August 1, 2015 - July 31, 2016

#### I. VACANCY LIST

See Section II, the "Master Recruitment Source List" ("MRSL") for recruitment source data

Job Title	Recruitment Sources ("RS") Used to Fill Vacancy	RS Referring Hiree
News Anchor	1-12,14, 25	10
Assistant Business Manager	1-11, 25	5
Sales Assistant	1-12, 26	7
Sales Manager	1-12	5

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# II. MASTER RECRUITMENT SOURCE LIST ("MRSL")

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
1	Fresno State University	N	5
	Website Submission Only		
	5150 N Maple Ave		
	Fresno, CA 93740		
	559-278-2381		
	www.employer.gradleaders.com		
2	Fresno City College	N	3
	1101 E University Ave		
	Fresno, CA 93741		
	559-442-8294		
	Contact: Phyllis Greenwood		
	www.jobs.fresnocitycollege.edu		
3	Fresno Institute of Technology	N	0
	732 W Shaw		
	Clovis, CA 93612		
	Contact: Amanda Nash		
	559-326-1807		
	anash@it-email.com		
4	University of Southern California	N	0
	Los Angeles, CA 90089		
	213-740-2311		
	Contact: Megan H.		
	meganh@usc.edu		
5	Cal Works	N	2
	1526 E Weldon		
	Fresno, CA 93704		
	Contact: Karen Collins		
	559-442-8286		
	Karin.collins@fresnocitycollege.edu		

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RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
6	<b>The Ohio Center for Broadcasting</b> 9001 Sweet Valley Drive Valley View, OH 44125	N	1
	Contact: Don Clark		
	dclark@beonair.com		
	216-447-9117		
7	The Ohio Center for Broadcasting 1310 Wadsworth Blvd., Ste 100 Lakewood, Co 80214	N	0
	Contact: Terry Cuff 303-937-7070		
105	tcuff@beonair.com		
8	Employment Development Department Website Submission Only 3303 N Blackstone Ave Fresno, CA 93741 www.caljobs.ca.gov	N	0
9	San Joquin Valley College	N	0
	295 E. Sierra Ave		_
	Fresno, CA 93710		
	Contact: Patti Gutierrez		
	Patricia.gutierrez@sjvc.edu		
10	559-448-8282	N	1
10	Station Website Postings (all SEU's)	N	1
11	BM@cumulus.com	N	0
12	Fresno Ad Federation	N	0
	P.O. Box 3723		
	Clovis, Ca 93613		
	559-916-4436		
	Contact: Erin Backowski		
	ebackowski@sbcgloal.net		

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RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
13	California Broadcasters Association	N	0
	Website Submission Only		
	916 L Street. Suite 150		
	Sacramento, CA 95814		
	916-444-2237		
	www.cabroadcasters.org		
14	TVandRadiojobs.com	N	0
	Website submission only		
	www.tvandradiojobs.com		
15	Clovis Adult Education	N	0
	1453 David E. Cook Way		
	Clovis, CA 93611		
	559-327-2800		
	kevinhaddix@cusd.com		
16	Women's Exchange	N	0
	172 N Van Ness		
	Fresno, CA 93701		
	559-233-7251		
	Contact: Sharon		
	mtepperman@aol.com		
17	Central California Hispanic Chamber	N	0
	2331 Fresno St		
	Fresno, Ca 93721		
	559-495-4817		
	Contact: John Hernandez		
	www.cchcc.net		
18	Fresno County Free Library	N	0
	2420 Mariposa St		
	Fresno, CA 93657		
	559-488-1898		
	Contact: Reader Services Desk Fadia Doty		

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RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
19	Social Vocational Services	N	0
	2181 N Winery		
	Fresno, CA 93703		
	559-452-8090		
	Contact: Program Director	201.00	
20	Madera Tribune	N	0
	101 E 7th St		ł.
	Madera, CA 93638		
	559-674-2424	×	
	Contact: Alex, Alan or Valentine		
	ellenb@maderatribune.com		
21	Fresno Bee	N	0
	1627 E Street		
	Fresno, CA 93786	-	
	559-441-6117		
22	Contact: Ida Pacheco	<b>3</b> T	0
22	Clovis City Hall 1033 Fifth St.	N	0
	Clovis, CA 93612		
	559-324-2725		
	Contact: Personnel		
23	Workforce Connection	N	0
23	1900 Mariposa Mall, Ste 280	IN .	0
	Fresno, CA 93721		
	559-499-3707		
	Contact: Isabel Alvarez		
	Ichavez-alvarez@workforce-connection.com		
24	AllAccess.com	N	10
25	Cumulusjobs.com	N	4
26	Simplyhired.com	N	1
27	Glassdoor.com	N	0
28	Linkup.com	N	0
29	Employee Referral	N	12
30	Indeed.com	N	4

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RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
28	Internal Job Posting	N	2
	TOTAL INTERVIEWEES OVER REI	PORTING PERIOD	45

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#### III. RECRUITMENT INITIATIVES

	Type of Recruitment Initiative (Menu Selection)	Brief Description of Activity
1	Host Job Fair	On October 20 <sup>th</sup> , 2015 our SEU hosted a career Fair at the Manchester Center in Fresno CA. Our SEU secured the space, solicited local employers, organized all the logistical aspects of the event and promoted the event over the air on one or more SEU stations. Our SEU also participated as a local employer. Our Marketing Manager and Account Executives attended the event and spoke with attendees about career opportunities in broadcasting and job openings within the SEU.
2	Host Job Fair	On March 29 <sup>th</sup> , 2016 our SEU hosted a career fair at the Sierra Vista Mall located in Clovis, CA. Our SEU secured the space. Solicited local employers, organized all the logistical aspects of the event and promoted the event over the air on one or more SEU stations. Our SEU also participated as a local employer. Our Marketing Manager and Account Executives attended the event and spoke with attendees about career opportunities in broadcasting and job openings within the SEU.
3	Mentoring Program	Our SEU conducts a Sales Mentoring Program for all new Account Executives. Each new Account Executive is assigned a senior Account Executive or Manager as their mentor. Each Mentor assists its Account Executive with job training, information on key station departments/personnel, goal setting and constructive feedback daily. Two Account executives participated during this reporting period.
4	Participate in an educational institution relating to careers in broadcasting	On 3/8 & 3/9/2016 One of our SEU producers on KMJ spoke to Central High East Campus. He spoke in their government class about the role of Media in Civics & Government.
5	Participate in an educational institution relating to careers in broadcasting	On April 1 <sup>st</sup> 2016 one of our news anchors spoke to the Sanger Rotary Club. He spoke to them about radio and the ins and outs of broadcasting.
6	Participate in an educational institution relating to careers in broadcasting	On February 18 <sup>th</sup> , 2016 one of our on air talent spoke to the journalism class at Fresno State University. She spoke about social media and how it is incorporated into the radio business
7	Participate in an educational institution relating to careers in broadcasting	On July 5 <sup>th</sup> 2016 one of our Sales Managers spoke at Fresno Pacific University. She spoke to a class on Masters Leadership Program in Marketing. She spoke to them on the relevancy of Radio in today's media landscape.