

125 West 55th St  
New York, NY 10019

Contract # 26230530 Changes as of: 10/29/2018 at 9:22 PM Version: Current State Version 5  
CPE: TFABT/ORDR/C25N06 Flight: 10/25/18 - 11/6/18 Station: WJHL  
Agency: DEL CIELO MEDIA Advertiser: TENNESSEANS FOR A BETTER TOMORROW Market: Johnson City-Kingsport-Bristol  
1427 LESLIE AVENUE Product: ORDR Office: WASHINGTON  
SUITE 102 Agency Order #: 30060609 Service: Nielsen  
ALEXANDRIA, VA Buyer: LEVINE, RANDE Primary Demo: Adults 35+  
22301 Salesperson: ERIN SCHUMACHER Assistant: ERIN SCHUMACHER  
212-424-6620 212-424-6620

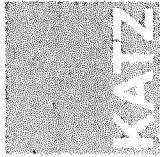
Con Type: POLITICAL/VOTE  
Total S: \$86,840.00  
Total Spots: 105  
Total CPP: \$202.80  
Total GRP: 428.2

Separation:

Comments: ADD TO SCHEDULE- DO NOT DBL BOOK ESTIMATE C25N06 FLIGHT 10/25-11/6 12P CUTOFF 11/6 SEE ADDED COMMENT ON BUY LINE  
rlvine@delcielomedia.com 571-585-8781

#	Day/Time	DP	Program	Rate	A35P Rating	A35P Impre ssion	Len	10/25 - 11/5														
								10/25	10/26	10/27	10/28	10/29	10/30	10/31	11/1	11/2	11/3	11/4	11/5			
1	M-F 9a-10a		DR. OZ	\$200.00	2.7	0	30	0	1	0	0	1	1	1	1	1	0	0	1			
2	M-F 10a-11a		DAYTIME TRI-CITIES	\$200.00	3.0	0	30	0	1	0	0	1	1	1	1	1	0	0	1			
3	M-F 11a-12n		THE PRICE IS RIGHT	\$800.00	7.0	0	30	0	0	0	0	0	0	0	0	1	0	0	0			
4	M-F 12n-12:30p		WJHL NEWS CHANNEL 11	\$800.00	6.5	0	30	0	0	0	0	0	0	0	0	0	0	0	0			
5	M-F 4a-4:30a		CBS MORNING NEWS	\$50.00	1.0	0	30	0	1	0	0	1	1	1	1	1	0	0	1			
6	M-F 7a-9a		CBS THIS MORNING	\$560.00	3.5	0	30	0	0	0	0	0	0	0	0	0	0	0	0			
7	M-F 8a-9a		CBS THIS MORNING	\$480.00	3.5	0	30	0	1	0	0	0	1	1	0	1	0	0	1			
8	Sa 7a-8a		WJHL SATURDAY 7A LOCA	\$200.00	2.5	0	30	0	0	0	1	0	0	0	0	0	1	0	0			
9	Su 7a-8a		WJHL SUNDAY 7A LOCAL	\$200.00	3.0	0	30	0	0	0	0	0	0	0	0	0	0	1	0			
10	M-F 5p-5:30p		WJHL NEWS CHANNEL 11	\$1,000.00	5.5	0	30	0	0	0	0	0	0	0	0	0	0	0	0			
11	M-F 11:35p-12:35a		THE LATE SHOW-CBS	\$200.00	2.5	0	30	0	1	0	0	0	0	1	0	0	0	0	1			
12	M-F 11p-11:35p		WJHL NEWS CHANNEL 11	\$1,600.00	6.3	0	30	0	1	0	0	0	1	0	1	1	0	0	1			
13	Sa 11p-11:35p		WJHL 11P LOCAL NEWS	\$1,200.00	5.5	0	30	0	0	1	0	0	0	0	0	0	1	0	0			
14	M-F 7:30p-8p		FAMILY FEUD	\$1,000.00	4.2	0	30	0	1	0	0	1	0	1	1	1	0	0	1			
15	M 10p-11p		BULL-CBS	\$3,600.00	8.0	0	30	0	0	0	0	1	0	0	0	0	0	0	1			
16	Tu 8p-9p		NCIS-CBS	\$4,000.00	12.5	0	30	0	0	0	0	0	1	0	0	0	0	0	0			
17	Tu 9p-10p		FBI-CBS	\$2,400.00	8.0	0	30	0	0	0	0	0	1	0	0	0	0	0	0			
18	Tu 10p-11p		NCIS: NEW ORLEANS-CB	\$2,400.00	7.0	0	30	0	0	0	0	0	1	0	0	0	0	0	0			





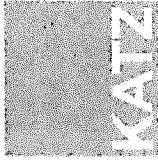
125 West 55th St  
New York, NY 10019

Contract # 26230530      Changes as of: 10/29/2018 at 9:22 PM      Version: Current State Version 5  
CPE: TFABT/ORDR/C25N06      Flight: 10/25/18 - 11/6/18      Station: WJHL      Con Type: POLITICAL/VOTE  
Agency: DEL CIELO MEDIA      Advertiser: TENNESSEANS FOR A BETTER TOMORROW      Market: Johnson City-Kingsport-Bristol      Total \$: \$86,840.00  
1427 LESLIE AVENUE      Product: ORDR      Office: WASHINGTON      Total Spots: 105  
SUITE 102      Agency Order #: 30060609      Service: Nielsen      Total CPP: \$202.80  
ALEXANDRIA, VA      Buyer: LEVINE, RANDE      Primary Demo: Adults 35+      Total GRP: 428.2  
22301      Salesperson: ERIN SCHUMACHER      Assistant: ERIN SCHUMACHER      212-424-6620

Separation:

Comments: ADD TO SCHEDULE- DO NOT DBL BOOK ESTIMATE C25N06 FLIGHT 10/25-11/6 12P CUTOFF 11/6 SEE ADDED COMMENT ON BUY LINE  
revine@delcielomedia.com 571-585-8781

#	Day/Time	DP	Program	Rate	A35P Rating	A35P Impre ssion	Len	11/6	11/6 - 11/6			Total Spots	Total \$	CPP*	GRP*
1	M-F 9a-10a		DR. OZ	\$200.00	2.7	0	30	1				8	\$1,600.00	\$74.07	21.6
2	M-F 10a-11a		DAYTIME TRI-CITIES	\$200.00	3.0	0	30	1				8	\$1,600.00	\$66.67	24.0
3	M-F 11a-12h		THE PRICE IS RIGHT	\$800.00	7.0	0	30	0				1	\$800.00	\$114.29	7.0
4	M-F 12h-12:30p		WJHL NEWS CHANNEL 11	\$800.00	6.5	0	30	0				0	\$0.00	\$123.08	0.0
5	M-F 4a-4:30a		CBS MORNING NEWS	\$50.00	1.0	0	30	1				8	\$400.00	\$50.00	8.0
6	M-F 7a-9a		CBS THIS MORNING	\$560.00	3.5	0	30	0				0	\$0.00	\$160.00	0.0
7	M-F 8a-9a		CBS THIS MORNING	\$480.00	3.5	0	30	1				6	\$2,880.00	\$137.14	21.0
8	Sa 7a-8a		WJHL SATURDAY 7A LOCA	\$200.00	2.5	0	30	0				2	\$400.00	\$80.00	5.0
9	Su 7a-8a		WJHL SUNDAY 7A LOCAL	\$200.00	3.0	0	30	0				2	\$400.00	\$66.67	6.0
10	M-F 5p-5:30p		WJHL NEWS CHANNEL 11	\$1,000.00	5.5	0	30	0				0	\$0.00	\$181.82	0.0
11	M-F 11:35p-12:35a		THE LATE SHOW-CBS	\$200.00	2.5	0	30	0				3	\$600.00	\$80.00	7.5
12	M-F 11p-11:35p		WJHL NEWS CHANNEL 11	\$1,600.00	6.3	0	30	0				5	\$8,000.00	\$253.97	31.5
13	Sa 11p-11:35p		WJHL 11P LOCAL NEWS	\$1,200.00	5.5	0	30	0				2	\$2,400.00	\$218.18	11.0
14	M-F 7:30p-8p		FAMILY FEUD	\$1,000.00	4.2	0	30	0				6	\$6,000.00	\$238.10	25.2
15	M 10p-11p		BULL-CBS	\$3,600.00	8.0	0	30	0				2	\$7,200.00	\$450.00	16.0
16	Tu 8p-9p		NCIS-CBS	\$4,000.00	12.5	0	30	0				1	\$4,000.00	\$320.00	12.5
17	Tu 9p-10p		FBI-CBS	\$2,400.00	8.0	0	30	0				1	\$2,400.00	\$300.00	8.0
18	Tu 10p-11p		NCIS: NEW ORLEANS-CB	\$2,400.00	7.0	0	30	0				1	\$2,400.00	\$342.86	7.0

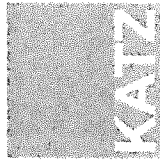


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Agency: DEL CIELO MEDIA      Advertiser: TENNESSEANS FOR A BETTER TOMORROW      Market: Johnn City-Kngsprt-Brist  
1427 LESLIE AVENUE      Product: ORDR      Office: WASHINGTON      Total Spots: 105  
SUITE 102      Agency Order #: 30060609      Service: Nielsen      Total CPP: \$202.80  
ALEXANDRIA, VA      Buyer: LEVINE, RANDE      Primary Demo: Adults 35+      Total GRP: 428.2  
22301      Salesperson: ERIN SCHUMACHER      Assistant: ERIN SCHUMACHER      212-424-6620  
Separation:

#	Day/Time	DP	Program	Rate	A35P Rating	A35P Impre ssion	Len	10/25 - 11/5											
								10/25	10/26	10/27	10/28	10/29	10/30	10/31	11/1	11/2	11/3	11/4	11/5
19	W 8p-9p		SURVIVOR-CBS	\$4,000.00	9.5	0	30	0	0	0	0	0	1	0	0	0	0	0	0
20	W 10p-11p		CRIMINAL MINDS-CBS	\$2,800.00	6.0	0	30	0	0	0	0	0	1	0	0	0	0	0	0
21	Th 10p-11p		S.W.A.T.-CBS	\$3,600.00	7.5	0	30	0	0	0	0	0	0	1	0	0	0	0	0
22	F 8p-9p		MACGYVER-CBS	\$2,000.00	5.5	0	30	0	0	0	0	0	0	0	1	0	0	0	0
23	F 9p-10p		HAWAII FIVE-0-CBS	\$3,200.00	7.0	0	30	0	0	0	0	0	0	0	1	0	0	0	0
24	F 10p-11p		BLUE BLOODS-CBS	\$3,200.00	7.0	0	30	0	0	0	0	0	0	0	1	0	0	0	0
25	Sa 8p-9p		CRIMETIME SATURDAY 8	\$800.00	2.5	0	30	0	0	0	0	0	0	0	0	0	0	0	0
26	Sa 9p-10p		CRIMETIMESATURDAY 9/	\$800.00	2.5	0	30	0	0	0	0	0	0	0	0	0	0	0	0
27	Sa 10p-11p		48 HOURS-CBS	\$1,200.00	3.0	0	30	0	0	0	0	0	0	0	0	0	0	0	0
28	Su 7p-8p		60 MINUTES-CBS	\$2,000.00	5.0	0	30	0	0	0	0	0	0	0	0	0	1	0	0
29	Su 9p-10p		NCIS: LOS ANGELES-CB	\$2,000.00	6.0	0	30	0	0	0	1	0	0	0	0	0	1	0	0
30	M-F 11a-12n		THE PRICE IS RIGHT	\$800.00	7.0	0	30	0	0	0	0	0	1	0	0	0	0	0	1
ADDED																			
31	M-F 12n-12:30p		WJHL NEWS CHANNEL 11	\$800.00	6.5	0	30	0	0	0	0	1	1	1	1	0	0	1	1
ADDED																			
32	M-F 12:30p-1:30p		THE YOUNG & THE REST	\$800.00	5.5	0	30	0	0	0	0	1	1	1	1	0	0	1	1
ADDED																			
33	M-F 10a-11a		DAYTIME TRI-CITIES	\$200.00	3.0	0	30	0	0	0	0	1	1	1	1	0	0	1	1
ADDED																			
34	M-F 9a-10a		DR. OZ	\$200.00	2.7	0	30	0	0	0	0	1	1	1	1	0	0	1	1
ADDED																			

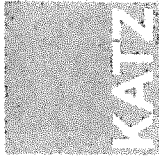




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22301      Salesperson: ERIN SCHUMACHER      Assistant: ERIN SCHUMACHER      212-424-6620  
Separation: 212-424-6620

#	Day/Time	DP	Program	Rate	A3P Rating	A3P Impression	Len	11/6 - 11/6			Total Spots	Total \$	CPP*	GRP*
								11/6	11/6	11/6				
19	W 8p-9p		SURVIVOR-CBS	\$4,000.00	9.5	0	30	0			1	\$4,000.00	\$421.05	9.5
20	W 10p-11p		CRIMINAL MINDS-CBS	\$2,800.00	6.0	0	30	0			1	\$2,800.00	\$466.67	6.0
21	Th 10p-11p		S.W.A.T.-CBS	\$3,600.00	7.5	0	30	0			1	\$3,600.00	\$480.00	7.5
22	F 8p-9p		MACGYVER-CBS	\$2,000.00	5.5	0	30	0			1	\$2,000.00	\$363.64	5.5
23	F 9p-10p		HAWAII FIVE-0-CBS	\$3,200.00	7.0	0	30	0			1	\$3,200.00	\$457.14	7.0
24	F 10p-11p		BLUE BLOODS-CBS	\$3,200.00	7.0	0	30	0			1	\$3,200.00	\$457.14	7.0
25	Sa 8p-9p		CRIMETIME SATURDAY 8	\$800.00	2.5	0	30	0			0	\$0.00	\$320.00	0.0
26	Sa 9p-10p		CRIMETIMESATURDAY 9/	\$800.00	2.5	0	30	0			0	\$0.00	\$320.00	0.0
27	Sa 10p-11p		48 HOURS-CBS	\$1,200.00	3.0	0	30	0			0	\$0.00	\$400.00	0.0
28	Su 7p-8p		60 MINUTES-CBS	\$2,000.00	5.0	0	30	0			1	\$2,000.00	\$400.00	5.0
29	Su 9p-10p		NCIS: LOS ANGELES-CB	\$2,000.00	6.0	0	30	0			2	\$4,000.00	\$333.33	12.0
30	M-F 11a-12n		THE PRICE IS RIGHT	\$800.00	7.0	0	30	1			3	\$2,400.00	\$114.29	21.0
31	M-F 12n-12:30p		WJHL NEWS CHANNEL 11	\$800.00	6.5	0	30	0			6	\$4,800.00	\$123.08	39.0
32	M-F 12:30p-1:30p		THE YOUNG & THE REST	\$800.00	5.5	0	30	0			6	\$4,800.00	\$145.45	33.0
33	M-F 10a-11a		DAYTIME TRI-CITIES	\$200.00	3.0	0	30	1			7	\$1,400.00	\$66.67	21.0
34	M-F 9a-10a		DR. OZ	\$200.00	2.7	0	30	1			7	\$1,400.00	\$74.07	18.9



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Agency: DEL CIELO MEDIA      Advertiser: TENNESSEANS FOR A BETTER TOMORROW      Market: Johnson City-Kingsport-Bristol      Total \$: \$86,840.00

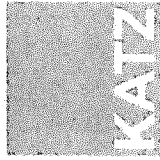
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SUITE 102      Agency Order #: 30060609      Service: Nielsen      Total CPP: \$202.80  
ALEXANDRIA, VA      Buyer: LEVINE, RANDE      Primary Demo: Adults 35+      Total GRP: 428.2  
22301

Salesperson: ERIN SCHUMACHER      Assistant: ERIN SCHUMACHER  
212-424-6620      212-424-6620

Separation:

#	Day/Time	DP	Program	Rate	A35P Rating	A35P Impre ssion	Len	10/25 - 11/5											
								10/25	10/26	10/27	10/28	10/29	10/30	10/31	11/1	11/2	11/3	11/4	
35	M-F 8a-9a		CBS THIS MORNING	\$480.00	3.5	0	30	0	0	0	0	1	1	1	1	0	0	1	
ADDED																			
MSD 36	Sa 8p-11p		College Football Prime	\$1,200.00	0.0	0	30	0	0	1	0	0	0	0	0	0	0	0	
37	M-F 4p-5p		Dr Phil	\$800.00	0.0	0	30	0	0	0	0	1	0	0	0	0	0	1	
MGD 38	Sa 3:30p-7p		SEC College Football	\$800.00	0.0	0	30	0	0	0	0	0	0	0	0	1	0	0	
MGD 39	M-F 5a-6a		WJHL News	\$400.00	0.0	0	30	0	0	0	0	0	0	0	1	0	0	0	
TOTALS:								0	7	2	2	10	15	13	11	16	3	3	15





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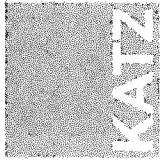
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Separation:

#	Day/Time	DP	Program	Rate	A35P Rating	A35P Impre ssion	Len	11/6 - 11/6		Total Spots	Total \$	CPP*	GRP*
								11/6					
35	M-F 8a-9a		CBS THIS MORNING	\$480.00	3.5	0	30	1		7	\$3,360.00	\$137.14	24.5
MSD 36	Sa 8p-11p		College Football Prime	\$1,200.00	0.0	0	30	0		0	\$0.00	\$0.00	0.0
37	M-F 4p-5p		Dr Phil	\$800.00	0.0	0	30	0		2	\$1,600.00	\$0.00	0.0
MGD 38	Sa 3:30p-7p		SEC College Football	\$800.00	0.0	0	30	0		1	\$800.00	\$0.00	0.0
MGD 39	M-F 5a-6a		WJHL News	\$400.00	0.0	0	30	0		1	\$400.00	\$0.00	0.0
TOTALS: 8										105	\$86,840.00	\$202.80	428.2





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Separation:

KATZ TELEVISION  
GROUP

Total Spots: 105  
Total CPP: \$202.80  
Total GRP: 428.2

Con Type: POLITICAL/VOTE  
Total \$: \$86,840.00

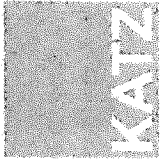
Special Instructions			Order Level Comments	
Date/Time	Added by	Comment		
10/25/18 12:01 PM	Linda DeSpain	LINE 25 CRIMETIME WILL NOT AIR 10/27 DUE TO FOOTBALL IN PRIME LINE 26 CRIMETIME WILL NOT AIR 11/3 DUE TO FOOTBALL AIRING IN PRIME FOR THE TWO SPOTS MISSED COULD OFFER M-F 2X 4-5P DR PHIL @ \$800 EACH MAKING UP THE \$1600 LINE 27 48 HOURS WILL NOT AIR 10/27 DUE TO FOOTBALL AIRING IN PRIME. CAN OFFER 1X IN PRIME FOOTBALL GAME @ \$1200.		
10/25/18 0:49 AM	ERIN SCHUMACHER	ADD TO SCHEDULE- DO NOT DBL BOOK ESTIMATE C25N06 FLIGHT 10/25-11/6 12P CUTOFF 11/6 SEE ADDED COMMENT ON BUY LINE revine@delcielomedia.com 571-585-8781		
10/25/18 0:49 AM	ERIN SCHUMACHER	ADD TO SCHEDULE- DO NOT DBL BOOK ESTIMATE C25N06 FLIGHT 10/25-11/6 12P CUTOFF 11/6 SEE ADDED COMMENT ON BUY LINE revine@delcielomedia.com 571-585-8781		
10/25/18 0:48 AM	GOTOSTRATA/leschumacher	Canceled by new revision		
10/24/18 10:52 PM	ERIN SCHUMACHER	NEW ORDER- BOOK ASAP ESTIMATE C25N06 FLIGHT 10/25-11/6 12P CUTOFF ON TUE 11/6 revine@delcielomedia.com 571-585-8781		
10/24/18 10:52 PM	ERIN SCHUMACHER	NEW ORDER- BOOK ASAP ESTIMATE C25N06 FLIGHT 10/25-11/6 12P CUTOFF ON TUE 11/6 revine@delcielomedia.com 571-585-8781		

Competitive Information		
Market Budget:	\$180,917	
WJHL Share:	48%	
Comment:		
Unknown:	52%	

Daypart Summary				
Day/Time	% Distrib	Spots	Dollars	GRP
	100%	105	\$86,840.00	428.2
Total	100%	105	\$86,840.00	428.2

Monthly Summary		
Month	Spots	Dollars
2018-Oct	11	\$7,330.00
2018-Nov	94	\$79,510.00
Total	105	\$86,840.00

Transaction History						
Trans	Created/Received	Created by	Status	Spot+	Spot-	\$ Chg
Makegood 3	10/29/18 9:19 AM	Linda DeSpain	Accepted	2	1	\$0
Makegood 2	10/26/18 9:32 AM	Linda DeSpain	Confirmed	3	3	\$0
Makegood 1	10/25/18 12:01 PM	Linda DeSpain	Confirmed			\$0
Queued for Electronic Contracting	10/25/18 9:43 AM					\$0
Revision	10/25/18 0:49 AM	ERIN SCHUMACHER	Confirmed		3	\$-2,360.00
Changes: Total Spots from 104 to 105. 3 buylines added or modified.						
Changes: Total GRPs from 436.2 to 428.2. Total CPP from \$199.08 to \$202.80. Total GIMPs from 0 to 428, Total CPM from \$0.00 to \$202,802.43. 5 buylines added or modified.						
Changes: Total Spots from 107 to 104. Calculated Dollars from \$89,200.00 to \$86,840.00. Total GRPs from 451.7 to 436.2. Total CPP from \$197.48 to \$199.08. Competitive Market Budget from \$143,083 to \$180,917. Origuser Entered Dollars from \$71,040.00 to \$89,200.00. User Entered \$ from \$86,680.00 to \$86,840.00. Total \$ from \$89,200.00 to \$86,840.00. 3 buylines added or modified.						



125 West 55th St  
New York, NY 10019

Contract # 26230530		Changes as of: 10/29/2018 at 9:22 PM		Version: Current State Version 5	
CPE: TFABT/ORDR/C25N06		Flight: 10/25/18 - 11/6/18		Station: WJHL	
Agency: DEL CIELO MEDIA		Advertiser: TENNESSEANS FOR A BETTER TOMORROW		Market: Johnson City-Kingsport-Bristol	
1427 LESLIE AVENUE SUITE 102 ALEXANDRIA, VA 22301		Product: ORDR Agency Order #: 30060609		Office: WASHINGTON Service: Nielsen Primary Demo: Adults 35+	
		Buyer: LEVINE, RANDE		Total Spots: 105 Total CPP: \$202.80 Total GRP: 428.2	
		Salesperson: ERIN SCHUMACHER 212-424-6620		Assistant: ERIN SCHUMACHER 212-424-6620	
		Separation:			

Transaction History						
Trans	Created/Received	Created by	Status	Spot+	Spot-	\$ Chg
Revision	10/25/18 0:48 AM	GOTOSTRATAleschumacher	Confirmed	39		\$20,520.00
Revision	10/24/18 10:52 PM	ERIN SCHUMACHER	Confirmed		3	\$-2,360.00
New	10/24/18 10:51 PM	ERIN SCHUMACHER	New	71		\$71,040.00

Changes: Comments from NEW ORDER- BOOK ASAP ESTIMATE C25N06 FLIGHT 10/25-11/6 12P CUTOFF ON TUE 11/6 rlevine@delcielo.com 571-585-8781 to ADD TO SCHEDULE- DO NOT DBL BOOK ESTIMATE C25N06 FLIGHT 10/25-11/6 12P CUTOFF 11/6 SEE ADDED COMMENT ON BUY LINE rlevine@delcielo.com 571-585-8781 , Total \$ from \$68,680.00 to \$89,200.00, Total GRPs from 274.8 to 451.7, Total Spots from 68 to 107, Total CPP from \$249.93 to \$197.48. 10 buylines added or modified.

Changes: Origoffice Id to 109, Office from NEW YORK to WASHINGTON, Total Spots from 71 to 68, Calculated Dollars from \$71,040.00 to \$68,680.00, Total GRPs from 283.8 to 274.8, Total CPP from \$249.75 to \$249.93, Competitive Market Budget from \$147,667 to \$143,083, Origuser Entered Dollars to \$71,040.00, User Entered \$ from \$0.00 to \$68,680.00, Total \$ from \$71,040.00 to \$68,680.00. 3 buylines added or modified.

<b>Non-Discrimination Policy</b>	PARAGRAPHS 49 AND 50 OF THE UNITED STATES FEDERAL COMMUNICATIONS COMMISSION'S REPORT AND ORDER NO. 07-217 PROVIDES THAT BROADCAST STATIONS' ADVERTISING CONTRACTS WILL NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY, AND MUST CONTAIN NONDISCRIMINATION CLAUSES. CONSISTENT WITH THIS ORDER, KATZ MEDIA GROUP (INCLUDING ANY SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY BROADCAST ADVERTISING CONTRACT ON THE BASIS OF RACE OR ETHNICITY AND EVALUATES, NEGOTIATES AND COMPLETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO RACE OR ETHNICITY.
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# CONTRACT



**WJHL**  
**338 E. Main Street**  
**Johnson City, TN 37601**  
**(423) 926-2151**

<u>Contract / Revision</u> 26230530 /		<u>Alt Order #</u> 26230530
<u>Product</u> ORDR		
<u>Contract Dates</u> 10/25/18 - 11/06/18		<u>Estimate #</u> C25N06
<u>Advertiser</u> POL/Tennesseans for A Better Tomorrow PA		<u>Original Date / Revision</u> 10/30/18 / 10/30/18
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WJHL	<u>Account Executive</u> Katz Washington	<u>Sales Office</u> Katz/Washingto
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>Agy Code</u> 9915589	<u>Advertiser Code</u> TFABT	<u>Product 1/2</u> ORDR
<u>Agency Ref</u>		<u>Advertiser Ref</u>

And:

**Del Cielo Media**  
**1427 Leslie Ave**  
**Suite 102**  
**Alexandria, VA 22301**

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
1	WJHL	10/26/18	10/26/18	Dr Oz	9a-10a		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	----F--				1	\$200.00				
2	WJHL	10/29/18	10/29/18	Dr Oz	9a-10a		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	M-----				1	\$200.00				
3	WJHL	10/30/18	10/30/18	Dr Oz	9a-10a		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-T-----				1	\$200.00				
4	WJHL	10/31/18	10/31/18	Dr Oz	9a-10a		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	--W----				1	\$200.00				
5	WJHL	11/01/18	11/01/18	Dr Oz	9a-10a		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	---T---				1	\$200.00				
6	WJHL	11/02/18	11/02/18	Dr Oz	9a-10a		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	----F--				1	\$200.00				
7	WJHL	11/05/18	11/05/18	Dr Oz	9a-10a		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/05/18	11/11/18	M-----				1	\$200.00				
8	WJHL	11/06/18	11/06/18	Dr Oz	9a-10a		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/05/18	11/11/18	-T-----				1	\$200.00				
9	WJHL	10/26/18	10/26/18	Daytime Tri-Cities	10a-11a		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	----F--				1	\$200.00				
10	WJHL	10/29/18	10/29/18	Daytime Tri-Cities	10a-11a		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	M-----				1	\$200.00				
11	WJHL	10/30/18	10/30/18	Daytime Tri-Cities	10a-11a		:30				NM	1	\$200.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

Nexstar Media Group does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Any advertiser certifies that it is not buying broadcasting air time on Nexstar Media Group stations for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



**WJHL**  
**338 E. Main Street**  
**Johnson City, TN 37601**  
**(423) 926-2151**

<u>Contract / Revision</u>	<u>Alt Order #</u>
26230530 /	26230530

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
10/25/18 - 11/06/18	ORDR	C25N06

<u>Advertiser</u>	<u>Original Date / Revision</u>
POL/Tennesseans for A E	10/30/18 / 10/30/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-T-----				1	\$200.00				
12	WJHL	10/31/18	10/31/18	Daytime Tri-Cities	10a-11a		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	--W----				1	\$200.00				
13	WJHL	11/01/18	11/01/18	Daytime Tri-Cities	10a-11a		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	---T---				1	\$200.00				
14	WJHL	11/02/18	11/02/18	Daytime Tri-Cities	10a-11a		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	----F--				1	\$200.00				
15	WJHL	11/05/18	11/05/18	Daytime Tri-Cities	10a-11a		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/05/18	11/11/18	M-----				1	\$200.00				
16	WJHL	11/06/18	11/06/18	Daytime Tri-Cities	10a-11a		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/05/18	11/11/18	-T-----				1	\$200.00				
17	WJHL	11/02/18	11/02/18	Price is Right	11a-12p		:30				NM	1	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	----F--				1	\$800.00				
18	WJHL	10/26/18	10/26/18	M-F 4a-430a	4a-430a		:30				NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	----F--				1	\$50.00				
19	WJHL	10/29/18	10/29/18	M-F 4a-430a	4a-430a		:30				NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	M-----				1	\$50.00				
20	WJHL	10/30/18	10/30/18	M-F 4a-430a	4a-430a		:30				NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-T-----				1	\$50.00				
21	WJHL	10/31/18	10/31/18	M-F 4a-430a	4a-430a		:30				NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	--W----				1	\$50.00				
22	WJHL	11/01/18	11/01/18	M-F 4a-430a	4a-430a		:30				NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	---T---				1	\$50.00				
23	WJHL	11/02/18	11/02/18	M-F 4a-430a	4a-430a		:30				NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	----F--				1	\$50.00				
24	WJHL	11/05/18	11/05/18	M-F 4a-430a	4a-430a		:30				NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/05/18	11/11/18	M-----				1	\$50.00				
25	WJHL	11/06/18	11/06/18	M-F 4a-430a	4a-430a		:30				NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/05/18	11/11/18	-T-----				1	\$50.00				
26	WJHL	10/26/18	10/26/18	CBS This Morning 8a	8a-9a		:30				NM	1	\$480.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	----F--				1	\$480.00				
27	WJHL	10/30/18	10/30/18	CBS This Morning 8a	8a-9a		:30				NM	1	\$480.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				

(\* Line Transactions: N = New, E = Edited, D = Deleted)

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**WJHL**  
**338 E. Main Street**  
**Johnson City, TN 37601**  
**(423) 926-2151**

<u>Contract / Revision</u> 26230530 /		<u>Alt Order #</u> 26230530
<u>Contract Dates</u> 10/25/18 - 11/06/18	<u>Product</u> ORDR	<u>Estimate #</u> C25N06
<u>Advertiser</u> POL/Tennesseans for A E		<u>Original Date / Revision</u> 10/30/18 / 10/30/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-T-----				1	\$480.00				
28	WJHL	10/31/18	10/31/18	CBS This Morning 8a	8a-9a		:30				NM	1	\$480.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	--W----				1	\$480.00				
29	WJHL	11/02/18	11/02/18	CBS This Morning 8a	8a-9a		:30				NM	1	\$480.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	----F--				1	\$480.00				
30	WJHL	11/05/18	11/05/18	CBS This Morning 8a	8a-9a		:30				NM	1	\$480.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/05/18	11/11/18	M-----				1	\$480.00				
31	WJHL	11/06/18	11/06/18	CBS This Morning 8a	8a-9a		:30				NM	1	\$480.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/05/18	11/11/18	-T-----				1	\$480.00				
32	WJHL	10/27/18	10/27/18	Local News Sat 7a	7a-8a		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	-----S-				1	\$200.00				
33	WJHL	11/03/18	11/03/18	Local News Sat 7a	7a-8a		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-----S-				1	\$200.00				
34	WJHL	10/28/18	10/28/18	Local News Sun 7a	7a-8a		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	-----S				1	\$200.00				
35	WJHL	11/04/18	11/04/18	Local News Sun 7a	7a-8a		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-----S				1	\$200.00				
36	WJHL	10/26/18	10/26/18	M-F 1135p-1237a	1135p-1237a		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	----F--				1	\$200.00				
37	WJHL	10/31/18	10/31/18	M-F 1135p-1237a	1135p-1237a		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	--W----				1	\$200.00				
38	WJHL	11/05/18	11/05/18	M-F 1135p-1237a	1135p-1237a		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/05/18	11/11/18	M-----				1	\$200.00				
39	WJHL	10/26/18	10/26/18	Local News @ 11p	11p-1135p		:30				NM	1	\$1,600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	----F--				1	\$1,600.00				
40	WJHL	10/30/18	10/30/18	Local News @ 11p	11p-1135p		:30				NM	1	\$1,600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-T-----				1	\$1,600.00				
41	WJHL	11/01/18	11/01/18	Local News @ 11p	11p-1135p		:30				NM	1	\$1,600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	---T---				1	\$1,600.00				
42	WJHL	11/02/18	11/02/18	Local News @ 11p	11p-1135p		:30				NM	1	\$1,600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	----F--				1	\$1,600.00				
43	WJHL	11/05/18	11/05/18	Local News @ 11p	11p-1135p		:30				NM	1	\$1,600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				

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**WJHL**  
**338 E. Main Street**  
**Johnson City, TN 37601**  
**(423) 926-2151**

<u>Contract / Revision</u>	<u>Alt Order #</u>
26230530 /	26230530

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
10/25/18 - 11/06/18	ORDR	C25N06

<u>Advertiser</u>	<u>Original Date / Revision</u>
POL/Tennesseans for A E	10/30/18 / 10/30/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/05/18	11/11/18	M-----				1	\$1,600.00				
44	WJHL	10/27/18	10/27/18	11p News Sat	11p-1130p		:30				NM	1	\$1,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	-----S-				1	\$1,200.00				
45	WJHL	11/03/18	11/03/18	11p News Sat	11p-1130p		:30				NM	1	\$1,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-----S-				1	\$1,200.00				
46	WJHL	10/26/18	10/26/18	M-F 730p-8p	730p-8p		:30				NM	1	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	----F--				1	\$1,000.00				
47	WJHL	10/29/18	10/29/18	M-F 730p-8p	730p-8p		:30				NM	1	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	M-----				1	\$1,000.00				
48	WJHL	10/31/18	10/31/18	M-F 730p-8p	730p-8p		:30				NM	1	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	--W----				1	\$1,000.00				
49	WJHL	11/01/18	11/01/18	M-F 730p-8p	730p-8p		:30				NM	1	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	---T---				1	\$1,000.00				
50	WJHL	11/02/18	11/02/18	M-F 730p-8p	730p-8p		:30				NM	1	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	----F--				1	\$1,000.00				
51	WJHL	11/05/18	11/05/18	M-F 730p-8p	730p-8p		:30				NM	1	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/05/18	11/11/18	M-----				1	\$1,000.00				
52	WJHL	10/29/18	10/29/18	BULL	10p-11p		:30				NM	1	\$3,600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	M-----				1	\$3,600.00				
53	WJHL	11/05/18	11/05/18	BULL	10p-11p		:30				NM	1	\$3,600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/05/18	11/11/18	M-----				1	\$3,600.00				
54	WJHL	10/30/18	10/30/18	NCIS	8p-9p		:30				NM	1	\$4,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-T-----				1	\$4,000.00				
55	WJHL	10/30/18	10/30/18	FBI	9p-10p		:30				NM	1	\$2,400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-T-----				1	\$2,400.00				
56	WJHL	10/30/18	10/30/18	NCIS NOLA	10p-11p		:30				NM	1	\$2,400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-T-----				1	\$2,400.00				
57	WJHL	10/31/18	10/31/18	SURVIVOR	8p-9p		:30				NM	1	\$4,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	--W----				1	\$4,000.00				
58	WJHL	10/31/18	10/31/18	CRIMINAL MINDS	10p-11p		:30				NM	1	\$2,800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	--W----				1	\$2,800.00				
59	WJHL	11/01/18	11/01/18	SWAT	10p-11p		:30				NM	1	\$3,600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				

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<u>Contract / Revision</u> 26230530 /		<u>Alt Order #</u> 26230530
<u>Contract Dates</u> 10/25/18 - 11/06/18	<u>Product</u> ORDR	<u>Estimate #</u> C25N06
<u>Advertiser</u> POL/Tennesseans for A E		<u>Original Date / Revision</u> 10/30/18 / 10/30/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	---T---				1	\$3,600.00				
60	WJHL	11/02/18	11/02/18	MACGYVER	8p-9p		:30				NM	1	\$2,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	----F--				1	\$2,000.00				
61	WJHL	11/02/18	11/02/18	HAWAII FIVE O	9p-10p		:30				NM	1	\$3,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	----F--				1	\$3,200.00				
62	WJHL	11/02/18	11/02/18	BLUE BLOODS	10p-11p		:30				NM	1	\$3,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	----F--				1	\$3,200.00				
E 63	WJHL	10/27/18	10/27/18	CRIMETIME	8p-9p		:30				NM	2	\$1,600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	-----S-				1	\$800.00				
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
	1	WJHL	10/22/18-10/28/18	CRIMETIME	8p-9p	-----Sa--	:30		<del>\$800.00</del>		NM		
	See MG 63.2, 63.3												
	2	WJHL	10/30/18-10/30/18	Dr Phil	4p-5p	-Tu-----	:30		\$800.00		NM		
	Ⓜ MG for 64.1, 63.1												
	3	WJHL	11/05/18-11/05/18	Dr Phil	4p-5p	M-----	:30		\$800.00		NM		
	Ⓜ MG for 64.1, 63.1												
E 64	WJHL	11/03/18	11/03/18	CRIMETIME	9p-10p		:30				NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-----S-				1	\$800.00				
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
	1	WJHL	10/29/18-11/04/18	CRIMETIME	9p-10p	-----Sa--	:30		<del>\$800.00</del>		NM		
	See MG 63.2, 63.3												
N 65	WJHL	10/27/18	10/27/18	48 HOURS	10p-11p		:30				NM	2	\$1,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	-----S-				1	\$1,200.00				
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
	1	WJHL	10/22/18-10/28/18	48 HOURS	10p-11p	-----Sa--	:30		<del>\$1,200.00</del>		NM		
	See MG 65.2, 65.3												
	2	WJHL	11/03/18-11/03/18	College Football Game 2	College Football G	-----Sa--	:30		\$800.00		NM		
	Ⓜ MG for 65.1 10/27												
	3	WJHL	11/02/18-11/02/18	Local News 5-6a	5a-6a	-----F----	:30		\$400.00		NM		
	Ⓜ MG for 65.1 10/27												
66	WJHL	11/04/18	11/04/18	60 MINUTES	7p-8p		:30				NM	1	\$2,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-----S				1	\$2,000.00				
67	WJHL	10/28/18	10/28/18	NCIS LA	9p-10p		:30				NM	1	\$2,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	-----S				1	\$2,000.00				
68	WJHL	11/04/18	11/04/18	NCIS LA	9p-10p		:30				NM	1	\$2,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-----S				1	\$2,000.00				
69	WJHL	10/30/18	10/30/18	Price is Right	11a-12p		:30				NM	1	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-T-----				1	\$800.00				
70	WJHL	11/05/18	11/05/18	Price is Right	11a-12p		:30				NM	1	\$800.00

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<u>Contract / Revision</u> 26230530 /		<u>Alt Order #</u> 26230530
<u>Contract Dates</u> 10/25/18 - 11/06/18	<u>Product</u> ORDR	<u>Estimate #</u> C25N06
<u>Advertiser</u> POL/Tennesseans for A E		<u>Original Date / Revision</u> 10/30/18 / 10/30/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/05/18	11/11/18	M-----				1	\$800.00				
71	WJHL	11/06/18	11/06/18	Price is Right	11a-12p		:30				NM	1	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/05/18	11/11/18	-T-----				1	\$800.00				
72	WJHL	10/29/18	10/29/18	Local News @ 12p	12p-1230p		:30				NM	1	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	M-----				1	\$800.00				
73	WJHL	10/30/18	10/30/18	Local News @ 12p	12p-1230p		:30				NM	1	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-T-----				1	\$800.00				
74	WJHL	10/31/18	10/31/18	Local News @ 12p	12p-1230p		:30				NM	1	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	--W----				1	\$800.00				
75	WJHL	11/01/18	11/01/18	Local News @ 12p	12p-1230p		:30				NM	1	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	---T---				1	\$800.00				
76	WJHL	11/02/18	11/02/18	Local News @ 12p	12p-1230p		:30				NM	1	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	----F--				1	\$800.00				
77	WJHL	11/05/18	11/05/18	Local News @ 12p	12p-1230p		:30				NM	1	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/05/18	11/11/18	M-----				1	\$800.00				
78	WJHL	10/29/18	10/29/18	Y&R	1230p-130p		:30				NM	1	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	M-----				1	\$800.00				
79	WJHL	10/30/18	10/30/18	Y&R	1230p-130p		:30				NM	1	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-T-----				1	\$800.00				
80	WJHL	10/31/18	10/31/18	Y&R	1230p-130p		:30				NM	1	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	--W----				1	\$800.00				
81	WJHL	11/01/18	11/01/18	Y&R	1230p-130p		:30				NM	1	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	---T---				1	\$800.00				
82	WJHL	11/02/18	11/02/18	Y&R	1230p-130p		:30				NM	1	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	----F--				1	\$800.00				
83	WJHL	11/05/18	11/05/18	Y&R	1230p-130p		:30				NM	1	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/05/18	11/11/18	M-----				1	\$800.00				
84	WJHL	10/29/18	10/29/18	Daytime Tri-Cities	10a-11a		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	M-----				1	\$200.00				
85	WJHL	10/30/18	10/30/18	Daytime Tri-Cities	10a-11a		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-T-----				1	\$200.00				
86	WJHL	10/31/18	10/31/18	Daytime Tri-Cities	10a-11a		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				

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<u>Contract / Revision</u> 26230530 /		<u>Alt Order #</u> 26230530
<u>Contract Dates</u> 10/25/18 - 11/06/18	<u>Product</u> ORDR	<u>Estimate #</u> C25N06
<u>Advertiser</u> POL/Tennesseans for A E		<u>Original Date / Revision</u> 10/30/18 / 10/30/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	--W----				1	\$200.00				
87	WJHL	11/01/18	11/01/18	Daytime Tri-Cities	10a-11a		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	---T---				1	\$200.00				
88	WJHL	11/02/18	11/02/18	Daytime Tri-Cities	10a-11a		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	----F--				1	\$200.00				
89	WJHL	11/05/18	11/05/18	Daytime Tri-Cities	10a-11a		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/05/18	11/11/18	M-----				1	\$200.00				
90	WJHL	11/06/18	11/06/18	Daytime Tri-Cities	10a-11a		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/05/18	11/11/18	-T-----				1	\$200.00				
91	WJHL	10/29/18	10/29/18	Dr Oz	9a-10a		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	M-----				1	\$200.00				
92	WJHL	10/30/18	10/30/18	Dr Oz	9a-10a		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-T-----				1	\$200.00				
93	WJHL	10/31/18	10/31/18	Dr Oz	9a-10a		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	--W----				1	\$200.00				
94	WJHL	11/01/18	11/01/18	Dr Oz	9a-10a		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	---T---				1	\$200.00				
95	WJHL	11/02/18	11/02/18	Dr Oz	9a-10a		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	----F--				1	\$200.00				
96	WJHL	11/05/18	11/05/18	Dr Oz	9a-10a		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/05/18	11/11/18	M-----				1	\$200.00				
97	WJHL	11/06/18	11/06/18	Dr Oz	9a-10a		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/05/18	11/11/18	-T-----				1	\$200.00				
98	WJHL	10/29/18	10/29/18	CBS This Morning 8a	8a-9a		:30				NM	1	\$480.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	M-----				1	\$480.00				
99	WJHL	10/30/18	10/30/18	CBS This Morning 8a	8a-9a		:30				NM	1	\$480.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-T-----				1	\$480.00				
100	WJHL	10/31/18	10/31/18	CBS This Morning 8a	8a-9a		:30				NM	1	\$480.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	--W----				1	\$480.00				
101	WJHL	11/01/18	11/01/18	CBS This Morning 8a	8a-9a		:30				NM	1	\$480.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	---T---				1	\$480.00				
102	WJHL	11/02/18	11/02/18	CBS This Morning 8a	8a-9a		:30				NM	1	\$480.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

Nexstar Media Group does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Any advertiser certifies that it is not buying broadcasting air time on Nexstar Media Group stations for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.





**WJHL**  
 338 E. Main Street  
 Johnson City, TN 37601  
 (423) 926-2151

<u>Contract / Revision</u> 26230530 /		<u>Alt Order #</u> 26230530
<u>Contract Dates</u> 10/25/18 - 11/06/18	<u>Product</u> ORDR	<u>Estimate #</u> C25N06
<u>Advertiser</u> POL/Tennesseans for A E		<u>Original Date / Revision</u> 10/30/18 / 10/30/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
												1	\$480.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	----F--				1	\$480.00				
103	WJHL	11/05/18	11/05/18	CBS This Morning 8a	8a-9a		:30				NM	1	\$480.00
												1	\$480.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/05/18	11/11/18	M-----				1	\$480.00				
104	WJHL	11/06/18	11/06/18	CBS This Morning 8a	8a-9a		:30				NM	1	\$480.00
												1	\$480.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/05/18	11/11/18	-T-----				1	\$480.00				
<b>Totals</b>								0.00				105	\$86,840.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
10/01/18 - 10/28/18	11	\$7,330.00	(\$1,099.50)	\$6,230.50
10/29/18 - 11/06/18	94	\$79,510.00	(\$11,926.50)	\$67,583.50
<b>Totals</b>	105	\$86,840.00	(\$13,026.00)	\$73,814.00

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

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