

REP: TEL# 703-528-9399

FAX# 703-516-9680

CREDIT ADVISORY: AGENCY CREDIT RISK !!!

ORDER WORKSHEET

HARRIS REPORT FROM STATION SEP20/18 11.13

\*\*RECAP\*\* \*\*\* WSBT-TV \*\*\*

REP HEADLINE# 9216466 TRF# 1021066  
\$\$\$ MOD# 0: APPROVED REV #0 \$\$\$

ADV # \_\_\_\_\_ ADV. NAME POLI/J WALORSKI/R/CON/IN  
AGY # \_\_\_\_\_ AGY. NAME SRCP MEDIA, INC.  
201 N. UNION STREET, SUITE 200  
ALEXANDRIA, VA 22314

REP.# \_\_\_\_\_ OFF.# \_\_\_\_\_ SALESMAN # \_\_\_\_\_  
BUYER NAME CHRISTY WOOD  
SALES PRSN PH- IAN AMBRON

ORDER # \_\_\_\_\_ CONTRACT # 9216466 CLASS: NATL. LOCAL REGIONAL

PRDCT WALORSKI 4 CONGRESS EST#1639 COMMENTS: (LINE, ORDER, INVOICE) \_\_\_\_\_

FLIGHT DATES OCT30/18 NOV6/18 WK-2

CITY TAX \_\_\_\_\_ STATE TAX \_\_\_\_\_ CO-OP BILLING NEEDED \_\_\_\_\_ DATE SEP20/18 11.13

CON CM \*\*\*\*\* THIS IS A CASH IN ADVANCE SCHEDULE \*\*\*\*\*

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
-------	-----	----	-------------	------	-----	------	------------	----------	----------	-----------	------	-----------

AGENCY ADVERTISER CODE = 29 AGENCY EST# = 1639  
AGENCY PRODUCT CODE = 390

1			500A-530A	30		\$95.00	10/30	11/5	3		TU-F,M	3
PROGRAM : WSBT22 FIRST IN THE MORNING												
RA35+ : 1.3												
CON COM1: WSBT22 FIRST IN THE MORNING												
2			900A-1100A	30		\$90.00	11/3	11/3	1		SAT	1
PROGRAM : CBS THIS MORNING SATURDAY												
RA35+ : 2.9												
CON COM1: CBS THIS MORNING SATURDAY												
3			600A-730A	30		\$90.00	11/4	11/4	1		SUN	1
PROGRAM : WSBT22 FIRST IN THE MORNING SUNDAY												
RA35+ : 1.4												
CON COM1: WSBT22 FIRST IN THE MORNING SUNDAY												

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LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
4			900A-1030A	30		\$158.00	11/4	11/4	1		SUN	1
PROGRAM : CBS SUNDAY MORNING RA35+ : 7.1 CON COM1: CBS SUNDAY MORNING												
5			1030A-1130A	30		\$113.00	11/4	11/4	1		SUN	1
PROGRAM : FACE THE NATION RA35+ : 2.5 CON COM1: FACE THE NATION												
6			900A-1000A	30		\$72.00	10/30	11/5	2		TU-F,M	2
PROGRAM : RACHEL RAY RA35+ : 1.7 CON COM1: RACHEL RAY												
7			1100A-1200N	30		\$158.00	10/30	11/5	2		TU-F,M	2
PROGRAM : PRICE IS RIGHT RA35+ : 5.4 CON COM1: PRICE IS RIGHT												
8			1200N-1230P	30		\$135.00	10/30	11/5	2		TU-F,M	2
PROGRAM : WSBT22 NEWS MIDDAY RA35+ : 6.6 CON COM1: WSBT22 NEWS MIDDAY												
9			300P-400P	30		\$135.00	10/30	11/5	3		TU-F,M	3
PROGRAM : ELLEN RA35+ : 2.1 CON COM1: ELLEN												
10			400P-500P	30		\$135.00	10/30	11/5	5		TU-F,M	5
PROGRAM : WSBT22 NEWS FIRST AT 4 RA35+ : 3.4 CON COM1: WSBT22 NEWS FIRST AT 4												
11			500P-530P	30		\$270.00	10/30	11/5	5		TU-F,M	5
PROGRAM : WSBT22 NEWS AT 5P RA35+ : 5.9 CON COM1: WSBT22 NEWS AT 5P												

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\$\$\$ MOD# 0: APPROVED REV #0 \$\$\$

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
12			500A-530A	30		\$95.00	11/6	11/6	1		TUE	1
PROGRAM : WSBT22 FIRST IN THE MORNING RA35+ : 1.2 CON COM1: WSBT22 FIRST IN THE MORNING												
13			530P-600P	30		\$270.00	10/30	11/5	5		TU-F,M	5
PROGRAM : WSBT22 NEWS AT 5:30P RA35+ : 6.1 CON COM1: WSBT22 NEWS AT 5:30P												
14			600P-630P	30		\$315.00	10/30	11/5	5		TU-F,M	5
PROGRAM : WSBT22 NEWS AT 6P RA35+ : 9.5 CON COM1: WSBT22 NEWS AT 6P												
15			700P-730P	30		\$293.00	10/30	11/5	5		TU-F,M	5
PROGRAM : WHEEL OF FORTUNE RA35+ : 11.1 CON COM1: WHEEL OF FORTUNE												
16			730P-800P	30		\$338.00	10/30	11/5	5		TU-F,M	5
PROGRAM : JEOPARDY RA35+ : 11.7 CON COM1: JEOPARDY												
17			700P-730P	30		\$81.00	11/3	11/3	1		SAT	1
PROGRAM : WHEEL OF FORTUNE RA35+ : 3.4 CON COM1: WHEEL OF FORTUNE												
18			730P-800P	30		\$81.00	11/3	11/3	1		SAT	1
PROGRAM : JEOPARDY RA35+ : 3.2 CON COM1: JEOPARDY												
19			800P-900P	30		\$675.00	10/30	10/30	1		TUE	1
PROGRAM : NCIS RA35+ : 12.5 CON COM1: NCIS												

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\$\$\$ MOD# 0: APPROVED REV #0 \$\$\$

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
20			1000P-1100P	30		\$473.00	10/30	10/30	1		TUE	1
PROGRAM : NCIS: NEW ORLEANS RA35+ : 6.6 CON COM1: NCIS: NEW ORLEANS												
21			800P-900P	30		\$765.00	11/1	11/1	1		THU	1
PROGRAM : THE BIG BANG THEORY / YOUNG SHELDO RA35+ : 13.9 CON COM1: THE BIG BANG THEORY / YOUNG SHELDO												
22			900P-1000P	30		\$450.00	11/2	11/2	1		FRI	1
PROGRAM : HAWAII FIVE-0 RA35+ : 8.2 CON COM1: HAWAII FIVE-0												
23			530A-600A	30		\$126.00	10/30	11/5	3		TU-F,M	3
PROGRAM : WSBT22 FIRST IN THE MORNING RA35+ : 2.1 CON COM1: WSBT22 FIRST IN THE MORNING												
24			1000P-1100P	30		\$450.00	11/2	11/2	1		FRI	1
PROGRAM : BLUE BLOODS RA35+ : 6.6 CON COM1: BLUE BLOODS												
25			700P-800P	30		\$540.00	11/4	11/4	1		SUN	1
PROGRAM : 60 MINUTES RA35+ : 10.8 CON COM1: 60 MINUTES												
26			1100P-1135P	30		\$225.00	10/30	11/5	5		TU-F,M	5
PROGRAM : WSBT22 NEWS AT 11 RA35+ : 4.4 CON COM1: WSBT22 NEWS AT 11												
27			1100P-1135P	30		\$158.00	11/3	11/3	1		SAT	1
PROGRAM : WSBT22 NEWS AT 11 RA35+ : 3.1 CON COM1: WSBT22 NEWS AT 11												

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\*\*RECAP\*\*

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REP HEADLINE# 9216466 TRF# 1021066

\$\$\$ MOD# 0: APPROVED REV #0 \$\$\$

:LINE#:	REP	:CD:	TIME PERIOD	: LGTH :	SEC :	RATE	: START	: END	:SPTS:	WEEK :	DAYS	:TOTL:
:	:LINE#:	:	:	:	:	:	: DATE	: DATE	: /WK:	INVT :	:	:SPTS:
28			1100P-1135P	30		\$158.00	11/4	11/4	1		SUN	1
PROGRAM : WSBT22 NEWS AT 11												
RA35+ : 3.3												
CON COM1: WSBT22 NEWS AT 11												
29			530A-600A	30		\$126.00	11/6	11/6	1		TUE	1
PROGRAM : WSBT22 FIRST IN THE MORNING												
RA35+ : 2.0												
CON COM1: WSBT22 FIRST IN THE MORNING												
30			600A-700A	30		\$225.00	10/30	11/5	10		TU-F,M	10
PROGRAM : WSBT22 FIRST IN THE MORNING												
RA35+ : 3.8												
CON COM1: WSBT22 FIRST IN THE MORNING												
31			600A-700A	30		\$225.00	11/6	11/6	2		TUE	2
PROGRAM : WSBT22 FIRST IN THE MORNING												
RA35+ : 4.2												
CON COM1: WSBT22 FIRST IN THE MORNING												
32			700A-900A	30		\$113.00	10/30	11/5	10		TU-F,M	10
PROGRAM : CBS THIS MORNING												
RA35+ : 4.0												
CON COM1: CBS THIS MORNING												
33			700A-900A	30		\$113.00	11/6	11/6	2		TUE	2
PROGRAM : CBS THIS MORNING												
RA35+ : 3.9												
CON COM1: CBS THIS MORNING												
34			630A-900A	30		\$113.00	11/3	11/3	1		SAT	1
PROGRAM : WSBT22 FIRST IN THE MORNING SATURD												
RA35+ : 3.6												
CON COM1: WSBT22 FIRST IN THE MORNING SATURD												

NOV/18 19700.00

CONTRACT TOTAL 19700.00  
TOTAL SPOTS 91

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REP HEADLINE# 9216466 TRF# 1021066

\$\$\$ MOD# 0: APPROVED REV #0 \$\$\$

:LINE#:	REP	:CD:	TIME PERIOD	: LGTH :	SEC :	RATE	: START	: END	:SPTS:	WEEK	: DAYS	:TOTL:
:	:LINE#:	:	:	:	:	:	: DATE	: DATE	: /WK:	INVT	:	:SPTS:

MARKET TOTALS	\$41,914		WSBT 47%	WBND 18%	WNDU 28%	WSJV 0%	WHME 0%	WCWW 4%	CABL 0%			
			ESBT 3%									

SVC- NSI

DEMOS- RA35+\*



WSBT TV  
1301 East Douglas Rd  
Mishawaka, IN 46545-1723  
(574) 233-3141

www.wsbttv.com

# CONTRACT

Contract / Revision 1021066 /		Alt Order # 09216466
Product 29/390/1639 - WALORSKI 4 CONGRESS		
Contract Dates 10/30/18 - 11/06/18		Estimate # 1639
Advertiser Walorski for Congress-R		Original Date / Revision 09/20/18 / 09/20/18
Billing Cycle WEEKLY	Billing Calendar Broadcast	Cash/Trade Cash
Property WSBT	Account Executive Washington DC HRP	Sales Office HRP Washington
Special Handling		
Demographic Adults 35+		
Avg Code 29		Advertiser Code 390
Agency Ref 6684		Advertiser Ref 89413

And:

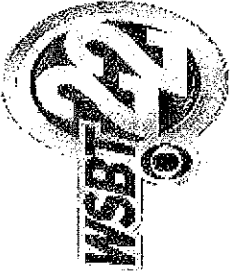
SRCP Media  
201 North Union St, Suite 200  
Alexandria, VA 22314

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	WSBT	10/30/18	11/05/18	M-F WSBT 1st Thing @ 5a	5:00 AM-5:30 AM		:30				NM	3	\$285.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
		Week: 10/30/18	11/05/18	MTWTF--				3	\$95.00	1.30			
N 2	WSBT	11/03/18	11/03/18	Sa 9a/CBS This Morning	9:00 AM-11:00 AM		:30				NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
		Week: 10/30/18	11/05/18	-----1-				1	\$90.00	2.90			
N 3	WSBT	11/04/18	11/04/18	Su WSBT News @ 6a	6:00 AM-7:30 AM		:30				NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
		Week: 10/30/18	11/05/18	-----1				1	\$90.00	1.40			
N 4	WSBT	11/04/18	11/04/18	Su 9a/CBS Sunday Morning	9:00 AM-10:30 AM		:30				NM	1	\$158.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
		Week: 10/30/18	11/05/18	-----1				1	\$158.00	7.10			
N 5	WSBT	11/04/18	11/04/18	Su 1030a/Face The Nation	10:30 AM-11:30 AM		:30				NM	1	\$113.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
		Week: 10/30/18	11/05/18	-----1				1	\$113.00	2.50			
N 6	WSBT	10/30/18	11/05/18	RACHAEL RAY	9:00 AM-10:00 AM		:30				NM	2	\$144.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
		Week: 10/30/18	11/05/18	MTWTF--				2	\$72.00	1.70			
N 7	WSBT	10/30/18	11/05/18	PRICE IS RIGHT	11:00 AM-12:00 PM		:30				NM	2	\$316.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
		Week: 10/30/18	11/05/18	MTWTF--				2	\$158.00	5.40			
N 8	WSBT	10/30/18	11/05/18	M-F WSBT News Midday	12:00 PM-12:30 PM		:30				NM	2	\$270.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
		Week: 10/30/18	11/05/18	MTWTF--				2	\$135.00	6.60			
N 9	WSBT	10/30/18	11/05/18	ELLEN	3:00 PM-4:00 PM		:30				NM	3	\$405.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
		Week: 10/30/18	11/05/18	MTWTF--				3	\$135.00	2.10			
N 10	WSBT	10/30/18	11/05/18	M-F WSBT News @ 4p	4:00 PM-5:00 PM		:30				NM	5	\$675.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
		Week: 10/30/18	11/05/18	MTWTF--				5	\$135.00	3.40			
N 11	WSBT	10/30/18	11/05/18	M-F WSBT News @ 5p	5:00 PM-5:30 PM		:30				NM	5	\$1,350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
		Week: 10/30/18	11/05/18	MTWTF--				5	\$270.00	5.90			

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Net 30-Payment is due within 30 days from invoice date. Station owned or provided services by the Sinclair Broadcast Group.

Warranty-We warrant the above broadcasts were made according to the official station log. Please note that we do not notarize invoices since the purpose of placing a notary seal on a document is to guaranty the authenticity of an individual's signature and not to certify the accuracy of commercial aired.



**WSBT TV**  
**1301 East Douglas Rd**  
**Mishawaka, IN 46545-1723**  
**(574) 233-3141**

www.wsbttv.com

Contract / Revision 1021066 /	Alt Order # 09216466
Contract Dates 10/30/18 - 11/06/18	Estimate # 29/390/1639 - WALORS 1639
Advertiser Walorski for Congress-R	Original Date / Revision 09/20/18 / 09/20/18

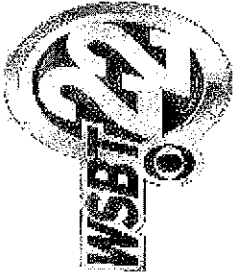
*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 12	WSBT	11/06/18	11/06/18	M-F WSBT 1st Thing @ 5a	5:00 AM-5:30 AM		:30				NM	1	\$95.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
Week:		11/06/18	11/12/18	-1-----	1			\$95.00	1.20				
N 13	WSBT	10/30/18	11/05/18	M-F WSBT News @ 530p	5:30 PM-6:00 PM		:30				NM	5	\$1,350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
Week:		10/30/18	11/05/18	MTWTF--	5			\$270.00	6.10				
N 14	WSBT	10/30/18	11/05/18	M-F WSBT News @ 6p	6:00 PM-6:30 PM		:30				NM	5	\$1,575.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
Week:		10/30/18	11/05/18	MTWTF--	5			\$315.00	9.50				
N 15	WSBT	10/30/18	11/05/18	WHEEL OF FORTUNE	7:00 PM-7:30 PM		:30				NM	5	\$1,465.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
Week:		10/30/18	11/05/18	MTWTF--	5			\$293.00	11.10				
N 16	WSBT	10/30/18	11/05/18	JEOPARDY	7:30 PM-8:00 PM		:30				NM	5	\$1,690.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
Week:		10/30/18	11/05/18	MTWTF--	5			\$338.00	11.70				
N 17	WSBT	11/03/18	11/03/18	WHEEL OF FORTUNE	7:00 PM-7:30 PM		:30				NM	1	\$81.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
Week:		10/30/18	11/05/18	-----1-	1			\$81.00	3.40				
N 18	WSBT	11/03/18	11/03/18	JEOPARDY	7:30 PM-8:00 PM		:30				NM	1	\$81.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
Week:		10/30/18	11/05/18	-----1-	1			\$81.00	3.20				
N 19	WSBT	10/30/18	10/30/18	NCIS	8:00 PM-9:00 PM		:30				NM	1	\$675.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
Week:		10/30/18	11/05/18	-1-----	1			\$675.00	12.50				
N 20	WSBT	10/30/18	10/30/18	NCIS NEW ORLEANS	10:00 PM-11:00 PM		:30				NM	1	\$473.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
Week:		10/30/18	11/05/18	-1-----	1			\$473.00	6.60				
N 21	WSBT	11/01/18	11/01/18	BIG BANG / YOUNG SHIELD	8:00 PM-9:00 PM		:30				NM	1	\$765.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
Week:		10/30/18	11/05/18	---1---	1			\$765.00	13.90				
N 22	WSBT	11/02/18	11/02/18	HAWAII 5-0	9:00 PM-10:00 PM		:30				NM	1	\$450.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
Week:		10/30/18	11/05/18	-----1--	1			\$450.00	8.20				
N 23	WSBT	10/30/18	11/05/18	M-F WSBT 1st Thing @ 530a	5:30 AM-6:00 AM		:30				NM	3	\$378.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
Week:		10/30/18	11/05/18	MTWTF--	3			\$126.00	2.10				
N 24	WSBT	11/02/18	11/02/18	BLUE BLOODS	10:00 PM-11:00 PM		:30				NM	1	\$450.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
Week:		10/30/18	11/05/18	-----1--	1			\$450.00	6.60				
N 25	WSBT	11/04/18	11/04/18	60 MINUTES	7:00 PM-8:00 PM		:30				NM	1	\$540.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
Week:		10/30/18	11/05/18	-----1-	1			\$540.00	10.80				
N 26	WSBT	10/30/18	11/05/18	M-F WSBT Late News	11:00 PM-11:35 PM		:30				NM	5	\$1,125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
Week:		10/30/18	11/05/18	MTWTF--	5			\$225.00	4.40				
N 27	WSBT	11/03/18	11/03/18	Sa WSBT Late News	11:00 PM-11:35 PM		:30				NM	1	\$158.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
Week:		10/30/18	11/05/18	-----1-	1			\$158.00	3.10				
N 28	WSBT	11/04/18	11/04/18	Su WSBT Late News	11:00 PM-11:35 PM		:30				NM	1	\$158.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Net 30-Payment is due within 30 days from invoice date. Station owned or provided services by the Sinclair Broadcast Group.

Warranty-We warrant the above broadcasts were made according to the official station log. Please note that we do not notarize invoices since the purpose of placing a notary seal on a document is to guaranty the authenticity of an individual's signature and not to certify the accuracy of commercial aired.





**WSBT TV**  
**1301 East Douglas Rd**  
**Mishawaka, IN 46545-1723**  
**(574) 233-3141**

www.wsbti.com

<u>Contract / Revision</u> 1021066 /		<u>Alt Order #</u> 09216466
<u>Contract Dates</u> 10/30/18 - 11/06/18	<u>Product</u> 29/390/1639 - WALORS	<u>Estimate #</u> 1639
<u>Advertiser</u> Walorski for Congress-R		<u>Original Date / Revision</u> 09/20/18 / 09/20/18

*Line	Ch	Start Date	End Date	Description	Weekdays	Start/End Time	Spots/Week	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
Week: 10/30/18		11/05/18	11/12/18	-----1-			1				\$158.00	3.30			
N 29	WSBT	11/06/18	11/06/18	M-F WSBT 1st Thing @ 530a	5:30 AM-6:00 AM		1		:30				NM	1	\$126.00
Week: 11/06/18		11/12/18	11/19/18	-1-----			1				\$126.00	2.00			
N 30	WSBT	10/30/18	11/05/18	M-F WSBT 1st Thing @ 6a	6:00 AM-7:00 AM		10		:30				NM	10	\$2,250.00
Week: 10/30/18		11/05/18	11/12/18	MTWTF--			10				\$225.00	3.80			
N 31	WSBT	11/06/18	11/06/18	M-F WSBT 1st Thing @ 6a	6:00 AM-7:00 AM		2		:30				NM	2	\$450.00
Week: 11/06/18		11/12/18	11/19/18	-2-----			2				\$225.00	4.20			
N 32	WSBT	10/30/18	11/05/18	M-F 7a //CBS This Morning	7:00 AM-9:00 AM		10		:30				NM	10	\$1,130.00
Week: 10/30/18		11/05/18	11/12/18	MTWTF--			10				\$113.00	4.00			
N 33	WSBT	11/06/18	11/06/18	M-F 7a //CBS This Morning	7:00 AM-9:00 AM		2		:30				NM	2	\$226.00
Week: 11/06/18		11/12/18	11/19/18	-2-----			2				\$113.00	3.90			
N 34	WSBT	11/03/18	11/03/18	WSBT News Sat Morning	6:30 AM-9:00 AM		1		:30				NM	1	\$113.00
Week: 10/30/18		11/05/18	11/12/18	-----1-			1				\$113.00	3.60			
<b>Totals</b>														<b>91</b>	<b>\$19,700.00</b>

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
10/29/18 - 11/04/18	69	\$15,718.00	(\$2,357.70)	\$13,360.30
11/05/18 - 11/11/18	22	\$3,982.00	(\$597.30)	\$3,384.70
<b>Totals</b>	<b>91</b>	<b>\$19,700.00</b>	<b>(\$2,955.00)</b>	<b>\$16,745.00</b>

**Signature:** \_\_\_\_\_

**Date:** \_\_\_\_\_

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at ...http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

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