

DUPLICATE INVOICE



WLSL
401 3RD STREET SW
Roanoke, VA 24011
Main: (540)981-9110
Billing:

Invoice #	Invoice Date	Invoice Month	Invoice Period
8849695-1	11/26/17	November 2017	10/30/17 - 11/07/17

Property	Account Executive	Sales Office	Sales Region
WLSL	HRP Washington	HRP/Washington	National

Billing Address:

Strategic
Attention: Accounts Payable
650 Massachusetts Avenue NW
Suite 210
Washington, DC 20001-3796
USA

Advertiser	Product	Estimate Number
POL/C Hurst/D/OTH/VA	CHRIS HURST VA HD-12	5690

Flight Dates	Order #	Alt Order #
11/02/17 - 11/07/17	8849695	08849695

Billing Calendar	Billing Type	Deal #
Broadcast	Cash	

Special Handling

Send Payment To:

WLSL
PO BOX 936259
ATLANTA, GA 31193-6259

Agency Code	Advertiser Code	Product 1/2
9915780	921	931

Agency Ref	Advertiser Ref
IN5252/SP2893/TO824	

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type	
1	11/03/17	11/03/17	630-7p Nightly News	630-7p	----1--	:30	1	\$1,000.00	NM	
Weeks: <u>Start Date</u> 10/30/17 <u>End Date</u> 11/05/17 <u>MTWTFSS</u> ----1-- <u>Spots/Week</u> 1 <u>Rate</u> \$1,000.00										
<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>
1	WLSL	F	11/03/17	6:53 PM	630-7p Nightly News	630-7p	:30	CH-T17-101H	\$1,000.00	NM
2	11/03/17	11/03/17	7-9a Today Show M-F	7-9a	----2--	:30	2	\$320.00	NM	
Weeks: <u>Start Date</u> 10/30/17 <u>End Date</u> 11/05/17 <u>MTWTFSS</u> ----2-- <u>Spots/Week</u> 2 <u>Rate</u> \$320.00										
<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>
1	WLSL	F	11/03/17	7:59 AM	7-9a Today Show M-F	7-9a	:30	CH-T17-101H	\$320.00	NM
2	WLSL	F	11/03/17	8:54 AM	7-9a Today Show M-F	7-9a	:30	CH-T17-101H	\$320.00	NM
3	11/06/17	11/06/17	The Brave	10-11p	1-----	:30	1	\$300.00	NM	
Weeks: <u>Start Date</u> 11/06/17 <u>End Date</u> 11/12/17 <u>MTWTFSS</u> 1----- <u>Spots/Week</u> 1 <u>Rate</u> \$300.00										
<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>
1	WLSL	M	11/06/17	10:36 PM	The Brave	10-11p	:30	CH-T17-101H	\$300.00	NM
4	11/06/17	11/06/17	7-9a Today Show M-F	7-9a	2-----	:30	2	\$320.00	NM	
Weeks: <u>Start Date</u> 11/06/17 <u>End Date</u> 11/12/17 <u>MTWTFSS</u> 2----- <u>Spots/Week</u> 2 <u>Rate</u> \$320.00										
<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>
1	WLSL	M	11/06/17	7:29 AM	7-9a Today Show M-F	7-9a	:30	CH-T17-101H	\$320.00	NM
2	WLSL	M	11/06/17	7:59 AM	7-9a Today Show M-F	7-9a	:30	CH-T17-101H	\$320.00	NM
5	11/06/17	11/06/17	THE VOICE	8-10p	1-----	:30	1	\$1,500.00	NM	

We warrant that the actual broadcast information shown on this invoice was taken from the program log.

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified. Station reserves the right to purge materials after 90 days from last date of air. The expense of resending materials will be paid by client.

Advertiser or Agency warrants that all the necessary rights, including music rights, have been obtained for the use of any advertiser material on television and, to the extent applicable, via internet delivery.

NONDISCRIMINATION POLICY: The Company does not discriminate in advertising contracts on the basis of race or ethnicity. Any provision in any order or agreement for advertising that purports to discriminate on the basis of race or ethnicity, even if handwritten, typed or otherwise made a part of a particular contract is hereby rejected.

DUPLICATE INVOICE



Send Payment To:
WLSL
PO BOX 936259
ATLANTA, GA 31193-6259

<u>Invoice #</u> 8849695-1	<u>Invoice Date</u> 11/26/17	<u>Invoice Month</u> November 2017	<u>Invoice Period</u> 10/30/17 - 11/07/17
<u>Advertiser</u> POL/C Hurst/D/OTH/VA	<u>Product</u> CHRIS HURST VA HD-12	<u>Estimate Number</u> 5690	

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																				
<table border="0" style="width: 100%;"> <tr> <td>Weeks:</td> <td><u>Start Date</u></td> <td><u>End Date</u></td> <td><u>MTWTFSS</u></td> <td><u>Spots/Week</u></td> <td><u>Rate</u></td> <td colspan="4"></td> </tr> <tr> <td></td> <td>11/06/17</td> <td>11/12/17</td> <td>1-----</td> <td>1</td> <td>\$1,500.00</td> <td colspan="4"></td> </tr> </table>										Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						11/06/17	11/12/17	1-----	1	\$1,500.00				
Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>																								
	11/06/17	11/12/17	1-----	1	\$1,500.00																								
Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate Type																				
1	WLSL	M	11/06/17	8:50 PM	THE VOICE	8-10p	:30	CH-T17-101H	\$1,500.00 NM																				
6	11/05/17	11/05/17	6-7a Sun News	6-7a	-----1	:30	1	\$50.00	NM																				
<table border="0" style="width: 100%;"> <tr> <td>Weeks:</td> <td><u>Start Date</u></td> <td><u>End Date</u></td> <td><u>MTWTFSS</u></td> <td><u>Spots/Week</u></td> <td><u>Rate</u></td> <td colspan="4"></td> </tr> <tr> <td></td> <td>10/30/17</td> <td>11/05/17</td> <td>-----1</td> <td>1</td> <td>\$50.00</td> <td colspan="4"></td> </tr> </table>										Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						10/30/17	11/05/17	-----1	1	\$50.00				
Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>																								
	10/30/17	11/05/17	-----1	1	\$50.00																								
Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate Type																				
1	WLSL	Su	11/05/17	6:19 AM	6-7a Sun News	6-7a	:30	CH-T17-101H	\$50.00 NM																				
7	11/05/17	11/05/17	7-8a Sun News	7-8a	-----1	:30	1	\$85.00	NM																				
<table border="0" style="width: 100%;"> <tr> <td>Weeks:</td> <td><u>Start Date</u></td> <td><u>End Date</u></td> <td><u>MTWTFSS</u></td> <td><u>Spots/Week</u></td> <td><u>Rate</u></td> <td colspan="4"></td> </tr> <tr> <td></td> <td>10/30/17</td> <td>11/05/17</td> <td>-----1</td> <td>1</td> <td>\$85.00</td> <td colspan="4"></td> </tr> </table>										Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						10/30/17	11/05/17	-----1	1	\$85.00				
Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>																								
	10/30/17	11/05/17	-----1	1	\$85.00																								
Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate Type																				
1	WLSL	Su	11/05/17	7:12 AM	7-8a Sun News	7-8a	:30	CH-T17-101H	\$85.00 NM																				
8	11/05/17	11/05/17	8-9a Today Show Sun	8-9a	-----1	:30	1	\$175.00	NM																				
<table border="0" style="width: 100%;"> <tr> <td>Weeks:</td> <td><u>Start Date</u></td> <td><u>End Date</u></td> <td><u>MTWTFSS</u></td> <td><u>Spots/Week</u></td> <td><u>Rate</u></td> <td colspan="4"></td> </tr> <tr> <td></td> <td>10/30/17</td> <td>11/05/17</td> <td>-----1</td> <td>1</td> <td>\$175.00</td> <td colspan="4"></td> </tr> </table>										Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						10/30/17	11/05/17	-----1	1	\$175.00				
Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>																								
	10/30/17	11/05/17	-----1	1	\$175.00																								
Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate Type																				
1	WLSL	Su	11/05/17	8:56 AM	8-9a Today Show Sun	8-9a	:30	CH-T17-101H	\$175.00 NM																				
9	11/05/17	11/05/17	NFL Sunday Night Footb all	815-1130p	-----1	:30	1	\$900.00	NM																				
<table border="0" style="width: 100%;"> <tr> <td>Weeks:</td> <td><u>Start Date</u></td> <td><u>End Date</u></td> <td><u>MTWTFSS</u></td> <td><u>Spots/Week</u></td> <td><u>Rate</u></td> <td colspan="4"></td> </tr> <tr> <td></td> <td>10/30/17</td> <td>11/05/17</td> <td>-----1</td> <td>1</td> <td>\$900.00</td> <td colspan="4"></td> </tr> </table>										Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						10/30/17	11/05/17	-----1	1	\$900.00				
Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>																								
	10/30/17	11/05/17	-----1	1	\$900.00																								
Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate Type																				
1	WLSL	Su	11/05/17	9:51 PM	NFL Sunday Night Football	815-1130p	:30	CH-T17-101H	\$900.00 NM																				
10	11/05/17	11/05/17	9-10a Meet the Press	9-10a	-----1	:30	1	\$300.00	NM																				
<table border="0" style="width: 100%;"> <tr> <td>Weeks:</td> <td><u>Start Date</u></td> <td><u>End Date</u></td> <td><u>MTWTFSS</u></td> <td><u>Spots/Week</u></td> <td><u>Rate</u></td> <td colspan="4"></td> </tr> <tr> <td></td> <td>10/30/17</td> <td>11/05/17</td> <td>-----1</td> <td>1</td> <td>\$300.00</td> <td colspan="4"></td> </tr> </table>										Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						10/30/17	11/05/17	-----1	1	\$300.00				
Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>																								
	10/30/17	11/05/17	-----1	1	\$300.00																								
Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate Type																				
1	WLSL	Su	11/05/17	9:59 AM	9-10a Meet the Press	9-10a	:30	CH-T17-101H	\$300.00 NM																				
11	11/02/17	11/02/17	12-1230p Local News M- F	12-1230p	---1---	:30	1	\$50.00	NM																				
<table border="0" style="width: 100%;"> <tr> <td>Weeks:</td> <td><u>Start Date</u></td> <td><u>End Date</u></td> <td><u>MTWTFSS</u></td> <td><u>Spots/Week</u></td> <td><u>Rate</u></td> <td colspan="4"></td> </tr> <tr> <td></td> <td>10/30/17</td> <td>11/05/17</td> <td>---1---</td> <td>1</td> <td>\$50.00</td> <td colspan="4"></td> </tr> </table>										Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						10/30/17	11/05/17	---1---	1	\$50.00				
Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>																								
	10/30/17	11/05/17	---1---	1	\$50.00																								
Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate Type																				
1	WLSL	Th	11/02/17	12:13 PM	12-1230p Local News M-F	12-1230p	:30	CH-T17-104H	\$50.00 NM																				
12	11/02/17	11/02/17	7-9a Today Show M-F	7-9a	---2---	:30	2	\$320.00	NM																				

We warrant that the actual broadcast information shown on this invoice was taken from the program log.

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified. Station reserves the right to purge materials after 90 days from last date of air. The expense of resending materials will be paid by client.

Advertiser or Agency warrants that all the necessary rights, including music rights, have been obtained for the use of any advertiser material on television and, to the extent applicable, via internet delivery.

NONDISCRIMINATION POLICY: The Company does not discriminate in advertising contracts on the basis of race or ethnicity. Any provision in any order or agreement for advertising that purports to discriminate on the basis of race or ethnicity, even if handwritten, typed or otherwise made a part of a particular contract is hereby rejected.

DUPLICATE INVOICE



Send Payment To:
WSLS
PO BOX 936259
ATLANTA, GA 31193-6259

<u>Invoice #</u> 8849695-1	<u>Invoice Date</u> 11/26/17	<u>Invoice Month</u> November 2017	<u>Invoice Period</u> 10/30/17 - 11/07/17
<u>Advertiser</u> POL/C Hurst/D/OTH/VA		<u>Product</u> CHRIS HURST VA HD-12	<u>Estimate Number</u> 5690

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																					
12	11/02/17	11/02/17	7-9a Today Show M-F	7-9a	---2---	:30	2	\$320.00	NM																																																					
<table border="0" style="width: 100%;"> <tr> <td>Weeks:</td> <td><u>Start Date</u></td> <td><u>End Date</u></td> <td><u>MTWTFSS</u></td> <td><u>Spots/Week</u></td> <td><u>Rate</u></td> <td colspan="4"></td> </tr> <tr> <td></td> <td>10/30/17</td> <td>11/05/17</td> <td>---2---</td> <td>2</td> <td>\$320.00</td> <td colspan="4"></td> </tr> <tr> <td><u>Spots: #</u></td> <td><u>Ch</u></td> <td><u>Day</u></td> <td><u>Air Date</u></td> <td><u>Air Time</u></td> <td><u>Description</u></td> <td><u>Start/End Time</u></td> <td><u>Length</u></td> <td><u>Ad-ID</u></td> <td><u>Rate</u></td> <td><u>Type</u></td> </tr> <tr> <td>1</td> <td>WSLS</td> <td>Th</td> <td>11/02/17</td> <td>7:56 AM</td> <td>7-9a Today Show M-F</td> <td>7-9a</td> <td>:30</td> <td>CH-T17-104H</td> <td>\$320.00</td> <td>NM</td> </tr> <tr> <td>2</td> <td>WSLS</td> <td>Th</td> <td>11/02/17</td> <td>8:56 AM</td> <td>7-9a Today Show M-F</td> <td>7-9a</td> <td>:30</td> <td>CH-T17-105H</td> <td>\$320.00</td> <td>NM</td> </tr> </table>										Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						10/30/17	11/05/17	---2---	2	\$320.00					<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>	1	WSLS	Th	11/02/17	7:56 AM	7-9a Today Show M-F	7-9a	:30	CH-T17-104H	\$320.00	NM	2	WSLS	Th	11/02/17	8:56 AM	7-9a Today Show M-F	7-9a	:30	CH-T17-105H	\$320.00	NM
Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>																																																									
	10/30/17	11/05/17	---2---	2	\$320.00																																																									
<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>																																																				
1	WSLS	Th	11/02/17	7:56 AM	7-9a Today Show M-F	7-9a	:30	CH-T17-104H	\$320.00	NM																																																				
2	WSLS	Th	11/02/17	8:56 AM	7-9a Today Show M-F	7-9a	:30	CH-T17-105H	\$320.00	NM																																																				
13	11/07/17	11/07/17	7-9a Today Show M-F	7-9a	-2-----	:30	2	\$320.00	NM																																																					
<table border="0" style="width: 100%;"> <tr> <td>Weeks:</td> <td><u>Start Date</u></td> <td><u>End Date</u></td> <td><u>MTWTFSS</u></td> <td><u>Spots/Week</u></td> <td><u>Rate</u></td> <td colspan="4"></td> </tr> <tr> <td></td> <td>11/06/17</td> <td>11/12/17</td> <td>-2-----</td> <td>2</td> <td>\$320.00</td> <td colspan="4"></td> </tr> <tr> <td><u>Spots: #</u></td> <td><u>Ch</u></td> <td><u>Day</u></td> <td><u>Air Date</u></td> <td><u>Air Time</u></td> <td><u>Description</u></td> <td><u>Start/End Time</u></td> <td><u>Length</u></td> <td><u>Ad-ID</u></td> <td><u>Rate</u></td> <td><u>Type</u></td> </tr> <tr> <td>2</td> <td>WSLS</td> <td>Tu</td> <td>11/07/17</td> <td>7:59 AM</td> <td>7-9a Today Show M-F</td> <td>7-9a</td> <td>:30</td> <td>CH-T17-101H</td> <td>\$320.00</td> <td>NM</td> </tr> <tr> <td>1</td> <td>WSLS</td> <td>Tu</td> <td>11/07/17</td> <td>8:40 AM</td> <td>7-9a Today Show M-F</td> <td>7-9a</td> <td>:30</td> <td>CH-T17-101H</td> <td>\$320.00</td> <td>NM</td> </tr> </table>										Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						11/06/17	11/12/17	-2-----	2	\$320.00					<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>	2	WSLS	Tu	11/07/17	7:59 AM	7-9a Today Show M-F	7-9a	:30	CH-T17-101H	\$320.00	NM	1	WSLS	Tu	11/07/17	8:40 AM	7-9a Today Show M-F	7-9a	:30	CH-T17-101H	\$320.00	NM
Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>																																																									
	11/06/17	11/12/17	-2-----	2	\$320.00																																																									
<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>																																																				
2	WSLS	Tu	11/07/17	7:59 AM	7-9a Today Show M-F	7-9a	:30	CH-T17-101H	\$320.00	NM																																																				
1	WSLS	Tu	11/07/17	8:40 AM	7-9a Today Show M-F	7-9a	:30	CH-T17-101H	\$320.00	NM																																																				
<u>Total Spots</u>							17																																																							

Payment Terms 30 Days

<u>Gross Total</u>	\$6,920.00
<u>Agency Commission</u>	\$1,038.00
<u>Net Amount Due</u>	\$5,882.00

We warrant that the actual broadcast information shown on this invoice was taken from the program log.

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified. Station reserves the right to purge materials after 90 days from last date of air. The expense of resending materials will be paid by client.

Advertiser or Agency warrants that all the necessary rights, including music rights, have been obtained for the use of any advertiser material on television and, to the extent applicable, via internet delivery.

NONDISCRIMINATION POLICY: The Company does not discriminate in advertising contracts on the basis of race or ethnicity. Any provision in any order or agreement for advertising that purports to discriminate on the basis of race or ethnicity, even if handwritten, typed or otherwise made a part of a particular contract is hereby rejected.