



**BOTT  
RADIO  
NETWORK**  
Bott Radio Network  
St Louis, MO (KSIV-AM)  
10550 Barkley #100  
Overland Park, KS 66212

Salem Radio Representatives  
6400 N Belt Line Rd. Ste 210  
Irving, TX 75063

**Contract # 57073**

**Schedule Dates** 01/30/24-02/01/24  
**Advertiser** Family Compassion (8740)  
**Agency** Salem Radio Representatives (1002)  
**Product** Political (1179) *Pro-life*  
**Brand** Family Compassion (17152)  
**Salesperson** ~~National Sales Manager, (1003)~~  
**Sales Office** HOUSE *Salem 1024*  
**Buyer Name** Weber, Charlie  
**Phone/Fax** (972) 402-8800x224 /  
**CPE** 460200002  
**Account Types** National/Political Issue Agency  
**Billing Type** Standard  
**Comments**

**Date Entered** 01/29/24  
**Last Modified**  
**Entered By** Lesley Gill  
**CO-OP** No  
**External #**  
**Demo**  
**Order Type** Normal  
**Package Deal**  
**Commission %** 15.00  
**Commission** \$81.45  
**Net Total** \$461.55  
**Sales Tax**

St. Louis, MO (KSIV-AM)		
By Broadcast Month	Spots	Rate
Feb. 2024	24	\$543.00
<b>Grand Total:</b>	<b>24</b>	<b>\$543.00</b>

*1/29/24 LB*

**INCOMPLETE CONTRACT**

Due to: Pending line Approvals (Contract is shown with Pending Workflow Approvals applied)

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
Est 1.0	Unapproved (NewL) / SPOT	01/30/24-02/01/24	1	1:00	6A- 10A (CST)			3	3	3				9	\$27.00	\$243.00	St. Louis, MO (KSIV-AM)		1/29/24
Est 2.0	Unapproved (NewL) / SPOT	01/30/24-02/01/24	1	1:00	10A- 3P (CST)			2	2	2				6	\$20.00	\$120.00	St. Louis, MO (KSIV-AM)		1/29/24
Est 3.0	Unapproved (NewL) / SPOT	01/30/24-02/01/24	1	1:00	3P- 7P (CST)			3	3	3				9	\$20.00	\$180.00	St. Louis, MO (KSIV-AM)		1/29/24

**CONFIRMATION CONTRACT**

Accepted-Agency/Advertiser:	Date:	Accepted-Station:	Date:	Comments:
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IO-Family\_Compassion-KSIV\_AM-CntrNo46020002... | Signed

Shared from Salem Media | 57 minutes ago

Log In



SALEM MEDIA REPRESENTATIVES  
SALEM RADIO NETWORK  
SALEM PODCAST NETWORK  
SALEM NEWS INC.

(1002)

Insertion Contract

Salem Radio Network  
Salem Media Group-SRNSMR  
PO Box 206590  
Dallas, TX 75320-6590

Advertiser Family Compassion (8740)	Product Issue PAC FL MO 1.29-2.4.24	Order # 46020002	Ver # 1	Rev # 1	# Whs 1	Page # 1
Salesperson Charlie Weber	Salesperson Phone # (972)402-8800 Ext(224)	Date 1/29/24	Time 9:56AM	Start 1/29/24	End 2/4/24	
Sales Office SMR (JM Region)	Agency Phone (540)672-8873	Details				

Product Protection: \*Political-Issue Only

Line #	Vehicle	Days & Times	Jan												Total Units	Len	Unit Rate	Extended Total	
			Jan 29	Jan 30	Jan 31	Feb 1	Feb 2	Feb 3	Feb 4	Feb 5	Feb 6	Feb 7	Feb 8	Feb 9					
5	KSIV AM	0 3 3 3 0 0 0 6AM-10AM	0													9	60	27.00	243
6	KSIV AM	0 2 2 2 0 0 0 10AM-3PM	0													6	60	20.00	120
7	KSIV AM	0 3 3 3 0 0 0 3PM-7PM	0													9	60	20.00	180
Totals			24													24			543
Weekly Units			24	0	0	0	0	0	0	0	0	0	0	0	0	24			
Weekly Gross \$			543	0	0	0	0	0	0	0	0	0	0	0	0				543

• Air Time Total Gross:	\$543.00	Agency Commission:	\$81.45	Total Net:	\$461.55
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\*Notes\*

- PAYMENT IN ADVANCE applies
- Stations, if you cannot get the spots on the afternoon of 1/29, the next 2 days for makegoods is acceptable.

SMRS APPLICABLE COMMISSION WILL BE DEDUCTED FROM THE TOTAL NET AMOUNT

Order is Broadcast Calendar Billing. Please email signed insertion to [insertions@srnradio.com](mailto:insertions@srnradio.com)

With approval of salesperson, make goods within flight only.

All orders require affidavits showing date and time spots aired, isci code, po# and/or estimate number.

Accepted for Salem Radio Network:

Accepted for Product/Station:

Name

Title

Name

Title

Options...

You have signed this document on 01/29/24 12:11PM

# ISSUE (Non-candidate) ADVERTISEMENT AGREEMENT FORM

I, RACHEL JOHNSON, hereby request station time as follows: See **Order** for proposed schedule and charges. See **Invoice** for actual schedule and charges.

### Check one:

Ad "communicates a message relating to any political matter of national importance" by referring to (1) a legally qualified candidate for federal office; (2) an election to federal office; (3) a national legislative issue of public importance (e.g., health care legislation, IRS tax code, etc.); or (4) a political issue that is the subject of controversy or discussion at the national level.

Ad does NOT communicate a message relating to any political matter of national importance (e.g., relates only to a state or local issue).

## ALL QUESTIONS/BLOCKS MUST BE COMPLETED

Station time requested by: FAMILY COMPASSION

Agency name: PUBLIC DEMOCRACY AMERICA

Address: 10001 GEORGETOWN PIKE UNIT 317 GREAT FALLS VA 22066

Contact: RACHEL JOHNSON | Phone number: 703-484-2025 | Email: R.JOHNSON@

Name of advertiser/sponsor (list entity's full legal name as disclosed to the Federal Election Commission [for federal committees] with no acronyms; name must match the sponsorship ID in ad):

Name: FAMILY COMPASSION

Address: ~~same~~ SAME AS ABOVE

Contact: | Phone number: | Email:

Station is authorized to announce the time as paid for by such person or entity.

List ALL of the chief executive officers or members of the executive committee or board of directors or other governing group(s) of the advertiser/sponsor (Use separate page if necessary.):

By signing below, advertiser/sponsor represents that those listed above are the only executive officers, members of the executive committee and board of directors or other governing group(s).

If ad refers to a federal candidate(s) or federal election, list ALL of the following:

N/A

Name(s) of every candidate referred to:

Office(s) sought by such candidate(s) (no acronyms or abbreviations):

Date of election:



Clearly identify EVERY political matter of national importance referred to in the ad (no acronyms); use separate page if necessary:

N/A

Child Tax Credit; Paid Family Leave, abortion

**THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.**

The advertiser/sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, which may arise from the broadcast of the above-requested advertisement(s). For the above-requested ad(s), the advertiser/sponsor also agrees to prepare a script, transcript or tape, which will be delivered to the station by the log deadlines outlined in the station's disclosure statement.

Advertiser/Sponsor	Station Representative
Signature: 	Signature: 
Name: RACHEL JOHNSON	Name: EBEN FOWLER
Date of Request to Purchase Ad Time: 1/29/2024	Date of Station Agreement to Sell Time: 1/29/2024

**TO BE COMPLETED BY STATION ONLY**

Ad submitted to station?  Yes  No Date ad received: 1/29/24

Note: Must have separate PB-19 forms (or the equivalent, e.g., addendums) for each version of the ad (i.e., for every ad with differing copy).

If only one officer, executive committee member or director is listed above, station should ask the advertiser/sponsor in writing if there are any other officers, executive committee members or directors, maintain records of inquiry and update this form if additional officers, members or directors are provided.

Disposition:

Accepted  
 Accepted IN PART (e.g., ad not received to determine content)\*  
 Rejected – provide reason (optional):

\*Upload partially accepted form, then promptly upload updated final form when complete.

Date and nature of follow-ups, if any:

Contract #: 57073	Station Call Letters: KSIV-AM	Date Received/Requested: 1/29/24
Est. #: 46020002	Station Location: ST LOUIS MO	Run Start and End Dates: 1/30/24 - 2/1/24

For national issue ads only (not required for state/local issue ads):

Upload order, this disclosure form and invoice (or traffic system print-out) or other material reflecting this transaction to the OPIF or use this space to document schedule of time purchased, when spots actually aired, the rates charged and the classes of time purchased (including date, time, class of time and reasons for any make-goods or rebates) or attach separately. If station will not upload the actual times spots aired until an invoice is generated, the name of a contact person who can provide that information immediately should be placed in the "Terms and Disclosures" folder in the OPIF.

**Public Democracy America**  
**Family Compassion**

**Board of Directors**

**Eric Saff Director**

**Rachel Johnson President**

**Rob Lalka Director**

**Shannon Hopkins Director**

**Jason Cohen Director**

**Jim Sype Director**