

## ORDER



<b>Orders</b>	<b>Order / Rev:</b>	<b>2100300</b>
	Alt Order #:	WOC12744015
	Product Desc:	Issue
	Estimate:	9602
	Flight Dates:	10/20/20 - 10/26/20
	Original Date / Rev:	10/19/20 / 10/23/20
	Order Type:	RFP

	<b>KBMT</b>
Primary AE:	Ben Stecker
Sales Office:	TSWAS
Sales Region:	NAT

Agency	Name:	Waterfront Strategies / POL
	Buying Contact:	
	Billing Contact:	Todd Novick
		3050 K Street NW Suite 100
		Washington, DC 20007

Billing Type:	Cash
Billing Calendar:	Calendar
Billing Cycle:	EOM/EOC
Agency Commission:	15%

Advertiser	Name:	ISS/ Future Forward USA
	Demographic:	A18+
	Product Codes:	IS-Presidential
	Revenue Code 1:	AGY
	Revenue Code 2:	(POL) Political
	Revenue Code 3:	(POL) Issue

New Business Thru:	11/03/20
Advertiser External ID:	188657
Agency External ID:	10957AG
Unit Code:	General

## Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
10/01/20	10/26/20	87	\$13,705.00	\$11,649.25

**Totals**

Month	# Spots	Gross Amount	Net Amount	Rating
October 2020	87	\$13,705.00	\$11,649.25	0.00
<b>Totals</b>	<b>87</b>	<b>\$13,705.00</b>	<b>\$11,649.25</b>	<b>0.00</b>

## Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Ben Stecker			Start Of Order - End Of Order	100%

## Order Share

Order Share	Share	Total
KBMT	30%	\$13,705.00
Market	100%	\$45,683.33

### Competitive Share

Competitive Share	Share	Total
AWBB	0%	\$0.00
CABLE	0%	\$0.00
KBTv	0%	\$0.00
KFDM	0%	\$0.00
KITU	0%	\$0.00
UNKWN	70%	\$31,978.33

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 1	KBMT	10/20/20	10/26/20	Local News @ 5a M-F KBMT NEWS 5A	CM	5-6a	MTWTF--	:30	5	\$65.00	P03	0.00	NM	5	\$325.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/20/20	10/26/20	MTWTF--		5				\$65.00		0.00			
N 2	KBMT	10/20/20	10/26/20	Local News @ 6a M-F KBMT NEWS 6A	CM	6-7a	MTWTF--	:30	5	\$185.00	P03	0.00	NM	5	\$925.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/20/20	10/26/20	MTWTF--		5				\$185.00		0.00			
N 3	KBMT	10/20/20	10/26/20	Good Morning America GOOD MORNING AMERICA	CM	7-9a	MTWTF--	:30	5	\$185.00	P03	0.00	NM	5	\$925.00

Order / Rev: 2100300  
Alt Order #: WOC12744015  
Flight Dates: 10/20/20 - 10/26/20

Advertiser: ISS/ Future Forward USA  
Product Desc: Issue  
Estimate: 9602

**KBMT**

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/20/20	10/26/20	MTWTF--					5	\$185.00		0.00			
N 4	KBMT	10/20/20	10/26/20	America This Morning AMERICA THIS MORNING 4A	CM	4-430a	MTWTF--	:30	1	\$10.00	P03	0.00	NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/20/20	10/26/20	MTWTF--					1	\$10.00		0.00			
N 5	KBMT	10/20/20	10/26/20	Local News @ 430a M-FCM KBMT NEWS 430A	CM	430-5a	MTWTF--	:30	1	\$10.00	P03	0.00	NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/20/20	10/26/20	MTWTF--					1	\$10.00		0.00			
N 6	KBMT	10/20/20	10/24/20	EM (Sa) TEXAS BUCKET LIST	CM	4a-12p	-----S-	:30	1	\$10.00	P03	0.00	NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/19/20	10/25/20	-----S-					1	\$10.00		0.00			
N 7	KBMT	10/20/20	10/24/20	EM (Sa) SMALL TOWN, BIG DEAL	CM	4a-12p	-----S-	:30	1	\$10.00	P03	0.00	NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/19/20	10/25/20	-----S-					1	\$10.00		0.00			
N 8	KBMT	10/20/20	10/24/20	EM (Sa) SE TX WEEKLY	CM	6:00 AM-6:30 AM (6:00 AM-6:30 AM)	-----S-	:30	1	\$35.00	P03	0.00	NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/19/20	10/25/20	-----S-					1	\$35.00		0.00			
<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>		<u>Description</u>		<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Rtg</u>	<u>Type</u>		
1	KBMT	10/19/20-10/25/20		EM (Sa)		6:00 AM-6:30 AM	6:00 AM-6:30 A-----Sa--	:30		<del>(\$35.00)</del>		0.00	NM		
See MG 25.2,25.3,25.4															
[Input Error Kids Programming no avails-SA]															
N 9	KBMT	10/20/20	10/24/20	Good Morning America 3M GOOD MORNING AMERICAN :	CM	7-8a	-----S-	:30	1	\$95.00	P03	0.00	NM	1	\$95.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/19/20	10/25/20	-----S-					1	\$95.00		0.00			
N 10	KBMT	10/20/20	10/24/20	Good Morning America 3M GOOD MORNING AMERICA	CM	8-9a	-----S-	:30	1	\$65.00	P03	0.00	NM	1	\$65.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/19/20	10/25/20	-----S-					1	\$65.00		0.00			
N 11	KBMT	10/20/20	10/25/20	Good Morning America 3M GOOD MORNING AMERICA SI	CM	7-8a	-----S	:30	1	\$90.00	P03	0.00	NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/19/20	10/25/20	-----S					1	\$90.00		0.00			
N 12	KBMT	10/20/20	10/25/20	This Week Su THIS WEEK	CM	8-9a	-----S	:30	1	\$135.00	P03	0.00	NM	1	\$135.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/19/20	10/25/20	-----S					1	\$135.00		0.00			
N 13	KBMT	10/20/20	10/26/20	Live with Kelly 9-10a LIVE WITH KELLY	CM	9-10a	MTWTF--	:30	5	\$100.00	P03	0.00	NM	5	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/20/20	10/26/20	MTWTF--					5	\$100.00		0.00			
N 14	KBMT	10/20/20	10/26/20	The View THE VIEW	CM	10-11a	MTWTF--	:30	5	\$100.00	P03	0.00	NM	5	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/20/20	10/26/20	MTWTF--					5	\$100.00		0.00			
N 15	KBMT	10/20/20	10/26/20	GMA3 GMA DAY	CM	12-1p	MTWTF--	:30	5	\$80.00	P03	0.00	NM	5	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/20/20	10/26/20	MTWTF--					5	\$80.00		0.00			
N 16	KBMT	10/20/20	10/26/20	General Hospital GENERAL HOSPITAL	CM	1-2p	MTWTF--	:30	5	\$90.00	P03	0.00	NM	5	\$450.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/20/20	10/26/20	MTWTF--					5	\$90.00		0.00			
N 17	KBMT	10/20/20	10/26/20		CM	2-3p	MTWTF--	:30	5	\$55.00	P03	0.00	NM	5	\$275.00

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KBMT

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
Dr. Oz 2-3p DR. OZ															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		10/20/20	10/26/20	MTWTF--	5		\$55.00		0.00						
N18	KBMT	10/20/20	10/26/20	People's Court 3-4p PEOPLE'S COURT	CM	3-4p	MTWTF--	:30	5	\$90.00	P03	0.00	NM	5	\$450.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		10/20/20	10/26/20	MTWTF--	5		\$90.00		0.00						
N19	KBMT	10/20/20	10/26/20	Judge Judy 4-430p JUDGE JUDY	CM	4-430p	MTWTF--	:30	5	\$110.00	P03	0.00	NM	5	\$550.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		10/20/20	10/26/20	MTWTF--	5		\$110.00		0.00						
N20	KBMT	10/20/20	10/26/20	Judge Judy 430-5p JUDGE JUDY	CM	430-5p	MTWTF--	:30	5	\$110.00	P03	0.00	NM	5	\$550.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		10/20/20	10/26/20	MTWTF--	5		\$110.00		0.00						
N21	KBMT	10/20/20	10/26/20	Local News @ 5p M-F KBMT 12 NEWS AT 5PM	CM	5-530p	MTWTF--	:30	5	\$275.00	P03	0.00	NM	5	\$1,375.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		10/20/20	10/26/20	MTWTF--	5		\$275.00		0.00						
N22	KBMT	10/20/20	10/26/20	Local News @ 6p M-F KBMT 12 NEWS AT 6PM	CM	6-630p	MTWTF--	:30	5	\$325.00	P03	0.00	NM	5	\$1,625.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		10/20/20	10/26/20	MTWTF--	5		\$325.00		0.00						
N23	KBMT	10/20/20	10/26/20	Big Bg Thy 630-7p BIG BANG THEORY	CM	630-7p	MTWTF--	:30	5	\$315.00	P03	0.00	NM	5	\$1,575.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		10/20/20	10/26/20	MTWTF--	5		\$315.00		0.00						
N24	KBMT	10/20/20	10/26/20	Mon Prime Other DANCING WITH THE STARS	CM	7:00 PM-9:00 PM (7:00 PM-9:00 PM)	M-----	:30	1	\$560.00	P03	0.00	NM	1	\$560.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		10/20/20	10/26/20	M-----	1		\$560.00		0.00						
N25	KBMT	10/20/20	10/20/20	Tue Prime Other The Bachelorette	CM	7:00 PM-9:00 PM (7:00 PM-9:00 PM)	-T-----	:30	1	\$335.00	P03	0.00	NM	3	\$370.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		10/19/20	10/25/20	-T-----	1		\$335.00		0.00						
<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>		<u>Description</u>	<u>Start/End Time</u>		<u>Weekdays</u>	<u>Length</u>	<u>Rate</u>		<u>Rtg</u>	<u>Type</u>			
1	KBMT	10/19/20-10/25/20		Tue Prime Other	7:00 PM-9:00 PM		7:00 PM-9:00 P-T-----	:30	<del>(\$335.00)</del>		0.00	NM			
See MG 25.2,25.3,25.4 [Input Error show does not air in tp-SA]															
2	KBMT	10/26/20-10/26/20		Local News @ 5a M-F	5-6a		M-----	:30	\$35.00		0.00	NM			
Ⓜ MG for 8.1,25.1															
3	KBMT	10/26/20-10/26/20		Mon Prime C	9-10p		M-----	:30	\$250.00		0.00	NM			
Ⓜ MG for 8.1,25.1															
4	KBMT	10/26/20-10/26/20		Big Bg Thy 630-7p	630-7p		M-----	:30	\$85.00		0.00	NM			
Ⓜ MG for 8.1,25.1															
N26	KBMT	10/20/20	10/23/20	Fri Prime A SHARK TANK	CM	7-8p	----F--	:30	1	\$365.00	P03	0.00	NM	1	\$365.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		10/19/20	10/25/20	----F--	1		\$365.00		0.00						
N27	KBMT	10/20/20	10/26/20	Local News @ 10p M-F KBMT 12 NEWS AT 10PM	CM	10-1035p	MTWTF--	:30	4	\$390.00	P03	0.00	NM	4	\$1,560.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		10/20/20	10/26/20	MTWTF--	4		\$390.00		0.00						
Totals													87	\$13,705.00	