

Order #605825: Sage Media/Michigan H../Brian Elde../9423

Date	Action	Comment	By	# Spots	Total \$	Expected GRF
0/19/20 7:00:55 AM	New order create	Imported EC Order	Mary Lester (MARY.LESTER@cumulus)	36	\$912.00	0.00
0/19/20 7:11:51 AM	Ready for approval	new political order	Mary Lester (MARY.LESTER@cumulus)	36	\$912.00	0.00
0/19/20 8:08:50 AM	Approval Workflow	[Sales Manager - Ready Default]	Michelle Lee Horny (MHORNY@cumulu)	36	\$912.00	0.00
0/19/20 9:15:57 AM	Approval Workflow	[Business Manager - Business Office Approval Needed Default]	Mary Lester (MARY.LESTER@cumulus)	36	\$912.00	0.00
0/19/20 9:16:00 AM	Approved		Mary Lester (MARY.LESTER@cumulus)	36	\$912.00	0.00
0/19/20 9:35:38 AM	Processed	<async process>	Kerrington Maddox (kerrington.maddox@)	36	\$912.00	0.00
0/19/20 12:42:02 PM	CIA Spot status	<updated to Cleared> 3-10, 4-1, 1-1, 2-10, 2-2, 1-6, 1-7, 3-2, 3-6, 3-4, 3-5, 2-8, 2-6, 5-4, 2-4, 2-9, 3-8, 2-7, 1-9, 1-8, 3-7, 5-2, 3-9, 5-3, 2-3, 1-5, 3-1, 5-1, 2-5, 1-3, 1-2, 3-3, 1-4, 2-1, 1-10, 4-2	Mary Lester (MARY.LESTER@cumulus)	36	\$912.00	0.00
0/29/20 8:25:46 AM	Spot(s) Madegoc	[Other]	Mary Lester (MARY.LESTER@cumulus)	36	\$912.00	0.00
0/29/20 8:26:11 AM	Spot(s) Madegoc	[Other]	Mary Lester (MARY.LESTER@cumulus)	36	\$912.00	0.00
0/29/20 12:21:32 PM	CIA Spot status	<updated to Cleared> 3-12, 3-11	Mary Lester (MARY.LESTER@cumulus)	36	\$912.00	0.00

[Sorted by: Date]

ORDER

Orders
Order / Rev: 605825
Alt Order #: 34456795
Product Desc: Brian Elder (MI HD-96)
Estimate: 9423
Flight Dates: 10/20/20 - 10/30/20
Original Date / Rev: 10/19/20 / 10/29/20
Order Type: GENERAL

WILZ-FM
Primary AE: Katz Philadelphia
Sales Office: K-7.5
Sales Region: N-Katz75

Agency
Name: Sage Media
Buying Contact:
Billing Contact:
 1322 G Street SE
 Washington, DC 20003

Billing Type: Cash
Billing Calendar: Broadcast
Billing Cycle: EOM/EOC
Agency Commission: 15%

Advertiser
Name: Michigan House Democratic Fund
Demographic: A35+
Product Codes: Issues/Propositions
Revenue Code 1: AGY-AVAIL
Revenue Code 2: POL-ISS
Revenue Code 3: POL-STATE
Priority: P-100

New Business Thru:
Advertiser External ID:
Agency External ID:
Unit Code: General
Order Separation: 00:30:00

Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
09/28/20	10/25/20	30	\$752.00	\$639.20
10/26/20	10/30/20	6	\$160.00	\$136.00

Totals

Month	# Spots	Gross Amount	Net Amount	Rating
October 2020	30	\$752.00	\$639.20	0.00
November 2020	6	\$160.00	\$136.00	0.00
Totals	36	\$912.00	\$775.20	0.00

Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Katz Philadelphia			Start Of Order - End Of Order	100%

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 1	WILZ	10/20/20	10/26/20	M-F AM Drive M-F	CM	6:00 AM-10:00 AM	22222--	1:00	10	\$30.00	P-30	0.00	NM	10	\$300.00
AM -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>			<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>		
Week:		10/20/20	10/26/20	22222--			10			\$30.00			0.00		
N 2	WILZ	10/20/20	10/26/20	M-F Midday M-F	CM	10:00 AM-3:00 PM	22222--	1:00	10	\$30.00	P-30	0.00	NM	10	\$300.00
MD -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>			<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>		
Week:		10/20/20	10/26/20	22222--			10			\$30.00			0.00		
N 3	WILZ	10/20/20	10/26/20	M-F PM Drive M-F	CM	3:00 PM-7:00 PM	22222--	1:00	10	\$20.00	P-30	0.00	NM	10	\$200.00
PM -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>			<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>		
Week:		10/20/20	10/26/20	22222--			10			\$20.00			0.00		

Order / Rev: 605825
 Alt Order #: 34456795
 Flight Dates: 10/20/20 - 10/30/20

Advertiser: Michigan House Democratic Fund
 Product Desc: Brian Elder (MI HD-96) WILZ-FM
 Estimate: 9423

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>				
Week:		10/20/20	10/26/20	22222--					10	\$20.00		0.00				
<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>		<u>Description</u>					<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>	<u>Rate</u>	<u>Rtg</u>	<u>Type</u>		
9	WILZ	10/20/20-10/26/20		M-F PM Drive					3:00 PM-7:00 PM	MTWThF----	1:00	(\$20.00)	0.00	NM		
		See MG 3.12														
10	WILZ	10/20/20-10/26/20		M-F PM Drive					3:00 PM-7:00 PM	MTWThF----	1:00	(\$20.00)	0.00	NM		
		See MG 3.11														
11	WILZ	10/30/20-10/30/20		M-F PM Drive					3:00 PM-7:00 PM	-----F----	1:00	\$20.00	0.00	NM		
		Ⓜ MG for 3.10 10/26 [Other]														
12	WILZ	10/30/20-10/30/20		M-F PM Drive					3:00 PM-7:00 PM	-----F----	1:00	\$20.00	0.00	NM		
		Ⓜ MG for 3.9 10/26 [Other]														
N 4	WILZ	10/20/20	10/26/20	Sa-Su Prime Sa-Su	CM	6:00 AM-7:00 PM	-----2-	1:00	2	\$20.00	P-30	0.00	NM	2	\$40.00	
		WK -														
Week:		10/20/20	10/26/20	-----2-					2	\$20.00		0.00				
N 5	WILZ	10/20/20	10/26/20	Sa-Su Prime Sa-Su	CM	6:00 AM-7:00 PM	-----4	1:00	4	\$18.00	P-30	0.00	NM	4	\$72.00	
		WK -														
Week:		10/20/20	10/26/20	-----4					4	\$18.00		0.00				
													Totals	36	\$912.00	



Political Broadcast Agreement Form for Candidate Advertisements (PB-19)



Political Broadcast Agreement Form for Candidate Advertisements (PB-19)

This form may serve as a model agreement for the sale of political broadcast advertising time and to facilitate compliance with the Federal Communications Commission's (FCC) record retention requirements. Broadcasters seeking information on how the FCC's political broadcast rules and record retention requirements apply to their specific circumstances should seek the advice of their own attorney.

Please note:

You will be prompted to save this form after each entry of your electronic signature. Make sure to re-save the form if you enter any information after entering your electronic signature.

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A companion to this form is NAB's Political Broadcast Catechism. To assist with your understanding of the political advertising rules, an all-new Political Advertising Primer course will become available via Broadcast Education in March 2020.

Broadcast Education is NAB's home for online educational offerings, including live and on-demand webcasts, podcasts and certificate courses. For more information, visit [education.nab.org](https://www.nab.org/education).

NAB members have access to an array of member tools and benefits. To access additional member tools, please visit [nab.org/MemberTools](https://www.nab.org/MemberTools).

CANDIDATE ADVERTISEMENT AGREEMENT FORM

See Order for proposed schedule and charges. See Invoice for actual schedule and charges.

I, McKenna Media, hereby request station time as follows:

<div style="border: 1px solid black; padding: 2px; display: inline-block;"> IDENTIFY CANDIDATE TYPE ➔ </div>	<input type="checkbox"/> FEDERAL CANDIDATE <input checked="" type="checkbox"/> STATE OR LOCAL CANDIDATE
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ALL QUESTIONS/BLOCKS MUST BE COMPLETED	
Candidate name: Brian Elder	
Authorized committee: MHDF/Brian Elder- Michigan House Democratic Fund, PO Box 16193, Lansing, MI 48901	
Agency requesting time (and contact information): <input type="checkbox"/> N/A McKenna Media	
Candidate's political party: Democratic	
Office sought (no acronyms or abbreviations): State Representative - Michigan HD96	
Date of election: November 3, 2020 <input checked="" type="checkbox"/> General <input type="checkbox"/> Primary 	
Treasurer of candidate's authorized committee: Ben Miller	
The undersigned represents that: (1) the payment for the broadcast time requested has been furnished by (check one box below): <input type="checkbox"/> the candidate listed above who is a legally qualified candidate, or <input checked="" type="checkbox"/> the authorized committee of the legally qualified candidate listed above; (2) this station is authorized to announce the time as paid for by such person or entity; and (3) this station has disclosed its political advertising policies, including applicable classes and rates, discount, promotion and other sales practices (not applicable to federal candidates). THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.	
Candidate/Committee/Agency	Station Representative
Signature: marthas-macbook-pro.local <small>Digitally signed by marthas-macbook-pro.local Date: 2020.09.03 11:31:38 -04'00'</small>	Signature:
Name: Martha McKenna	Name:
Date of Request to Purchase Ad Time:	Date of Station Agreement to Sell Time: 10.19.20

Federal Candidate Certification:

The undersigned hereby certifies that the broadcast matter to be aired pursuant to this disclosure either (1) does not refer to an opposing candidate or, if it does, (2) contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast and that the candidate and/or the candidate's authorized committee paid for the broadcast or if radio programming, contains a personal audio statement by the candidate that identifies the candidate, the office being sought and that the candidate has approved the broadcast.

Candidate/Authorized Committee/Agency

Signature:

marthas-macbook-pro.local

Digitally signed by marthas-macbook-pro.local
Date: 2020.09.03 11:32:07 -0400

Name: Martha McKenna

Date: 09/03/20

TO BE COMPLETED BY STATION ONLY

Ad submitted to Station?

Yes

No

Date ad received:

10/19/20

Note: Must have separate PB-19 Forms for each version of the ad (i.e., for every ad with differing copy).

Federal candidate certification signed (above):

Yes

No

N/A

Disposition:

Accepted

1sci: Elder radio 093000 4bull mix v1

Accepted IN PART (e.g., ad copy not yet received to determine sponsor ID)*

Rejected - provide reason:

*Upload partially accepted form, then promptly upload updated final form when complete.

Date and nature of follow-ups, if any (e.g., insufficient sponsor ID tag):

Contract #:

605825

Station Call Letters:

W143

Date Received/Requested:

10/19/20

Est. #:

9423

Station Location:

Stainaw

Run Start and End Dates:

10/29/2020

Upload order, this form and invoice (or traffic system print-out) or other documents reflecting this transaction to the OPIF or use this space to document schedule of time purchased, when spots actually aired, the rates charged and the classes of time purchased or attach separately. If station will not upload the actual times spots aired until an invoice is generated, the name of a contact person who can provide that information immediately should be placed in the "Terms and Disclosures" folder in the OPIF.