

Oct 24, 17  
 CONT# 31257305 Mod# Ver# 1 (Last = )  
 REP CHRISTAL RADIO  
 TO WVBW-FM (Norfolk-Virginia Beach, VA)  
 FM TERRANCE HOUSTON  
 OFF PHILADELPHIA  
 AGY STRATEGIC MEDIA SERVICES  
 ADDR 1911 NORTH FT MYER DRIVE SUITE 400  
 ARLINGTON, VA 22209

DDS CONT# 0  
 C/P/E: / / 3230  
 SALESPERSON FAX#  
 PH # 202-337-5700

BYR NEIL WILLIAMS  
 ADV ED GILLESPIE FOR GOVERNOR  
 PDT Candidate  
 FLT Oct 25, 17 - Oct 31, 17

\* REP ORDER COMMENT \*

\*\* 10/24/2017 11:46:00 AM: ISSUE/POLITICAL: THIS IS A NEW ISSUE/POLITICAL ORDER. PLEASE NOTE THERE IS A 24-HOUR CANCELLATION POLICY ON ALL ISSUE/POLITICAL ORDERS. PLEASE CONFIRM IN THE SYSTEM. EMMA.RUSNAK@KATZMEDIA.COM 215-557-4230. THANK YOU!

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF Day	NPD	RATE	TOT SPTS
		<b>FLIGHT 1</b>							
	1.1	..W....	6A - 10A	60	10/25/2017 - 10/25/2017	1D	3	\$60.00	3
	1.2	..W....	10A - 3P	60	10/25/2017 - 10/25/2017	1D	2	\$50.00	2
	1.3	..W....	3P - 7P	60	10/25/2017 - 10/25/2017	1D	2	\$50.00	2
					** FLIGHT TOTALS **		7	\$380.00	
		<b>FLIGHT 2</b>							
	2.1	...T...	6A - 10A	60	10/26/2017 - 10/26/2017	1D	2	\$60.00	2
	2.2	...T...	10A - 3P	60	10/26/2017 - 10/26/2017	1D	3	\$50.00	3
	2.3	...T...	3P - 7P	60	10/26/2017 - 10/26/2017	1D	2	\$50.00	2
					** FLIGHT TOTALS **		7	\$370.00	
		<b>FLIGHT 3</b>							
	3.1	....F..	6A - 10A	60	10/27/2017 - 10/27/2017	1D	3	\$60.00	3
	3.2	....F..	10A - 3P	60	10/27/2017 - 10/27/2017	1D	2	\$50.00	2
	3.3	....F..	3P - 7P	60	10/27/2017 - 10/27/2017	1D	3	\$50.00	3
					** FLIGHT TOTALS **		8	\$430.00	
		<b>FLIGHT 4</b>							
	4.1	.....S.	6A - 7P	60	10/28/2017 - 10/28/2017	1D	7	\$30.00	7
					** FLIGHT TOTALS **		7	\$210.00	
		<b>FLIGHT 5</b>							
	5.1	.....S	6A - 7P	60	10/29/2017 - 10/29/2017	1D	7	\$20.00	7

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				<b>** FLIGHT TOTALS **</b>			7	\$140.00	
				<b>FLIGHT 6</b>					
6.1	M.....	6A - 10A	60	10/30/2017 - 10/30/2017	1D	2	\$60.00	2	
6.2	M.....	10A - 3P	60	10/30/2017 - 10/30/2017	1D	2	\$50.00	2	
6.3	M.....	3P - 7P	60	10/30/2017 - 10/30/2017	1D	3	\$50.00	3	
				<b>** FLIGHT TOTALS **</b>			7	\$370.00	
				<b>FLIGHT 7</b>					
7.1	.T.....	6A - 10A	60	10/31/2017 - 10/31/2017	1D	3	\$60.00	3	
7.2	.T.....	10A - 3P	60	10/31/2017 - 10/31/2017	1D	3	\$50.00	3	
7.3	.T.....	3P - 7P	60	10/31/2017 - 10/31/2017	1D	2	\$50.00	2	
				<b>** FLIGHT TOTALS **</b>			8	\$430.00	

	Oct 17	Nov 17				
SPOTS	36	15				
CASH	1530.00	800.00				
TRADE	0.00	0.00				
NSL	0.00	0.00				
TOTAL	1530.00	800.00				

							TOTAL
SPOTS							51
CASH							2,330.00
TRADE							0.00
NSL							0.00
TOTAL							2,330.00

**\*\* Competitive Comments \*\***

SVC: FA99 MSA CustRadio  
 Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.