

Sales Order

Stations: **KLAA-FM, KEDG-FM, KEZP-FM, KBKK-FM** Buyer: _____

Contract Name: **Joe Bishop City Marshall-11** Tax Schedule: _____ (None)

Contract#: **698207772** Agency Commission %: **0**

Start Date: **7/27/20** End Date: **12/05/20** Billing Cycle: **Standard**

Revenue Type: **Local Direct-Political** Type: **Cash** Salesperson: **501235dgann** Comm %: **15**

Advertiser: **Joe Bishop City Marshall** Makegood Policy: **WITHIN CONTRACT DATES**

Address: **4200 Stillmeadow Lane**

City: **Pineville** State: **LA** Zip: **71360**

Product Name: **LA-DG-ZP \$250/Wk**

Competitive Code: **Political**

KLAA-FM

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$\$		
1	7/27/20	11/01/20		6:00 AM	10:00 AM	30	X	X	X	X	X			3	W	21.00	42	882.00	3	
2	8/01/20	11/01/20		7:00 PM	12:00 AM	30						1		1	D	9.00	14	126.00	3	
3	8/26/20	11/01/20		6:00 AM	12:00 AM	30	6	6	6	6	6		6	36	D	0.00	348	0.00	6	
	Lowest Unit Rebate																			
4	11/05/20	12/05/20		6:00 AM	10:00 AM	30	3	3	3	3	3	3	3	21	D	0.00	93	0.00	3	
5	11/05/20	12/05/20		3:00 PM	7:00 PM	30	2	2	2	2	2	2	2	14	D	0.00	62	0.00	3	
6	11/05/20	12/05/20		6:00 AM	12:00 AM	30	2	2	2	2	2	4	4	18	D	0.00	80	0.00	6	

No	DATES		INVENTORY TYPE	ORDER BY	QTY	PRICING STRUCTURE	RATE	TOTAL
	START	END						
1	11/04/20	11/30/20	NON-SPOT ITEM	Non Spot Item	1	Per Item	\$500.00	\$500.00
Revenue Type: Local Direct-Political								
Daypart: M-S 12:00 AM-12:00 AM								

TOTAL SPOT \$1,008.00 (639 SPOTS), ALTERNATIVE REVENUE \$500.00, GROSS \$1,508.00, NET \$1,508.00

KEDG-FM

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$		
1	7/27/20	8/09/20		6:00 AM	10:00 AM	30	X	X	X	X	X			2	W	20.00	4	80.00	3	
2	7/27/20	8/09/20		3:00 PM	7:00 PM	30	X	X	X	X	X			2	W	21.00	4	84.00	3	
3	8/24/20	10/30/20		6:00 AM	10:00 AM	30	X	X	X	X	X			2	W	20.00	20	400.00	3	
4	8/24/20	10/30/20		3:00 PM	7:00 PM	30	X	X	X	X	X			2	W	21.00	20	420.00	3	
5	8/20/20	8/23/20		6:00 AM	10:00 AM	30				2	2	2	1	7	D	20.00	7	140.00	3	
6	8/26/20	11/01/20		6:00 AM	12:00 AM	30	6	6	6	6	6		6	36	D	0.00	348	0.00	6	
Lowest Unit Rebate																				

TOTAL GROSS \$1,124.00, NET \$1,124.00

KEZP-FM

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$\$		
1	7/27/20	8/21/20		6:00 AM	10:00 AM	30	X	X	X	X	X			4	W	12.00	16	192.00	3	
2	7/27/20	8/21/20		3:00 PM	7:00 PM	30	X	X	X	X	X			4	W	12.00	16	192.00	3	
3	8/26/20	11/01/20		6:00 AM	12:00 AM	30	6	6	6	6	6		6	36	D	0.00	348	0.00	6	
Lowest Unit Rebate																				

TOTAL GROSS \$384.00, NET \$384.00

KBKK-FM

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$\$		
1	8/10/20	11/01/20		6:00 AM	10:00 AM	30	X	X	X	X	X			2	W	20.00	24	480.00	3	
2	8/10/20	11/01/20		3:00 PM	7:00 PM	30	X	X	X	X	X			2	W	21.00	24	504.00	3	
3	8/26/20	11/01/20		6:00 AM	12:00 AM	30	6	6	6	6	6		6	36	D	0.00	348	0.00	6	
Lowest Unit Rebate																				
4	11/05/20	12/05/20		6:00 AM	10:00 AM	30	3	3	3	3	3	3	3	21	D	0.00	93	0.00	3	
5	11/05/20	12/05/20		3:00 PM	7:00 PM	30	2	2	2	2	2	2	2	14	D	0.00	62	0.00	3	
6	11/05/20	12/05/20		6:00 AM	12:00 AM	30	2	2	2	2	2	4	4	18	D	0.00	80	0.00	6	

No	DATES		INVENTORY TYPE	ORDER BY	QTY	PRICING STRUCTURE	RATE	TOTAL
	START	END						
2	11/04/20	11/30/20	NON-SPOT ITEM	Non Spot Item	1	Per Item	\$500.00	\$500.00
Revenue Type: Local Direct-Political								
Daypart: M-S 12:00 AM-12:00 AM								

TOTAL SPOT \$984.00 (631 SPOTS), ALTERNATIVE REVENUE \$500.00, GROSS \$1,484.00, NET \$1,484.00

Billing Projections: By Month

	Jul 20	Aug 20	Sep 20	Oct 20	Nov 20	Dec 20
CA	241.00	1,238.00	1,068.00	953.00	1,000.00	0.00
ST	0.00	1,376.00	944.00	944.00	1,236.00	0.00

☒ Print Spot Prices

THANK YOU FOR YOUR BUSINESS

Notes to Traffic: **WARNING!** This order has an end-dated schedule line which has already aired.

Any spots which are aired, posted or invoiced must be reconciled manually. Spots in the future will be removed automatically when contract revision is scheduled in traffic.

TOTAL SPOTS	2053
SPOT TOTAL \$	3,500.00
ALTERNATIVE REVENUE TOTAL \$	1,000.00
GROSS TOTAL \$	4,500.00
ADJUSTED SPOTS	1971
ADJUSTED TOTAL \$	4,375.00

APPROVE DECLINE

- ☐ ☐ General Manager
☐ ☐ Sales Manager
☐ ☐ National Sales Manager
☐ ☐ Local Sales Manager