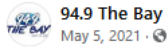


**Vacancy
Specific
Recruitment
Documentation**

June 1, 2021 – May 31, 2022

Sales Associate #1 – June 14, 2021 – Total Interviewed: 2

- Facebook Advertising
- SEU Staff Outreach



94.9 The Bay
May 5, 2021 · 🌐

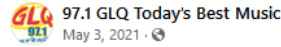
Want to be a part of the Radio Results Network family? We are currently looking for a full time Sales Assistant / Junior Account Executive in our Marquette office.

You will be working for Upper Michigan's most dynamic network of radio stations out of our offices in downtown Marquette. If you enjoy having fun, creating ideas, being an active part of our community and LOVE music – then you should apply today!

Our sales staff are trained professionals who work closely with local businesses to create results orientated advertising campaigns. We value experience and education, but we're most interested in your attitude. If you want to Make Money & Have Fun, we're looking for you!

Applicants must be self motivated and have a reliable working vehicle. This position will be a combination of in office as well as outside work in the business community.

Starting pay based upon experience and qualifications.



97.1 GLQ Today's Best Music
May 3, 2021 · 🌐

Want to be a part of the Radio Results Network family? We are currently looking for a full time Sales Assistant / Junior Account Executive in our Escanaba office.

You will be working for Upper Michigan's most dynamic network of radio stations out of our offices in downtown Escanaba. If you enjoy having fun, creating ideas, being an active part of our community and LOVE music – then you should apply today!

Our sales staff are trained professionals who work closely with local businesses to create results orientated advertising campaigns. We value experience and education, but we're most interested in your attitude. If you want to Make Money & Have Fun, we're looking for you!

Applicants must be self motivated and have a reliable working vehicle. This position will be a combination of in office as well as outside work in the business community.

Starting pay based upon experience and qualifications.

From: Jason Lee <jason@radioresultsnetwork.com>
Date: May 19, 2021 at 8:03:16 PM EDT
To: jhuff@radioresultsnetwork.com
Subject: Radio X

No problem, let me if this works...

I was asked to join the board of Northern Michigan Universities Radio X program. Due to covid, we were unable to meet in person, however I was able to join a handful of zoom meetings with the board. During these board meetings, I was able to see the young men and women who have taken leadership roles in the radio program. Seeing young adults handle things such as programming, engineering, content and signal strength was inspiring to see the new crop of broadcasters take on such responsibilities. I added my advice and opinion on certain procedures that would help the program run more smoothly and efficiently. The class that was on the board have now graduated, and I look forward to meeting the newest members of our broadcast community.

J. Lee

Get Outlook for Android

The screenshot shows a website header with a navigation menu: R|RN Listen Live Advertise Fun & Games Stations RRNDeals News Ad Grant. Below the header is a large graphic with the text "Join our team" in speech bubbles. To the left of the graphic are three smaller images: "THOMAS THEATRE GROUP Showtimes", "DIGITAL ADVERTISING", and a map of Michigan. The main text of the advertisement is as follows:

Want to be a part of the Radio Results Network family? We are growing and currently looking for a full time Account Executive to sell advertising to local businesses in our Marquette office. We'll train you how to be both a Farmer who cultivates existing relationships and a Hunter who finds new business opportunities. If you enjoy having fun, creating ideas, being an active part of our community and LOVE music – then you should apply today!


Our sales staff are trained professionals who work closely with local businesses to create results orientated advertising campaigns. We value experience and education, but we're most interested in your attitude. If you want to Make Money & Have Fun, we're looking for you!

Apply with our General Manager by emailing a resume and cover letter to Jesse@RadioResultsNetwork.com!

Radio Results Network is an equal opportunity employer!

Sales Associate #2 – June 14, 2021 – Total Interviewed: 7

- Facebook Advertising
- SEU Staff Outreach

 **94.9 The Bay**
May 5, 2021 · 🌐


Want to be a part of the Radio Results Network family? We are currently looking for a full time Sales Assistant / Junior Account Executive in our Marquette office.

You will be working for Upper Michigan's most dynamic network of radio stations out of our offices in downtown Marquette. If you enjoy having fun, creating ideas, being an active part of our community and LOVE music – then you should apply today!

Our sales staff are trained professionals who work closely with local businesses to create results orientated advertising campaigns. We value experience and education, but we're most interested in your attitude. If you want to Make Money & Have Fun, we're looking for you!

Applicants must be self motivated and have a reliable working vehicle. This position will be a combination of in office as well as outside work in the business community.

Starting pay based upon experience and qualifications.

 **97.1 GLQ Today's Best Music**
May 3, 2021 · 🌐

Want to be a part of the Radio Results Network family? We are currently looking for a full time Sales Assistant / Junior Account Executive in our Escanaba office.

You will be working for Upper Michigan's most dynamic network of radio stations out of our offices in downtown Escanaba. If you enjoy having fun, creating ideas, being an active part of our community and LOVE music – then you should apply today!

Our sales staff are trained professionals who work closely with local businesses to create results orientated advertising campaigns. We value experience and education, but we're most interested in your attitude. If you want to Make Money & Have Fun, we're looking for you!

Applicants must be self motivated and have a reliable working vehicle. This position will be a combination of in office as well as outside work in the business community.

Starting pay based upon experience and qualifications.

From: Jason Lee <jason@radioresultsnetwork.com>
Date: May 19, 2021 at 8:03:16 PM EDT
To: jhuff@radioresultsnetwork.com
Subject: Radio X

No problem, let me if this works...

I was asked to join the board of Northern Michigan Universities Radio X program. Due to covid, we were unable to meet in person, however I was able to join a handful of zoom meetings with the board. During these board meetings, I was able to see the young men and women who have taken leadership roles in the radio program. Seeing young adults handle things such as programming, engineering, content and signal strength was inspiring to see the new crop of broadcasters take on such responsibilities. I added my advice and opinion on certain procedures that would help the program run more smoothly and efficiently. The class that was on the board have now graduated, and I look forward to meeting the newest members of our broadcast community.

J. Lee

Get Outlook for Android



The screenshot shows a website for Radio Results Network (RRN) with a navigation menu including Listen Live, Advertise, Fun & Games, Stations, RRNDeals, News, and Ad Grant. The main content area features a large graphic with the text "Join our team" in speech bubbles. Below the graphic is a job listing for a full-time Account Executive in Marquette, Michigan. The listing describes the role as selling advertising to local businesses and mentions training for both Farmers and Hunters. It lists requirements for experience, education, and attitude, and provides contact information for Jesse@RadioResultsNetwork.com. The website also includes a sidebar with links to "THOMAS THEATRE GROUP Showtimes" and "DIGITAL ADVERTISING".

On Air Personality – June 15, 2021 – Total Interviewed: 1

- SEU Staff Outreach
- Northern Michigan University Student Run Radio Station WUPX

From: Jason Lee <jason@radioresultsnetwork.com>
Date: May 19, 2021 at 8:03:16 PM EDT
To: jhuff@radioresultsnetwork.com
Subject: Radio X

No problem, let me if this works...

I was asked to join the board of Northern Michigan Universities Radio X program. Due to covid, we were unable to meet in person, however I was able to join a handful of zoom meetings with the board. During these board meetings, I was able to see the young men and women who have taken leadership roles in the radio program. Seeing young adults handle things such as programming, engineering, content and signal strength was inspiring to see the new crop of broadcasters take on such responsibilities. I added my advice and opinion on certain procedures that would help the program run more smoothly and efficiently. The class that was on the board have now graduated, and I look forward to meeting the newest members of our broadcast comminty.

J. Lee

Get Outlook for Android

≡ R|R|N Listen Live ▶ Advertise Fun & Games Stations ▾ RRNDeals News Ad Grant

THOMAS THEATRE GROUP
Showtimes

DIGITAL ADVERTISING

Join our team

Want to be a part of the Radio Results Network family? We are growing and currently looking for a full time Account Executive to sell advertising to local businesses in our Marquette office. We'll train you how to be both a Farmer who cultivates existing relationships and a Hunter who finds new business opportunities. If you enjoy having fun, creating ideas, being an active part of our community and LOVE music – then you should apply today!

Our sales staff are trained professionals who work closely with local businesses to create results orientated advertising campaigns. We value experience and education, but we're most interested in your attitude. If you want to Make Money & Have Fun, we're looking for you!

Apply with our General Manager by emailing a resume and cover letter to Jesse@RadioResultsNetwork.com!

Radio Results Network is an equal opportunity employer!

Sales Associate #3 – September 1, 2021 – Total Interviewed: 5

- Indeed
- On Air Announcements by SEU stations
- SEU Staff Outreach



Sales Assistant / Junior Account Executive

1101 Ludington Street,
Escanaba, MI 49829

Posted: April 27, 2021

Job description

Want to be a part of the Radio Results Network family? We are currently looking for a full time Sales Assistant / Junior Account Executive in our Escanaba office.

We'll train you how to be both a Farmer who cultivates existing relationships and a Hunter who finds new business opportunities. You will be working for Upper Michigan's most dynamic network of radio stations out of our offices in downtown Escanaba. If you enjoy having fun, creating ideas, being an active part of our community and LOVE music – then you should apply today!

Our sales staff are trained professionals who work closely with local businesses to create results orientated advertising campaigns. We value experience and education, but we're most interested in your attitude. If you want to Make Money & Have Fun, we're looking for you!

Applicants must be self motivated and have a reliable working vehicle. This position will be a combination of in office as well as outside work in the business community.

Navigation: R|R|N Listen Live ▶ Advertise Fun & Games Stations ▾ RRNDeals News Ad Grant

Join our team

Want to be a part of the Radio Results Network family? We are growing and currently looking for a full time Account Executive to sell advertising to local businesses in our Marquette office. We'll train you how to be both a Farmer who cultivates existing relationships and a Hunter who finds new business opportunities. If you enjoy having fun, creating ideas, being an active part of our community and LOVE music – then you should apply today!

Our sales staff are trained professionals who work closely with local businesses to create results orientated advertising campaigns. We value experience and education, but we're most interested in your attitude. If you want to Make Money & Have Fun, we're looking for you!

Apply with our General Manager by emailing a resume and cover letter to Jesse@RadioResultsNetwork.com!

Radio Results Network is an equal opportunity employer!

Sales Order

Stations: WDMJ-AM, WJPD-FM, WNGE-FM, WUPG-FM, WUPK-FM, WUPT-FM, WUPZ-FM
 Buyer: _____
 Contract Name: RRN PROMO MQT Hiring JUL21
 Tax Schedule: _____ (None)
 Contract#: _____ 9318
 Billing Cycle: Calendar
 Start Date: 7/27/21 End Date: 8/15/21
 Salesperson: 4045jfis Comm %: 15
 Revenue Type: Local Direct Type: Cash
 Makegood Policy: Within Contract Dates
 Advertiser: RRN PROMOS
 Address: 1101 Ludington Street
 City: ESCANABA State: MI Zip: 49829
 Product Name: Sales
 Comp. Code: No Conflict
 Sec. Comp.: No Conflict

WDMJ-AM

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION								RATE	TOTALS		PTY	
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk		D/W	SPOTS		\$\$
1	7/27/21	8/15/21		6:00 AM	12:00 AM	30	X	X	X	X	X	X	X	40	W	0.00	120	0.00	1

TOTAL GROSS \$0.00, NET \$0.00

If you choose a job you love, you'll never work a day in your life. Start YOUR new career with the Radio Results Network. If you have a desire to help local businesses, enjoy being creative, have great attention to detail, and care about our community, then this is the job you've been waiting for. Now hiring a full-time account executive right here in town. Experience is preferred, but will grow the right person. Go to radio results network dot com slash careers for more information and apply today!

Sales Associate #4 – November 29, 2021 – Total Interviewed: 1

- Facebook Advertising
- SEU Staff Outreach
- On Air Announcements by SEU stations



97.1 GLQ Today's Best Music

October 25, 2021 · 🌐

...

Radio Results Network is expanding our sales team and we currently have openings for a full time Sales Representative! Both inside and outside sales positions are available throughout the Central U.P..

If you would like to work in the fast-paced world of media and advertising...then this is the right situation for you!

We are looking for a highly motivated sales performer with ambition, passion and creativity. Experience is preferred, but we are willing to train the right person. Our sales professionals work closely with local businesses to create successful and effective marketing campaigns.

Submit your cover letter and resume via email to Advertising@RadioResultsNetwork.com!

📣 Boost this post to reach up to 517 more people if you spend \$14.

Boost post

A message from Northern Michigan University:

Please complete your registration as thoroughly as possible, including currently job postings and/or specific majors you are looking to hire. This helps students know ahead of time what they would like to discuss with you. It can also result in increased traffic at your table!

Your registration fee may be paid online through Handshake with credit card. Send check payments to the following address:

NMU-Career Services
1401 Presque Isle Avenue
3302.3 C.B. Hedgcock
Marquette, MI 49855

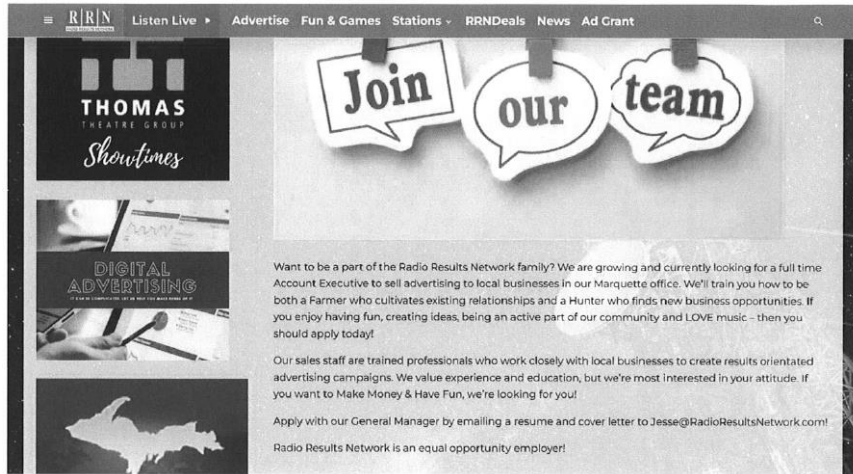
Registration Options

Please select your registration options below

Wednesday, Oct 27, 1:00 pm - 4:00 pm

Registration Type

- For-profit organizations - Registration includes a table, chairs & employer lounge access for 2 recruiters - \$175.00**
2 representatives included at this cost
5 representative maximum
\$15.00 per additional representative
- Non-profit organizations - Registration includes a table, chairs & employer lounge access for 2 recruiters - \$50.00**
2 representatives included at this cost
5 representative maximum
\$15.00 per additional representative
- I will not be attending this day



Sales Order

Stations: WDMJ-AM, WJPD-FM, WNGE-FM, Buyer: _____
WUPG-FM, WUPK-FM, WUPT-FM, WUPZ-FM Tax Schedule: _____ (None)
 Contract Name: RRN PROMO MQT Hiring JUL21 Agency Commission %: 0
 Contract#: _____ 9318 Billing Cycle: Calendar
 Start Date: 7/27/21 End Date: 8/15/21 Salesperson: 4045jfis Comm %: 15
 Revenue Type: Local Direct Type: Cash Makegood Policy: Within Contract Dates
 Advertiser: RRN PROMOS
 Address: 1101 Ludington Street
 City: ESCANABA State: MI Zip: 49829
 Product Name: Sales
 Comp. Code: No Conflict
 Sec. Comp.: No Conflict

WDMJ-AM

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION							RATE	TOTALS		PTY		
	START	END		START	END		M	T	W	T	F	SA	SU		Per Wk	D/W		SPOTS	\$\$
1	7/27/21	8/15/21		6:00 AM	12:00 AM	30	X	X	X	X	X	X	X	40	W	0.00	120	0.00	1

TOTAL GROSS \$0.00, NET \$0.00

new career with the Radio Results Network. If you have a desire to help local businesses, enjoy being creative, have great attention to detail, and care about our community, then this is the job you've been waiting for. Now hiring a full-time account executive right here in town. Experience is preferred, but will grow the right person. Go to radio results network dot com slash careers for more information and apply today!

Sales Associate #5 – November 29, 2021 - Total Interviewed: 1

- Facebook Advertising
- SEU Staff Outreach
- On Air Announcements by SEU stations

A message from Northern Michigan University:

Please complete your registration as thoroughly as possible, including currently job postings and/or specific majors you are looking to hire. This helps students know ahead of time what they would like to discuss with you. It can also result in increased traffic at your table!

Your registration fee may be paid online through Handshake with credit card. Send check payments to the following address:

NMU-Career Services
1401 Presque Isle Avenue
3302.3 C.B. Hedgcock
Marquette, MI 49855

Registration Options

Please select your registration options below

Wednesday, Oct 27, 1:00 pm - 4:00 pm

Registration Type

- For-profit organizations - Registration includes a table, chairs & employer lounge access for 2 recruiters - \$175.00**
2 representatives included at this cost
5 representative maximum
\$15.00 per additional representative
- Non-profit organizations - Registration includes a table, chairs & employer lounge access for 2 recruiters - \$50.00**
2 representatives included at this cost
5 representative maximum
\$15.00 per additional representative
- I will not be attending this day



97.1 GLQ Today's Best Music

October 25, 2021 · 🌐

...

Radio Results Network is expanding our sales team and we currently have openings for a full time Sales Representative! Both inside and outside sales positions are available throughout the Central U.P..

If you would like to work in the fast-paced world of media and advertising...then this is the right situation for you!

We are looking for a highly motivated sales performer with ambition, passion and creativity. Experience is preferred, but we are willing to train the right person. Our sales professionals work closely with local businesses to create successful and effective marketing campaigns.

Submit your cover letter and resume via email to Advertising@RadioResultsNetwork.com!

Boost this post to reach up to 517 more people if you spend \$14.

Boost post



Sales Order

Stations: WDMJ-AM, WJPD-FM, WNGE-FM, Buyer: _____
WUPG-FM, WUPK-FM, WUPT-FM, WUPZ-FM Tax Schedule: _____ (None)
 Contract Name: RRN PROMO MQT Hiring JUL21 Agency Commission %: 0
 Contract#: _____ 9318 Billing Cycle: Calendar
 Start Date: 7/27/21 End Date: 8/15/21 Salesperson: 4045jfis Comm %: 15
 Revenue Type: Local Direct Type: Cash Makegood Policy: Within Contract Dates
 Advertiser: RRN PROMOS
 Address: 1101 Ludington Street
 City: ESCANABA State: MI Zip: 49829
 Product Name: Sales
 Comp. Code: No Conflict
 Sec. Comp.: No Conflict

WDMJ-AM

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION							RATE	TOTALS		PTY		
	START	END		START	END		M	T	W	T	F	SA	SU		Per Wk	D/W		SPOTS	\$\$
1	7/27/21	8/15/21		6:00 AM	12:00 AM	30	X	X	X	X	X	X	X	40	W	0.00	120	0.00	1

TOTAL GROSS \$0.00, NET \$0.00

If you choose a job you love, you'll never work a day in your life. Start YOUR new career with the Radio Results Network. If you have a desire to help local businesses, enjoy being creative, have great attention to detail, and care about our community, then this is the job you've been waiting for. Now hiring a full-time account executive right here in town. Experience is preferred, but will grow the right person. Go to radio results network dot com slash careers for more information and apply today!

Sales Associate #6 – February 2, 2022 – Total Interviewed: 8

- On Air Announcements by SEU stations
- SEU Staff Outreach

Sales Order

Stations: <u>WCHT-AM, WCMM-FM, WGKL-FM,</u>	Buyer:
<u>WGMV-FM, WIMK-FM, WTIQ-AM, WUPF-FM, WZNL-FM</u>	Tax Schedule: (None)
Contract Name: <u>RRN Hiring Q1 22</u>	Agency Commission %: <u>0</u>
Contract#:	Billing Cycle: <u>Calendar</u>
Start Date: <u>1/17/22</u> End Date: <u>2/06/22</u>	Salesperson: <u>4045jfis</u> Comm %: <u>15</u>
Revenue Type: <u>Local Direct</u> Type: <u>Cash</u>	Makegood Policy: <u>Within Contract Dates</u>
Advertiser: <u>RRN PROMOS</u>	
Address: <u>1101 Ludington Street</u>	
City: <u>ESCANABA</u> State: <u>MI</u> Zip: <u>49829</u>	
Product Name: <u>Hiring campaign</u>	
Competitive Code: <u>Employment</u>	

WCHT-AM

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$\$		
1	1/17/22	2/06/22		6:00 AM	12:00 AM	30	X	X	X	X	X	X	X	X	35	W	0.00	105	0.00	6
2	1/17/22	2/06/22		12:00 AM	6:00 AM	30	X	X	X	X	X	X	X	20	W	0.00	60	0.00	6	

TOTAL GROSS \$0.00, NET \$0.00

If you choose a job you love, you'll never work a day in your life. Start YOUR new career with the Radio Results Network. If you have a desire to help local businesses, enjoy being creative, have great attention to detail, and care about our community, then this is the job you've been waiting for. Now hiring a full-time account executive right here in town. Experience is preferred, but will grow the right person. Go to radio.resultsnetwork.com/slashcareers for more information and apply today!

Sales Order

Stations: WCMM-FM, WGKL-FM, WGMV-FM,
WNGE-FM, WTIQ-AM, WUPF-FM, WUPG-FM, WUPK-FM,
WZNL-FM
 Contract Name: RRN Promos NOV21 Hiring -01
 Contract#: 10216
 Start Date: 11/09/21 End Date: 12/19/21
 Revenue Type: Local Direct Type: Cash
 Advertiser: RRN PROMOS
 Address: 1101 Ludington Street
 City: ESCANABA State: MI Zip: 49829
 Product Name: Hiring ad schedule
 Competitive Code: Employment

Buyer: _____
 Tax Schedule: _____ (None)
 Agency Commission %: 0
 Billing Cycle: Calendar
 Salesperson: 4045jfis Comm %: 15
 Makegood Policy: Within Contract Dates

WCMM-FM

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION								Per Wk	D/W	RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	SPOTS				\$\$		
1	11/09/21	12/07/21		6:00 AM	12:00 AM	30	X	X	X	X	X	X	X	45	W	0.00	225	0.00	6	
2	11/09/21	12/19/21		12:00 AM	6:00 AM	30	X	X	X	X	X	X	X	30	W	0.00	180	0.00	6	

TOTAL GROSS \$0.00, NET \$0.00

If you choose a job you love, you'll never work a day in your life. Start YOUR new career with the Radio Results Network. If you have a desire to help local businesses, enjoy being creative, have great attention to detail, and care about our community, then this is the job you've been waiting for. Now hiring a full-time account executive right here in town. Experience is preferred, but will grow the right person. Go to [radio results network dot com slash careers](http://radioresultsnetwork.com/careers) for more information and apply today!

Sales Associate #7 – April 4, 2022 – Total Interviewed: 1

- SEU Staff Outreach
- On Air Announcements by SEU stations

Sales Order

Stations: WDMJ-AM, WJPD-FM, WNGE-FM, Buyer: _____
WUPG-FM, WUPK-FM, WUPT-FM, WUPZ-FM Tax Schedule: _____ (None)
 Contract Name: RRN Promo Hiring RRN Agency Commission %: 0
 Contract#: _____ 10847 Billing Cycle: Calendar
 Start Date: 2/14/22 End Date: 3/06/22 Salesperson: 4045jfis Comm %: 15
 Revenue Type: Local Direct Type: Cash Makegood Policy: Within Contract Dates
 Advertiser: RRN PROMOS
 Address: 1101 Ludington Street
 City: ESCANABA State: MI Zip: 49829
 Product Name: RRN HIRING
 Competitive Code: Employment

WDMJ-AM

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION							RATE	TOTALS		PTY		
	START	END		START	END		M	T	W	T	F	SA	SU		Per Wk	D/W		SPOTS	\$\$
1	2/14/22	3/06/22		6:00 AM	12:00 AM	30	X	X	X			X	X	35	W	0.00	105	0.00	6
2	2/14/22	3/06/22		12:00 AM	6:00 AM	30	X	X	X	X	X	X	X	25	W	0.00	75	0.00	6

If you choose a job you love, you'll never work a day in your life. Start YOUR new career with the Radio Results Network. If you have a desire to help local businesses, enjoy being creative, have great attention to detail, and care about our community, then this is the job you've been waiting for. Now hiring a full-time account executive right here in town. Experience is preferred, but will grow the right person. Go to radio results network dot com slash careers for more information and apply today!

Want to be a part of the Radio Results Network family? We are growing and currently looking for a full time Account Executive to sell advertising to local businesses in our Marquette office. We'll train you how to be both a Farmer who cultivates existing relationships and a Hunter who finds new business opportunities. If you enjoy having fun, creating ideas, being an active part of our community and LOVE music - then you should apply today!

Our sales staff are trained professionals who work closely with local businesses to create results orientated advertising campaigns. We value experience and education, but we're most interested in your attitude. If you want to Make Money & Have Fun, we're looking for you!

Apply with our General Manager by emailing a resume and cover letter to Jesse@RadioResultsNetwork.com

Radio Results Network is an equal opportunity employer!

Thank you for attending NMU's Career & Summer Employment Job Fair

From: NMU Career Services via joinhandshake.com <handshake@mail.joinhandshake.com>

Sent: Wed, Mar 16, 2022 at 2:38 pm

To: amy@radioresultsnetwork.com



Images not displayed.

SHOW IMAGES

| ALWAYS SHOW IMAGES FROM THIS SENDER



Career & Summer Employment Job Fair Banner

Dear Amy:

On behalf of the students, faculty, and staff of Northern Michigan University, thank you for taking time from your busy schedule to attend NMU's Career & Summer Employment Job Fair yesterday. Your willingness to share critical information related to job opportunities within your company was appreciated by the students who attended the fair.

We would like to hear from you on how the fair went. Please consider completing the following 1-2 minute survey: https://nmu.qualtrics.com/jfe/form/SV_3CrWtgXLJhvn64K. Thank you in advance for your time and assistance.

If you'd like us to do any additional advertising for your company/jobs, please contact our office and we can discuss options.

Again, thank you for your support of Northern Michigan University students. We hope you will consider visiting our campus again soon, whether it is to interview candidates for positions within your organization, host an information session/table, or attend an upcoming job fair. Please do not hesitate to contact Career Services if there is anything we can do to support your hiring needs.

Sincerely,

Career Services

Northern Michigan University

1401 Presque Isle Ave., Marquette, MI 49855

(906) 227-2800 * careers@nmu.edu

www.nmu.edu/careerservices

June 1, 2022 – May 31, 2023

Traffic Manager – December 5, 2022 – Total Interviewed: 1

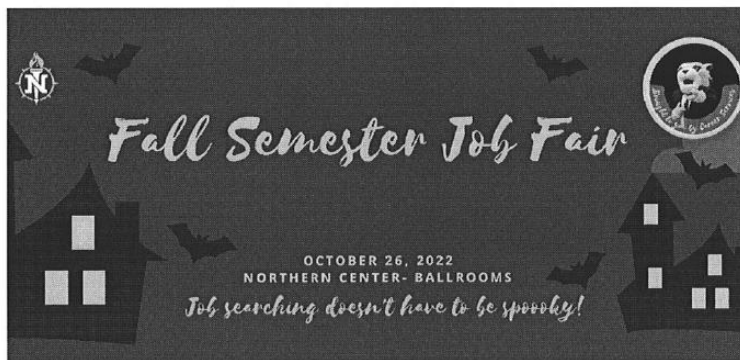
- SEU Staff Outreach
- Northern Michigan University Fall Job Fair
- Delta County College Access Network Career Fair
- Promoted Existing Employee

Thank you for attending NMU's Fall Semester Job Fair

From: NMU Career Services via joinhandshake.com <handshake@mail.joinhandshake.com>

Sent: Thu, Oct 27, 2022 at 12:22 pm

To: amy@radioresultsnetwork.com



On behalf of the students, faculty and staff of Northern Michigan University, thank you for taking time from your busy schedule to attend the Fall Semester Job Fair. Your willingness to share critical information related to various opportunities within your company was appreciated by the students who attended.

We would like to hear from you on how the fair went. Please consider completing our 1-2 minute survey by clicking on the button below. Your feedback is appreciated!

Again, thank you for your support of Northern Michigan University's students. We hope you will consider visiting our campus again soon, whether it is to interview candidates, host an information session or attend an upcoming job fair. Please don't hesitate to contact Career Services if there is anything we can do to support your hiring needs.

Sincerely,
Career Services Staff

From: rrrnews@radioresultsnetwork.com <rrrnews@radioresultsnetwork.com>

Sent: Thursday, October 20, 2022 3:28 PM

To: Jesse Huff <jhuff@radioresultsnetwork.com>

Subject: Gladstone Career Fair

The Delta County College Access Network hosted a Career Fair on Thursday, October 20, at the Gladstone High School Gym. Students from Gladstone, Mid Peninsula, Rapid River, and Big Bay deNoc High Schools were able to meet one-on-one with area employers, military recruiters...as well as representatives from some colleges and universities. Organizer Kathy Becker says there were more than 40 organizations represented. I represented the Radio Results Network for a portion of the event. About two dozen students came by to ask questions about possible careers in media, like what the education requirements are, and how do you get started? There will be another career fair next week at Escanaba High School, which will be open to students from Escanaba, Bark River-Harris, Hannahville, and North Central High Schools.

Sales Associate #1 – February 27, 2023 – Total Interviewed: 3

- Indeed



Account Executive

1009 West Ridge Street,

Marquette, MI 49855

Posted: February 23,

2023

Job description

Want to be a part of the Radio Results Network family? We are currently looking for a full time Account Executive to sell advertising to local businesses in Central Upper Michigan out of our Marquette offices.

If you enjoy having fun, creating ideas, being an active part of our community and LOVE music – then you should apply today!

Our sales staff are trained professionals who work closely with local businesses to create results orientated advertising campaigns. We value experience and education, but we're most interested in your attitude. We are willing to work with and train the right individual. We want someone with passion who is looking for a career, not just a job.

There are no caps on commissions and you have the opportunity to make an above average income that includes a combination of base salary, commissions and bonuses.

Applicants must be self motivated and have a reliable working vehicle. This position will be a combination of in office as well as outside sales.

Sales Associate #2 – January 3, 2023 – Total Interviewed: 3

- On Air Announcements by SEU stations

Sales Order

Stations: WCHT-AM, WCMM-FM, WDMJ-AM, Buyer: _____
WGKL-FM, WGLO-FM, WGMV-FM, WIMK-FM, WJPD-FM, Tax Schedule: _____ (None)
WMIQ-AM, WNGE-FM, WTIQ-AM, WUPF-FM, WUPG-FM, Agency Commission %: 0
WUPK-FM, WUPT-FM, WUPZ-FM, WZNL-FM Billing Cycle: Calendar
Contract Name: Recruitment Promos Salesperson: 4045jhuf Comm %: 15
Contract#: _____ 12315 Makegood Policy: Within Contract Dates
Start Date: 9/27/22 End Date: 12/25/22
Revenue Type: Local Direct Type: Cash
Advertiser: RRN PROMOS
Address: 1101 Ludington Street
City: ESCANABA State: MI Zip: 49829
Product Name: Recruitment Promos
Competitive Code: Recruiting

WCHT-AM

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$\$		
1	9/27/22	12/25/22		6:00 AM	12:00 AM	30	X	X	X	X	X	X	X	21	W	0.00	273	0.00	6	
2	9/27/22	12/25/22		12:00 AM	6:00 AM	30	X	X	X	X	X	X	X	14	W	0.00	182	0.00	6	

TOTAL GROSS \$0.00, NET \$0.00

Radio Results Network is **HIRING!** If you've ever wanted to work hand in hand with one of the largest and fastest growing media companies in the Upper Peninsula, now is your chance! Join one of the friendliest cast of characters, as you work with influencers and business leaders in the area! More information can be found at the radio results network dot com careers page! click on the careers tab to learn more! Radio Results Network is an Equal Opportunity Employer!

Are you an ambitious person looking for a challenging and rewarding career? Do you have a passion for building relationships and being an influencer? Radio Results Network is looking for a dynamic salesperson to join our team in Marquette. As the largest radio network in the Upper Peninsula, we offer a diverse range of opportunities to help businesses reach their target audience. With competitive compensation, ongoing training, and a supportive work environment, you'll have the tools and resources you need to succeed. Apply at Radio Results Network dot com!

Are you an ambitious person looking for a challenging and rewarding career? Do you have a passion for building relationships and being an influencer? Radio Results Network is looking for a dynamic salesperson to join our team in Iron Mountain. As the largest radio network in the Upper Peninsula, we offer a diverse range of opportunities to help businesses reach their target audience. With competitive compensation, ongoing training, and a supportive work environment, you'll have the tools and resources you need to succeed. Apply at Radio Results Network dot com!

Sales Associate / Sports Announcer – May 1, 2023 – Total Interviewed: 4

- SEU Staff Outreach
- Sportscasters Talent Agency of America

Job Opportunity



jhuff@radioresultsnetwork.com
To 'jon@staatalent.com'



12/27/2022



Job Postings - Jan 2023.pdf
119 KB

Hi Jon – I hope you are doing well. You helped me several years ago with filling a sports position for us in Upper Michigan. We are again on the search for some new talent. Please see attached as one of the positions is for a sports person.

Can you help?

Thanks!

Jesse Huff
General Manager

On Air Personality / Sports Broadcaster / Sports Talk Host

Between our four communities, we broadcast over 600 local youth, high school, and college games each-and-every year. We also produce and broadcast the Sports Throwdown show – a regional daily sports talk show. We are currently looking for talented sports broadcasters to join and help support our sports department.

If you are interested in any of these positions, simply submit your cover letter and resume via email to **Jesse@RadioResultsNetwork.com**

Thank you for attending NMU's Summer Employment Fair

From: NMU Career Services via Handshake <handshake@mail.joinhandshake.com>

Sent: Thu, Feb 16, 2023 at 2:58 pm

To: amy@radioresultsnetwork.com



On behalf of the students, faculty and staff of Northern Michigan University, thank you for taking time from your busy schedule to attend the Summer Employment Fair. Your willingness to share critical information related to various opportunities within your company was appreciated by the students who attended.

We would like to hear from you on how the fair went. Please consider completing our 1-2 minute survey by clicking on the button below. Your feedback is appreciated!

Again, thank you for your support of Northern Michigan University's students. We hope you will consider visiting our campus again soon, whether it is to interview candidates, host an information session or attend an upcoming job fair. Please don't hesitate to contact Career Services if there is anything we can do to support your hiring needs.

Sincerely,
Career Services Staff

Sales Associate #3 – May 17, 2023 – Total Interviewed: 4

- SEU Staff Outreach
- Indeed
- On Air Announcements by SEU stations



Account Executive

1009 West Ridge Street,
Marquette, MI 49855

Posted: February 23,
2023

Job description

Want to be a part of the Radio Results Network family? We are currently looking for a full time Account Executive to sell advertising to local businesses in Central Upper Michigan out of our Marquette offices.

If you enjoy having fun, creating ideas, being an active part of our community and LOVE music – then you should apply today!

Our sales staff are trained professionals who work closely with local businesses to create results orientated advertising campaigns. We value experience and education, but we're most interested in your attitude. We are willing to work with and train the right individual. We want someone with passion who is looking for a career, not just a job.

There are no caps on commissions and you have the opportunity to make an above average income that includes a combination of base salary, commissions and bonuses.

Applicants must be self motivated and have a reliable working vehicle. This position will be a combination of in office as well as outside sales.

Thank you for attending NMU's Summer Employment Fair

From: NMU Career Services via Handshake <handshake@mail.joinhandshake.com>

Sent: Thu, Feb 16, 2023 at 2:58 pm

To: amy@radioresultsnetwork.com



On behalf of the students, faculty and staff of Northern Michigan University, thank you for taking time from your busy schedule to attend the Summer Employment Fair. Your willingness to share critical information related to various opportunities within your company was appreciated by the students who attended.

We would like to hear from you on how the fair went. Please consider completing our 1-2 minute survey by clicking on the button below. Your feedback is appreciated!

Again, thank you for your support of Northern Michigan University's students. We hope you will consider visiting our campus again soon, whether it is to interview candidates, host an information session or attend an upcoming job fair. Please don't hesitate to contact Career Services if there is anything we can do to support your hiring needs.

Sincerely,
Career Services Staff

Sales Order

Stations: WGMV-FM, WIMK-FM, WMIQ-AM, WUPF-FM, Buyer: _____
WZNL-FM Tax Schedule: _____ (None)
 Contract Name: RRN PHiring IMT MAR23 Agency Commission %: 0
 Contract#: 13564 Billing Cycle: Calendar
 Start Date: 3/16/23 End Date: 4/05/23 Salesperson: 4045jfis Comm %: 15
 Revenue Type: Local Direct Type: Cash Makegood Policy: Within Contract Dates
 Advertiser: RRN PROMOS
 Address: 1101 Ludington Street
 City: ESCANABA State: MI Zip: 49829
 Product Name: IMT Hiring Campaign
 Competitive Code: Employment

WGMV-FM

No	DATES		AIR wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$\$		
1	3/16/23	4/05/23		6:00 AM	12:00 AM	30	X	X	X			X	X	50	W	0.00	150	0.00	1	
2	3/16/23	4/05/23		12:00 AM	6:00 AM	30	X	X	X	X	X	X	25	W	0.00	75	0.00	1		

TOTAL GROSS \$0.00, NET \$0.00

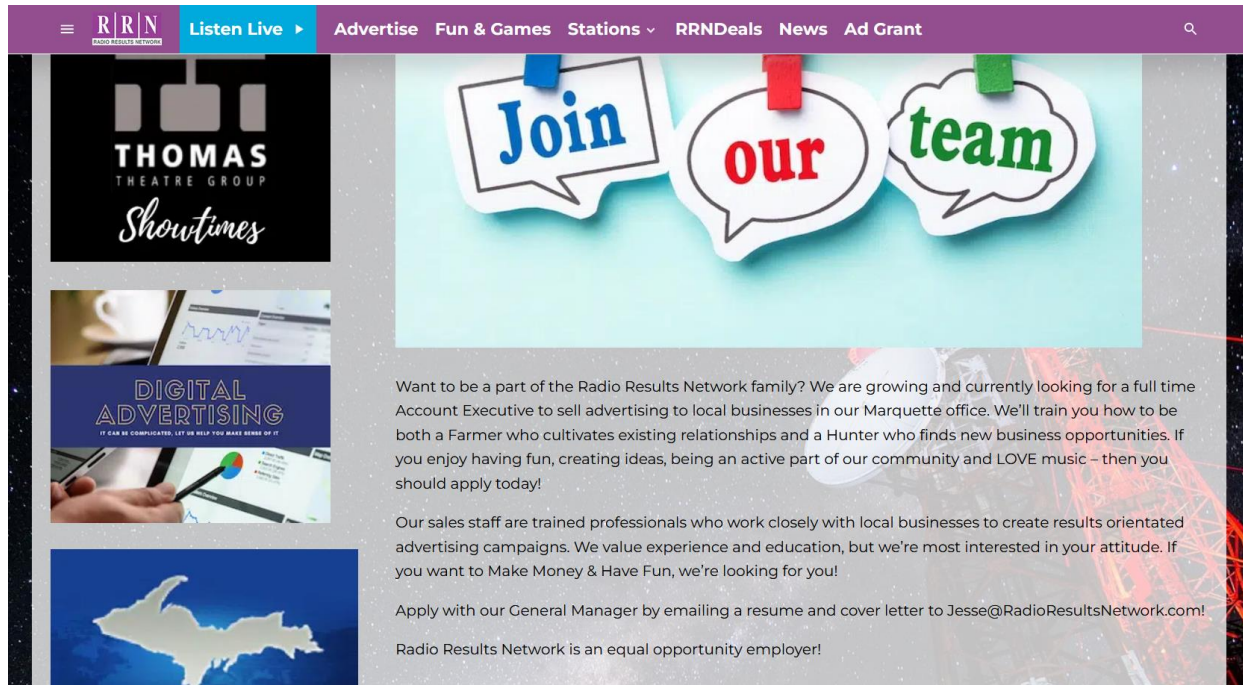
Are you an ambitious person looking for a challenging and rewarding career? Do you have a passion for building relationships and being an influencer? Radio Results Network is looking for a dynamic salesperson to join our team in Iron Mountain. As the largest radio network in the Upper Peninsula, we offer a diverse range of opportunities to help businesses reach their target audience. With competitive compensation, ongoing training, and a supportive work environment, you'll have the tools and resources you need to succeed. Apply at [Radio Results Network dot com!](http://RadioResultsNetwork.com)

Supplemental Recruitment Documentation

June 1, 2021 – May 31, 2022

The SEU website: www.radioresultsnetwork.com provided SEU contact information for job seekers.

Unit Personnel Involved: Jay Fisher & Jesse Huff



The screenshot shows the Radio Results Network website with a purple navigation bar. The main content area features a large graphic with three speech bubbles containing the text "Join our team". Below this graphic is a job opening announcement for an Account Executive position in Marquette, Michigan. The text describes the role as a combination of a Farmer and a Hunter, emphasizing fun, creativity, and a love for music. It also mentions that sales staff are trained professionals who work with local businesses. The application process is outlined, directing applicants to email their resumes and cover letters to Jesse@RadioResultsNetwork.com. The website footer states that Radio Results Network is an equal opportunity employer.

THOMAS THEATRE GROUP Showtimes

DIGITAL ADVERTISING
IT CAN BE COMPLICATED, LET US HELP YOU MAKE SENSE OF IT

Join our team

Want to be a part of the Radio Results Network family? We are growing and currently looking for a full time Account Executive to sell advertising to local businesses in our Marquette office. We'll train you how to be both a Farmer who cultivates existing relationships and a Hunter who finds new business opportunities. If you enjoy having fun, creating ideas, being an active part of our community and LOVE music – then you should apply today!

Our sales staff are trained professionals who work closely with local businesses to create results orientated advertising campaigns. We value experience and education, but we're most interested in your attitude. If you want to Make Money & Have Fun, we're looking for you!

Apply with our General Manager by emailing a resume and cover letter to Jesse@RadioResultsNetwork.com!

Radio Results Network is an equal opportunity employer!

On October 27, 2021, SEU representatives attended a job fair at Northern Michigan University in Marquette, MI, to connect with aspiring broadcasters, collect resumes and provide information about the SEU.

Unit Personnel Involved: Amy Mathieson & Jason Lee

A message from Northern Michigan University:

Please complete your registration as thoroughly as possible, including currently job postings and/or specific majors you are looking to hire. This helps students know ahead of time what they would like to discuss with you. It can also result in increased traffic at your table!

Your registration fee may be paid online through Handshake with credit card. Send check payments to the following address:

NMU-Career Services
1401 Presque Isle Avenue
3302.3 C.B. Hedgcock
Marquette, MI 49855

Registration Options

Please select your registration options below

Wednesday, Oct 27, 1:00 pm - 4:00 pm

Registration Type

- For-profit organizations - Registration includes a table, chairs & employer lounge access for 2 recruiters - \$175.00**
2 representatives included at this cost
5 representative maximum
\$15.00 per additional representative
- Non-profit organizations - Registration includes a table, chairs & employer lounge access for 2 recruiters - \$50.00**
2 representatives included at this cost
5 representative maximum
\$15.00 per additional representative
- I will not be attending this day

On March 15, 2022, SEU representatives attended a job fair at Northern Michigan University in Marquette, MI, to connect with aspiring broadcasters, collect resumes and provide information about the SEU.

Unit Personnel Involved: Amy Mathieson & Jason Lee

Thank you for attending NMU's Career & Summer Employment Job Fair

From: NMU Career Services via joinhandshake.com <handshake@mail.joinhandshake.com>

Sent: Wed, Mar 16, 2022 at 2:38 pm

To: amy@radioresultsnetwork.com



Images not displayed.

SHOW IMAGES | ALWAYS SHOW IMAGES FROM THIS SENDER



Career & Summer Employment Job Fair Banner

Dear Amy:

On behalf of the students, faculty, and staff of Northern Michigan University, thank you for taking time from your busy schedule to attend NMU's Career & Summer Employment Job Fair yesterday. Your willingness to share critical information related to job opportunities within your company was appreciated by the students who attended the fair.

We would like to hear from you on how the fair went. Please consider completing the following 1-2 minute survey: https://nmu.qualtrics.com/jfe/form/SV_3CrWtgXLJhvn64K. Thank you in advance for your time and assistance.

If you'd like us to do any additional advertising for your company/jobs, please contact our office and we can discuss options.

Again, thank you for your support of Northern Michigan University students. We hope you will consider visiting our campus again soon, whether it is to interview candidates for positions within your organization, host an information session/table, or attend an upcoming job fair. Please do not hesitate to contact Career Services if there is anything we can do to support your hiring needs.

Sincerely,

Career Services

Northern Michigan University
1401 Presque Isle Ave., Marquette, MI 49855
(906) 227-2800 * careers@nmu.edu
www.nmu.edu/careerservices

An SEU representative serves on the board of Northern Michigan University's student-operated radio station (WUPX). As a Board member, the SEU representative provides advice to students involved in the operation of the radio station about best practices and careers in radio.

Unit Personnel Involved: Jason Lee

From: Jason Lee <jason@radioresultsnetwork.com>
Date: May 19, 2021 at 8:03:16 PM EDT
To: jhuff@radioresultsnetwork.com
Subject: Radio X

No problem, let me if this works...

I was asked to join the board of Northern Michigan Universities Radio X program. Due to covid, we were unable to meet in person, however I was able to join a handful of zoom meetings with the board. During these board meetings, I was able to see the young men and women who have taken leadership roles in the radio program. Seeing young adults handle things such as programming, engineering, content and signal strength was inspiring to see the new crop of broadcasters take on such responsibilities. I added my advice and opinion on certain procedures that would help the program run more smoothly and efficiently. The class that was on the board have now graduated, and I look forward to meeting the newest members of our broadcast community.

J. Lee

Get Outlook for Android

On February 24, 2022, SEU participated in “Delta Force” for young local business professionals where participants toured the studios at 1101 Ludington St. in Escanaba, did mock interviews and learned about the broadcasting industry.

Unit Personnel Involved: Jesse Huff, Jay Fisher & Mike Daniels



**Delta Force Media and Communications Day
Thursday, February 24, 2022**

- 8:00** **Breakfast at the Delta County Commerce Center**
Breakfast sponsored by: Daily Press and Radio Results Network
- 8:15** **Welcome**
Facilitators: Corky DeRoeck, Publisher, Daily Press, Jesse Huff, General Manager, Radio Results Network and Mike Daniels, Operations Manager, Radio Results Network
- 8:30** **The Art of the Introduction and Public Speaking**
Homework Assignment: Prepare and deliver a 1-to-2-minute introduction about yourself. Communication isn't optional and the ability to speak confidently in front of people is a skill that can always be developed and polished. You will be introducing yourself to the group during this segment.
- 9:15** **Break**
- 9:30** **Telling Your Story a New Way**
Social Media: Jay Fisher, Director of Sales, Radio Results Network
- 10:40** **How Others Tell Their Story**
Panel Discussion: Dylan Blonardiz, Embers Credit Union, Cheryl Oman, Lakestate Industries, Jesse Huff and Jay Fisher, Radio Results Network, Corky DeRoeck and xxx, Daily Press
- 11:40** **Drive to H & H**
- Noon** **H & H Lunch**
Lunch sponsored by: Daily Press and Radio Results Network
- 12:45** **Tour, Tips and Tricks to Telling Your Story**
Daily Press and Radio Results Network
(Break into two groups)
- 2:30** **Telling Your Story Your Way**
Television Interview Survival Skills: On-the-spot interview about why you are involved in the Delta Force Program. Reporter, Grace Blair, WLUC TV6/FOX UP
- 3:30** **Introduction to Health and Human Services Day and Wrap Up Evaluations**

In July, 2021, SEU posted job vacancy with Michigan Works. Michigan Works is a statewide agency that provides services and support for Michigan's workforce development. The job posting was on their website for 30 days.

Unit Personnel Involved: Jay Fisher & Amy Mathieson

Posting a job at Michigan Works

From: Jay Fisher <fisher@radioresultsnetwork.com>

Sent: Tue, Jul 20, 2021 at 12:58 pm

To: Amy Mathieson

Cc: Jesse Huff

RRN-jpeg.jpg (29.5 KB)

Want to be a part of the Radio Results Network family? We are currently looking for a full time Account Executive to sell advertising to local businesses in our Marquette offices.

If you enjoy having fun, creating ideas, being an active part of our community and LOVE music – then you should apply today! We work with local influencers; those who make the Marquette community vibrant and thriving.

Our sales staff are trained professionals who work closely with local businesses to create results orientated advertising campaigns. We value experience and education, but we're most interested in your attitude. If you want to Make Money & Have Fun, we're looking for you!

Applicants must be self motivated and have a reliable working vehicle. This position will be a combination of in office as well as outside sales.

Not sure what else they need Amy. Thank you!!!

Jay

Jay Fisher

June 1, 2022 – May 31, 2023

The SEU website: www.radioresultsnetwork.com provided SEU contact information for job seekers.

Unit Personnel Involved: Jay Fisher & Jesse Huff

The screenshot shows the Radio Results Network website. The top navigation bar includes 'Listen Live', 'Advertise', 'Fun & Games', 'Stations', 'RRNDeals', 'News', and 'Ad Grant'. The main content area features a large graphic with three speech bubbles containing the text 'Join our team'. Below this graphic is a job advertisement for an Account Executive in Marquette, Michigan. The ad text reads: 'Want to be a part of the Radio Results Network family? We are growing and currently looking for a full time Account Executive to sell advertising to local businesses in our Marquette office. We'll train you how to be both a Farmer who cultivates existing relationships and a Hunter who finds new business opportunities. If you enjoy having fun, creating ideas, being an active part of our community and LOVE music – then you should apply today! Our sales staff are trained professionals who work closely with local businesses to create results orientated advertising campaigns. We value experience and education, but we're most interested in your attitude. If you want to Make Money & Have Fun, we're looking for you! Apply with our General Manager by emailing a resume and cover letter to Jesse@RadioResultsNetwork.com! Radio Results Network is an equal opportunity employer!' On the left side of the page, there are three smaller promotional images: 'THOMAS THEATRE GROUP Showtimes', 'DIGITAL ADVERTISING IT CAN BE COMPLICATED, LET US HELP YOU MAKE SENSE OF IT', and a map of Michigan.

On October 22, 2022, SEU representatives attended a job fair at Northern Michigan University in Marquette, MI, to connect with aspiring broadcasters, collect resumes and provide information about the SEU.

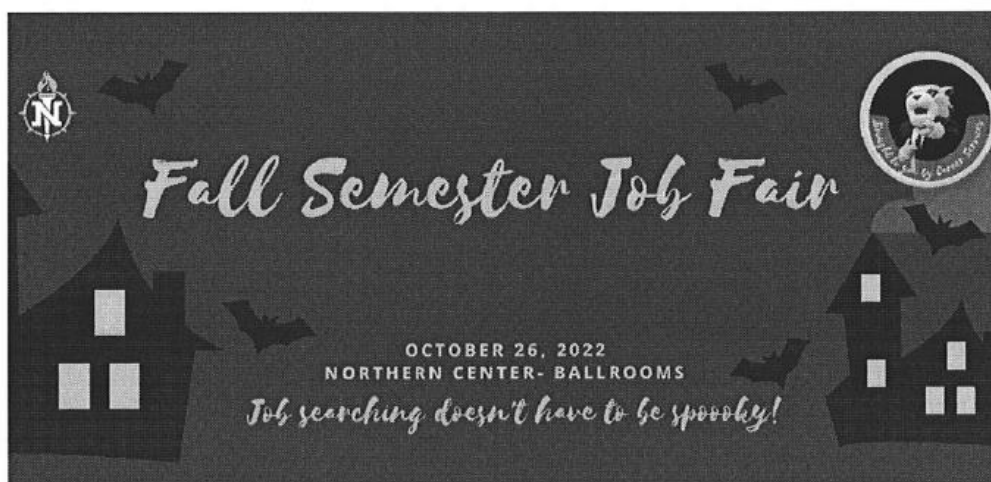
Unit Personnel Involved: Amy Mathieson & Jason Lee

Thank you for attending NMU's Fall Semester Job Fair

From: NMU Career Services via joinhandshake.com <handshake@mail.joinhandshake.com>

Sent: Thu, Oct 27, 2022 at 12:22 pm

To: amy@radioresultsnetwork.com



On behalf of the students, faculty and staff of Northern Michigan University, thank you for taking time from your busy schedule to attend the Fall Semester Job Fair. Your willingness to share critical information related to various opportunities within your company was appreciated by the students who attended.

We would like to hear from you on how the fair went. Please consider completing our 1-2 minute survey by clicking on the button below. Your feedback is appreciated!

Again, thank you for your support of Northern Michigan University's students. We hope you will consider visiting our campus again soon, whether it is to interview candidates, host an information session or attend an upcoming job fair. Please don't hesitate to contact Career Services if there is anything we can do to support your hiring needs.

Sincerely,
Career Services Staff

On February 15, 2023, SEU representatives attended a job fair at Northern Michigan University in Marquette, MI, to connect with aspiring broadcasters, collect resumes and provide information about the SEU.

Unit Personnel Involved: Amy Mathieson & Grace Harlow

Thank you for attending NMU's Summer Employment Fair

From: NMU Career Services via Handshake <handshake@mail.joinhandshake.com>

Sent: Thu, Feb 16, 2023 at 2:58 pm

To: amy@radioresultsnetwork.com



On behalf of the students, faculty and staff of Northern Michigan University, thank you for taking time from your busy schedule to attend the Summer Employment Fair. Your willingness to share critical information related to various opportunities within your company was appreciated by the students who attended.

We would like to hear from you on how the fair went. Please consider completing our 1-2 minute survey by clicking on the button below. Your feedback is appreciated!

Again, thank you for your support of Northern Michigan University's students. We hope you will consider visiting our campus again soon, whether it is to interview candidates, host an information session or attend an upcoming job fair. Please don't hesitate to contact Career Services if there is anything we can do to support your hiring needs.

Sincerely,
Career Services Staff

On August 2nd, 2022 at Bay College in Iron Mountain, and January 10th, 2023 at Comfort Suites in Marquette and again on January 12th, 2023 at the Delta Chamber of Commerce Building in Escanaba, SEU representatives hosted an employee recruiting and retention seminar for local businesses with Chris Stonick Recruitment Inc.

Unit Personnel Involved: Jay Fisher & Jesse Huff

Join us for
**FREE SEMINAR ON RECRUITING
& RETAINING THE BEST EMPLOYEES**

Comfort SUITES
TUESDAY · January 10th
Comfort Suites
Marquette, MI

Delta Chamber of Commerce
THURSDAY · January 12th
Delta County Chamber
of Commerce
Escanaba, MI

8:30am Continental Breakfast · 9-11am Seminar
Subjects covered include: recruiting better qualified candidates,
lowering turnover, increasing employee morale and more.

Human Resource Managers: this seminar provides 2 SHRM Credits.
Space is limited. RSVP today at www.RadioResultsNetwork.com.

R R N
RADIO RESULTS NETWORK

Join us for
**ALTERNATIVE WAYS OF RECRUITING
& RETAINING USING RADIO SEMINAR**

TUESDAY · AUGUST 2ND
Iron Mountain at Bay College West in Room 236

8:30am CT Continental Breakfast
9-11am CT Seminar

Subjects covered include: recruiting better qualified candidates,
lowering turning, increasing employee morale and more.
We will have over \$1,500 in prizes! Who doesn't love prizes?

RSVP today at www.RadioResultsNetwork.com. Space is limited

The Attributes of Radio Recruitment & Retention Marketing

- Creation of a public relations message for the company/school
- Creating a true employee recognition program
- Increasing retention rates
- Increasing employee morale
- Driving qualified applicant to a company's website

R R N
RADIO RESULTS NETWORK

The Delta County College Access Network hosted a Career Fair on Thursday, October 20, 2022 at the Gladstone High School Gym. Students from Gladstone, Mid-Peninsula, Rapid River, and Big Bay de Noc High Schools were able to meet one-on-one with area employers, military recruiters...as well as representatives from some colleges and universities. More than 40 organizations represented including SEU representatives.

Unit Personnel Involved: Jack Hall

From: rrrnews@radioresultsnetwork.com <rrrnews@radioresultsnetwork.com>

Sent: Thursday, October 20, 2022 3:28 PM

To: Jesse Huff <jhuff@radioresultsnetwork.com>

Subject: Gladstone Career Fair

The Delta County College Access Network hosted a Career Fair on Thursday, October 20, at the Gladstone High School Gym. Students from Gladstone, Mid Peninsula, Rapid River, and Big Bay deNoc High Schools were able to meet one-on-one with area employers, military recruiters...as well as representatives from some colleges and universities. Organizer Kathy Becker says there were more than 40 organizations represented. I represented the Radio Results Network for a portion of the event. About two dozen students came by to ask questions about possible careers in media, like what the education requirements are, and how do you get started? There will be another career fair next week at Escanaba High School, which will be open to students from Escanaba, Bark River-Harris, Hannahville, and North Central High Schools.