #	
Deal #	
Order Flight	12/19/22 - 01/31/23

Billing Calendar	Calendar
Billing Type	Cash, co-op
Special Handling	Miscellaneous Special Handling

Agency Code	
Advertiser Code	
Product 1/2	

Agency Ref	
Advertiser Ref	

**Ad-ID: EMPLOYER BOOTH**

If you're looking for seasonal or full-time help, you need a booth at the Black Hills Regional Job Fair! The Black Hills Regional Job Fair and the Black Hills Veterans Job Fair have joined forces to help you find the employees you need! Your business can reach a large number of potential employees to include our military community! Check out the website...SD Job Fairs dot com. The Black Hills Regional Job Fair, Wednesday, March 1st at The Monument, Early bird registration ends January 31st!

This announcement was broadcast as entered in the property's program log. This announcement was aired at the following rates:

\$0.00 each for 132 announcements, for a total of \$0.00  
 For a total of 132 announcements and a total of \$0.00

Signature of property official

Dean Kinney  
 Name of property official

President/CEO  
 Title of property official

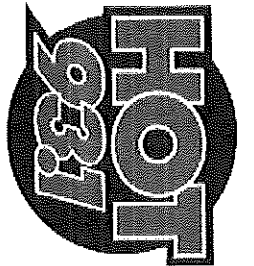
Notarize above Commission expiration

Notarize by

Notarize date

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Remit Address:  
**KRCS-FM**  
 1612 Junction Ave., #4  
 Sturgis, SD 57785  
 Main: (605) 343-6161  
 Billing:

# INVOICE - CO-OP: CANDIDATE

Billing Address:  
 BH Job Fair  
 Attention: Accounts Payable  
 PO Box 2098  
 Rapid City, SD 57709-2098

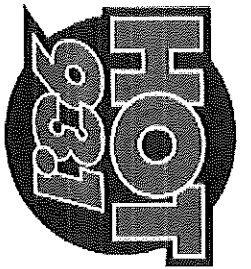
Advertiser	BH Job Fair	Invoice #	132045-1
Product	2023 Job Fair - candidates	Invoice Date	02/28/23
Estimate Number	PUBLIC FILE	Invoice Month	February 2023
Property	KRCS-FM	Invoice Period	01/30/23 - 02/28/23
Account Executive	House KRCS	Order #	132045
Sales Office	Radio Rapid City	Alt Order #	
Sales Region	Local	Deal #	
Billing Calendar	Calendar	Order Flight	02/01/23 - 02/28/23
Billing Type	Cash, co-op	Agency Code	
Special Handling	Miscellaneous Special Handling	Advertiser Code	
		Product 1/2	
		Agency Ref	
		Advertiser Ref	

Line	Channel	Description	Time	Day	Date	Length	Air Time	Ad-ID	Rate	Reconciliation	Ref #
1	KRCS	M-Su	6:00 AM-10:00 PM								
				01/30/23 to 02/05/23		15X	--33333				
	KRCS			W	02/01/23	:30	1:41 PM	CANDIDATE	\$0.00		1114
	KRCS			W	02/01/23	:30	2:33 PM	CANDIDATE	\$0.00		1111
	KRCS			W	02/01/23	:30	9:17 PM	CANDIDATE	\$0.00		1113
	KRCS			Th	02/02/23	:30	8:46 AM	CANDIDATE	\$0.00		1116
	KRCS			Th	02/02/23	:30	12:15 PM	CANDIDATE	\$0.00		1115
	KRCS			Th	02/02/23	:30	3:50 PM	CANDIDATE	\$0.00		1112
	KRCS			F	02/03/23	:30	1:42 PM	CANDIDATE	\$0.00		1118
	KRCS			F	02/03/23	:30	7:17 PM	CANDIDATE	\$0.00		1119
	KRCS			F	02/03/23	:30	8:17 PM	CANDIDATE	\$0.00		1117
	KRCS			Sa	02/04/23	:30	11:33 AM	CANDIDATE	\$0.00		1122
	KRCS			Sa	02/04/23	:30	12:33 PM	CANDIDATE	\$0.00		1120
	KRCS			Sa	02/04/23	:30	4:15 PM	CANDIDATE	\$0.00		1121
	KRCS			Sa	02/04/23	:30	7:45 AM	CANDIDATE	\$0.00		1124
	KRCS			Su	02/05/23	:30	10:32 AM	CANDIDATE	\$0.00		1123
	KRCS			Su	02/05/23	:30	2:32 PM	CANDIDATE	\$0.00		1125
				02/06/23 to 02/12/23		21X	3333333				
	KRCS			M	02/06/23	:30	7:34 AM	CANDIDATE	\$0.00		1128
	KRCS			M	02/06/23	:30	5:20 PM	CANDIDATE	\$0.00		1126
	KRCS			M	02/06/23	:30	7:45 PM	CANDIDATE	\$0.00		1127
	KRCS			Tu	02/07/23	:30	10:42 AM	CANDIDATE	\$0.00		1131
	KRCS			Tu	02/07/23	:30	2:46 PM	CANDIDATE	\$0.00		1129
	KRCS			Tu	02/07/23	:30	5:51 PM	CANDIDATE	\$0.00		1130
	KRCS			W	02/08/23	:30	6:47 AM	CANDIDATE	\$0.00		1134
	KRCS			W	02/08/23	:30	9:46 AM	CANDIDATE	\$0.00		1133
	KRCS			W	02/08/23	:30	6:51 PM	CANDIDATE	\$0.00		1132

Effective January 1, 2023, 3% surcharge (not reflected herein) if paying by credit card.

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Remit Address:  
 KRCS-FM  
 1612 Junction Ave., #4  
 Sturgis, SD 57785  
 Main: (605) 343-6161  
 Billing:

# INVOICE - CO-OP: CANDIDATE

Billing Address:  
 BH Job Fair  
 Attention: Accounts Payable  
 PO Box 2098  
 Rapid City, SD 57709-2098

Advertiser	BH Job Fair	Invoice #	132045-1
Product	2023 Job Fair - candidates	Invoice Date	02/28/23
Estimate Number	PUBLIC FILE	Invoice Month	February 2023
Property	KRCS-FM	Invoice Period	01/30/23 - 02/28/23
Account Executive	House KRCS	Order #	132045
Sales Office	Radio Rapid City	Alt Order #	
Sales Region	Local	Deal #	
		Order Flight	02/01/23 - 02/28/23

Billing Calendar	Calendar	Agency Code	
Billing Type	Cash, co-op	Advertiser Code	
Special Handling	Miscellaneous Special Handling	Product 112	

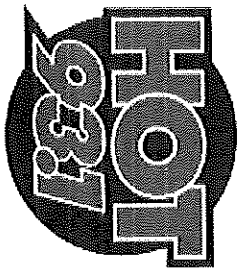
Agency Ref	
Advertiser Ref	

Line	Channel	Description	Time	Day	Date	Length	Air Time	Ad-ID	Rate	Reconciliation	Ref #
1	KRCS	M-Su	6:00 AM-10:00 PM	Th	02/09/23	:30	9:17 AM	CANDIDATE	\$0.00		1137
	KRCS			Th	02/09/23	:30	4:52 PM	CANDIDATE	\$0.00		1136
	KRCS			Th	02/09/23	:30	7:18 PM	CANDIDATE	\$0.00		1135
	KRCS			F	02/10/23	:30	6:17 AM	CANDIDATE	\$0.00		1140
	KRCS			F	02/10/23	:30	4:22 PM	CANDIDATE	\$0.00		1138
	KRCS			F	02/10/23	:30	6:52 PM	CANDIDATE	\$0.00		1139
	KRCS			Sa	02/11/23	:30	12:47 PM	CANDIDATE	\$0.00		1141
	KRCS			Sa	02/11/23	:30	5:33 PM	CANDIDATE	\$0.00		1143
	KRCS			Sa	02/11/23	:30	7:33 PM	CANDIDATE	\$0.00		1142
	KRCS			Su	02/12/23	:30	11:46 AM	CANDIDATE	\$0.00		1144
	KRCS			Su	02/12/23	:30	4:33 PM	CANDIDATE	\$0.00		1146
	KRCS			Su	02/12/23	:30	9:33 PM	CANDIDATE	\$0.00		1145
				02/13/23 to 02/19/23		21x	3333333				
	KRCS			M	02/13/23	:30	6:47 AM	CANDIDATE	\$0.00		1149
	KRCS			M	02/13/23	:30	8:34 AM	CANDIDATE	\$0.00		1147
	KRCS			M	02/13/23	:30	11:43 AM	CANDIDATE	\$0.00		1148
	KRCS			Tu	02/14/23	:30	1:16 PM	CANDIDATE	\$0.00		1152
	KRCS			Tu	02/14/23	:30	3:51 PM	CANDIDATE	\$0.00		1150
	KRCS			Tu	02/14/23	:30	7:47 PM	CANDIDATE	\$0.00		1151
	KRCS			W	02/15/23	:30	3:52 PM	CANDIDATE	\$0.00		1155
	KRCS			W	02/15/23	:30	5:52 PM	CANDIDATE	\$0.00		1154
	KRCS			W	02/15/23	:30	7:18 PM	CANDIDATE	\$0.00		1153
	KRCS			Th	02/16/23	:30	7:34 AM	CANDIDATE	\$0.00		1156
	KRCS			Th	02/16/23	:30	3:51 PM	CANDIDATE	\$0.00		1157
	KRCS			Th	02/16/23	:30	7:48 PM	CANDIDATE	\$0.00		1158
	KRCS			F	02/17/23	:30	8:47 AM	CANDIDATE	\$0.00		1160
	KRCS			F	02/17/23	:30	4:52 PM	CANDIDATE	\$0.00		1159

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Remit Address:  
 KRCS-FM  
 1612 Junction Ave., #4  
 Sturgis, SD 57785  
 Main: (605) 343-6161  
 Billing:

# INVOICE - CO-OP: CANDIDATE

Advertiser	BH Job Fair	Invoice #	132045-1
Product	2023 Job Fair - candidates	Invoice Date	02/28/23
Estimate Number	PUBLIC FILE	Invoice Month	February 2023
Property	KRCS-FM	Invoice Period	01/30/23 - 02/28/23
Account Executive	House KRCS	Order #	132045
Sales Office	Radio Rapid City	Alt Order #	
Sales Region	Local	Deal #	
Billing Calendar	Calendar	Order Flight	02/01/23 - 02/28/23
Billing Type	Cash, co-op	Agency Code	
Special Handling	Miscellaneous Special Handling	Advertiser Code	
		Product 1/2	
		Agency Ref	
		Advertiser Ref	

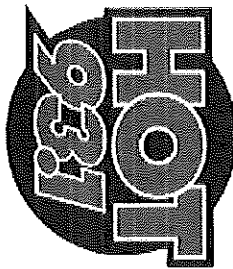
Billing Address:

BH Job Fair  
 Attention: Accounts Payable  
 PO Box 2098  
 Rapid City, SD 57709-2098

Line	Channel	Description	Time	Day	Date	Length	Air Time	Ad-ID	Rate	Reconciliation	Ref #
1	KRCS	M-Su	6:00 AM-10:00 PM								
	KRCS			F	02/17/23	:30	7:47 PM	CANDIDATE	\$0.00		1161
	KRCS			Sa	02/18/23	:30	4:17 PM	CANDIDATE	\$0.00		1162
	KRCS			Sa	02/18/23	:30	5:33 PM	CANDIDATE	\$0.00		1163
	KRCS			Sa	02/18/23	:30	9:22 PM	CANDIDATE	\$0.00		1164
	KRCS			Su	02/19/23	:30	12:46 PM	CANDIDATE	\$0.00		1165
	KRCS			Su	02/19/23	:30	8:33 PM	CANDIDATE	\$0.00		1167
	KRCS			Tu	02/21/23	:30	6:46 AM	CANDIDATE	\$0.00	MG for 1.1166 02/19	1195
					02/20/23 to 02/26/23	21x	3333333				
	KRCS			M	02/20/23	:30	6:18 AM	CANDIDATE	\$0.00		1168
	KRCS			M	02/20/23	:30	12:43 PM	CANDIDATE	\$0.00		1170
	KRCS			M	02/20/23	:30	4:38 PM	CANDIDATE	\$0.00		1169
	KRCS			Tu	02/21/23	:30	3:23 PM	CANDIDATE	\$0.00		1171
	KRCS			Tu	02/21/23	:30	7:46 PM	CANDIDATE	\$0.00		1172
	KRCS			Tu	02/21/23	:30	9:16 PM	CANDIDATE	\$0.00		1173
	KRCS			W	02/22/23	:30	5:37 PM	CANDIDATE	\$0.00		1176
	KRCS			W	02/22/23	:30	7:46 PM	CANDIDATE	\$0.00		1175
	KRCS			W	02/22/23	:30	9:16 PM	CANDIDATE	\$0.00		1174
	KRCS			Th	02/23/23	:30	7:47 PM	CANDIDATE	\$0.00		1179
	KRCS			Th	02/23/23	:30	8:17 PM	CANDIDATE	\$0.00		1177
	KRCS			Th	02/23/23	:30	9:16 PM	CANDIDATE	\$0.00		1178
	KRCS			F	02/24/23	:30	8:47 AM	CANDIDATE	\$0.00		1181
	KRCS			F	02/24/23	:30	7:46 PM	CANDIDATE	\$0.00		1182
	KRCS			F	02/24/23	:30	8:17 PM	CANDIDATE	\$0.00		1185
	KRCS			Sa	02/25/23	:30	9:34 AM	CANDIDATE	\$0.00		1184
	KRCS			Sa	02/25/23	:30	2:45 PM	CANDIDATE	\$0.00		1183
	KRCS			Sa	02/25/23	:30	7:46 AM	CANDIDATE	\$0.00		1188

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Remit Address:  
**KRCS-FM**  
 1612 Junction Ave., #4  
 Sturgis, SD 57785  
 Main: (605) 343-6161  
 Billing:

# INVOICE - CO-OP: CANDIDATE

Advertiser	BH Job Fair
Product	2023 Job Fair - candidates
Estimate Number	PUBLIC FILE

Invoice #	132045-1
Invoice Date	02/28/23
Invoice Month	February 2023
Invoice Period	01/30/23 - 02/28/23

Property	KRCS-FM
Account Executive	House KRCS
Sales Office	Radio Rapid City
Sales Region	Local

Order #	132045
Alt Order #	
Deal #	
Order Flight	02/01/23 - 02/28/23

Billing Address:  
 BH Job Fair  
 Attention: Accounts Payable  
 PO Box 2098  
 Rapid City, SD 57709-2098

Billing Calendar	Calendar
Billing Type	Cash, co-op
Special Handling	Miscellaneous Special Handling

Agency Code	
Advertiser Code	
Product 1/2	

Agency Ref	
Advertiser Ref	

Line	Channel	Description	Time	Day	Date	Length	Air Time	Ad-ID	Rate	Reconciliation	Ref #
1	KRCS	M-Su	6:00 AM-10:00 PM	Su	02/26/23	:30	10:45 AM	CANDIDATE	\$0.00		1187
	KRCS			Su	02/26/23	:30	5:17 PM	CANDIDATE	\$0.00		1186
				02/27/23 to 03/05/23		6x	33-----				
	KRCS			M	02/27/23	:30	7:46 PM	CANDIDATE	\$0.00		1190
	KRCS			M	02/27/23	:30	8:17 PM	CANDIDATE	\$0.00		1189
	KRCS			M	02/27/23	:30	9:17 PM	CANDIDATE	\$0.00		1191
	KRCS			Tu	02/28/23	:30	12:44 PM	CANDIDATE	\$0.00		1192
	KRCS			Tu	02/28/23	:30	5:50 PM	CANDIDATE	\$0.00		1194
	KRCS			Tu	02/28/23	:30	7:46 PM	CANDIDATE	\$0.00		1193

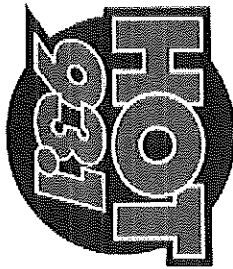
Aired Spots 84

Net Total \$0.00

Payment Terms 30 Days

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**Remit Address:**  
**KRCS-FM**  
 1612 Junction Ave., #4  
 Sturgis, SD 57785  
 Main: (605) 343-6161  
 Billing:

# INVOICE - CO-OP: CANDIDATE

Advertiser	BH Job Fair
Product	2023 Job Fair - candidates
Estimate Number	PUBLIC FILE

Invoice #	132045-1
Invoice Date	02/28/23
Invoice Month	February 2023
Invoice Period	01/30/23 - 02/28/23

Property	KRCS-FM
Account Executive	House KRCS
Sales Office	Radio Rapid City
Sales Region	Local

Order #	132045
Alt Order #	
Deal #	
Order Flight	02/01/23 - 02/28/23

**Billing Address:**  
 BH Job Fair  
 Attention: Accounts Payable  
 PO Box 2098  
 Rapid City, SD 57709-2098

Billing Calendar	Calendar
Billing Type	Cash, co-op
Special Handling	Miscellaneous Special Handling

Agency Code	
Advertiser Code	
Product 1/2	

Agency Ref	
Advertiser Ref	

**Ad-ID: CANDIDATE**

The Black Hills Regional Job Fair is your opportunity to connect with employers looking to hire top quality candidates like you! Employers who are looking for part time, full time, temporary and permanent positions... for Veterans to teenagers and everyone in between! You will have the opportunity to meet potential employers and win door prizes! Come and join us Wednesday, March 1st from 11 to 5 in the Rushmore Hall at the Monument for the 25th Annual Black Hills Regional Job Fair!

This announcement was broadcast as entered in the property's program log. This announcement was aired at the following rates:

\$0.00 each for	84 announcements, for a total of	\$0.00
For a total of	84 announcements and a total of	\$0.00

Signature of property official

Dean Kinney  
 Name of property official

President/CEO  
 Title of property official

Notarize above

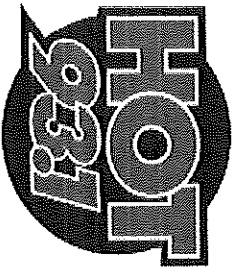
Commission expiration

Notarize by

Notarize date

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 KRCS-FM  
 1612 Junction Ave., #4  
 Sturgis, SD 57785  
 Main: (605) 343-6161  
 Billing:

# INVOICE

Billing Address:  
 BH Job Fair  
 Attention: Jeff Wangen  
 PO Box 2098  
 Rapid City, SD 57709-2098

Advertiser	BH Job Fair	Invoice #	131971-1
Product	5 Live remote	Invoice Date	03/01/23
Estimate Number		Invoice Month	March 2023
Property	KRCS-FM	Invoice Period	02/20/23 - 03/01/23
Account Executive	House KRCS	Order #	131971
Sales Office	Radio Rapid City	Alt Order #	
Sales Region	Local	Deal #	
Billing Calendar	Calendar	Order Flight	02/23/23 - 03/01/23
Billing Type	Cash	Agency Code	
Special Handling		Advertiser Code	
		Product 1/2	
		Agency Ref	
		Advertiser Ref	

Line	Channel	Description	Time	Day	Date	Length	Air Time	Ad-ID	Rate	Reconciliation	Ref #
1	KRCS	M-Su 6a-7p	M-Su 6a-7p								
					02/20/23 to 02/26/23	8x	----2222				
	KRCS			Th	02/23/23	:15	8:35 AM	PROMO/5 LIVE	\$0.00		2
	KRCS			Th	02/23/23	:15	10:44 AM	PROMO/5 LIVE	\$0.00		1
	KRCS			F	02/24/23	:15	6:48 AM	PROMO/5 LIVE	\$0.00		3
	KRCS			F	02/24/23	:15	6:52 PM	PROMO/5 LIVE	\$0.00		4
	KRCS			Sa	02/25/23	:15	7:47 AM	PROMO/5 LIVE	\$0.00		6
	KRCS			Sa	02/25/23	:15	11:47 AM	PROMO/5 LIVE	\$0.00		5
	KRCS			Su	02/26/23	:00		See M/G 1.13	\$0.00		8
	KRCS			Su	02/26/23	:15	3:46 PM	PROMO/5 LIVE	\$0.00		7
	KRCS			Tu	02/28/23	:15	6:48 AM	PROMO/5 LIVE	\$0.00	MG for 1.8 02/26	13
					02/27/23 to 03/05/23	4x	22-----				
	KRCS			M	02/27/23	:15	8:47 AM	PROMO/5 LIVE	\$0.00		10
	KRCS			M	02/27/23	:15	1:44 PM	PROMO/5 LIVE	\$0.00		9
	KRCS			Tu	02/28/23	:15	4:52 PM	PROMO/5 LIVE	\$0.00		12
	KRCS			Tu	02/28/23	:15	6:37 PM	PROMO/5 LIVE	\$0.00		11
2	KRCS	M-Su 6a-7p	M-Su 6a-7p								
					02/27/23 to 03/05/23	6x	--6----				
	KRCS			W	03/01/23	1:00	12:14 PM	KRCS LIVE REMOTE	\$0.00		5
	KRCS			W	03/01/23	1:00	12:16 PM	KRCS LIVE REMOTE	\$0.00		3
	KRCS			W	03/01/23	1:00	12:41 PM	KRCS LIVE REMOTE	\$0.00		2
	KRCS			W	03/01/23	1:00	1:14 PM	KRCS LIVE REMOTE	\$0.00		6
	KRCS			W	03/01/23	1:00	1:16 PM	KRCS LIVE REMOTE	\$0.00		4
	KRCS			W	03/01/23	1:00	1:41 PM	KRCS LIVE REMOTE	\$0.00		1

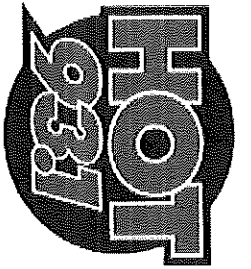
Aired Spots 18

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**Remit Address:**  
**KRCS-FM**  
 1612 Junction Ave., #4  
 Sturgis, SD 57785  
 Main: (605) 343-6161  
 Billing:

**Billing Address:**  
 BH Job Fair  
 Attention: Jeff Wangen  
 PO Box 2098  
 Rapid City, SD 57709-2098

# INVOICE

Advertiser	BH Job Fair
Product	5 Live remote
Estimate Number	

Invoice #	131971-1
Invoice Date	03/01/23
Invoice Month	March 2023
Invoice Period	02/20/23 - 03/01/23

Property	KRCS-FM
Account Executive	House KRCS
Sales Office	Radio Rapid City
Sales Region	Local

Order #	131971
Alt Order #	
Deal #	
Order Flight	02/23/23 - 03/01/23

Billing Calendar	Calendar
Billing Type	Cash
Special Handling	

Agency Code	
Advertiser Code	
Product 1/2	
Agency Ref	
Advertiser Ref	

Net Total \$0.00

**Payment Terms 30 Days**

Effective January 1, 2023: 3% surcharge (not reflected herein) if paying by credit card

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# Job Shadow Program

Person requesting: Summer Sons

School/Organization: \_\_\_\_\_

City, State: 4215 portrush rd 57701 Rapid City SD

Email/phone: nevaehpeters04@gmail.com (308)430-5967

Student's name: Nevaeh Peters

Date of visit: 06/09/23

Person(s) shadowed: Summer Sons

Time of visit: 1pm- 3pm 5-22-23

Student Comments: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_





# Station Speaker

Person requesting: Shiloh. Francis

Organization: Elevate

City, State: Rapid City, SD

Contact information: Shiloh Francis

Email/phone: Shiloh.Francis@elevate.rapidcity.com 605 718 8465

Date/time of Event: January 26, 2023

Person speaking: Brad Jurgensen

Notes on topic: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_



# Station Speaker

Person requesting: Ron Jeffries

Organization: Stock Show

City, State: Rapid City, SD

Contact information: Ron Jeffries

Email/phone: ron@blackhillsstockshow.com

Date/time of Event: January 30, 2023

Person speaking: Brad Jurgensen

Notes on topic: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_



# Station Speaker

Person requesting: Genna Messer  
Organization: Southwest Middle School  
City, State: Rapid City, SD  
Contact information: Gena.Messer@k12.sd.us  
Email/phone: 605-394-6792  
Date/time of Event: 4/21/23 9:59am-11:15am  
Person speaking: Chris Hornick  
Notes on topic: Storytelling with digital video



# Station Speaker

Person requesting: Renae Servaty  
Organization: Artemis House  
City, State: Spearfish, SD  
Contact information: Renae Servaty  
Email/phone: Renae@artemishouse.org 605 642 7825  
Date/time of Event: October 14, 2023  
Person speaking: Brad Jurgensen  
Notes on topic: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_



Jeff Wangen's



MASTERCLASS

## MasterClass Registration


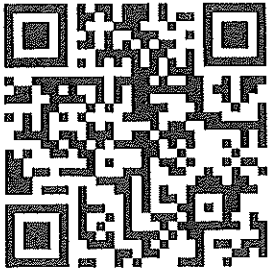
### Relationship Sales MasterClass Details:

- WHEN: **WEDNESDAY, 8/16/23.**
- WHO & WHAT: Relationship Sales MasterClass with Jeff Wangen as the main presenter and Nick Saller as a presenter of secret bonus modules during breaks and lunch.
- WHERE: The class will take place at: **SD Department of Labor 2330 N Maple Ave #1, Rapid City, SD 57701**
- **WHY: BECAUSE EVERYONE IS IN SALES WHETHER THEY REALIZE IT OR NOT.**
- TIME: We will **start promptly at 9:00 AM** (Attendees are strongly encouraged to arrive by 8:45 AM). It is slated to end by 3:00 PM (depending on how long we stay in the role playing *Sales Lab* toward the end of the day) and we'll be staying around answering questions afterward until 3:30-4 PM.
- FOOD: Light breakfast, lunch, and refreshments will be provided.
- *BONUS: 5 sales tips for registering.*
- *Included with the class is one sales coaching with Jeff where you bring the sales challenge(s) and he helps you develop productive solutions. You must initiate the request to engage this feature by contacting Jeff.*
- Our class has been incredibly well-received. Just the same, we stand by it with a 100% Satisfaction or Your Money Back Guarantee. We only ask one question: *How could we have served you better?*

Attended by:  
 MaryAnne Whittle  
 8/16/23



October 25, 2023

Jeff Wangen's <b>RELATIONSHIP SALES</b>  <b>MASTERCLASS INVOICE</b>		<b>Number</b> 242
		<b>Date</b> 10/17/2023
<b>Relationship Sales Contact</b>		<b>Status</b>
Email:	clientservice@relationship-sales.com	
Phone	605-646-2443	
<b>Name</b>	<b>The HomeSlice Group</b> Attn: MaryAnne Whittle	
<b>Email</b>	Brad Heid, brad.heid@thehomeslicegroup.com Shelley Hughes, shelley.hughes@thehomeslicegroup.com Mitchell Stafford, mitchell.stafford@thehomeslicegroup.com Brenan Desch, brenan.desch@thehomeslicegroup.com Therly Hofmann, therly.hofmann@thehomeslicegroup.com Tyler Kaitfors, tyler.kaitfors@thehomeslicegroup.com Jordan Pulscher, jordan.pulscher@thehomeslicegroup.com, Brad Jurgensen Brad.Jurgensen@thehomeslicegroup.com, Tanya Wilson, Tanya.wilson@thehomeslicegroup.com	
<b>Phone</b>	605-391-9862	
<b>Number of Tickets</b>	10	
<b>Date Paid</b>		
<b>Payment Method</b>	Check, certified check, money order, or cash. <u>Please make payment out to: Relationship Sales, LLC.</u> To secure your seats & so we can make sure to order food for your team, please kindly pay no later than Monday, 10/23/23. You can mail or drop off payment to Jeff's office at: 3675 Sturgis Rd, Rapid City, SD 57702, Jeff or I can stop by your office to collect payment, or I'm happy to meet you wherever is convenient. Thank you. Best, Nick	
<b>Amount Due</b> <i>(Tax Included)</i>	<b>\$1,688.58</b>	
<b>Comments</b>	Thank you for reserving your seats at the Relationship Sales MasterClass. We look forward to you joining us. If you need support before or after the class, please email nsaller.ip@gmail.com or call Nick @ 605-646-2443.	
<b>Our Guarantee to You</b>  <b>Share with your Friends</b>	<p>We strongly believe in the quality and utility of the Relationship Sales MasterClass. It has already improved the lives of many and we are committed to helping as many professionals grow in this area as possible. Your satisfaction is important to us. With your paid admission comes our <i>100% Money Back, 2 Questions Asked Satisfaction Guarantee</i>. If you are unhappy or unsatisfied with the instruction or the quality of the content that you receive at the Relationship Sales MasterClass, then please let us know and we will refund your money. We'll only ask you two simple questions: 1. Did you regularly try to implement the skills from the class? 2. How could we have better met your expectations?</p> <p>Just the same, if you are thrilled with Relationship Sales, please consider any, or all of the following: 1. Tell a friend or friends about it. They can scan the QR code to the left to learn more or visit our Facebook page, 2. Consider liking, subscribing or commenting on our Relationship Sales Facebook page, 3. Write a testimonial on our Facebook page or feel free to give it to either Jeff or Nick so that others can know how Relationship Sales has impacted you. Thank you for joining us, supporting small business, and your consideration to share your experiences with others. Please keep an eye out for upcoming additional Relationship Sales content. Now go out and build some Relationships!</p>	

Jeff Wangen's

RELATIONSHIP SALES



MASTERCLASS

## MasterClass Registration

### Relationship Sales MasterClass Details:

- WHEN: **WEDNESDAY, 8/16/23.**
- WHO & WHAT: Relationship Sales MasterClass with Jeff Wangen as the main presenter and Nick Saller as a presenter of secret bonus modules during breaks and lunch.
- WHERE: The class will take place at: **SD Department of Labor 2330 N Maple Ave #1, Rapid City, SD 57701**
- **WHY: BECAUSE EVERYONE IS IN SALES WHETHER THEY REALIZE IT OR NOT.**
- TIME: We will **start promptly at 9:00 AM** (Attendees are strongly encouraged to arrive by 8:45 AM). It is slated to end by 3:00 PM (depending on how long we stay in the role playing *Sales Lab* toward the end of the day) and we'll be staying around answering questions afterward until 3:30-4 PM.
- FOOD: Light breakfast, lunch, and refreshments will be provided.
- **BONUS: 5 sales tips for registering.**
- *Included with the class is one sales coaching with Jeff where you bring the sales challenge(s) and he helps you develop productive solutions. You must initiate the request to engage this feature by contacting Jeff.*
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Attended by  
 Brad Jurgensen  
 Todd Holen  
 Brad Heid  
 Shelley Hughes  
 Therly Hofmann  
 Brennan Desch

Mitchell Stafford  
 Tyler Kaitfors  
 Jordan Pulscher  
 Tanya Wilson  
 10/25/23

# 2023 SDBA Leadership Conference Schedule of Events

Hilton Garden Inn Downtown  
201 E 8th Street  
Sioux Falls, SD 57103

## Tuesday, August 29, 2023

8am - 11:30am	<b>Board of Directors Meeting</b> <i>Hegg &amp; Lloyd Meeting Room</i>
9am - 1pm	<b>Registration</b> <i>Lobby</i>
11:30am - 1pm	<b>Welcome Luncheon</b> <b>Official Welcome</b> Chris Gross, SDBA Chairman <i>REVIR C/D</i>
1pm - 2:45pm	<b>Leadership Session</b> REVIR A <b>"Valued and Valuable...Every Leader's New Goals"</b> Derron Steenbergen Swagger Institute
1pm - 2pm	<b>Digital Content Sessions</b> REVIR B <b>"Connecting the Dots: How Social Media, Blogging, and Podcasting Fit Into Your Station's Digital Strategy"</b> Seth Resler, Jacobs Media
2pm - 2:45pm	<b>"Lead Generation for Radio Salespeople"</b> Seth Resler, Jacobs Media
2:45pm - 3pm	<b>Refreshment Break</b>

## Tuesday (continued), August 29

3pm - 5pm	<b>Sales Session</b> REVIR A <b>"Simple Customized Proposals that are Guaranteed to Grow Your Revenue"</b> Derron Steenbergen Swagger Institute
3pm - 5pm	<b>Leadership Session</b> REVIR B <b>"You Aren't in the Media Business Anymore"</b> Paul Jacobs, Jacobs Media
6pm - 7pm	<b>Reception</b> Hallway Outside REVIR C/D
7pm - 9pm	<b>Dinner and SDBA Awards</b> REVIR B-D

## Presentation of SDBA Awards

Gary Owens Commercial Production Awards  
SDBA Sports Broadcaster of the Year  
SDBA Community Enhancement Award  
Distinguished Service Award  
SD Broadcaster of the Year  
Tom Brokaw Award

## Wednesday, August 30

7:30am - 9am	<b>Networking Breakfast SDBA Business Meeting NAB Update</b>   Jack Smedile <i>REVIR C/D</i>
9am - 12pm	<b>Leadership Session</b> REVIR B <b>"Winning Well: Practical Human-Centered Leadership that Gets Results"</b> David Dye, Let's Grow Leaders
12pm	<b>Adjourn</b>